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# Equitable decarbonization of heat supply in residential multi-apartment rental buildings: Optimal subsidy allocation between the property owner and tenants --Manuscript Draft--

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Corresponding Author:	Sebastian Zwickl-Bernhard Technische Universität Wien Fakultät für Elektrotechnik und Informationstechnik: Technische Universitat Wien Fakultat fur Elektrotechnik und Informationstechnik Vienna, Austria AUSTRIA
First Author:	Sebastian Zwickl-Bernhard
Order of Authors:	Sebastian Zwickl-Bernhard
	Hans Auer
	Antonia Golab
Abstract:	The core objective of this work is to demonstrate equitable decarbonization of heat supply in residential multi-apartment rental buildings. A modeling framework is developed determining a socially balanced financial governance support strategy between the property owner and tenants to trigger a heating system change. The results of different decarbonization scenarios of a partly renovated old building switching from gas-fired heat supply to either the district heating network or being equipped with a heat pump system show that an equitable heating system change is possible, but with massive public subsidy payments. Particularly, the investment grant to the property owner and additional rent-related revenues due to building renovation are decisive for the profitability of the investment. Simultaneously, subsidy payments to the tenants are required at the beginning of the investment period to limit their energy and rent-related spendings. Results also show that the heat pump alternative is not competitive compared with district heating, even in case of extensive retrofitting of the building. Allocating the costs of inaction (opportunity costs associated with rising CO 2 prices) between the governance, property owner, and tenants turns out as an important lever, as required subsidy payments can be reduced significantly.
Suggested Reviewers:	Alessio Mastrucci mastrucc@iiasa.ac.at
	Robert Pietzcker pietzcker@pik-potsdam.de
	Pao-Yu Oei pao-yu.oei@uni-flensburg.de
	Lena Kitzing Ikit@dtu.dk
Opposed Reviewers:	

SEBASTIAN ZWICKL-BERNHARD

Technische Universität Wien Institute of Energy Systems and Electrical Drives Energy Economics Group (EEG) Gusshausstrasse 25-29/E370-3, A-1040 Vienna

Phone: +43 660 40 40 933

E-mail: <a href="mailto:zwickl@eeg.tuwien.ac.at">zwickl@eeg.tuwien.ac.at</a>

**Energy and Buildings** Research Paper

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Dear Reviewers, dear Associate Editors,

Please find attached our manuscript "Equitable decarbonization of heat supply in residential multi-apartment rental buildings: Optimal subsidy allocation between the property owner and tenants" which we would like to submit for publication in your journal Energy and Buildings.

The core objective of this work is to demonstrate equitable decarbonization of heat supply in residential multiapartment rental buildings. A modeling framework is developed determining a socially balanced financial governance support strategy between the property owner and tenants to trigger a heating system change. The results of different decarbonization scenarios of a partly renovated old building switching from gas-fired heat supply to either the district heating network or being equipped with a heat pump system show that an equitable heating system change is possible but with massive public subsidy payments. Allocating the costs of inaction (opportunity costs associated with rising CO<sub>2</sub> prices) between the governance, property owner, and tenants turns out as an important lever as required subsidy payments can be reduced significantly.

We believe that with this work, we can contribute to your journal's agenda as our focus lies on the energy use in multi-apartment rental buildings and the equitable decarbonization of the residential heat supply.

We would like to propose the following researchers as reviewers:

Alessio Mastrucci (mastrucc@iiasa.ac.at) from the International Institute of Applied Systems Analysis (IIASA); Robert Pietzcker (pietzcker@pik-potsdam.de) from Potsdam Institute for Climate Impact Research (PIK); Pao-Yu Oei from (pao-yu.oei@uni-flensburg.de) Europa-Universität Flensburg (EUF); Lena Kitzing (Ikit@dtu.dk) from the Technical University of Denmark (DTU).

This manuscript is original; no part of this work has been published before nor is it under consideration for publication in another journal. The authors declare that there are no conflicts of interest regarding the publication of this paper. The paper has been professionally proofread.

The corresponding author is Sebastian Zwickl-Bernhard. The contact details can be found above.

I am looking forward to your reply and thank you in advance for your consideration.

Yours sincerely,

Sebastian Zwickl-Bernhard

- Equitable decarbonization of heat supply in residential rental buildings
- Fair financial governance support strategy between property owner and tenants
- Equitable switch is possible but with massive public subsidy payments
- Heat pump alternative is not competitive compared with district heating
- Allocating the costs of inaction between governance, property owner, and tenants

Equitable decarbonization of heat supply in residential multi-apartment rental buildings: Optimal subsidy allocation between the property owner and tenants

Sebastian Zwickl-Bernhard<sup>a,\*</sup>, Hans Auer<sup>a</sup>, Antonia Golab<sup>a</sup>

- <sup>a</sup>Energy Economics Group (EEG), Technische Universität Wien, Gusshausstrasse 25-29/E370-3, 1040 Wien, Austria

#### Abstract

The core objective of this work is to demonstrate equitable decarbonization of heat supply in residential multi-apartment rental buildings. A modeling framework is developed determining a socially balanced financial governance support strategy between the property owner and tenants to trigger a heating system change. The results of different decarbonization scenarios of a partly renovated old building switching from gas-fired heat supply to either the district heating network or being equipped with a heat pump system show that an equitable heating system change is possible, but with massive public subsidy payments. Particularly, the investment grant to the property owner and additional rentrelated revenues due to building renovation are decisive for the profitability of the investment. Simultaneously, subsidy payments to the tenants are required at the beginning of the investment period to limit their energy and rent-related spendings. Results also show that the heat pump alternative is not competitive compared with district heating, even in case of extensive retrofitting of the building. Allocating the costs of inaction (opportunity costs associated with rising CO<sub>2</sub> prices) between the governance, property owner, and tenants turns out as an important lever, as required subsidy payments can be reduced significantly.

- 8 Keywords: Equitability, decarbonization, residential, heat supply, subsidy
- 9 payments, heat system change, property owner, tenants

Email address: zwickl@eeg.tuwien.ac.at (Sebastian Zwickl-Bernhard)

<sup>\*</sup>Corresponding author

# 10 Nomenclature

Type	Description	Unit
Set and index		
$y \in \mathcal{Y} = \{1, \dots, Y\}$	Years, index by $y$	
$m \in \mathcal{M} = \{1, \dots, M\}$	Months, index by $m$	
Decision variables		
Ψ	Investment grant to the property owner	EUR
$\Omega_{y,m}$	Subsidy payment to a tenant in $y$ and $m$	EUR
$d_{y,m}$	Total heat demand per tenant/unit in $y$ and $m$	kWh
$q_{y,m}$	Heat demand supplied by the new heating system alternative in $y$ and $m$	${ m kWh}$
$\pi$	Capacity of the new heating system alternative	kW
$r_{y,m}$	Rent charge adjustment in $y$ and $m$	$\mathrm{EUR}/\mathrm{m}^2$
Relevant parameters		
$\overline{n}$	Number of tenants within the multi-apartment building	1
i	Interest rate of an agent (governance, property owner, tenant)	%
$d_{y,m}$	Total heat demand per unit in $y$ and $m$	kWh
$\alpha_m$	Load factor (ratio total and peak demand) in $m$	1
$c_{alt}$	Investment costs of the heat system alternative	EUR/kW
$c_{con}$	Construction costs (for adaption of one dwelling/unit) of the heat system alternative per unit	
$ar{r}$	Initial rent price	$\mathrm{EUR}/\mathrm{m}^2$
ρ	Upper limit of the biannual rent charge adjustment	%
a	Rented area per tenant/unit	$\mathrm{m}^2$
$p_{init,y}$	Energy price fueling the initial heating system	EUR/kWh
$p_{alt,y,m}$	Energy price fueling the heating system alternative	EUR/kWh

#### 1. Introduction

The recently published "Fit for 55" package [1] by the European Commission 14 outlines the pathway until 2030 to reduce greenhouse gas emissions by  $55\,\%$ compared with that in 1990 in the European Union (EU). With an eye on 16 the therein described energy policy recommendations, undisputedly, massive efforts across sectors are necessary to enable a sustainable transformation of the energy system (see also [2]). At the same time, there is a need for energy 19 justice complying with the manner of "no one left behind" [3]. Against this background, the residential building sector calls for particular attention. There 21 are at least three reasons for this: (i) high shares of fossil fuels in the provision of heating service needs (and increasingly cold services as well), (ii) inefficient ways of delivering the heat demand caused by low standards of both building 24 stock and heating devices, and (iii) complex building ownership structures and the property owner/tenant nexus in rented apartments or dwellings.

In fact, buildings are responsible for 40% of the EU energy consumption and 27 36 % of the greenhouse gas emissions in 2021. Moreover, the European Commission states that 75 % of the EU's buildings are energy inefficient. The essential factor to improve these indicators is building retrofitting. Passive renovation measures can already make a significant contribution, as 35 % of the EU's build-31 ings are older than 50 years. However, the current renovation rate of 1 %/year 32 alone will not be sufficient for a deep decarbonization of the European building stock [4]. Thus, the share of passive (e.g., building insulation) alongside active renovation (e.g., heating system change) measures needs to be increased rapidly 35 to be compliant with European climate plans such as the abovementioned Fit for 55 package. Indeed, European decarbonization scenarios assume a much 37 higher renovation rate of up to 3% per year in order to achieve climate neutrality [2]. To increase this rate, most scientific literature findings suggest federal financial incentives since renovation measures do not achieve economic viability under current market environments in the EU (see, e.g., Fina et al. [5], Weber and Wolff [6], and Kumbaroğlu and Madlener [7]).

In the last decades, federal financial incentives have already led to the massive 43 market penetration of renewable energy technologies. For example, in recent years, solar photovoltaic (PV) has flooded the electricity markets driven by feed-45 in tariff programs [8]. In addition, significant cost reductions were achieved due to efficiency improvements and economies of scale [9]. In principle, there are good reasons to learn from the diffusion pathway of solar PV and related experiences. Nevertheless, two aspects are crucial in this context that have received too little attention in the past. First is that the public monetary diffusion of 50 renewable energy must be accompanied by measures ensuring demand-side energy efficiency and thus energy savings. Recently, Poponi et al. [10] conducted a subsidization cost analysis of solar PV in Italy where they concluded that public 53 monetary support strategies are cost-ineffective policy instruments if energy efficiency investments are ignored. Second is that the support in energy transition must be socially balanced in a society with and without private ownership.

The scope of this paper aims at exploring how to deal with one of the "hot potatoes" on the road to a sustainable society: to trigger investments for deep decarbonization of the rented residential building sector in terms of heating 59 system change and passive retrofitting. The focus is put on multi-apartment buildings in urban areas that are often heated by natural gas-based heating 61 systems. Moreover, the frequently occurring ownership structure within the building with a single property owner (building or at least apartment owner) and numerous tenants plays a key role in the analysis as this is a generally 64 crucial relationship. Typically, a property owner is the investment decisionmaker in terms of potential (active and passive) renovation measures but is not affected in its decision process by an increasing CO<sub>2</sub> price as the most significant parameter determining deep decarbonization. On the contrary, the tenants are at the mercy of the future CO<sub>2</sub> development and have no decision-making power 69 to counteract it, e.g., by changing the heating system.

Against this background, the core objective of this work is to set up a costoptimal and socially balanced subsidization strategy for a multi-apartment building to trigger investments in a sustainable heat supply. A public authority (governance) incentivizes the replacement of the initial natural gas-based heating system toward a sustainable alternative along with building renovation measures 75 (accompanied by reduced heat demand) by monetary support to the property owner and the tenants. Monetary support can be direct payments in the form of an investment grant for the property owner or a subsidy payment for the tenant. 78 Besides, the property owner can also be indirectly financially supported by allowing a rent adjustment as the building is retrofitted. Social balance is defined 80 at the building level from a monetary perspective using the net present value of 81 the governance's total payments for the building's owner (or apartment's owner) and the tenants.

- The method applied is the development of a linear optimization model. Thereby,
  the objective function is to minimize the governance's net present value of monetary support over time. The property owner's and tenants' strategy to minimize
  individual total costs is considered by tailor-made constraints in the modeling
  framework. The generalized formulation of the model allows to investigate different building types and categorization (size and number of tenants, building
  efficiency, initial rent price, etc.). This can be helpful to analyze different building stocks.
- The numerical example examined is an old multi-apartment building with a single property owner and 30 units (tenants). The partially renovated building is located in an urban area (Vienna, Austria) and initially heated by individual gas heating systems at the unit's level. The decarbonization of the heat supply can be achieved by two different investment options, namely, a connection to the district heating network or an implementation of an air-sourced heat pump system on the building level.

The paper is organized as follows. Section 2 summarizes the current state-of-theart in literature and outlines the own contribution of this work beyond existing research. Section 3 presents the materials and methods developed in this work, including the mathematical formulation of the model, scenarios, description of numerical example, and model validation. Section 4 presents the results of this work, including sensitivity analyses of key determining parameters. Section 5 discusses the results, concludes the work, and outlines possible future research.

#### 2. State-of-the-art and progress beyond

This section aims to provide an overview of relevant scientific contributions with 107 respect to this paper's scope. The focus here lies on three different dimensions. 108 The first dimension covers the decarbonization of heating and cooling systems 109 from a system analysis perspective (see Section 2.1). The second dimension deals with the increasing importance of justice in the energy system transition 111 (see Section 2.2). The third dimension is dedicated to the trade-off analyses of 112 investment decisions into renewable energy technologies including contracting 113 business cases (see Section 2.3). The choice of these focal points is deliberately 114 chosen in order to reflect the DNA of the analysis. We intentionally did not 115 include in the literature review the already widely discussed topic of sharing 116 renewable energy generation and related peer-to-peer innovations in the light of 117 energy communities<sup>1</sup>. 118

# 2.1. Decarbonizing heating and cooling service needs

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The insights obtained from various scientific studies discloses the big picture of a decarbonized heating and cooling sector, which requires a fundamental change

<sup>&</sup>lt;sup>1</sup>A general study comprehensively dealing with the sharing economy is provided by Codagnone and Martens [11]. The reviews from Sousa et al. [12] and Koirala et al. [13] go into even more depth with respect to peer-to-peer energy sharing and energy communities. Also, the authors' literature review of the paper in [14] provides a comprehensive review of energy sharing on the local level. The recently published review papers of Cabeza et al. [15] and Zhang et al. [16] collect a variety of contributions focusing on similar topics acknowledged above.

of the energy carrier mix alongside a significant energy efficiency increase. For example, Connolly et al. [17] present a corresponding decarbonization roadmap for the European heating sector proposing changes on both the demand-side and supply-side. In addition to significant heat demand savings, the utilization of renewable heat sources into centralized heat (or district heating) networks and the electrification of heat supply (e.g., heat pump) are proposed. Seyboth et al. [18] focus on supportive energy policy recommendations to enhance the deployment of renewable energy heating and cooling technologies such as solar, geothermal, and biomass.

In general, the heat source or heat technology that is ultimately used at the 131 end-user levels depends on a number of factors. Among these, geographical and 132 spatial characteristics (e.g., availability of heat network infrastructure, building 133 construction features, outdoor temperature, etc.) play a crucial role. In this 134 context, Su et al. [19] focus on local geographical features of the application site. 135 They conclude that there might not be a one-fits-all solution when decarbonizing local heating systems, but certain trends such as e.g., that renewable-fed district 137 heating networks have significant potential to supply heat demand in urban 138 areas (see also Popovski et al. [20]). In this context, Lake et al. [21] present 139 a comprehensive review of district heating and cooling systems with special consideration of the economic feasibility based on primary energy sources. Rama 141 et al. [22] study the optimal combination of heat pumps and solar thermal 142 assisting district heating networks. Sopha et al. [23] focus on the potential 143 of wood-pellet in Norway and conclude that a stable financial support (i.e., 144 stable wood-pellet price) has the highest impact on the transition of woodpellet. A follow-up of the discussion on financial incentives for renewable energy technologies in the heating sector is conducted in Section 2.3. 147

In any case, there are local circumstances where district heating does not fit.

Sustainable alternatives must be sought, either to complement existing district

heating networks in a highly efficient way (e.g., [22] and [23]) or to compensate

non-existing networks. Popovski et al. [20] identify the electrification of the heat supply using heat pumps with PVs as the most cost-competitive alternative from a socio-economic perspective. Leibowicz et al. [24] also show end-use electrification as an optimal strategy for the decarbonization of the heating sector. However, the authors state that the electrification of the heat sector is only meaningful in combination with overall building retrofitting. Particularly, Kamel et al. review solar systems and their integration with heat pumps [25].

In order to emphasize the importance of building renovation in combination 158 with heating system exchange, this paragraph is dedicated to the correspond-159 ing literature. In general, we do not differentiate between different types of retrofitting measures (e.g., purely passive, passive, and active) and refer in this 161 context to the comprehensive literature review of Fina et al. in [5]. Ma et al. 162 [26] provide an extensive literature and state-of-the-art analysis of retrofitting 163 focusing on existing buildings. Vieites et al. [27] elaborate in this context Eu-164 ropean initiatives improving the energy efficiency in existing and old (historic) buildings. Matrucci et al. estimate the potential of energy savings for the res-166 idential building stock of an entire city [28]. Recently, Weinberger et al. [29] 167 investigate the impact of retrofitting on district heating network design. Fina et 168 al. [5] put their focus on the profitability of retrofitting multi-apartment build-169 ings with special consideration of different heating systems. They thoroughly 170 study the implementation of the combination of building-attached/integrated 171 PVs supporting sustainable heating systems. Their results show how (passive) 172 retrofitting measures result in a reduction of both optimal installed heating sys-173 tem and solar PV capacity. However, the energy cost reduction achieved from higher building standards are not sufficient to compensate the initial passive ren-175 ovation investment costs. They conclude that economic viability significantly 176 depends on the development of the CO<sub>2</sub> price and end-user investment grants 177 for building renovation.

2.2. Justice in energy systems: socially balanced sustainable energy transitions
The aspect of justice in energy systems is addressed in various studies. According to them, a key part of achieving climate targets is to ensure that no one is left behind in the climate action. More generally, the three energy justice tenets are distributional, recognition, and procedural. Recently, they are comprehensively discussed and reviewed by Pellegrini et al. [31]. Considering this work's scope, we put our focus on procedural justice, as it represents measures that reduce potential barriers to new clean energy investments [30].

Dealing with sustainable energy systems is a monumental task and seems to be 187 very challenging to be generalized. However, studies focusing on certain local 188 areas is likely to be the most promising approach. Recently, van Bommel and 189 Höffken conducted a review study focusing on energy justice at the European 190 community level [32]. Besides that, Lacey-Barnacle et al. [33] elaborate on 191 energy justice in developing countries. Coming back to this paper's content and 192 spatial scope, Mundaca et al. [34] present two local European case studies in 193 Germany and Denmark assessing local energy transition from an energy justice 194 perspective. Their findings are in line with those from Jenkins et al. [35] showing that energy justice and transition frameworks can be combined and 196 achieved simultaneously. However, Hiteva and Soacool [36] conclude from a 197 business model perspective that energy justice may be realized through market 198 principles but not through the market alone. We continue discussing this point 199 in Section 2.3 when dealing with necessary (monetary) incentives that foster sustainable energy transition. 201

Recently, Hanke et al. [37] have investigated renewable energy communities and their capability to deliver energy justice. They explore insights from 71 European cases and highlight the necessity of distributing affordable energy to vulnerable households. Furthermore, it is necessary to focus in this regard on

 $<sup>^2</sup>$ In some works, restorative and cosmopolitan justice are also mentioned in this context; see exemplarily in [30].

low-income households. Exemplarily, Xu and Chen [38] propose on the basis of their results that low-income households need tailored assistance to ensure 207 energy justice. In particular, they demonstrate that low-income households are renters and thus have less energy efficient appliances. Sovacool et al. [39] point 209 in the same direction and discuss the difficulties for households who lack the 210 capital for sustainable energy investments and are predominantly tenants and 211 not owners of their homes. Moreover, renters also often have higher residential 212 heating energy consumption; an indicator for energy efficiency [40]. In this 213 context, Greene [41] discusses the so-called "efficiency gap" or "energy paradox", 214 showing that consumers have a bias to undervaluation of future energy savings 215 in relation to their expected value. The main reasons are a combination of two 216 aspects, namely, an uncertainty regarding the net value of future fuel savings and 217 the loss aversion of typical consumers. Filling the abovementioned efficiency gap is crucial in order to achieve both energy transition and energy justice. Sovacool 219 et al. [3] show that unfolding the energy transition results in deeper injustices. 220

# 2.2. 2.3. Financial policy instruments

In particular, the following section is about different financial instruments sup-222 porting the transition in the heating sector. However, in some places, we refer 223 to literature that deals in detail with the electricity sector. We consider this 224 to be useful for the reader, to show the similarities and differences between 225 the two sectors. Connor et al. [42] provide a fundamental review paper investigating a wide range of policy options that can support the deployment of 227 renewable heat technologies. Masini and Menichetti [43] state that despite nu-228 merous energy policies implemented to promote renewable energy technologies, 229 the penetration of these remains below expectations. They identify as one main 230 key a lack of appropriate (public) financing investment incentives. Reuter et al. [44] compare different policy instruments (feed-in tariffs, investment subsidies, 232 tax credits, portfolio requirements, and certificate systems) and conclude that 233

feed-in tariffs are an effective means to promoting these investments<sup>3</sup>. Similar results can also be found in the study of Couture and Gagnon [46]. Nevertheless, the two latter studies only investigate the deployment of renewable energy technologies in the electricity sector and not in the heating sector.

Building on these literature findings, it is of particular importance to differenti-238 ate between renewable energy technology investments from companies and pri-230 vate households. In contrast to companies, private households are incentivized 240 more effectively by investment grants to invest in renewable energy technologies 24: [47]. This distinction and targeted adjustment of public financial incentives is 242 important since private investments are key drivers of the diffusion of renewable energy technologies [48]. Østergaard et al. [49] conclude that the investment 244 costs of households to adopt existing buildings for highly efficient and sustain-245 able heating systems is economical<sup>4</sup>. In this context, the role of an increasing 246 CO<sub>2</sub> price should also be interpreted with particular circumspection. Although, in general, the literature sees carbon pricing as the most important measure speeding up the sustainable energy system transition (see, for example, Nägeli 249 et al. [50] focusing on the impact of carbon pricing on the residential building 250 sector). However, this does not solve the inherent problem of differential own-251 ership in the residential sector (i.e., property owners and tenants/renters). It is, therefore, obvious that Hecher et al. [51] focus in their work on the decision-253 making processes of the sustainable heating system investments of homeowners. The ownership structure is often neglected in the literature and insufficiently 255 considered.

<sup>&</sup>lt;sup>3</sup>Zhou et al. [45] provide a study in dealing with the effectiveness of public financial incentives. The authors define effectiveness/efficiency as the amount of intervention (taxes collected, subsidies paid, etc.) to achieve a policy goal in the electricity sector.

<sup>&</sup>lt;sup>4</sup>In particular, Østergaard et al. [49] show that the investment into an expansion of an existing low-temperature district heating network can be seen significantly differently. For example, a heat supply company achieves economic viability with the investment considering the potential of newly supplied heat demand in the area. However, it is not guaranteed that new consumers aim to be connected to the network since their investment profitability is highly uncertain due to high connection costs and low heat energy price savings.

Eventually, energy and heat contracting business models tangent this work's scope. However, we explicitly aim to give only a small overview, as contracting 258 business models themselves do not constitute the core of the analysis in this paper. A comparative review of municipal energy business models in different 260 countries is given by Brinker and Satchwell [52]. Kindström and Ottosson [53] 261 as well as Fine et al. [54] conclude little optimistically that the contracting 262 framework itself decreases the economic viability since the contractor business 263 companies (third party) aim to gain profits. Suhonen and Okkonen [55] conduct an analysis of energy service companies in the residential heating sector and 265 show a wide-ranging set of barriers resulting in non-profitability of contracting 266 business models. 267

#### 2.4. Progress beyond state-of-the-art

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- Based on the literature review, the scientific contribution and novelties of this paper can be summarized as follows:
  - An equitable and socially balanced change of a currently gas-based heating system toward a sustainable alternative in a rented multi-apartment old building is modeled considering the complex ownership structure and relations between the property owner and tenants to "take action".
  - Since the governance's first and foremost aim is for the heat system exchange in the multi-apartment building takes place, it is shown in how the governance incentivizes the sustainable investment through monetary and regulative support for both the property owner and tenants. While respecting the property owner's and tenants' individual financial interests, the governance's optimal financial support strategy puts particular emphasis on the highly efficient provision of the residential heat service needs, heat demand reduction, and building efficiency improvements.
  - The developed analytical framework determines a cost-optimal and socially balanced governance's subsidization strategy for the decarbonization of the heat demand at the building level. That includes, among others, the

profit-oriented behavior of the property owner and the tenants, as well as the abovementioned financial support parity among both sides. Especially, the proposed optimization model allows detailed quantitative analyses of justice in low-carbon residential buildings and the heating sector with an eye on the complex ownership structure within buildings. Moreover, this work focuses on the economic trade-offs between different agents in the energy transition, particularly the government's role in triggering private investments and social balance with an eye on the costs of inaction (opportunity costs) and increasing carbon prices.

• Different sensitivity analyses play a key role in this paper, understanding that the impact of varying allocations of the costs of inaction among the governance, the property owner, and the tenants can be seen as one of the main novelties of this work. Moreover, the importance of building stock renovation in the context of public monetary payments is critically discussed. Insights in that respect can help build a more reliable understanding of a sustainable future urban society predominantely living in highly efficient rental apartments.

#### 303 3. Materials and methods

This section explains the methodology and the optimization model developed in this work. After an introduction into the model in Section 3.1, a detailed description of the mathematical formulation is presented in Section 3.2. The case study and scenario description comprise Section 3.3. The model validation is described in Section 3.4, followed by the open-source programming environment in Section 3.5

#### 3.1. Introduction into the model

In general, three agents are considered in the model with the following characteristics:

Governance. The governance's main objective is to decarbonize the residential heating sector. Therefore, the policy is to trigger a heating system change to a 314 sustainable alternative on the multi-apartment building level through financial 315 support for both property owner and tenants. The avowed aim is to find a cost-316 minimal and socially balanced solution. The financial support for the property 317 owner can be realized either or both by an investment grant (paid directly 318 from the governance) and adjusted rent-charge-related revenues (paid from the 319 tenants). The tenants, for their part, can be financially supported directly by the governance through heating costs subsidy payments. 321

Property owner. The property owner of the multi-apartment building provides
the heating system for the tenants, and is profit-oriented. Thus, a heating
system change toward a sustainable alternative is only realized in case of the
economic viability of an investment. In this context, the property owner can
achieve profitability of the alternative heating system by receiving an investment
grant (to reduce the overnight investment costs) from the governance and a rentcharge-related revenue cash flow (from the tenants).

Tenant. The tenant rents a dwelling/unit within the multi-apartment building from the property owner and has rent-related and energy-related spendings.

The tenant cannot change the heating system on its authority but depends on the property owner's willingness to invest into a sustainable alternative. In connection with the existing heating system, the tenant's costs are increasing in consideration of CO<sub>2</sub> emissions and associated CO<sub>2</sub> prices. Nevertheless, the tenant aims to limit total costs in case of a heating system change at the level of the initial condition.

Figure 1 shows a sketch illustrating the interrelations between the governance, the property owner, and the tenants. The governance can support the property owner financially by investment grants and by the permission of rent charge adjustments. At the same time, tenants are supported by a heating cost subsidy payment. The gray bar in the middle indicates that these financial benefits need to be socially balanced and overcome the differences in ownership within the multi-apartment building. The rent or rent charge adjustment is the direct financial exchange between the property owner and the tenant.

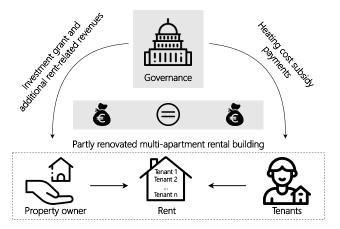


Figure 1: Sketch of the model illustrating the interrelations between the governance, property owner, and tenants. Financial support from the governance is socially balanced at the partly renovated multi-apartment rental building.

### 3.2. Mathematical formulation of the model

This section explains the mathematical formulation of the optimization model in detail. First, the objective function is defined. Then, a detailed explanation of the model's constraints is given.

## 3.2.1. Model's objective function

The objective function of the model is to minimize governance's total costs, including investment grants and subsidy payments<sup>5</sup>. Therefore, the objective function can be written as follows:

$$\min_{x} \Psi + \sum_{y} \sum_{m} \frac{n}{(1+i_g)^y} \cdot \Omega_{y,m} \tag{1}$$

 $<sup>^5{\</sup>rm This}$  corresponds to the maximization of the governance's net present value.

where  $\Psi$  is the investment grant paid to the property owner and  $\Omega_{y,m}$  is the

heating costs subsidy payment paid to a single tenant in year y and month m.

In addition, n is the number of tenants<sup>6</sup> and  $i_g$  the governance's interest rate.

The model's decision variables are included in the decision variable vector x.

We refer to the nomenclature at the beginning of the paper containing a list of

355 all decision variables.

#### 3.2.2. Model's constraints

Equation 2 describes the load satisfaction of the total heat demand within the multi-apartment building using the alternative heating system in each time step (year and month)

$$n \cdot d_{y,m} \le q_{y,m} \quad : \forall y, m \tag{2}$$

where  $d_{y,m}$  is the total heat demand of a tenant's dwelling and  $q_{y,m}$  the heat demand covered by the alternative heating system in y and m. Building on this, Equation 3 defines the minimum required newly installed capacity of the heating system alternative

$$\alpha_m \cdot q_{y,m} \le \pi \quad : \forall y, m \tag{3}$$

where  $\alpha_m$  is the load factor transforming the monthly amount of heat demand to the corresponding peak demand. Equation 4 defines the property owner's overnight investment costs ( $\zeta$ )

$$\zeta = \pi \cdot c_{alt} + n \cdot c_{con} - \Psi \tag{4}$$

where  $c_{alt}$  is the specific investment costs of the heating system alternative and  $c_{con}$  the construction costs to adapt one dwelling/unit. Equation 5 defines the

 $<sup>^6</sup>$ It is assumed that the multi-apartment building consists of n equal tenants/units.

upper bound for the investment grant

$$\Psi \le \hat{d} \cdot c_{alt} + n \cdot c_{con} \tag{5}$$

where  $\hat{d}$  is the peak value of the heat demand. Equation 6 defines the rentrelated revenues of the property owner  $(\lambda_{y,m})$ 

$$\lambda_{y,m} = a \cdot n \cdot r_{y,m} \quad : \forall y, m \tag{6}$$

where  $\bar{r}$  is the initial rent price,  $r_{y,m}$  is the rent charge adjustment associated with the heating system change in y and m and a are the areas of a tenant's dwelling. Equation 7 sets the property owner's net present value of the alternative heating system investment equal to 0

$$-\zeta + \sum_{y} \sum_{m} \frac{1}{(1+i_l)^y} \cdot \lambda_{y,m} = 0 \tag{7}$$

where  $i_l$  is the property owner's interest rate. Equation 8 defines the initial annual spendings of all tenants  $(\kappa_y)$  using the existing heating system

$$\kappa_y = n \cdot (\bar{r} \cdot a + \sum_m q_{load,y,m} \cdot p_{init,y,m}) \quad : y = y_0$$
 (8)

where  $p_{init,y,m}$  is the price of the conventional fuel initially supplying the heat demand in y and m. Building on this, Equation 9 sets the tenants' total spendings  $(K_{init})$ 

$$K_{init} = -\sum_{y} \frac{1}{(1+i_t)^y} \cdot \kappa_{y_0} \tag{9}$$

where  $\sigma_{y_0}$  represents the initial tenants' spendings from Equation 8 above, and  $i_t$  the tenant's interest rate. Equation 10 defines the total spendings of all tenants

 $(K_{alt})$  in case of implementing the sustainable heating system alternative.

$$K_{alt} = -\sum_{y} \sum_{m} \frac{n}{(1+i_t)^y} \left( a \cdot (\bar{r} + r_{y,m}) + q_{y,m} \cdot p_{alt,y,m} - \Omega_{y,m} \right)$$
(10)

Equation 11 defines constant remaining spendings (i.e., economic viability) for the tenants in case of a heating system change.

$$K_{alt} = K_{init} \tag{11}$$

Equation 12 defines constant heating costs subsidy payments and Equation 13 is the constant total rent price for a tenant in y.

$$\Omega_{y,m} = \Omega_{y,m-1} \quad : y \tag{12}$$

$$\bar{r} + r_{y,m} = \bar{r} + r_{y,m-1} : y$$
 (13)

Equation 14 allows rent charge adjustments by the property owner only every two years and Equations 15 and 16 set an upper bound to the rent charge adjustment

$$\bar{r} + r_{y,m} = \bar{r} + r_{y-1,m} : \forall y \setminus \{y_0\}, m \text{ if } y \text{ mod } 2 = 0$$
 (14)

$$\bar{r} + r_{y,m} \le \rho \cdot \bar{r} \quad : \forall y \in y_0$$
 (15)

$$\bar{r} + r_{y,m} \le \rho \cdot (\bar{r} + r_{y-1,m}) \quad : \forall y \setminus \{y_0\}$$

$$(16)$$

by introducing  $\rho$  as the rent charge adjustment upper bound. Equation 17 defines the financial support parity between the property owner and all tenants at the multi-apartment building level from the governance's perspective

$$\Psi + n \cdot \sum_{y} \sum_{m} \frac{r_{y,m}}{(1+i_g)^y} = n \cdot \sum_{y} \sum_{m} \frac{\Omega_{y,m}}{(1+i_g)^y}$$
tenents financial support

3.3. Definition of the case study, scenarios, and empirical settings

3.3.1. Multi-apartment building

The model proposed in this work is applied to a typical multi-apartment building in an urban area. In particular, a partially renovated and natural gas-fired heating system in an old building in Vienna, Austria, is investigated. In 2020, more than 440,000 natural gas-based heated dwellings existed in Vienna, Austria (48.5% of the total building stock) [56]. Nevertheless, this case study is representative for the European multi-apartment building stock in densely populated areas, as similar proportions of natural gas-fired heating systems exist in the residential heating sector there as well<sup>7</sup>.

It is assumed that the multi-apartment building (including all dwellings) are 367 privately owned by the property owner. The number of dwellings is 30, whereby the area and rent price for each unit is equal. Each dwelling is rented by a 369 tenant and heated by an individual natural gas-based heating system. The 370 decarbonization of the existing heating systems can be realized by two different 373 options, namely, a connection to the district heating network or the installation 372 of an air-sourced heat pump<sup>8</sup>. It is assumed, that only one of the two technology alternatives is realized for all the dwellings. We refer to the empirical scaling 374 and data in Section 3.3.3 for a detailed quantitative description of the multi-375 apartment building. 376

3.7.2. Scenarios

Four different quantitative scenarios are studied with the tailor-made model presented above. Input settings of three of them have been developed in the Horizon 2020 research project openENTRANCE (https://openentrance.eu/) and describe a future European energy system development assuming to achieve

 $<sup>\</sup>overline{^{7}}$  For example, there are more than 600,000 natural gas-based systems covering residential heat demand in dwellings in Berlin, Germany, in 2020 [57].

<sup>&</sup>lt;sup>8</sup>In general, it is assumed that the heat pump can be installed in the basement of the building. Nevertheless, the installation on the rooftop may also be considered. However, this explicit distinction is out of the scope of this work and is not further examined.

the 1.5 °C or 2.0 °C climate target. These three scenarios are called *Directed Transition* (DT), *Societal Commitment* (SC), and *Gradual Development* (GD) scenario<sup>9</sup>. The first two scenarios consider the remaining CO<sub>2</sub> budget of the 1.5 °C climate target. Below, we briefly summarize the three openENTRANCE scenarios used in this work and refer to a detailed description to the studies in [58] and [59]. For the reader with a particular interest in the openENTRANCE scenarios, we refer to the work in [60] in which the underlying storylines outlining the narrative frames of the quantitative scenarios can be found.

The DT scenario leads to limiting the global temperature increase to 1.5 °C. This is achieved by a breakthrough of new sustainable technologies triggered through strong policy incentives. The markets themselves do not push this de-392 velopment sufficiently and deliver weak financial impulses for the clean energy 393 transition only. Besides, society is also too passive in supporting to achieve 394 the ambitious 1.5 °C target. Thus, in this work, it is assumed that the multi-395 apartment building is connected to the district heating network to reflect the strong policy driven character of implementing an alternative sustainable heat-397 ing system. In the DT scenario, the CO2 price rising from 196 EUR/tCO<sub>2</sub> 398 (in 2025) to 680 EUR/tCO<sub>2</sub> (in 2040) results in a deep decarbonization of the 399 European electricity and the heating sector, which is achieved in 2040.

The SC scenario also leads to limiting the global temperature increase to 1.5 °C.

In contrast to the previous scenario, decentralization of the energy system and
active participation as well as societal acceptance of energy transition pushes
sustainable development. In addition, currently existing clean technologies
are significantly supported by policy incentives to foster its accelerated rollout. Thus, the SC scenario assumes deep decarbonization of the energy system without fundamental breakthroughs of novel technologies. Therefore, the
multi-apartment building implements an air-sourced heat pump as a sustain-

<sup>&</sup>lt;sup>9</sup>The openENTRANCE scenario *Techno-Friendly* is not part of this work.

able heating system alternative. A CO2 price increase from  $62\,\mathrm{EUR/tCO_2}$  (in 2025) to  $497\,\mathrm{EUR/tCO_2}$  (in 2040) achieves deep decarbonization of the European electricity and heating sector in the SC scenario by 2040.

The GD scenario aims at achieving a global temperature increase of 2.0 °C. 412 In general, this describes a more conservative expression of a European energy 413 system transition. This scenario includes a little of each of the ingredients of the 414 remaining openENTRANCE scenarios: reduced policy incentives, limited social 415 acceptance, and less promising technological advances. Both heating system 416 alternatives (district heating connection and air-sourced heat pump installation) 417 are examined in this work. The CO2 price in the GD scenario is between 83 EUR/tCO<sub>2</sub> (in 2025) and 261 EUR/tCO<sub>2</sub> (in 2040). Deep decarbonization 419 of the European electricity and heating sector is achieved in 2050. 420

In addition to the three openENTRANCE scenarios, the so-called "Low CO<sub>2</sub> 421 price development" (LD) scenario is examined. This scenario neglects any re-422 maining European CO<sub>2</sub> budget and misses both the 1.5 °C and 2.0 °C climate 423 target; thus, decarbonizing the electricity and heating sector develops only sluggishly. Therefore, neither the CO<sub>2</sub> price nor the specific emissions of electricity 425 and district heating significantly changed with today's values. Again, both heat-426 ing system alternatives are studied. The CO<sub>2</sub> price in this scenario is between 427 60 EUR/tCO<sub>2</sub> (in 2025) and 90 EUR/tCO<sub>2</sub> (in 2040). No target year for achiev-428 ing deep decarbonization of the European electricity and heating sector is set. Table 1 summarizes the scenario settings and the corresponding heating system 430 alternatives. 431

#### 3.3.3. Empircal settings

Table 2 contains the empirical settings of the multi-apartment building including
the agent's specific interest rates and further economic parameters. Note that
the property owner's interest rate  $i_l$  implicitly considers the natural change of
tenants and the associated temporary empty dwelling state. Further empirical

Scenario	Climat target	Heat pump (HP)	District heating (DH)
Directed Transition (DT)	$1.5\mathrm{C}$	-	$\checkmark$
Societal Commitment (SC)	$1.5\mathrm{C}$	<b>✓</b>	-
Gradual Development (GD)	$2.0\mathrm{C}$	<b>✓</b>	$\checkmark$
Low $CO_2$ price (LD)	none	<b>✓</b>	✓

Table 1: Four scenarios studied in this work and the corresponding scenario specific heating system alternative (marked by the check)

#### settings can be found in Appendix A.

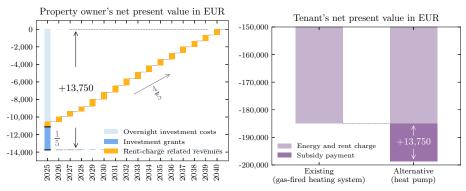
Variable	Unit	Value
Number of tenants	-	30
Governance's interest rate	%	3
Property owner's interest rate	%	10
Tenant's interest rate	%	5
Heat demand (per dwelling)	kWh	8620
Peak heat demand (per dwelling)	kW	5
Heat pump Investment costs	$\mathrm{EUR}/\mathrm{kW}$	1000
Heat pump Construction costs (per dwelling)	EUR	1000
District heating Investment costs	$\mathrm{EUR}/\mathrm{kW}$	320
District heating Construction costs (per dwelling)	EUR	2000
Initial rent price	${\rm EUR/m^2}$	10
Maximum rent charge adjustment $(\rho)$	%	10
Rented area (per dwelling)	$\mathrm{m}^2$	60

Table 2: Data assumptions of the partly renovated multi-apartment rental building and the agents (property owner, tenants, and governance)

#### 38 3.4. Validation of the model

- $_{\rm 439}$   $\,$  This section aims to test the presented model and its functionalities. However,
- 440 a model validation using existing empirical data cannot be applied in this case.
- There is simply a lack of comparable data from real world examples. There-
- fore, an illustrative case study is chosen to demonstrate the main functionalities
- and to verify the model. We assume a single property owner and a tenant in
- 444 a representative single-family house switching to a heat pump. In this simple
- verification example, it is assumed that the property owner's and tenant's in-
- terest rate is equal (3%). A detailed description of the empirical settings can

be found in Appendix C. Figure 2 shows the net present value of the financial support for both property owner (a) and tenant (b).



- (a) Development of property owner's net present value
- (b) Comparison of tenant's net present value

Figure 2: Property owner's and tenant's net present value and equal financial support. The property owner reaches a net present value equal to zero in 2040 resulting from an investment grant and adjusted rent-charge related revenues. The tenant's net present value remains constant compared to the existing (e.g., gas-fired) heating system due to heating costs subsidy payments.

Until 2040, both agents receive equal financial support with a total of 13,750 EUR. 449 One-fifth of the property owner's support is paid as an investment grant directly 450 and four-fifths as rent-charge related revenues from the tenants. The tenant re-451 ceives a heating costs subsidy. In sum, the governance pays 16,500 EUR. Thus, 452 the total level of financial support for exchanging the heating system results 453 exactly in (i) a property owner's net present value of cash flows equal to zero 454 within the time horizon of 15 years (see Figure 2a) and (ii) a constant remain-455 ing net present value of the tenant's energy and rent charges compared with the 456 existing (e.g., gas-fired) heating system (see Figure 2b). 457

458 3.5. Open-source programming environment and data format

The developed optimization model is implemented in Python 3.8.12 using the modeling framework Pyomo version 5.7.3 [61]. It is solved with the solver Gurobi version 9.0.3. We use for data analysis the common data format template developed by the Integrated Assessment Modeling Consortium using the open-source

Python package pyam [62]. Note that all materials used in this study are disclosed as part of the publication at GitHub <sup>10</sup>. We refer to the repository for the codebase, data collection, and further information.

#### 466 4. Results and sensitivity analysis

This section presents the most relevant quantitative results of the proposed 467 case study. Section 4.1 elaborates on the district heating option in the Directed 468 Transition scenario. Section 4.2 focuses on the implementation of a heat pump 469 system in the Societal Commitment scenario where the model indicates feasible 470 solutions for a retrofitted building with a lower heat demand only (compared 471 with the default settings). A comparison of the results of the district heating 472 and heat pump-based heat supply in the different scenarios quantified in this 473 work is conducted in Section 4.3. Finally, Section 4.4 presents the results in 474 case of varying CO<sub>2</sub> pricing cost allocation between the property owner and the 475 tenants.

#### 4.1. District heating in the Directed Transition scenario

Following up Table 2 in Section 3.3.3, this section presents the results of the 478 district heating implementation in the *Directed Transition* scenario in detail. 479 Figure 3 shows the net present value of cash flows in general, and revenues in 480 particular, of the property owner and a single tenant within the time horizon 481 of 2025-2040. Figure 3 (top left) presents the different items of the property 482 owner consisting of the overnight investment costs (light blue), investment grant 483 (blue), and rent-related revenues (yellow). Note that the latter represent the 484 additional rent-related revenues due to the newly installed sustainable heating 485 system. Figure 3 (bottom left) shows the development of the property owner's 486 net present value of their cashflow over time. Thereby, it is shown that the 487 investment pays off for the property owner by zero in 2040. The two Figures 3

<sup>&</sup>lt;sup>10</sup>https://github.com/sebastianzwickl

(top right, bottom right) illustrate the corresponding tenant's cash flow items (top) and total net present value (bottom) until 2040.

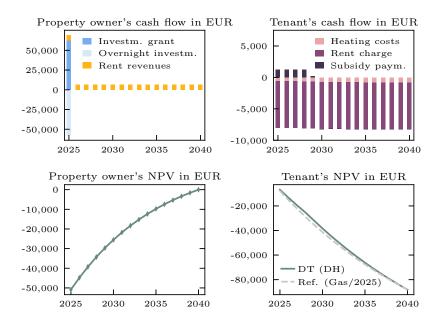


Figure 3: Development of the property owner's and tenant's economic viability of the district heating option in the *Directed Transition* scenario. Top left: property owner's cash flows, bottom left: property owner's net present value, top right: tenant's cash flows, bottom right: tenant's net present value

The tenant receives subsidy payments from the governance between 2025 and 491 2030. Thus, the tenant's net present value in 2040 matches with the value as 492 in the reference case. The reference case considers constant remaining rent and 493 heat-related costs for the tenant based on the initial rent, gas-based heat system 494 parameters, and CO<sub>2</sub> prices as of 2025. In the years 2025-2029, the subsidy 495 payments exceed the heating costs of the tenant. Note that the tenant already 496 pays a higher rent charge to the property owner within the same period (see 497 the yellow bars in Figure 3 top left). Most importantly, the tenant's reference 498 net present value ("Ref. (Gas/2025)"; gray dashed line in the Figure 3 bottom 499 right) shows a crucial aspect of the results and assumptions of the analysis 500 which requires an explanation. Since "Ref. (Gas/2025)" is used as the initial 501 tenant's spendings, the results also take into account the total opportunity costs (i.e., those costs that would be incurred by sticking to the initial gasbased heating system for the tenant due to a rising CO<sub>2</sub> price). Note that the openENTRANCE decarbonization scenarios used in this work do consider both a significant increase of the CO<sub>2</sub> price and a decrease of the specific emissions of the district heating and electricity fueling mix. The quantitative results indicate that the heating system change in this scenario is achieved with manageable total governance subsidies. However, a detailed discussion of the allocation of CO<sub>2</sub> price-related opportunity costs is conducted in Section 4.4.

Jacobs 4.2. Heat pump and building stock quality in the Societal Commitment scenario Interestingly, the model indicates for the heat pump implementation in the Societal Commitment scenario an infeasible solution. The reason for that is, among others (investment costs of the air-sourced heat pump and the electricity price) the high heating demand used in the default input settings. Therefore, in the following the focus is put on the impact of different building renovation levels, the associated heating demand decrease, and finally the impact on the feasibility of the model.

Figure 4 shows the results of the heat pump implementation in the Societal Commitment scenario for four different building qualities (and thus heat demand 520 levels) in detail. Since the initial setting of the default building in terms of total 521 and peak heat demand leads to the infeasibility of the model, the following three 522 additional renovation levels are studied: 10 %, 20 %, and 30 % reduction of both 523 the total and peak heat demands. In Figure 4 (top left), the corresponding 524 settings of the specific heat load (describing building quality) are indicated. In case of a 10% reduction of the heat demand, the property owner receives a 526 significant investment grant equivalent to 29% of the property owner's total 527 overnight investment costs of the building retrofitting measures (Fig. 4 top 528 right). The associated tenant's subsidy payment takes place between 2025 and 2030 with a maximum of 2040 EUR/year (Fig. 4 bottom left). The rent charge 530 adjustment and related revenues remain almost constant during the period (Fig. 531

4 bottom right). In case of a 20% reduction of the heat demand, the property owner receives only a small investment grant related to the total overnight 533 investment costs (2%). The tenant's subsidy payment takes place between 534 2025 and 2032 with a maximum of 2556 EUR/year. The property owner's rent-535 related revenues increase until 2031 and then remain constant. In case of a 30 %536 reduction of the heat demand, the property owner receives as before a small 537 investment grant (3%). Instead, the property owner makes significant rent-538 related revenues (the highest among the three renovation levels). The tenant gets subsidy payments in most years, excluding 2026 and 2028 to 2030 (mainly 540 as a result of the matching of the CO<sub>2</sub> price and the specific CO<sub>2</sub> emissions 541 of the fueling energy mix). The maximum is 2796 EUR/year in 2040. The 542 lower heat energy-related costs as a result of the building renovation lead to higher rent charge payments. Hence, smaller investment grants supporting the property owner are sufficient. 545

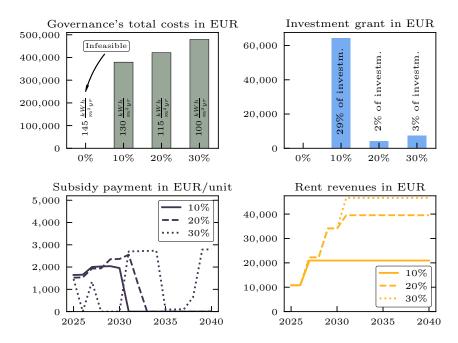


Figure 4: Comparison of the heat pump option in the *Societal Commitment* (SC) scenario for different renovation levels. Top left: governance's objective value, top right: property owner's investment grant, bottom left: tenant's subsidy payment per unit, bottom right: property owner's rent-related revenues in total

- 4.3. Governance's total subsidies in the different scenarios
- In this section, a comparison of the governance's total subsidies for district
- heating (DH) or heat pump (HP) implementation in the different scenarios is
- conducted. Table 3 and Figure 5 present the result of this comparison.

	District heating (DH)			Heat pump (HP)		
Governance's total financial support	DT	GD	LD	SC	GD	LD
	$(1.5^{\circ}\mathrm{C})$	$(2.0^{\circ}\mathrm{C})$	(-)	$(1.5^{\circ}\mathrm{C})$	$(2.0^{\circ}\mathrm{C})$	(-)
Absolute in thous. EUR	211.4	195.5	190.1	in feasible	in feasible	351.5
Rel. change in $\%$ of LD (DH)	11.2	2.6	-			82.6

Table 3: Comparison of governance's total financial support for the different heating system alternatives and scenarios (explanations of shortcuts in Table 1)

In summary, the following interesting observations are made:

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- $\bullet$  The total subsidies across the three district heating cases are relatively stable and are within 11.2 %.
- The heat pump implementation in the two decarbonization scenarios Societal Commitment and Gradual Development is infeasible for the default setting of the building quality (see discussion already in Section 4.2).
- Only the low  $CO_2$  price development scenario provides a solution for the heat pump but with a significantly higher subsidy +82.6% compared with the lowest subsidy scenario.
- When comparing Table 3 and Figure 5, it is important to note that the property owner's rent-related revenues (orange bar) are an "implicit" subsidy. Hence, the governance's total financial support is equal to the sum of the tenants' heating costs subsidy (purple bar) and the property owner's investment grant (blue bar).

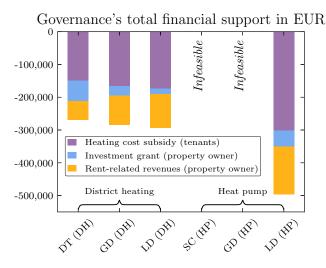


Figure 5: Comparison of governance's total financial support for the property owner and the tenants for the district heating (DH) and heat pump (HP) implementations in the different scenarios

563 4.4. Allocation of CO<sub>2</sub> pricing related costs between the governance, property

564 owner, and tenant

This section examines the impact of the costs of inaction (i.e., sticking to the initial gas-based heating system) on the governance's total financial support. In detail, this means that the CO<sub>2</sub> costs (i.e., opportunity costs) to be expected due to increasing CO<sub>2</sub> prices have to be allocated to the different parties/agents (or a single one): governance, property owner, and tenant. Table 4 provides an overview of the different cases on the allocation of the opportunity cost (i.e., CO<sub>2</sub> costs of inaction) compared with the alternative on district heating implementation in the *Gradual Development* scenario.

Rel. allocation of opportunity costs	Governance	Property owner	Tenants
Case A (equally)	$\frac{1}{3}$	$\frac{1}{3}$	$\frac{1}{3}$
Case B (property owner & tenant)	0	$\frac{1}{2}$	$\frac{1}{2}$
Case C (property owner)	0	1	0
Case D (governance & tenant)	$\frac{1}{2}$	0	$\frac{1}{2}$
Scenarios from Sec. 3.3.2 (governance)	1	0	0

Table 4: Allocation of the CO<sub>2</sub>-related opportunity costs (costs of inaction) among the governance, the property owner, and tenants

Exemplarily, "Case A (equally)" takes into account that the CO<sub>2</sub> costs are shared equally among the governance, property owner, and tenants. Each of 574 them bear one third of the costs. Note that the scenario setups from Section 3.3.2 considered so far that the total costs of inaction are covered by the gov-576 ernance (see Equations 9 and 11). The mathematical formulation of the mod-577 ifications here in this section can be found in Appendix D. Figure 6 presents 578 the results of the varying allocation of the opportunity costs. The metric used 579 is the relative change of the objective value (i.e., governance's total subsidies). The objective value of the district heating option in the Gradual Development 581 scenario (GD (DH)) is used as the reference value and marked by the black 582 point in the upper left corner in Figure 6. The negative signs indicate that the 583 consideration of the costs associated with the withdrawal of the problem (i.e., CO<sub>2</sub> price related opportunity costs) results in a reduction of the necessary governace total subsidies. 586

Rel. change of objective value in % of GD (DH) for varying allocations of CO<sub>2</sub>-related opportunity costs

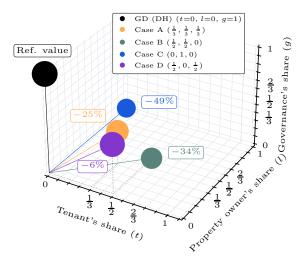


Figure 6: Comparison of the objective value for varying allocations of opportunity cost among the tenants (x-axis), property owner (y-axis), and governance (z-axis) switching to district heating. The size of the points corresponds to the objective function value in proportion to the *Gradual Development scenario* (percentage change in the boxes).

Most importantly, the highest total subsidy reduction is obtained in "Case C" where the property owner has to cover the costs of inaction (-49 \% compared 588 with the reference value). The second highest reduction is in "Case B". In this case, the opportunity costs are shared equally within the building among the property owner and tenants (-34 %). "Case A" reduces the total subsidy by 25 %. 591 It is evident that an even allocation between the governance and the tenants 592 ("Case D") hardly leads to a reduction of the objective value. The main reason 593 for this is the financial support of the property owner, which is necessary to create an investment incentive, and the fact that the financial support between 595 the property owner and tenants necessarily has the same net present value. 596

Figure 7 shows the objective value for the varying property owner's interest rates. Note that these results are located in the YZ-plane spanned by the property owner's and governance's share in the costs of inaction in Figure 6. Particularly, "Ref. value" (black, Fig. 6) and "Case B" (dark blue, Fig. 6) specify the two endpoints of the blue line in Figure 7 with  $i_l = 10\%$ .

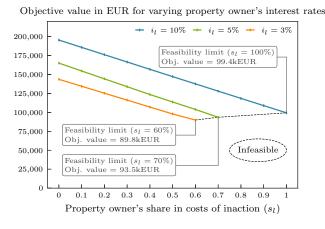


Figure 7: Comparison of the objective value for varying property owner's interest rates and share in costs of inaction

The varying property owner's interest rates have two important impacts. First, a decreasing interest rate reduces the objective value as revenues are discounted less (see Fig. 7 for a fixed property owner's share in costs of inaction, e.g., 0.2).

- Second, as the interest rate decreases, a feasibility limit becomes apparent.

  This means that the feasible maximum of the property owner's share in costs of inaction depends on the property owner's interest rate  $i_l$  (e.g., 100% for  $i_l = 10\%$ , 70% for  $i_l = 5\%$  and 60% for  $i_l = 3\%$ ). Two interesting energy policy implications can be derived from the results here:
- In case the property owner is very much profit-oriented (e.g., interest rate of 10%) and the governance's total subsidy payments are to be kept as low as possible, complete allocation of the CO<sub>2</sub>-related opportunity costs to the property owner results in a cost-optimal strategy.
- In contrast, in case the property owner rather serves a public-benefit purpose (e.g., interest rate of 3%), the CO<sub>2</sub>-related opportunity costs allocation among governance, property owner, and tenants is an adequate strategy.

#### 5. Conclusions and outlook

Rapid and equitable decarbonization of the heat sector in buildings is an indis-619 pensable cornerstone in a sustainable society. Special attention is needed for the 620 rented residential buildings sector since an investment decision in sustainable technologies is in the property owner's hands. Simultaneously, an expected in-622 crease in the CO<sub>2</sub> price primarily impacts the tenant's energy costs. This work 623 studies cost-optimal subsidy payment strategies incentivizing sustainable heat 624 system implementation and retrofitting measures at the multi-apartment build-625 ing level. We analyze the results of the application of the developed modeling framework to a partly renovated old building switching either to the district 627 heating network or implementing an air-sourced heat pump system under sev-628 eral decarbonization storylines. 629

We find that a fair and equitable switch to a sustainable heat system is possible but with massive public subsidy payments. In particular, the property's owner investment grant and additional rent-related revenues derived from the building

renovation measures are crucial to trigger the profitability of the investment. At the same time, subsidy payments to the tenants are required at the beginning 634 of the investment period to limit the energy- and rent-related spendings. Furthermore, the results impressively show that the heat pump alternative is not competitive in supplying heat service needs in partly renovated old buildings. 637 Either the subsidy payments are significantly higher than in the district heat-638 ing case, or the equitability constraints of the model cannot be satisfied. Deep 639 building renovation and associated reduction of heat demand enable feasible solutions but with high total costs. In this case, passive retrofitting measures 641 need to be incentivized, too. 642

Furthermore, the results demonstrate that allocating the costs of inaction between the governance, the property owner, and the tenants is an important lever
and can reduce the required subsidy payments. First and foremost, the biggest
drop of the total subsidies (to nearly half) takes place when the costs of inaction
are completely borne by the property owner. Also, a decrease in the property
owner's interest rate reduces the total costs but limits the maximum share of
the costs of inaction allocated to the property owner and implies a lower bound
of the cost-minimized solution.

Future work may investigate a stronger coupling of active and passive building 651 renovation measures as a necessary precondition for subsidy payments. This 652 could bring further insights to decarbonization strategies with an eye on the heat demand and sustainable heat source alternatives in the multi-apartment 654 residential building sector (i.e., climate neutrality in 2050). Besides, the tenant's 655 diversification within the building could be improved (e.g., different willingness 656 to pay to contribute to CO<sub>2</sub> mitigation). More generally, this study could be 657 extended by introducing further technology options, such as solar PV and heat 658 and electricity storage systems.

## Declaration of interests

None.

## 662 Declaration of Competing Interest

The authors report no declarations of interest.

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## 951 Appendix A. Data

Table A.1 shows specific emissions, energy prices, and further technical assump-952 tions. The values correspond to the initial input parameters in 2025 in our 953 analysis. Furthermore, it is assumed that the specific emissions of electricity 954 and district heating decrease linearly between 2025 and the corresponding decarbonization target year of the scenario (2040 in the Directed Transition and Societal Commitment scenario as well as 2050 in the Gradual Development sce-957 nario). The energy price development of electricity, natural gas, and district 958 heating is in line with the assumptions in [5]. According to this, the (retail) 959 electricity price increases by  $2.37\,\%$  and the district heating price by  $5\,\%$  per year. Additionally, the CO<sub>2</sub> price increases the energy price according to the 961 specific emissions per year. Table A.2 shows the CO<sub>2</sub> price development in the 962 different scenarios. 963

Variable	Unit	Value	Ref.
Specific emissions Electricity	${\rm kgCO_2/kWh}$	0.130	[63]
Specific emissions District heating	$\rm kgCO_2/kWh$	0.132	[64]
Specific emissions Natural gas	$\rm kgCO_2/kWh$	0.220	[63]
Price District heating	$\mathrm{EUR}/\mathrm{kWh}$	0.047	[65]
Price Natural gas	$\mathrm{EUR}/\mathrm{kWh}$	0.050	[66]
Price Electricity	$\mathrm{EUR}/\mathrm{kWh}$	0.200	[67]
Coefficient of performance (average)	1	2.35	[68]

Table A.1: Relevant economic parameters and further empirical settings for Austria in 2020

Scenario (EUR/tCO <sub>2</sub> )	2020	2025 - 30	2030 - 35	2035 - 40
Directed Transition	30	196	357	510
$Societal\ Commitment$	30	62	137	273
$Gradual\ Development$	30	83	128	183
$Low\ Development$	30	60	70	80

Table A.2: CO<sub>2</sub> price development

# 964 Appendix B. Passive building retrofitting measures

We consider passive retrofitting measures in this study in a very simplified way and focus here on the insulation of the building skin and the wall to neighboring buildings only. The economic and technical assumptions are oriented to the study from Fina et al. in [54]. The following relationships between the specific heat demand and the heat pump's (average) coefficient of performance (COP) are assumed:  $130 \text{ kWh/m}^2$  (COP= 2.5),  $115 \text{ kWh/m}^2$  (3.0),  $100 \text{ kWh/m}^2$  (3.5).

## Appendix C. Empirical settings of the case example

Variable	Unit	Value
Investment cost (heat pump)	$\mathrm{EUR}/\mathrm{kW}$	1000
Construction cost	EUR	1000
Initial rent price	$\mathrm{EUR}/\mathrm{m}^2$	10
Rented area	$m^2$	100
Total heat demand	kWh	22,000
Peak heat demand	kW	13
$\mathrm{CO}_2$ price (2025-2034)	$\mathrm{EUR}/\mathrm{tCO}_2$	50
$CO_2$ price (2035-2040)	$\mathrm{EUR}/\mathrm{tCO}_2$	100
Natural gas price	$\mathrm{EUR}/\mathrm{kWh}$	0.05
Electricity price	$\mathrm{EUR}/\mathrm{kWh}$	0.2
Specific emissions Electricity	$\rm kgCO_2/kWh$	0.130

Table C.3: Case example's parameters and assumptions

## Appendix D. Varying allocation of the costs of inaction

This work considers the  $CO_2$  price-related costs as the costs of inaction and opportunity costs (OC) respectively. Hence, Equation D.1 describes the costs of inaction per year y and month m

$$OC_{y,m} = \gamma_{init} \cdot p_y^{CO_2} \cdot d_{y,m}$$
 (D.1)

where  $\gamma_{init}$  is the specific emissions of the initial heating system (i.e., natural gas) and  $p_y^{CO_2}$  the CO<sub>2</sub> price in year y and month m. Exemplarily, Equation D.2 shows the property owner's net present value in total when a part of the total OC is allocated to the property owner's net present value

$$OC_l = \sum_{y} \sum_{m} s_l \cdot \frac{OC_{y,m}}{(1+i_l)^y}$$
 (D.2)

where  $s_l$  is the share in the costs of inaction borne by the property owner. Consequently, Equation 7 is modified as follows by considering the property owner's costs of inaction.

$$-OC_l = -\zeta + \sum_{y} \sum_{m} \frac{1}{(1+i_l)^y} \cdot \lambda_{y,m}$$
 (D.3)

A similar logic is developed in the modification of the tenant's net present value. The tenant's share of the costs of inaction  $(OC_t)$  are considered in Equation 11. The tenant's OCs influence the initial spendings that are assumed to be the limit in the sustainable heating system alternative (see Equation D.4).

$$K_{alt} = K_{init} - OC_t (D.4)$$

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Conflict of Interest

**Declaration of interests** 

☑ The authors declare that they have no known competing financial interests or personal relationships that could have appeared to influence the work reported in this paper.
□The authors declare the following financial interests/personal relationships which may be considered as potential competing interests: