



# PT. SOLUSI PERIFERAL

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Auto-Identification & Data Capture (AIDC), IT Infrastructure, Enterprise Security System, & Enterprise Business Solution

No. : SP-SMR/PNW/2025/VI/0005 v1.0  
Subject : Price Quotation  
From : PT. SOLUSI PERIFERAL (Semarang Branch)  
Adrian Dewantoro (0816664697)  
To : PT SAMI JF  
Attn. : Bu Yuli, Bp. Priangga

Monday, 30 June 2025

Dear Bu Yuli & Pak Priangga,

Based on your requirement, we are very pleased to submit our price quotation of **HPE ARUBA AP Wireless, PoE, License** as follows:

NO	ITEM	DESCRIPTION	QTY	UOM	PRICE/UNIT (IDR)	TOTAL PRICE (IDR)
<b>HPE ARUBA AP-505</b>						
1	 <b>AP-505</b>	<b>HPE Aruba Networking AP-505 (RW)</b> Dual Radio 2x2 802.11ax Internal Antennas Unified Campus AP  <b>Limited Lifetime Warranty</b>	1	Unit	7.080.000	7.080.000
		<b>HPE Aruba Networking AP-MNT-D Campus</b> AP mount bracket kit (individual) type D: solid surface	1	Unit	270.000	270.000
		<b>HPE Aruba Networking AP-POE-ATSR 1-Port Smart Rate 802.3at 30W Midspan Injector</b> Included AC Power Cord	1	Pcs	1.370.000	1.370.000
<b>HPE ARUBA AP-515</b>						
2	 <b>AP-515</b>	<b>HPE Aruba Networking AP-515 (RW)</b> Dual Radio 4x4/2x2 802.11ax Internal Antennas Unified Campus AP  <b>Limited Lifetime Warranty</b>	5	Unit	10.730.000	53.650.000
		<b>HPE Aruba Networking AP-MNT-D Campus</b> AP mount bracket kit (individual) type D: solid surface	5	Unit	270.000	1.350.000
		<b>HPE Aruba Networking AP-POE-ATSR 1-Port Smart Rate 802.3at 30W Midspan Injector</b> Included AC Power Cord	5	Pcs	1.370.000	6.850.000
<b>HPE ARUBA AP License</b>						
3	<b>AP License</b>	<b>HPE Aruba Networking LIC-AP Controller per AP Capacity License E-LTU</b>	6	Pcs	530.000	3.180.000
		<b>1Y PBS 9x5 Support SVC - HPE Aruba Cntrl per AP Capcty E-LTU Supp [for JW472AAE]</b>	6	Pcs	140.000	840.000
<b>INSTALLATION SERVICES</b>						
4	<b>INSTALLATION, SETUP &amp; CONFIGURATION</b>	<b>INSTALLATION, SETUP &amp; CONFIGURATION :</b> - System Configuration of WLAN Controller = 1 unit - System Configuration of AP Aruba = 6 Unit - Testing, Commissioning, UAT  <i>*Exclude Cabling &amp; AP Installation</i>	1	Pcs	6.250.000	6.250.000
					<b>Total Price (exc PPn)</b>	<b>80.840.000</b>
					<b>Total Price (inc PPn)</b>	<b>89.732.400</b>

## TERMS AND CONDITIONS :

- The price above is : still subject to PPn 11% (FOB Jakarta/Semarang).  
Exclude Installation, Setup & Configuration.
- Delivery time : 2-3 weeks after PO received, or approx. 10-12 weeks for indent stock.
- Term of Payment : Cash On Delivery (COD) process max 30 Days after the goods delivery.  
Payment should be transferred Full Amount to our account :
  - BANK CENTRAL ASIA Cabang Pintu Air Raya, Jakarta  
A/C (IDR) : 106-300-1469  
A/N : PT. SOLUSI PERIFERAL

b) BANK MANDIRI Cabang Pasar Baru, Jakarta  
A/C (IDR) : 119-000-643-5364  
A/N : PT. SOLUSI PERIFERAL

Note : Please put company's name on the transfer copy and fax to us.

- 4) Standard Warranty : Limited Lifetime Warranty for main unit only from the goods delivery date. Wherein all defect products should be sent to and picked up (after repaired) from PT. SOLUSI PERIFERAL workshop in Semarang (warranty for electronics parts, exclude Consumable Parts, power supply, cable and accessories).

Warranty Details & Conditions :

- a) The warranty will cover both part and service for faulty main unit equipment (for standard usage according to the specification) during the period, excludes Consumable parts and Accessories, such as Printhead, Platen Roller, Power Supply, Cable and Casing.
- b) The warranty will be void if the faulty equipment is caused by :
1. Improper use and Careless handling
  2. Un-stable or un-grounded power line
  3. Act of natures, such as fire, flood, rat, lightning and earthquake
  4. Tampering of the equipments by Non SOLUSI PERIFERAL personnel, such as but not limited to service done by CUSTOMER or other third party.
  5. Events which we have no control, such as but not limited to war and riot
- 5) This proposal is valid until 18 Juli 2025.

We thank you for your attention on our products and your confirmation at your earliest convenience would be greatly appreciated.

Sincerely Yours,



Adrian Dewantoro  
**PT. SOLUSI PERIFERAL**

