

Guidewire Cloud Upgrade Factory

Giovanna Henny : 2-3 minutes : 3/29/2024

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Andrew Hood Vice President Financial Services

As the industry shifts towards cloud services to enable business and technical agility, Guidewire has made massive investments (over \$1B) in its Guidewire Cloud Platform. By externalizing custom functionality outside of insurance core systems and transitioning to Guidewire Cloud Platform, insurers can reduce complexity and limit the cost to run their transactional systems. They can instead focus time and resources on building brand differentiation outside of the core systems.

Elevator Pitch



Definition: Self-managed modernized core systems lack the flexibility that insurers need to respond to changing market conditions, driven by how the on-premises solution was implemented and the inherent architecture of on-premises solutions. **Guidewire Cloud empowers insurers with the capability of being flexible** through its extensibility. Moving to Guidewire Cloud allows insurers to focus on building **differentiating capabilities outside of the core transactional systems** instead of investing in the core, all while lowering TCO. Capgemini can help insurers **move to Guidewire Cloud cheaper, faster, and with greater quality** through our Upgrade Factory.



Barriers: The main concerns are centered around business case, business continuity, data security, loss of functionality, upgrade path, support/operating model, performance/elasticity, and loss of control.



Did You Know? We are providing the first dedicated, co-located factory model focused on enabling clients to move seamlessly to the Guidewire Cloud Platform (GWCP) in an accelerated fashion. The Guidewire Cloud Upgrade Factory brings together Capgemini's capabilities and expertise around transformation and couples it with our technical expertise in Guidewire.



Did You Know? Our factory model creates benefits for our clients such as a 10-20% **reduction in timeline**, 10-25% **reduction in cost** and a 10-15% **reduction in testing effort**. Factory can handle 5 simultaneous upgrade programs with mutualized resources and ability to scale



Why Capgemini? Capgemini has a dedicated **centralized location** for the upgrade factory in addition to specialized Guidewire Upgrade **expertise**. We are constructed based on a **mutualized delivery model** using standardized, repeatable yet **customized** processes and tasks. We provide **upgrade-specific accelerators** to ensure the smoothest and fastest transition possible.



External Recognition: We have been recognized by Everest as the **Leader of the Year** in IT Provider of the Year 2023 in Insurance, **Leader** in Avasant's Financial Services Digital Services 2023-2024, **Leader** in Everest's Application and Digital Services in P&C Insurance. In addition, we have **17+** (and counting) **Guidewire certifications**.



Best-in-class partnerships: AWS, Guidewire



Our Offer Stack:

- Assets and demos available onsite
- A/E like facilities
- End-to-end implementation of the Guidewire cloud Upgrade program
- Platform, including libraries of Use Cases, accelerators
- Security implementation
- 40+ Accelerators derived from our vast experience to speed up delivery

Key documents

BOMS BATTLECARD – Guidewire Upgrade Factory_June2023

Capgemini s Guidewire Capabilities – October 2023

Guidewire Cloud Upgrade Factory – Enablement Session-20230602_Meeting Recording

Guidewire Cloud Upgrade Value Proposition_v2 060223

Guidewire Cloud Upgrade Customer Concerns

Guidewire Cloud Upgrade Factory – Client outreach email template

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Offer Owner

Person responsible for offer.

X-PORT Page Editors

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Partners



GTM Tools that are available to better manage your Sales Campaign

Sorry, no related use cases found.

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