

Confidence, Determination & Drive

During my time at PPD there were two particularly unique periods where my sense of drive and determination were showcased.

- Transition into a significantly higher and more complex position Jun 2013 – Aug 2013
 - At the time I was an Associate Scientist in Sample Processing (SP) and I wanted to transfer to Cell Based Assays (CBA).
 - During the same time, I identified and corrected a **\$10,000 annual profit leak** resulting from one of our processes.
 - The work of the Cell Based Assays group was significantly more complex and challenging, but I saw it as a great opportunity to gain valuable experience and to bolster my scientific achievement/expertise on my resume.
 - I lacked the experience for the new role, so I asked my manager if I could train with the CBA group. **She said no** because of the current workload of our department there was no free time available to allow me to train.
 - At the time CBA was working two shifts (morning and afternoon). I proposed to both my manager and the manager of the CBA group:
 - What if I come in early and work my full 8hrs for Sample Processing completing. Then on **my own time**, I train with the Cell Based Assays to learn the assay and gain the experience to make a transition.
 - Both managers said Yes. I did the my-work-plus-training schedule for about a month and a half, after which I was signed off to run the assay and not long after I was transitioned into the new group.
 - **I didn't take no for an answer. I knew that this was a great opportunity and I would do whatever it took to get it done. I thought out of the box and developed a plan that benefit everyone and all I had to do was keep my drive and determination to see it through.**
- Master's Degree 2012-2014
 - Shortly after starting at PPD, I became aware that it's challenging to advance in a scientific career. I knew that I had to do something to make myself stand out from others in my field.
 - I saw earning a Master's Degree as a solution to help me stand out and to increase my earning potential.
 - I applied to many schools, (UPenn, Villanova, Drexel, **Thomas Jefferson**, St. Joseph) and was **rejected** by all except Drexel and their new program Molecular Medicine.
 - The program was not quite as advertised (90% of lectures and course were done by teleconference). After completing the first semester, I was looking to transfer to a new program. I called Thomas Jefferson, explained the situation and after a few back-and-forth communications, I was set to continue my Master's Degree at **Thomas Jefferson**.
 - I continued to work full-time at PPD while also working full-time to earn my Master's Degree.
 - In May 2014, I successfully defended my thesis and was presented with my Master's Degree, and finished with a **3.6 GPA**
 - **I had the confidence in myself that I could earn this degree, even after all but one school said No, that they felt I couldn't do it or wouldn't be successful. I knew I could do it and in the end, I was among the top achievers and finished with one the highest GPAs in the program**

Low Earnings

- A few years ago (3) I was/ (and still am) frustrated by the low salary that I was receiving and that there was no clear path to earning a raise or obtaining a promotion.
- I knew that I had to find a way to increase my earning potential. I found my solution in investing in stocks.
- I knew nothing about trading stocks or investing in the stock market. But I did a ton of research, worked through a lot of data and developed a plan that I was confident in.
- I am constantly reviewing the performance and tracking the ROI trends of my portfolio. I've taught myself everything I know about stock. I've been successful with my investments, not because of luck, but for the amount of time and grind I go through to constantly update/tweak positions to achieve the top performance.

Bill Hasen TD value

Total positions val

Avail funds for trading

Asset type All positions

Balances Order status Transaction history Cost

Positions										
Microcharts View: Scottrade										
Symbol	Last	Qty	Chg.(\$)	Day gain (\$)*	Day gain (%)*	Mkt value*	Gain (\$)*	Gain (%)*	Div yield	Div amount
VEEV	167.64							123.96%	--	
MSFT	134.44							105.48%	1.36%	
FB	185.35							90.67%	--	
HD	207.40							53.54%	2.62%	
V	170.04							38.27%	0.59%	
PFE	43.33							26.09%	3.34%	
CSCO	56.25							21.64%	2.50%	
KDP	29.94							21.04%	2.00%	
ABR	12.36							19.40%	9.08%	
GM	37.40							14.51%	4.14%	
AVGO	277.02							13.85%	3.81%	
GAIN	11.75							13.71%	7.00%	
WM	114.10							11.78%	1.80%	
OKE	65.49							10.12%	5.27%	
ADP	167.59							9.60%	1.88%	
TXN	111.44							7.24%	2.77%	
BA	272.60							5.74%	2.90%	

Quote

Options: Enter underlying symbol and click Chain | Index: use "\$" (e.g. \$DJI)

Chain



SnapTicket®

Order Status

Messages

5:45:45 to market close

10:14:15 am ET 8/19/19

Streaming: on

