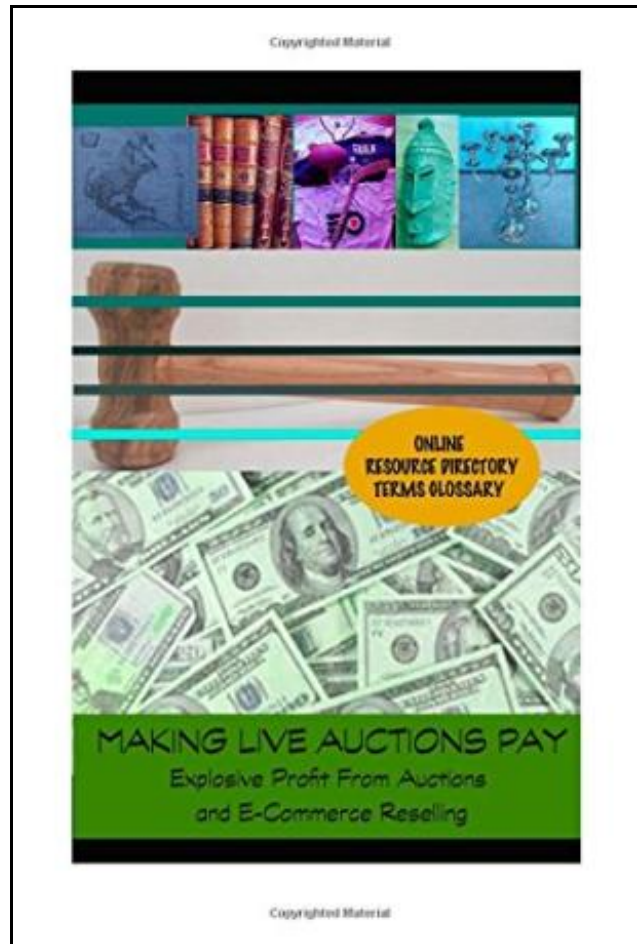


Making Auctions Pay: Buying and Reselling for Profit from Regional Auction Houses



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(Kevin Bergstrom Sr.)

MAKING AUCTIONS PAY: BUYING AND RESELLING FOR PROFIT FROM REGIONAL AUCTION HOUSES



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Createspace, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Making Live Auctions Pay: Explosive Profit From Auctions and E-Commerce Reselling is the easy-to-follow guide offers detailed and practical advice on successfully buying, consigning and e-commerce reselling of valuables and inventories through live regional auction houses. The editions straightforward language introduces little known profit outlets and potential passive income streams and through the lucrative, fast-paced industry of auction buying and selling. Vickers cuts through the traditional misconceptions surrounding auctions and simplifies the process of buying with the purpose of reselling exclusively for profit. E-Commerce reselling, sales outlets and resources are explained in detail. Entrepreneurs and selling beginners seeking financial independence and freedom can easily grasp the hidden explosive income and passive goldmine potential auction houses may provide. The book stresses obstacles that author Vickers overcame in learning how to buy and sell knowledgeably. Proven strategies and steps create a blueprint for success for individuals seeking innovative primary and secondary sources of income. Vickers shares his experience and observations directly from the auction floor and behind the computer monitor. His California based online store Marquis Gallery sells rare books, fine art and collectibles. Auction houses have become a staple source for his operations to acquire inventory for e-commerce and passive income sales outlets. Making Auctions Pay concisely breaks down the elements of how regional auction houses operate. The book simply defines auction terms including appraisals, value estimations, bidding options, strategies and increments, previews and advance research, reserves, buyer and seller premiums, warranties, shipping and delivery options. An extensive database of website resources and references is included along with a glossary of relevant auction industry and online usage terms. A decisive component of the book stresses proven e-commerce sales...



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