# Stephanie E Heintzman

# Strategy

## **Experience**

#### **Digital Strategist** Publicis

June 2017 - Present

I examine trends to identify insights (search, social, industry, competitor), work with all parties to align on digital tactics, the role they play in a campaign ecosystem, and define what success looks like.

- Wrote creative briefs
- Inspired creative territories using competitor examples, audits (social, site, apps), research (search, social, industry), and learnings from previous campaigns
- Created robust ecosystems for campaigns identify tactics that best achieve business objectives, targeting strategies (remarketing / sequencing, geofencing), and amplifying a cohesive creative idea in a personalized, relevant way
- Developed test plans for digital ad units, defined KPIs, and worked with creative teams to build out versions
- Developed processes for dynamic capabilities
- Held lunch and learns for online video best practices, testing methodology, remarketing, dynamic capabilities, innovations (AR, ChatBots, Machine Learning) and personalization.

<u>Clients include</u>: Rogers, Walmart USA, FCA (Fiat Chrysler Automobiles), Dairy Queen, Sephora, The Home Depot, Avision Young, Metrolinx, PayPal, Bank Of The West, Head & Shoulders, Keurig, and numerous new business pitches

#### Freelancer Various

September 2018 - June 2017

Supported brand development, campaign strategy, planning and execution for clients throughout Canada, USA, Bermuda, Kenya, Albania, Brazil, Republic of Macedonia, Bulgaria, Serbia, Romania, and Sri Lanka.

<u>Clients include</u>: Electric Brain, Top Drawer Creative - The David Suzuki Foundation, Colour Inc, Softchoice, TEDtalks, The Sierra Club, Boma Rescue Centre, Serbia Experience Tours, NATO, Travellin', hostels, musicians, dance groups, authors, restaurants, startups and more

#### **Digital Strategist/ Research Analyst** Colour Inc

September 2015 - June 2016

Developed strategy decks based off of collected data (simple to advanced analytical/ research techniques).

<u>Clients include:</u> AstraZeneca, Nestle (Master Brand, Rolo, KitKat, CoffeeCrisp, Lean Cusisine, CoffeeMate, Nescafe Sweet, Nestle Baby, etc), Agropur, Corey Nutrition, MTS, TUMS, ASHomes, Concord, Argus, Mazda, and RFPs

#### **Portfolio**

https://stephanieheintzman.netlify.com/

#### Education

Psychology and Economics Bachelor of Arts University of Waterloo

Strategic Relationship Marketing Post Graduate Certificate – GPA 3.8 George Brown College

### **Additional Experience**

Research Analyst – visual attention Tutor – advanced statistics and psychology for university students Video production – editing Choreography / Production Event Management Traveled through 57 countries

#### **Contact**

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