Industrial Training Interview Guide

For acing industrial training interviews, The key to success lies in **confidence**, **thorough preparation**, **and clear communication**.

80-90% of questions will likely be non-technical and centered around your resume. Know it inside-out. Be prepared to discuss your articleship experiences in detail, including your responsibilities, learnings, and any challenges you overcame.

General Tips for Success:

- **First Impressions Matter:** Dress professionally, be punctual (whether virtual or in-person), maintain good posture, and offer a warm smile.
- **Know Your CV:** Be ready to elaborate on every point mentioned. Use specific examples to illustrate your skills and experiences.
- **The STAR Method:** For behavioral questions (e.g., "Tell me about a time you faced a challenge"), structure your answers using:
 - Situation: Briefly describe the context.
 - Task: Explain your responsibility.
 - o Action: Detail the steps you took.
 - Result: Share the outcome and what you learned.
- Research the Company: Understand their business, recent news, values, and the role you're applying for. This will help you tailor your answers and ask insightful questions.
- **Be Positive and Enthusiastic:** Show genuine interest in the opportunity. Never speak negatively about previous employers or experiences; instead, frame them as learning opportunities.
- Communicate Clearly: Speak articulately. If you need a moment to think, it's okay to say so.
- Ask Questions: Prepare a few thoughtful questions to ask the interviewer at the end. This shows your engagement and initiative. Best one is do you have any feedback for me, shows learning attitude.
- **Technical Setup (for virtual interviews):** Ensure a stable internet connection, a working microphone and camera, and a quiet, well-lit environment.

Typical Interview Structure

- 1. **Introduction / "Tell Me About Yourself":** A brief overview of your background, skills, and career aspirations.
- 2. Resume Based Questions: Questions focusing on your articleship, projects, and skills.
- 3. **Domain/JD Based Questions:** Based on the role (e.g., finance, tax, audit).
- 4. Excel Skills Test: VLookup, HLookup, XLookup.
- 5. **Practical Case Studies/Guesstimates:** (More common in consulting or analytical roles).
- 6. Technical Questions: Specified Below.
- 7. **Behavioral Questions:** To assess your soft skills and way of thinking.
- 8. Your Questions for the Interviewer: An opportunity for you to learn more.



Section 1: Commonly Asked Interview Questions

• "Tell Me About Yourself."

Strategy: Craft concise and compelling narrative. Start with your academic background, focus on your articleship experience and key skills relevant to the role, and conclude with your career interests and why you're seeking industrial training. Aim 2-3 minutes. Highlight a key achievement early on.

• "Walk me through your CV."

Strategy: Similar to "Tell me about yourself," but you'll guide the interviewer through
your resume chronologically or section by section, highlighting the most relevant parts
for the specific role.

• "Why are you interested in Industrial Training?"

• *Strategy:* Discuss your desire for practical industry exposure, to apply theoretical knowledge in a corporate setting, and to gain specialized skills before your final exams.

"Why are you interested in our company/this specific role?"

 Strategy: Mention specific aspects of the company that appeal to you (e.g., market leadership, innovation, culture, specific department work). For the role, explain how it aligns with your skills and career goals.

"What were your key observations/learnings during your articleship?"

 Strategy: Prepare 2-3 specific examples of processes you were involved in, challenges you faced, how you contributed, and what you learned. Quantify your achievements if possible.

"Where do you see yourself in 5 years?"

o *Strategy:* Show ambition and a desire for growth. Can mention completing CA, developing expertise in a domain, and taking on more responsibilities.

• "What are your strengths and weaknesses?"

- o *Strengths:* Choose 2-3 relevant strengths (e.g., analytical skills, attention to detail, quick learner, teamwork) and provide brief examples.
- Weaknesses: Choose a genuine weakness you're actively working on improving.
 Explain the steps you're taking. Avoid clichés or strengths disguised as weaknesses. E.g
 Public Speaking

• "How do you handle pressure or tight deadlines?"

o *Strategy:* Provide an example of a time you successfully managed a high-pressure situation, focusing on your approach (e.g., prioritization, time management).

• "Questions about your family background."

o Strategy: Keep it brief and professional.

"Are you open to working flexible hours/different shifts?"

o Strategy: Be honest but show flexibility if you are comfortable.

Section 2: Core Finance and Accounting Concepts

This section covers fundamental topics frequently tested. Be prepared to explain concepts clearly and apply them.

A. Financial Statements

- The Three Core Statements: Explain the Income Statement, Balance Sheet, and Cash Flow Statement and how they interlink.
 - Example Question: "How does an increase in depreciation affect all three financial statements?"
 - Answer Hint: Income Statement (Net Income decreases), Cash Flow Statement (Net Income decreases but depreciation is added back in CFO), Balance Sheet (Accumulated Depreciation increases, Net Fixed Assets decrease, Retained Earnings decrease).
- **Key Line Items:** Understand common items like Revenue, COGS, Operating Expenses, EBIT, EBITDA, Net Income, Assets (Current/Non-Current), Liabilities (Current/Non-Current), Equity.
- Notes to Accounts vs. Schedules: Understand their purpose and differences.

B. Ratio Analysis

Be able to define, calculate, and interpret the significance of:

- Liquidity Ratios:
 - o Current Ratio: (Current Assets / Current Liabilities) Measures short-term solvency.
 - Quick Ratio (Acid-Test Ratio):¹ ((Cash + Marketable Securities + Accounts Receivable) / Current Liabilities) - A more conservative measure of liquidity.
- Profitability Ratios:
 - o Gross Profit Margin: (Gross Profit / Revenue)
 - Net Profit Margin: (Net Income / Revenue)
 - **Return on Equity (ROE):** (Net Income / Average Shareholder's Equity) Measures profitability relative to shareholders' equity.
 - **Return on Capital Employed (ROCE):** (EBIT / Capital Employed) Measures profitability relative to total capital used.
- Efficiency Ratios:
 - **Inventory Turnover Ratio:** (COGS / Average Inventory) Shows how effectively inventory is managed.
 - Debtors (Receivables) Turnover Ratio: (Net Credit Sales / Average Accounts Receivable)
- Solvency Ratios:
 - o **Debt-to-Equity Ratio:** (Total Debt / Total Equity) Indicates financial leverage.
 - Interest Coverage Ratio: (EBIT / Interest Expense) Shows ability to cover interest payments.
- Market Ratios:

- **Price-to-Earnings (P/E) Ratio:** (Market Price per Share / Earnings per Share) Valuation multiple.
- **Earnings Per Share (EPS):** (Net Income Preferred Dividends) / Average Outstanding Common Shares. Understand diluted EPS.
- Other Important Ratios: Debt Service Coverage Ratio (DSCR).

C. Valuation Fundamentals

Methods of Valuation:

- **Discounted Cash Flow (DCF):** Projecting future free cash flows and discounting them to their present value. Understand how to walk through a DCF (project cash flows, determine discount rate, calculate terminal value, sum present values).
- Comparable Company Analysis (Trading Comps): Valuing a company based on the valuation multiples of similar publicly traded companies.
- **Precedent Transaction Analysis (Transaction Comps):** Valuing a company based on the prices paid for similar companies in past M&A deals.

Key Valuation Concepts:

- Weighted Average Cost of Capital (WACC): The average rate of return a company needs to earn to satisfy its investors. Formula: (E/V * Re) + (D/V * Rd * (1-Tc)).
 Understand why cost of equity is generally higher than cost of debt, and the impact of the tax shield on debt.
- Capital Asset Pricing Model (CAPM): Used to calculate the cost of equity (Re = Rf + Beta * (Rm Rf)). Understand Risk-Free Rate (Rf), Beta (systematic risk), and Market Risk Premium (Rm Rf).
- **Beta:** A measure of a stock's volatility relative to the market. Can it be negative? (Theoretically yes, practically rare). Differentiate between levered and unlevered beta.
- Terminal Value (TV): Represents the value of all cash flows beyond the explicit projection period. Methods: Gordon Growth Model (Perpetuity Growth) or Exit Multiple.
- Enterprise Value (EV): Market Cap + Debt + Preferred Stock + Minority Interest Cash & Cash Equivalents.
- Free Cash Flow to Firm (FCFF) vs. Free Cash Flow to Equity (FCFE): Understand the difference and calculation.
- Valuing a Loss-Making Company: Focus on future potential, industry trends, assets, or alternative valuation metrics (e.g., price-to-sales, user base for tech startups).
- Market Value vs. Book Value: Understand the distinction.

D. Working Capital Management

- Working Capital: Current Assets Current Liabilities. Its importance for daily operations.
- Net Working Capital: Similar concept, crucial for liquidity.
- Operating Cycle / Cash Conversion Cycle: The time it takes to convert inventory into

cash.

• Managing Components: Efficient management of inventory, receivables, and payables.

E. Cash Flow Statement Analysis

- Three Activities: Operating (CFO), Investing (CFI), and Financing (CFF).
- **Interpreting Cash Flows:** What does a negative CFO indicate? How to analyze cash flow patterns.
- **Impact of Transactions:** Be able to trace the impact of various transactions (e.g., sale of an asset, raising debt, paying dividends) on the cash flow statement.

F. Capital Budgeting

- Techniques:
 - Net Present Value (NPV): Present value of inflows minus present value of outflows.
 Accept project if NPV > 0.
 - Internal Rate of Return (IRR): The discount rate at which NPV of a project is zero.
 Accept if IRR > Cost of Capital. Can IRR be negative? (Yes, if the project loses money).
 - Payback Period: Time taken to recover initial investment. Understand discounted payback period.
- **Decision Criteria:** When to accept or reject a project based on these metrics.

G. Key Accounting Concepts & Standards (Ind AS focus is common)

- **Revenue Recognition** (**Ind AS 115**): Understand the 5-step model. Be prepared for case studies on recognizing revenue for long-term contracts or multiple performance obligations.
- Leases (Ind AS 116): Difference between operating and finance leases (old AS 19 vs. new Ind AS 116 treatment). Recognition of Right-of-Use (ROU) asset and lease liability. Impact on financial statements.
- **Financial Instruments (Ind AS 109):** Classification (FVTPL, FVTOCI, Amortized Cost), impairment (Expected Credit Loss model), basic hedge accounting concepts. Distinguish between financial assets, financial liabilities, and equity instruments.
- **Property, Plant & Equipment (Ind AS 16):** Capitalization of expenses, depreciation methods and rates.
- Intangible Assets (Ind AS 38): Capitalization of development costs vs. expensing research costs. Amortization.
- **Deferred Tax (Ind AS 12):** Concept of Deferred Tax Assets (DTA) and Deferred Tax Liabilities (DTL) arising from temporary differences.
- Consolidation (Ind AS 110, 103): Basic understanding of why and how consolidation is done (if relevant to the role). Minority Interest (Non-Controlling Interest).
- **Inventory Valuation (Ind AS 2):** Cost or NRV, whichever is lower. How to calculate Net Realizable Value (NRV).

- Provisions, Contingent Liabilities & Contingent Assets (Ind AS 37): When to recognize a provision vs. disclosing a contingent liability.
- Accruals vs. Prepayments: Understand the concepts and their journal entries.
- Goodwill: How it arises in acquisitions and its accounting.
- **Depreciation, Amortization, Depletion:** Differences and applicability. Accumulated Depreciation.
- Golden Rules of Accounting.
- **Journal Entries:** Be ready for basic to moderately complex journal entries (e.g., for sales with GST & TDS, bad debt provision, accrued interest, lease accounting entries, purchase of assets).

H. Banking & Market Concepts

- **Key RBI Rates:** Repo Rate, Reverse Repo Rate, CRR (Cash Reserve Ratio), SLR (Statutory Liquidity Ratio). Understand their meaning and current approximate rates (check latest before interview).
- NPAs (Non-Performing Assets): Definition and significance for banks.
- Derivatives:
 - **Futures vs. Forwards:** Key differences (standardized vs. customized, exchange-traded vs. OTC).
 - o **Options (Call & Put):** Right but not obligation to buy/sell. Understand basic option strategies and terminology (strike price, expiration).
 - Swaps: Basic concept (e.g., interest rate swaps).
- **Stock Market:** Sensex, NIFTY (what they represent).
- IPOs (Initial Public Offerings): Process, book-building.
- Monetary Policy Tools & Fiscal Policy Basics.

I. Mergers & Acquisitions (M&A)

- **Reasons for M&A:** Synergy, growth, diversification, eliminating competition.
- **Types:** Horizontal, Vertical, Conglomerate.
- Accretion/Dilution: Impact of an acquisition on the acquirer's EPS.
- **Divestiture:** Sale of a business unit.

Section 3: Domain-Specific Questions

Tailor your preparation based on the profile you're applying for.

A. Financial Planning & Analysis (FP&A) / Business Finance

- Budgeting & Forecasting:
 - "Walk me through the process of creating a financial forecast/budget."
 - o Difference between budgeting and forecasting.

- o Types of budgets (e.g., zero-based, rolling).
- Handling uncertainties in projections.

• Variance Analysis:

- "How do you investigate and explain significant variances between budget and actuals?"
- o Communicating variance analysis to non-financial stakeholders.
- **Financial Modeling (for FP&A):** Building dynamic models, sensitivity analysis, scenario planning.
- **Business Partnering:** Collaborating with other departments (sales, operations) for financial planning.
- Cost Management & Control: Cost-saving strategies, monitoring operating expenses.
- **Key Performance Indicators (KPIs):** Identifying and tracking relevant KPIs.
- Management Reporting: Structuring reports for different audiences.

B. Direct Taxation

- **Basics:** Different heads of income, residential status, slab rates, Gross Total Income vs. Total Income.
- **Income from Salaries:** Allowances, perquisites, standard deduction.
- **Income from House Property:** Annual value, deductions.
- Profits and Gains from Business or Profession (PGBP): Allowable/disallowable expenses, depreciation under Income Tax Act.
- Capital Gains: Short-term vs. Long-term, computation, exemptions (e.g., Sec 54).
- **Deductions:** Chapter VI-A (Sec 80C, 80D, 80G, etc.).
- Tax Compliance:
 - o ITR Forms and their applicability, due dates.
 - Advance Tax, Self-Assessment Tax.
 - TDS (Tax Deducted at Source): Concept, common sections and rates (e.g., rent, professional fees), TCS.
 - o Form 26AS, Annual Information Statement (AIS).
- Corporate Taxation: Tax rates, MAT (Minimum Alternate Tax).
- Tax Audit: Applicability, limits, Forms (3CA, 3CB, 3CD key clauses).
- International Taxation (Basics): DTAA, Permanent Establishment (PE), Transfer Pricing (Arm's Length Principle), Form 15CA/CB.
- Recent Amendments and Case Laws.

C. Indirect Taxation (GST)

- **Fundamentals:** Consumption-based tax, CGST, SGST, IGST.
- **Supply:** Taxable event, composite vs. mixed supply.
- Input Tax Credit (ITC): Eligibility, blocked credits (Sec 17(5)), apportionment (Rules 42 & 43).

- Reverse Charge Mechanism (RCM): Concept and applicability.
- **GST Returns:** Types (GSTR-1, 3B, 9, etc.), due dates, thresholds.
- **Reconciliation:** GSTR-2A/2B with purchase records.
- E-way Bill.
- Valuation under GST.
- Place of Supply rules (overview).
- Recent Updates/Notifications.

D. Audit (Internal & Statutory)

- Audit Process: Planning, execution, reporting.
- **Internal Controls:** Understanding, testing, and evaluating internal controls.
- Risk Assessment.
- Types of Audit Opinion.
- Materiality vs. Pervasive.
- Key Processes Audit (for Internal Audit):
 - o **Procure-to-Pay (P2P):** Steps, risks, controls, 3-way matching.
 - o Order-to-Cash (O2C) / Revenue Cycle.
 - o Record-to-Report (R2R).
- **Statutory Audit:** Companies Act requirements, CARO (key differences between CARO 2020 and 2016, number of clauses).
- **Vouching and Verification:** Techniques for auditing different assets and liabilities (e.g., sales, purchases, inventory, fixed assets).
- Stock Audit: Procedure, inventory valuation, handling discrepancies.
- Bank Audit (if applicable): Key areas, NPA classification.
- Tax Audit (as part of statutory audit scope).
- Audit Documentation.

E. Treasury Management

- **Key Functions:** Cash flow management, liquidity management, risk management (FX, interest rate), investments.
- Cash Forecasting.
- **Hedging Techniques:** Forwards, options for FX risk.
- Working Capital Financing.

F. Management Consulting (Common Frameworks for Case Interviews)

- **Profitability Framework:** (Profit = Revenue Cost). Break down revenue (Price x Volume) and costs (Fixed + Variable).
- Market Entry: Market size, growth, competition, capabilities, regulations, investment, risks.
- **Pricing Strategy:** Cost-plus, value-based, competitive.

- **M&A:** Synergies, due diligence, integration.
- New Product Launch: Market research, target segment, product features, marketing, distribution.
- **Guesstimates:** (e.g., "Estimate the number of iPhones users in India"). Break down the problem logically, state assumptions clearly, and calculate.

Section 4: Excel Skills

Many roles require Excel proficiency. Expect practical tests or questions on:

- Lookups: VLOOKUP, HLOOKUP, XLOOKUP (newer, more flexible).
- Conditional Summing/Counting: SUMIF, SUMIFS, COUNTIF, COUNTIFS.
- Logical Functions: IF, AND, OR, IFERROR.
- Text Functions: LEFT, RIGHT, MID, CONCATENATE, TRIM.
- Date & Time Functions.
- Pivot Tables & Slicers: Creating and manipulating pivot tables for data analysis.
- Data Formatting & Validation.
- Charts & Graphs.
- **INDEX & MATCH:** Powerful alternative to VLOOKUP.
- SUBTOTAL vs. SUM.
- Basic Macros (conceptual understanding if not practical).
- **Shortcuts:** Be familiar with common Excel shortcuts to demonstrate efficiency.

Section 5: Behavioral and Situational Questions

These questions assess your soft skills, problem-solving abilities, and how you react in specific situations.

- "Describe a time you had to work in a team."
- "Tell me about a mistake you made and what you learned from it."
- "Describe a situation where you had to deal with a difficult colleague/client."
- "How do you prioritize your tasks when you have multiple deadlines?"
- "Give an example of a time you took initiative."
- "How would you handle a situation where you found an error made by a senior?"
- Use the STAR method to structure your answers.

Section 6: Questions to Ask the Interviewer

The best thing to ask for is the feedback for interview, Asking thoughtful questions shows your interest and engagement. Prepare a few in advance:

- "What does a typical day/week look like in this role?"
- "What opportunities are there for learning and development in this role?"
- "What are the next steps in the interview process?"

• Avoid asking about salary or leave in unless the interviewer brings it up.

Final Checklist Before Your Interview:

- [] Thoroughly reviewed your CV and prepared to discuss every point.
- [] Researched the company and the role.
- [] Prepared answers for common HR and behavioral questions (using STAR).
- [] Brushed up on technical concepts relevant to the role.
- [] Practiced your Excel skills if a test is expected.
- [] Prepared a few questions to ask the interviewer.
- [] Ensured your attire is professional and you have a quiet space for the interview.
- [] Checked your tech (internet, camera, mic) for virtual interviews.
- [] Got a good night's sleep!

In next section we have covered Industrial Training interview experiences of candidates across different organizations. You can refer them to boost up confidence.

Navi

• Stipend: 70K

• Location: Bangalore

Experience 1:

- 1. Number of Clauses in CARO
- 2. CARO 2020 vs CARO 2016
- 3. Journal entry for Bad Debts, Purchase with Tax
- 4. TDS TCS
- 5. GST Basics
- 6. When is TDS TCS applicable in Indirect Taxation
- 7. What's the TDS applicable on Rent Payment, and what will be the journal entry for it.
- 8. Let's suppose with TDS, GST is also applicable on rent payment, then what shall be the journal entry for it.
- 9. Name some items blocked for ITC

Experience 2:

- 1. Work Experience Based Questions
- 2. Grilled on various Sections in DT like section 194

HDFC

Stipend: 30K

• Location: Hyderabad, Mumbai (IB), Bangalore

Experience 1 (Hyderabad):

- 1st Round:
- 1. Pivot Table Meaning
- 2. Vlookup
- 3. Explain what are Financial Statements
- 4. Notes vs Schedule
- 5. Ratio Types
- 6. Who is the present RBI Governor
- 7. Repo Rate
- 8. CRR SLR
- 2nd Round (Hyderabad):
- 1. What you understand by bank audit,
- 2. What's the current SLR Rate,
- 3. What's the current CRR requirment,
- 4. What's the Current repo and Reverse Repo Rate
- 5. What do you know about Trump tariffs,
- 6. Reciprocal tariffs
- 7. Market impact of tariffs and Trump getting in power
- 8. How will you convince whether to approve loan or not to an account holder,
- 9. What are the different elements of FS
- 3rd Round (Hyderabad):
- 1. Derivatives meaning & types,
- 2. Explain all 3 Cashflow briefly,
- 3. What will you check when approving a Loan
- 4. Examples of Contingent Liabilities,
- 5. They mentioned certain transactions and asked whether it is to be considered as contingent liability
- 6. Prepare a Financial Model
- 7. Why Industrial Training
- 8. Why HDFC Bank
- 9. How you will analyze a company

- 10. "How do we analyze Financial Statements?"
- 11. "What are some critical financial ratios to look at?"
- 12. "What is the difference between the Current Ratio and the Liquidity Ratio (Quick Ratio)?"
- 13. "Explain the flow and inter-linkages between the three financial statements (P&L, Balance Sheet, Cash Flow Statement)."
- 14. "How do you evaluate the financial health of a company?"



Morgan Stanley

Stipend: 50K Location: Mumbai

Experience 1:

1st Round:

- Tell me about yourself 1.
- 2. Walk me through your whole CV
- Question related to the role we are applying
- 2nd Round (HR):
- 1. HR tell me about yourself
- Why MS? 2.
- 3. Where do you see yourself in 5 years
- 4. 3 reason why should I hire you
- 5. Personal questions like how many members are there in your family, what your family do etc
- **Response Time:** Mostly they respond back within 7-8 working days
- Intern Suggestion: Walk me through your CV ek dum confidently bolna chaiye, Bcoz they go in detail and one suggestion, don't be stringent on working shift time like 9 to 6. Tell I am open to work at any region time

Experience 2:

- Stock Market Related Questions
- 2. How will you choose to invest in a company
- 3. PE Ratio

Technical Round:

- The interviewer asked the candidate to run through their CV. Confidence and clarity in explaining CV points were key.
- Questions were based on the audit background mentioned in the CV (Tax Audit, Limited Review, Stat Audit).
- "Tell me about your best experience during your articleship."
- Questions on Balance Sheet assertions.
- Questions on important Standards on Auditing (SA) and Indian Accounting Standards (Ind AS).
- **HR Round:**
- Questions about family background.
- Questions regarding leave policy and the last working day at the previous firm. 0
- "Tell me about yourself."

- o "What are your future goals?"
- o "Where do you see yourself in 5 years?"
- o Questions about the skills mentioned in the CV.



Goldman Sachs

• Stipend: 50K

• Location: Bangalore

Experience 1:

- 1. What do you mean by ROU Asset,
- 2. Resume Based Questions

Experience 2:

- 1. Experience based Questions
- 2. Types of GST Returns
- 3. Give Some Examples of Income Tax Deductions
- 4. What did you do in Internal Audit
- 5. During Stock audit how do you value inventory
- 6. What do you check in Internal Audit
- 7. vlookup hlookup xlookup
- 8. Why GS?

Interview Experience 1:

- Round 1: Financial Reporting (FR) & Advanced Financial Management (AFM)
- o Ind AS 115 (Revenue): Detailed questions on the 5-step model. Case studies on revenue recognition for subscriptions and accounting for product returns.
- o AFM: Case-study-based questions on derivatives (Call and Put options).
- o "What is the difference between Depreciation and Amortization?"
- "Explain the key differences in lease accounting between Ind AS 116 and the previous Accounting Standard (AS 19)."
- o "If depreciation is changed by ₹1,000, what will be the impact across all three financial statements (P&L, Balance Sheet, Cash Flow Statement)?"

Interview Experience 2:

- Round 1:
- o "How will you audit the Sales of an entity?"
- o "How will you audit the Purchases of an entity?"

Detailed Interview Rounds Breakdown:

- Round 1 (Interviewer: Nikita Singh, Vice President)
- o **Duration:** 15-20 minutes

Ouestions Asked:

- 1. "Tell me about yourself."
- 2. "Briefly introduce me to your profile/domain."
- 3. Ind AS 115 Scenario: "Goods in transit were lost in a fire. Will you book this as revenue or income in your books of accounts?"
- 4. "How will you audit the sales or revenue of an entity?"
- 5. "How will you audit the purchases of an entity?"
- 6. "What do you know about mutual funds? Could you give me a quick walkthrough on how they work?"
- 7. "What would the Balance Sheet of a Mutual Fund entity look like?" (Line items).
- 8. "What would the Income Statement of a Mutual Fund entity look like?" (Incomes and expenses).
- 9. "Are you open to relocation?"
- 10. "Do you have any questions for me?"
- Round 2 (Interviewer: Sai Krishna Kotan, Vice President Hedge Fund Accounting)
- o **Duration:** 30-35 minutes
- Questions Asked:
- 1. "Introduce yourself."
- 2. "What leads to the creation of deferred tax? Explain permanent and temporary differences."
- 3. "What is the difference between Accounting Standards (AS) and Indian Accounting Standards (Ind AS)?"
- 4. "What is the applicability criteria for Ind AS and AS on different entities? (A rough idea is sufficient)."
- 5. "Which Ind AS do you like the most and why?"
- 6. "Can you explain the depreciation provisions as per Ind AS and the Companies Act, 2013?"
- 7. "Can you explain the rationale/logic behind the sum-of-years-digits method of depreciation?"
- 8. "How would you audit Property, Plant, and Equipment (PPE) in a manufacturing entity?"
- 9. "Why Goldman Sachs?"
- 10. "Why are you interested in industrial training, and why specifically at GS?"
- 11. "What is the difference between Basic EPS and Diluted EPS?"
- 12. "Do you have any questions for me?"

GeBBS

• Stipend: 30K

• Location: Pune, Mumbai

Experience 1 (Pune):

There were three rounds.

- 1. **HR round:** In the HR round you are told to introduce yourself and about your experience, eligibility and Background.
- 2. **Technical Round:** In the Technical Round, as mine was Taxation department, I was asked about the basic provisions of the Income Tax Act and GST which we have learnt in Inter.
- 3. **Manager Round:** In the Manager Round, it totally depends on the manager, what question he will ask. You just have to give answers to all questions politely and truthfully. I was asked about my transfer from the previous articleship firm and some general questions.
- Note: But it's very sure that it is very difficult to get in without a referral.

Experience 2 (Mumbai):

- 1. Why Gebbs
- 2. CV based Interview

HSBC

• Stipend: 40K

• Location: Gurgaon, Kolkata

Experience 1 (Kolkata - Physical round):

- 1. First behavioural assessment test
- 2. What is NRV,
- 3. How to calculate,
- 4. NRV ka formula,
- 5. Golden Rules of Accounting,
- 6. Derivative instruments deep,
- 7. Forward Future Contract difference,
- 8. Interest Rate Swap

Experience 2 (Gurgaon):

- 1. What do you understand by Treasury, Derivatives?
- 2. How to evaluate Bonds

Flipkart

- Stipend: 40K
- Location: Bangalore
- Process: Multiple rounds including technical questions, case studies, behavioural questions, and an Excel
 test

P&L Related Questions:

- "What are the components of a Profit & Loss (P&L) statement?"
- o Candidates were asked to create a sample P&L statement for Flipkart.
- o "What are some revenue and expense items that may appear in Flipkart's P&L?"
- o Questions on identifying variable costs from a list of examples.

• Business Model Questions:

- o "What is the difference between an Alpha model and a Marketplace model?"
- o "What is GMV (Gross Merchandise Value)?"
- o "Flipkart cannot sell directly to its customers. In an inventory model, who is the product billed to?"

• Case Studies:

- "Suggest ways to improve the company's topline (revenue)."
- "Suggest ways to improve the company's bottom line (profit)."
- o Behavioural Case: "You have ₹10 Lakhs. How would you invest it at a personal level versus at a Flipkart level?"
- o "If we have to onboard 10 SKUs with 1000 quantities each, what metrics would you use to make the decision?" (Follow-up questions on monitoring beyond variable costs).
- Practical questions like "How is the price determined for a shipment?" and "Guess the customer order return percentage."

Technical & Resume-Based Questions:

- o In-depth questions on the resume and articleship experience.
- "Explain the Standards on Auditing (SA) 700 series."
- "How will you conduct an audit of the P&L?"
- "Explain the Procure-to-Pay (P2P) process."
- Questions on specific Ind AS (e.g., Ind AS 115) and whether a given scenario is covered by a particular standard.
- "Do you know Power BI?"

Excel Test:

Basic test covering functions like VLOOKUP, XLOOKUP, and Pivot Tables.

Experience 1:

- 1. What do you understand by Supply Chain?
- 2. What do you understand by losses in Supply Chain
- 3. Give some example for Losses in Supply Chain

Experience 2:

1. What will be the revenue model of Flipkart Grocery

Experience 3:

1. What are P&L Items for Flipkart

Experience 4:

- 1. What are the 5 Steps of Revenue Recognition
- 2. I showed audit observation in 116 lease accounting in CV, so questions on that
- 3. What do you understand by supply chain

Experience 5:

- 1. What do you know about supply chain,
- 2. Company point of view se what can be different type of losses
- 3. Experience

Mondelez

• **Stipend:** 40K & 50K

• Location: Mumbai (DT), Pune

Experience 1 (40K DT Mumbai):

- 1. Explain ITR Filing Process
- 2. What are the problems you faced while filing IT
- 3. No Technical only Experience

Experience 2 (40K Pune):

- 1. Grilled on Experience
- 2. Explain the 5 step model for Revenue Recognition,
- 3. How do you value inventory
- 4. How do you calculate NRV

Experience 3 (50K Mumbai):

- 1. Articleship experience Based Questions
- 2. Tell me about yourself?
- 3. Why do you have interest in Tax?

Aditya Birla Group / Hindalco

- Stipend: 30K
- Location: Mumbai
- Technical Questions:
- Detailed questions based on the candidate's prior work experience.
- o In-depth questions on Ind AS 116 (Leases).
- Questions regarding proficiency and experience with SAP.
- o "What do you understand by Management Information Systems (MIS)?"
- **Excel Test:** A practical test to assess Excel skills.
- HR Round:
- o "Tell me about yourself."
- "Why are you interested in industrial training?"
- o "Why do you want to join Aditya Birla Group?"

Experience 1 (Aditya Birla Group):

- 1. Explain Hedge Accounting
- 2. Explain Leases
- 3. Tell me Journal Entries for Leases as per Ind AS 116

Experience 2 (Aditya Birla):

- 1. Excel Sheet test on Vlookup Pivot Tables and Formatting
- 2. Resume Based Questions

Experience 3 (Aditya Birla Hindalco):

- 1. What do you mean by Working Capital
- 2. Whats the relevance of Working Capital for Hindalco

Experience 4 (Hindalco):

- 1. Conducted Live Excel Test on Google Meet using Screen Share
- 2. Covered Vlookup, Hlookup, Pivot Tables, Sumifs, Data Formatting
- 3. Interview was mostly Resume Based

Experience 5 (Hindalco):

1. All Experience Based Interview

Experience 6 (Hindalco Eternia):

- 1. Questions were only around Articleship
- 2. Completely Non Technical Resume Based Interview
- 3. Work Experience

UPL

Stipend: 25K & 30KLocation: Mumbai, Pune

Experience 1 (30K Pune):

- 1. Will Extended Working hours work for you?
- 2. Experience based Questions

Experience 2 (25K Mumbai):

- 1. Journal Entry Accrued Interest, Sales
- 2. Income Statement
- 3. As was Consolidation Domain, how you consolidate, review
- 4. What do you know about UPL

Experience 3 (Consolidation):

- 1. What do you understand by Consolidation
- 2. Ind AS 115 5 Step Model
- 3. Stock audit kiya tha so books me 100 dikhraha hai, actual me 10 sell kardiya hai, physical 90 hai, usko stock me convert karo aur sales ke entry dalo,
- 4. Entries for Bad Debt Provision, aur Bad Debt.

L&T Realty

Stipend: 25K Location: Mumbai

Experience 1:

1. Explain 5 Step Model of Revenue Recognition – Ind AS115

Accounting in 116

Experience 2:

- What you already knew based on experience 1.
- Project IRR and company IRR
- How will you value a project
- Assessing Cashflow Statement
- 5. Revaluation Entry
- When will you accept or reject a Project
- 7. When will you join and experience itself

Deutsche Bank

- Stipend: 50K
- Location: Not specified (3 Days WFO, 2 Days WFH)
- 1. Tell Me About Yourself
- 2. Questions on Work Experience
- 3. How you handled Audits
- 4. Questions on job description
- 5. What do you understand by Forward Contracts
- 6. What do you mean by Product Control
- 7. Tell me the Journal Entry for issue of Equity Shares
- 8. Journal Entries for Depreciation,
- 9. Provision for Taxation



Atomberg

Stipend: 25KLocation: Mumbai

Experience 1:

- 1. Work Experience Based Questions
- 2. Specified certain transactions and asked Whether this is Financial Asset, Financial Liability or Equity Instrument as per Ind AS 109
- 3. Ind AS 116 Conversion Accounting
- 4. How much will you rate yourself in excel
- 5. Questions on Excel formulas aur shortcuts,
- 6. Whats your approach towards stock market

Experience 2:

- 1. Articleship Experience
- 2. Types of ITR Forms

SRF

Stipend: 20K Location: Gurgaon

Experience 1:

- 1. ITR Filing Due dates
- Transfer Pricing meaning
- 3. Form 3ca 3cb meaning & differences,
- 4. Excel test was conducted covering Vlookup, Sumif

Experience 2:

- 1. Taxation related
- 2. Have you worked in International Tax
- 3. TDS TCS Sections and Rates
- 4. What is 15CA 15CB
- 5. Excel Test Vlookup, Subtotal, Duplicates, Filter

DLF

Stipend: 25KLocation: Gurgaon

- 1. RERA Compliances as my experience was in it
- 2. Lease accounting 116
- 3. Questions on Intangible assets What will we capitalize research expense or Development Expense
- 4. Basic journal entries based on a case study like purchase gst tds ki entry.



Philips / Philips Signify

Stipend: 25KLocation: Chennai

Experience 1 (Philips):

- 1. Explain Assessment Procedure
- 2. Working Capital
- 3. Explain CF Impact of various transactions where will it effect and how and whether you will invest in such company

Experience 2 (Philips Chennai):

- 1. Ind AS 109
- 2. Ind AS 115
- 3. How you helped save taxes
- 4. Return Dates

Experience 3 (Philips Signify Chennai):

- 1. Questions on Experience
- 2. Journal Entry on Provision for Doubtful Debts

Experience 4 (Philips Signify):

- 1. Why this Profile?
- 2. Profile specific questions like customer screening so how will you check a customer

Lalit Group

Stipend: 25KRole: IA

- 1. Name and Explain different kind of losses that a Hotel can face
- 2. Tell any 5 major risks in Hotel Industry
- 3. Imagine you are DMart manager, what will be 5 major risks for you



Protiviti

Stipend: 15K & 30KLocation: Bangalore

Experience 1 (15K):

1. Explain P2P

2. Internal vs Statutory Audit difference

3. Case Study Scenario for P2P

4. What do you mean by 3 Way Matching

Experience 2 (30K):

1. What is Internal Audit

2. Explain P2P



Lenskart

Stipend: 25KRole: DT ProfileLocation: Gurgaon

- 1. What are the various ITR Forms
- 2. Return Filing Due Date for Corporates
- 3. PGBP Provisions
- 4. Questions on Resume



Avery Dennison

• Stipend: 30K

• Location: Bangalore

1. Tell Me About Yourself?

2. How did you conduct stock counting and verification during stock audit?

3. List the Steps for Internal Audit of Sales & Purchase

4. What do you understand by Contribution Margin

5. What is Working Capital



ACG World

- Role: Taxation Profile
- 1. What are the different ITR Forms
- 2. What all areas do you check to conduct Tax Audit
- 3. Personal Income Tax to be filed in which ITR Form
- 4. What's the form for Business ITR



Emami

Stipend: 20000Role: GST

• Location: Kolkata

1. What you did in GST Audit

2. GST Compliance work one can do

3. List examples of Ineligible ITC

4. Case Study



Centricity

Stipend: 20KLocation: Gurgaon

- 1. Key Audit Observations
- 2. What is Form 3ceb
- 3. Share 5 clauses relevant for Tax Audit,
- 4. And what were your observations and findings for these clauses in the tax audit you conducted



Ockwen

Stipend: 25K & 30K Location: Mumbai, Malad

Experience 1 (25K Mumbai):

- 1. Tell Me About Yourself?
- What did you do in Articleship?
- 3. Which regime is beneficial for Salaried Individuals?
- 4. GST is Consumption based tax?
- 5. How did you conduct Stock Audit

Experience 2 (30K Malad):

- 1. CV Related Questions
- 2. How did you conduct Stat Audit

Airtel

Stipend: 25KLocation: Gurgaon

Experience 1:

The process typically involves two rounds, but can be reduced to one if there's a strong internal reference. The company is looking for immediate joiners.

• Interview Rounds:

- 1. Senior Manager Round
- 2. Department Head Round
- Technical Questions:
- Detailed questions on Ind AS 116 (Leases).
- Questions based on projects and experiences mentioned in the resume.
- Situational questions on Excel usage: "Describe how you have used Excel in your projects" and "What processes did you automate?"
- o Specific Excel functions were tested, including COUNTIF, VLOOKUP, XLOOKUP, and IF.

Resume-Based Questions:

o "If you identified a finding or observation, how did you discover it?"

Experience 2:

• a. HR Interview:

- 1. Tell me about yourself
- 2. Strength Weakness
- 3. Why Airtel
- 4. Why Industrial Training
- b. Physical Interview:
- 1. Resume Based Questions
- 2. Why Industrial
- 3. Why Airtel
- 4. Why Finance

ZF

Stipend: 25KLocation: Mumbai

Experience 1:

1. Questions majorly were around Experience

2. Internal Audit Experience

3. Explain P2P

Experience 2:

- 1. Bad Debt Provision, Interest Accrual
- 2. Operating CF, Future Options



Rahou

Stipend: 25-30KLocation: Chennai

1. Taxation Regime

2. Provision Journal Entry

3. ITR Due Dates

4. Journal Entries Purchase with GST



Landmark

• Stipend: 25K

• Location: Bangalore

- 1. Share some Audit Techniques you followed in Articleship
- 2. How will you conduct Audit for a new client.
- 3. Share any assignment which you led and how you did it



3M

Stipend: 30K & 40K Location: Bangalore

Experience 1 (30K):

1. What do you know about the Company

What do you understand by the role

3. Questions on resume

Experience 2 (40K):

1. Tax Audit Related Questions from Resume



Unilever

• Stipend: 30K

• Location: Bangalore

Experience 1: Record-to-Report (R2R)

- **Process:** 2 Rounds.
- Round 1: Technical
- o Four case studies were presented.
- o Case 1: "In a consignment sale, when should revenue be recognized?"
- o Case 2: "How will you account for revenue from customer reward points?"
- o "What are the main steps in the accounting cycle?"
- o "What is the relationship between the three financial statements?"

Experience 2: Supply Chain

- The interview was mostly based on the candidate's resume.
- "What was your main observation during your articleship?"
- "What do you mean by Supply Chain?"
- "Do you know anything about BOM (Bill of Materials)?"
- "Explain the flow of a Profit & Loss statement."
- "What is the difference between direct and indirect costs?"

Experience 3:

- What do you mean by Commodities forecasting
- Resume Based Questions

Experience 4:

- Types of GST Returns
- GSTR 2A vs 2B
- TDS Return Due Date
- GST, TDS Rates on specific transactions

Dabur India

- Location: Noida
- 1. Excel Test for VLookup aur Subtotal,
- 2. Case Scenario on IGST Setoff with CGST SGST



Titan

• Stipend: 40K

• Location: Bangalore

Experience 1:

1. Completely Non Technical Interview entirely Based on Resume

Experience 2:

- 1. What do you understand by Treasury Domain
- 2. Resume Based Questions
- 3. Why Titan



Zepto

• Stipend: 25K

• Location: Bangalore

- 1. Introduce Yourself,
- 2. Experience,
- 3. How will you test Revenue
- 4. 194Q rate applicability



Citymax landmark

• Stipend: 25K

• Location: Bangalore

- 1. How will you conduct Financial analysis of a Company
- 2. What do you understand by current ratio or quick ratio
- 3. Resume Based Questions



Whirlpool

Stipend: 30K **Location:** Gurgaon

What were your key Audit observations

2. What do you understand by internal controls



ONGC Videsh

Stipend: 15KLocation: Delhi

• Note: Walk In Interview

1. CGST vs IGST

2. Exempt aur zero rated supply ka difference

3. What is GSTR 9



Schindler

Stipend: 25KLocation: Mumbai

1. Contingent Liability

2. Journal Entry

3. WIP



BPCL

Stipend: 22KLocation: Mumbai

- 1. What do you mean by Bank Reconciliation Statement
- 2. Depreciation Rate and Methods
- 3. VAT Litigation CIT Appeal Time limits



Sunlife

• Stipend: 25K

• Location: Gurgaon (3 Days WFH, 2 Days WFO)

• Role: Internal Audit, Data Analytics

1. Articleship experience,

2. responsibilities handled,

3. observation,

4. presentation skills,



Kotak Mahindra

Stipend: 25KLocation: Mumbai

• Note: Unpaid Leaves (Even 12) Internal Audit – Alternate Saturday Working

1. Explain Risk Control Matrix



PNB

Stipend: 20KLocation: Mumbai

1. Explain Risk Control Matrix

2. Questions on Work Experience



Gabriel

Stipend: 25KLocation: Pune

- 1. Tell me about yourself?
- 2. What are your Strength and Weakness
- 3. Run me through your CV
- 4. Resume based questions



RBL

Stipend: 25KLocation: Mumbai

- 1. No Technicals, only experience, what you did,
- 2. hands on experience kitna hai on excel and word,
- 3. family background



Alivira

Stipend: 20KLocation: Mumbai

Experience 1:

1. Resume Based

2. How did you verify Transactions in Audit

Experience 2:

1. Experience + IndAS,

2. Explain any 2 IndAS



Onity

Stipend: 30K Location: Pune

Note: US based shift timings

1. Provisions ki entry

2. bad debts ki entry



Rubrix

Stipend: 50000Location: Bangalore

1. Journal Entry for Provision

2. Accounting Concepts like Going Concern



Godrej Tyson

- 1. Standard Costing
- 2. IndAS 115 5 Step Model



Bloom Ventures

Stipend: 25KLocation: Mumbai

- 1. Questions on Work Experience
- 2. Journal Entry for Provision
- 2nd Round: was taken Physical Again Experience Related Questions were asked



Coats

Stipend: 25000Location: Madurai

1. Tell Me About Yourself?

2. What is Prudence Concept?

3. What is Conservatism?



Rebel Food

Stipend: 30KLocation: Mumbai

- 1. What do you check in Internal Audit
- 2. What do you understand by Finance



Hersheys

Stipend: 30K Location: Mumbai

1. What do you understand by FP&A

Where do you want to see yourself

3. Why Industrial Training



IPV

- 1. What is AIF
- 2. How does IPV generate Revenue
- 3. Share something about Startups



BEL

Stipend: 15KLocation: Chennai

1. What do you understand by Bills, TDS, GST



Ayvens India

- Stipend: 25K
- 1. Questions were only around Articleship
- 2. Completely Non Technical Resume Based Interview



Oxygo

Stipend: 22KLocation: Gurgaon

1. Key Audit Observations



IFFCO

Stipend: 25K Location: Delhi

1. 45 min 150 questions Accounting, LR, Law Test was conducted for Shortlisting



Bosch

Stipend: 40K

Location: Bangalore

1. Questions were asked only out of Resume



Ashok Leyland

Stipend: 15KLocation: Chennai

1. All Resume Bassed Questions



ITC

• Stipend: 25K

• Location: Bangalore

1. Fully Resume Based Interview



Decathlon

• Stipend: 25K

• Location: Bangalore

1. Entirely CV Based



Malladi Division

Stipend: 22K Location: Chennai

1. Entirely CV Based



Kotak Credit Team

Stipend: 15KLocation: Chennai

1. Nothing was asked, just based on CV offer letter was released 😂



Alfa Laval

• **Stipend:** ₹25,000 per month

• Location: Pune

Interview Questions & Experience

• "Why do you want to join Alfa Laval?"

• "What do you envision for your career at Alfa Laval?"

• General questions based on the candidate's resume.



Amazon

• **Location:** Bangalore

Role/Domain: Not specifiedStipend: Not specified

Online Assessment Test

- **Format:** 60 Multiple Choice Questions (MCQs) to be completed in 60 minutes.
- Topics Covered:
- **Excel:** 2-3 questions on Pivot Tables, VLOOKUP, and XLOOKUP.
- o **Logical Reasoning:** Questions similar to those in the CA Foundation level.
- Candidate Strategy: The test includes tricky questions placed intermittently to consume time. The
 recommended strategy is to answer the straightforward questions first and then return to the more
 complex ones.

Interview Experience 1

- Interviewer: Bhajanthri Nagendra Babu
- **Duration:** 1 hour and 5 minutes
- **Date:** August 4, 2025
- Questions Asked:
- 1. "Tell me about yourself."
- 2. "Give me a basic introduction to your role/domain during articleship."
- 3. "Describe an error you found or a process you corrected for a client."
- 4. "If you find an error, how do you communicate it to your seniors, the partner, and the client?"
- 5. Detailed questions based on work experience mentioned in the resume.
- 6. **Basic Accounting Entries:** Sale/purchase on credit and cash, loan given/taken, interest payable on a loan, loan repayment (EMI), and sales entry with GST implications.
- 7. **Behavioural Question:** "If a team member left an assignment, and you got a chance to step up and take over their work, how would you handle it?"
- 8. Personal questions about hometown, upbringing, etc.
- 9. "Do you have any questions for me?"

Interview Experience 2

- **Interviewer:** Aashish Gupta
- **Duration:** 55 minutes
- **Date:** August 20, 2025
- **Note:** The interviewer specifically coached the candidate to answer using the STAR (Situation, Task, Action, Result) method.
- Ouestions Asked:
- 1. "Tell me about yourself."
- 2. "Provide details about one of your certifications."
- 3. "Briefly describe a situation where you took a calculated risk."

- 4. "Looking back on that situation, is there anything you would have approached differently or improved upon?"
- 5. "How would you handle a situation where a customer is requesting something that's either miscommunicated or unlikely to solve their actual problem? How do you guide them toward the right solution while maintaining trust and clarity?"
- 6. "Tell me about a time you initiated a change in a process or found a misstatement in financials and took it directly to the client without involving your seniors or managers."
- 7. "Reflecting on that instance, is there anything you would have done differently?"
- 8. "Do you have any questions for me?"



Apraava Energy

Stipend: ₹20,000 per monthLocation: Delhi NCR

Interview Questions & Experience

• The interview focused exclusively on the candidate's articleship experience.



Avyens

• Role/Domain: Car Leasing Company

• **Stipend:** ₹25,000 per month

• Location: Mumbai

- Questions related to Property, Plant, and Equipment (PPE):
- o Depreciation methods and calculations.
- o Classification of assets.
- o Accounting treatment for the disposal of PPE and how to write it off from the books.



Azure LLP

Role/Domain: Not specifiedLocation: Delhi NCR

- Questions on statutory compliances.
- "What is the difference between Sarbanes-Oxley (SOX) compliance and Internal Audit?"
- "How do you draft a Risk Control Matrix (RCM) during an Internal Audit?"
- "How is the testing of Internal Financial Controls (IFC) conducted?"
- "How is a fraud of more than ₹1 Crore reported?"



Barclays

• **Stipend:** ₹40,000 per month

• Location: Noida

Interview Questions & Experience

1. "Explain the accrual basis of accounting."

- 2. "What is the accounting entry for prepaid expenses?"
- 3. "How do banks like Barclays generate income?"
- 4. General questions related to the candidate's resume.



BEL (Bharat Electronics Limited)

Role/Domain: Not specifiedLocation: Not specified

- The candidate was asked about their experience in vouching and internal audit.
- Questions on SAP T-Codes:
- o Vendor Balance (FBL1N)
- Customer Balance (FBL5N)
- "How do you determine the amount of Input Tax Credit (ITC) to be claimed?" (Expected answer relating to GSTR-2A and GSTR-2B).
- "Which TDS form is filed by an employer for salary paid to employees?" (Expected answer: Form 16, Section 192, Form 24Q).
- "Explain Section 43(B) of the Income Tax Act."
- "What are the differences between CARO 2016 and CARO 2020?"

Bharat Petroleum Corporation Limited (BPCL)

• Stipend: ₹22,000 per month

• Location: Mumbai

- The interview focused heavily on taxation.
- Questions on recent GST amendments.
- Questions on the differences and amendments between the New and Old Tax Regimes.
- Questions related to Corporate Tax.



Cars24

Stipend: Not specifiedLocation: Delhi NCR

- **Process:** Includes an Excel Sheet Test and interview rounds.
- Interview Questions:
- o Questions based on the candidate's CV and articleship experience.
- "Cars24 has an NBFC arm. How would you prepare the Profit & Loss statement for an insurance sector company?"
- o "In a Financial Planning & Analysis (FP&A) role, how would you identify risks and what measures would you take to counter them?"
- Questions on GST Exemptions.
- o The interviewer asked about proficiency in Excel and any basic knowledge of SAP.



Centricity Wealth Tech

Stipend: ₹18,000 per monthLocation: Delhi NCR

- **Process:** Started with an HR round. The company preferred a face-to-face interview but conducted it virtually upon request.
- **HR Questions:** General questions about the candidate, their background, and motivation for joining.
- **Technical Case Study:** A scenario was given, and the candidate had to classify an asset as either Property, Plant, and Equipment (PPE), Intangible Assets, or Investment Property.



Cipla

• Role/Domain: Corporate Tax

Stipend: 30000Location: Mumbai

- 1. "Tell me about your articleship journey."
- 2. "Have you filed income tax returns? How did you compute the tax liability?"
- 3. "What was your experience in tax audit?"
- 4. "Name a few allowances and disallowances under the Income Tax Act."
- 5. "What were some challenges you faced during income tax return filing?"
- 6. "What is something significant you learned during your articleship?"
- 7. "Do you have any questions for me?"



Colgate-Palmolive

Stipend: ₹30,000 per month

Location: Mumbai

Interview Questions & Experience

The role was related to Budgeting and Planning.

- "Do you have experience working with SAP?"
- Questions on passing basic journal entries.
- Questions to assess Excel proficiency.
- Questions on Variance Analysis.



Cummins

• Location: Pune

- Questions on basic finance terminology.
- "If the financials of a company are given to you, how would you analyse them?"
- "What do you know about Cummins?"
- Questions related to the specific domain of the interview.
- "Explain the Procure-to-Pay (P2P) process."
- "Describe the standard procedures for a statutory audit."
- "Why are you interested in an industrial training role at Cummins?"



D. E. Shaw

Location: HyderabadStipend: 120000

AI Assessment Test

- **Format:** The test involves recording video answers to three questions. Candidates are given 15-20 seconds to prepare and 90 seconds to record each answer.
- Sample Questions:
- 1. "What was the most challenging time in your articleship?"
- 2. "Why do you want to join D. E. Shaw?"
- 3. A case study based on AS 9 (Revenue Recognition).

Interview Experience

- The interview process can be expedited if the candidate holds a competing offer.
- Technical Questions:
- Questions on various Ind AS.
- o Basics of Strategic Financial Management (SFM).
- o Concepts of derivatives, options, and swaps.
- o Basic journal entries.
- Case Studies/Puzzles:
- 1. "What is the minimum number of cuts you would make to a block of silver if you want to give a worker one part each day for five days?"
- 2. A puzzle involving weighing different boxes of sweets using a scale.
- Behavioural Questions:
- "Why are you leaving your current organization?"
- o "Why D. E. Shaw specifically?" (They expect a distinct answer from the previous question).
- o "Walk us through your CV."
- o "What is something unique you discovered while auditing different industries?"
- o "What assertions did you test during your audits, and how did you test them?"
- o "Describe a challenge you faced during your articleship."
- "What would you do if you and your manager disagree on a certain point?"

Daikin

• Location: Delhi NCR

Stipend: ₹20,000 - ₹22,000 per month
 Role/Domain: Internal Audit (IA)

- **Process:** 3 rounds (1 online, 2 offline).
- Round 1 (Online):
- Resume-based questions.
- Detailed questions on the Procure-to-Pay (P2P) and Revenue processes from an internal audit perspective.
- Round 2 (Offline):
- Questions about the clients mentioned on the CV that the candidate had handled.
- Round 3 (Offline with HOD):
- o "What do you know about Daikin?"
- o "Why are you interested in an industrial training role?"
- HR Round Questions (from another experience):
- o "What are your strengths and weaknesses?"
- "Why are you considering leaving your current role within one year?"

DBS Bank

- **Stipend:** ₹25,000 (multiple attempts) / ₹35,000 (first attempt) per month
- Role/Domain: Institutional Banking Credit Analysis
- Location: Mumbai

- Round 1:
- o Questions on Financial Ratios, particularly focusing on Debt Capacity and Solvency Ratios.
- o "Explain any one Ind AS in detail."
- o Questions on banking concepts like SLR (Statutory Liquidity Ratio) and CRR (Cash Reserve Ratio).
- o "What is the Repo Rate and Reverse Repo Rate?"
- o Questions on the structure and components of a bank's financial statements.
- Round 2:
- o This round was primarily based on the candidate's resume.



Dehaat

• Location: Delhi NCR

• **Stipend:** ₹25,000 per month

• Role/Domain: Internal Control over Financial Reporting (ICFR)

- "Which processes have you audited?"
- "What checks did you perform for Entity Level Controls (ELCs)?"
- "What are the steps involved in a GST reconciliation?"



Dun & Bradstreet (D&B)

• Location: Mumbai

• **Stipend:** ₹25,000 per month

• **Note:** The role was described as monotonous.

Interview Questions & Experience

• Round 1: Technical

- o Basic financial questions. Candidates can choose a sector they are comfortable with (Pharma is recommended due to D&B's client base).
- o Questions on Financial Ratios, Working Capital management.
- o "What is the impact on the financial statements when comparing a trading company versus a manufacturing company?"

• Round 2: Case Study

- o Candidates are given generic information about a company.
- o The task is to perform a SWOT Analysis.
- o Provide a Credit Rating for the company.
- o The ability to present information effectively using graphs and tables is assessed.

Emaar

Location: Delhi NCR
 Stipend: ₹22,000 per month
 Role/Domain: Internal Audit

• Work Model: Work From Office (WFO)

Interview Questions & Experience

1. "Explain any two business processes in detail."

2. "What were the top risks you identified in these processes?"

3. "What do you understand by RERA (Real Estate Regulatory Authority)?"



Emerson

• Location: Delhi NCR

• Role/Domain: Trade Receivables and Payables Management

- "What were the major work areas you handled during your audit experience?"
- "Suppose you have to rate a customer based on their balance sheet. How would you analyze whether to select them or not?" (Expected answers should cover profitability ratios, promoter investments, liquidity, etc.)
- "Describe situations where you found better ways to reduce manual work using automation, such as Excel macros."
- "What procedures would you follow for verifying trade receivables in the balance sheet, especially those related to exports?"
- "How would you manage monthly reporting deadlines and work pressure?"



Groww

Stipend: ₹25,000 per monthLocation: Bangalore

Interview Questions & Experience

• Case Study: "You are given a particular scenario. How would you reduce expenses?"

• General questions based on the candidate's resume.



Headsup B2B

Stipend: ₹15,000 per monthLocation: Bangalore

- Questions on GST, specifically on Blocked Input Tax Credit (ITC).
- "Explain Deferred Tax Assets (DTA) and Deferred Tax Liabilities (DTL)."
- "Provide the journal entry for accumulated depreciation under Ind AS 16."
- Ind AS 109 (Financial Instruments): Questions on the classification of financial instruments.
- "What are derivatives, and can you provide the journal entry for a derivative transaction?"



Honda Cars

Stipend: ₹20,000 per month

Location: Gurgaon

- Questions on basic accounting entries for:
- **Prepaid Expenses** 0
- Outstanding Liabilities 0
- Advances



HPCL (Hindustan Petroleum Corporation Limited)

Stipend: 25KLocation: Mumbai

Interview Questions & Experience

• The interview was entirely based on the candidate's resume and past experiences.



HSBC

Stipend: ₹40,000 per month
Location: Gurgaon, Bangalore

- **Process:** Typically 1 technical round and 1 HR round.
- Technical Questions:
- o "Do you understand international taxation?"
- "What do you know about HSBC?"
- o Technical questions on Ind AS 115 (Revenue).
- o Questions related to banking, such as key ratios and the structure of a bank's financial statements.
- Journal entry for bonds on their issue date.
- o Journal entry for bonds on their due date.
- o Questions based on work experience.
- HR Round:
- o "Tell me about yourself."
- o Behavioural Question: "Describe a situation where you used your leadership skills to solve a problem."
- o "Why are you interested in industrial training?"
- o "Why HSBC?"

HT Media

Stipend: ₹25,000 per monthLocation: Delhi NCR

- The interview focused primarily on articleship experience.
- Excel Test: Practical test on Pivot Tables, XLOOKUP, and VLOOKUP.



ICICI Securities

Stipend: ₹22,000 per monthRole/Domain: Equity Research

- "Tell me about any recent stock market news."
- "Which sector and company have you recently researched?"
- Questions related to the candidate's experience in governance analysis.
- "Do you like to read books? Which books have you read?"



IEX (Indian Energy Exchange)

• Stipend: ₹20,000 per month

• Location: Gurgaon

Interview Questions & Experience

• **GST:** Basic concepts, different types of GST returns, and their due dates.

• **Excel:** The candidate's proficiency in Excel was assessed.



Indian Oil Corporation Limited (IOCL)

• Location: Bhopal

- "Tell me about yourself."
- Questions related to the CV.
- "What do you mean by operational efficiency?"
- The candidate mentioned GST as their favorite subject, leading to the question: "Where is GST applicable?"
- "In how many countries does IOCL operate?"
- "How many brands does IOCL have?"



Investment Primes Ventures (IPV)

• Location: Delhi NCR

Interview Questions & Experience

• Round 1:

- **Format:** A 1-hour long game where information is provided, and the candidate must make a decision at the end based on the game's progression.
- o "Tell me about any recent merger and acquisition deals."
- Other than the Discounted Cash Flow (DCF) method, what other business valuation methods do you know?"

• Round 2 (Technical):

- o Questions focused on the calculation of IRR (Internal Rate of Return).
- o Questions based on the CV.
- Questions about the company, IPV.



ITC

Experience 1: Strategic Corporate Planning

- Location: Kolkata
- Interview Questions:
- o The interview covered the syllabus of CA Intermediate Financial Management (FM) and Costing.
- o **Case Study:** "The cash inflow and the discount rate are known. How will you calculate the cash outflow?"
- Questions on Standard Costing. The candidate had to share their screen and solve variance analysis problems on Excel.
- Questions about articleship experience.
- o "What is the relationship between NPV and IRR? If NPV is positive, can IRR be negative? Justify your answer."



ITC PSPD Hyd Internal Audit

- Stipend: ₹22,500 per month
- Location: Hyderabad
- Round 1: Manager Round (Technical)
- o "Introduce yourself."
- o **Ind AS 16 Case Study:** A scenario was given, and the candidate was asked about the treatment of testing charges during capitalization.
- o "Can we use a depreciation rate different from the one prescribed in the Companies Act, 2013?"
- o "What is impairment, and why is it necessary?"
- Questions about work experience.
- o "Do you have any knowledge about ITC's Paperboards and Specialty Papers Division (PSPD)?"
- Round 2: Director Round
- o A general conversation about the role, the company, and the candidate's background.



JK Paper Limited

• Location: Delhi NCR

• **Stipend:** $\angle 20,000$ for the first 6 months, $\angle 30,000$ for the next 6 months.

- **Process:** Started with an HR call, followed by a technical round.
- HR Call:
- o "Are you comfortable with traveling?"
- Technical Round:
- o Questions on the Internal Audit of the Procure-to-Pay (P2P) process.
- o "What were your key findings and observations during audits?"
- o "How did you identify these observations?"
- o "Explain the Order-to-Cash (O2C) process."



KLJ Group

Location: Delhi NCRStipend: ₹18,000 per month

- "What is the difference between Input Tax Credit (ITC), Tax Collected at Source (TCS), and Tax Deducted at Source (TDS)?"
- "Is TCS or TDS applicable on the sale of scrap?"
- "If an old machine is sold, is it considered a sale of scrap?"



KPMG

Location: Delhi NCR
Stipend: ₹20,000 per month
Role/Domain: Internal Audit

- **Process:** 2 rounds.
- Round 1:
- o Questions focused on the procurement process.
- o "What aspects would you check during a procurement audit?"
- o Case Study: "If we are procuring a new laptop, what are all the things you would verify as an auditor?"
- Round 2:
- o An interview with a panel of two interviewers.



Kotak

• Location: Mumbai

Stipend: ₹25,000 per month
 Role/Domain: Internal Audit (IA)

- **Process:** 2 rounds.
- Round 1:
- Resume-based questions.
- o Two case studies were presented, asking what the candidate would do in those situations.
- o "What is a Purchase Order (PO)?"
- o "What is the meaning of a BRN?"
- o "What is Internal Audit?"
- o "What is the difference between Internal Audit and Statutory Audit?"
- o "What will you check in a purchase bill?"
- Round 2:
- o A general discussion about the role and expectations.

L&T (Larsen & Toubro)

• Location: Mumbai

Experience 1: General

- Technical Questions:
- o "Which Ind AS do you know well?"
- o Costing questions related to Variance Analysis.

Experience 2: Wealth Management

- Stipend: ₹20,000 per month
- Case Study: A scenario was given with the market rate, bond rate, and face value, and the candidate had to determine if the bond would be issued at par or premium.



Lenovo

• **Stipend:** ₹30,000 per month

• Location: Bangalore

Interview Questions & Experience

• **Process:** 2 rounds.

• The interview was a mix of resume-based questions and technical questions.

• There was a major focus on Ind AS 115 (Revenue).



Lowe's India

• **Stipend:** ₹35,000 per month

• Location: Bangalore

- "Simplify the process flow for Procure-to-Pay (P2P) and Hire-to-Retire (H2R)."
- "What are the possible risks in these processes, and how can you mitigate them?"



Mcdermott

Stipend: ₹25,000 per month
Role/Domain: Internal Audit (IA)

• Location: Chennai

Interview Questions & Experience

• **Process:** 1 Round.

- Questions based on experience in Internal Audit.
- "Simplify the process flow for Procure-to-Pay (P2P) and Hire-to-Retire (H2R)."
- "What are the possible risks in these processes, and how can you mitigate them?"
- "What do you know about internal controls?"



Medibuddy

Stipend: 25000Location: Bangalore

- Technical questions on Ind AS 109 (Financial Instruments) and Ind AS 116 (Leases).
- General questions based on the candidate's resume.
- "Provide a buy or sell recommendation for a stock in the current market scenario."



Narayana Health

• **Domain:** Mix of Record-to-Report (R2R) and Controllership

Stipend: ₹30,000 – ₹35,000 per month
 Location: Bangalore / Ahmedabad

- "Why do you want to pursue Industrial Training?"
- "What are your expectations regarding the role you wish to pursue during your training?"
- Accounting entries as per Ind AS 116 (Leases).
- Questions on Ind AS 115 (Revenue from Contracts with Customers).
- Case Study: A scenario involving the bifurcation of revenue and the accounting treatment of warranties.
- "Describe the detailed procedure of a Stock Audit, especially for Raw Materials."
- Related Party Disclosures:
- o "What does Ind AS 24 state?"
- o "What is Arm's Length Price (ALP)?"
- "What are the consequences if a transaction is not at arm's length?"
- "How do you verify the Trial Balance?"
- "How do you cross-check whether balances (e.g., in the sales account) are accurate and true?"

Navi Technologies

• **Stipend:** ₹60,000 per month

• Location: Bangalore

• Role/Domain: Finance Controller

Interview Questions & Experience

• **Process:** 2 rounds.

• The interview focused heavily on accounting fundamentals and Ind AS.

- Accounting Entries:
- Prepaid Expenses
- o Bad Debt
- Unbilled Revenue
- **Ind AS:** Deep questions on Ind AS 115 (Revenue), Ind AS 116 (Leases), and Ind AS 109 (Financial Instruments).
- Finance: Questions on topics like Forward Hedging and Derivatives.
- Candidates were advised to know their resume thoroughly.



Neuland Laboratories

Stipend: ₹25,000 per monthLocation: Hyderabad

- Process: Technical Round and HR Round.
- Technical Round:
- o "What is the Payback Period?"
- o "What factors do you consider while making investment decisions?"
- o Questions about Capital Gains.
- o General questions on Financial Management (FM).
- o Questions on Costing Variances.
- o Resume-based questions.
- HR Round:
- o "What do you like to do in your free time? What are your hobbies?"
- o "Why Neuland?"
- o "What can you offer to Neuland?"

Ocwen Financial

• **Stipend:** ₹25,000 & ₹30,000 per month

• Location: Mumbai (Malad)

Experience 1 (₹25K)

- 1. "Tell Me About Yourself."
- 2. "What did you do in your articleship?"
- 3. "For a salaried individual, which tax regime is more beneficial and why?"
- 4. "GST is a consumption-based tax. Explain."
- 5. "How did you conduct a stock audit?"

Experience 2 (₹30K)

- 1. CV-related questions.
- 2. "How did you conduct a statutory audit?"

ONGC

• Role/Domain: Not specified

• Location: Delhi

- Questions from the core syllabus of Advanced Financial Management (AFM) and Financial Reporting (FR).
- Financial Ratios
- 115, 116, 109
- Why ONGC



OYO

• **Stipend:** ₹20,000 per month

• Location: Gurgaon

Interview Questions & Experience

"Introduce yourself."

- Resume-based questions.
- Cross-questions on projects mentioned in the resume (e.g., "You worked on a GST case, how did you approach it?").
- The role was mentioned to be heavy on Transfer Pricing (TP).



Paytm

• Stipend: ₹20,000 per month

• Location: Delhi

- **Process:** 2 rounds with the Head of Department (HOD).
- Questions Asked:
- o Resume-based questions.
- o The candidate had mentioned "Forensic Audit" on their resume, which led to specific questions on that topic.
- o Questions on the Procure-to-Pay (P2P) process.
- o "Why are you working in Internal Audit?"
- o "Explain the clients you have worked with."
- o "Share the best observation you made during an internal audit."
- o "Tell me something you know about recent events at Paytm."
- o "Will you be able to stay beyond normal office hours if required?"



Pernod Ricard

• Location: Mumbai

Stipend: ₹30,000 per monthRole/Domain: Not specified

Interview Questions & Experience

• "What processes did you handle in Internal Audit?"

• "During a statutory audit, what did you check for revenue recognition?"

• Questions on inventory valuation methods.

• The interview was heavily based on the resume.



Procmart

• Role/Domain: Not specified

• Location: Delhi NCR

- **Process:** Started with an HR round over a call.
- HR Questions:
- o "Where do you live?"
- o "Tell me about your siblings and family."
- "Tell me about yourself."
- o "What have you done in your articleship?" (Resume-based).



Protiviti

- Location: Delhi NCR
- **Stipend:** Starts at ₹18,000, negotiable up to ₹23,000 per month.

- The interview was entirely based on the resume.
- **Fraud-related Case Studies:** For every case/project mentioned in the resume, the interviewer asked:
- o "How could a fraud be perpetrated in this scenario?"
- o "How would you, as an auditor, find that fraud?"
- **Specific Scenario:** "If a dealer is selling faulty products, how will you identify this issue during your audit?"



Provana

Stipend: ₹25,000 per month
Location: Noida Sector 2

- Process: 2 Rounds.
- Round 1:
- o "What are the differences between the two domains we are hiring for?"
- o "What is cash discounting?"
- o "What is IRR (Internal Rate of Return)?"
- o "What are cash flows?"
- o "In a cash flow statement, would you consider this specific income/expense? Why or why not?"
- o "Why do we calculate Profit Before Tax (PBT) and Profit After Tax (PAT)?"
- Round 2:
- o An Excel Test.



Red Health

Stipend: ₹15,000 per monthLocation: Hyderabad

Interview Questions & Experience

• Process: 1 Round.

• Questions Asked:

- o Questions on recent GST Amendments.
- o Questions on recent TDS Amendments.
- o "What is the applicability of a Tax Audit?"
- o Questions on the amendments related to the New vs. Old Tax Regime.
- General resume-based questions.



Reliance Industries Limited

• Stipend: ₹35,000 per month

• Location: Mumbai

- The interview involved deep-diving into the details mentioned in the resume.
- **Example:** If the candidate's resume mentioned "identified cut-off ratios," the follow-up question was, "What were the specific cut-off ratios you worked with?"



Rubriks

• **Stipend:** ₹50,000 per month

• Location: Bangalore

- Process: 3 in-office rounds.
- Round 1: Technical & Logical Reasoning
- o **Accounting:** Case study-based questions requiring journal entries (e.g., Provision for Doubtful Debts).
- Logical Reasoning Puzzles:
- 1. "You have a round cake and only 3 chances to cut. How do you cut it into 8 equal pieces?"
- 2. "There are 8 balls that look the same, but one is heavier. You have a balancing scale and only 2 chances to weigh. How do you find the heavier ball?"
- 3. "You have a 2-liter jar and a 3-liter jar. How do you measure exactly 4 liters of water?"
- o General Knowledge:
- "What is the compulsory percentage for Provident Fund (PF) contribution?"
- "What is GSTR-3B and what inputs are needed to file it?"
- "What are the different types of GST returns?"
- Round 2:
- o Resume-based questions.
- Round 3.
- o The candidate was called and asked to prepare a Balance Sheet and pass a Forex Journal Entry.

Schlumberger

- **Stipend:** ₹35,000/month for the first 3 months, ₹45,000/month for the next 9 months.
- Location: Pune

- Tax-Related Questions (as the interviewer had a tax background):
- o Assessment timelines under the Income Tax Act.
- o ITR forms and applicability.
- o Various TDS sections and rates.
- o Questions related to tax computation.
- Resume-Based Questions:
- o The interviewer asked about extracurricular activities like "What is NICASA?" based on the CV.



Share India Securities Limited

• **Stipend:** ₹20,000 per month

• Role/Domain: Investment Marketing

• Location: Noida

Interview Questions & Experience

• "How many types of prospectuses are there?"

- "What is a Zero-Coupon Bond (ZCB)?"
- "What are the different types of debentures?"
- Accounting entries for share issuance (e.g., first call, issue entry).



Signify

• **Location:** Delhi NCR

• **Stipend:** ₹27,000 per month

• Work Model: 12 PM to 9 PM shift.

- **Process:** Included an English test and an Excel test (to create an ageing report).
- Questions Asked:
- o Personal questions about family background (parents' and grandfather's professions).
- o Questions on Excel functions.
- o "Write down the entire Procure-to-Pay (P2P) process."
- o "What is the journal entry at each step of the P2P process?"
- o "Explain the GR/IR (Goods Receipt/Invoice Receipt) concept."
- o "Have you worked on SAP? What are the T-codes for posting an invoice and creating a PO?"
- o "When you are doing a reconciliation, what are the various types of differences you can find?"
- o "Are you comfortable with a 12 PM to 9 PM shift?"
- "Are you flexible with being placed in any department?"

SIS Limited (Manpower Supply Company)

• Location: Delhi NCR

- Questions on Labour Laws.
- Questions on the Minimum Wages Act.
- Questions on rules related to overtime.
- "What is the difference between Ind AS and AS?"
- Questions on the accounting for receivables and payables.



Standard Chartered

• Location: Bangalore

- The interview was primarily resume-based.
- Detailed questions on work experience.
- "What do you know about Standard Chartered?"
- "Have you read our company's Financial Statements?"



Sun Life

• Location: Delhi NCR

• **Stipend:** ₹25,000 - ₹33,000 per month

• Role/Domain: Governance, Risk, and Compliance (GRC) / Internal Audit

- Process: HR round followed by technical/managerial round.
- Questions Asked:
- Questions on various compliances.
- o **HR Compliances:** Questions on gratuity calculations and rules.
- o Questions on various TDS rates.
- "Explain the internal audit process."
- o Resume-based questions.
- o "On a scale of 1 to 10, how would you rate your Excel skills?"
- o "How much have you worked on Power BI? Was it just data extraction or more?"



Tata Capital

• Location: Mumbai

• **Stipend:** ₹25,000 per month

- The interview was mostly resume-based.
- "Have you heard about Tata Capital?"
- "What do you do in an internal audit?"
- Technical questions on Ind AS 115 (Revenue) and Ind AS 116 (Leases).
- Case Studies:
- 1. "Share any instance of a corporate fraud that you know of."
- 2. "What is an Ombudsman?"



Tata Consumer Products (TCPL)

• Location: Bangalore

- The interview was 90% based on articleship experience. Every key point from the resume was questioned.
- Technical Topics:
- o TDS sections and rates.
- o **GST:** GSTR-1, GSTR-3B, and other relevant returns. Strong knowledge of Input Tax Credit (ITC) was expected.
- Ind AS: Ind AS 115 and Ind AS 116.
- o **Costing:** Marginal costing and other basic terms.
- o **Finance:** Capital budgeting techniques.
- o Basic journal entries were a must.
- Experience-Based Questions:
- o "Explain in detail one of your key findings during an internal audit."
- o "What have you done in a Related Party Transactions (RPT) audit?"
- o "What are the disclosure requirements for RPTs as per AS and SEBI regulations?"
- Case Study: "How will you verify sales, and what controls would you suggest to ensure sales are tracked easily?"
- Case Study: "If you are preparing a Risk Control Matrix (RCM), what would be two key controls for expenses?"
- "What have you done in an IFC (Internal Financial Controls) audit?"
- General & Company-Specific:
- o "What is the current repo rate?"
- o "What do you know about Tata Consumer Products?"
- o "Are you aware of the recent acquisitions made by TCPL?"

Tata Motors

• Location: Pune

- "What is the Break-Even Point?"
- "What is MIS Reporting?"
- "What is Contribution in marginal costing?"
- "How would you forecast the sales for the next month or quarter?"
- "Tell me about yourself."
- Questions about a paper the candidate had presented at a CA Students' State Level Conference.
- "Explain presumptive taxation under Section 44AD."
- "How will Input Tax Credit (ITC) be allocated?"
- "What are the GST implications if services are provided in India but billed to a foreign entity?"
- "What is WACC (Weighted Average Cost of Capital)?"
- "Explain AS 16 (Borrowing Costs)."

Tata Steel Business Delivery Centre

• Location: Kolkata

- 1. "Tell me about yourself."
- 2. "Walk me through your CV and articleship experience."
- 3. "Tell me about recent GST news and its impact on the economy."
- 4. "Name a few TDS sections and their corresponding rates."
- 5. Questions on basic accounting concepts.



The Man Company

• Location: Gurgaon

• **Stipend:** ₹22,000 per month

- "Why did you choose to pursue Chartered Accountancy?"
- Questions about family information.
- "As a woman, what challenges do you feel exist in the workplace?"
- General resume-based questions.



Titan

• Location: Bangalore

- "Tell me about yourself."
- Questions about work experience.
- "Explain the Procure-to-Pay (P2P) process."
- "What is the journal entry for a purchase?"
- "Describe a situation where you faced high pressure and how you handled it."
- "Why are you interested in industrial training?"



UBS

- **Location:** Pune
- Work Model: 2 days Work From Home, 3 days Work From Office.
- Note: Candidates are advised to choose the earliest possible interview schedule on the portal to avoid cancellations.

- **Process:** Interviews can be panel-based, with up to 4 interviewers in a single session. The key is to be extremely confident about every point mentioned on the CV.
- General & Behavioural:
- "Introduce yourself."
- o **Behavioural Scenario:** "If a team member is stuck on a task, how will you help them out?"
- o "Share a situation where you demonstrated leadership skills."
- o "How will you handle your studies along with industrial training?"
- Technical & Domain-Specific:
- o "Give a practical example of where you have used Power BI."
- o "What is IFRS 9 (Financial Instruments)?"
- "What is the relationship between bond valuation and interest rates?"
- o "What is the current repo rate?"
- o "What is liquidity?"
- o "What is a Balance Sheet, and what information does it provide?"
- o "Do you have an idea of how to prepare a company's financials?"
- o The role was related to Capital Adequacy, leading to a 25-minute discussion on Basel Norms.
- o Questions about the stock market, derivatives, and Futures & Options (F&O).

VOIS (Vodafone)

• Location: Pune

• **Stipend:** ₹35,000 per month

• Role/Domain: ARC

• Work Model: 8 days Work From Office per month, rest Work From Home. 9-hour shifts.

- **Process:** 2 rounds (1st Technical, 2nd HR).
- Technical Questions:
- o Questions on Journal Entries for Purchases and Revenue, as mentioned in the resume.
- o A case study on how to recognize revenue.
- o A case study on lease accounting.
- o Questions on IFRS 15 (Revenue) and IFRS 16 (Leases).
- HR Round:
- o Resume-based questions.



YES Bank

Location: MumbaiRole/Domain: FIS

- The interview focuses heavily on the bank itself and the candidate's bank audit experience.
- Common Questions:
- 1. "What do you know about YES Bank?"
- 2. "Why do you want to join YES Bank?"
- 3. "Did you see the financials of YES Bank? Tell me about our advances."
- 4. Work experience related questions. If bank audit is mentioned on the resume, questions will be exclusively on that.
- 5. "Do you know any key financial ratios for a bank?"



Zupee

• Location: Gurgaon

Interview Questions & Experience

• The interview focused entirely on the candidate's articleship experience.



As You Step Forward...

This guide has equipped you with insights, but the most powerful asset you bring to any interview is **YOU**.

Remember, an interview is a significant step, but it's one of many on your exciting career journey. Approach it with confidence, knowing you've prepared diligently. Give it your absolute best – showcase your skills, your experiences, and your unique perspective.

Believe in yourself.

Stay composed, share your thoughts clearly, be confident and natural!

You've put in the work. You've got this!

All the very best for your interview and for all the incredible opportunities that lie ahead:)

