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#### Roadmap for a thesis

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### 1. The broad topic I would like to investigate is ...

(1 sentence)

## 2. This topic is relevant in a professional perspective because ...

(1 sentence)

3.	Within	this	topic,	a	question	that	needs	to
be	e studie	d is .	•					

(1 sentence)			

## 4. The model that is most commonly used to frame this research question is ...

(1 sentence)

example: the purchase funnel? the value chain? the business model canvas? a model in consumer psychology? Gartner's hype cycle?

### 5. To study this question, my methodology will be ...

(1 sentence)

6. This methodology	will make	use of this
empirical material	•	

(1 sentence)	
7. I will	collect this empirical material by
	_
doing	_
	_
doing	_

8. These are the precise steps or tools I will use for the collection of data...

(bullet point list)

#### 9. To analyze this data, I will do:

(bullet point list)					

# 10. My intention is to synthetize my results by:

(choose an option)

- adapting the model that I had identified in step 4
- creating a different model
- describing different scenarios
- using another method, which is: