



PT. DELTA SINERGI SEKAWAN

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Surabaya, January 19th, 2024

Title : **Public Street Lighting Solar Cell**

Quote. Num : Q089/SAMIJF/I/24/HR

PT.Semarang Autocomp Manufacturing Indonesia Jepara Factory

Jl.Raya Jepara - Kudus, Kec.Mayong

Kabupaten Jepara - Jawa Tengah

Attn : Purchasing Team

Phone Number :

Email :

Dear Our Customer,

Before We Want to Say Thank you for your inquiry

Reference to inquiry regarding the above subject (**Public Street Lighting Solar Cell**), we herewith are pleased to submit our proposal as follows :

OPTION 1 : Model SL-MW120

Description	Qty	Unit Price	Amount
1. Model SL-MW120	1 Unit	IDR 10,000,000	IDR 10,000,000
Technical Specification			
Model	SL-MW120		
Lamp Body Material	6062GB Pulp up Aluminium		
Solar Panel Max Power	195WP 6V		
Battery Type	LifePO4 128Ah 3.2V		
Discharge Time	8-12 hours (Optional)		
Lumens	21.166LM		
Recommended Installation Height	9-12 Meter		
Waterproo Grade	IP66		
Rainy Weather Light up Time	3 Days		
Warranty	3 Years		
Light Source Type	Philips Chip SMD38*38		
Ambient Temperature	(-20 Degree - (+)45 Degree		
Light Emitting Angle	120°x60°		
Product Size	1350x35x135 (mm)		
Gross Weight	17.8KG		
2. Installation Unit			
Work Duration	1 Lot	IDR 1,000,000	IDR 1,000,000
Total Price (Excl PPN 11%)			IDR 11,000,000



OPTION 2 : Model All in One

Description	Qty	Unit Price	Amount
1. Model 2 in One Solar Panel	1 Unit	IDR 12,000,000	IDR 12,000,000
Technical Specification			
Solar Panel	200wp		
Battery	Lifepo4 Include Controller 120Ah		
PV Cable 2x1,5	3 Meter		
Lamp Cable 2x1,5	3 Meter		
Connector Socket PV & Battery	Plug&Play		
Note :			
Existing Lamp 80W			
Exclude Bracket Solar Panel			
2. Installation Unit			
Work Duration	1 Lot	IDR 2,000,000	IDR 2,000,000
Total Price (Excl PPN 11%)			IDR 14,000,000



Term & Conditions :

- Standard Warranty is 1 (one) year against manufacturing defect.
- Lead Time : Option 1 : Ready Stock Subject to Prior Sales**
Option 2 : Indent 1-2 Weeks After Down Payment
- TOP : 50% DP, 50% Balance Before Delivery**
- Price Exclude Installation Unit
- Validation : Around One Week

Yours faithfully,
PT. DELTA SINERGI SEKAWAN



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Approved by,



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 Director
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