

Zoltan Sebestyen

Project Manager, Software Consultant & Trainer

Pompano Beach, FL 33060

(954) 226-6554

sebizoli@gmail.com

EXPERIENCE

Demko Parking Inc, Fort Lauderdale, USA — Manager

2011 - Present

Provide superior customer and valet service to residents and guests.

Self-Employed, Fort Lauderdale, USA — Software Engineer

2016 - 2017

Designed software for a new ERP/CRM Management System. We are developed cross-platform web applications (PHP, HTML, SQL, Ionic, Javascript) and IOS/Android apps.

Tritech Hungary LLC, Hungary/USA — Project Manager

(Own ERP Consulting Company)

2005 - 2017

Designed Icon ERP/CRM applications using Delphi/SQL/PHP/HTML.

Acquired new customers through exhibitions and presentations.

Application support (help desk, phone/mail/online/on site support, user/management training)

Project Management (planning, documentation...)

Software engineering: I analyze user needs and design processes and the whole software. I also give specific instructions to my programmer crew, then test the result.

Database management: design/manage databases, maintenance, data migration/manipulation

Redink LLC, Szeged, Hungary — Senior ERP Consultant

(ERP Consulting Company)

2001 - 2005

Senior ERP Consulting for the ADP/CDK Autoline Auto Dealership Management Software.

Expert knowledge of POS (Point of Sale), PC (Purchase Control), SM (Stock Management) and Inventory Modules.

Assisted transformation programs for small businesses.

Tested and implemented tactical business solutions.

Coordinated upgrades and support for existing applications.

Managed customization initiatives utilizing input from consultants and technology vendors.

Customer end user and management training.

Pakett Broker INC, Szeged, Hungary — Financial Manager

(Stock Broker Company)

1998 - 2001

Directed cash management operations to include daily cash administration to accurately forecast timing and amount of future cash flows.

SKILLS

Application Support (15+)

-phone/mail/internet/onsite

Software Trainer (15+)

-user/management training

ERP/CRM expert (15+)

-ADP Autoline ERP, IconERP

Project Manager (10+)

-Full SDLC

Software Sales (8+)

-Presentations, Exhibitions

Implementation Spec (10+)

-Data migration, manipulation

Database Management (10+)

-MySQL, MSSQL, PostgreSQL

SQL Language (10+)

-Queries, Reporting

Microsoft Products (15+)

-Word, Excel, Powerpoint...

Software Tester (15+)

Customer Service (15+) —

Professional Business manner

Software Development (2+) —

PHP, JQuery, Javascript, AngularJS, Ionic, HTML, Delphi

Acted as the primary liaison for banking and government officials.
Educated customers about trades, risk and suitable investment prospects.
Developed and maintained strong customer base.

EDUCATION

University of Economy Szolnok, Hungary — *MBA Bachelor*

1993 - 1997

Bachelor Degree course of College of Commerce & Economy

Economist Diploma

Law University, Pecs, Hungary — *Economist Law Degree*

1999 - 2002

Bachelor Degree course of Law University

LANGUAGES

English – Professional working proficiency

Hungarian – Native or bilingual proficiency

LINKS

www.linkedin.com/in/zoltan-sebestyen-20aa8b17

AWARDS

Six Sigma Certification
Management and Strategy Institute

Certified Stock Exchange System Administrator
for Budapest Stock Exchange,
Hungary
Hungarian Bank Association

Certified Stock Exchange Expert
for Budapest Stock Exchange,
Hungary
Hungarian Bank Association

Certified Financial Advisor
Hungarian Bank Association

COURSES

Salesforce Administrator

Salesforce Platform App Builder Developer 401

Analyzing and Visualizing Data with Excel