

Sebastián Otero

CONTACT INFORMATION	Department of Economics, Columbia University 420 W 118th St, IAB 1017 New York, NY	Web: https://sebotero.github.io Email: seb.otero@columbia.edu
APPOINTMENTS	Assistant Professor of Economics, Columbia University Faculty Research Fellow, NBER Research Fellow, Institute of Labor Economics (IZA) Postdoctoral Researcher, UC Berkeley Research Associate, J-PAL LAC	2023- 2025- 2024- 2022-2023 2013-2015
EDUCATION	PhD. in Economics, Stanford University <i>Committee:</i> Pascaline Dupas, Liran Einav, Matthew Gentzkow, Paulo Somaini M.A. in Economics, Pontificia Universidad Católica de Chile B.A. in Economics, Pontificia Universidad Católica de Chile Exchange Student, UC Berkeley	2022 2013 2012 Spring 2011
PUBLISHED PAPERS	The Effects of Drinking and Driving Laws on Crashes, Injuries, and Deaths: Evidence from Chile with Tomás Rau <i>Accident Analysis and Prevention</i> , 106, 262-274, Sep 2017 Equilibrium Effects of Food Labeling Policies with Nano Barahona and Cristóbal Otero <i>Econometrica</i> , 91(3), 839-868, May 2023	
WORKING PAPERS	The Effects of Widespread Online Education on Market Structure and Enrollment Nano Barahona, Joaquín Fuenzalida, and Cauê Dobbin March 2025 Single-Threshold Food Labeling Policies with Nano Barahona, Cristóbal Otero, and Joshua Kim January 2025 The STEM Major Gender Gap: Evidence from Coordinated College Application Platforms Across Five Continents with I. Ahimbisibwe, A. Altjmed, G. Artemov, A. Barrios-Fernández, A. Bizopoulou, M. Kaila, J. Liu, R. Megalokonomou, J. Montalbán, C. Neilson, J. Sun, and X. Ye October 2024 Skin in the Game: College's Financial Incentives and Student Outcomes with Nano Barahona, Cauê Dobbin, Hanson Ho, and Constantine Yannelis October 2023 Affirmative Action in Centralized College Admissions Systems with Nano Barahona and Cauê Dobbin September 2023 The Equilibrium Effects of Public Provision: Evidence from a Public School Expansion Policy with Michael Dinerstein, and Daniel Morales, Christopher Neilson September 2023 The Equilibrium Effects of Subsidized Student Loans with Nano Barahona and Cauê Dobbin	

July 2022

WORK IN
PROGRESS

Demand Shocks and Firm Dynamics: Evidence from Government Procurement Lotteries
with Marvin Cardoza, Michael Dinerstein, and Christopher Neilson

Equalizing the Great Equalizer: The Long-run Consequences of School Funding Reforms
with Claire Montialoux and Roberto Hsu Rocha

AWARDS, AND
HONORS

2022 *Saieh Family Fellow*, Becker Friedman Institute, University of Chicago (declined)
2022 *Claire and Ralph Landau Prize for the best student discussion paper*, SIEPR, Stanford
2021 *B.F. Haley and E.S. Shaw Fellowship for Economics*, SIEPR, Stanford
2018-2021 *Graduate Student Fellowship*, Stanford King Center
2021 *Dissertation Fellow*, Institute for Research in the Social Sciences, Stanford
2020 *Outstanding Teaching Assistant*, Stanford University
2020 *Spencer Dissertation Fellowship*, National Academy of Education
2018 *George P. Shultz Scholar Fellowship*, SIEPR, Stanford
2013 *Maximum Distinction for Thesis*, M.A. in Economics, PUC Chile
2013 *Academic Excellence Award*, M.A. in Economics, PUC Chile
2013 *Raúl Iver Oxley Prize* (highest GPA), B.A. in Economics, PUC Chile
2012 *Academic Excellence Scholarship for Masters Studies*, Conycit, Government of Chile
2012 *Top 100 young Chilean leaders*, “El Mercurio” Newspaper, Chile
2012 *30 emerging young leaders*, “Capital” Magazine, Chile
2007 *Academic Excellence Award*, B.A. in Economics, PUC Chile
2006 *Highest National Score, Mathematics*, National University Entrance Exam (PSU)

GRANTS

2025 Columbia University, ISERP Seed Grant - \$40,000
2021 Stanford University, SIEPR Program in Regulatory Policy (PI) - \$3,800
2020 Stanford University, King Center on Global Poverty and Development (PI) - \$5,000
2020 Stanford University, King Center on Global Poverty and Development (Co-PI) - \$10,000
2020 J-PAL, Post Primary Education (Co-PI) - \$50,000
2020 Stanford University, IRiSS (PI), \$1,500
2020 Stanford University, Diversity Dissertation Research Opportunity (PI), \$4,900
2019 Stanford University, George P. Shultz Scholar Fund (PI), \$8,000
2018 Stanford University, George P. Shultz Scholar Fund (PI), \$6,900
2017 Stanford University, King Center on Global Poverty and Development (Co-PI) - \$11,386
2018 Harvard University, Weiss Fund for Research in Development Economics (PI), \$5,600
2018 Stanford University, Graduate Research Opportunity (PI) - \$5,000
2018 J-PAL, Post Primary Education (Co-PI) - \$250,000
2018 Microsoft, Microsoft Research Azure Sponsorship (Co-PI) - \$40,000
2017 Stanford University, Stanford Center for Computational Social Science (Co-PI) - \$2,654
2017 Stanford University, Stanford Center on Philanthropy and Civil Society (Co-PI) - \$2,480
2017 Stanford University, King Center on Global Poverty and Development (PI) - \$17,000

2016 Stanford University, SCID Graduate Student Fellowship (Co-PI) - \$4,728
 2016 Stanford University, SCID Graduate Student Fellowship (Co-PI) - \$5,213
 2016 J-PAL, Post Primary Education (Co-PI) - \$50,000
 2016 Stanford University, Stanford Center on Global Poverty and Development (PI) - \$6,002

SEMINARS

2024-25 ITAM, University of Oslo, Cornell (IO & Public)
 2023-24 Columbia Business School (Econ Lunch), Toulouse School of Economics (IO)
 2022-23 Brown (Applied Micro), Duke (Labor), UC Berkeley (IO and Labor), USC (Development), UCL (Applied Micro), QMUL (Applied Micro), FGV- São Paulo School of Economics (Applied Micro), PUC-Rio (Applied Micro), Insper (Applied Micro), NYU (Industrial Organization)
 2021-22 Georgetown, IESE Barcelona, Microsoft Research, University of Pennsylvania, University of Pennsylvania (Wharton), University of Chicago (Booth Economics), University of Chicago (Harris School), University of Chicago, Yale (SOM), Yale, Columbia, Tsinghua University (BFI-China)
 2019-20 PUCMM (Santo Domingo, Dominican Republic)
 2018-19 Stanford (School of Education)
 2017-18 IPEA (Brasilia, Brazil)

CONFERENCES

04/2025 Development Mini-Conference, Columbia University
 03/2025 9th Annual Empirical Microeconomics Conference, Arizona State University
 12/2024 VI Economics Alumni Conference, PUC, Chile
 11/2024 NBER, Economics of Education
 12/2023 V Economics Alumni Conference, PUC, Chile
 06/2023 Peder Sather Conference on Industrial Organization, NHH, Bergen, Norway
 05/2023 Development Miniconference, UCLA, CA
 01/2023 ASSA Meetings, New Orleans, LA
 08/2022 Opportunity Insights Conference, Harvard, MA
 08/2022 Ninth UDEP Workshop for Young Economists, Universidad de Piura, Lima, Peru
 05/2022 Rookiefest, Northwestern, IL
 12/2020 II Economics Alumni Conference, PUC, Chile
 08/2020 National Academy of Education
 03/2018 CIES, Mexico City
 11/2014 LACEA, São Paulo, Brazil
 11/2014 NEUDC (poster), Boston University, MA
 08/2015 11th World Congress of the Econometric Society, Montreal, Canada
 09/2014 SECHI, Viña del Mar, Chile

REFeree SERVICES

American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Journal: Microeconomics, American Economic Review, American Economic Review: Insights, Econometrica, Economic Development and Cultural Change, Economic Journal, Economics of Education Review, Journal of Development Economics, Journal of Labor Economics, Journal of Political Economy, Journal of Public Economics, International Economic Review, Quantitative Economics, Review of Economic and Statistics

PHD PLACEMENT Victor Quispe (Applied Economics PhD, University of Minnesota)

OTHER Languages: Spanish (native), English (fluent), Portuguese (basic)
Software: Stata, Matlab, Python, R