



PT. DELTA SINERGI SEKAWAN

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Surabaya, January 19th, 2024

Title : **Public Street Lighting Solar Cell**

Quote. Num : Q089/SAMIJF/I/24/HR

PT.Semarang Autocomp Manufacturing Indonesia Jepara Factory

Jl.Raya Jepara - Kudus, Kec.Mayong

Kabupaten Jepara - Jawa Tengah

Attn : **Purchasing Team**

Phone Number :

Email :

Dear Our Customer,

Before We Want to Say Thank you for your inquiry

Reference to inquiry regarding the above subject (**Public Street Lighting Solar Cell**), we herewith are pleased to submit our proposal as follows :

OPTION 1 : Model SL-MW120

Description	Qty	Unit Price	Amount
1. Model SL-MW120	1 Unit	IDR 10,000,000	IDR 10,000,000
Technical Specification			
Model : SL-MW120			
Lamp Body Material : 6062GB Pulp up Aluminium			
Solar Panel Max Power : 195WP 6V			
Battery Type : LifePO4 128Ah 3.2V			
Discharge Time : 8-12 hours (Optional)			
Lumens : 21.166LM			
Recommended Installation Height : 9-12 Meter			
Waterproof Grade : IP66			
Rainy Weather Light up Time : 3 Days			
Warranty : 3 Years			
Light Source Type : Philips Chip SMD38*38			
Ambient Temperature : (-)20 Degree - (+)45 Degree			
Light Emitting Angle : 120°x60°			
Product Size : 1350x35x135 (mm)			
Gross Weight : 17,8KG			
2. Installation Unit	1 Lot	IDR 1,000,000	IDR 1,000,000
Work Duration : 3 Days			
		Total Price (Excl PPN 11%)	IDR 11,000,000



OPTION 2 : Model All in One

Description	Qty	Unit Price	Amount
1. Model 2 in One Solar Panel	1 Unit	IDR 12,000,000	IDR 12,000,000
Technical Specification			
Solar Panel : 200wp			
Battery : Lifepo4 Include Controller 120Ah			
PV Cable 2x1,5 : 3 Meter			
Lamp Cable 2x1,5 : 3 Meter			
Connector Socket PV & Battery : Plug&Play			
Note : Existing Lamp 80W Exclude Bracket Solar Panel			
2. Installation Unit	1 Lot	IDR 2,000,000	IDR 2,000,000
Work Duration : 3 Days			
		Total Price (Excl PPN 11%)	IDR 14,000,000



Term & Conditions :

- Standard Warranty is 1 (one) year against manufacturing defect.
- Lead Time : Option 1 : Ready Stock Subject to Prior Sales**
Option 2 : Indent 1-2 Weeks After Down Payment
- TOP : 50% DP, 50% Balance Before Delivery**
- Price Exclude Installation Unit
- Validation : Around One Week

Yours faithfully,

PT. DELTA SINERGI SEKAWAN



Yan Hariyanto

Sales Manager

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Approved by,



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