**LIJUAN CHU**

119 Warwick Way, North Wales, PA 19454 | chu.julianne@gmail.com | C: 703-609-3773

May 03, 2017

Hiring Manager

Merck &Co., Inc.

351 N Sumneytown Pike

North Wales, PA 19454

RE: Promotion Optimization Project Leader

Dear Hiring Manager:

It is with interest and enthusiasm that I respond to your job opening for Promotion Optimization Project Leader. I strongly believe that the skills and abilities I have gained during my statistician career as a Merck contractor for almost seven years make me an excellent candidate for this opportunity. The following offers a few highlights of my qualifications:

* **Solid foundation in working knowledge**: As senior statistician, I have been responsible for a number of programmer functions, including ad hoc reports and data analysis in SAS, data manipulation and modeling in R, data visualization in Spotfire and Tableau. A quick learner of complex analytical and data mining tools, I am willing to broaden these competencies.
* **Experience in various data sources**: By working in Contractor Optimization team, I have been changed focus from IMS Exponent data to Longitudinal Patient level data (e. g. RXBD, LAAD & FIA) based on customer requests. Research in collaboration with CCE team has helped me learn the Customer Supplied Data which is a valuable data source from payer.
* **Good communication skill**: Through working with NBPT for many years, I have been established strong co-operative relationships with key clients and decision-makers.

I am convinced that my experience in the statistician career has equipped me with a strong set of valuable competencies that meet your needs. I am eager to combine my previous experience with my passion for the new career field of Promotion Optimization in order to work hard and make a meaningful contribution to your organization.

I would welcome the opportunity for a personal interview to discuss this further. Please contact me at your earliest convenience to set up a time and date for us to meet.

Thank you for your time and consideration and I look forward to speaking with you soon.

Sincerely,

Lijuan Chu