# Citi Bike Data Analysis

By Samantha Noon



#### **Project Goal:**

- To better understand the behavior of Citi Bike's customer base (both one-time users and subscribers) and how they use Citi Bikes
- This will help us to:
  - Identify where more bikes should be installed
  - Create targeted marketing campaigns that will appeal to different customer segments

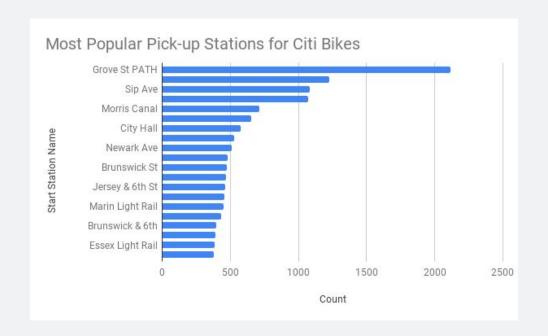
#### **Key questions:**

- What are the most popular pick-up locations across the city for Citi Bike rental?
- How does the average trip duration vary across different age groups, and over time?
- Which age group rents the most bikes?
- How does bike rental vary across the two user groups (one-time users vs long-term subscribers) on different days of the week?
- Do factors like weather and user age impact the average bike trip duration?



# **Findings & Insights**

## 1. What are the most popular Citi Bike pick-up locations?

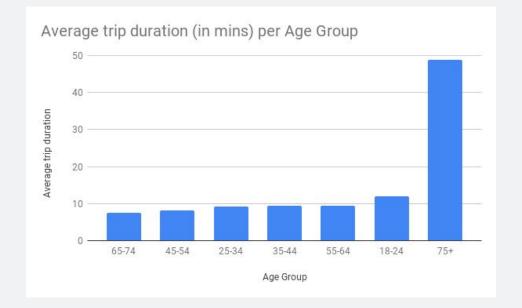


Results: Above are the top 20 pick-up stations



2. How does the average trip duration vary across different age

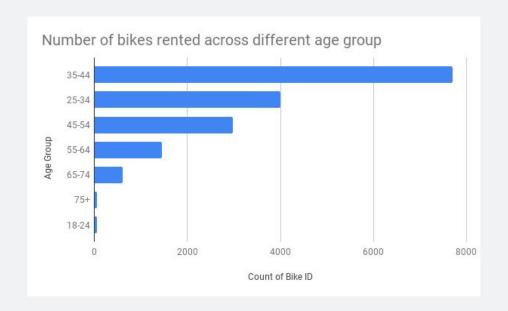
groups?



Results: The 75+ category tend to take the longest trips on average, while 65-74 year olds take the shortest trips on average.



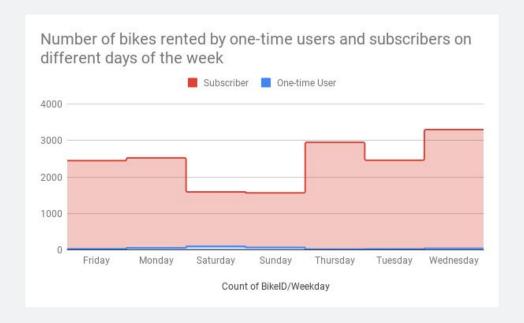
## 3. Which age group rents the most bikes?



Results: 35-44 age range rented the most bikes.



# 4. How does bike rental vary across the two user groups (one-time users vs long-term subscribers) on different days of the week?

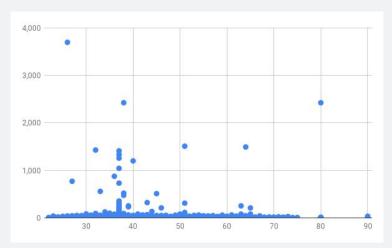


Results: One-time users were more active on the weekend.

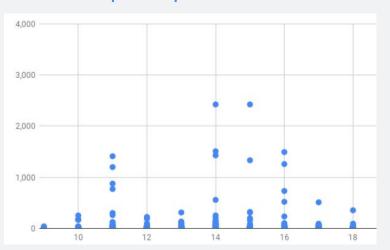


## 5. Do factors like weather and age impact the average bike trip duration?

Age (0-90) and Trip Duration in mins



Temp. and Trip Duration in mins



Results: mid 30s-40 yr olds take the longest trip most frequently

Results: Longer bikes rides when weather is between 14-16 Celsius/57-60 Fahrenheit



# **Summary**



#### **Summary of findings:**

#### Top 5 pick-up locations for bikes:

o Grove St Path, Sip Ave, Newport Path, Newark Ave, Van Vorst Park

#### Customer base:

 25-44 yr olds range rent the most bikes. Your one-time users are most active on weekends. Grove St Path is the most popular pick-up location, more than double any one location.

#### • Citi Bike customer behavior:

- Longest trip, age: 75+ and shortest trip age: 65-74
- o More riders when the weather is between 57-60 Fahrenheit.



## **Actions & Recommendations**

#### **Recommended actions:**

#### **Product recommendations:**

- Install more bikes at top 5 locations: Grove St Path, Sip Ave, Newport Path, Newark Ave, Van Vorst Park
- Make more bikes available in May-Jun and Sep-Oct when temps range from 55-65 degrees, as this is when Citi Bike users take the longest trips.

#### Marketing recommendations:

 The Citi Bike customer base is mostly subscribers, aged between 25-44, who are most active on weekdays. This tells us that they are probably people who live in New York and use Citi Bikes to commute. Marketing and advertising campaigns should therefore target this particular demographic.



# Thank you!

