# **Industrial Training Interview Guide**

For acing industrial training interviews, The key to success lies in **confidence**, **thorough preparation**, and clear communication.

80-90% of questions will likely be non-technical and centered around your resume. Know it inside-out. Be prepared to discuss your articleship experiences in detail, including your responsibilities, learnings, and any challenges you overcame.

### **General Tips for Success:**

- **First Impressions Matter:** Dress professionally, be punctual (whether virtual or in-person), maintain good posture, and offer a warm smile.
- **Know Your CV:** Be ready to elaborate on every point mentioned. Use specific examples to illustrate your skills and experiences.
- The STAR Method: For behavioral questions (e.g., "Tell me about a time you faced a challenge"), structure your answers using:
  - Situation: Briefly describe the context.
  - Task: Explain your responsibility.
  - Action: Detail the steps you took.
  - Result: Share the outcome and what you learned.
- Research the Company: Understand their business, recent news, values, and the role you're applying for. This will help you tailor your answers and ask insightful questions.
- **Be Positive and Enthusiastic:** Show genuine interest in the opportunity. Never speak negatively about previous employers or experiences; instead, frame them as learning opportunities.
- Communicate Clearly: Speak articulately. If you need a moment to think, it's okay to say so.
- Ask Questions: Prepare a few thoughtful questions to ask the interviewer at the
  end. This shows your engagement and initiative. Best one is do you have any
  feedback for me, shows learning attitude.
- **Technical Setup (for virtual interviews):** Ensure a stable internet connection, a working microphone and camera, and a quiet, well-lit environment.

### **Typical Interview Structure**

- 1. **Introduction / "Tell Me About Yourself":** A brief overview of your background, skills, and career aspirations.
- 2. **Resume Based Questions:** Questions focusing on your articleship, projects, and skills.
- 3. Domain/JD Based Questions: Based on the role (e.g., finance, tax, audit).
- 4. Excel Skills Test: VLookup, HLookup, XLookup.
- 5. **Practical Case Studies/Guesstimates:** (More common in consulting or analytical roles).
- 6. **Technical Questions:** Specified Below.
- 7. Behavioral Questions: To assess your soft skills and way of thinking.
- 8. Your Questions for the Interviewer: An opportunity for you to learn more.



### **Section 1: Commonly Asked Interview Questions**

#### • "Tell Me About Yourself."

 Strategy: Craft concise and compelling narrative. Start with your academic background, focus on your articleship experience and key skills relevant to the role, and conclude with your career interests and why you're seeking industrial training. Aim 2-3 minutes. Highlight a key achievement early on.

### "Walk me through your CV."

 Strategy: Similar to "Tell me about yourself," but you'll guide the interviewer through your resume chronologically or section by section, highlighting the most relevant parts for the specific role.

### "Why are you interested in Industrial Training?"

 Strategy: Discuss your desire for practical industry exposure, to apply theoretical knowledge in a corporate setting, and to gain specialized skills before your final exams.

## "Why are you interested in our company/this specific role?"

 Strategy: Mention specific aspects of the company that appeal to you (e.g., market leadership, innovation, culture, specific department work). For the role, explain how it aligns with your skills and career goals.

## "What were your key observations/learnings during your articleship?"

 Strategy: Prepare 2-3 specific examples of processes you were involved in, challenges you faced, how you contributed, and what you learned. Quantify your achievements if possible.

# • "Where do you see yourself in 5 years?"

Strategy: Show ambition and a desire for growth. Can mention completing
 CA, developing expertise in a domain, and taking on more responsibilities.

# "What are your strengths and weaknesses?"

- Strengths: Choose 2-3 relevant strengths (e.g., analytical skills, attention to detail, quick learner, teamwork) and provide brief examples.
- Weaknesses: Choose a genuine weakness you're actively working on improving. Explain the steps you're taking. Avoid clichés or strengths disguised as weaknesses. E.g Public Speaking

# • "How do you handle pressure or tight deadlines?"

 Strategy: Provide an example of a time you successfully managed a high-pressure situation, focusing on your approach (e.g., prioritization, time management).

# • "Questions about your family background."

- o Strategy: Keep it brief and professional.
- "Are you open to working flexible hours/different shifts?"

Strategy: Be honest but show flexibility if you are comfortable.

### **Section 2: Core Finance and Accounting Concepts**

This section covers fundamental topics frequently tested. Be prepared to explain concepts clearly and apply them.

#### A. Financial Statements

- The Three Core Statements: Explain the Income Statement, Balance Sheet, and Cash Flow Statement and how they interlink.
  - Example Question: "How does an increase in depreciation affect all three financial statements?"
    - Answer Hint: Income Statement (Net Income decreases), Cash Flow Statement (Net Income decreases but depreciation is added back in CFO), Balance Sheet (Accumulated Depreciation increases, Net Fixed Assets decrease, Retained Earnings decrease).
- Key Line Items: Understand common items like Revenue, COGS, Operating Expenses, EBIT, EBITDA, Net Income, Assets (Current/Non-Current), Liabilities (Current/Non-Current), Equity.
- Notes to Accounts vs. Schedules: Understand their purpose and differences.

# **B. Ratio Analysis**

Be able to define, calculate, and interpret the significance of:

- Liquidity Ratios:
  - Current Ratio: (Current Assets / Current Liabilities) Measures short-term solvency.
  - Quick Ratio (Acid-Test Ratio): ((Cash + Marketable Securities + Accounts Receivable) / Current Liabilities) - A more conservative measure of liquidity.
- Profitability Ratios:
  - Gross Profit Margin: (Gross Profit / Revenue)
  - Net Profit Margin: (Net Income / Revenue)
  - Return on Equity (ROE): (Net Income / Average Shareholder's Equity) Measures profitability relative to shareholders' equity.
  - Return on Capital Employed (ROCE): (EBIT / Capital Employed) Measures profitability relative to total capital used.
- Efficiency Ratios:
  - Inventory Turnover Ratio: (COGS / Average Inventory) Shows how

- effectively inventory is managed.
- Debtors (Receivables) Turnover Ratio: (Net Credit Sales / Average Accounts Receivable)

### Solvency Ratios:

- Debt-to-Equity Ratio: (Total Debt / Total Equity) Indicates financial leverage.
- Interest Coverage Ratio: (EBIT / Interest Expense) Shows ability to cover interest payments.

#### Market Ratios:

- Price-to-Earnings (P/E) Ratio: (Market Price per Share / Earnings per Share)
   Valuation multiple.
- Earnings Per Share (EPS): (Net Income Preferred Dividends) / Average
   Outstanding Common Shares. Understand diluted EPS.
- Other Important Ratios: Debt Service Coverage Ratio (DSCR).

#### C. Valuation Fundamentals

### Methods of Valuation:

- Discounted Cash Flow (DCF): Projecting future free cash flows and discounting them to their present value. Understand how to walk through a DCF (project cash flows, determine discount rate, calculate terminal value, sum present values).
- Comparable Company Analysis (Trading Comps): Valuing a company based on the valuation multiples of similar publicly traded companies.
- Precedent Transaction Analysis (Transaction Comps): Valuing a company based on the prices paid for similar companies in past M&A deals.

# • Key Valuation Concepts:

- Weighted Average Cost of Capital (WACC): The average rate of return a company needs to earn to satisfy its investors. Formula: (E/V \* Re) + (D/V \* Rd \* (1-Tc)). Understand why cost of equity is generally higher than cost of debt, and the impact of the tax shield on debt.
- Capital Asset Pricing Model (CAPM): Used to calculate the cost of equity
   (Re = Rf + Beta \* (Rm Rf)). Understand Risk-Free Rate (Rf), Beta (systematic risk), and Market Risk Premium (Rm Rf).
- Beta: A measure of a stock's volatility relative to the market. Can it be negative? (Theoretically yes, practically rare). Differentiate between levered and unlevered beta.
- o Terminal Value (TV): Represents the value of all cash flows beyond the

- explicit projection period. Methods: Gordon Growth Model (Perpetuity Growth) or Exit Multiple.
- Enterprise Value (EV): Market Cap + Debt + Preferred Stock + Minority
   Interest Cash & Cash Equivalents.
- Free Cash Flow to Firm (FCFF) vs. Free Cash Flow to Equity (FCFE):
   Understand the difference and calculation.
- Valuing a Loss-Making Company: Focus on future potential, industry trends, assets, or alternative valuation metrics (e.g., price-to-sales, user base for tech startups).
- Market Value vs. Book Value: Understand the distinction.

### D. Working Capital Management

- Working Capital: Current Assets Current Liabilities. Its importance for daily operations.
- Net Working Capital: Similar concept, crucial for liquidity.
- Operating Cycle / Cash Conversion Cycle: The time it takes to convert inventory into cash.
- Managing Components: Efficient management of inventory, receivables, and payables.

# E. Cash Flow Statement Analysis

- Three Activities: Operating (CFO), Investing (CFI), and Financing (CFF).
- Interpreting Cash Flows: What does a negative CFO indicate? How to analyze cash flow patterns.
- Impact of Transactions: Be able to trace the impact of various transactions (e.g., sale of an asset, raising debt, paying dividends) on the cash flow statement.

# F. Capital Budgeting

- Techniques:
  - Net Present Value (NPV): Present value of inflows minus present value of outflows. Accept project if NPV > 0.
  - Internal Rate of Return (IRR): The discount rate at which NPV of a project is zero. Accept if IRR > Cost of Capital. Can IRR be negative? (Yes, if the project loses money).
  - Payback Period: Time taken to recover initial investment. Understand discounted payback period.
- **Decision Criteria:** When to accept or reject a project based on these metrics.

### G. Key Accounting Concepts & Standards (Ind AS focus is common)

- Revenue Recognition (Ind AS 115): Understand the 5-step model. Be prepared for case studies on recognizing revenue for long-term contracts or multiple performance obligations.
- Leases (Ind AS 116): Difference between operating and finance leases (old AS 19 vs. new Ind AS 116 treatment). Recognition of Right-of-Use (ROU) asset and lease liability. Impact on financial statements.
- Financial Instruments (Ind AS 109): Classification (FVTPL, FVTOCI, Amortized Cost), impairment (Expected Credit Loss model), basic hedge accounting concepts. Distinguish between financial assets, financial liabilities, and equity instruments.
- Property, Plant & Equipment (Ind AS 16): Capitalization of expenses, depreciation methods and rates.
- Intangible Assets (Ind AS 38): Capitalization of development costs vs. expensing research costs. Amortization.
- **Deferred Tax (Ind AS 12):** Concept of Deferred Tax Assets (DTA) and Deferred Tax Liabilities (DTL) arising from temporary differences.
- Consolidation (Ind AS 110, 103): Basic understanding of why and how consolidation is done (if relevant to the role). Minority Interest (Non-Controlling Interest).
- Inventory Valuation (Ind AS 2): Cost or NRV, whichever is lower. How to calculate Net Realizable Value (NRV).
- Provisions, Contingent Liabilities & Contingent Assets (Ind AS 37): When to recognize a provision vs. disclosing a contingent liability.
- Accruals vs. Prepayments: Understand the concepts and their journal entries.
- Goodwill: How it arises in acquisitions and its accounting.
- **Depreciation, Amortization, Depletion:** Differences and applicability. Accumulated Depreciation.
- Golden Rules of Accounting.
- **Journal Entries:** Be ready for basic to moderately complex journal entries (e.g., for sales with GST & TDS, bad debt provision, accrued interest, lease accounting entries, purchase of assets).

# H. Banking & Market Concepts

• **Key RBI Rates:** Repo Rate, Reverse Repo Rate, CRR (Cash Reserve Ratio), SLR (Statutory Liquidity Ratio). Understand their meaning and current approximate rates (check latest before interview).

- NPAs (Non-Performing Assets): Definition and significance for banks.
- Derivatives:
  - Futures vs. Forwards: Key differences (standardized vs. customized, exchange-traded vs. OTC).
  - Options (Call & Put): Right but not obligation to buy/sell. Understand basic option strategies and terminology (strike price, expiration).
  - Swaps: Basic concept (e.g., interest rate swaps).
- Stock Market: Sensex, NIFTY (what they represent).
- IPOs (Initial Public Offerings): Process, book-building.
- Monetary Policy Tools & Fiscal Policy Basics.

### I. Mergers & Acquisitions (M&A)

- Reasons for M&A: Synergy, growth, diversification, eliminating competition.
- Types: Horizontal, Vertical, Conglomerate.
- Accretion/Dilution: Impact of an acquisition on the acquirer's EPS.
- Divestiture: Sale of a business unit.

### **Section 3: Domain-Specific Questions**

Tailor your preparation based on the profile you're applying for.

# A. Financial Planning & Analysis (FP&A) / Business Finance

- Budgeting & Forecasting:
  - "Walk me through the process of creating a financial forecast/budget."
  - Difference between budgeting and forecasting.
  - Types of budgets (e.g., zero-based, rolling).
  - Handling uncertainties in projections.

# Variance Analysis:

- "How do you investigate and explain significant variances between budget and actuals?"
- Communicating variance analysis to non-financial stakeholders.
- **Financial Modeling (for FP&A):** Building dynamic models, sensitivity analysis, scenario planning.
- **Business Partnering:** Collaborating with other departments (sales, operations) for financial planning.
- **Cost Management & Control:** Cost-saving strategies, monitoring operating expenses.

- Key Performance Indicators (KPIs): Identifying and tracking relevant KPIs.
- Management Reporting: Structuring reports for different audiences.

#### **B.** Direct Taxation

- **Basics:** Different heads of income, residential status, slab rates, Gross Total Income vs. Total Income.
- **Income from Salaries:** Allowances, perquisites, standard deduction.
- Income from House Property: Annual value, deductions.
- Profits and Gains from Business or Profession (PGBP): Allowable/disallowable expenses, depreciation under Income Tax Act.
- Capital Gains: Short-term vs. Long-term, computation, exemptions (e.g., Sec 54).
- **Deductions:** Chapter VI-A (Sec 80C, 80D, 80G, etc.).
- Tax Compliance:
  - ITR Forms and their applicability, due dates.
  - o Advance Tax, Self-Assessment Tax.
  - TDS (Tax Deducted at Source): Concept, common sections and rates (e.g., rent, professional fees), TCS.
  - Form 26AS, Annual Information Statement (AIS).
- Corporate Taxation: Tax rates, MAT (Minimum Alternate Tax).
- Tax Audit: Applicability, limits, Forms (3CA, 3CB, 3CD key clauses).
- International Taxation (Basics): DTAA, Permanent Establishment (PE), Transfer Pricing (Arm's Length Principle), Form 15CA/CB.
- Recent Amendments and Case Laws.

#### C. Indirect Taxation (GST)

- Fundamentals: Consumption-based tax, CGST, SGST, IGST.
- Supply: Taxable event, composite vs. mixed supply.
- Input Tax Credit (ITC): Eligibility, blocked credits (Sec 17(5)), apportionment (Rules 42 & 43).
- Reverse Charge Mechanism (RCM): Concept and applicability.
- **GST Returns:** Types (GSTR-1, 3B, 9, etc.), due dates, thresholds.
- Reconciliation: GSTR-2A/2B with purchase records.
- E-way Bill.
- Valuation under GST.
- Place of Supply rules (overview).
- Recent Updates/Notifications.

### D. Audit (Internal & Statutory)

- Audit Process: Planning, execution, reporting.
- Internal Controls: Understanding, testing, and evaluating internal controls.
- Risk Assessment.
- Types of Audit Opinion.
- Materiality vs. Pervasive.
- Key Processes Audit (for Internal Audit):
  - o **Procure-to-Pay (P2P):** Steps, risks, controls, 3-way matching.
  - o Order-to-Cash (O2C) / Revenue Cycle.
  - o Record-to-Report (R2R).
- **Statutory Audit:** Companies Act requirements, CARO (key differences between CARO 2020 and 2016, number of clauses).
- **Vouching and Verification:** Techniques for auditing different assets and liabilities (e.g., sales, purchases, inventory, fixed assets).
- Stock Audit: Procedure, inventory valuation, handling discrepancies.
- Bank Audit (if applicable): Key areas, NPA classification.
- Tax Audit (as part of statutory audit scope).
- Audit Documentation.

## E. Treasury Management

- **Key Functions:** Cash flow management, liquidity management, risk management (FX, interest rate), investments.
- Cash Forecasting.
- Hedging Techniques: Forwards, options for FX risk.
- Working Capital Financing.

# F. Management Consulting (Common Frameworks for Case Interviews)

- **Profitability Framework:** (Profit = Revenue Cost). Break down revenue (Price x Volume) and costs (Fixed + Variable).
- Market Entry: Market size, growth, competition, capabilities, regulations, investment, risks.
- **Pricing Strategy:** Cost-plus, value-based, competitive.
- M&A: Synergies, due diligence, integration.
- **New Product Launch:** Market research, target segment, product features, marketing, distribution.
- **Guesstimates:** (e.g., "Estimate the number of iPhones users in India"). Break down the problem logically, state assumptions clearly, and calculate.

#### **Section 4: Excel Skills**

Many roles require Excel proficiency. Expect practical tests or questions on:

- Lookups: VLOOKUP, HLOOKUP, XLOOKUP (newer, more flexible).
- Conditional Summing/Counting: SUMIF, SUMIFS, COUNTIF, COUNTIFS.
- Logical Functions: IF, AND, OR, IFERROR.
- Text Functions: LEFT, RIGHT, MID, CONCATENATE, TRIM.
- Date & Time Functions.
- Pivot Tables & Slicers: Creating and manipulating pivot tables for data analysis.
- Data Formatting & Validation.
- Charts & Graphs.
- INDEX & MATCH: Powerful alternative to VLOOKUP.
- SUBTOTAL vs. SUM.
- Basic Macros (conceptual understanding if not practical).
- Shortcuts: Be familiar with common Excel shortcuts to demonstrate efficiency.

#### Section 5: Behavioral and Situational Questions

These questions assess your soft skills, problem-solving abilities, and how you react in specific situations.

- "Describe a time you had to work in a team."
- "Tell me about a mistake you made and what you learned from it."
- "Describe a situation where you had to deal with a difficult colleague/client."
- "How do you prioritize your tasks when you have multiple deadlines?"
- "Give an example of a time you took initiative."
- "How would you handle a situation where you found an error made by a senior?"
- Use the STAR method to structure your answers.

#### Section 6: Questions to Ask the Interviewer

The best thing to ask for is the feedback for interview, Asking thoughtful questions shows your interest and engagement. Prepare a few in advance:

- "What does a typical day/week look like in this role?"
- "What opportunities are there for learning and development in this role?"
- "What are the next steps in the interview process?"
- Avoid asking about salary or leave in unless the interviewer brings it up.

#### Final Checklist Before Your Interview:

- [] Thoroughly reviewed your CV and prepared to discuss every point.
- [] Researched the company and the role.
- [] Prepared answers for common HR and behavioral questions (using STAR).
- [] Brushed up on technical concepts relevant to the role.
- [] Practiced your Excel skills if a test is expected.
- [] Prepared a few questions to ask the interviewer.
- [] Ensured your attire is professional and you have a quiet space for the interview.
- [] Checked your tech (internet, camera, mic) for virtual interviews.
- [] Got a good night's sleep!

In next section we have covered Industrial Training interview experiences of candidates across different organizations. You can refer them to boost up confidence.

#### Navi

Stipend: 70K

Location: Bangalore

### **Experience 1:**

- 1. Number of Clauses in CARO
- 2. CARO 2020 vs CARO 2016
- 3. Journal entry for Bad Debts, Purchase with Tax
- 4. TDS TCS
- 5. GST Basics
- 6. When is TDS TCS applicable in Indirect Taxation
- 7. What's the TDS applicable on Rent Payment, and what will be the journal entry for it.
- 8. Let's suppose with TDS, GST is also applicable on rent payment, then what shall be the journal entry for it.
- 9. Name some items blocked for ITC

### **Experience 2:**

- 1. Work Experience Based Questions
- 2. Grilled on various Sections in DT like section 194

#### **HDFC**

Stipend: 30K

Location: Hyderabad, Mumbai (IB), Bangalore

### Experience 1 (Hyderabad):

#### • 1st Round:

- 1. Pivot Table Meaning
- 2. Vlookup
- 3. Explain what are Financial Statements
- 4. Notes vs Schedule
- 5. Ratio Types
- 6. Who is the present RBI Governor
- 7. Repo Rate
- 8. CRR SLR

### • 2nd Round (Hyderabad):

- 1. What you understand by bank audit,
- 2. What's the current SLR Rate,
- 3. What's the current CRR requirment,
- 4. What's the Current repo and Reverse Repo Rate
- 5. What do you know about Trump tariffs,
- 6. Reciprocal tariffs
- 7. Market impact of tariffs and Trump getting in power
- 8. How will you convince whether to approve loan or not to an account holder,
- 9. What are the different elements of FS

# • 3rd Round (Hyderabad):

- 1. Derivatives meaning & types,
- 2. Explain all 3 Cashflow briefly,
- 3. What will you check when approving a Loan
- 4. Examples of Contingent Liabilities,
- 5. They mentioned certain transactions and asked whether it is to be considered as contingent liability
- 6. Prepare a Financial Model
- 7. Why Industrial Training
- 8. Why HDFC Bank
- 9. How you will analyze a company

#### **Morgan Stanley**

Stipend: 50K Location: Mumbai **Experience 1:** 

#### • 1st Round:

- 1. Tell me about yourself
- 2. Walk me through your whole CV
- 3. Question related to the role we are applying

### • 2nd Round (HR):

- 1. HR tell me about yourself
- 2. Why MS?
- 3. Where do you see yourself in 5 years
- 4. 3 reason why should I hire you
- 5. Personal questions like how many members are there in your family, what your family do etc
- Response Time: Mostly they respond back within 7-8 working days
- Intern Suggestion: Walk me through your CV ek dum confidently bolna chaiye, Bcoz they go in detail and one suggestion, don't be stringent on working shift time like 9 to 6. Tell I am open to work at any region time

### **Experience 2:**

- 1. Stock Market Related Questions
- 2. How will you choose to invest in a company
- 3. PE Ratio

## **Goldman Sachs**

Stipend: 50K

Location: Bangalore

### **Experience 1:**

- 1. What do you mean by ROU Asset,
- 2. Resume Based Questions

### **Experience 2:**

- 1. Experience based Questions
- 2. Types of GST Returns
- 3. Give Some Examples of Income Tax Deductions
- 4. What did you do in Internal Audit
- 5. During Stock audit how do you value inventory
- 6. What do you check in Internal Audit
- 7. vlookup hlookup xlookup
- 8. Why GS?

#### **GeBBS**

Stipend: 30K

Location: Pune, Mumbai Experience 1 (Pune): There were three rounds.

- 1. **HR round:** In the HR round you are told to introduce yourself and about your experience, eligibility and Background.
- 2. **Technical Round:** In the Technical Round, as mine was Taxation department, I was asked about the basic provisions of the Income Tax Act and GST which we have learnt in Inter.
- 3. **Manager Round:** In the Manager Round, it totally depends on the manager, what question he will ask. You just have to give answers to all questions politely and truthfully. I was asked about my transfer from the previous articleship firm and some general questions.
- Note: But it's very sure that it is very difficult to get in without a referral.

## **Experience 2 (Mumbai):**

- 1. Why Gebbs
- 2. CV based Interview

#### **HSBC**

Stipend: 40K

Location: Gurgaon, Kolkata

# **Experience 1 (Kolkata - Physical round):**

- 1. First behavioural assessment test
- 2. What is NRV,
- 3. How to calculate,
- 4. NRV ka formula,
- 5. Golden Rules of Accounting,
- 6. Derivative instruments deep,
- 7. Forward Future Contract difference,
- 8. Interest Rate Swap

# Experience 2 (Gurgaon):

- 1. What do you understand by Treasury, Derivatives?
- 2. How to evaluate Bonds

#### **Flipkart**

Stipend: 40K

Location: Bangalore

## **Experience 1:**

- 1. What do you understand by Supply Chain?
- 2. What do you understand by losses in Supply Chain
- 3. Give some example for Losses in Supply Chain

### **Experience 2:**

1. What will be the revenue model of Flipkart Grocery

#### **Experience 3:**

1. What are P&L Items for Flipkart

### **Experience 4:**

- 1. What are the 5 Steps of Revenue Recognition
- 2. I showed audit observation in 116 lease accounting in CV, so questions on that
- 3. What do you understand by supply chain

## **Experience 5:**

- 1. What do you know about supply chain,
- 2. Company point of view se what can be different type of losses
- 3. Experience

#### Mondelez

Stipend: 40K & 50K

Location: Mumbai (DT), Pune

### Experience 1 (40K DT Mumbai):

- 1. Explain ITR Filing Process
- 2. What are the problems you faced while filing IT
- 3. No Technical only Experience

## Experience 2 (40K Pune):

- 1. Grilled on Experience
- 2. Explain the 5 step model for Revenue Recognition,
- 3. How do you value inventory
- 4. How do you calculate NRV

### Experience 3 (50K Mumbai):

- 1. Articleship experience Based Questions
- 2. Tell me about yourself?
- 3. Why do you have interest in Tax?

#### Aditya Birla Group / Hindalco

Stipend: 30K Location: Mumbai

### **Experience 1 (Aditya Birla Group):**

- 1. Explain Hedge Accounting
- 2. Explain Leases
- 3. Tell me Journal Entries for Leases as per Ind AS 116

### **Experience 2 (Aditya Birla):**

- 1. Excel Sheet test on Vlookup Pivot Tables and Formatting
- 2. Resume Based Questions

### **Experience 3 (Aditya Birla Hindalco):**

- 1. What do you mean by Working Capital
- 2. Whats the relevance of Working Capital for Hindalco

### **Experience 4 (Hindalco):**

- 1. Conducted Live Excel Test on Google Meet using Screen Share
- 2. Covered Vlookup, Hlookup, Pivot Tables, Sumifs, Data Formatting
- 3. Interview was mostly Resume Based

# **Experience 5 (Hindalco):**

1. All Experience Based Interview

# **Experience 6 (Hindalco Eternia):**

- 1. Questions were only around Articleship
- 2. Completely Non Technical Resume Based Interview
- 3. Work Experience

#### **UPL**

Stipend: 25K & 30K Location: Mumbai, Pune

#### Experience 1 (30K Pune):

- 1. Will Extended Working hours work for you?
- 2. Experience based Questions

# Experience 2 (25K Mumbai):

- 1. Journal Entry Accrued Interest, Sales
- 2. Income Statement
- 3. As was Consolidation Domain, how you consolidate, review
- 4. What do you know about UPL

### **Experience 3 (Consolidation):**

- 1. What do you understand by Consolidation
- 2. Ind AS 115 5 Step Model
- 3. Stock audit kiya tha so books me 100 dikhraha hai, actual me 10 sell kardiya hai, physical 90 hai, usko stock me convert karo aur sales ke entry dalo,
- 4. Entries for Bad Debt Provision, aur Bad Debt.

#### L&T Realty

Stipend: 25K

Location: Mumbai **Experience 1:** 

- 1. Explain 5 Step Model of Revenue Recognition Ind AS115
- 2. Accounting in 116

### **Experience 2:**

- 1. What you already knew based on experience
- 2. Project IRR and company IRR
- 3. How will you value a project
- 4. Assessing Cashflow Statement
- 5. Revaluation Entry
- 6. When will you accept or reject a Project
- 7. When will you join and experience itself

### **Deutsche Bank**

Stipend: 50K

Location: Not specified (3 Days WFO, 2 Days WFH)

- 1. Tell Me About Yourself
- 2. Questions on Work Experience
- 3. How you handled Audits
- 4. Questions on job description
- 5. What do you understand by Forward Contracts
- 6. What do you mean by Product Control
- 7. Tell me the Journal Entry for issue of Equity Shares
- 8. Journal Entries for Depreciation,
- 9. Provision for Taxation



#### **Atomberg**

Stipend: 25K

Location: Mumbai **Experience 1:** 

- 1. Work Experience Based Questions
- 2. Specified certain transactions and asked Whether this is Financial Asset, Financial Liability or Equity Instrument as per Ind AS 109
- 3. Ind AS 116 Conversion Accounting
- 4. How much will you rate yourself in excel
- 5. Questions on Excel formulas aur shortcuts,
- 6. Whats your approach towards stock market

## **Experience 2:**

- 1. Articleship Experience
- 2. Types of ITR Forms

#### SRF

Stipend: 20K

Location: Gurgaon **Experience 1:** 

- 1. ITR Filing Due dates
- 2. Transfer Pricing meaning
- 3. Form 3ca 3cb meaning & differences,
- 4. Excel test was conducted covering Vlookup, Sumif

# **Experience 2:**

- 1. Taxation related
- 2. Have you worked in International Tax
- 3. TDS TCS Sections and Rates
- 4. What is 15CA 15CB
- 5. Excel Test Vlookup, Subtotal, Duplicates, Filter

#### DLF

Stipend: 25K

Location: Gurgaon

- 1. RERA Compliances as my experience was in it
- 2. Lease accounting 116
- 3. Questions on Intangible assets What will we capitalize research expense or Development Expense
- 4. Basic journal entries based on a case study like purchase gst tds ki entry.



### Philips / Philips Signify

Stipend: 25K Location: Chennai

## **Experience 1 (Philips):**

- 1. Explain Assessment Procedure
- 2. Working Capital
- 3. Explain CF Impact of various transactions where will it effect and how and whether you will invest in such company

# **Experience 2 (Philips Chennai):**

- 1. Ind AS 109
- 2. Ind AS 115
- 3. How you helped save taxes
- 4. Return Dates

## **Experience 3 (Philips Signify Chennai):**

- 1. Questions on Experience
- 2. Journal Entry on Provision for Doubtful Debts

## **Experience 4 (Philips Signify):**

- 1. Why this Profile?
- 2. Profile specific questions like customer screening so how will you check a customer

# **Lalit Group**

Stipend: 25K

Role: IA

- 1. Name and Explain different kind of losses that a Hotel can face
- 2. Tell any 5 major risks in Hotel Industry
- 3. Imagine you are DMart manager, what will be 5 major risks for you



#### **Protiviti**

Stipend: 15K & 30K Location: Bangalore **Experience 1 (15K):** 

- 1. Explain P2P
- 2. Internal vs Statutory Audit difference
- 3. Case Study Scenario for P2P
- 4. What do you mean by 3 Way Matching

# Experience 2 (30K):

- 1. What is Internal Audit
- 2. Explain P2P



## Lenskart

Stipend: 25K Role: DT Profile Location: Gurgaon

- 1. What are the various ITR Forms
- 2. Return Filing Due Date for Corporates
- 3. PGBP Provisions
- 4. Questions on Resume



# **Avery Dennison**

Stipend: 30K

Location: Bangalore

- 1. Tell Me About Yourself?
- 2. How did you conduct stock counting and verification during stock audit?
- 3. List the Steps for Internal Audit of Sales & Purchase
- 4. What do you understand by Contribution Margin
- 5. What is Working Capital



## **ACG World**

Role: Taxation Profile

- 1. What are the different ITR Forms
- 2. What all areas do you check to conduct Tax Audit
- 3. Personal Income Tax to be filed in which ITR Form
- 4. What's the form for Business ITR



## **E**mami

Stipend: 20000

Role: GST

Location: Kolkata

1. What you did in GST Audit

2. GST Compliance work one can do

3. List examples of Ineligible ITC

4. Case Study



# Centricity

Stipend: 20K

Location: Gurgaon

- 1. Key Audit Observations
- 2. What is Form 3ceb
- 3. Share 5 clauses relevant for Tax Audit,
- 4. And what were your observations and findings for these clauses in the tax audit you conducted



#### Ockwen

Stipend: 25K & 30K Location: Mumbai, Malad

# **Experience 1 (25K Mumbai):**

- 1. Tell Me About Yourself?
- 2. What did you do in Articleship?
- 3. Which regime is beneficial for Salaried Individuals?
- 4. GST is Consumption based tax?
- 5. How did you conduct Stock Audit

# Experience 2 (30K Malad):

- 1. CV Related Questions
- 2. How did you conduct Stat Audit



#### Airtel

Stipend: 25K

Location: Gurgaon

- a. HR Interview:
  - 1. Tell me about yourself
  - 2. Strength Weakness
  - 3. Why Airtel
  - 4. Why Industrial Training
- b. Physical Interview:
  - 1. Resume Based Questions
  - 2. Why Industrial
  - 3. Why Airtel
  - 4. Why Finance



## ZF

Stipend: 25K Location: Mumbai **Experience 1:** 

- 1. Questions majorly were around Experience
- 2. Internal Audit Experience
- 3. Explain P2P

## **Experience 2:**

- 1. Bad Debt Provision, Interest Accrual
- 2. Operating CF, Future Options



#### Rahou

Stipend: 25-30K Location: Chennai

- 1. Taxation Regime
- 2. Provision Journal Entry
- 3. ITR Due Dates
- 4. Journal Entries Purchase with GST



#### Landmark

Stipend: 25K

Location: Bangalore

- 1. Share some Audit Techniques you followed in Articleship
- 2. How will you conduct Audit for a new client.
- 3. Share any assignment which you led and how you did it



#### 3M

Stipend: 30K & 40K Location: Bangalore **Experience 1 (30K):** 

- 1. What do you know about the Company
- 2. What do you understand by the role
- 3. Questions on resume

#### Experience 2 (40K):

1. Tax Audit Related Questions from Resume



#### Unilever

Stipend: 30K

Location: Bangalore

# **Experience 1:**

- 1. What do you mean by Commodities forecasting
- 2. Resume Based Questions

#### **Experience 2:**

- 1. Types of GST Returns
- 2. GSTR 2A vs 2B
- 3. TDS Return Due Date
- 4. GST, TDS Rates on specific transactions



## Dabur India

Location: Noida

- 1. Excel Test for VLookup aur Subtotal,
- 2. Case Scenario on IGST Setoff with CGST SGST



#### **Titan**

Stipend: 40K

Location: Bangalore

# **Experience 1:**

1. Completely Non Technical Interview entirely Based on Resume

#### **Experience 2:**

- 1. What do you understand by Treasury Domain
- 2. Resume Based Questions
- 3. Why Titan



# Zepto

Stipend: 25K

Location: Bangalore

- 1. Introduce Yourself,
- 2. Experience,
- 3. How will you test Revenue
- 4. 194Q rate applicability



# Citymax landmark

Stipend: 25K

Location: Bangalore

- 1. How will you conduct Financial analysis of a Company
- 2. What do you understand by current ratio or quick ratio
- 3. Resume Based Questions



# Whirlpool

Stipend: 30K Location: Gurgaon

- 1. What were your key Audit observations
- 2. What do you understand by internal controls



## **ONGC Videsh**

Stipend: 15K Location: Delhi

Note: Walk In Interview
1. CGST vs IGST

2. Exempt aur zero rated supply ka difference

3. What is GSTR 9



## Schindler

Stipend: 25K

Location: Mumbai

- 1. Contingent Liability
- 2. Journal Entry
- 3. WIP



## **BPCL**

Stipend: 22K

Location: Mumbai

- 1. What do you mean by Bank Reconciliation Statement
- 2. Depreciation Rate and Methods
- 3. VAT Litigation CIT Appeal Time limits



#### Sunlife

Stipend: 25K

Location: Gurgaon (3 Days WFH, 2 Days WFO)

Role: Internal Audit, Data Analytics

- 1. Articleship experience,
- 2. responsibilities handled,
- 3. observation,
- 4. presentation skills,



#### **Kotak Mahindra**

Stipend: 25K Location: Mumbai

Note: Unpaid Leaves (Even 12) Internal Audit – Alternate Saturday Working

1. Explain Risk Control Matrix



## **PNB**

Stipend: 20K Location: Mumbai

- 1. Explain Risk Control Matrix
- 2. Questions on Work Experience



# Gabriel

Stipend: 25K Location: Pune

- 1. Tell me about yourself?
- 2. What are your Strength and Weakness
- 3. Run me through your CV
- 4. Resume based questions



## **RBL**

Stipend: 25K Location: Mumbai

- 1. No Technicals, only experience, what you did,
- 2. hands on experience kitna hai on excel and word,
- 3. family background



#### Alivira

Stipend: 20K Location: Mumbai **Experience 1:** 

- 1. Resume Based
- 2. How did you verify Transactions in Audit

## **Experience 2:**

- 1. Experience + IndAS,
- 2. Explain any 2 IndAS



# Onity

Stipend: 30K Location: Pune

Note: US based shift timings1. Provisions ki entry2. bad debts ki entry



#### **Rubrix**

Stipend: 50000 Location: Bangalore

- 1. Journal Entry for Provision
- 2. Accounting Concepts like Going Concern



# Godrej Tyson

- 1. Standard Costing
- 2. IndAS 115 5 Step Model



#### **Bloom Ventures**

Stipend: 25K Location: Mumbai

- 1. Questions on Work Experience
- 2. Journal Entry for Provision
- 2nd Round: was taken Physical Again Experience Related Questions were asked



## Coats

Stipend: 25000 Location: Madurai

1. Tell Me About Yourself?

2. What is Prudence Concept?

3. What is Conservatism?



#### **Rebel Food**

Stipend: 30K Location: Mumbai

What do you check in Internal Audit
 What do you understand by Finance

#### Hersheys

Stipend: 30K Location: Mumbai

What do you understand by FP&A
 Where do you want to see yourself

3. Why Industrial Training



## IPV

- 1. What is AIF
- 2. How does IPV generate Revenue
- 3. Share something about Startups



## BEL

Stipend: 15K Location: Chennai

1. What do you understand by Bills, TDS, GST



# **Ayvens India**

Stipend: 25K

- 1. Questions were only around Articleship
- 2. Completely Non Technical Resume Based Interview



## IOCL

Stipend: 22K

Location: Hyderabad

1. Why IOCL



# Oxygo

Stipend: 22K

Location: Gurgaon

1. Key Audit Observations



## **IFFCO**

Stipend: 25K Location: Delhi

1. 45 min 150 questions Accounting, LR, Law Test was conducted for Shortlisting



## Bosch

Stipend: 40K

Location: Bangalore

1. Questions were asked only out of Resume



# **Ashok Leyland**

Stipend: 15K Location: Chennai

1. All Resume Bassed Questions



## ITC

Stipend: 25K

Location: Bangalore

1. Fully Resume Based Interview



## Decathlon

Stipend: 25K

Location: Bangalore
1. Entirely CV Based



# Malladi Division

Stipend: 22K Location: Chennai

1. Entirely CV Based



# **Kotak Credit Team**

Stipend: 15K Location: Chennai

1. Nothing was asked, just based on CV offer letter was released  $\ensuremath{\square}$ 



Note: All Above Experiences were of MSCIT students, to make the resource exhaustive we are including further experiences of other students too, credits to CA Monk for making the same available as below:

Company - Powergrid Corporation of India Ltd

Stipend - 15000

Interview Experience:

#### Round 1 (HR Round):

- 1. General introduction: Tell me about yourself.
- 2. Inquiry about your CA Final attempt schedule.
- 3. Why do you want to join industrial training?
- 4. Document verification (e.g., CPT, CA Inter mark sheets).

#### Round 2 (Technical round):

- 1. What are the components of financial statements?
- 2. A simple question on working capital ratios.
- 3. Accounting treatment for expenses and for contracts as per Ind AS 11 (Revenue).
- 4. Resume-based questions.

#### Round 3 (Excel Round):

1. An Excel test covering Pivot tables, VLOOKUP, SUMIF, and conditional formatting.

Company - Goldman Sachs

Stipend - 50000

Interview Experience:

#### Round 1 (HR Round):

- 1. Could you tell me something about yourself?
- 2. Are you available for relocation?
- 3. How many attempts did you take to clear CA Inter?
- 4. Questions related to your articleship firm.

#### Rounds 2 & 3 (Technical round + General):

- 1. How would you audit sales and purchases?
- 2. What is Net Asset Value (NAV)?
- 3. Can you explain the difference between forward and futures contracts?
- 4. Please introduce yourself (this question was common in all rounds).
- 5. Could you provide details about your articleship experience and the projects you've handled?
- 6. What is the process of control testing within an audit?
- 7. What made you decide to switch from articleship to industrial training?
- 8. What do you know about Goldman Sachs?
- 9. Can you explain call and put options, perhaps with some case studies?
- 10. What are delta and theta in the context of options?
- 11. What is loan syndication?
- 12. How do hedge funds differ from mutual funds?
- 13. What are Goldman Sachs' main products and business areas?
- 14. Can you name a significant recent merger?
- 15. What are the reasons behind the current economic recession (if applicable at the time)?
- 16. What is the current NIFTY/Sensex level?
- 17. Questions on Ind AS 16, AS 10 (if mentioned in your resume), Ind AS 115 (including the 5 steps for revenue recognition), Ind AS 12 (deferred tax), and Ind AS 109 (FVTPL and FVTOCI).
- 18. Basic questions regarding financial markets, derivatives, and their accounting treatment.
- 19. Discussion on your favourite Ind AS.
- 20. How would you calculate the value of a firm or its equity?
- 21. What is the formula for calculating free cash flow to the firm (FCFF)?
- 22. Can you outline the general audit procedure?

Company - HSBC

Stipend - 40000

Interview Experience (Accounting and Analysis Domain):

#### Round 1 (HR Round):

- 1. Tell me about yourself.
- 2. Could you share some information about your family background?
- 3. Why are you considering a switch from a CA firm to an industrial role?
- 4. Describe a time when you successfully worked under pressure.

#### Round 2 (Technical round):

- 1. What interests you about industrial training at HSBC Bank?
- 2. Can you explain the process of preparing financial statements?
- 3. What are the key differences between IFRS and Ind AS?
- 4. What do the three main financial statements represent?
- 5. What do you know about HSBC?
- 6. Explain the concept of Deferred Tax Assets (DTAs) and Deferred Tax Liabilities (DTLs) and their recognition.
- 7. What is a lease? What distinguishes a financial lease from an operational lease?
- 8. How is lease accounting handled under Ind AS 116? (Briefly explain the steps).

# Round 3 (Technical Round):

- 1. Could you tell me about yourself?
- 2. Describe an instance where you met a tight deadline.
- 3. How do you prioritize your tasks during busy periods?
- 4. What is the difference between operating leverage and financial leverage?
- 5. Walk me through the bank reconciliation process.

Interview Experience (Business Finance - Asset Management Vertical):

Round 1 (Assistant Vice President Round):

- 1. The majority of questions were based on the resume (a thorough understanding of your CV is crucial).
- 2. General case studies related to articleship work were discussed. For example: If you were to conduct a stock audit of bottle caps, what steps would you follow?
- 3. Questions focused on accounting entries and fundamental debit/credit rules. For example: Treatment of prepaid expenses, intangible assets, etc.
- 4. Discussion on accounting ratios, such as types of liquidity ratios and debtors turnover ratio.

# Round 2 (HR Round):

- 1. Would you be comfortable with UK timings (e.g., office hours from 1:00 PM -10:00 PM)?
- 2. What are your leave plans?
- 3. Do you have any relatives currently working at HSBC?



Company – DBS Bank Stipend – 35000 Interview Experience: Round 1 (HR Round):

1. Basic questions about attempts in exams and personal details.

## Round 2 (Technical round):

- 1. Banking-related questions: What are the primary sources of revenue for a bank?
- 2. What do you know about DBS Bank and its main activities?
- 3. Regarding the DBS merger with LVB bank: What information do you have about this merger? Why would DBS merge with a loss-making bank?
- 4. Profile-related: Are you familiar with the "India 2.0 strategy"? (This was specific to the work, not India as a country).
- 5. Monetary policy questions: Current rates for CRR, SLR, Repo Rate, Reverse Repo Rate, MSF.
- 6. What is the current inflation rate, and what is the RBI's mandated inflation bandwidth?
- 7. Why are you interested in a strategy and planning role? What is your understanding of this function?
- 8. Why DBS Bank specifically, over other banks?

Company - ITC Ltd

Stipend - 25000

#### Interview Experience:

- 1. Questions regarding the steps in Ind AS 115.
- 2. In-depth discussion of articleship experience, particularly internal audit.
- 3. Case study questions focusing on ethics and behavioral scenarios.
- 4. Discussion on Ind AS 116 and its differences from AS 19.
- 5. Journal entries for advance income and expenses.
- 6. What are the differences between budgeting and forecasting?
- 7. Basic HR questions about strengths, weaknesses, and your reasons for choosing the finance domain.



Company – Nykaa Fashion

Stipend - 30000

Interview Experience (with 2 Senior VPs):

- 1. What is the difference between a statutory audit and a limited review?
- 2. Which areas did you work on during your articleship, and what audit steps did you follow?
- 3. Did you find any discrepancies during your audits? How did you handle them?
- 4. What do you know about Nykaa?
- 5. Can you mention five points you noticed in Nykaa's financial statements?
- 6. Explain the difference between marketplace and inventory business models.
- 7. If you were to start your own apparel business, which model would you choose and why?
- 8. Why are you looking to switch from a Big4 articleship to industrial training?
- 9. Why are you interested in joining a startup like Nykaa?
- 10. Do you prefer working in a team or independently?



Company - Colgate Palmolive (India) Ltd.

Stipend - 30000

Interview Experience:

Round 1 (HR Pre-Screening Call):

- 1. Where did you complete your articleship? Tell me about your experience.
- 2. How many attempts did you take to clear your CA intermediate exams?
- 3. Why are you opting for industrial training instead of continuing your articleship?
- 4. When is your CA Final attempt scheduled?
- 5. When would you be available to join?

#### Round 2 (Interview Round):

- 1. Tell me about yourself and your articleship experience.
- 2. What do you know about Ind AS 109?
- 3. What is the difference between Ind AS 115 and AS 9?
- 4. Are you familiar with Ind AS 116?
- 5. What are events occurring after the balance sheet date?
- 6. What key performance indicators (KPIs) would you track for a company?
- 7. What do you understand by the term 'budgeting'?
- 8. What is the difference between variable and non-variable (fixed) costs?
- 9. What do you mean by working capital?
- 10. Questions on key ratios like Current Ratio, Inventory Turnover Ratio, Debtors Turnover Ratio.
- 11. How proficient are you with MS Excel? What types of functions have you used?

Company – Whirlpool of India Ltd.

Stipend – 18000 (this was the rate at the time of the experience, noted it may have increased)

Interview Experience:

#### HR Questions:

- 1. Tell me about yourself.
- 2. Briefly share your articleship experience.
- 3. When can you join?

#### Technical Round:

- 1. How do you perform an internal audit from start to finish?
- 2. What are risks and controls in a business process?
- 3. What is the Purchase Order (PO) and Goods Received Note (GRN) creation process?
- 4. Explain a favourite or significant observation you made during your articleship.
- 5. What is Reverse Charge Mechanism (RCM) in GST?

#### **Director Round Questions:**

- 1. Explain Ind AS 115 (revenue recognition, including warranty provisions) and consolidation and reporting as per Ind AS.
- 2. What system improvements would you recommend to management if invoices are not being created on time?
- 3. Can you give examples of cost savings you helped achieve for management during your articleship?
- 4. What challenges did you face while closing a draft audit report or convincing management about an observation?
- 5. Resume-based questions.

Company - SUEZ India Private Limited (SIPL)

Stipend - 25000

Interview Experience:

Round 1 (Telephonic Call - HR):

- 1. Tell me about yourself and your family background.
- 2. What do you know about the company?
- 3. Why do you want to join SUEZ?
- 4. Can an interview for the next round be scheduled today?

#### Round 2 (Technical round):

- 1. What kind of work have you done during your articleship?
- 2. What is the Procure-to-Pay (P2P) process?
- 3. State two or three of your major audit observations and explain why you consider them major.
- 4. What is the difference between a Letter of Credit (LC) and a Bank Guarantee (BG)?
- 5. How many types of Bank Guarantees are you aware of?
- 6. How proficient are you in Excel? How would you rate your skills?
- 7. How soon can you join our organization?
- 8. Why do you want to join this company and why are you considering leaving your current firm?

Company - Hindustan Unilever Limited

Stipend - 30000

Interview Experience:

#### Round 1 (HR Round):

- 1. Introduction.
- 2. Why HUL?
- 3. Tell me about your articleship experience.
- 4. Name some HUL brands.
- 5. Any recent news about HUL?
- 6. How would you rate your Excel efficiency?

#### Round 2 (Technical):

- 1. Ind AS related questions.
- 2. Questions on articleship experience, particularly statutory audit.
- 3. What is your favourite subject in CA Final? (Follow-up questions on this subject).
- 4. Questions about your strengths and weaknesses.

## Round 3 (Technical):

- 1. Why HUL?
- 2. Why should we hire you?
- 3. Analysis-based questions.
- 4. Case study: Select your favourite HUL product and explain how its market share can be increased.
- 5. Resume-based questions.

Company - Reckitt Benckiser

Stipend - 30000

Interview Experience:

Round 1 (Technical 1 + HR):

- 1. If a company has negative working capital, is it a favourable or adverse situation?
- 2. What is the difference between Net Current Assets and Net Working Capital?
- 3. CV-related questions, particularly concerning cost optimization experiences.
- 4. Do you have experience with automation or knowledge of Power BI?
- 5. What is the threshold valuation for a company to be considered a unicorn?
- 6. Questions related to Reckitt's products and its competitors.

#### Round 2 (Director's Round):

- 1. Please run me through the line items of a Profit & Loss statement.
- 2. Explain the difference between finance leases and operating leases.
- 3. If a product is sold for Rs. 100 with 18% GST and a 10% discount, what is the net billing price?
- 4. Mostly CV-related questions, digging deep to understand your mindset and experiences.

Company – Vodafone

Stipend - 35000

Interview Experience:

Round 1 (HR Round):

- 1. What is your articleship background?
- 2. Why do you want to pursue Industrial Training? (HR focused more on assessing English communication skills).

#### Round 2 (Technical Round):

- 1. Introduction, and what sparked your interest in an analysis role?
- 2. How does management analysis differ from audit analysis?
- 3. What is a budget? What are the different types of budgets?
- 4. What is a forecast? Can you name different types of forecasts?
- 5. Questions on Ind AS 115 / IFRS 15 (Revenue Recognition) and related case studies.
- 6. Why should we select you over other candidates?
- 7. Why should we consider you if you don't have prior experience in this specific domain?
- 8. How do you plan to manage your CA Final studies alongside a 9-hour job?

Company Name: Barclays

Applied Via: ICAI Portal

No. of Rounds: 1

Stipend: 40000

Location: Noida

Interview Experience:

The interview process took about 30 days to conclude.

We got a mail on 16th Aug to submit details in a format and send resume by 17th,

On 21st Aug got a mail that the interview is scheduled for 24th August, interviewers were from Chennai location but were interviewing for Noida, got me worried.

On 13th Sep, i got the selection mail from Barclays!

Questions asked in Interview:

- 1. Tell me about yourself
- 2. What were the key observations you made during articleship
- 3. Why Barclays
- 4. How did you conduct an Audit of a Construction Company, what did you verify (Resume Based)
- 5. Other Resume Based Questions
- 6. What do you understand by SoX Compliance(JD Based)
- 7. Do you know about Sarbanese Oxley Act(JD Based)
- 8. Why did you take a transfer during Articleship?
- 9. Will you be able to relocate to Chennai
- 10. Timings and work discussion

# As You Step Forward...

This guide has equipped you with insights, but the most powerful asset you bring to any interview is **YOU**.

Remember, interview is a significant step, but it's one of many on your exciting career journey. Approach it with confidence, knowing you've prepared diligently. Give it your absolute best – showcase your skills, your experiences, and your unique perspective.

Believe in yourself. Stay composed, share your thoughts clearly, be confident and natural!

You've put in the work. You've got this!

All the very best for your interview and for all the incredible opportunities that lie ahead:)