

STAFF AUGMENTATION SERVICES

Korcomptenz Professional Services



DATABASE | TRUE PARTNERSHIP | RESOURCES | 24x7x365 SUPPORT | RPO

CORPORATE PROFILE

13+

years of experience
providing enterprise
services for over
200 customers



Headquartered in
New Jersey and
Recruitment hub in
India at Chennai and
Coimbatore

120+

total associates
with approximately
50% located onsite
at customer
facilities

KORCOMP TENZ was founded in 2003 by industry leaders with extensive Fortune 500 consulting experience to meet the emerging technology needs of global organizations.

MISSION STATEMENT

Engage : Enable : Accelerate

KORCOMPTENZ INC.

Professional Staffing

How we Engage : Enable : Accelerate ?

KORCOMPTENZ INC.

STAFFING DONE ACROSS DOMAINS AND FUNCTIONALITIES

PROFESSIONAL SERVICES GROUP

*FINANCE, BANKING & INSURANCE * MANUFACTURING *SERVICES *RETAIL *OTHERS

*STAFF AUGMENTATION ON CONTRACT *SOURCING FOR RECRUITMENT *EXECUTIVE SEARCH

IT Services

- Data warehousing and BI
- ERP/CRM/SCM
- DBA
- Mainframe Technologies
- EAI
- Content Management
- Microsoft technologies
- Web Related

BPO Services

- Financial Accounting
- Human Resources
- Call Centre
- Procure 2 Pay
- Recruitment Process
- Outsourcing
- KPO
- Package Enabled BPO

Management Consulting

- Domain Experts
- Process Experts
- Industry Experts
- Analytics
- Research

Engineering Services

- Technical Experts -
- Domain Experts
- Process Experts
- Industry Experts
- Analytics Research

Others

- Sales Professionals
- HR Professionals
- Production
- Professionals
- Security Professionals
- Industry specific
- Professionals

ACCOUNT MANAGEMENT

(NORTH AMERICA, EUROPE, ASIA PACIFIC)

CLIENTS SERVICED



STEINWAY & SONS



ECLIPSE
AVIATION



FASHION ACCESSORIES FIRST
F.A.F. INCORPORATED

TECHNOLOGY PORTFOLIO

Enterprise Applications



Application / Process Integration



Development Platforms
/ Testing Tools



Data Warehousing
/ Business Intelligence



Enterprise Information Portal
/ Content Management



Microsoft Dynamics focus



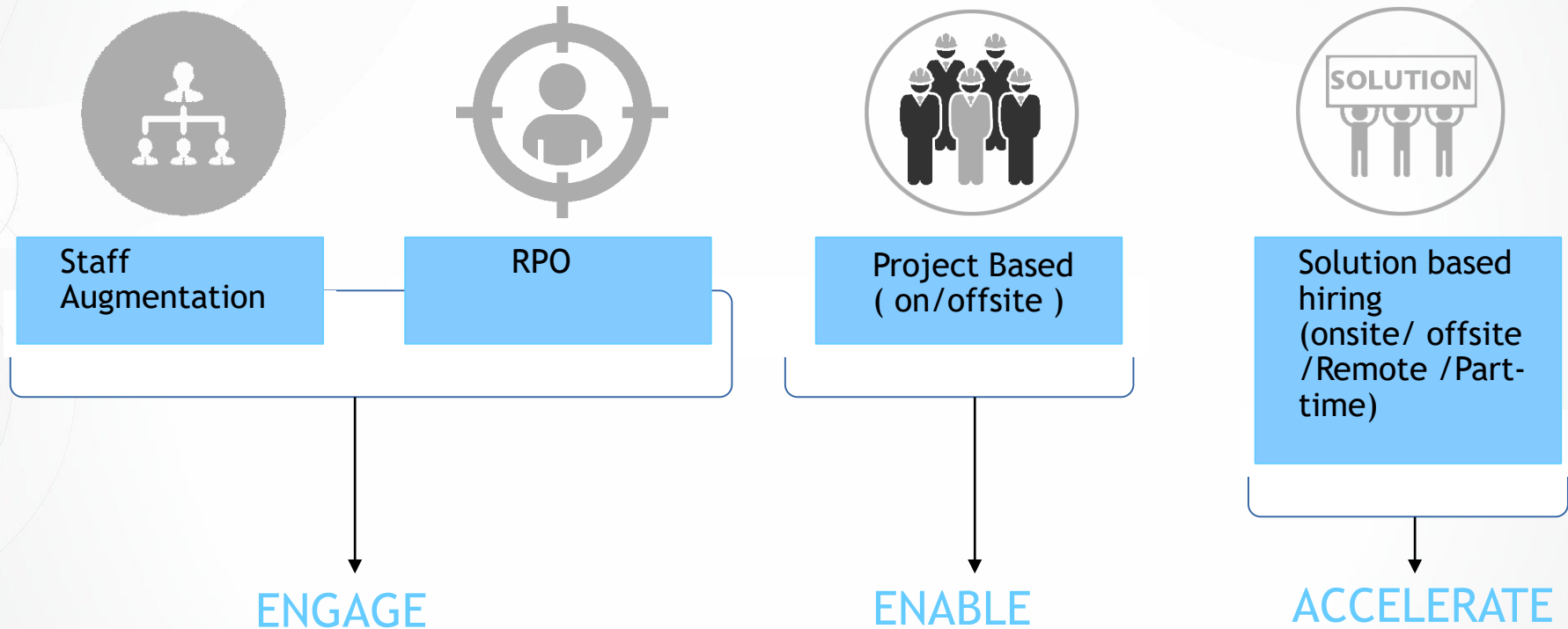
Infrastructure



We service **ONSITE STAFFING ACROSS UNITED STATES**

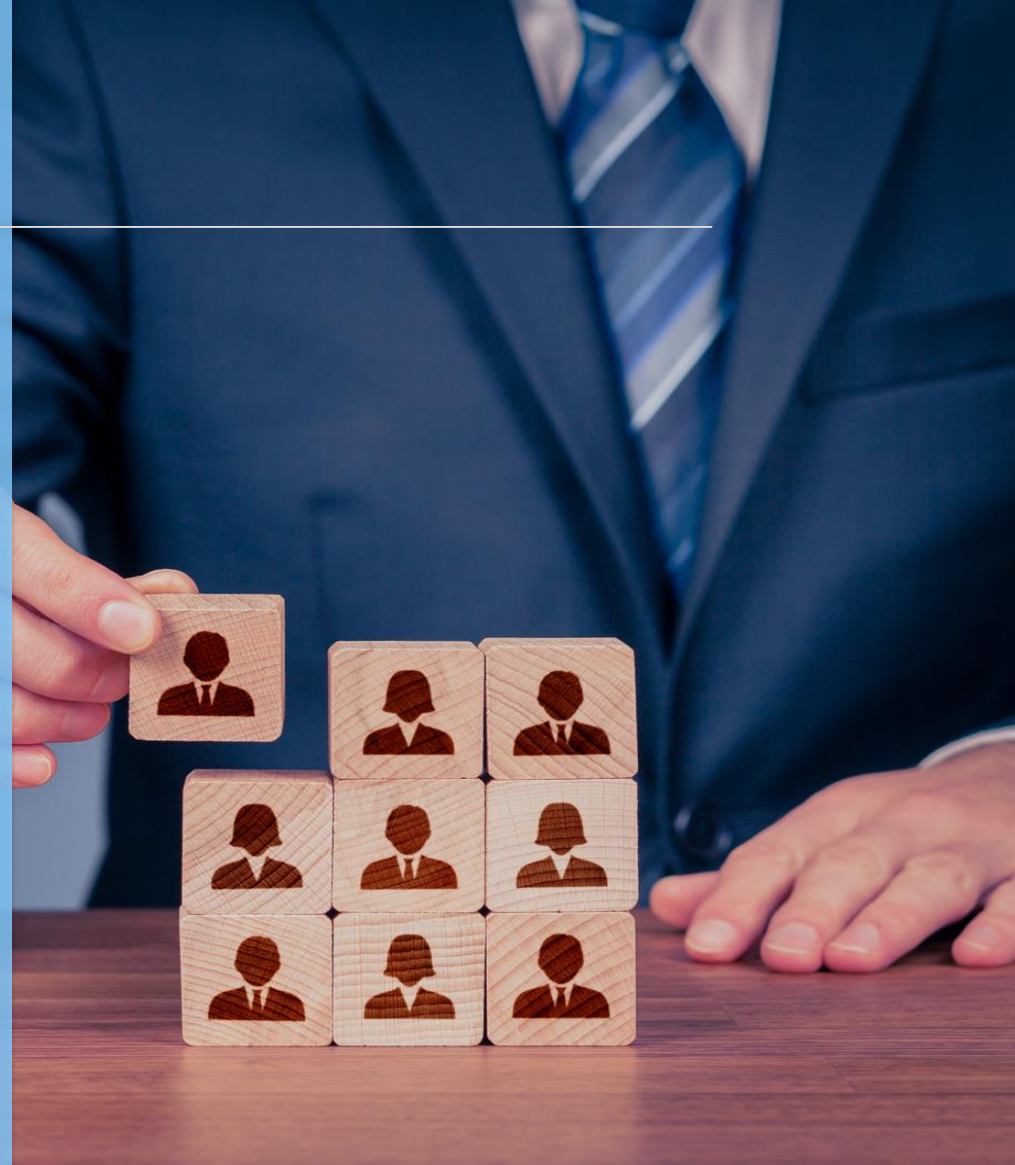


MODELS To Engage us



STAFF AUGMENTATION OFFERINGS

- PERMANENT HIRE
- CONTRACT/TEMP STAFFING
- PROJECT-BASED And STAFF AUGMENTATION
 - ONSITE
 - OFFSITE
 - REMOTE
- CONTRACT TO HIRE



RPO – Recruitment process outsourced

- Clients Recruitment/HR Department assigns organizations hiring needs to the RPO team
- All Staff Aug responsibilities are taken care by Korcomptenz RPO team sitting offsite working as per Clients time schedule
- You select, train , orient and manage your RPO team
- Your Database. Your Systems. Your Policies .
Your matrices on performance

REDUCE YOUR OPERATIONS COST

**CHOOSE TO FILL POSITIONS WITH BETTER
BANDWIDTH AND FASTER.**

HR FOCUS ON MORE IMPORTANT FUNCTIONS

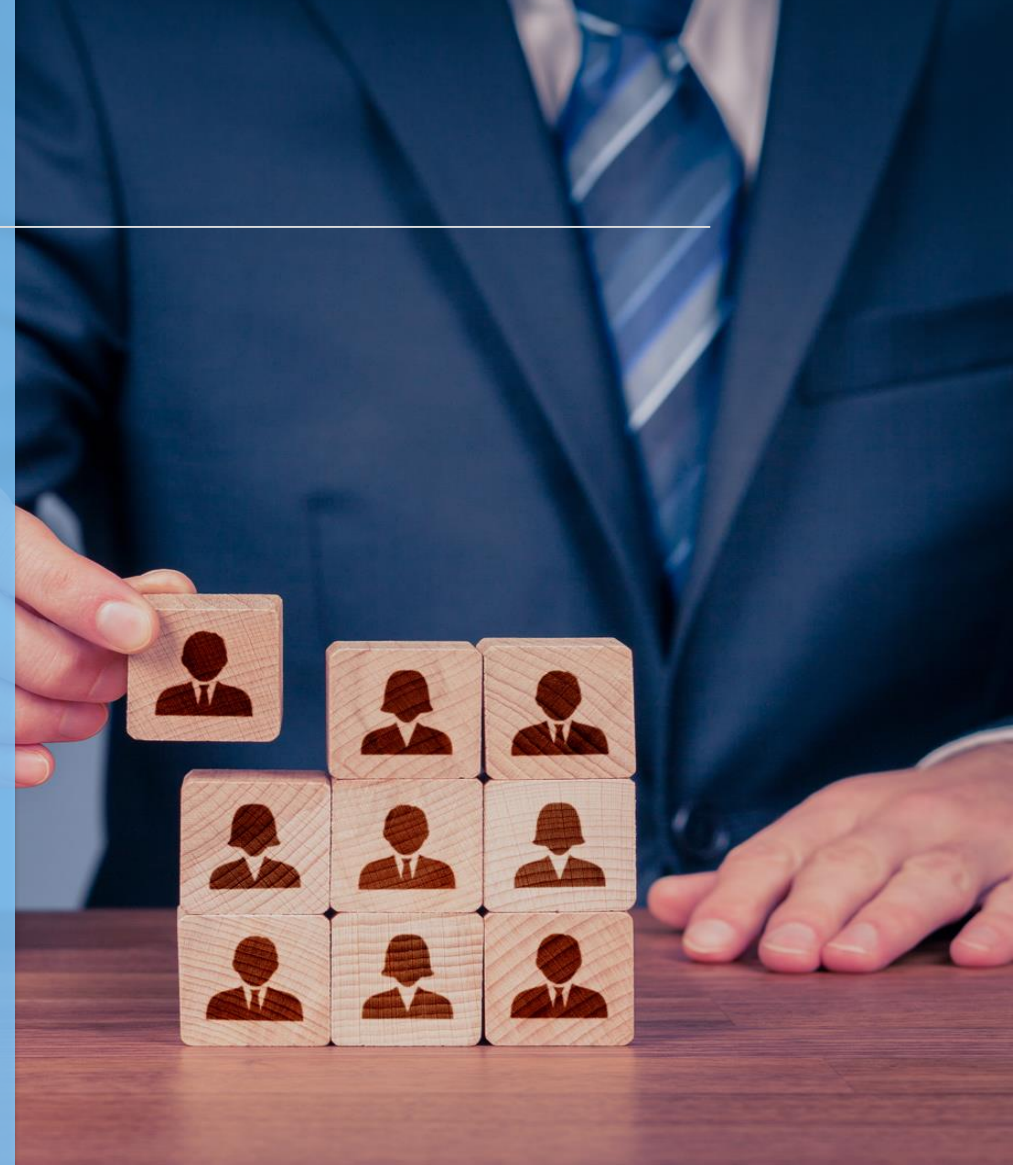


PROJECT BASED STAFFING

- End clients that may want a combo onsite /offsite resource
- Clients that have short term project and hire from us directly , engaging the resource with short term work repeatedly
- Technology staffing in certain key area
- Client looking for short term , temp , advisory arrangements on resources

TOTAL TRANSPARENCY

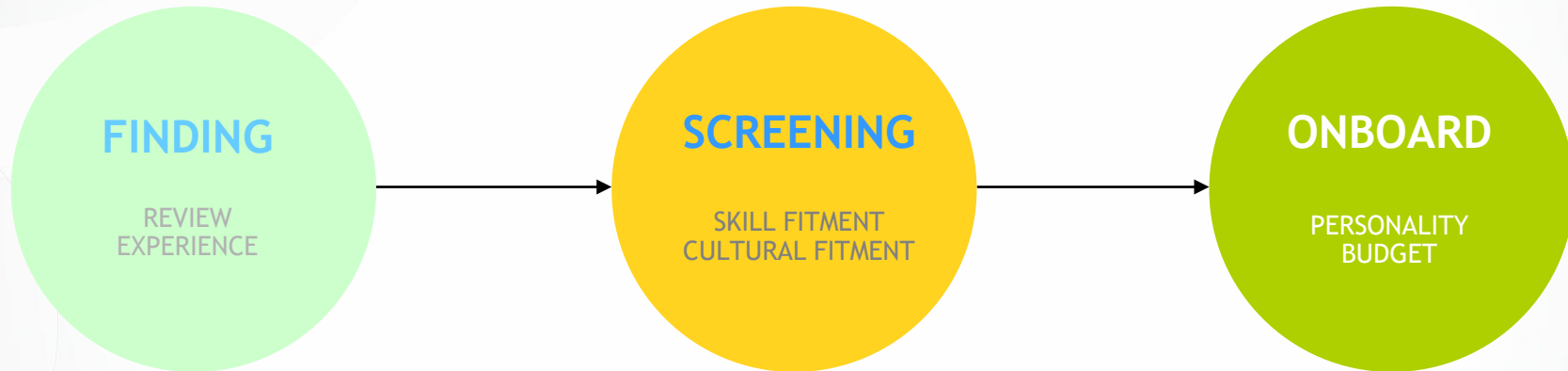
REGULAR CODING DONE AND DELIVERED



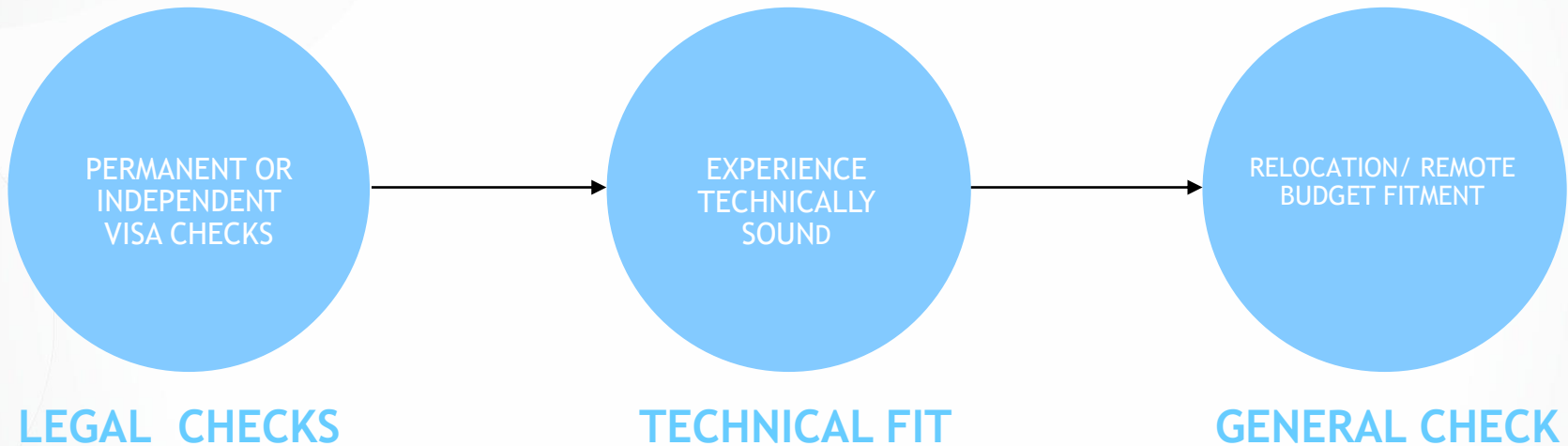
RECRUITMENT LIFE CYCLE

KORCOMPTENZ PROFESSIONAL SERVICES

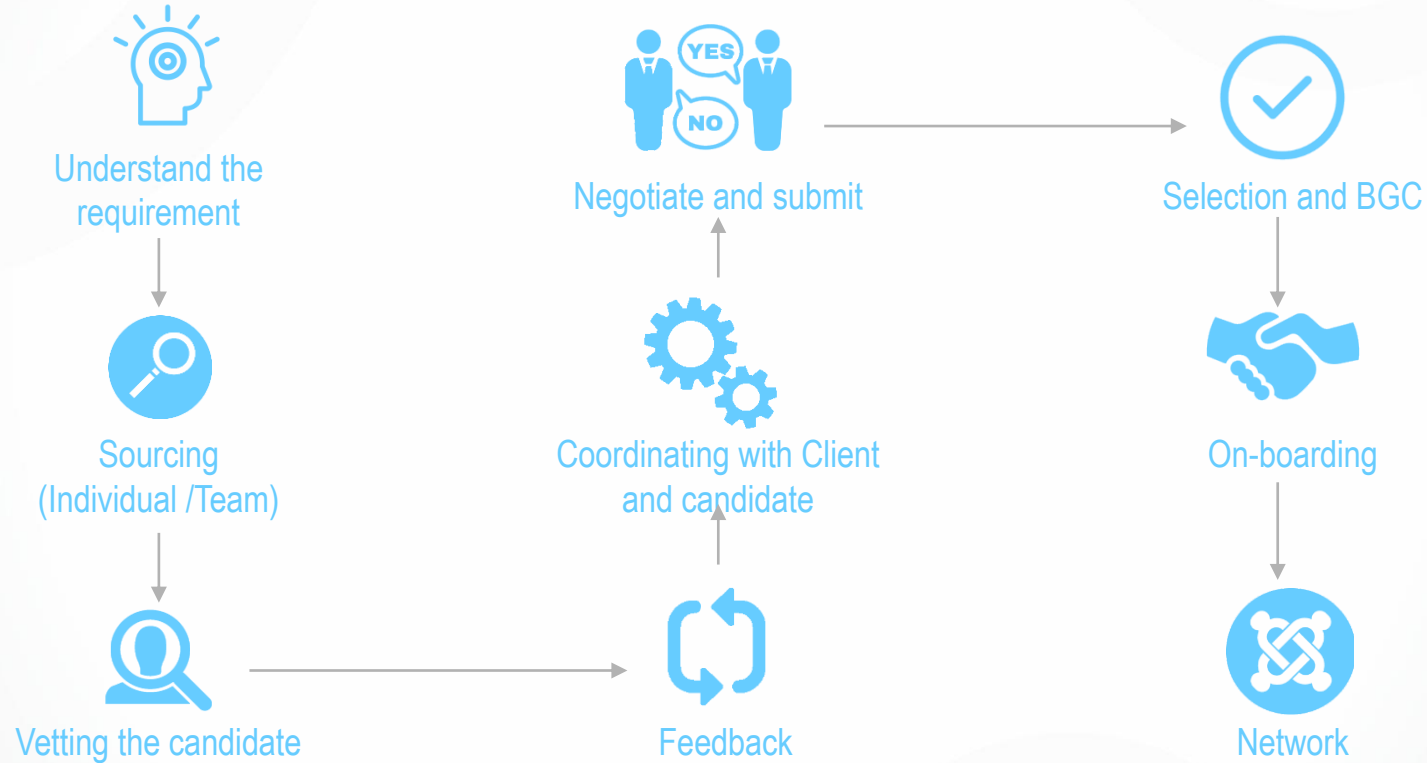
UNDERSTANDING YOUR NEED TO RECRUIT



CONNECTING THE RIGHT PERSON FOR THE JOB?



STAFFING LIFE CYCLE



PAIN AREAS IN RECRUITMENT

PAIN AREAS: FROM CANDIDATE SIDE



Candidates Shopping
for multiple offers



Poor
performance
2 weeks
guarantee



BGC glitch



Fake Resume, Lip-
sync, impersonation



Visa misrepresented/
Documents edited

PAIN AREAS IN RECRUITMENT

PAIN AREAS: INTERNALLY FROM CUSTOMER



Change of Specs on role



Budget issue



Expecting multi-skills
In one person

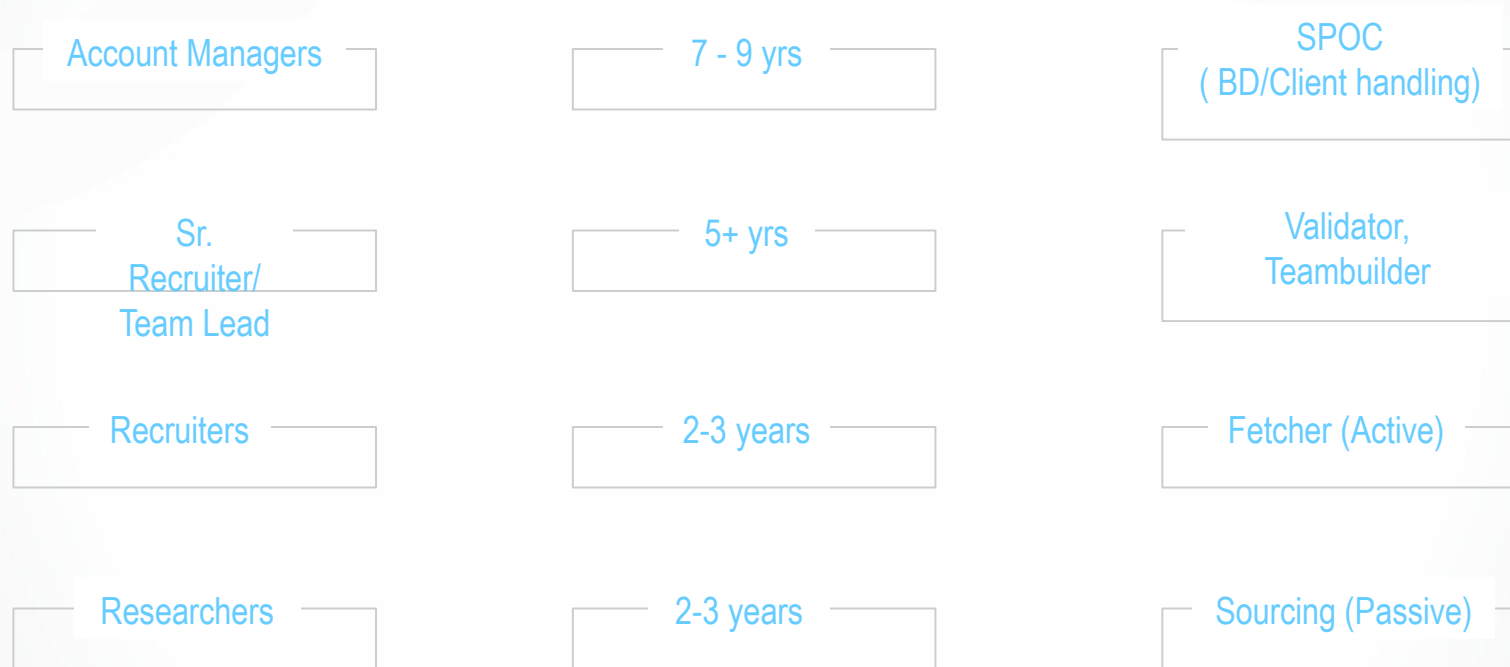


Project Visibility

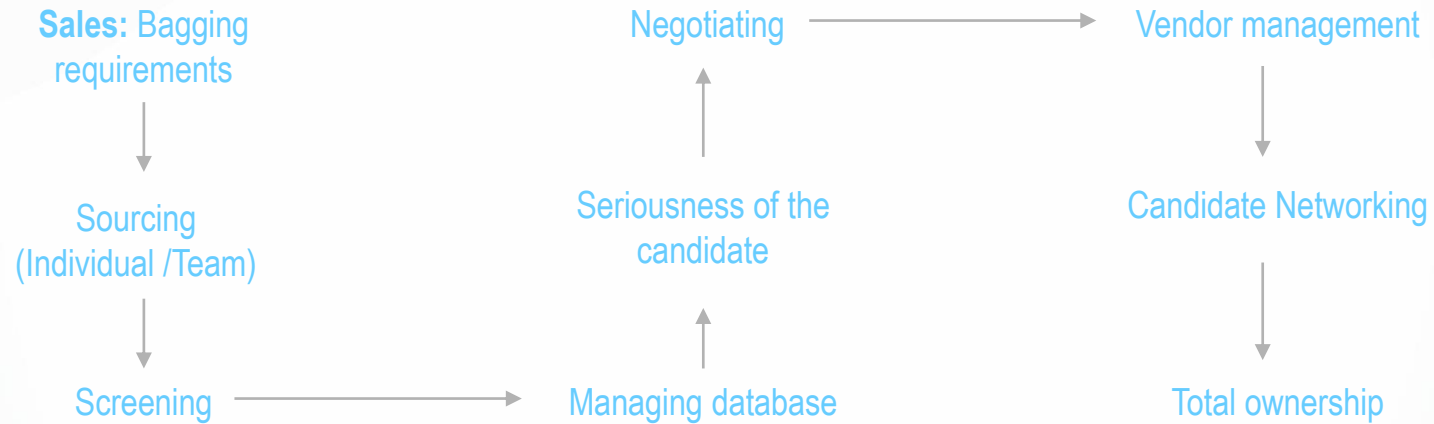


Hiring contractors to FTE
Legal implications

THE HIERARCHY OF THE SOURCING TEAM – Staff Aug



OUR STAFFING TEAM SKILL MATRIX

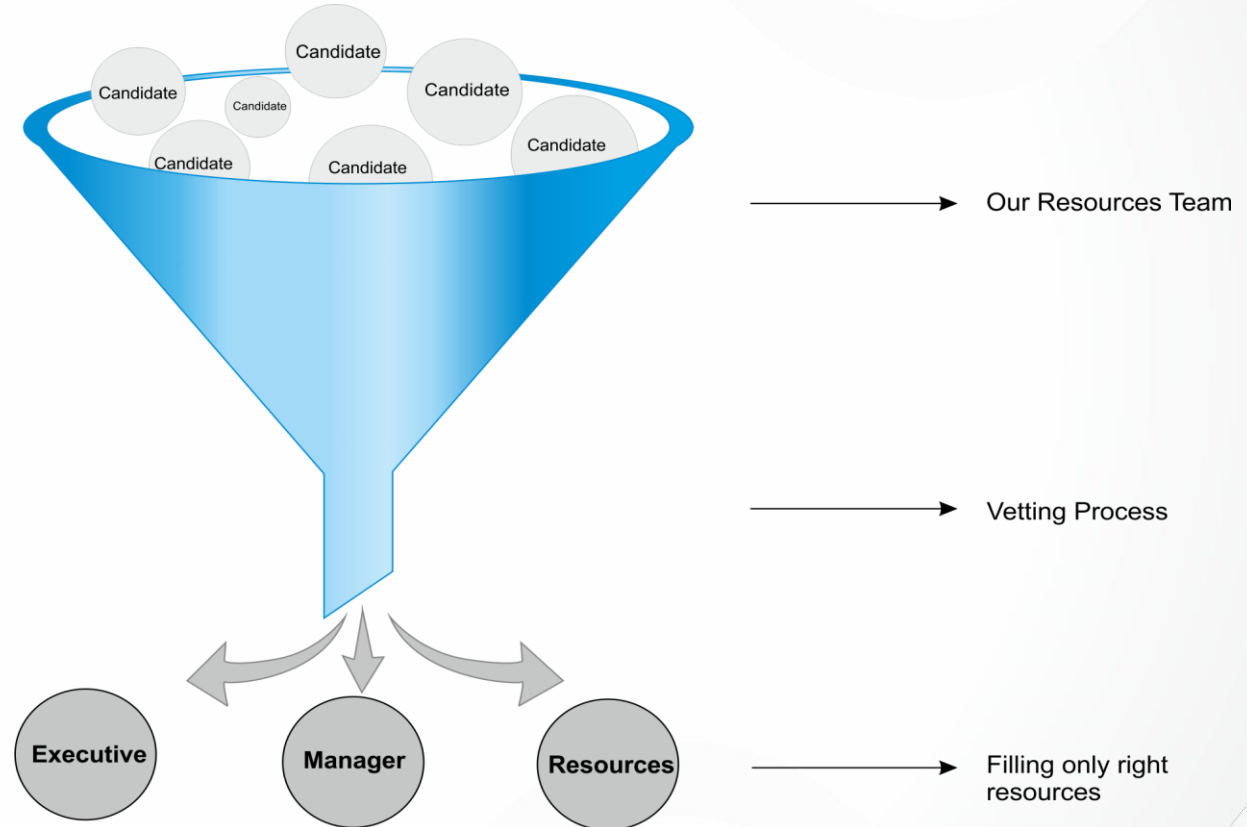


RECRUITMENT – THE KEY TO YOUR PROJECT SUCCESS

Investment on the right resource enables business to get the maximum ROI on Best Technologies and Best Processes practice of the industry.

Choosing the right empanelment model enables you

Getting the Right people on the bus at the right seat !!



WHY KORCOMPTENZ?

RESULTS

EXCEPTIONAL IS THE NEW MINIMUM

3

Average
interviews
to Per Hire
(3:1 ratio)

99

Over 99%
First year
retention for
Full-Time
Hires

105000

Qualified Tech &
Finance Candidate
Pool

30

Days time-to-
fill Full-time
Search

KEY HIGHLIGHTS OF OUR EXISTENCE

- Aiming in becoming your extended arm (For your Recruitment/IT department)
- Over a Decade of experience in working on all technologies covering every domains.
Worked on hard to find skills to vanilla skills.
- Individual attention given by expert professionals from the industry.
- Offering flexibility, transparency. (Engage/Enable/Accelerate)
- Cost of Sourcing very competitive enabling us to provide advantage to the customer.

Call us up for Consultation or
Discussion