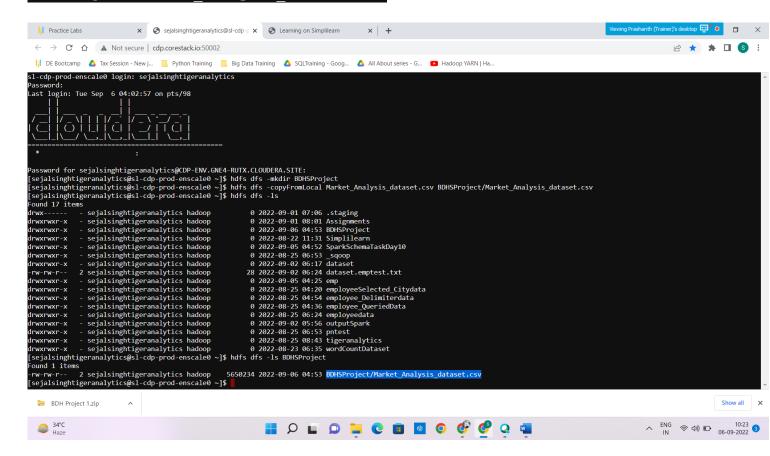
BDHS PROJECT

Load data and create a Spark data frame

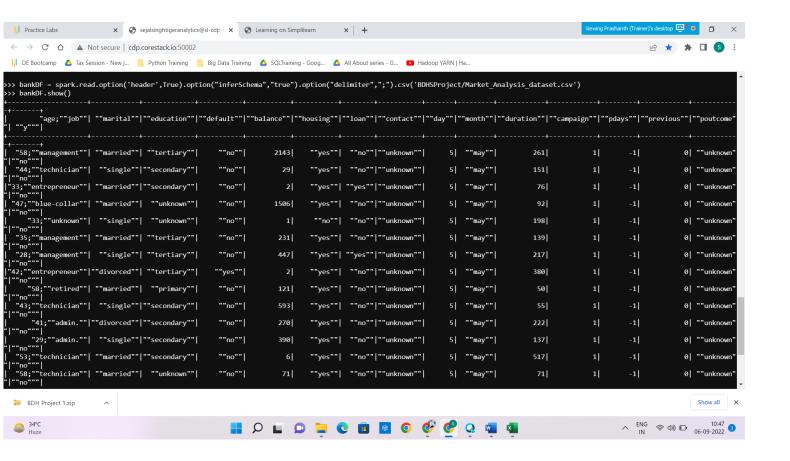
hdfs dfs -mkdir BDHSProject

hdfs dfs -copyFromLocal Market_Analysis_dataset.csv BDHSProject/Market Analysis dataset.csv

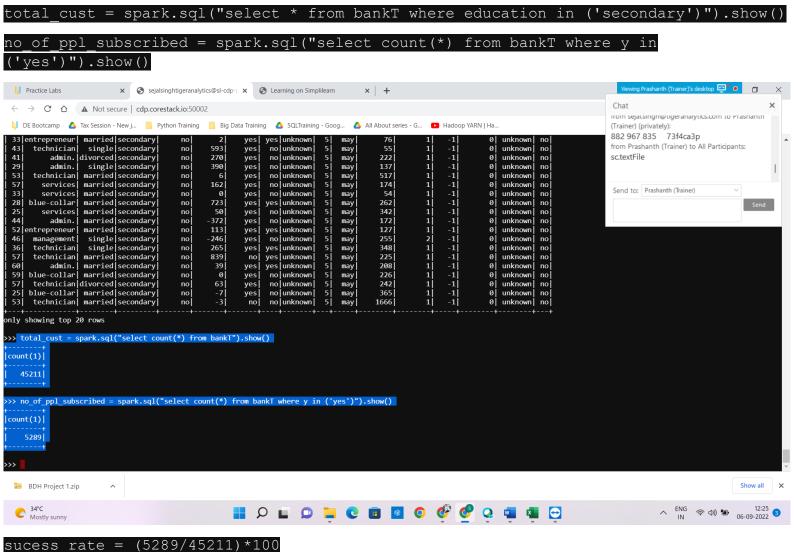


1. Load data and create a Spark data frame

bankDF =
spark.read.option('header',True).option("inferSchema","true").option("delimiter",";")
.csv('BDHSProject/Market_Analysis_dataset.csv')
bankDF.show()
bankDF.createOrReplaceTempView("bankT")



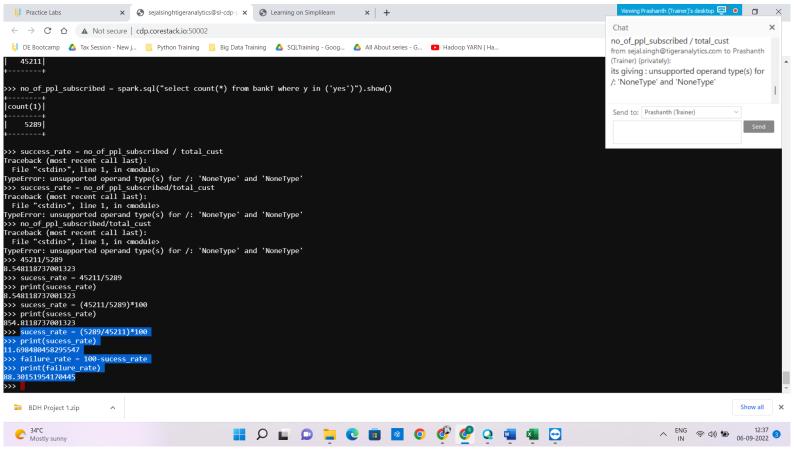
2. Give marketing success rate (No. of people subscribed / total no. of entries)



print(success rate)

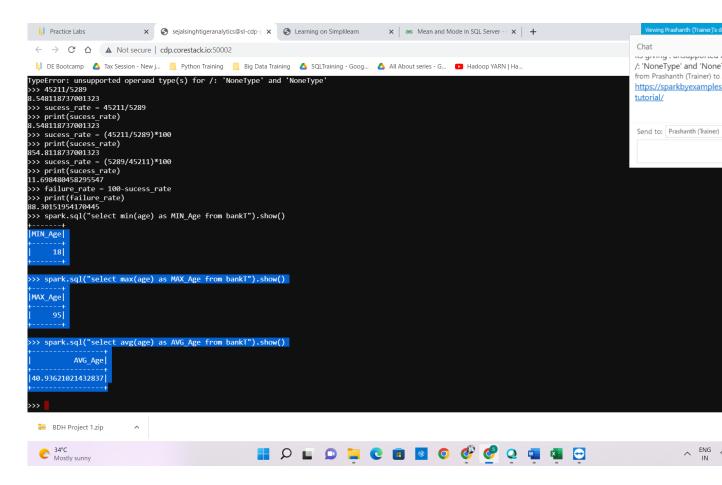
· Give marketing failure rate

```
failure_rate = 100-sucess_rate
print(failure_rate)
```

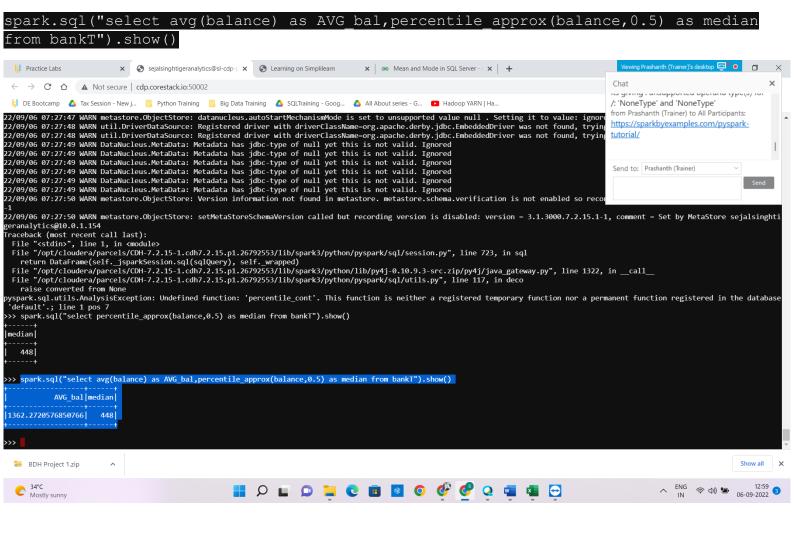


3. Give the maximum, mean, and minimum age of the average targeted customer

```
spark.sql("select min(age) as MIN_Age from bankT").show()
spark.sql("select max(age) as MAX_Age from bankT").show()
spark.sql("select avg(age) as AVG_Age from bankT").show()
```



4. Check the quality of customers by checking average balance, median balance of customers

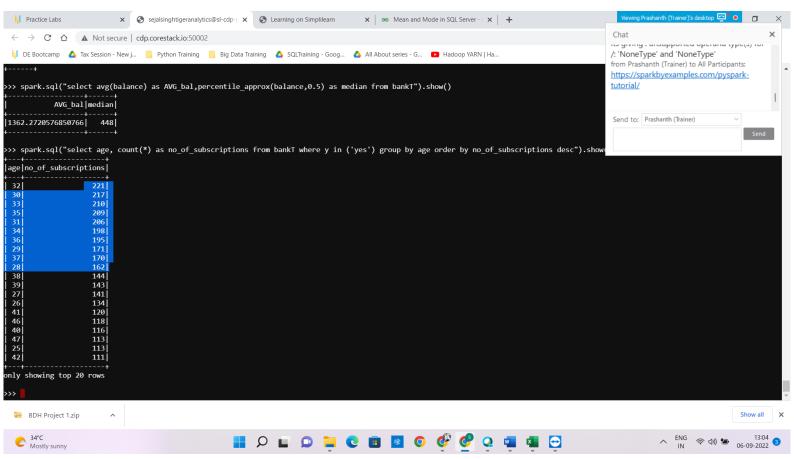


5. Check if age matters in marketing subscription for deposit.

spark.sql("select age, count(*) as no_of_subscriptions from bankT where y in ('yes')
group by age order by no_of_subscriptions desc").show()

ANALYSIS: Max subscriptions are by people in the age of 32 (i.e. people in their 30s).

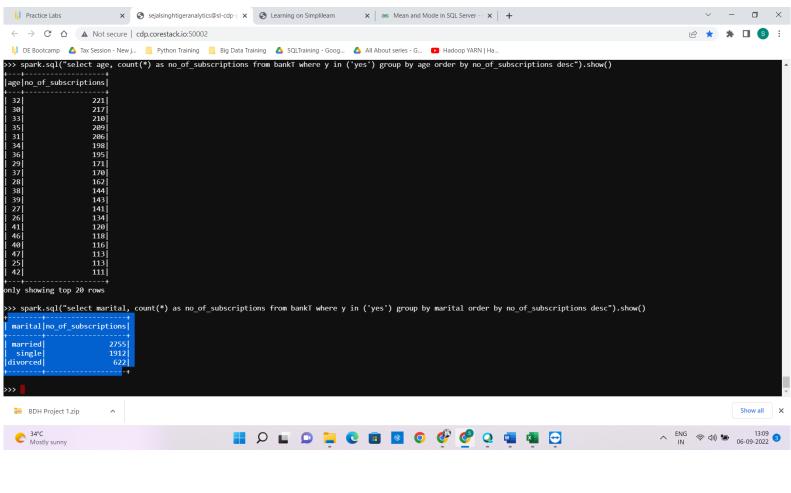
As age is deviates from 30s, subscription decreases



6. Check if marital status mattered for a subscription to deposit

spark.sql("select marital, count(*) as no_of_subscriptions from bankT where y in
('yes') group by marital order by no_of_subscriptions desc").show()

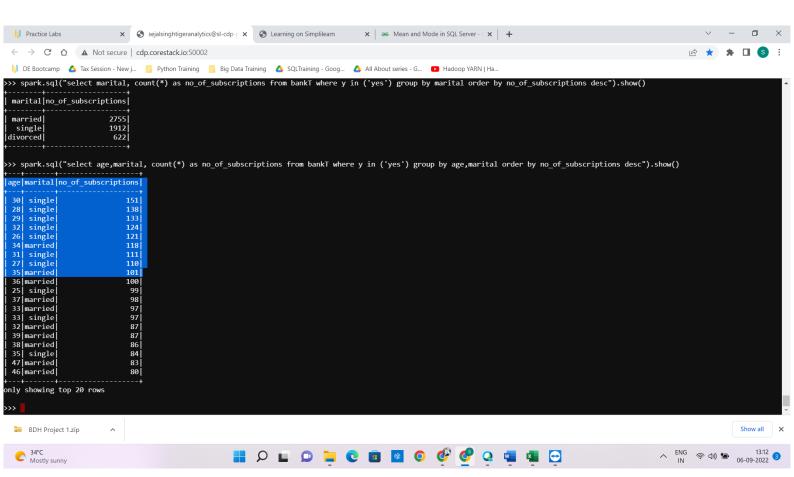
ANALYSIS: Married people have most subscriptions to deposit



7. Check if age and marital status together mattered for a subscription to deposit scheme

ANALYSIS: The analysis shows that most deposits of subscriptions are made by people who are SINGLE in their 30s.

spark.sql("select age, marital, count(*) as no_of_subscriptions from bankT where y in ('yes') group by age, marital order by no of subscriptions desc").show()



8. Do feature engineering for the bank and find the right age effect on the campaign.

from pyspark.sql import functions as F

at java.lang.Thread.run(Thread.java:750)

age_levels|count|

Young_adult| 5176 Adult|18089

1784 9404

>>> age_levels = bankDF.select((F.when(bankDF.age<=20,"Teen").when(bankDF.age <= 29,"Young_adult").when(bankDF.age <= 39,"Adult").when(bankDF.age < 49,"Older_adult").when(bankDF.age 60,"Young_senior").otherwise("Senior")).alias("age_levels"))
>>> result = age_levels.groupBy("age_levels").count()
>>> result.show()

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