Sena Salman
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EDUCATION

2020 - 2021   **London Business School, London**
Reading for Masters in Financial Analysis
Awarded LBS Merit Scholarship worth £15,000 and Jean Monnet Scholarship by EU worth €41,600

2015 - 2020   **Bogazici University, Istanbul**
BA Management (with High Honors, Dean's List), GPA: 3.94 / 4.0 (1st among 105)
Received full merit scholarship for outstanding success by university and Turkish Government (5 years)
Arman Manukyan Finance Award, chosen from a pool of 300 students in faculty by finance professors
Exchange semester at McGill University in Canada, GPA: 3.86 / 4.0
Nominated for a fully-funded Economics and Finance Camp at Northeastern University in China

BUSINESS EXPERIENCE

2020 - 2020   **SOCIETE GENERALE, Istanbul**
M&A Intern (3 months)
- Prepared pitch materials, including management presentations for 10+ multi-national companies; performed due diligence and industry research on FIG, energy, consumer goods, logistics and transportation sectors in Turkey
- Conducted LBO and DCF modelling and valuations to analyse companies; worked on 3 potential sell-side and buy-side M&A deals, mentored by a Senior Associate and received positive feedback regarding communication skills
- Assessed best sellers for a development and restructuring fund of $30B and built list of 10 based on acquisition proclivity, financial wherewithal, and strategic alignment for deal origination process

2019 - 2019   **OLIVER WYMAN, Istanbul**
Consulting Intern (3 months)
- Took part in a project with a top-tier Turkish bank for a digital transformation project, chaired daily client meetings with 20+ associates, developing an operating model to leverage outdated and inefficient practices in industry
- Built an automated pricing recommendation system for customers with less than $500k in AuM, employing machine learning to restructure client's outdated operations
- Created a decision tree to detect less price-sensitive customer profiles utilizing SAS, leading to a reduction of 15% in interest costs and 25% in operational costs
- Summarised weekly data from banking industry, prepared competitor analysis reports and conducted research about option pricing using Thomson Reuters Eikon and Bloomberg Terminal

2019 - 2019   **VITUS COMMODITIES, Istanbul**
Energy trading company, using machine learning to predict weather and thus the commodity prices
Jr. Quantitative Analyst (5 months)
- Evaluated 7 early-stage tech start-ups for potential acquisitions, examined Pro Forma financial statements and reported on key financial and market characteristics
- Monitored the $10+ M portfolio of company regularly, initiated weekly analyses of data extracted using R
- Executed research and published 6 reports about energy industry, utilization areas of Bayesian statistics, and algorithmic trading

2019 - 2019   **BOGAZICI UNIVERSITY, Istanbul**
Teaching Assistant
- Advanced Managerial Statistics: Instructed 50 students in General Statistics and Probability Theory in Finance, developed a new course plan with feedback I gathered from previous students
- Management Science: Led a team of 3 at a research about resource optimisation, forecasting and risk analysis

2018 - 2018   **GARANTI BBVA, Istanbul**
Treasury Intern (2 months)
- Performed daily pricing, benchmark, and divergence analysis across fixed income securities, derivatives, and OTC
- Created Daily Entry-Exit Reports and Instant Market Reports, saved 2 hours daily by revamping real-time market tracker through VBA, assisted at arrangement of Monthly ALM Presentation
- Collaborated with team of 15 to analyse credit recipients and reformulate financial statements according to IFRS-9

ADDITIONAL INFORMATION

- **Technical:** R (Advanced), Python (Intermediate), SQL, SAS, Mathematica, HTML, CSS, PowerBI, VBA
- **Software:** MS Office, Thomson Reuters Eikon, Bloomberg Terminal
- **Ranked:** 19th out of 2.5 million students in the National University Entrance Exam 2015 (for Math, English, and Turkish) and 20th out of 1500 applicants in Jean Monnet Scholarship Exam by EU 2020
- **Volunteering:** at PennyDrops McGill, mentored high school students and taught financial literacy courses
- **Leadership:** President at Gastronomy Club, Treasurer at Bogazici University Management and Economics Club
- **Interests:** Sailing (Instructor) , Skiing, Classical Choir (Alto), Managing personal portfolio
- **Languages:** English (fluent), German (fluent), Turkish (native), French (basic), Norwegian (basic)