

1. Report a good choice for single-parameter likelihood for the number of cars you sell in one day ( $x_i$ ), and an informative conjugate prior for the parameter.

A good choice for single-parameter likelihood for the number of cars I sell in one day ( $x_i$ ) is **Poisson likelihood**, which indicates a discrete probability distribution that expresses the probability of a given number of events occurring in a fixed interval of time.

$$x_i \sim \text{Poisson}(\theta), \lambda = 1$$

An informative conjugate prior for the parameter would be a Gamma Prior,

$$\theta \sim \text{Gamma}(\alpha, \beta)$$

, whose variance  $\sigma^2 = \frac{\alpha}{\beta^2}$ , mean  $\mu = \frac{\alpha}{\beta}$

To make the variance =1, and mean=1 because of our primary estimate of 1 car/day, we can get  $\alpha=1$ ,  $\beta=1$ .

Consequently, the prior is

$$\theta \sim \text{Gamma}(1,1)$$

, which is an informative prior as  $\int g(\theta)d\theta < \infty$  as required.

2. After one week, you sell 4 cars. Report the posterior distribution of your parameter.

When we evaluate from a time interval of one week, which is 5 days, according to the summation property of gamma distribution<sup>1</sup>, we have the 5-day prior

$$\theta \sim \text{Gamma}(5,1)$$

Because  $y = \sum_{i=1}^5 x_i = 4$ , according to the property “Sum of independent Poisson random variables is Poisson”,<sup>2</sup> we know for one week, total car sales number  $y$

$$y = \sum x_i \sim \sum \text{Poisson}(\theta), \lambda = 5$$

Thus, for the conjugate gamma prior and Poisson likelihood, we have posterior in weekly view:

$$\pi(\theta|y) \sim \text{Gamma}(y_1 + 5, n) = \text{Gamma}(9,2)$$

<sup>1</sup> [http://en.wikipedia.org/wiki/Gamma\\_distribution#Summation](http://en.wikipedia.org/wiki/Gamma_distribution#Summation)

<sup>2</sup> [http://www.proofwiki.org/wiki/Sum\\_of\\_independent\\_Poisson\\_random\\_variables\\_is\\_Poisson](http://www.proofwiki.org/wiki/Sum_of_independent_Poisson_random_variables_is_Poisson)

3. Use the posterior predictive distribution to calculate (or simulate) the probability that you will match or exceed Ronald Aylmer's 2-week performance. Report this probability (rounded to nearest percent). Assume that your ability to sell cars remains constant throughout your employment.

In order to match or exceed Ronald Aylmer's 2-week performance, which is 10 cars in 2 week, I have to sell no less than  $10-4=6$  cars in week 2, which means  $y_2 \geq 6 | y_1=4$ .

The Posterior Predictive Distribution is:

$$\begin{aligned} p(y_2 | y^n) &= \int p(y_2 | \theta) p(\theta | y^n) d\theta = \int \frac{(5\lambda)^y}{y!} e^{-5\lambda} \frac{\beta^\alpha}{\Gamma(\alpha)} \lambda^{\alpha-1} e^{-\beta\lambda} d\lambda \\ &= \frac{5^y}{y!} \frac{\beta^\alpha}{\Gamma(\alpha)} \int \lambda^{y+\alpha-1} e^{-(\beta+5)\lambda} d\lambda \\ &= \frac{1}{y!} \frac{\Gamma(y+\alpha)}{\Gamma(\alpha)} \left(\frac{5}{\beta+5}\right)^y \left(\frac{\beta}{\beta+5}\right)^\alpha = \text{Negative - Binomial}(y; r = \alpha, p = \frac{5}{\beta+5}) \end{aligned}$$

Where,  $p(y_2 | \theta) \sim \text{Poisson}(\theta)$  and  $p(\theta | y^n) \sim \text{Gamma}(9, 2)$ ,  $\alpha=9, \beta=2$ . And

Let  $g(\theta) = 1(\theta \geq 6)$ , according to the Law of Large Numbers,

$$\frac{1}{s} \sum_{i=1}^s 1(\theta_i \geq 6) \rightarrow E[1(\theta \geq 6) | y^n] = P(\theta \geq 6 | y^n)$$

The empirical distribution of  $\{\theta_1, \theta_2, \dots, \theta_i\} \rightarrow p(\theta | y^n)$

Consequently, using Monte Carlo Simulation, we first generate  $y(i)$  using `rgamma` function in R, then compute the  $g(y(i))$ , and finally use the expectation of  $g(y(i))$  to calculate the probability of  $y_2 \geq 6$ .

When  $S=100$ ,  $p=12\%$ ;

When  $S=1000$ ,  $p=18.3\%$

When  $S=10000$ ,  $p=15.71\%$

When  $S=100000$ ,  $p=15.393\%$

When  $S=500000$ ,  $p=15.4178\%$

When  $S=1000000$ ,  $p=15.5311\%$

Consequently, we get the final result of **a probability 15%** to match or exceed Ronald's 2-week performance.

In fact, I also calculated the theoretical probability of the question, which can be acquired through the integral  $\int g(\theta) p(\theta | y^n) d\theta$ , and the result is 15.5027%.

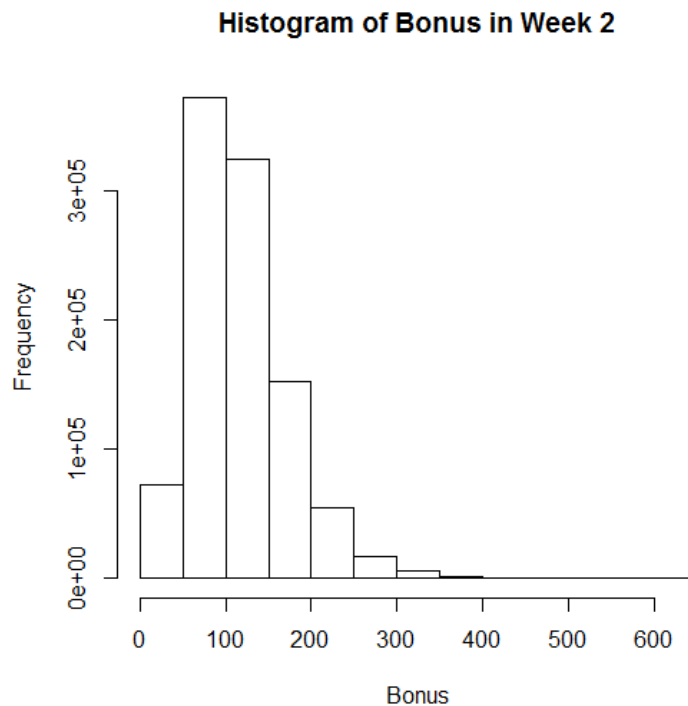
4. What is the probability that your bonus after your second week of work,  $b_2$ , will exceed \$100, given that you sold 4 cars in week 1? Report this to the nearest percent. Plot the distribution of  $b_2$  as a histogram, not a density.

Given the fact that I sold 4 cars in week 1, I have a posterior of  $\text{Gamma}(9,2)$ , which is the same as in problem 3.

In order that

$$b_2 = (2\pi y_2)^{\sqrt{2}} > 100$$

There has to be a  $y$  with  $y_2 > \frac{100^{1/\sqrt{2}}}{2\pi} \approx 4.13$ . Because  $y$  has to be integer,  $y_2 \geq 5$ . The result is shown in the following histogram and the corresponding probability of getting  $>100$  bonus is 33%.



```
#####Code#####
```

```
#####problem 3#####
```

```
theta=seq(0,10,length=11);alpha=9;beta=2;S=1000000;  
posterior <- dgamma(theta,alpha,beta)
```

```
expectation <- function(x){  
z=dgamma(x,9,2)*as.numeric(x>=6)  
return (z)  
}
```

```
theoretical=integrate(expectation,lower=0,upper=Inf)
```

```
expectation <- sum(as.numeric(rgamma(S,alpha,beta)>=6))/S  
print(expectation)
```

```
#####Problem 4#####
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```
threshold <- ceiling(100^(1/sqrt(2)))/(2*pi))
```

```
temp <- rgamma(S,alpha,beta)
```

```
expectation2 <- sum(as.numeric(temp>=threshold))/S
```

```
print(expectation2)
```

```
hist((2*pi*temp)^(sqrt(2)),breaks=10,xlab="Bonus",main="Histogram of Bonus in Week 2")
```