



Renaissance of generation-next





Enterprise Resource Planning (ERP)

Enterprise resource planning (ERP) systems can empower your business to scale up without the compilation of IT or staffing costs.

Reon's Oreon ERP -Drive your Business by Tailored to Your Industry!

You need an expert to grab with your business ERP —someone who knows confronts of your industry and understands your requirements. Reon's Oreon ERP projects are backed by industry experts in functional and technical knowledge to understand the industry specific business needs and technical knowledge to implement as part of the solution.

The core team consists with more than two decades of experience in a wide domain of industries, and the best practice knowledge will guaranty to deliver your business needs.

- Worried about ERP? Choose Reon's Oreon ERP.

Why To Choose Oreon ERP For your Business - Oreon ERP benefits

01. Foundation: Technology & Industry Expertise

Oreon ERP enables the integration of all the functions of a business into a unified platform. Oreon ERP bring forth valuable business information in seconds which allows you to make a decision. Oreon ERP projects are backed by industry experts in functional and technical knowledge to understand the industry specific business needs and technical knowledge to carry out as part of the solution.

- Bricks makes your home and Oreon ERP makes your Business.

02. Customization: Your Tailored Solution

Oreon ERP systems will polish up your reporting capabilities by allowing easy and fast access to data. All the data will be available, handy and can be accessed by employees at any time.

- Oreon – A customized Solution.

03. Oreon ERP: Standard Software for Your Market

Even the most comprehensive business software doesn't help your organization if it wasn't designed with the particular requirements of your industry in mind. Synchronization of purchase orders (what was ordered), inventory receipts (what arrived), and costing (what the vendor charged). This localized knowledge is the key to design software that strengthens your ability to compete in your specific market.

- Standard ERP means Oreon ERP.

04. Flexible & Cost – Effective

Since Oreon ERP systems are configurable and robust they can satiate the unique needs of your business. ERP software can adapt to the ever-changing needs of a growing business and hand out the resources sufficiently. Oreon ERP systems are equipped with business intelligence and collaboration sensibilities. We have unmatched agility and flexibility.

- ✓ The operating cost of Oreon ERP systems is low and they can comfortably be increased or reduced to meet the requirements.



Our Customer's Opinion About Oreon Erp

Let's be honest: You've heard it all before. Every ERP provider you evaluate presents the same arguments. They all have the most advanced technology, are highly flexible, and are proud to tell you about their exceptional customer satisfaction. But when you choose to purchase a system, do you know what—statistically—will be the deciding factor? The people. Or more exactly, your instinct:

Who do you trust the most? Who understands your individualistic business processes and can improve them in such a way that your business gains a competitive edge?

Our customers trust Oreon to support their team and help their business grow. But beyond that, there are a number of other notable reasons why successful mid-market companies choose Oreon ERP. Here is a short collection of the reasons our customers cite for choosing Oreon.

- Reduces Operating Costs.
- Usability.
- Flexibility of Business Processes Customization.
- Control Your Stock.
- Key Identifications of Risks.



One Login, One System and One Solution for
your business needs to Improve Efficiency,
Cost Optimization and Improve Profitability



- Track interactions with your customer.
- Easy to identify and understand your leads.
- Transfer and assign leads to the sales team.
- Score your leads to determine potential Interest.
- Set user sales target.
- Create accurate quotes and orders in couple of clicks.
- Easy to log communication from desktop or phones.
- Approve or disapprove sales order.
- Customized data by applying views and filters.
- Hassle-free lead conversion to contacts and accounts.
- Effortlessly create preform invoice for sales ready leads.

Sales & CRM



- No matter the size of your company or the industry you're in, chances are you'll have a sales team in your organization. However, the success of your sales team depends largely on the tools you provide them with..
- Customer relationship management (CRM) - technology for managing all your company's relationships and interactions with customers and potential customers.
- ✓ Goal - Improve business relationships.

CRM system includes customer master, customers inquiries, inquiries distribution, follow-up, offer (quotation), offer's history, order acknowledgment, inquiry status,-campaign revenues against expense, sale performance, etc...

- CRM is a very influential business blueprint - attracting, maintaining & understanding customers. Understanding customer requirements is the first responsibility of every organization.
- CRM is powerful tool - managing customers at reasonable cost.

CRM is confinement of customer relationship management. CRM includes every interaction done with the customer whether its service oriented or sales related. CRM is a very influential business strategy which often plays key role in attracting, maintaining & understanding customers. Understanding customer requirements is the first responsibility of every organization & CRM proves to be very beneficial in doing so.

Customization-every management system produces best result when it is designed in the best customize way & CRM is no exception. The need & requirement varies with the type of business, so lead management system allows you to get the best customized look which suits your brand.

- Compatible & absolute information- to get the right information about your leads. The meeting between a rep and customer can be recorded so managers are in touch with the whole process & makes it simple for them to approach your customers.

PLANNING

What is Planning?

- Planning - sequence of action steps to achieve some specific goal.
- Effective plans can save time and money.

Planning is Identifying

- What needs to be accomplished?
- When is the deadline?
- Where will this be done?
- Who will be responsible for it?
- How will it get done?
- How much time, energy, and resources are required to accomplish this goal?

Solution – Reon's Oreon ERP.

Advantages of Planning

There are many ways to state the benefits of planning or anticipatory decision making. The advantages of planning are numerous. The following claimed benefits are discussed in a number of sources:

- Helps decision maker.
- Helps management.
- Quantifying goals.
- Allocation of resources.
- Better control of inventories.
- Improved scheduling.
- Productive relationships with suppliers.
- For design / engineering:
 - Improved design.
 - Control better quality and quality control.
- For finance and costing:
 - Optimized use of working capital.
 - Efficient inventory utilization.
 - Accuracy in inventory reports.
 - Cash flow improvement.

How?

The mission statement spells out what the organization stands for and why it endures.

- By providing guidelines and goals for future decisions.
- By exercising more control in a situation, establishes goals 'proactively' and considering contingencies.
- By measuring success.
- By orderly and systematic mannerly allocation of limited resources like staff, materials, machineries etc.

Procurement

Procurement is the discipline, art, skill and profession of acquiring and applying scientific, mathematical, economic, social, and practical knowledge to obtain products or materials and processes that safely realize improvements to the business needs of people.

Business operations has widened the scope of the procurement function beyond the mere purchase of goods and services.

- The procurement process includes -
- Gaining a deep understanding of business requirements.
- ✓ Identifying quality and cost-effective vendors and distribution channels.
- ✓ Maintaining vendor relationships.
- Procurement process - series of steps that the business identifies and follows to source and obtain goods or services.
- Procurement models types: local, centralized, and hybrid models.



PURCHASE

ERP Purchasing module streamlines procurement of required raw materials. It automates the processes of identifying potential suppliers, negotiating price, giving purchase order to the supplier, and billing processes. Purchase module is tightly integrated with the inventory control and production planning modules. Purchasing module is often integrated with supply chain management software.

- Purpose - ensure workers are following all policies and procedures before fulfilling a purchase order.
- The purchase process - any transaction associated with obtaining goods and invoice payment.

Purchase Management

Oreon ERP provides best flexible solution while one decides to make purchase.

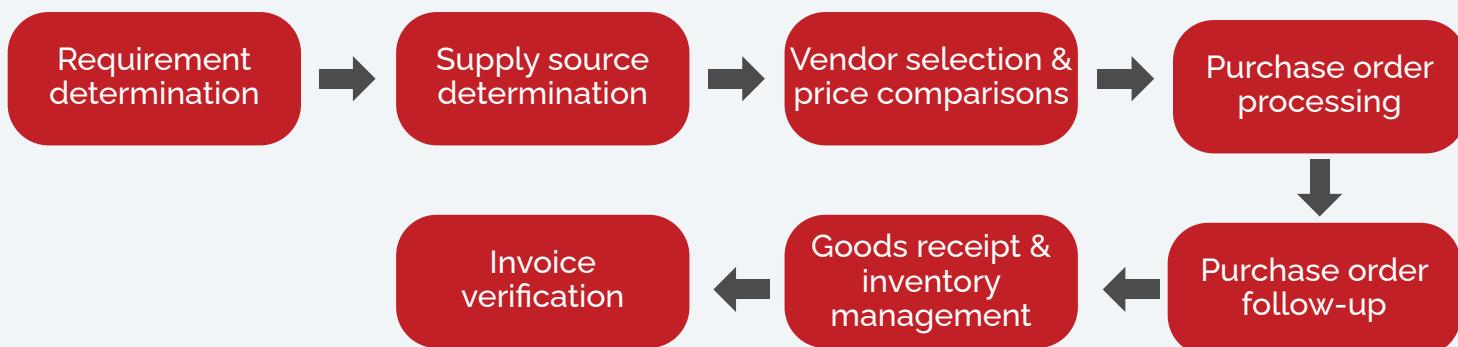
Oreon ERP helps to:

- Decide purchase price.
- Choose right supplier.
- Select right material, right quality.
- Schedule goods receipt.
- Enable internal communication.
- System integration.

Oreon ERP gives control over:

- Purchase order placed.
- Discrete purchase orders.
- Standard forecast.
- Supplier managed inventory.

BEST ERP Purchase Module – Process Flow



STORES & INVENTORY MANAGEMENT

- **Inventory management - systemized approach to ordering, storing, and selling both raw materials and finished products.**

The most important features of inventory management include

- Picking and Packing.
- Shipping.
- Managing Warehouse Locations Receiving Orders.
- Tracking Inventory Reporting Tools.
- Barcode Tracking.

- **Inventory Management Module Facilitates:**

- Minimize warehousing costs and optimize storage needs.
- Data maintenance of:
 - Receipt of goods.
 - Delivery of goods.
 - Maintenance of material.
 - Classifying all the materials.
 - Issuing of materials to the production.
 - Rejections to the suppliers.

FINANCE

- Finance deals - time, money, risk and how they are interrelated.

It also deals with how money is spent and budgeted. The financial activities of an organization by the finance department are recorded using various user interfaces and these interface screens related to the finance department are grouped into a single menu option and these set of options are called the finance module.

- Accounting and finance management is so important when navigating your business.

Features of Finance Module

- Maintains year-wise data.
- Multi companies creation facility.
- Creates & maintains clients' masters.
- Creates & maintains items' masters.
- Deals with daily transactions like;
 - Sales & sale return.
 - Purchase & purchase return.
 - Cash transactions Bank transactions.
 - Journal entries.
- Maintains tax reports
- Price-list management.
- Stock valuation reports.
- Stock maintenance reports.
- Final accounts at end of financial year.
- Cheque printing, envelop printing, label printing, bar-code stickers printing.
- Flexibility and ease of usefulness.

Some of the Industries for which OREON has been Considered

- Trading Distribution.
- Enterprise Services.
- Manufacturing.
- Food & related supplementary items Manufacturing and Distribution.
- Professional Services.



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