

Tutorial: Mean Difference Test

T-test, ANOVA, Chi-sq

Number Analytics LLC

March 2017

Coca cola vs Pepsi, taste better?



How to test blind taste test results



Is there significant taste difference?







Statistical Tests for Differences

Choose the correct statistic test

Area of Application	Level Scaling	Subgroups	Test	Example
Hypotheses about frequency	Nominal	All	Chi-square	Do customer industry types differ by company size ?
Hypotheses about means	Metric (Interval or ratio)	One	One Sample T-test	Is the purchase frequency different from 1.5?
		Two	Independent Samples T-test	Is the purchase frequency greater for email promotion responders than that for non-responders?
			Paired Sample T-test	Is the average brand score different after exposure to a new TV ad? (before and after)
		Three or more	One-way ANOVA	Is the purchase frequency different by company size?

One Sample T-test

NumberAnalytics  Data  Summary  **Statistics**  Marketing

Summary Statistics

Summary Table

Obs

Compare Means

One Sample T-test

Paired T-test

Independent Samples T-test

ANOVA test

Regression

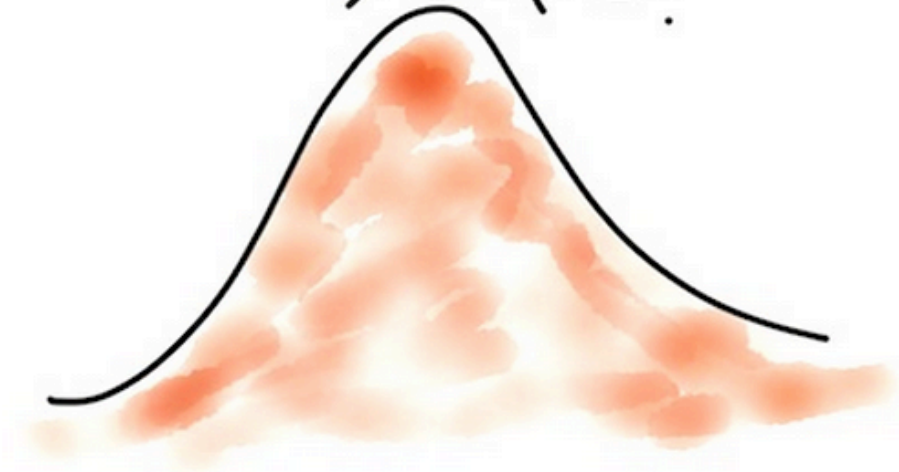
Linear Regression

One Sample T-test

One Sample T-test

Is the overall rating significantly different than 4?

$\mu \neq c?$



Please select the data file below

- ☒ Sample
- ☐ Your own file

You can choose your own file by uploading it to the cloud.

data_ttest		
	A	B
1	Rating	female
2	9	1
3	4	1
4	3	1
5	6	0
6	9	0
7	7	1
8	5	0
9	6	0

One Sample T-test

One Sample T-test

3 STEPS! Easy to apply!

Browse Data

First select the test variable in your data file

Select a Test variable (y)

Rating
female

Enter a Test Value for T-Test

4

Then manually enter the test value and choose the sided test.

☒ Two sided (different) ☐ One sided (less) ☐ One sided (greater)

Progress



Now click on 'Run'!

Run

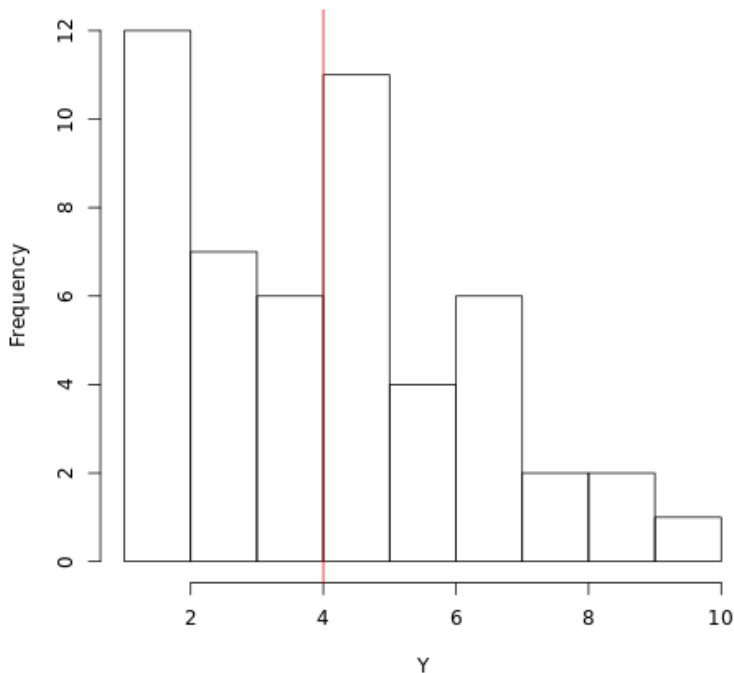
Cancel

One Sample t-test

One Samples T-test

t_value	pvalue	
1.439	0.16	Rating is indifferent from 4

Conclusion: Rating is not different from 4 on average.




N (# of observation)	Average of Y	S.D.	MAX	MIN
51.00	4.47	2.34	10.00	1.00

Independent Samples T-test

NumberAnalytics

☁ Data

📄 Summary ▾

 **Statistics** ▾

🛒 Marketing ▾

Summary Statistics

Summary Table

Compare Means

One Sample T-test

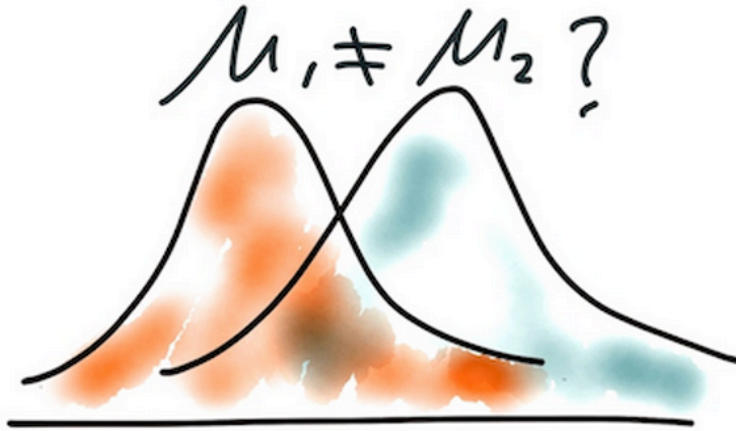
Paired T-test

Independent Samples T-test

ANOVA test

Independent Samples T-test

Independent Samples T-test



Now we're interested to know whether the rating for female group is significantly different from rating for male group.

Please upload the Data file below

- ☒ Sample
- ☐ Your own file

Independent Samples T-test

Independent Sample T-test

Browse Data

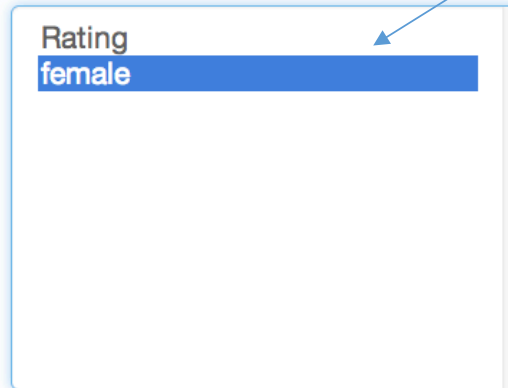
Select the test variable

Test variable



Grouping Variable

Choose the grouping variable



Progress

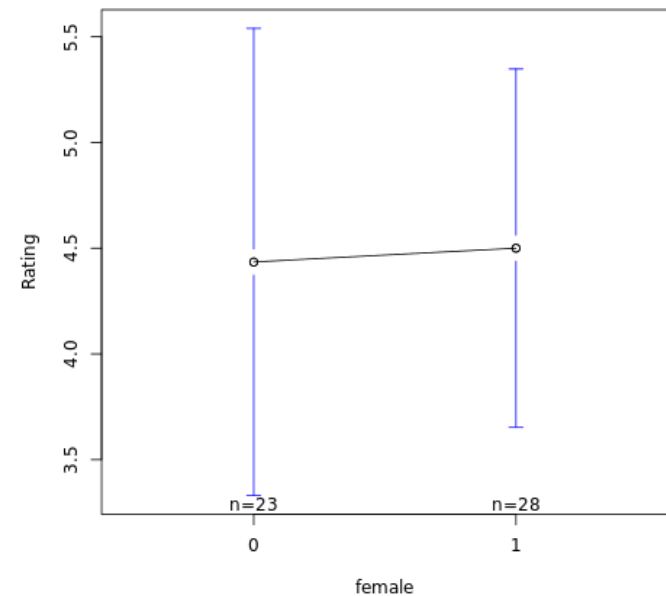
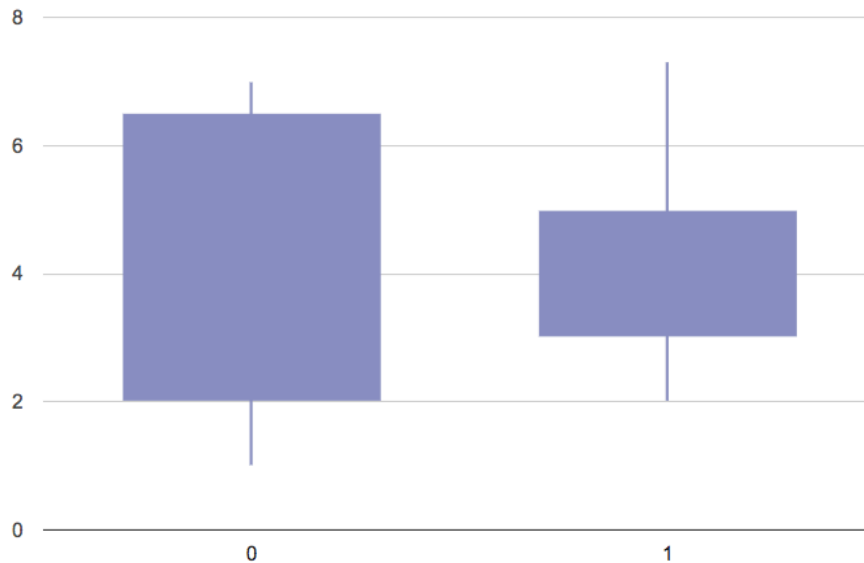


Let's run results!



Independent Samples T-test

t value	p value	Equal variance test	Interpretation
0.09825	0.922	Equal variance supported	There is no significant difference by female on the means of Rating







SPSS style output

Independent Samples Test

		Levene's Test for Equal Variances		t-test for Equality of Means						
		F	Sig.	t	df	Sig (2-tailed)	Mean difference	Std. Error difference	Lower 95% Conf. Int.	Higher 95% Conf. Int.
Rating	Equal variances assumed	2.73	0.105	0.09825	49	0.922	0.0652174	0.663817	-1.26877	1.39921
	Equal variances not assumed			0.09673	43.569	0.923	0.0652174	0.67419	-1.2939	1.42434

Paired sample t-test

NumberAnalytics  Data  Summary  **Statistics**  Marketing

Summary Statistics

Summary Table

One	Min
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Compare Means

One Sample T-test

Paired T-test

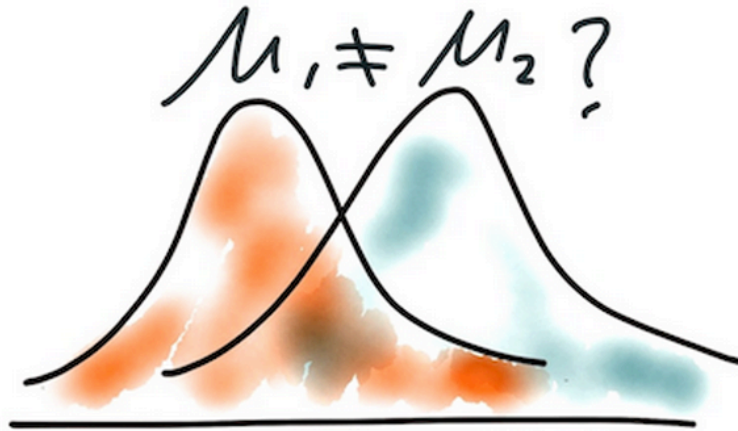
Independent Samples T-test

ANOVA test

Regression

Linear Regression

Paired Sample T-test



Unlike the independent samples T-test, paired sample T-test is applied to the same group comparing two outcomes like music preference rating scores across different songs

Please upload the Data file below

- ☒ Sample
- ☐ Your own file

Independent Samples T-test

Paired Sample T-test

Browse Data

Test variable

Q1
Q2
Q3
Q4
Q5

Select the test variable 1

Grouping Variable

Q1
Q2
Q3
Q4
Q5

Choose the test variable 2

Progress



Let's run results!

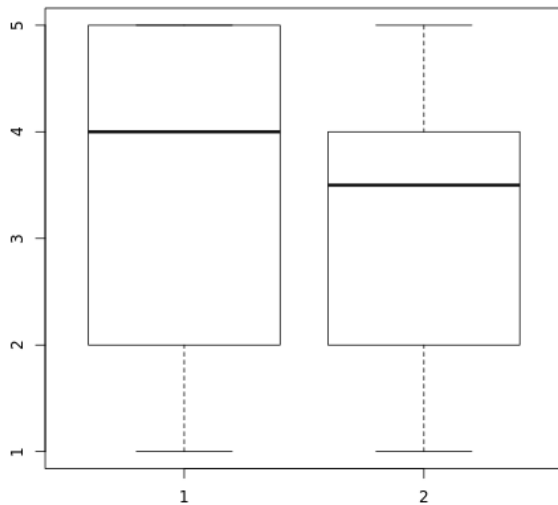
Run

Cancel

Independent Samples T-test





Paired Samples T-test

t_value	pvalue	
3.261	0.0013	There is a very significant difference on the means of Q1 and Q2 with confidence level 99%



	Q1	Q2
Mean	3.467	3.234
S.D.	0.1039	0.1009

ANOVA

NumberAnalytics  Data  Summary ▾  **Statistics** ▾  Marketing ▾

Summary Statistics

Summary Table

	Obs
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Compare Means

One Sample T-test

Paired T-test

Independent Samples T-test

ANOVA test

Regression

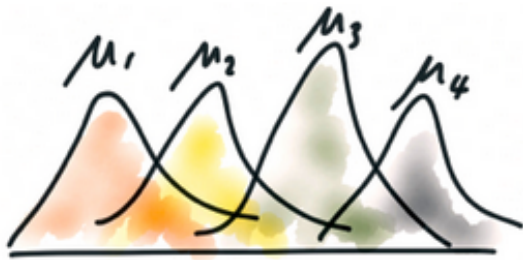
Linear Regression

Min

ANOVA

ANOVA (Analysis of Variance) Test

How about the rating among different ethnical groups?



ANOVA

$$\mu_1 = \mu_2 = \mu_3 = \mu_4 ?$$

Please select data below

☒ Sample

☐ Yours [\(change\)](#)

Rating	Ethnicity
9	Japanese
4	Hispanic
3	Chinese

data_anova		
	A	B
1	Rating	Ethnicity
2	9	Japanese
3	4	Hispanic
4	3	Chinese
5	6	Chinese
6	9	White
7	7	Korean
8	5	White
9	6	Hispanic
10	1	White
11	3	Other Asian

ANOVA

ANOVA difference test

Browse Data

Select a dependent variable

Rating
Ethnicity

Select a grouping variable

Rating
Ethnicity

Progress



Run

Cancel

ANOVA

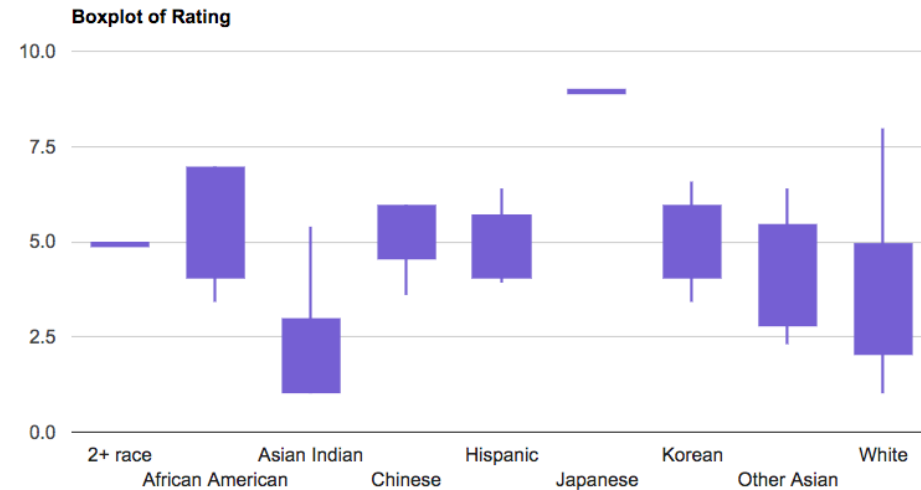
ANOVA Result

Fvalue	pvalue	
1.207	0.32	Rating is indifferent acrosss Ethnicity

P value 0.32 (>0.05)

Conclusion: Rating is indifferent across ethnicity.

P Value: Exact Probability of getting a computed test statistic that is due to chance. The smaller the p value, the smaller the probability that the observed result occurred by chance



SPSS style output

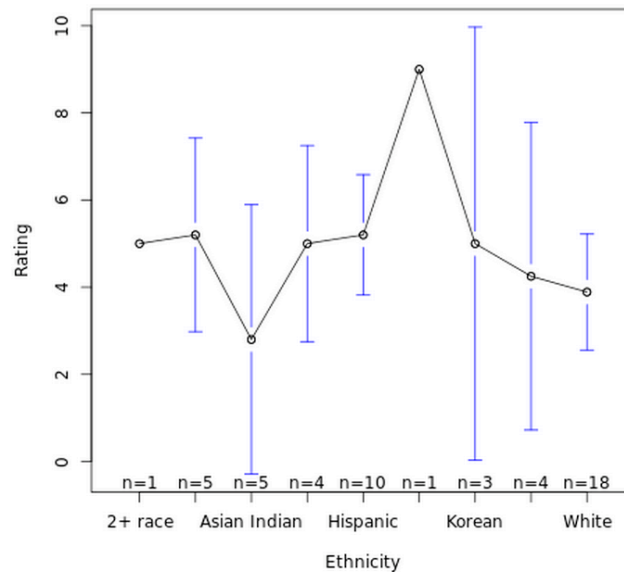
Basic

SPSS style




Warning

ANOVA

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	50.98	8.00	6.37	1.21	0.32
Within Groups	221.73	42.00	5.28		
Total	272.71	50.00			



Cross-tab (Chi-square test)

NumberAnalytics  Data  Summary  Statistics

Summary by

Basic SPSS style

ANOVA

- Explore
- Browse
- Summary
- Summary Statistics
- Cross-Tab (Chi-sq)**

	Sum of Squares	df	Mean S
Between Groups	50.98	8.00	

Cross-tab (Chi-square test)

Chi-Square Test



Please upload the Data file below

☒ Sample

☐ Your Own file

Run

Clear

- Cross-tab is a frequency table of two or three variables
- Used to examine association between two or 3 variables (usually 2)
- H_0 : there is a relation between variable X and variable Y
- Variables take a limited number of values, for example:

Consumers: gender, ethnicity

Business: industry, company size

Cross-tab (Chi-square test)

Chi-Square Test

Browse Data

Select a Dependent Variable (y)

Ethnicity
female

Select Independent Variables (X)

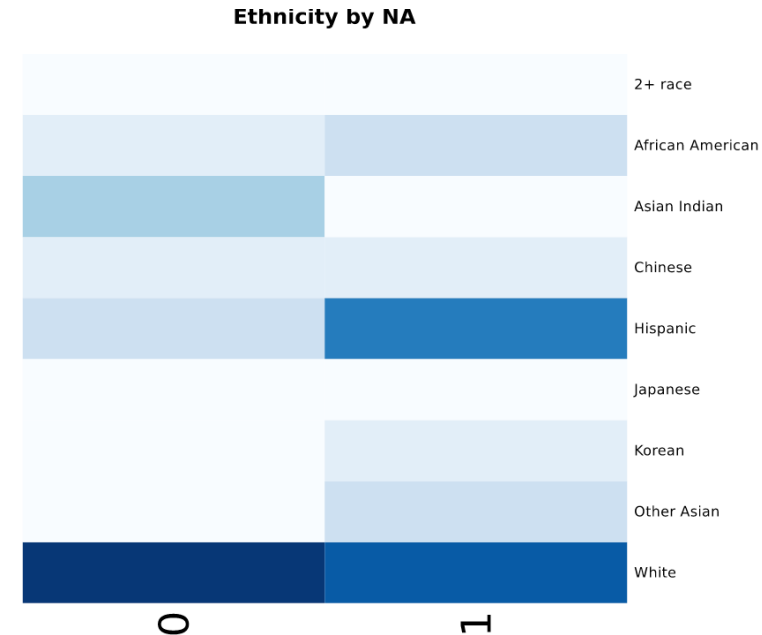
Ethnicity
female

Cross-tab (Chi-square test)

Chi-square test

Chisq_value	pvalue	
6.73	0.57	Ethnicity is indifferent across female

P value greater than 0.05, reject H0.
Conclusion: There is no relation between
gender and ethnicity



Crosstab table

FACTOR	0	1
2+ race	0	1
African American	2	3
Asian Indian	4	1
Chinese	2	2
Hispanic	3	7
Japanese	0	1
Korean	1	2
Other Asian	1	3
White	10	8