Vijay Betigiri

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| [vijay.betigiri@gmail.com](mailto:vijay.betigiri@gmail.com) | +91-9740707815 | |
| **Career Synopsis** | | |

* Vijay is TOGAF 9 certified, Lead Architect at Wipro’s Enterprise Architect team.

For strategic manufacturing customers, he grows the account by designing customer’s IT strategy and delivers it with disruptive technologies (cloud computing, mobility, analytics), innovation and IT transformation.

* At ‘Chief Technology Office’, he is architecting ‘Next Generation Ubiquitous Enterprise’ platform. The platform envisions creating futuristic Enterprise Architecture at the intersection of mobility, cloud, big data analytics and social media.
* During his 14.5 years of IT experience, he has helped sales team to win large bids, architected solutions for delivery team and developed practices on emerging technologies. He has 7 years of architecting experience.
* He brings a unique blend of architecting, business development, delivery, strategy and consulting skills to deliver results for the customers.
* He has expertise on advanced technologies (Cloud Computing, Mobility, M2M) and has good knowledge of Enterprise Architecture, Application development, Packaged Application, Industry Domains (Manufacturing, Retail) and IT Infrastructure.
* Earlier at Wipro Infotech, he was responsible for ‘Emerging Technologies’ practice for Asia-Pac region. At Patni (now i-Gate), he has built Global Cloud Computing practice.

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| **Education** |

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| Bachelor of Engineering (B.E.), Instrumentation & Control | Jul 95- May 99 |
| Pune University Dr. D.Y. Patil College of Engineering, Pune | |
| *‘A’ graded college by DTE affiliated to Pune University (Accorded 5 star University norm by NAAC)* | |

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| **Certification** |

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| * TOGAF 9 Certified, TOGAF Foundation certified | | The Open Group |
| * CloudU | | RackSpace |
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| Statement of Accomplishment for following online courses, | | |
| * Surviving Disruptive Technologies An | University of Maryland | |
| * Web Intelligence and Big Data | IIT, Delhi | |
| * Introduction to Financial Accounting | Wharton, University of Pennsylvania | |
| Other certifications include,   * PG Diploma in VLSI & embedded Technology from PICT Engineering College * PG Diploma in Advanced Software Technology * Human Behavior Transactional Analysis (TA-101) from ITAA * Step+(Business English Proficiency) from GlobalEnglish * Six Sigma (White Belt) * Power Messaging from Corporate Visions. | | |

**Technology Knowledge Summary**

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| Enterprise Architecture | | TOGAF 9, Zachman |
| Cloud | IaaS | Amazon Web Services, RackSpace, Wipro Cloud |
| PaaS | Windows Azure, Lokad, Force.com |
| SaaS | SaaSify, SFDC, MS-CRM |
| Management/ Monitoring | RightScale, CloudWatch |
| HPC | Hadoop |
| Integration | AppFabric, CastIron, Amazon SQS |
| Mobility | | Platform- Kony, e.Motion, Bunchball, Badgeville Gamification, Augmented reality, MDM, Custom application |
| M2M, AIDC | | Platform- Axeda, Digi, Catamaran.  Technologies- RFID, RTLS, GPS, iBeacon, Machine Vision (Image processing), Matlab, Biometrics. Smart card |
| Application Development | | .NET, SQL Server, Oracle, Java, C, C++ |
| Industry knowledge | | Good knowledge of Manufacturing (Process, Industrial, Automotive, Semiconductor), Retail.  Exposure to Logistics, Oil & Gas, Healthcare, Construction |
| Other | | Embedded Technology, VLSI |
| **Skills Summary**  Creative and innovative thinking, Effective Presentation, Transformational Leadership, Hands on, Collaborative, Stakeholder management, Flexibility to work across different levels. | | |

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| **Career Path** | | |
| **Wipro Technologies** | **Aug 12-Till Date** | **Lead Architect** |

Role: Vijay is member of ‘Manufacturing & High Tech’ BU’s Enterprise Architect Group (named SSAG). For strategic manufacturing accounts, he has architected IT strategy towards achievement of PARA goals (Productivity, Alignment with business, Risk reduction, Agility). The IT strategy is delivered through Living Wall™, adoption of disruptive technologies (cloud computing, M2M, mobility, Big data analytics), IT transformation using innovative solutions. He also supports sales team as an SME.

With CTO, he is architecting ‘Next-Gen Ubiquitous Enterprise’ platform, which is based on intersection of Social, Mobility, Analytics and Cloud. This contains middleware platform for mobility, context awareness, gamification, immersiveness, smart assistant and augmented reality.

Key Achievements: Vijay single-handedly has created deliverable for business process to IT landscape (Living Wall™) for a process manufacturer. This deliverable shows Baseline Enterprise Architecture and acts as a basis for major business decisions. He has identified opportunities, roadmap for optimization, IT modernization, adoption of cloud computing, mobility and kick-started them. This deliverable is further extended to include mapping of Process to KPI, KPI to IT goals as well as for other manufacturing and retail industry.

He helped sales team to secure a large outsourcing-transformation deal and a M2M based platform development opportunities.

He has contributed for reusable solution assets such as Living Wall™, e.Motion, Cloud migration framework, M2M service delivery platform, IT-commoditization, Application Platform Rationalization framework.

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| **Patni (iGATE)** | **Feb 11-Aug 12** | **Technical Architect** |

Role: Accountability of implementing, developing and managing ‘Public Cloud Solution’ practice with following key responsibilities,

* Solution Design and Management
  + Create value proposition, design, build and maintain cloud-solutions
  + Market & promote solutions inside and outside organization
  + Help delivery teams with audit, solution design, execution approach
* Presales and GTM
  + Respond RFP with presentation, POC, proposal with effort estimates
  + Prepare presales/ consultancy kit
  + Work with marketing to survey, design marketing deck, position strategies
* Subject Master
  + Derive best practices for the owned solutions
  + Spearhead client meetings in presales, delivery review meetings
* Team management & Co-ordination
  + Work with HR to recruit & manage team of 9 members
  + Drive vendor alliances
  + Work with sales, marketing, delivery, testing and legal team

Key Achievements: Vijay is acclaimed as an outstanding performer for successful revamp of a customer’s Azure solution in short time for performance and scalability; for winning large cloud opportunity of an insurance company and multiple cloud IP assets. He has developed Cloud Assessment Program (CAP) and conducted the same for large semiconductor company.

**Wipro Infotech Sep 07-Feb11 Technical Architect**

Role: Vijay has driven practice of Emerging Technologies (Cloud computing, RFID, GPS, Mobility) for Business Solution Division for Asia-Pac region. He was responsible for architecting solutions and to help sales team to identify-qualify-close business opportunity.

Key Achievements: With a challenging objective of creating market for emerging technologies in emerging geographies, Vijay helped Wipro with winning two large RFID based implementations (Personnel tracking for World’s largest woman university in Middle East and warehouse management for Asia’s largest Oil & Gas refinery and). Solely developed TRACK (Transport Analytics Control Kit) solution for supply-chain visibility and implemented it for a downstream Oil & Gas company. For large footwear company, designed end to end tracking solution (WIP tracking, asset tracking, warehouse management, fleet tracking) using RFID. He has developed mobile applications for field-workforce management for large handset manufacturer and job-card application for Indian automobile manufacturer. Designed and developed SaaS enablement platform and migrated Wipro’s Dealer Management Solution to Wipro Cloud, which is consumed as a service by large community of automotive dealers across India.

**D’Access (**[www.daccess.co.in](http://www.daccess.co.in)) **Dec 03-Aug 07 Technical Manager**

Company Profile: Startup, Product Development Company into M2M, security, machine vision.

Role: As one of the key member of a startup, Vijay has driven entire technology charter that included strategy, product design/ development, vendor alliance, team building and management, presales, service and customer relationship management.

Key Achievements: Seven Products were developed around M2M technologies and deployed successfully at 250+ locations. He developed innovative image processing based Machine Vision solution for quality control in industrial manufacturing.

**M-Tech Innovations Ltd. (**[www.m-techindia.com](http://www.m-techindia.com)**) Oct 01-Nov 03 R&D Engineer**

ISO 9001:2000 certified company, pioneer in contact-smart card manufacturing & applications.

Vijay was responsible for research, design and development of smart card/ RFID based embedded solution and software application development.

**Vibhitronix Labs Aug 99-Sep 01 R&D Engineer**

The firm was in designing, prototyping embedded systems for military/ government.

Key Achievements: Vijay designed microcontroller based Programmable Controller, which was installed to configure and control Light & Sound show at Pune. This show was inaugurated by Prime Minister of India.

A microcontroller based ‘Hyperbaric chamber monitoring and control system’ for Indian Military was installed at Siachen Glacier.

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| **Publication** |

* Whitepaper on ‘Get rid of the Maze and Win the Race’ (Framework to enable manufacturing business to venture into services business), ‘Library Management using RFID’, ‘Best practices in Cloud Computing’, ‘RFID in O&G’, ‘Dev-Test on Cloud’.
* Dataquest APR-09 article titled ‘Keeping your business on TRACK’

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| **Personal Information** |

Full Name : Vijay Mohan Betigiri

Date of Birth: 01/06/1978

Address : 101, Neha Premier, 4th Cross, NGR Layout, Rupena Agrahara, Bangalore- 68

Cell : +91-9740707815/ 9972119277

Interest : Painting, Reading, Study of human behavior with Psychology

E-Mail : [vijay.betigiri@gmail.com](mailto:vijay.betigiri@gmail.com)

Valid visa : B1 business visa for US

Summary: Vijay is having experience on emerging technologies: Big data- Hadoop, Java, Pig, Hive. Application development & Support/ Maintenance: Microsoft .Net, C#, java, J2EE, Biztalk servr, cloud computing, AWS, Amazon Cloud, Windows Azure, Rackspace, RFID, Google cloud, M2M, AIDC, Mobility, Gamification, User Experience. Social media, e-commerce, facebook, He has lived in Cities: Bangalore, Pune, Mumbai, Chennai, Hydrabad, Delhi, Houston, California, Dubai. Others: He reports to Chief architect and Enterprise Architect working on Innovation projects, 15 years experience, applied H1B visa. Provides Free consulting and willing for Start-Up