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Roadmap for a thesis

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1. The broad topic I would like to investigate is ...

(1 sentence)

2. This topic is relevant in a professional perspective because ...

(1:	sente	nce)

3.	Within	this	topic,	a	question	that	needs	to
be	e studie	d is .	• •					

(1 sentence)
4. The model that is most commonly used to
frame this research question is
(1 sentence)
example: the purchase funnel? the value chain? the business model canvas? a model in consumer psychology? Gartner's hype cycle?
5. *To study this question, my methodology will be *
(1 sentence)

6.	This	met	hodo	logy	will	make	use	of	this
er	npiri	cal	mate	rial	•				

(1 sentence)	
7. I will c doing (1 sentence)	ollect this empirical material by
	are the precise steps or tools I will ne collection of data
9. To ana	lyze this data, I will do:

(bullet point list)

10. My intention is to synthetize my results by:

(choose an option)

- adapting the model that I had identified in step 4
- creating a different model
- describing different scenarios
- using another method, which is: