

**SELVINI Federica**

INE number: 213109155DK

**Bachelor in Management (BSc)**  
**Provisional transcript**

Start date: 01/09/2021

Course code	Course	Language	Grade	Percentile	ECTS Credits	Course hours
<b>2021/2022 Fall Paris</b>						
EC11	Micro-Economics	English	15,75	86,18	6,00	36.0
IR11	International Relation and European World History	English	14,80	78,20	6,00	36.0
MA11	Fundamentals of Mathematics 1	English	19,37	94,31	6,00	36.0
MG11	Introduction to European Business	English	17,43	99,73	6,00	36.0
LE11	Study Skills	English	16,97	97,84	1,50	28.0
LS11	Spanish Bachelor 1 Paris (B1) B	Spanish	16,75	93,33	1,50	24.0
SK11	Presentation Discussion and Rhetoric	English	14,00	35,87	1,50	28.0
<b>2021/2022 Spring Paris</b>						
AC11	Financial and Managerial Accounting 1	English	16,89	89,62	6,00	36.0
LW11	European Institutions and Comparative Political Systems	English	16,20	96,19	6,00	36.0
PS11	Introduction to Psychology and Sociology	English	18,49	99,46	6,00	36.0
ST11	Statistics and Probability	English	17,75	95,59	6,00	36.0
CO11	Computer Skills	English	17,94	97,27	3,00	24.0
CL11	Collective Projects	English	16,55	60,44	1,50	24.0
LG12	German Bachelor 1 Paris (A1.1) I	German	19,70	99,14	1,50	18.0
LS12	Spanish Bachelor 1 Paris (B1) B	Spanish	17,00	90,77	1,50	24.0
<b>2022/2023 Fall Madrid</b>						
AC22	Financial and Managerial Accounting II	English	16,78	96,28	6,00	36.0
EC22	Macro-Economics	English	18,68	99,66	6,00	36.0
LW22	Contract and Business Law in Europe	English	18,40	99,33	6,00	36.0
MA22	Fundamentals of Mathematics II	English	17,50	96,26	6,00	36.0
MK21	European Marketing	English	15,85	82,27	6,00	36.0
<b>2022/2023 Spring Madrid</b>						
FI21	Finance	English	17,24	88,26	6,00	36.0
LW23	International and European Business Law	English	17,35	90,97	6,00	36.0
KS21	Key Scientific and Technological Issues in Business	Spanish	16,83	84,90	4,00	24.0
LG23	German A12	German	19,02	99,44	3,00	24.0
LS23	Spanish B12	Spanish	18,80	87,50	3,00	24.0
ST22	Advanced statistical methods	English	15,90	78,72	3,00	24.0
CL22	Collective Projects	English	16,70	68,87	2,00	24.0
IN22	Internship		Validated		1,50	
SK21	Intercultural Skills	Spanish	17,48	100,00	1,50	24.0
<b>2023/2024 Fall Berlin</b>						
CS31	CSR & Business Ethics	English	15,66	92,25	6,00	36.0
EC33	International Economics	English	15,74	81,01	6,00	36.0
IS31	Operations Management & Information Systems	English	17,99	99,81	6,00	36.0
IM31	Investment Management	English	14,25	62,50	3,00	24.0
MG36	Financial Management	English	18,54	89,08	3,00	24.0
NG31	Negotiation	English	15,91	69,32	3,00	24.0
WR31	Academic Writing Skills	English	15,50	51,52	1,50	24.0
LM04	German A2.1 (extra-curricular)	German	Validated		0,00	30.0
<b>2023/2024 Spring Berlin</b>						
WR32	Bachelor Thesis	English	16,88	75,15	9,00	0.0
EM31	Eco Marketing	English	18,80	100,00	3,00	24.0
EN31	Conscious Leadership & Impact Entrepreneurship	English	17,00	92,91	3,00	24.0
GB31	Global Brand Strategy and Management	English	16,50	85,86	3,00	24.0
IB31	Issues in International Business	English	16,98	86,55	3,00	24.0
IN32	Internship 2		Validated		3,00	
LG33	German A2.1	German	19,27	97,30	3,00	36.0
SD31	Strategy and Decision-Making	English	16,41	91,51	3,00	24.0
MG33	Business Game	English	16,85	62,16	1,50	24.0

TRANSCRIPT  
 BACHELOR IN MANAGEMENT (BSC)

Course code	Course	Language	Grade	Percentile	ECTS Credits	Course hours
-------------	--------	----------	-------	------------	--------------	--------------

\* : resit / rattrapage

Average grade /20: 17,11

GPA (grade based) /4: 3,90

Percentile within cohort /100: 99,15

Number of validated credits: 180,00

ESCP, 03/09/2024  
 Marion LEPARMENTIER  
 Director of Studies - Europe, Bachelor in  
 Management (BSc)



# Guide for Transcript Evaluation

## Academic calendar

ESCP operates on a semester basis. A semester consists of 12 weeks devoted to module instruction and examination. A year consists of two semesters: Fall and Spring. The Bachelor in Management comprises 6 semesters of study. The medium of instruction is English.

## Conditions to be eligible for the Bachelor degree

Students must fulfill the following conditions:

- Validate 180 ECTS credits, that is achieving a minimum of 10 out of 20 in each of the programme modules.  
Compensation between modules is not permitted.
- Acquire at least 20 weeks of professional experience over the course of the programme.

## ESCP GPA (grade point average)

Each semester, the student GPA is updated according to the following calculation:

Average of the final grades for validated courses weighted by the ECTS value of each course, converted into a /4 GPA based on the ESCP conversion table.

Grades out of 20	0.00-0.99	1.00-3.99	4.00-5.99	6.00-7.99	8.00-9.99	10.00-10.99	11.00-11.99	12.00-12.99	13.00-13.99	14.00-14.99	15.00-15.99	16.00-16.99	17.00-17.99	18.00-18.99	19.00-19.99	20.00
ESCP GPA (GPA/4)	0.00	0.20-0.60	0.80-1.20	1.40-1.80	2.00-2.40	2.70	3.00	3.20	3.40	3.60	3.70	3.80	3.90	3.90	4.00	4.00
Grade related criteria at ESCP	Very poor				Poor	Satisfactory	Fair	Good		Very Good		Excellent				
Assessment	Failed															

## ESCP Percentile

Each semester, students are ranked for each course on each campus according to the following percentile calculation:  $\{(number\ of\ students\ registered\ in\ the\ course - ranking\ based\ on\ the\ final\ grade + 1) * 100 / number\ of\ students\ registered\ in\ the\ course\}$

In case of a resit the percentile will not take into account the resit grade, it will use the first final exam grade.

The best student has 100% and the last one has 1%.

Percentile within the cohort is the global percentile. Each student is ranked within his/her cohort with the calculation of the average of the percentiles weighted by the ECTS value of each course.

## Honours

Depending on their results, students can receive their degree with honours (when their final mark score -GPA- is in the best 35% of the cohort), or high honours (when their final mark -GPA- is in the best 10% of the cohort).

**SELVINI Federica**  
**Student ID e212830**

Paris, 11 July, 2022

Re: Dean's List

Dear Federica,

I am pleased to inform you that you have earned a place on the Dean's List for your excellent academic performance during the academic year 2021-2022.

The Programme Review Board especially congratulates you on being one of the top performing students for the academic year 2021-2022 on the Bachelor in Management (BSc).

This is a great accomplishment you can be proud of. As an appreciation of your excellent academic standings, the Programme Review Board has awarded you a prize of 500€, which will be deducted from your tuition fees in the coming academic year.

We wish you continued success in your studies and endeavors in the Bachelor in Management (Bsc) at ESCP Business School, and hope you will keep up with this level of excellence in scholarship.

Sincerely,

Prof. Isabelle DE BOYSSON, Paris, Academic Director, Bachelor in Management (BSc)



affiliated to

 CCI PARIS ILE-DE-FRANCE

ESCP Business School  
Paris Campus / République  
79, avenue de la République  
75543 Paris Cedex 11, France



**SELVINI Federica**  
**Student ID 212830**

Madrid, 11 July, 2023

Re: Dean's List

Dear Federica,

I am pleased to inform you that you have earned a place on the Dean's List for your excellent academic performance during the academic year 2022-2023.

The Programme Review Board especially congratulates you on being one of the top 10 performing students for the academic year 2022-2023 on the Bachelor in Management (BSc).

This is a great accomplishment you can be proud of. As an appreciation of your excellent academic standings, the Programme Review Board has awarded you a prize of 500€, which will be deducted from your tuition fees in the coming academic year.

We wish you continued success in your studies and endeavors in the Bachelor in Management (Bsc) at ESCP Business School, and hope you will keep up with this level of excellence.

Sincerely,

Niko Muñoz  
Academic Director, Bachelor in Management  
ESCP Europe Business School  
Madrid Campus

A handwritten signature in blue ink, appearing to read 'Niko Muñoz'.



**Ms Federica SELVINI**  
**Student ID 212830**

Paris, 16 July 2024

Re: Congratulations letter

Dear Federica,

I am pleased to inform you that you have earned a place on the Dean's List for your excellent academic performance during the 2023-2024 academic year.

The Programme Review Board congratulates you on being one of the top performing students for the 2023-2024 academic year in the Bachelor in Management (BSc). This is a great accomplishment you can be proud of.

We wish you continued success in your studies and endeavors and hope you will keep up with this level of excellence.

Sincerely,



Prof. Houdou Basse Mama

Berlin Academic Director, Bachelor in Management (B.Sc.)