

# Tech, Poverty, Medicine, Retirement, Education: A and B Vignettes - Pilot 10/20

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## Start of Block: Intro

### Intro

We are conducting a brief survey on decision-making. You will be asked to respond to a series of questions. You will be compensated \$0.80 for your time.

Please click the box below to continue to the survey.

## End of Block: Intro

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## Start of Block: ResidentHoursA

xA1 "First-year residents" are new doctors who practice medicine under the supervision of more experienced doctors. The body that accredits U.S. hospital residency programs has already determined that first-year residents must work no more than 80 hours per week, averaged over 4 weeks. Now it must decide, within that constraint, how long first-year residents may work in any one shift. Second-year and later residents may work up to 24 hours at a time. The accrediting body is concerned that residents working longer hours might get less sleep and that sleep-deprived residents might make errors that hurt patients. The accrediting body wants to adopt the policy that will best protect patients, so it decides that first-year residents at all hospitals it accredits may work no more than 16 hours at a time.

How appropriate was the accrediting body's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: ResidentHoursA

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Start of Block: Non-TeachingBestDrugA

xA2 Several drugs have been approved by the U.S. Food and Drug Administration as safe and effective for treating high blood pressure. Doctor Jones wants to provide good treatment to his patients, so he decides to prescribe drug A for high blood pressure. It is affordable and patients can tolerate its side effects.

How appropriate is Doctor Jones' decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: Non-TeachingBestDrugA

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Start of Block: PovertyAssistanceA

xA5 A state government's department of human services is tasked with distributing welfare and unemployment resources to struggling families. The head of this department wants to reduce poverty and unemployment, so he decides to increase welfare services offered to the poorest families in the state: those who are the farthest below the poverty line.

How appropriate is the department head's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: PovertyAssistanceA

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Start of Block: Retirement1A

xA12 Most people in the U.S. save too little for retirement, causing them financial problems later in life. Company retirement plans are a good way to save, but too few employees choose to

enroll in them. The CEO of a company wants to encourage his employees to enroll in the company retirement savings plan, so he decides to increase the number of available investment funds from 10 to 15, in the hope that employees will find some of the new options more attractive.

How appropriate is the CEO's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: Retirement1A

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Start of Block: TeacherEffectivenessA

xA6 Research has shown that increasing teacher happiness and well-being can result in better student outcomes. The superintendent of a school district wants to improve how well his elementary school students do, so he decides to give all of the school's teachers a yearly bonus.

How appropriate is the superintendent's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: TeacherEffectivenessA

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Start of Block: GlobalHealthA

xA7 A poor nation with a severe shortage of nurses and doctors is creating a new civil service position: Health Assistant. These Health Assistants will undergo one year of training, then become the first line of healthcare for people living in the most remote regions of the country. The nation's congress wants to recruit the best people it can to become Health Assistants, so it decides to have recruitment posters made that emphasize the social benefits of becoming a Health Assistant, such as serving the public and being a leader in one's community.

How appropriate is the congress' decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: GlobalHealthA

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Start of Block: ColonoscopiesA

xA8 The American Cancer Society recommends that starting at age 50, healthy adults should get colonoscopies every 10 years. Colonoscopies can save lives by detecting colon cancer early, but they are not fun and many people avoid them. The CEO of a health system would like to increase patients' likelihood of having a potentially life-saving colonoscopy, so he decides to send every patient a birthday card on their 50th birthday, which reads "It's your 50th birthday – treat yourself to a colonoscopy!" The card will come with coupons for a bowel cleanser that patients need to drink before a colonoscopy, and a book of crossword puzzles to entertain them while they're on the toilet. The idea is that this little bit of whimsy might make the procedure

seem less “icky” and lead more patients to get colonoscopies.

How appropriate is the CEO's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: ColonoscopiesA

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Start of Block: GlobalPoverty1A

xA9 Last year, a charity received a large number of donations. The director of this charity wants to help people in a low-income country escape extreme poverty. So he decides to spend this money on providing everyone below a certain income level with one piece of livestock (such as a donkey or a goat).

How appropriate is the director's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: GlobalPoverty1A

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Start of Block: Spotify1A



xA14 The CEO of a music-streaming company wants to increase the likelihood that users of the company's free service will pay to upgrade to its Premium service. So, he decides to increase the number of advertisements that run on the free service.

How appropriate is the CEO's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: Spotify1A

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Start of Block: BestDrugA

xA3 Several drugs have been approved by the U.S. Food and Drug Administration as safe and effective for treating high blood pressure. Doctor Jones works in a multi-doctor walk-in clinic where patients see whichever doctor is available. Some doctors in the clinic prescribe drug A for high blood pressure, while others prescribe drug B. Both drugs are affordable and patients can tolerate their side effects. Doctor Jones wants to provide good treatment to his patients, so he decides that whenever his patients need blood pressure medication, they will be prescribed drug A.

How appropriate is Doctor Jones' decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: BestDrugA

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Start of Block: GlobalPoverty2A

xA10 Last year, a charity received a large number of donations. The director of this charity wants to help people in a low-income country escape extreme poverty. So, he decides to spend this money on providing all adults below a certain income level with a cash payment equal to the cost of three months of food.

How appropriate is the director's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: GlobalPoverty2A

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Start of Block: Retirement2A

xA13 Most people in the U.S. save too little for retirement, causing them financial problems later in life. Company retirement plans are a good way to save, but too few employees choose to enroll in them. The CEO of a company wants to encourage newly hired employees to enroll in the company retirement savings plan, so he decides that the enrollment paperwork will highlight the most popular of the three investment funds the company currently offers.

How appropriate is the CEO's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: Retirement2A

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Start of Block: Spotify2A

xA15 The CEO of a music-streaming company wants to increase the likelihood that users of the company's free service will pay to upgrade to its Premium service. He thinks that running short but frequent advertisements will encourage users to upgrade, so he decides to place a short, 30 second advertisement after every 2nd song users listen to.

How appropriate is the CEO's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: Spotify2A

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Start of Block: UnemploymentBenefitsA

xA11 The congress of a small country wants to provide support for citizens who are unable to find work, while also encouraging those citizens to find and take on jobs. To do this, the congress decides on a plan. All citizens who have been out of work for at least 12 months will receive the equivalent of \$1000 per month for 6 months, or until they find a job, whichever comes first. To be eligible for these payments, unemployed citizens must attend monthly job fairs run by the government.

How appropriate is the congress' decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: UnemploymentBenefitsA

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Start of Block: SimpleSupportA

xA4 In order to survive, babies born very prematurely need special machines that control how much oxygen is in their blood. Doctors know that both too little and too much oxygen can hurt these babies. They know that oxygen levels below 85% are too low, and they know that oxygen levels above 95% are too high. However, doctors do not know what level is best between 85% and 95%. The head of a hospital unit that cares for premature babies wants to give the babies the best chance of survival possible, so he decides to set all of the machines in his unit to keep these babies' oxygen levels between 85% and 89%.

How appropriate is the hospital unit head's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: SimpleSupportA

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Start of Block: ResidentHoursB

xB1 “First-year residents” are new doctors who practice medicine under the supervision of more experienced doctors. The body that accredits U.S. hospital residency programs has already determined that first-year residents must work no more than 80 hours per week, averaged over 4 weeks. Now it must decide, within that constraint, how long first-year residents may work in any one shift. Second-year and later residents may work up to 24 hours at a time. The accrediting body is concerned that shorter work hours mean more patient hand-offs, which are dangerous because it is easy for important patient information not to be relayed between care teams. Shorter hours might also mean less education, or socialization into a kind of “shift mentality” that reduces professionalism — either of which might result in less competent and less committed doctors for patients in the future. The accrediting body wants to adopt the policy that will best protect patients, so it decides that first-year residents at all hospitals it accredits may work no more than 24 hours at a time.

How appropriate was the accrediting body's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: ResidentHoursB

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Start of Block: NonTeachingBestDrugB

xB2 Several drugs have been approved by the U.S. Food and Drug Administration as safe and effective for treating high blood pressure. Doctor Jones wants to provide good treatment to his



patients, so he decides to prescribe drug B for high blood pressure. It is affordable and patients can tolerate its side effects.

How appropriate was Doctor Jones' decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: NonTeachingBestDrugB

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Start of Block: PovertyAssistanceB

xB5 A state government's department of human services is tasked with distributing welfare and unemployment resources to struggling families. The head of this department wants to reduce poverty and unemployment, so he decides to increase welfare services equally to everyone in the state below the poverty line.

How appropriate is the department head's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: PovertyAssistanceB

Start of Block: Retirement1B

xB12 Most people in the U.S. save too little for retirement, causing them financial problems later in life. Company retirement plans are a good way to save, but too few employees choose to enroll in them. The CEO of a company wants to encourage his employees to enroll in the company retirement savings plan, so he decides to decrease the number of available investment funds from 10 to 5, in the hope that employees won't be overwhelmed by too many choices and suffer from "decision paralysis."

How appropriate is the CEO's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: Retirement1B

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Start of Block: TeacherEffectivenessB

xB6 Research has shown that increasing teacher happiness and well-being can result in better student outcomes. The superintendent of a school district wants to improve how well his elementary school students do, so he decides to give all of the school's teachers additional vacation days during summer and winter breaks.

How appropriate is the superintendent's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: TeacherEffectivenessB

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Start of Block: GlobalHealthB

xB7 A poor nation with a severe shortage of nurses and doctors is creating a new civil service position: Health Assistant. These Health Assistants will undergo one year of training, then become the first line of healthcare for people living in the most remote regions of the country. The nation's congress wants to recruit the best people it can to become Health Assistants, so it decides to have recruitment posters made that emphasize the career benefits of becoming a Health Assistant, such as opportunities for promotion and professional development.

How appropriate is the congress' decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: GlobalHealthB

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Start of Block: ColonoscopiesB

xB8 The American Cancer Society recommends that starting at age 50, healthy adults should get colonoscopies every 10 years. Colonoscopies can save lives by detecting colon cancer early, but they are not fun and many people avoid them. The CEO of a health system would like to increase patients' likelihood of having a potentially life-saving colonoscopy, so he decides to send every patient a birthday card on their 50th birthday, which reads "It's your 50th birthday – treat yourself to a colonoscopy!" The card will come with a notice of a pre-scheduled colonoscopy appointment, with options for selecting a more convenient time. Patients won't be charged if they don't show up. The idea is that removing the chore of scheduling will lead more

patients to get colonoscopies.

How appropriate is the CEO's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: ColonoscopiesB

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Start of Block: GlobalPoverty1B

xB9 Last year, a charity received a large number of donations. The director of this charity wants to help people in a low-income country escape extreme poverty. So he decides to spend this money on providing everyone below a certain income level with a sturdy roof for their home.

How appropriate is the director's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: GlobalPoverty1B

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Start of Block: Spotify1B

xB14 The CEO of a music-streaming company wants to increase the likelihood that users of the company's free service will pay to upgrade to its Premium service. So, he decides to remove several of the most popular songs from the free service.

How appropriate is the CEO's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: Spotify1B

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Start of Block: BestDrugB



xB3 Several drugs have been approved by the U.S. Food and Drug Administration as safe and effective for treating high blood pressure. Doctor Jones works in a multi-doctor walk-in clinic where patients see whichever doctor is available. Some doctors in the clinic prescribe drug A for high blood pressure, while others prescribe drug B. Both drugs are affordable and patients can tolerate their side effects. Doctor Jones wants to provide good treatment to his patients, so he decides that whenever his patients need blood pressure medication, they will be prescribed drug B.

How appropriate is Doctor Jones' decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: BestDrugB

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Start of Block: SimpleSupportB

xB4 In order to survive, babies born very prematurely need special machines that control how much oxygen is in their blood. Doctors know that both too little and too much oxygen can hurt these babies. They know that oxygen levels below 85% are too low, and they know that oxygen levels above 95% are too high. However, doctors do not know what level is best between 85% and 95%. The head of a hospital unit that cares for premature babies wants to give the babies the best chance of survival possible, so he decides to set all of the machines in his unit to keep these babies' oxygen levels between 91% and 95%.

How appropriate is the hospital unit head's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: SimpleSupportB

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Start of Block: GlobalPoverty2B

xB10 Last year, a charity received a large number of donations. The director of this charity wants to help people in a low-income country escape extreme poverty. So, he decides to spend this money on providing all adults below a certain income level with one month of training in a trade of their choice.

How appropriate is the director's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: GlobalPoverty2B

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Start of Block: UnemploymentBenefitsB

xB11 The congress of a small country wants to provide support for citizens who are unable to find work, while also encouraging those citizens to find and take on jobs. To do this, the congress decides on a plan. All citizens who have been out of work for at least 12 months will receive the equivalent of \$500 per month for 6 months, even if they find a job during that time. To be eligible for these payments, unemployed citizens must attend monthly job fairs run by the government.

How appropriate is the congress' decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: UnemploymentBenefitsB

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Start of Block: Retirement2B

xB13 Most people in the U.S. save too little for retirement, causing them financial problems later in life. Company retirement plans are a good way to save, but too few employees choose to enroll in them. The CEO of a company wants to encourage newly hired employees to enroll in the company retirement savings plan, so he decides to give them enrollment paperwork in which they are automatically enrolled in the most popular of the three investment funds the company offers. Employees are then free to make a difference choice or to decline the program entirely.

How appropriate is the CEO's decision?

- ☐ Very inappropriate (1)
- ☐ Somewhat inappropriate (2)
- ☐ Neither inappropriate nor appropriate (3)
- ☐ Somewhat appropriate (4)
- ☐ Very appropriate (5)

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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: Retirement2B

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Start of Block: Spotify2B

xB15 The CEO of a music-streaming company wants to increase the likelihood that users of the company's free service will pay to upgrade to its Premium service. He thinks that running infrequent but long advertisements will encourage users to upgrade, so he decides to place a long, 2 minute block of advertisements after every 8th song users listen to.

How appropriate is the CEO's decision?

- ☐ Very inappropriate (1)
  - ☐ Somewhat inappropriate (2)
  - ☐ Neither inappropriate nor appropriate (3)
  - ☐ Somewhat appropriate (4)
  - ☐ Very appropriate (5)
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FreeResponse In a couple of sentences, please tell us why you chose the option you chose.

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End of Block: Spotify2B

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Start of Block: Demographics

Sex What is your sex?

- ☐ Male (1)
  - ☐ Female (2)
  - ☐ Other (3)
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Race/Ethnicity What race/ethnicity do you consider yourself? Check all that apply.

☐ Black/African-American (1)

☐ Hispanic or Latino (2)

☐ White (3)

☐ Asian (4)

☐ Other (5)



Age What is your age (in years)?

\_\_\_\_\_

Education What is the highest level of education you have received?

☐ Less than High School (1)

☐ High School Degree (2)

☐ Some College (3)

☐ Four-Year College Degree (4)

☐ Some Graduate School (5)

☐ Graduate Degree (6)

Income What is the total annual income from everyone in your household?

- ☐ Less than \$20,000 (1)
- ☐ Between \$20,000 and \$40,000 (2)
- ☐ Between \$40,000 and \$60,000 (3)
- ☐ Between \$60,000 and \$80,000 (4)
- ☐ Between \$80,000 and \$100,000 (5)
- ☐ More than \$100,000 (6)

End of Block: Demographics

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Start of Block: Debrief

Debrief Thank you for participating in our study. Your completion code to enter into Mechanical Turk will be displayed on the next page. Please copy this code down so that you may enter it into Mechanical Turk to receive credit for your participation.

Click the box below to proceed to your completion code.

End of Block: Debrief

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