



SEDRA BAIAN

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- Seattle, WA

PROFESSIONAL SUMMARY

Results-oriented professional with experience in sales, insurance advising, e-commerce, and interpretation. Strong ability to build relationships, analyze market trends, and communicate effectively with diverse clients. Adaptable and skilled in negotiation, client engagement, and strategic decision-making.

ACADEMIC BACKGROUND

SEATTLE PACIFIC UNIVERSITY

BACHELOR'S IN COMPUTER SCIENCE

2024 - 2027

GOKKUSAGI INTERNATIONAL SCHOOLS

HIGH SCHOOL DIPLOMA

Graduated 2023

CAREER HISTORY

BENEFIT ADVISOR

AMERICAN INCOME LIFE

2024 to Present

- Educate clients on available insurance options and pre-qualified benefit packages.
- Assist individuals and families in selecting the best coverage for their needs.
- Build relationships with clients to foster trust and long-term engagement.
- Improve communication and negotiation skills through daily interactions with potential clients.
- Work within a fast-paced environment requiring adaptability and resilience.

INTERPRETER

LEMA DENTAL CLINIC

2023 to 2024

- Effectively interpreted medical terminology, treatment plans, and pricing information for a diverse clientele.
- Fostered positive patient experiences by ensuring clear communication with staff.
- Mastered interpreting skills within two days, optimizing efficiency throughout tenure.
- Demonstrated a results-oriented approach by contributing to sales growth through promoting physical therapy services within the clinic.

E-COMMERCE SPECIALIST

EBAY

2022 to 2023

- Leveraged data analysis to optimize product launches, market research, and listings.
- Increased sales significantly on eBay and Amazon.
- Maximized visibility and customer conversion through a data-driven approach.
- Established a thriving eCommerce presence on both major platforms.

PRINT-ON-DEMAND DESIGNER

REDBUBBLE

2021 to 2022

- Designed and uploaded a diverse collection of print-on-demand products.
- Catered to a global audience with culturally relevant themes.
- Utilized market research to identify trends and adapt designs.
- Maximized customer engagement.

SKILLS

Relationship-building · Account management · Lead development · Data analysis · Resilience and tenacity
Time management · Confidence and persuasion · Negotiation and communication skills

LANGUAGES

- Arabic (Native)
- English (Native)
- Turkish (Advanced)
- Spanish (Intermediate)

CERTIFICATIONS

- NET Fundamentals
- Java Programming
- Inferential Statistics
- Statistical Analysis
- Python (Pandas, Matplotlib, Seaborn)
- IELTS 7.0