

TO: PT. SEMARANG AUTOCOMP MANUFACTURING INDONESIA JEPARA FACTORY (MACHI DATE: 11-Jul-2025)
ATTN: MR. HERMAWAN REF.NO: JMW250209-4
CC: FROM: KOBAYASHI
CC: AOYAMA

QUOTATION

| NO. | PART NO | DESCRIPTION | Q'TY | UNIT PRICE | AMOUNT | REMARKS |
|-----|---------|-------------|------|------------|--------|---------|
|-----|---------|-------------|------|------------|--------|---------|

1 JN17-01 JN07SDW-TWIST-WP (3.5M) 1 245,000.00 245,000.00

OPTIONAL INCLUDED:

- 2 PC ASSY
- 3 TAPE WINDING DEVICE
- 4 MODIFY PRE-FEEDER
- 5 APL CONVERSION KIT (BOTH SIDES)
- 6 APL CHANGER (NO.1/A-SIDE)
- 7 APL CHANGER (NO.2/B-SIDE)
- 8 RACK
- 9 SAFETY COVER
- 10 WIRE JOINT DETECTOR
- 11 MODIFY WP UNIT
- 12 HOPPER UNIT JHF01 / 7158-3165-90
- 13 ON-SITE SET-UP FEE
- 14 PACKING
- 15 SHIPPING CHARGE

US\$ 245,000.00

Discount (4 items shipped at the same time)

1 -300.00 -300.00

Discount (Training fees in Japan)

1 -500.00 -500.00

※Cost for one training session (2 people)

It is split into 7 machines.

GRAND TOTAL AFTER DISCOUNTED PRICE US\$ 244,200.00

1) ご注文時および出荷時にレート変動が±5%以上ある場合は再度見積もり提出させて頂く場合があります。
If there is a rate fluctuation of ±5% or more between the time of order and the time of shipment, we may submit a new quotation.

2) 納期もご注文時に再確認させて頂きます。

We will also reconfirm the delivery date at the time of order.

3) 国内および海上運賃につきましては、ご注文時に再度見積もりさせて頂く場合があります。

We may re-quote domestic and ocean freight charges at the time of order.

4) 設置は1名で行う予定です。ご請求は1名分です。

Installation will be performed by one person. The charge will be for one person.

5) 今回もSAMI様工場にJAMは入れません。機械価格の割引があり、お客様の費用負担でエンジニアが日本を訪問し、最初の機械のトレーニングを受けることをお勧めします。

JAM will not be allowed into SAMI factory this time either.

We have discount on the machine price and recommend your engineer to visit Japan for training for the first machine at customer cost

REMARK:

ABOVE ITEM FROM JAPAN.

ITEM 1 MACHINE POWER SUPPLY: SINGLE PHASE (AC200V +/-20V 8A) 50/60Hz

SET-UP CHARGE & TRAINING INCLUDED.

TERMS & CONDITIONS

VALIDITY OF QUOTATION : ONE MONTH FROM THE DATE OF ISSUE.

PRICE BASIS : IN US DOLLARS ON CIF INDONESIA (Sumarang) THUR OUR FORWARDER (BY SEA)

DELIVERY : WILL BE ADVISE AFTER CONFIRMATION OF YOUR ORDER.

PAYMENT & TERMS: T.T NET 30 DAYS BASED UPON DATE OF OUR INVOICE.

**WE TRUST THAT ABOVE IS ACCEPTABLE AND ACCORDING TO YOUR REQUIREMENTS,
WE LOOK FORWARD TO RECEIVING YOUR CONFIRMATION SOON.**

THANK YOU & BEST REGARDS

PREPARED BY :

CHECKED BY :



APPROVED BY :



JAMPF-2

TEL: (65) 6545 8140

TO: PT. SEMARANG AUTOCOMP MANUFACTURING INDONESIA JEPARA FACTORY (MACHI DATE: 11-Jul-2025
ATTN: MR. HERMAWAN REF.NO: JMW250209-5
CC: #REF! FROM: KOBAYASHI
CC: AOYAMA

QUOTATION

| NO. | PART NO | DESCRIPTION | Q'TY | UNIT PRICE | AMOUNT | REMARKS |
|-----|---------|-------------|------|------------|--------|---------|
|-----|---------|-------------|------|------------|--------|---------|

| | | | | | | |
|---|---------|-------------------------|---|------------|------------|--|
| 1 | JN17-02 | JN07SDW-TWIST-WP (3.5M) | 1 | 256,500.00 | 256,500.00 | |
|---|---------|-------------------------|---|------------|------------|--|

OPTIONAL INCLUDED:

- 2 PC ASSY
- 3 TAPE WINDING DEVICE
- 4 MODIFY PRE-FEEDER
- 5 APL CONVERSION KIT (BOTH SIDES)
- 6 APL CHANGER (NO.1/A-SIDE)
- 7 APL CHANGER (NO.2/B-SIDE)
- 8 RACK
- 9 SAFETY COVER
- 10 WIRE JOINT DETECTOR
- 11 MODIFY WP UNIT
- 12 HOPPER UNIT JHF01 / 7158-3165-90, 7172-5291-90
- 13 ON-SITE SET-UP FEE
- 14 PACKING
- 15 SHIPPING CHARGE

| | | |
|-------------|-------------------|--|
| US\$ | 256,500.00 | |
|-------------|-------------------|--|

Discount (4 items shipped at the same time)

| | | |
|---|---------|---------|
| 1 | -300.00 | -300.00 |
|---|---------|---------|

Discount (Training fees in Japan)

| | | |
|---|---------|---------|
| 1 | -500.00 | -500.00 |
|---|---------|---------|

※Cost for one training session (2 people)

It is split into 7 machines.

| | | |
|---|-------------|-------------------|
| GRAND TOTAL AFTER DISCOUNTED PRICE | US\$ | 255,700.00 |
|---|-------------|-------------------|

- 1) ご注文時および出荷時にレート変動が±5%以上ある場合は再度見積もり提出させて頂く場合があります。
If there is a rate fluctuation of ±5% or more between the time of order and the time of shipment, we may submit a new quotation.
- 2) 納期もご注文時に再確認させて頂きます。
We will also reconfirm the delivery date at the time of order.
- 3) 国内および海上運賃につきましては、ご注文時に再度見積もりさせて頂く場合があります。
We may re-quote domestic and ocean freight charges at the time of order.
- 4) 設置は1名で行う予定です。ご請求は1名分です。
Installation will be performed by one person. The charge will be for one person.
- 5) 今回もSAMI様工場にJAMは入れません。機械価格の割引があり、お客様の費用負担でエンジニアが日本を訪問し、最初の機械のトレーニングを受けることをお勧めします。
JAM will not be allowed into SAMI factory this time either.
We have discount on the machine price and recommend your engineer to visit Japan for training for the first machine at customer cost

REMARK:

ABOVE ITEM FROM JAPAN.

ITEM 1 MACHINE POWER SUPPLY: SINGLE PHASE (AC200V +/-20V 8A) 50/60Hz

SET-UP CHARGE & TRAINING INCLUDED.

TERMS & CONDITIONS

VALIDITY OF QUOTATION : ONE MONTH FROM THE DATE OF ISSUE.

PRICE BASIS : IN US DOLLARS ON CIF INDONESIA (Sumarang) THUR OUR FORWARDER (BY SEA)

DELIVERY : WILL BE ADVISE AFTER CONFIRMATION OF YOUR ORDER.

PAYMENT & TERMS: T.T NET 30 DAYS BASED UPON DATE OF OUR INVOICE.

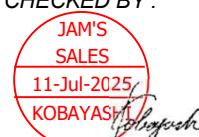
**WE TRUST THAT ABOVE IS ACCEPTABLE AND ACCORDING TO YOUR REQUIREMENTS,
WE LOOK FORWARD TO RECEIVING YOUR CONFIRMATION SOON.**

THANK YOU & BEST REGARDS

PREPARED BY :

CHECKED BY :

APPROVED BY :



JAMPF-4

TEL: (65) 6545 8140

TO: PT. SEMARANG AUTOCOMP MANUFACTURING INDONESIA JEPARA FACTORY (MACHI DATE: 11-Jul-2025)
ATTN: MR. HERMAWAN REF.NO: JMW250209-6
CC: FROM: KOBAYASHI
CC: AOYAMA

QUOTATION

| NO. | PART NO | DESCRIPTION | Q'TY | UNIT PRICE | AMOUNT | REMARKS |
|----------------------------------|---------------------------------|-------------------------|------|------------|------------|--|
| 1 | JN17-04 | JN07SDW-TWIST-WP (3.5M) | 1 | 245,000.00 | 245,000.00 | |
| <u>OPTIONAL INCLUDED:</u> | | | | | | |
| 2 | PC ASSY | | | | | |
| 3 | TAPE WINDING DEVICE | | | | | |
| 4 | MODIFY PRE-FEEDER | | | | | |
| 5 | APL CONVERSION KIT (BOTH SIDES) | | | | | |
| 6 | APL CHANGER (NO.1/A-SIDE) | | | | | |
| 7 | APL CHANGER (NO.2/B-SIDE) | | | | | |
| 8 | RACK | | | | | |
| 9 | SAFETY COVER | | | | | |
| 10 | WIRE JOINT DETECTOR | | | | | |
| 11 | MODIFY WP UNIT | | | | | |
| 12 | HOPPER UNIT | JHF01 / 7172-5291-90 | | | | |
| 13 | ON-SITE SET-UP FEE | | | | | |
| 14 | PACKING | | | | | |
| 15 | SHIPPING CHARGE | | | | | |
| | | | | | | US\$ <u>245,000.00</u> |
| | | | | | | Discount (4 items shipped at the same time) |
| | | | | | | 1 -300.00 -300.00 |
| | | | | | | Discount (Training fees in Japan) |
| | | | | | | 1 -500.00 -500.00 |
| | | | | | | ※Cost for one training session (2 people) |
| | | | | | | It is split into 7 machines. |
| | | | | | | GRAND TOTAL AFTER DISCOUNTED PRICE US\$ <u>244,200.00</u> |

- 1) ご注文時および出荷時にレート変動が±5%以上ある場合は再度見積もり提出させて頂く場合があります。
If there is a rate fluctuation of ±5% or more between the time of order and the time of shipment, we may submit a new quotation.
- 2) 納期もご注文時に再確認させて頂きます。
We will also reconfirm the delivery date at the time of order.
- 3) 国内および海上運賃につきましては、ご注文時に再度見積もりさせて頂く場合があります。
We may re-quote domestic and ocean freight charges at the time of order.
- 4) 設置は1名で行う予定です。ご請求は1名分です。
Installation will be performed by one person. The charge will be for one person.
- 5) 今回もSAMI様工場にJAMは入れません。機械価格の割引があり、お客様の費用負担でエンジニアが日本を訪問し、最初の機械のトレーニングを受けることをお勧めします。
JAM will not be allowed into SAMI factory this time either.
We have discount on the machine price and recommend your engineer to visit Japan for training for the first machine at customer cost

REMARK:
ABOVE ITEM FROM JAPAN.

ITEM 1 MACHINE POWER SUPPLY: SINGLE PHASE (AC200V +/-20V 8A) 50/60Hz
SET-UP CHARGE & TRAINING INCLUDED.

TERMS & CONDITIONS
VALIDITY OF QUOTATION : ONE MONTH FROM THE DATE OF ISSUE.
PRICE BASIS : IN US DOLLARS ON CIF INDONESIA (Sumarang) THUR OUR FORWARDER (BY SEA)
DELIVERY : WILL BE ADVISE AFTER CONFIRMATION OF YOUR ORDER.
PAYMENT & TERMS: T.T NET 30 DAYS BASED UPON DATE OF OUR INVOICE.

**WE TRUST THAT ABOVE IS ACCEPTABLE AND ACCORDING TO YOUR REQUIREMENTS,
WE LOOK FORWARD TO RECEIVING YOUR CONFIRMATION SOON.**

THANK YOU & BEST REGARDS
PREPARED BY :
CHECKED BY :
APPROVED BY :


JAMPF-5

TEL: (65) 6545 8140

TO: PT. SEMARANG AUTOCOMP MANUFACTURING INDONESIA JEPARA FACTORY (MACHI DATE: 11-Jul-2025
ATTN: MR. HERMAWAN REF.NO: JMW250209-7
CC: KOBAYASHI
CC: AOYAMA

QUOTATION

| NO. | PART NO | DESCRIPTION | Q'TY | UNIT PRICE | AMOUNT | REMARKS |
|-----|---------|-------------|------|------------|--------|---------|
|-----|---------|-------------|------|------------|--------|---------|

| | | | | | | |
|---|---------|-------------------------|---|------------|------------|--|
| 1 | JN17-05 | JN07SDW-TWIST-WP (3.5M) | 1 | 256,500.00 | 256,500.00 | |
|---|---------|-------------------------|---|------------|------------|--|

OPTIONAL INCLUDED:

- 2 PC ASSY
- 3 TAPE WINDING DEVICE
- 4 MODIFY PRE-FEEDER
- 5 APL CONVERSION KIT (BOTH SIDES)
- 6 APL CHANGER (NO.1/A-SIDE)
- 7 APL CHANGER (NO.2/B-SIDE)
- 8 RACK
- 9 SAFETY COVER
- 10 WIRE JOINT DETECTOR
- 11 MODIFY WP UNIT
- 12 HOPPER UNIT JHF01 / 7158-3165-90, 7158-3165-90
- 13 ON-SITE SET-UP FEE
- 14 PACKING
- 15 SHIPPING CHARGE

| | | |
|-------------|-------------------|--|
| US\$ | 256,500.00 | |
|-------------|-------------------|--|

Discount (4 items shipped at the same time)

| | | |
|---|---------|---------|
| 1 | -300.00 | -300.00 |
|---|---------|---------|

Discount (Training fees in Japan)

| | | |
|---|---------|---------|
| 1 | -500.00 | -500.00 |
|---|---------|---------|

※Cost for one training session (2 people)

It is split into 7 machines.

| | | |
|---|-------------|-------------------|
| GRAND TOTAL AFTER DISCOUNTED PRICE | US\$ | 255,700.00 |
|---|-------------|-------------------|

1) ご注文時および出荷時にレート変動が±5%以上ある場合は再度見積もり提出させて頂く場合があります。
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ITEM 1 MACHINE POWER SUPPLY: SINGLE PHASE (AC200V +/-20V 8A) 50/60Hz

SET-UP CHARGE & TRAINING INCLUDED.

TERMS & CONDITIONS

VALIDITY OF QUOTATION : ONE MONTH FROM THE DATE OF ISSUE.

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PAYMENT & TERMS: T.T NET 30 DAYS BASED UPON DATE OF OUR INVOICE.

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PREPARED BY :

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