

team development  
performant teams  
customer success  
loyal customers  
user experience  
data visualization  
team turnaround  
core values

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2011–2013

## Engine Yard, Inc.

director, customer support & business manager, support & services

- » defined packages & pricing for Customer Support & Professional Services offerings.
- » rewrote & optimized customer support website for human & search engine visitors.
- » implemented SOC-2-compliant Customer Support Policy.
- » turned 30-member remote & global team from high-attrition to high-performance.

- effected 100% paid-support coverage across customer base within 8 months.
- maintained 98% customer satisfaction & 97% employee satisfaction within 6 months.
- achieved quarterly 15% growth in premium-tier upsells within 20 months.

executive, product management

- » defined, prioritized & communicated roadmap for flagship PaaS (cloud) product.
- » reintegrated feedback & QA into development & release processes.
- » introduced predictable/cadenced release cycles into agile development workflow.

2005–2011

## Brontes Technologies, a 3M company

founder, customer support & manager, global integration

- » created customer service at inaugural launch of 3D oral scanner (medical device).
- » assembled cross-functional alliances, teams, procedures & processes.
- » scaled & localized support staff & logistics to cover US, EU and APAC regions.

- » ensured smooth adoption of technological disruption to traditional dental workflows.
- » implemented regulatory compliant customer support & product improvement cycles.
- » represented voice of dentists & labs into product strategy & roadmap.

- team members nominated/awarded 3M Pyramid of Excellence 3 years in a row.

pre-launch

senior engineer, systems engineering & interim lead, it

- » developed image capture routines for (1<sup>st</sup> generation) real-time 3D-video oral scanner.
- » architected secure data POC framework for dentists, labs, & fabrication centers.
- » modernized development tools, environments, & workflows.
- » hardened & secured IT infrastructure (auth/auth, network, systems, services).

2002–2007

## Gentoo Linux

manager, development & manager, operations

- » introduced triage process for timely & efficient handling of user issues.
- » lowered technical & procedural barriers to entry for user-community involvement.
- » structured (functionally & logically) rapidly growing global organization.

- » held together & rebuilt developer team following mass attrition due to project split.

- grew 100% volunteer development team from 15 to 250 within 24 months.
- installed user base grew from 750 to 1.5 million in 24 months.
- Distrowatch's 5<sup>th</sup> most popular Linux distribution for 4 consecutive years.



2003–2007

## Gentoo Linux Project

founding member, 7-seat council

- » liaised with corporate sponsors & partners.
- re-elected 3 times, served 3 times.

2003–2006

## Gentoo Nonprofit Foundation

founding trustee, 11-seat board

- » legal counsel liaison during 501(c)6 status filing.
- re-elected 3 times, served 4 times.



|           |   |                 |
|-----------|---|-----------------|
| 2013      | <b>Are you your own customer?</b> <a href="#">🔗</a><br>Silicon Valley Code Camp         | speaker         |
| 2012      | <b>Passion, Happiness, Programming</b> <a href="#">🔗</a><br>Hamburg PHP Users Group     | guest speaker   |
| 2005      | <b>Try open source, Try Gentoo Linux</b><br>FOSS.in conference at bangalore, india      | keynote speaker |
| 2002–2005 | <b>LinuxWorldExpo, GDC &amp; CES conferences</b><br>booth presence & breakout sessions. | representative  |



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|-----------|--|-----------------|
| 2003–2005 | <b>Gentoo Developer's Handbook</b> <a href="#">🔗</a><br>documentation of Gentoo's core values, including standards, policies & procedures. | author & editor |
| 2003–2005 | <b>Gentoo Recruiter's Handbook</b> <a href="#">🔗</a><br>hr manual/procedures for recruitment & retirement of Gentoo developers.            | author & editor |
| 2004      | <b>USE flags in Gentoo</b> <a href="#">🔗</a><br>tutorial about one of Gentoo's key strengths around user customization.                    | author & editor |
| 2004      | <b>Gentoo Initscripts Guide</b> <a href="#">🔗</a><br>user guide for Gentoo's dependency-based init system & scripts.                       | editor          |



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|-----------|--|---|
| 2008      | <b>3M</b><br>peer-nominated "business unit award for outstanding achievement."                     | pyramid of excellence, 3M Dental        |
| 1999      | <b>Rochester Institute of Technology</b><br>academic & living expenses to perform thesis research. | research assistantship, Hewlett-Packard |
| 1989–1994 | <b>University of Rochester</b><br>academic expenses; merit-based.                                  | scholarship, Genesee                    |



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|-----------|--|---------------------------------|
| 2000      | <b>Rochester Institute of Technology</b><br>thesis: "Image Processing with Cellular Neural Networks"<br>focus: artificial intelligence | m.s candidate, computer science |
| 1994      | <b>University of Rochester</b><br>minor: economics<br>certificate: management  | b.s., optics                    |
| 1979-1989 | <b>International School of Lusaka (Zambia)</b><br>majors: physics, economics   | high school, gcse & o'levels    |