



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



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African trax
travel ,cape
town western
cape.

Trax world
tours created
a serious of
10 days tours.

African travel
trax provides
amazing tailor
made private
or group tours.

we keep our
focus on not
just where
you travel.

African trax is a
tour company
that offer
excellant tailor
made tour
package.

Travel tracks
DMS strongly
believes that
customer.

Trips& Tracks
tours and travel,
bangalore,india.

They will be
your book a
seat as per
your budget.

Get ready
for the most
exciting
road trip.

Yes, travel
agents help
the client
making a flight
reservation.

32 force
tracks car
rental in a
ujjain.

Sanotar tour
and travel
very genuinie
and more
over.



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?