

**QUOTATION LETTER**

**Quotation Ref** : 168/EJTS/MKT-II/2020  
**Date Issued** : February 24<sup>th</sup> 2020  
**Kind Attention** : Mrs. Setyo  
**Company Name** : PT. Semarang Autocomp  
Manufacturing Indonesia  
(Tugurejo Site)  
**Address** : Jl. Walisongo Km 9.8 Tugurejo  
Semarang  
**Telp / Fax** : 024-8665178 / 024-8665740-41

**Prepared By** : Fitria Rumbay  
**Account Manager** : Farid Ardiyansyah  
**Status** : Re-Quotation  
**Quotation Validity** : 30 (thirty) days  
**No of Pages** : 2 (Two) Pages

**Dear Sir/Madame:**

In referring to your inquiry, we are pleased to submit you our best offering upon our services as follow:

No	Code	Waste Name	Service Description	Cost Service	Packaging
1.	B105d	Used Oil*) #26638	Treatment & Disposal	Rp. 600.000,- / Drum	Drum @ 200 L MCT
2.	B104d	Used Packaging (Empty) #43237		Rp. 3.250.000,-/M3	Put On Pallet and Wrapped
3.	B107d	Used Lamp #8403		Rp. 2.500.000,- / Load Max 10 kg / Load	Closed Box and Wrapped
4.	B110d	Used Rags (Dry) #8856		Rp. 3.500.000,- / M3	Jumbo Bag Closed Bag (Karung)
5.	B105d	Used Grase #43238		Rp. 250.000,- / Pail	Pail @20-30L
Transportation from PT. SAMI Tugurejo site to PPLi site in Cileungsi Bogor				Rp. 750.000,- /Pallet Minimum Charge 5 Pallet	
				Load to Load with another customer's waste Using Container 40 feet or Tronton Truck Cap 16 Ton	

**Quotation Note:**

- The stated cost above is excluded to 10% VAT.
- Waste must be collected with proper packaging as described in the quotation and safe.
- PPLi having authority to change/ convert if the packaging is not same as described with using unit price without confirmation to the customer
- Service required shall be informed at least 1 (one) week prior the commencement date
- Please kindly contact Customer Service Department with Ms. Leny (08121126550) cs.ejts@ppli.co.id or Ms. Khusnul (08119703787) cs2.ejts@ppli.co.id for the collection schedule.
- Loading waste pallet onto PPLi trucks is customer's responsibility.
- Using pallet standard size, 110x110 cm for drum/s, jumbo bag/s and box/es is mandatory and customer responsibility.
- All waste on pallet must be wrapped and bended also complete with the symbol and label
- Agreed price valid for 1 (one) year period.
- Cancellation from the agreed schedule (by both sides) shall be informed to Customer Service 24 hours prior the collection day. If cancellation is made while the truck is on the way, customer will be charged Rp 2.500.000,-/ Truck
- Payment terms is maximum 30 (thirty) days from the invoice issued date.
- Billing amount will be based on the actual incoming quantity received at PPLi facility and agreed unit cost.
- Customer will be responsible to provide correct information of the waste prior to collection date.
- \*) if we found the waste containing PCBs, we will return it to customer at their own cost.
- Drum MCT = Metal Closed Top / Drum Metal Tutup Kecil
- PO/SPK/Working Instruction/Service Order or Request Order Required

If you need further information regarding this quotation letter please feel free to contact our Regional Sales Manager Mr. Farid Ardiyansyah (08121106576) or at our office (031) 8430907.

Respectfully yours,

**APPROVED & SIGNED BY:**  
PT. PRASADHA PAMUNAH LIMBAH INDUSTRI



**FARID ARDIYANSYAH**  
POSITION: REGIONAL SALES MANAGER

**AGREED & SIGNED BY:**  
PT. SEMARANG AUTOCOMP  
MANUFACTURING INDONESIA  
(TUGUREJO SITE)

  
**PT. SEMARANG AUTOCOMP  
MANUFACTURING INDONESIA**

**PRI WIJAYANTI**  
POSITION: Manager PGA

- CC:
1. Accounting Department
  2. Customer Service Department