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MIAMI, FLA.. NOV. 19 (AP)-A SHARP DECLINE IN SMIPPING FROM NON-COMMUNIST COUNTRIES TO CUTA WAS REPORTED TODAY.

GRLY SEVEN VESSELS FROM THESE AREAS TOUCHED CUTAN PORTS LAST MONTH, SAID REVOLUTIONARY UNITY (UR), AN EXILE ORGANIZATION WHICH WATCHES SUCH MOVEMENTS. UR ADDED THIS IS THE SMALLEST PUNFFISHED. IT DECAN KEEPING COUNT FOUR YEARS ACO.

LISTED AS VISITING CUFA IN OCTOBER WERE THREE SHIPS FROM CYPRUS, TWO FROM GREAT ERITAIN AND TWO FROM GREECE.

THIS COMPARES WITH 17 SHIPS THE PREVIOUS MONTH. OTHER OCTOBER TOTALES, 21 IN 1965, 23 IN 1964. AND 26 IN 1963.

PLASSAES

# DARIO LASAMERICAS

(Por la Liberted, la Cultura y la Solidaridad Hemisterica)

MIAME PLA, MARTES 1: DE NOVIEMBRE DE 1968

PAGINA 14

## **Micronoficias**

Per SALOMON

Atetina la

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Un Initil de siete biques del mundy, occidental tecaren en puectos cubines en el pasado mes de octubre, arquis informa Unidad Revolucionatia, que Bera la estadistica de com mechanistis marritmo.

23 total de ectubro representa una merma record, des do el são 1962 a la fecta, pues la mira eside más orreana se predujo cuando 11 bargos llegarios a Cuba en febrota distribul mende.

Este reperenta una disulpación del 78.1 per ciente en bugases del mundo occidental que atrocarres en puestos de Ceta Beia, comparado con octabre de 1983; un 68 por ciesto con 1964 y un 66.7 por cionle con 1865.

Chipre enculera la lista de los países que permiten a sus buques comerciar con Cuba, anguida por Grun Brotaña y

Ela embarea, esta restricción arectere del trafico maritimo del musdo libro con Cuba resultanto de las modidas tornatas por al Goblerno de EFLUC, y de la acción libro de las trabajadores portuarios de varios países, un altre de construcciona por la construcciona de harcas en Funña para la OF SCARCITIES AND ECONOMIC MISMANAGEM WHEN HE LAST WAL IN CUPA. IN JULY, WITHESS THE "ECONOMIC CHAOS" THERE. TO VOLTA. 36. WAS THE FOURTH PERSON TO EMBASSY IN LONSON SINCE FIREL CAUTAD'S EAES IT MUST WIN TO

BY THE COOKE A. EDICER

Assect ated fries writer

NOV 24 1966

HAVE WAS STEEN, BOY, 24 CARN-THE PRACTICAL SHOULD OF THE MIGHLY PAIZED MAY WAS CIGAR IS STEENTED FASTED THAT COLLEGES IN THE ECCACHY-CLOUDED COMMUNIST SATES, 2 THE A FORCER CUPICIAL COLLEGES TOBACCO INTESTRY.

TRAUL VOLTA, A DIFFIRE ELLICATED FLOOR, LAMES HIS FORMER ESS. FIREL CASTRO, MINOREF ME OF THE REST WHILE WAS A PRODUCT.

"THE INDUSTRIAN APPEARS DUCADE TO TURAL TESTROCTION CERTASE OF COMMUNICATION REPORTED VEHICLE ASSISTED THE STATE TORACCO EXPORTERS COMPANY, THE STATE TORACCO EXPORTERS COMPANY, THE STATE TORACCO EXPORTERS COMPANY, THE STATE TORACCO

CUBAL CIGARI ALE SCARCE IN COMA AND SCARCAE MEMORIA, VOLITA SIZE ALTERAL ARRIVING FROM LONDON, WHERE HE GAVE UP HIS POST AN TRADE CONSELOR.

THE THE CUBAL EMPASOR.

THE QUALITY, ELECTRICE AND PRODUCTION VALUE OF COURT OFFICE, VOLTA

-- USE OF LEAS TURNOCO SINGOUT PROPER ACTION.

PEXES USED IN PACKAGING.

-- A HIGH PERCENTAGE OF WORTH CIGARS.

-- ALTERING OF THE TRADITIONAL BLENDS TRATICALE CHANACTER TO CICARS.

CIGARS, RESULTING IN PRODUCTED OF UNDERGRED, OVERSIZED OR TOO HEAVY

WOLTA REPURTED ILAF FRODUCTION HAS DECLERED FROM THE FILL-CASING.

AVERAGE OF 45,000 1000 AUNUALIZY TO 32,000 TELS SIN 1985.

ME ADDED THAT TOURCO IN THE VIELEN ASSOCIATION, FAMED FOR GRAPPER, S REMAND DECLINED HORE THAN TO FLA CHAT IN VIEW AND DUNLITY BUT TO LACK FOR FERTILIZER AND CAME.

CUBA'S NO. 1 CAUP, SUGAA, NEEDED TO PROMICE COMMINED TO ECLESTER AMAINE RECALLED CHESTONS SHARY ECUSAR.

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IN ADDITION, THE EXELT WITE-CASTAG CAUTE STIES, REVOLUTIONARY OF UNITY, REPORTED AFTER + SULVEY FLAT HUARTE OF LEEZ CLATOLOGY SAMASER NOV 24 1988

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MIANI, NOV. 22/66

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3/1/20 SEGUNDO ULTIVO REGIDEN CASTRO STOP VOLTA 35 PUR PRESENTADO POR ORGANIZACION ANTICASTRISTA MOVIMIENTO UNIDAD REVOLUCIONARIA RECULARMENTE PRESENTADO TODOS DIPLOMATICOS DEFECCIONADO CASTRISMO STOP ADEMAS DE SEÑALAR PRACASO INDUSTRIA AZUCARERA VOLTA ASECURO IQUAL CAMINO PARA INDUSTRIA TABACALERA CUBARA SECUNDA DIPORTANCIA ISLA HEVELANDO PASADO ABO RECIDEN QUOTE APERAS LOCRO COLOCAR EUROPA OCCIDENTAL DOSMIL TOMELEDAS METRICAS TABACO CON INGRESO APROXIMADO MILLON MEDIO DOLARES ST.P IQUALMENTE SEÑALO DIPICULTADES SUPRIDAS POR CASTRO SUS EXPORTACIONES LANCOSTA INCLUTENDO CRAN BRETAÑA ENTRE PAÍSES COMO CANADA PRANCIA AND POLONÍA QUE HABIAÑ DEVUELTO MERCANCIA PÓR ESTAB NAL PSTADO STOP QUOTE SIN EMBARCO DIJO VOLTA ESA MERCANCIA DEVUELTA PÚE PUESTA LUBCO VENTA MERCADO DOMESTICO GUBANO PRACTICA ESTA SECULDOSE INSOLO CON LANCOSTA SIBO CON TODOS PRODUCTOS ELPORTACION DECLICA ESTA SECULDOSE INSOLO CON LANCOSTA SIBO CON TODOS PRODUCTOS ELPORTACION DECLICA ESTA SECULDOSE INSOLO CON LANCOSTA SIBO CON TODOS PRODUCTOS ELPORTACION DECLICA ESTA SECULDOSE DESTINADOSE CONSUNO PUEBLO CUBANO UNQUATE STUP EXCIPICAMATICO CUBANO PIDALIZO ENTREVESTA ASECURANDO QUOTE POLÍTICA AGRESIVA CASTRO IDO AUMENTO AND SECUENA POR ESE CÁMINO HACTA ESTE SEA ELIDIDANDO UNQUOTE

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## economic intelligence repu..

FROM THE U.R. ECONÔMIC RESEARCH BUREAU

MOYMIENTO UNIDAD REVOLUCIONARIA (U.R.)

MAIL IÑG ADDRES Bon 3940 Miami, Floride PHONE: 373 - 8033

VOL. II No. 4

On November 22, 1966, Mr. Raul VOLT. Landa met with representatives of the press in Mari in order to discuss Guean trade problems abroad and Cuban economic problems within. The ERB has felt that Mr. Volta's information will be of interest to all our readers, so therefore this issue of the Economic Intelligence Report contains the verbatim account of Mr. Volta's words.

#### ST. TZMENT

My name is Raúl VOLT: Landa, and until a few days ago I held the posts of Trade Counselor to the Cuban Embassy in London, Representative to the International Sugar Council, Representative to the International Coffee Organization, to the International Wheat Council, and Observer-Delegate to the International Wool Croup.

On Nevember 11th my wife and I were interviewed by the press in New York at which time we discussed the rearons that prompted our defection. The results of this conference have appeared in the press and therefore today I would like to discuss in some detail economic problems confronting Cuba today with which I am personally familiar and which, I hope, will be of interest to you gentlemen. In an effort to be brief and not take too much of your time, my friends here have been kind enough to reproduce some technical and detailed information on the following subjects: sugar, tobacco, the problem of convertible currency, problems with the lobster exports, and usurpation of registered trade marks. There is also attached a resume of positions held since 1955.

From the economic point of view Castro's communit regime is well on the road to reaching a climax after having suffered one economic set-back after another. Today Cuba's leading cash crop, sugar, can be termed a failure in the sense that due to a number of factors and particularly mismanagement in Cuba plus the low world price, it is unable to support the Cuban economy. The second most important cash crop, tobacco, similarly has been so mismanaged that today it is an unimportant earner of critically needed foreign exchange.

This economic chaos has forced the Cuban regime to increasingly desperate measures in order merely to survive. For example, meat, tobacco, eggs, fruit, vegetables, coffee, preserves, and shoes are some of the products that today are exported from Cuba in an attempt to earn the hard currency to purchase heavy machinery, locomotives, fishing boats, and all the rest necessary to maintain any semblance of an economy. An unfortunate result of this is that today there is a serious shortage of the proper foods throughout all of Cuba. There is rationing. The people have insufficient rice. Even citrus fruits have had to be rationed. Milk is in critically short supply. There are not enough shoes to go around. Coffee, long considered a necessity by the people, is sometimes unobtainable and is always in short supply. Our beer, famous for years, is now hardly drinkable when it is available. These problems, which before the communist regime were totally unknown to Cuba, were trought painfully home to me each time I returned to Havana from my post in London.

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For example, I was in Havana in July after hurricane line hit Western Cuba last June, a number of building and houses had to be remarked all over the city of Havana. Debris from demolitions and subsequent constructions was piled on the streets. Time passed, but the streets were still full of debris that gave the city the looks of a bomber target. This caused considerable disgust among the population of Havana.

mapper" reality. What I mean is that the food on the book is rarely available, and whole months pass without any meat, lard, oil, rice, beans, being distributed. At this precise time, in Havana, there are no seasoning ingredients available to the consumer. When the product is available again, the meager book quota is what each one gets, without any compensation for the time during which he could not even get that.

As a result of this, queues are longer every day, with people standing in line since the early morning hours to make sure that they won't be left out. There are often fights and even minor riots at the queues on account of the irritation that this situation causes.

Also I have seen that the régime is opening many new restaurants, allegedly to make recreation facilities available to the people. In reality, however, what they seek is to extract money from circulation, as the prices at these new places are extraordinarily high. Hênce, only the members of the ruling "new class" may enjoy the new spots, as the working people could never afford them.

I will be happy to attempt to answer any questions that you may have regarding those areas of life or of events in Cuba today with which I am familiar.

Thank you,

#### SUGAR

As the Cuban representative to the International Sugar Council I was able to observe at first hand some of the problems facing the Cuban sugar industry. Some observations follow:

#### International Aspect:

It is well known that all countries that import or produce sugar are making efforts towards reaching a long-term Sugar Agreement that would stabilize and solve the critical situation in the world market of over-supply and low price. Castro's stand to that respect has been to boycott and undermine such efforts.

This has been clearly reflected in Castro's refusal to participate in the various work groups that have been created for that purpose under the sponsorship of the Secretary General of UNCTAD, Dr. Raul Prebish.

Castro believes that by not participating in efforts to reach a Sugar Agreement he can cause the collapse of the sugar industries in the less efficient
producer countries in order to bring economic hardship to those countries in Latin America to which sugar exports are important. Castro's ultimate and, of
course, is to cause internal disturbances in these countries and thus to ripen
them for Castro-communist subversion. This has been a boomerang to Cuba. The
hoped-for economic disaster in the Latin American nations has not occured. Instead, it is occurring in Cuba. The regime is unable to meet its announced
goals (the goal for the sugar year 1966 was 6,500,000 tons whereas 4,455,255
were actually harvested). To move its sugar, Cuba has been forced to grant special discounts, for example to Japan, and to Great Britain. This further compounds the chaotic economic situation in Cuba as the country obtains even less
per pound that the current low price of .014 \$.

#### Internal Aspect:

The blows received by Cuba's sugar economy from the hurricanes and droughts are nothing compared to the damage caused by the improvisation and incompetency of those who today mismanage our country's affairs. The shortage of manpower for cutting the cane, the enlistment of inexperienced "wolunteer" cane cutters, the failure of combine machines from the USSR, and the deteriorating situation in the transportation of the cane crown the existing economic anarchy.

The régime has been committed by Castro to produce 10,000,000 tons of sugar in 1970, which figure sugar economists in and out of Cuba agree is most unlikely. However, the attempt to reach this goal is resulting in activities that amount to economic suicide. Cuba is buying generators in England costing more than one million dollars which will be used to provide power for the "Centros de Acopio" (reception centers). The concept of these centers was tried many years ago in Cuba and discarded as both inefficient and uneconomical. There is no reason to believe that anything has happened that will change this. So, what to do with the generators?

One might conclude a discussion of Cuba's sugar problems with the observation that never before in Cuba's economic history has so much discussion, so many speeches, and so much activity resulted in such a loss of effectiveness.

#### TOBACCO

I was associated with the tobacco exporting enterprise (Empresa CUBATABLE CO) for four years including three years as Assistant landger. I am happy to make my first hand knowledge available.

#### Agricultural Aspect --

This industry is another example of the administrative clumsiness of the Communists. Once the second industry of Cuba, and the source of great prestige for our country, it seems to be doomed to total destruction since the Communist regime took control of it.

Leaf tobacco production has declined by over 30% comparing the 1955 figure (32,000 M.T.) with the traditional production of over 45,000 M.T. yearly. The best tobacco fields of the famed Vuelta Abajo zone, which gave the best wrapper in the world, have experienced a sharp decline of over 70% in yield and quality, due to lack of fertilizers and the necessary care.

About 20% of the plantations are affected by the bug, as the fields and curing sheds are not sprayed. The INR\ policy of very low prices raid and lack of incentives given to the most efficient producers has forced the producers to divert their lands to less risky and more profitable crops. This is particularly true of the Remedios and Cabaiguan zones. Peasants trained in totacco growing have been absorbed by cane growing areas in order to remedy the critical manpower situation in the latter, but at the expense of inflicting grave damage to the tobacco economy. This has brought the incorporation of "volunteer" workers to the cropping of the leaf, which workers, due to their inexperience in such a specialized work, break the leaf, with the resulting damage to its quality.

#### Industrial Aspect .-

The industrial phase of the tobacco industry has not been better off, and in our opinion it has been the one that has suffered most from the incompetency of the regime. The quality, presentation, and production volume of Cuban cigars has been seriously affected, not only as far as production for national consumption is concerned, but also as regards the portion designed for export. It would be endless to list the wronge that have been done, but they may be outlined thus

- 1) Loss of quality due to the use of raw leaf tobacco and without the necessary aging.
- 2) Failure to deliver to foreign customers due to the lack of intermediate materials to finish the product, such as: aluminum tubes for packaging these cigars, aluminum cases, holders, rings, cedar boxes, etc.
- 3) Continuous complaints are received from foreign importers, due to the detection of high percentage of wormed cigars.
- 4) The traditional blends that gave character to each of the traditional brands have been changed and altered, which has resulted in the imaginable loss of quality and prestige.

5) Incorporation of inexperienced personnel to the preparation of "Alta Regalia", (top-quality, hand made) cigars, which affects the finish of the hand-icrafting cigars with the result that undersized, oversized, or too heavy cigars are produced.

These and many other irregularities take place today in our industry, without failing to mention that the climax of all this situation is caused by the lack of cigars for national consumption, something definitely unprecedented in the history of our country.

#### Trade Aspects .-

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The Cuban Communist regime faces great difficulties in its efforts to make dollars through tobacco exports, and some of them have been pointed out already.

Nevertheless, I believe that the chief trouble is represented by the market limitations suffered by Cuban tobacco today. Castro has been unable to convince his Iron Curtain "friends" to purchase the volume that was formerly absorbed by the U.S.. He has only persuaded the USSR, Czechoslovakia, and East Gormany to buy a total of approximately 5,000 M.T. The truth, however, is that these exports have been made with distrust, as there have been reports that Cuba's "friends", after buying this tobacco, re-export it to hard-currency countries at lower prices than those established by the "Empresa CUBATABACO" for the free world market.

I may cite a specific instance of this. Late in 1962, the Polish enterprise ROLDIFEX bought approximately 600 tons of toracco. The contract specifically prohibited re-exportation by the Poles, and provided that any legal difficulties that might arise would be submitted for arbitration. After the deliverles were made to ROLIMPEX, reports began to arrive from the Free European market that Cuban tobacco leaf was being offered at a much lover price than that established by the Cuban exporting enterprise in its sale of tobacco to Free Europe. At first, it was thought that this was only a maneuver for lover prices by the European importers, but, as time passed and CUBATABLEO could not place any sales. the reports, which were still coming in, were given more credence. As a result of this, I was sent to conduct an on-the-spot investigation in Europe, and, sure I discovered that the Poles were indeed re-exporting our tobacco, with complete disregard of their signed agreement with Cuba. The violation was reported to the Cuban Ministry of Foreign Trade, which instructed CUBATABACO to institute proceedings to recover damages from the Poles. Cuba sued for il million and the Poles, having being caught red-handed, offered a settlement of 550,000 which was accepted. The payment was made in dollars, out of the Polish-Cuban clearing.

This "international solidarity" practiced by Communist countries kept Cuba for a long time (1962-1963) from entering Western European markets.

Dumping as practiced by these countries, the lack of adecquate stocks for the Europeans' taste, difficulties and delays in deliveries (due to shortage of ships) have made the Europeans shy away from buying larger quantities of Cuban leaf, and, many European importers have learned that Cuba is not a reliable source of supply.

Due to the above stated reasons, the Communist régime can barely place 2,000 H.T. in Western Europe, for an annual revenue of about US\$1,500,000.

#### PROBLEMS WITH THE LORSTER EXPORTS

Upon my arrival here I was surprised to learn the extent of the detailed information possesed by UIID'D REVOLUCIONARIA and its Economic Research Bureau. This information is accurate and I am able to add more information to that known by the U.R.

Cuba had been exporting lobster through Sam Beiner, of the Montreal firm "World Seafood Distributors". These exports were made by the Cuban concern ALM-PEX to "World Seafood", and the latter re-exported the lobster to European firms such as the Belgian "Hallewick" and the British "Young Seafood".

When ALINTEX was replaced by CUBAEXPORT, the new Cuban concern tried to grab the European lobster market from Beiner and his Canadian firm. Thin was the objective for which CUBAEXPORT Director Redelfo Shening was working during a recent European tour, and, to this end, he made contact with the British firm "Young Seafood", the French firm "Jacques Fourchtein et Cie.", and others in Western Europe. CUBAEXPORT was to a large extent successful in this effort to cut out Beiner.

The troubles of CUBARYPORT and of all other Cuban foreign trade enterprises with free-world firms are due to the fact that Cuban concerns have no respect for international trade ethics. They take recourse to all serts of maneuvers, as selling is their only concern; this is the long run alienates customers. In the case of the lobster coparts lack of quality has been apparent, Through my office in London I learned of complaints of improper cooking, packing, and even crating of lobster experted to France, Poland, and England. Hundreds of cases have been rejected by health and customs authorities and by the importars themselves. The problems Beiner has encountered in Canada have been duplicated in Europe.

Naturally, the poor quality of the lobster has been the cause of probes by Canadian, French and British health cuthorities. Even the authorities of Commist countries such as foland and Czochoslovakia have been forced to look into the matter. These countries have returned lobster to Cuba as "unfit for human consumption". This merchandise, however, was subsequently placed in the Cuban domestic market, a practice that has been followed not only with the lobster, but also with all other exports that have been turned down by Cuba's customers abroad.

Perhaps less serious cases, but which also illustrate the régime's contempt for the Cuban people, are good instances of this policy. I refer to products which, although not quite unfit for human consumption, do not meet foreign quality standards, such as fruit preserves that have been turned down abroad because of their excessively high contents of sugar, and rum that was returned because of impurities. These items were retailed to the Cuban people after being rejected abroad.

There also are complaints about the presentation of the product and the packing, all of which has caused stern protests by the affected free-world firms, such as "Jacques Fourchtein et Cie.", which complained to ALIMPEX last year and to CUBAEXPORT this year.

#### USURPATION OF REGISTER D IT IDE MARKS

As is known, the Castro regime, after monopolizing foreign trade and seizing private industries, arbitrarily decreed that all Cuban trade-marks had become the property of the government. However, with the lawful owners of these trademarks scattered as exiles over the free world, Castro has met considerable legal difficulties in using the stolen brand names for his exports. Abroad, Castro has been unsuccessful, in most cases, in assigning these trade-marks to the regime's export enterprises, as, in most countries, the brands are registered in the names of their lawful owners.

Thus Castro violates international trade-mark regulations. This situation is particularly true with respect to the world-famous trade-marks of Cuban cigars. One of the best-known cases is the continued exportation of cigars bearing the "La Corona" and "Honry Clay" brands, which are the property of the American Tobacco Company. This firm was forced to take direct action in England, France, and Switzerland, countries to which Castro has had to halt exports.

Another example is the much-detated case of the "BACARDI" brand, which is now being contested and which will be brought before the courts of Creat Britain by February or March next year.

In 1963, British authorities soized a shipment of Bacardi rum which was recently returned to Cuba, and, therefore, the regime has been unable to expert this brand to England. The regime faces similar problems with Canada and Japan.

The first complications rising from this case took place right in Cuba, where there were even dismissals in juridical Direction of the Ministry of Foreign Trade early this year. Presently, Cuba is facing the following difficultates in this case:

- 1) Legal contradictions due to Cuba's very laws of expropriations and to the perennial "reorganizations" and "creations" of Cuban foreign trade concerns.
- 2) Restricted opportunities for the Cuban regime to present witnesses, as it fears that such witnesses will take the chance to defect.
- 3) Troubles between the Cuban régime and the very solicitor of the London "Seifert and Seddeley" case.
- 4) Financial limitations, as the Cuban regime has only US3 42,000 to finance the expenses of the case through the London law firm "Clark Russel".

Married, three children

Age! 3

### Professional Information

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1 19661	Outan Representative in the International Sugar Council, International Wheat Council, International Coffee Creanization; Observer-Delegate to the International Wool Group.
2 <u>1%5-1%6</u> !	Trade Counselor to the Cuban Embassy in London, August-December 1965: Cuban Chargé D'Affaires in London, don.
3 184:	Nember of the Trade Delegation to Spain, Tobacco Ad-
4 1962:	Member of the Trade Delegation to Spain. Tobacco Advisor.
5 1962-1965	Operative Assistant Manager, "Empresa CUBATABACO".
6 19612	Chief of the Leaf Tobacco Section of the "Empresa Cubana de Exportaciones".
7 1958-1960:	Cales Vanager "Minemar Television Co." and "Tedders".
8 <u>1956</u> :	Sales Manager, Electronic Dept., "Electro Sales Co." (Sylvania)

U.R. Economic Research Bureau 10 S.E. 9th Street, Miami, Fla., U.S.A.

Niami, Fla., November 25, 1966 .-

Chief of Station, Bogota  Chief, WH; Chief, FE; COS, Tokyo  Chief of Station, JMWAVE  Chief of Station, Bogota  Chief of Station, Bogota  The Chief of Station, Bogota  Chief of Station, Bogota  The Chief of Station, Bogota  ACTION REQUIRED: FYI  Chief of Station Req	Aventa ton impta	ICM ACC.
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1. Letter (copy) as stated
2. Translation of letter

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#### CONFEDERACION DE TRABAJADORES DE COLOMBIA

PARSONERIA JURIDICA NO. 271 DE 1927

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Bogots, D.h. Cotubre 17/66

S-Nor MANAJADOR DEL JAPO. 1... COLOLIJIA L. S. E

Execlenticino schor imbajadors

días 19 y 21 del presente mes se realizará un nembrario de Comercio en la diudid de Toquio, con la participación de algunos países de América Latina, la CONFIDURACIO. De TRA-BAJADOMIS DE COLOMIA C.T.C., quiere reiterar por su con cueto al Sobierno Democrático del Jupón la solicitud que en otras ocasiones hemos formulado referente a que cese lo más pronto posible el permadente comercio con su país, el-Japón, viene escablecido con el regimen Comunista de Cuba, al considerar que las divisas con el Cobierno de Cuba lo pre que la venta de sus productos, es utilizada para finan ciar la subversión y el terrórismo de la América Latina.

mos con miras a salvaguardiar los intereses del Sinaicalis no Libre y Democrático y la interrigad institucional de muestro país, ya que Colombia como obres países de América está comprendida dentro del program de infiltraciones que desde Cuba ha planificado el Gobierno Internacional, como lo confirmó el Periodico "EL TIENPO" en uno de ses edito riales del 12 de Cotubre.

Insistimos en hacer Esta petición porque consideramos que al continuar el Japón comer - ciando con Cuba Comunista, estanto como contribuir a sostener un régimen en habrica que na terminado con las liber tados democráticas, im fomentado el asosinato en masa y el morroclamiento de Milares de Dirigentes y Trabajadores - la Moratas. Al continuar esta sismación nos verímos en la bungación de organizar con otros países de América el boi con a totos los productos japo eses como lo hemos nemo - con los barcos de los países que estar negociando con Cuba.

En espera de sus gratas noti-

CONTENER/CIO DE MARGAJADORES DE COLOMBIA C.T.C.

for Jungling

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ANTADO ANNO 10844 - TELEGRAPO Y CARLES ICETECES BOGOTA, COLOMBIA

att. # 2. CFGA-21277

Bogoti, D.E., October 17, 1966

Exerc. Sr. Embjador del Japon En Colombia E. S. D.

#### Draillence:

On account of the forthcoming Trade Scrimar that will take place from the 10 to the Clast of this month in the City of Telyo, with the participation of some Latin American countries, the CONFEDERATION OF WORKERS OF COLORS IN the receipt to reiterate through you, to the Democratic Government of any 1, the receipt we have formulated in other occasions, referent to the countries of the pommanent trade that Japan has established with the Cuban Countries, considering that the currency obtained from the selling of you account is used by the Government of Cuba to finance the subversion of the relation in Latin America.

Fruit of Description our request in the hope of saving the interests of the Fruit of Description workers and the institutional integrity of our country, sing coloring, the same as other American countries, form part of the infilm non-grouper that has been planned from Cuba by the International Governot, as was confirmed in the newspaper "El Tiempo" in one of its editor if the Detabor 12.

in since in this petition because we consider that if Japan continues is trude with Communist Cuba, it would be the same as to contribute to the same per of a regime in America which has put an end to the democratic freeder, has presented the mass murder and the imprisonment of thousands of democratic loaders and workers. If this situation persist, we would be forced to arrange, together with other countries of America, the boycott to all Japanese products as we have done with the ships of those countries that are no directed with Cuba.

Haging to hear from you soon, we remain,

Sincerely yours,

JOSE B. MERCADO PRESIDENT

EUGENIO MOLTNA BARRIOS SECRETARY GENERAL IN CHARGE DISPATCH

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Quarterly Progress Reports Concerning Political Action Programs

1. Forwarded herewith are Progress Reports for the First Quarter of FY 67 concerning eight Political Action programs of the Station; these programs are listed under the Covert Action sector of the FY 67 budget:

AMS CROLL
AMCROW
AMBASAL
AMLIRA
AMSTRUT
AMWASP
AMKNOT
AMMOP



2. The first quarter of FY 67 was a period of readjustment in the political action field, all of the above programs having been reduced in size and cost in the last quarter of FY 66. That the PW Branch has succeeded in reaching the initial projected goals with respect to economy of political action operations in FY 67 is demonstrated by the following tabulation of expenses:

Program	Projected 1st Quarter Cost	Actual 1st Quarter Cost
AMSCROLL	36,750	33,87 <b>3</b>
AMCROW .	3,750	6,077
AMBASAL	11,500	12,226
AMLI RA	16,250	16,434
AMSTRUT	24,000	16,185
AMWASP	6,000	4,228
AMKNOT	3,000	1,986
AMMOP	3,750	2,225
Total .	105,000	93,234

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CONTINUATION OF SECRET UFGA-26303

3. In the second quarter the Station will continue its cost reduction action aimed at achieving a substantial reduction in Covert Action costs prior to the spring of 1967, and at reaching by the beginning of FY 68 a level of expenditure much below that projected for FY 67.

Philip G. ELHARD

SECRET CONTINUED

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MEMORANDUM

19 October 1966

TO

Chief of Station, JMWAVE

WPW-1207

FROM

P.W/MARCHBANK

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SUBJECT: TYPIC/OPERATIONAL

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AMSCROLL Progress Report, 1 July - 30 September 1966

1-REG

#### A. OPERATIONAL HIGHLIGHTS

1. This quarter opened with an internal reorganization of AMSCROLL becoming effective. The reorganization had been undertaken in the interests of efficiency and economy. The Departments of Labor, Women, Foreign Affairs, Coordination, and Youth were abolished. This action got rid of largely ineffective people who had been receiving salaries and will prevent dissipation of AMSCROLL funds and energies. The new, stream-lined organization is better able to concentrate upon the field it knows best: economic action. With its present staff it is also able to undertake action in political, youth, and the other fields should this be desirable.

- 2. The major activities of AMSCROLL during this quarter fell into four categories. They are economic activities, Free World shipping to Cuba, dissemination of propaganda, and the AMSCROLL radio program.
- a. In the economic field AMSCROLL continued its analysis of the 1966 sugar harvest that officially ended at 11:00 p.m. of 27 June -though wind-up activities continued into this quarter. The point of the post-mortem was to publicize why Cuba fell so far short (2,044,745 tons) of its announced goal of 6,500,000 tons, which goal was set by Castro in his May Day, 1965 speech. Sources of information were the daily production figures of Radio Havana; analyses conducted by other experts such as F. O. Licht, Czarnikow-Rionda, the Merrill Lynch Weekly Sugar Letter, etc.; information the Station was able to pass; and the background of such experts as AMSNAKE-1, AMRAIN-1, and AMWASP-1. The Station has seen stories based upon these releases in the Miami Herald; the Miami News; the Economic Intelligence Unit, a London publication; Alerta, a publication in Guatemala; the American Marine Engineer; the Times of America; and Diario Las Americas. In addition appropriate Station assets such as ANHIM replay much of this information. The point of this was to demonstrate to Free World commercial circles and to the Cuban radio audience that Cuban economic promises are not reliable and beace that Cuba is an unreliable nation with which to trade. In support of this theme this quarter also marked the beginning of the campaigm

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against Cuban lobsters that are being sold in Canada and Europe. The first public surfacing known to the Station of this study was a story that appeared in the Miami News on 29 September. This story was prepared from an AMSCROLL press release that was mailed to the AMSCROLL list of business people, bankers, and traders in the U.S., Europe, and Japan. In addition, the local AFP correspondent filed a story based upon this release.

Also during this quarter AMSCROLL released other studies of an economic nature on such subjects as Cuban trade with Spais, the status of the Cuban oil industry, and the failure of mechanization of the Cuban sugar industry. The bases of these studies were provided by the Station, often from information provided by qualified refugees arriving via the air lift. In other cases, AMSCROLL personnel--particularly AMFRAME-1--would interview some of these refugees.

- b. A continuing effort was made during the quarter to publicize Free World shipping with Cuba. Each month a list is compiled by the Station of those ships from the Free World that visited Cuba during the previous month which is passed to AMSCROLL for release to the press. In addition, a special study was made regarding the Greek firm Franco Shipping Company. The wire services regularly carry this information and 27 published stories on this subject in U.S., Canadian, and English publications came to the Station's attention during this period.
- c. During this period 16,000 pieces of printed material were mailed to Cuba. This included 7,500 copies of AMSCROLL's miniature newspaper which contained condensed stories of such items as Castro's 26th of July Speech, quotations from earlier Castro speeches making promises that were not kept, the sugar deficit, and defections of Cuban seamen. Also, 7,500 copies were mailed to Cuba of a notice that publicizes the AMSCROLL radio program and which requests readers of the miniature newspaper to leave it in public places for others to read. AMSCROLL still has a supply of the soap sheets which carries an imprinted message for the recipients not to lose hope. One thousand of these were mailed to Cuba and we anticipate continuing mailings until the supply of these soap sheets is exhausted. About 4,350 copies of the economic studies described in 2.a. above were mailed to a carefully compiled list of banks, business firms, etc. in the U.S., Europe, and Japan. About 1,600 copies of these releases translated into Spanish were also distributed.
- d. The AMSCROUL radio program is on the air over AMTHIGH for ten minutes each day of the week except Sunday. This program is increasingly addressing itself to the economic failure of communism in Cuba, the economic failure of Cuba abroad, and to the increasing political and economic isolation of Cuba from both the

Free and Communist worlds. To these ends, prominence was given to problems with the sugar crop, statements prepared especially for AMSCROLL by such defectors as AMBRAY-1, AMBINGO-1, and selected defectors from the Cuban merchant marine. The program ran a series of quotations from earlier Castro speeches that were pitted against official government statistics of a current nature that gave the lie to Castro's earlier promises. Also, the program sought to exploit such specific items as solling Cuban beef to Spain which increased the shortage in Cuba, sending medical equipment and drugs to the Congo though these are desperately needed in Cuba, etc.. During this period the program received II letters from Cuban listeners as follows: July, 2; August, 4; and Septembor, 5. With one exception these letters were favorable in their response. As in the past AMSCROLL continued to front for AMSUADY-1's radio program over JMHOPE and AMTUMOR. Also, AMSCROLL continued to front for a musical program which it does not produce.

#### B. ADMINISTRATION

3. The amount budgeted for the quarter under review was \$36,750.00; whereas, \$33,873.00 was spent. Of this amount \$11,217.00 was for salaries and \$22,656.00 for operational expenses which included office maintenance. A determined and successful effort has been made to keep actual expenses under the budgeted amount. Important to this was the reorganization described in A.1. above which in salaries alone amounted to a monthly reduction of \$1,200.00. Operational and housekeeping expenses have also been reduced over previous months with, the Station believes, an improved operational result.

#### C. PROBLEMS

4. The Station believes that it has overcome a source of potential trouble by pressing the reorganization of AMSCROLL that became effective 1 July in that persons who in the past had been trouble makers were eased out. The only remaining problem is the ever-present one of AMFRAME-1 who is capable of earning considerably more than the Station is paying. As an intelligent, aggressive person with a growing family he will sooner or later have to face up to this personal problem of his. He prefers to remain in the work he is now doing for WOFACT which, coupled with a recent salary increase to \$450.00 a month should combine to retain him at least for the near future. His wife has recently received an impressive monetary prize of an academic nature and AMFRAME-1's family in Venezuela is currently supplementing his WOFACT pay, which factors also help.

#### D. PLANS FOR NEXT QUARTER

5. Administratively we expect AMSCROLL to continue as reorganized and we are hopeful that we can effect additional

economies. Operationally the Station has these specific projects in mind which are in addition to the normal activities:

- a. AMSCROLL will attempt to push further the Station-developed story of the spoiled Cuban lobster with the goal in mind of having it branded of dubious quality in Canada, France, and other countries.
- b. The Station has begun its utilization of AMSCROLL to analyze the 1967 sugar harvest. As for the 1966 harvest, AMSCROLL's final projection of the results of the harvest was made on 23 May, some five weeks in advance of the 29 June official Cuban announcement. AMSCROLL predicted a harvest of 4,496,400 tons, only 41,145 tons over the actual figure. We know of no one who came this close. We have observed with interest how such forecasters as Merrill Lynch offered figures that came even closer to the AMSCROLL projections as the final harvest date approached. We hope to repeat this performance for the coming year.
- c. At the close of this reporting period the Station began a campaign to discourage Japan-Cuban trade in favor of expanded Japanese trade with other Latin American nations. This campaign has the concurrence of Headquarters and Station Tokyo (DIRECTOR-36495 and TOKYO-9962). AMFRAME-1 and AMSNAKE-1 are being utilized to implement this campaign insofar as Latin American business organizations are concerned.

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- 1. OH 24 OCTOBER REV. HENRY MUIR, WHO SAID HE PRESIDENT
  OF THE UNITED LIBERAL PARTY, CALLED UPON IDEN A WHO SECRETARY
  GENERAL OF AMSCROLL (IDEN B). MUIR ASKED FOR ASSISTANCE FOR
  HIS PARTY'S FIGHT AGAINST COMMUNIST FORCES IN JAMAICA. MUIR
  SAID HE FRIENDLY WITH CHIEF LNGOLD IN JAMAICA AND
  EXPLAINED HE HAS INSUFFICIENT "MEANS" FOR HIS PARTY. IDEN A
  RESPONDED THAT SMCROLL HARDLY HAS MEANS FOR ITS OWN EFFORTS
  AND THAT IT UNABLE RENDER SUPPORT OTHER GROUPS. IDEN A
  SHOWED MUIR AROUND AMSCROLL PREMISES AND GAVE HIM SAMPLES
  AMSCROLL PUBLICATIONS. MUIR EXPRESSED INTEREST IN AT LEAST
  ONE PUBLICATION AND SAID IN FUTURE HE WOULD LIKE ADDITONAL
  COPIES FOR DISTRIBUTION IN JAMAICA.
- 2. ON 25 OCTOBER MUIR TELEPHONED IDEN A TO ASK FOR

  "A FEW HUNDRED DOLLARS" TO FINANCE TRIP TO CALIFORNIA WHERE

  MUIR SAYS HE HAS JAMAICAN CONTACTS WHO WILL PROVIDE FUNDS IF

  MUIR CAN ONLY GET THERE. IDEN A DECLINED., MUIR SAID HE

  UNSUCCESSFUL RAISING FUNDS THUS FAR IN JMWAVE AREA AND SECRET

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27 OCTOBER.

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3. STATION PLANS NO FURTHER ACTION MUIR'S REQUESTS
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DR. MARIO SEIGLIE

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NO STATION TRACES BEINER OR WORLD SEAFOOD. SEARCH OF MONTREAL, OTTAWA, TORONTO, WINNIPEG DAILY NEWSPAPERS 26 SEPTEMBER THRU 6 OCTOBER HAS FAILED REVEAL ANY MENTION REF 3 STORY.

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DISPATCH CLASSIFICATION PROCESSING SECRET Chief of Station, Ottawa MARRED FOR INDEXING NO INCEXING REQUIRED CAN RUCE MUCKING CAN RUCE MUCKING Chief, WH Chief of Station, JHWAYE ABSTRACT Cuban Lobster ACTION REQUIRED NETURINCES ACTION REQUIRED: For COS, Ottawa to determine REFERENCE: JUVAVE-3309 1. We forward by separate cover the AMSCROLL report, page 4 of which contains the study on Cuban-Canadian lobster trade discussed in the reference as well as a clip of the AMTAYFY-1 treatment of this study. It may be of interest to report that the mailing list routinely used for this and similar studies of this nature contains the following Canadian firms: Montreal Etar; Canadian Intelligence Publications, P.O. Box 130, Flesherton, Ontario; Financial Times of Montreal; Financial Post, Toronto; Canadian Chamber of Commerce, Hontreal; Canadian Press, a news agency located in Toronto; and the Ministry of Trade and Commerce. 2. As part of the follow-up play Station of course would appreciate any reaction from the Canadian press or other sources. We will particularly appreciate being informed if it comes to the attention of Station Ottawa that the health authorities inspect, condemn, or otherwise take any action on these shipments. PHILIP G. ELWARD

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UFGA-28091 (30 SEPT)

- 1. NORTH AMERICAN NEVSPAPER ALLTANCE (NAMA) WISHES DISTRIBUTE FEATURE ARTICLE BASED UPON AMTAFFY-1 STORY DESCRIBED REF A. PRIOR RELEASING ARTICLE NAMA HAS ASKED AMIAFFY-I CHECK FURTHER FOR MORE FACTS. IN ATTEMPTING THIS AMTAFFY-1 UNABLE REACH SAM BEINER THOUGH HAS SPOKEN TO MRS. BEINER AT REF B NUMBER WHO CONFIRMS BEINER HOME ALSO WORLD SEAFOOD DISTRIBUTORS' OFFICE. SHE SAYS BEINER NOT AVAILABLE. AS CONSEQUENCE BOTH NANA AND AMIAFFY-1 BELIEVE THEY ON TO BIG STORY AND NANA HAS DECIDED SIT ON MATERIAL IT NOW HAS UNTIL MORE BACKGROUND INFO ON BEINER, WORLD SEAFOOD, AND THEIR METHODS OF OPERATION CAN BE DEVELOPED.
- 2. REQUEST HOS AND STIAVA TRACES BEINER AND WORLD SEAFOOD WITH INDICATION WHAT CAN BE PASSED AMTAFFY-I. FROM OTTAWA ALSO REQUEST ANY APPLITIONAL INFO ON THIS SUBJECT,

PAGE 2 JMWAVE 3352 S E C R E ISECRET

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3. FOR PARIS: WILL BE HAPPY INCLUDE ANY ANGLE YOU PROVIDE RE JACQUES FOURCHTEIN & CIE, OR OTHERS THAT MAY BE DEALING IN CUBAN LOSSTERS.

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WORLD SEAFGOD OFFICE LOCATED IN MONTREAL HOME OF SAM SEINER WHO IS AN OFFICIAL OF FIRM. TELEPHONE 748-7014.

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REQUEST BY IMMEDIATE CABLE EXACT BUSINESS ADDRESS WORLD SEAFOOD DISTRIBUTORS WHICH WE BELIEVE TO BE IN MONTREAL AREA OR POSSIBLY TORONTO. FYI MONTREAL TELEPHONE OPERATOR HAS INFORMED LOCAL NEWSPAPER ATTEMPTING TO CHECK REF STORY THAT THERE NO FIRM WITH THAT NAME IN MONTREAL.

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SELLING TINNED AND FROZEN LOSSTERS TO WORLD SEAFOOD DISTRIBUTANCE RED

OF MONTREAL AND JACQUES FOURCHTEIN & CIE OF FRANCE.

ARTICLE STRESSED LATE DELIVERIES, SHODDY CUBAN BUSINESS PRACTICES,

IMPROPERLY COOKED WEAT, AND ENDED ON NOTE THAT LATEST SHIPMENT

OF FROZEN LOSSTER TO WORLD SEAFOOD CONTAINED QUANTITY ROTTEN

LOSSTER WHICH DISCOVERED ONLY AFTER SIX OR SEVEN HUNDRED

CARTONS HAD BEEN DISTRIBUTED THROUGHOUT CANADA.

2. STUDY RELEASED BY AMSCROLL 26 SEPT. AFP FILED STORY 26 SEPT AND AMTAFFY-1 PROVIDED EXCELLENT COVERAGE 29 SEPT. BELIEVE ADDITIONAL PUBLICITY THESE FACTS ESPECIALLY ABROAD WILL FURTHER EXACERBATE AT LEAST CUBA/CANADA TRADE. RELEASE AND CLIP FORWARDED HGS. ALSO AIRMAILING PARIS, POUCHING OTTAWA.

3. FOLLOW-UP STORY IN PREPARATION.

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- I. AMSCROLL RADIO ON 21 SEPTEMBER REPORTED CUBAEXPORT WAS NEGOTIATING TO SELL CUBAN BEEF TO COMISARIA GENERAL IN TWO UNITS OF ONE THOUSAND TONS EACH. BROADCAST RECALLED DECEMBER SALE BEEF TO SPAIN WHICH UPON ARRIVAL WAS FOUND TO BE SHORT BY 135 PIECES. BROADCAST FOR 29 SEPTEMBER WILL UPDATE THIS REPORT USING INFO CONTAINED REF.
- 2. JMHOPE AND OTHER RADIO ASSETS WILL HIT THEME OF GOC EXPORTS OF MEAT WHILE CUBAN PEOPLE SUFFERING SEVERE SHORTAGE. WILL POINT OUT THAT HARD CURRENCY OBTAINED BY GOC IN TRADE WITH SPAIN AND OTHER FREE WORLD NATIONS USED BY GOC TO EXPORT SUBVERSION AND VIOLENCE ABROAD AND TO STRENGTHEN, INTERNAL POLICE STATE MECHANISMS. THUS SUBANS LOSE BEEF AND GAIN MORE CONTROLS.

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DIRECTOR INFO TOKYO

TYPIC MHVIPER

REFERENCE: TOKYO 9840 ( N 97101)

SUGGEST AMSCROLL THROUGH IDEN WRITE TRADE ORGANIZATIONS WITH WHICH IDEN IN CONTACT IN ARGENTINA, BRAZIL, COLOMBIA, MEXICO, AND PERU SUGGESTING THEY BRING PRESSURE THEIR GOVERNMENTS TO INCLUDE JAPAN-CUBA TRADE ITEM ON GROUNDS THIS TRADE PROVIDES CUBA WITH FUNDS FINANCE SUBVERSIVE ACTIVITIES THESE COUNTRIES. PLS ADVISE.

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S E C R E T 192151Z CITE JMWAVE 3107 (INGHURST ACTING)

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ACTION REQUIRED - REFERENCES

ACTION REQUIRED: For Kingston to determine.

- 1. Por COS, Kingston's recent request we forward by separate cover twenty-five copies of the publication, Economic Intelligence Report. This is issued monthly in English and until we are informed otherwise we shall in the future forward twenty-five copies under a transmittal manifest. This publication is issued infrequently in Spanish; we shall forward five copies of these as they appear.
- 2. Station JMWAVE will appreciate any local reaction to this publication as well as suggestions for the inclusion of material that might be useful to a Kingston audience. As indicated by the edition being forwarded we attempt to keep the items in each Report factual on the grounds that in a publication of this nature facts constitute the best propaganda.

PHILIP G. ELMARD

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TION RECUIRED . RESERVICES

Act: For your infomration Ref: UPGA-25559, 21 July 1966

1. Madrid Station appreciates the excellent support which JMWAVE Station has provided in referenced operation. It may be of interest that the publication of the articles cited in reference cost approximately \$200.00

- 2. Through CUSPOT-2 Madrid Station made contact with Identity in an effort to establish on outlet for the publication of economic reports concerning Spain and PBRUMEN. It was agreed with the directors of Identity that the articles would be paid for at the same rate as paid advertisements; however they would appear as exclusive reports of Identity and bear no resemblance to a paid advertisement. Lecause of various legal ramifications, Identity agreed to publish only those articles which were signed.
- 3. QUSPOT-2's approach to Identity was made ostensibly under the auspices of a PDRUMEN exile group with whom he said he was affiliated, the headquarters of which are ostensibly in the JMWAVE area. It was agreed that the JMWAVE exile group would furnish the material directly to Identity, with a copy to QUSPOT-2, who, after receipt of the article, would then approach the directors of Identity to ascertain the price of the article and push for its publication. In this regard Madrid would appreciate continuing with this practice for the mailing of articles intended for publication (with a copy pouched to Madrid) as was established.

Attachment: UNDER SEPARATE COVER

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- With a view toward economy it should be noted that madrid Station took the liberty of excluding some of the material which was included in the first report. We suggest that the reports be limited to one or two pages if feasible. In this manner we feel we will have a better chance at publication.
- 5. In the last several issues Identity has published various articles of a favorable nature towards the PBRUMEN economy. Station has reason to believe the primary purpose of the favorable articles is that the director of Identity is attempting to ingratiate himself with the PBRUMEN Government so that he will be well received by PBRUMEN officials if the Spanish Covernment nominates him as the Spanish commercial Spanish Government nominates him as the Spanish consercial representative to PERUMEN.

eslio H. HENDRIQUE

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UNDER SEPARATE COVER to OBMA-21648, 10 Aug 66

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O AMSCROLL Article for Republication.

#### ACTION REQUIRED: None

- l. A result of QUSPOT-2's recent holiday in the JMWAVE area has been to establish a correspondence between him and AMFRAME-1, the signer of the Suplemento Especial of the AMSCROLL Economic Bureau, a copy of which is forwarded by separate cover. QUSPOT-2 has indicated that he could use AMSCROLL economic studies and that he could arrange for publication of at least some of these in Identity A. He suggested that the original of such publications be sent to Identity B with a copy to him. This was done in the case of a recent economic report which was shortly thereafter published in Identity A. QUSPOT-2 airmailed this story to AMFRAME-1 which arrived at about the same time as the copy the Madrid Station airmailed to the JMWAVZ overt address.
- 2. We wish that the article being forwarded by separate cover also be surfaced in Identity A. The original has been airmailed to Identity B with a copy to QUSPOT-2 per QUSPOT-2's suggestion. JMWAVE feels that this is a useful mechanism and unless advised to the contrary we propose to forward additional ANSCROLL studies to Identity B for publication in Identity A. Should Madrid prefer we, of course, can in the future forward such articles directly to the Station for placement instead of airmailing them to Identity B.
- 3. Studies similar to the one being forwarded are regularly prepared in English on a number of economic subjects. They are distributed to shipping firms, certain banks engaged in international commerce, international trade organizations, international commodity houses, etc. They are translated into Spanish solely for use in Identity A; thus, in this sense, these reports are an "exclusive".

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## economic intelligence report

FROM THE U.R.-ECONOMIC RESEARCH BUREAU

MOVIMIENTO UNIDAD REVOLUCIONARIA (U.R.)

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373 - 8033

VOL. I No. 11-A (Suplemento Especial)

EXCLUSIVO PARA EL BURO DE INVESTIGACIONES
ECONOMICAS DE UNIDAD REVOLUCIONARIA.-

#### LA CALIDAD ACTUAL DEL AZUCAR CUBANO

Por el Ingeniero Raúl Esperza Tabares ex-Director de Investigaciones Tecnológicas del Ministerio del Azúcar (MINAZ) de Cuba Comunista

Este breve análisis de la calidad actual del azúcar cubano va dirigido tanto al perito en azúcares (como paso inicial de lo que podría convertirse en un estudio mas técnico y exhaustivo) como al lector ordinario, toda vez que, en Cuba, el azúcar es casi sinónimo de prosperidad económica, y así, la calidad del azúcar desempeña un papel de gran importancia en la situación económica global del país (1).

Sin mas comentarios o notas de introducción, ofrecemos a continuación el análisis de la calidad actual del azúcar cubano:

#### 1.- Materias Extrañas:

- a) <u>Azúcar crudo</u>: La industria azucarera cubana se caracterizaba por recibir para su procesamiento, la mejor calidad de caña de azúcar en cuanto a su contenido dematerias extrañas (menos del 3%). Actualmente y por causa de los trabajadores "voluntarios" por un lado y por otro a la mecanización de la cosecha de la caña, las materias extrañas que acompañan a la caña al llegar al Central para su procesamiento ha aumentado al 8% en el caso de los voluntarios y al 19% en el caso de las máquinas de cortar caña soviéticas. Es de señalarse que dentro de la composición de estas materias extrañas está inclida la tierra, y como quiera que las tierras de Cuba tienen en su composición un alto contenido de arcillas, estas son muy difíciles de eliminar en el proceso tecnológico de purificación y afectan grandemente la calidad del azú car cruco.
- b) Azúcar Refino: Las materias extrañas, principalmente arcillas de las tierras llegan hasta el azúcar refino dándole color al mismo y dejando residuos insolubles al ser disueltas esta azúcar. Esto disminuye la calidad del azúcar refino no sola mente para el consumo humano directo; sino que ocasiona graves perjuicios en las industrias de alimentos que utilizan el azúcar refino. Lo mismo sucede con las industrias de refrescos.
  - (1) No es necesario ensalzar la calidad del azúcar cubano que producía antes de Castro, ya que su prestigio en el mercado mundial es un hecho de sobra cono cido. Lo mismo puede decirse de los técnicos cubanos en azúcar, con quie nes los expertos internacionales han tenido amplia oportunidad de discutir los asuntos azucareros e intercambiar ideas y sugerencias libremente. Esta situación ya no existe.

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#### 2.- Polarización:

- a) Azúcar crudo: En érocas anteriores al régimen comunista, Cuba no producía azúcares crudos con polarizaciones menores de 97.0 a 97.5 %, y para muchos mercados extranjeros se recducían azúcares crudos con polarizaciones superiores a 98.0%. En la actualidad un perciento significativo de la producción no alcanza esos valores, dánidose casos de azúcares crudos con polarizaciones de 96.0 y 95.0 %.
- b) Azúcar Refino: Las calidades mejores de azúcares refinos o blancos se miden en los mercados internacionales principalmente por su grado de polarización, la cual deberá ser como mínimo 99.%. Los azúcares refinos en la actualidad bajo el régimencomunista no alcanzan esa cifra, manteniendose entre 99.70 y 99.80%.

#### 3.- Humedad :

- a) Azúcar Crudo: Los azúcares crudos cubanos siempre se caracterizaban por su bajo contenido de humedad, lo cual los hacía de magníficas condiciones para resistir al
  macenamientos ecolongados y manipulación segura a estos azúcares. Actualmente el con
  tenido de humedad ha aumentado hasta un 200%, debido a varios factores como son, contenido de coloides producidos por las arcillas de las tierras, condiciones deificien
  tes de las centrífugas de azúcar, mayor contenido de mieles en el azúcar, etc. Ade más, en muchas ocasiones, azúcares producidos en buenas condiciones se deterioran debido a la humedad existente a causa de deficiencias en el almacenaje en centrales y
  puertos de embarque.
  - b) Azúcar Refino: La deficiente tecnología y el mal estado de los equipos apropia dos han dado como resultado un aumento del contenido de humedad en el azúcar refino de casi un 70%. Además azúcares projucidos con bajo contenido de humedad en las refinorales, son alterados por el mal estado de los almacenes.

#### 4.- Materias Insolubles:

- a) Azúcar Crudo: El contenido de materias insolubles en el azúcar crudo ha aumenta do aproximadamente en un 250% debido a la maia purificación de los jugos de caña duran te el proceso tecnológico, y a la introducción de materias extrañas conjuntamente con la caña que van a parar hasta el azúcar.
- b) Azucar Refino, El uso de azucares crudos de baja calidad, la deficiente calidad del Acido Fosfórico, la Tierra de Infusorios, y el Carbón Activado, productos estos en viados por los países comunistas, han tenido como consecuencia un aumento del porcenta je de materias insolubles en los azucares refinos de aproximadamente el 200%, reducien do considerablemente la calidad de estos azucares refinos.

#### 5 .- Color:

- a) Azúcar Crudo: El Índice de color de los azúcares crudos ha aumentado casi en un 300%, lo que reduce proporcionalmente la calidad de estos crudos como materia prima en las refinerías.
- b) Azúcar Refino: Este es uno de los factores importantes en la calidad de los azúcares refinos o blancos, y en los años recientes, debido a deficiencias tecnológicas, a la ausencia casi total de técnicos con experiencia, y a la baja calidad de los materiales decolorantes tales como el Carbón Activado suministrado por Polonia y la Unión Soviética, el Índice de color, medido en Unidades ICUMSA, ha aumentado en un 200%. Es de señalar que ninguna refinería del país cumple las especificaciones en cuanto al índice de color establecidas por los Métodos Internacionales de Control de Calidad.

#### 6.- Problemas Específicos del Azucar Crudo:

- a) Filtrabilidad: El Índice de filtrabilidad que mide las propiedades precisamente de refinación del azúcar crudo, ha bajado en un 250% en los años recientes, afectando seriamente los costos de producción de las refinerías que emplean este azúcar crudo como materia prima.
- b) Uniformidad del grano de Azúcar: Como consecuencia de la total ausencia de e qui nos automáticos para controlar la cristalización del azúcar, ya que la gran mayoría ha sido destruído y no reparado, la uniformidad de los cristales o granos del azúcar crudo ha disminuído a líderes inverosímiles. Es casi imposible observar azúcares crudos actuales que no tengan un alto índice de "conglomerados", "gemelos", y "Falso grano", lo que hace que la uniformidad de los cristales no se mantenga, ocasionando perjuicios a las refinerías que emplean esta azúcar como materia prima por la cantidad de mieles e impurezas que conllevan. Esto reduce la capacidad de las refinerías y aumenta considerablemente su costo de producción.
- c) Aspecto Sanitario: La falta de cuidado en cuanto a la higiene con que debe ser producida el azucar, así como las calidades de las aguas que se emplean para el lavado de los azucares en las centrífugas, el roco cuidado y esmero con que son tratadas en los almacenes, han producido un descenso en cuanto al aspecto sanitario de los azucares acusándose un aumento considerable en el contenido de hongos, bacterias, y leva duras. Todos estos elementos extraños afectan la calidad y producen fermentaciones esecundarias en el azucar destruyéndose parte de la sacarosa de las mismas, lo cual reduce los rendimientos en las refinerías de azucar y aumenta considerablemente el costo de producción.
- d) <u>Envases</u>: Los envases que viene utilizando el régimen comunista en los azúca res crudos, son en parte elaborados en la Unión Soviética. Estos envases de yute son de ínfima calidad y además como no tienen las medidas standards, el azúcar se compacta dentro de los sacos, produciéndose muchas roturas de los mismos.
- e) Azúcar Endurecida: Como consecuencia de la deficiencia en la tecnología de -producción, las materias extrañas, y las malas condiciones de los almacenes, el índice de azúcares endurecidos en almacenamiento ha aumentado casi un 200%. Esto trae -como consecuencia grandes dificultades en las refinerías al disolver al azúcar y sa -carla de los sacos. Además al aumentar el costo de manipulación, se aumenta el costo de producción.

#### 7.- Problemas Específicos del Azúcar Refino:

- a) <u>Azúcares invertidos</u>. Debido a la deficiencia tecnológica y a la baja calidad de los azúcares crudos utilizados, el contenido de azúcares invertidos ha aumentado en un 150% en los últimos años con el resultado de la baja de calidad de este tipo de az<u>ú</u>car.
- b) <u>Cenizas</u>; Como consecuencia de la gran cantidad de materias extrañas y la baja calidad de los azúcares crudos, así como la deficience calidad de los Carbones Activa-dos empleados en las refinerías, el contenido de cenizas ha aumentado en los últimos años en un 50%, afectando la calidad de estos azúcares.
- c) Contenido de Azufre (SO<sub>2</sub>): El contenido de azufre en los azúcares refinados de be ser extramadamente bajo ya que afecta la salud del consumidor y crea grandes dificultades en las industrias que usan el azúcar. Como consecuencia de la baja calidad del Acido Fosfórico Soviético que tiene un alt contenido de Azufre, los azúcares en los últimos años han sufrido un aumento del 100% en su contenido de azufre lo que afecta de la calidad de los mismos.

- d) Contenido de Arsénico: El Arsénico es una de las contaminaciones que mas afeg tan la calidad de cualquier producto alimenticio, y mucho mas significativo es en el arúcar. Los roductos auxiliares usados en la refinación del azúcar tales como Acido Fosfórico suministrados por países comunistas, tieno un alto porcentaje de Arsénico e los que contaminan el azúcar, habiéndose elevado esta cifra en un 70% sobre los valores normales.
- e) <u>Contenido de Plomo</u>: La presencia de Plomo en los azúcares refinados debe ser a significativo, pero en los últimos años el empleo de Tierras de Infusorios y Acido Fog fórico de países comunistas que tienen baja calidad y están contaminados con este elg mento, ha roducido un aumento del contenido de plomo en los azúcares refinos de un 50% sobre los valores normales.
- f) Contenido de Cobre: Los azúcares de Cuba se caracterizaban por su ausencia de Cobre, sin embargo al usarse los productos contaminados y de baja calidad suministrados por los países comunistas, y nor otro lado el mal estado de los equipos que tie a nen partes de Cobre, han dado como resultado un aumento en el contenido de Cobre 11ea gándose a obtener valores de 2 a 3 % de Cobre en el azúcar refino.

#### CONCLUSIONES :

- l.- Bajo el presente régimen, la calidad del azúcar cubano ha sufrido un tremendo deterioro.
- 2.- La industria azucarera cubana no ha sido una excepción al principio de que "el Comunismo es sinónimo de baja calidad".
- 3.- Los gobiernos, los pueblos y las firmas de los países que aun adquieren azú car de Cuba deben tomar nota de este breve análisis.

Por el Buró de Investigaciones Económicas de U.R.

Dr. Rateel Rivas-Vazquez Director

Miami, 7 de Julio de 1966

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# COMITE PRO SOCOT EMPRESARIAL Management Boycott Committee P. G. 8 GX 3 9 G G MIAMI, FLA. - 33 GG - U. S. A.

#### CUPAN MERCHANT MARINE CFF ICIALS, OFFICERS AND CREWWENDERS WHO HAVE ARANDONED

#### THE IP POSTS DURING RECENT MONTHS

The "Free Cuban Merchant Marine Committee" releases the "score" of Cuban merchant marine officials, officers, and crewmembers who have abandoned their posts during recent months, thus increasing the lack of qualified personnel in the merchant fleet, another problem presently faced by the Castro-Communist regime.

The "Free Cuban Merchant Marine Committee" has up-date the "score" since the first one it released the "score" contains full names of merchant fleet officials, officers, and crewmen, ranks, names of vessels, port where the defections occured and dates.

I.- S C O R E.-

NUMBER OF VESTELS: 16 NUMBER OF PERSONNEL: 29

Captain: 5
Chief Engineer: 9
First Officer: 2
Second Engineer: 1
Helmsman: 2
Radio Operator: 1
Others: 6
Supervisor: 3

20

\* Attached is the statement of Raul de la Rua Castro, former Chief Engineer of the MV SIERRA MAESTRA, who jumped ship in Murorán, Japan, on March 20, 1966.-

INTERRUPCION DEL INTERCAMBIO COMERCIAL <u>y todo transporte maritimo con</u> cuba comunista. (Guerdo de la camara de comercio de las americas, XV convencion anual, junio 16, 1965):

INTERRUPT COMMERCIAL EXCHANGE AND ALL MARITIME TRAFFIC WITH COMMUNIST CUBA.
(RESOLUTION OF THE CHAMBER OF COMMERCE OF THE AMERICAS, XV ANNUAL CONVENTION, JUNE 16, 1965)

RAUL DE LA RUA CASTRO ARNALDO GIL LOPEZ DANIEL SCMOZA JOSE OYARZABAL J. RUBEN HERRERA MARTINEZ MIGUEL FERNANDEZ GARCIA SALVADOR VENEITO VAZQUEZ ANTONIO DURAN GONZALEZ JOSE ANGEL SEARA RIVAS ALCIDES LOYOLA MARQUEZ FRANCISCO DALTABUIT MANUEL PERNANDEZ MARCOS ESTRUCH JESUS CRESPO HUGO LEY ACHON FRANCISCO COBAS OSES ANTONIO ARIAS MARIO PEREZ GIRON HUMBERTO E. FERNANDEZ A. CESAR LOREDO GARCIA AUGUSTO CONZALEZ DUQUE P. ROBERTO SURROCA ALBERTO TORRES GOMEZ PELIX GONZALEZ ALPI JORGE I. SALCEDO EMILIO LEAL VALDES LUIS CASAS CAMPA RAUL GONZALEZ	Chief Engineer Ass. Supervisor First Official Chief Supervisor Steward Second Engineer Electrical Technicia Seaman Helmsman Cook Captain Helmsman Radio Operator Steward Chief Engineer Chief Engineer Captain First Officer Chief Engineer Purser Captain Captain Captain Chief Engineer Chief Engineer Chief Engineer Chief Engineer Chief Gen. Inspector Chief Engineer	BAHIA DE TANAMO 13 DE MARZO FRUCUEA RIO JIBACOA RIO JIBACOA MANUEL ASCUNCE MANUEL ASCUNCE MANUEL ASCUNCE SIERRA MAESTRA ARACELIO IGLESIAS ARACELIO IGLESIAS ARACELIO IGLESIAS ARACELIO IGLESIAS CAMILO CIENFUECOS UVERO UVERO 2 BAHIA DE TANAMO HABANA 13 DE MARZO 13 DE MARZO 13 DE MARZO	Tokyo, Japan Bilbao, Spain Cadiz, Spain Cadiz, Spain Madrid, Spain St. John, Canada El Ferrol, Spain El Ferrol, Spain Elibao, Spain Bilbao, Spain Bilbao, Spain Antwerp, Belgium Osaka, Japan Osaka, Japan Osaka, Japan Osaka, Japan Calcmbo, Ceylon Colombo, Ceylon Madrid, Spain St. John, Canada Barcelona, Spain Filbac, Spain Rotterdam, Holland	March 2C, 1966 March 14, 1966 March 14, 1966 March 14, 1966 March 5, 1966 March 4, 1966 Feb. 4, 1966 Feb. 4, 1966 Feb. 4, 1966 February, 1966 Jan. 31, 1966 Jan. 2C, 1966 Jan. 20, 1966 Jan. 4, 1966 Jan. 4, 1966 Jan. 4, 1966 Dec. 27, 1965 Dec. 27, 1965 Dec. 27, 1965 Dec. 27, 1965 Dec. 18, 1965 Dec. 18, 1965 Dec. 18, 1965 Oct. 25, 1965 Oct. 25, 1965 Oct. 25, 1965 Oct. 27, 1965 Oct. 28, 1965 Oct. 29, 1965 Oct. 29, 1965 Oct. 29, 1965
(1) Naval constru	Chief Engineer	13 DE MARZO MATANZAS	Rotterdam, Holland Barcelona, Spain	Aug. 23, 1965 August, 1965 March, 1965

<sup>(1)</sup> Naval construction supervisors stationed at Spanish shippards.(2) Chief General Inspector for Mambisas (Official Cuban shipping enterprise) stationed in Spain.-

#### STATEMENT OF RAUL DE LA RUA CASTRO.-

My name is Raul de la Rua Castro, and I was the Chief Engineer aboard the Cuban MV SIERRA MESTRA until March 20, 1946, when I jumped ship in Muroran, Japan.

Working conditions in the Cuban Merchant Fleet also influenced my decision. I could not stand the intensified espionage on board by members of the G-2. It is worth mentioning that the plan to indoctrinate Cuban merchant crews was a complete failure. The regime has abandoned the project altogether, and is now trying to place loyal Communists as officers and crewmembers, even if they are not qualified for their jobs.

As a matter of fact, the lack of qualified personnel is an increasing problem, and another source of trouble aboard Cuban vessels. During the last months a total of twenty nine officials, officers and crewmembers of the Cuban Ferchant Marine have defected (data of up-to-date merchant marine score). After I quit the SIERRA MAES TRA, for instance, there was not a single certified engineer on board, although there were several young fellows getting on the job training. This is a fact that should be taken into consideration by the insurance firms that underwrite Cuban vessels.

Most of the vessels are faced with all sorts of mechanical difficulties, due to lack of spare parts and a very faulty maintainance, situation that gets worse when consider the scarcity of qualified personnel just mentioned.

I am very happy to have joined those of my fellow Cuban officers who preceded me in this decision. I wish to thank the "Free Cuban Merchant Farine Committee" for all the attentions accorded me, and I hope to rejoin our merchant fleet soon, when our vessels again sail under the flag of a free country.

FREE CUBAN MERCHANT MARINE COMMITTEE 830 SOUTH MIAMI AVENUE MIAMI, FLORIDA 33130

Miami, April 1st, 1966 .-

#### COMITE PRO BOICOT EMPRESARIAL

Management-Boycott Committee

P. O. BOX 3900 MIAMI, FLA. - 33101 - U. S. A.

## MIENERCE DE DOTIACIONES DE LA MARINA MERCANTE CUBANA QUIENES HAN ABANDONADO SUS BUQUES RECIENTEMENTE

El "Comité de la Marina Mercante Cubana Libre" da a conocer el total de funcionarios, eficiales y tripulantes de la Marina Mercante Cubana que han abandonado que cargos durante los últimos meses, aumentando con ello la falta de personal calificado en la flota mercante, otro problema que el régimen Castro-Comunista afronta en el presente.

El "Comité de la Marina Mercante Cubana Libre" ha puesto al día el total de funcio narios, eficiales y tripulantes de la flota mercante desde la primera que se dió a conocer. Este total centiene-los nombres completos, el rango, nombre del buque, puerto en el cual lo abandono y fechas.

#### I.- SCORE .-

Minero de buques: 16 Mientros de las dotaciones: 29

Capitán:	5
Jefe de Maquinas:	9
Primer Oficial:	2
Segundo Maquinista:	1
Timonel:	2
Radio Telegrafista:	1
Otros:	6
Supervisor:	3
•	

NOTA:

Adjunto se encuentran las declaraciones de Raul de la Rua Castro, ex-Jefe de Ma quinas de la Motonave SIERRA-MAESTRA, quien abandono el barco en Muroran, Japon en Marzo 20 de 1966.

INTERRUPCION DEL INTERCAMBIO COMERCIAL Y TODO TRANSPORTE MARITIMO CON CUBA COMUNISTA. (Acuerdo de la camara de comercio de las americas, XV convencion anual, junio 16, 1965) Interrupt commercial exchande and all maritime traffic with communist cuba. Resolution of the chamber of commerce of the americas, XV annual convention, june 16, 1965)

HOMBRE	CARCO	BUQUE		•
RAUL DE LA RUA CASTRO ARNALDO GIL LOPEZ DÁNIEL SOMOZA JOSE OYARZABAL J. RUBEN HERRERA MARTINEZ MIGUEL FERNANDEZ GARCIA SALVADOR VENEITO VAZQUEZ ANTONIO DUNAN CONZALEZ JOGE ANGEL SEARA RIVAS ALCIDES LOYOLA MARQUEZ FRANCISCO DALTABUIT MARCOS ESTRUCH JESUS CRESPO HUGO LEY ACHON FRANCISCO FDEZ. SAN ROMAN FRANCISCO COBAS CSES ANTONIO ARIAS MARIO PEREZ GIRON HUMBERTO E. FERNANDEZ A. CESAR LOREDO GARCIA AUGUSTO GONZALEZ DUQUE F. ROBERTO SURROCA ALBERTO TORRES GOMEZ PELIA CONZALEZ ALPI JORGE I. SALCEDO EMILIO LEAL VALDES LUIS CASAS CAMPA RAUL GONZALEZ	Jefe de Maquinas Supervisor Asistente Primer Oficial Supervisor-Jefe Camarere Segundo Maquinista Electricista Marinere Timenel Cocinero Capitán Timenel Radic Telegrafista Camafere Jefe de Maquinas Jefe de Maquinas Sobrecargo Capitán Primer Oficial Jefe de Maquinas Sobrecargo Capitán Jefe de Maquinas Inspector General Jefe de Maquinas	SIERRA MAESTRA  1 MATANZAS  1 COMBATE DE PALMA MOCHA JIGUE PINO DEL AGUA BAHIA DE TANAMO 13 DE MARZO FRUCUBA RIO JIBACOA RIO JIBACOA MANUEL ASCUNCE MANUEL ASCUNCE MANUEL ASCUNCE SIERRA MAESTRA ARACELIO IGLESIAS ARACELIO IGLESIAS ARACELIO IGLESIAS ARACELIO IGLESIAS ARACELIO IGLESIAS CAMILO CIENFUEGOS UVERO  2 BAHIA DE TANAMO HABANA 13 DE MARZO MATANZAS	Murorán, Japón Rilbac, España Barcelona, España Barcelona, España Madrid, España St. John, Canadá Tokyo, Japón Bilbac, España Cadiz, España Kadrid, España Kadrid, España El Ferrol, España El Ferrol, España El Ferrol, España Bilbac, España Bilbac, España Bilbac, España Antwerp, Bélgica Osaka, Japón Colembo, Ceylán Madrid, España Colembo, Ceylán Madrid, España St. John; Canadá Barcelona, España Rotterdam, Holanda Barcelona, España	Marzo 20, 1966 Marzo 14, 1966 Marzo 10, 1966 Marzo 5, 1966 Marzo 4, 1966 Feb. 4, 1966 Feb. 4, 1966 Febrero, 1966 Febrero 20, 1966 Enero 20, 1966 Enero 4, 1965 Dic. 27, 1965 Dic. 18, 1965 Dic. 18, 1965 Dic. 18, 1965 Oct. 25, 1965 Oct. 25, 1965 Octubre, 1 Ag. 23, 1965 Agosto, 1965 Marzo, 1965

<sup>(1)</sup> Supervisor de construcciones navales, prestando servicios en España.(2) Inspector General de la Empresa de Navegación Mambisa.-

#### DECLIENCIONES DE RAUL DE LA RUY CASTRO.-

Mi mombre es Raul de la Rua Castro y hasta el 20 de marzo de 1966 desempeñé el cargo de Jefe de Maquinas de la Notonave SIERRA MAESTR:, cargo este que abandons en Marcran, Japon.

Las condiciones de trabajo en la Marina Mercanto Cubana fueron uno de los motivos que me llevaron a tomar mi decisión. Tampoco podía continuar soportando el espionaje y la vigilancia a bordo por miembros del G-2. Vale la pena mencionar que el plan de adoctrinamiento para los miembros de las dotaciones de la flota mercante cubana ha fracasado completamente. El régimen ha abandonado dicho plan y lo unico que hace ahora es sustituir a los que abandonamos los buques por personal "políticamente apto", pero carente de caracidad técnica para desempeñar los cargos.

De hecho, el régimen confronta un serio problema ante la escasez de personal técnico expacitado y titulado, y deto constituye otra fuente de problema a bordo de los teques cubanos. Durante los últimos meses un total de veinte y nueve funciona rios, oficiales y tripulantes de la flota mercante cubana han abandonado sus cargos. Fara que se tenga una idea sobre la gravedad de este problema resulta necesa rio segular que después que ye abandone el SIERRA MIESTR 1 no quedo a bordo un solo maquinista con título, a pesar de que varios muchachos jóvenes se encontraban alli recibiendo entrenamiento, pero por supuesto, aún sin el debido título. Esta es una realidad que debe ser considerada seriamente por las firmas aseguradoras de buques cubanos.

La mayoria de los buques confrontan dificultades en lo referente al funcionamiento debido principalmento a la falta de piezas de repuesto y al mantenimiento defectuo so y poco eficiente y como es natural este problema se acentua con la escasez de personal técnico capacitado en las dotaciones.

Deseo manifestar que estoy contento de encontrarme junto a tantos otros compañeros de la Narina Mercante que me han precedido y quiero agradecer públicamente al "Comité de la Marina Mercante Cubana Libre" las atenciones que ha tenido comigo, así como la ayuda que me estan prestando, y sinceramente espero poder volver a la Marina Marcante en un futuro próximo; cuando una vez más podamos navegar bajo el pabellón de una Patria libre.

COMITE MARINA MERCANTE GUBANA LIBRE 830 SOUTH MIAMI AVENUE MIAMI, FLORIDA 33130

Miami, lro, de Abril de 1966.



#### CONFERENCIA DE FRENSA DE RAUL ESPARZA TABARES

Mi nombre es Raúl Espárza Tabares y hasta hace escasamente un mos me encontra ba presidiendo la Delegación Cubana a la Conferencia Internacional de Expertos en Azúcares de la FAO (Food & Agriculture Organization de las Naciones Unidas) que se celebró en Londres del 170, al 3 de Marzo de 1966, al mismo tiempo que ocupaba el cargo de Director de Investigaciones Tecnológicas Azucareras del MINAZ y formaba parte de la "Comisión de Estudios del Plan Perspectivo Azucarero".

A mi lado se encuentra mi señora Josefa Reus y nucstros hijos Roberto, de 21 años y Raúl, de 22 años, ambos estudiantes de ingeniería de la Universidad de La Habana.

Antes de hacer un breve relato de la odisea de mi familia para abandonar el país, deseo agradecer a los compañeros de UNIDAD REVOLUCIONARIA las atenciones que han tenido para con nosotros y al mismo tiempo por darme esta oportunidad de hacer estas declaraciones a los periodistas del mundo libre.

Desde hace dos años todos nos encontrabamos tratando de abandonar el país pero nos había sido imposible a mi no se me permitía salir debido al cargo que ocu paba y ni siquiera se le daba esta oportunidad al resto de mi familia. Cuando lo de Camarioca nos fué a receger un barco y las autoridades cubanas ni nos avisaron de que dicha embarcación se encontraba allí. La única salida era abandonar el país en bote nor la vía clandestina. La oportunidad se presentó durante mi estancia en Londres. Yo había salido de Cuba el 23 de febrero de 1966 dejando atrás a mi seño ra y a mis dos hijos, uno de los cuales, Raúl, se encontraba enfermo de hepatitis en La Habana.

Mi señora tuvo que tomar la decisión sin encontrarme yo a su lado, pero había que aprovechar la oportunidad que se presentaba y salir por la vía clandestina del país. De la odisea pueden dar detalles ellos mucho mejor  $\alpha_{ij}$ e yo y posiblemente los miembros de la prensa desearán hacerles algunas preguntas al final de mis palabras.

Muy brevemente les diré que ellos se sometieron al mismo proceso que tantos — otros cubanos se han sometido, es decir, lanzarse en bote a cruzar el "corredor de la muerte" con la confianza que Dios los ayudaría a arribar a tierras de libertad. Dos intentos fallaron pero por fin, el tercer intento fué un éxito y al menos el grupo completo, unas veinte personas, se montaron en el bote y gusieron proa a los Estados Unidos; el motor se rompió y la travesía fué la mayor parte del tiempo a vela al cabo de casi dos días el agua y la escasa comida se habían acotado y en

m.

tonces apareció un huque griego que después de facilitarles agua y algunos alimentos lo comunicó al Servicio de Guardacostas de los Estados Unidos y poco desepués un avián fatalina volum soure el lugar y marcaba el sitio para facilitarle la tarea a una de sus unidades navales que ya se encontraba en camino.

La llegada del buque del Servicio de Cuardacostas Norteamericano fué real mente providencial, pues mi familia y los otros tripulantes del bote observaban
aterrorizados como por la popa se acercaba velozmente una lancha patrullera cubana, que al ver el buque norteamericano viró en redondo y regresó a Cuba.

Yo me encontraba en el hotel en Londres y una llamada de larga distancia me puso al corriente de la situación. Ellos se encontraban a salvo y ahora me tocaba el turno a mí.

Lallamada informándome del arribo de mi familia a los EE.UU. llegó precisamente cuando me encontraba reunido con el resto de los miembros de la Delegación. Estos me observaban atentamente, como queriendo adivinar lo que se me decía desde el otro lado de la línea. Por tanto, tuve que desplegar mis escasas dotes de actor teatral y simular que la llamada era oficial desde Cuba.

Ante esta situación, optó por informar, falsamente, a los restantes delegados que el gobierno cubano me había encargado el cuidado de otros asuntos, por lo que tendría que demorarme algunos días mas de los previstos en Madrid.

Los dije también que me reservaran pasaje a bordo del vuelo de la semana si cuiente y les entregué una carta para mi familia. Llegué a Madrid el 4 de Marzo. Las autoridades españolas me brindaron toda clase de facilidades, incluso posteriormente la de ofrecorme hasta protección personal, puesto que cuando en el MINAZ se conoció mi desaparición, el gobierno notificó a las embajadas cubanas en Londres y Madrid que me encontraran y que me llevaran de regreso para La Habana aunque tuviera que ser a bordo de un buque cubano y por supuesto, en contra de mi voluntad.

No deseo tomar mas tiempo para anécdotas personales y si lo he hecho ha sido porque estimo que ayudan a comprender la verdadera situación que se vive en
Cuba. La situación de los funcionarios que como en mi caso, desean la libertad
de nuestra Patria, y que nos encontramos sujetos a vigilancia, a represión, mis
hijos expulsados de la Universidad y sujetos a las mismas privaciones que el res
to de nuestro Pueblo.

Pasemos ahora al tema principal de esta conferencia, que es a la vez la es pina dorsal de la economía cubana y por tanto el factor determinante de la es - tabilidad o de la caída del régimen de Fidel Castro: el AZUCAR.

En relación con el estado de la industria azucarera en la actualidad es nocesario comenzar por esbozar la situación en la que se succentran las inmentos. Debido-a-la-escasez de niezas de repuesto, la falta de materiales y la baja cal dad del trabajo, los ingenios confrontan una situación que es necesario califi -car de "caótica". La falta de personal técnico capacitado y de obreros especializados hacen que la operación de producción de los ingenios sea altamente deficiente. Por otra parte, la falta de abastecimiento de caña no permite que los in genios funcionen a su capacidad normal, trayendo como consecuencia poca eficiencia en el trabajo y un alto consumo de combustible adicional, que ocasiona un au mento considerable en los costos de producción del azúcar. En relación con los medios de transporte, rincipalmente los ferrocarriles azucareros, deseamos acla rar que se encuentran también en pésimas condiciones, a pesar de la adquisición de locomotoras soviéticas, inglesas y francesas, pues las vías férreas no permiten el aprovechamiento de este material rodante. Por ejemplo, durante 1965 se debían de haber cambiado seis millones de traviesas en las vías férreas, mas sin embargo sólo había diponibles ochenta mil. El resultado es el incremento de los descarrilamientos que durante la zafra de 1965 alcanzaron un promedio de tres des carrilamientos diarios, produciéndose diez accidentes mortales.

Muchos me preguntan cual será la producción final de la zafra de 1966 y sobre este punto debo hacer los comentarios siguientes: Fidel Castro anunció que la meta azucarera de este año serían 6.5 millones de toneladas y ese anuncio no sólo fue hecho durante su discurso del lro. de mayo de 1965, sino que lo repitió durante su discurso del 7 de junio del mismo año. Sin embargo, se admite que di cha meta no será alcanzada. Ahora bien el estimado actual no excede de 5.1 mi-

Primeramente se debe mencionar la falta de abono. Este año la aplicación de abono fue insignificante, pues el gobierno no tenía las divisas necesarias para adquirirlo, principalmente en Italia. El año pasado, sin embargo, se aplica-

ron aproximadamente 450,000 toneladas.

En segundo lugar, resulta necesario hacer referencia a las siombras de caña.

Las nuevas areas sembradas de caña lo han sido de forma deficiente y además se han utilizado areas destinadas con anterioridad a la siembra de otras cosechas para sembrar caña, como lo constituye, por sólo citar un ejemrio, el caso de la zona situada en los alrededores de Manzanillo y Bayamo, las cuales eran zonas arroce ras y ahora han intentado convertirlas en zonas cañeras resultando todo esto en un fracaso pues la caña es de baja calidad al no ser adecuado el suelo. Otro fag tor menos importante pero digno de darse a conocer es la falta de cuidado en las tareas de cultivo y atención de los cañaverales debido a la escasez de mano de g bra.

Con estos antecedentes es que hay que analizar el monto de la presente zafra. Durante 1965 el día 7 de abril se alcanzó el cuarto millón, pero este año el tercer millón se alcanzó el día 3 de abril lo cual ya significa un atraso de cerca de 900,000 toneladas. Creo que hay caña para llegar a 5.1 millones de toneladas ahora bien, lo que hay que preguntarse es si dicha meta, que ya está bastante por debajo de los 6.5 millones anunciados por Fidel Castro será alcanzada o no. El Partido está realizando una movilización masiva record hacia los cañaverales con el propósito de intentar cortar toda la caña pero eso hay que ver si en definitiva lo logran hacer.

Cabe hacer referencia en este momento a lo que se conoce en Cuba por el nom bre de "Pian Perspectivo Azucarero", que es el único plan económico que tiene en estos momentos el gobierno de Cuba.

¿Qué es el "Plan Perspectivo Azucarero"? comprende tres puntos básicos que son los siguientes: primero, la "rehabilitación" de la capacidad industrial a ni veles pre-Castro; segundo, la "ampliación" de la capacidad industrial: y tercero, la "concentración" de la industria azucarera en 70 modernos centrales.

Vamos a revisar brevemente los tres puntos a la luz de la presente situación. En relación con el primero, o sea, la "rehabilitación" de la capacidad industrial instalada, es necesario destacar que en 1952 la capacidad de producción de la industria azucarera era de siete millones de toneladas, pero debido a la escasez de piezas de repuesto, falta de materiales para las reparaciones, baja calidad de las reparaciones y la eliminación de seis ingenios - que fueron precisamente des mantelados para utilizar las piezas como repuestos lo cual se ha comprobado ha si do un error más - la capacidad industrial se ha reducido a sólo seis millones de toneladas, es decir, que la actual política ha resultado en la presente merma de la producción iqué progreso! Fidel Castro no ha podido ni alcanzar la capaci -

dad de producción azucarera que Cuba tenía hace quince años.

El segundo punto, que en cierto sentido debe atemporarse al primero, es am-pliar la caracidad industrial instalada y además construir un nuevo invenio. Esto significaría, o sea, para alcanzar esto sería necesario la importación de un núme maro-considerable de equipos-para los incenios, cosa totalmente imposible de llevarse a cabo debido a la escasez de divisas -de por sí escasas para la adquisición de plezas de repuesto- y la falta de técnicos para hacerse cargo de supervisar y ejecutar dicha ampliación - también se dete decir que tampoco son suficientes los técnicos para realizar de por sí las labores ordinarias de la zafra con la actual capacidad. Este parte del plan supone una coordinación entre el INRA - que siembra la caña - y el MINAZ, pero lo que sucede en la realidad es que no estánten 🛶 coordinación ambos organismos y por consiguiente el INRA manda a sembrar caña en donde no existe caracidad industrial y por su parte el MINAZ está "rehabilitando" ingenios en donde a lo mejor ya no hay suficiente caña. Esto es sólo una muestra de la desorganización reinante, desorganización que unida a los factores menciona dos imposibilitan el éxito del "Plan Perspectivo". Esto es una prueba más de la incapacidad de la planificación económica de las altas esferas en dicho cobierno.

(Por cierto que la construcción del nuevo ingenio es vital para el éxito del "Plan" y hasta el momento presente sólo una firma francesa ha hecho ofertas para dicha construcción, dicha firma es nada menos que la FIVES-LILLE, bien conocida en los círculos azucareros).

La tercera fase del "Plan", es decir, la "concentración" de la capacidad in-dustrial azucarera en setenta ingenios después de 1970 es sólo un sueño en la mente de los planificadores. La regresión constante de la industria azucarera no puede permitir, económicamente hablando, el modernizar y automatizar plantas y equipos, hasta que los problemas económicos básicos de la producción no estén resueltos.

Los equipos soviéticos no son aptos para realizar estas tareas agrícolas en - Cuba y su diseño y difícil operación impiden que cumplan su cometido. Además es-tas "cortadoras" introducen un 19% de materias extrañas en el ingenio, lo cual -- ocasiona gran desgaste a las máquinas y equipos del ingenio. Y es precisamente - con estos equipos soviéticos con los cuales se contaba para cosechar 83 millones de toneladas de caña que serían necesarias para producir los 10 millones de tone-ladas de azúcar anunciados por Fidel Castro como los "10 megatones de azúcar" con los que iba a derrotar al "imperialismo" en 1970.

Las metas de producción del "Plan" son las siguientes: Para 1965: 6 millones de toneladas: para 1966: 6.5 millones: para 1967: 7.5 millones: para 1968: 8 mi-llones: para 1969: 9 millones: y finalmente, para 1970: 10 millones de toneladas

de azúcar. Estimo que el único en Cuba que aún creo en el "Plan" y en sus metas es Fidel Castro.

Me gustaría hacer una breve referencia en relación con otro problema básico - la baja calidad del azúcar cubano, tanto crudo como refino, actualmente en proceso de empeorarse. Esto no ha sucedido de casualidad sino como consecuencia de la falta y mala calidad de las piezas de repuesto, la ineficiencia en la operación de los ingenios, la falta de eficiencia de los trabajadores, y la baja calidad de los productos químicos auxiliares procedentes de países socialistas. Estos problemas están resultando en una decreciente polarización del azúcar, el envase deficiente del azúcar de exportación, el aumento de impurezas en el azúcar embarcada a granel, y las dificultades en cumplir los compromisos de entregas de azucares.

Otro tema de interés lo constituye la presencia de los "técnicos azucareros" soviéticos en Cuba. El régimen cuenta en la actualidad con unos 300 técnicos azucareros soviéticos quienes se supone que sean los sustitutos de los técnicos cubanos que han abandonado el país. Los técnicos soviéticos tienen muy poca experiencia en azúcar de caña y la forma en que dicha industria opera en Cuba. Además muy pocos hablan español y esto les hace aún más difícil su labor. Por lo tanto ni los técnicos soviéticos ni los equipos soviéticos constituyen una solución para el que bradero de cabeza azucarero de Fidel Castro.

Con esto deseo dar por terminada estas declaraciones. Dejo ahora la palabra a los miembros de la prensa para contestarles cualquier pregunta en relación, no sólo a mis palabras, sino a la situación política interna que es un interesante fenó meno de desintegración, la odisea de mi familia, el problema de la Universidad en donde desempeñaba una cátedra, así como cualquier otro tema que resulte de interés.

Muchas graciss.

中国 はいままれる 日本の という

Miami, 5 de Abril de 1966.

#### CURRICULUM VITAE

Nombre: RAUL ESPARZA TABARES

Casado

Fdad: 46 agos

#### Información Profesional:

- \* Quimico Industrial (1938)
- \* Ingeniero Químico Azucarero (1943)
- \* Ingoniero Agronomo (1943)
- Jefo de la Delegación Cubana a la Conferencia Internacional de Expertos Azucareros de la F10 (Naciones Unidas) celebrada en Londres, Inglaterra del 1ro. al 3 de marzo de 1966.
- \* Director de Investigaciones Tecnológicas del Ministerio do Azucar (MINAZ) de Cuba (1964-1966).
- Miembro de la "Comisión del Plan Perspectivo Azucarero" de Cuba (1963-1966)
- Jofe Nacional de Producción del Ministerio de Azucar (MINAZ) do Cuba (1961-1963).
- \* Auxiliar Ingeniero Asesor Alfred L. Webre (1950-1960).
- Superintendente de Fabricación del Central "Santa Lucía", Oriente, Cuba, (1949-1961).
- \* Jefe de Laboratorio del Central "Narcisa", Las Villas, Cuba (1943-1947).
- \* Jefe del Departamento Químico de la Estación Experimental de Santiago de las Vegas, Habana, Cuba (1948-1949).
- Miembro del "International Society of Sugar Cane Technologists (1963).
- \* Vice-Presidente de la "Asociación de Técnicos Azucareros Cubanos" (1966).
- \* Ex-Presidente del "Rotary Club" de Santa Lucia, Oriente, Cuba.
- \* Profesor de la Facultad de Tecnologia de la Universidad de La Habana, Cuba (1964-1966).
- \* Asesor Técnico de la Biblioteca Nacional de Cuba (1963-1966).
- Autor de varios artículos técnicos azucareros publicados en revistas azuca reras cubanas e internacionales.

DISPATCH SECRET Chief, WH MARKED FOR INDEXING NO INDEXING REQUIRED ONLY QUALIFIED . MEADQUAFTERS DESK CAR JUDGE INDEXING ABSTRACT Chief of Station, JMWAVE BPV MICHOFILM SUBJECT TYPIC/MHVIPER/AMRAIN/Answer to Questionnaire from Professor Torsten Gardlund ACTION REQUIRED - REFERENCES ACTION REQUIRED: Headquarters' Approval Requested per Paragraph 2. -192515 A. DIRECTOR-05058 REFERENCES: B. STOCKHOLM-7068 1. Per reference A we forward by separate cover the draft of the proposed AMRAIN-1/AMFRAME-1 answer to the questionnaire sent AMRAIN-1 by Professor Torsten Gardlund requesting information on the Cuban sugar industry. The time was taken to prepare these answers carefully and to provide additional information of Cuban sugar export commitments in order to point up the problems facing the regime in reaching its 1970 goal. In addition, we hope that an exchange of correspondence will ensue as Professor Gardlund could be a useful European contact for AMSCROLL. 2. Please cable Headquarters comments. The station is retaining the originals which need only to be dated and signed prior to mailing. We shall pouch COS, Stockholm a copy of what we mail Professor Gardlund. Roya & Marchant
A Philip G. ELMARD

19-120-26/3 AMSCROLL

PROP

Non AN CY FI ABSTRACT Attachments: usc (aak) 1. Letter from AMRAIN-1
2. Answer to Questionnaire DATE TYPED DATE DISPATCHED Freiedes kon avismati with Appendix I
3. Letter from AMFRAME-1 JUN 2 4 1966 21 June 66 Distribution: DISPATCH SYMBOL AND HUMBER CROSS RETERENCE TO CS COPY 3- WH/C, w/atts. usc UFGA-25367 HEADQUARTERS FILE NUMBER CLASSIFICATION 3 WT. SECRET 19-120-26/3

CLASSIFICATION

PROCESSING

Miami, June 10, 1966

Profesor Torston Gardlund Svenska Sockorfabriks Aktiebolaget Huvudkontoret Post Box 17050 Milmo Sweden.

#### Dear Prof. Gardlund:

I am pleased to enclose the information that you requested in your kind letter of 5/5/66, which I hope will be useful to you in your studies of price and cost trends in the cane sugar industry.

As you probably know, the Cuban sugar industry ranked first place as a producer of cane sugar, not only with regards to large production volumes, but also as concerns high technical efficiency and low production costs.

Before 1959, the maximum production cost was of 3.5 cents a pound, excepting, of course, the smaller and more inefficient sugar mills that had not developed any technological advances since World War II. However, in 1965 the cost of production was as high as 5.25 cents a pound, even though, of course, this latter figure is carefully concealed by the Communist regime that rules my country.

I would like to acquaint you with the Economic Research Bureau of the UNIDAD REVOLUCIONARIA Movement. This organization is made up of true Cuban economists in exile. I am sure that you will find this a very valuable source of information concerning Cuba's economy.

I thank you very much for the kind and humane phrases that you have had for my family and for myself. Thank Heaven, after three long years we were able to escape, even if at the risk of our own lives, from the Communist hell. We have come to this free land in the hope that we can start our lives all over again under the kind hospitality of this great Nation, the free and democratic United States of America.

Please by assured, my dear Professor, that I am pleased to place myself at your service. Should you desire any information concerning the Cuban sugar industry, I will be more than glad to furnish it to you. I also hope that, very soon, a regime of liberty, justice and democratic economic development will prevail in my suffering Fatherland.

Sincerely yours,

Ing. Raul Esparsa Sr.

CS COPY

slead.1 UFGA-25367

#### QUESTIONIATES FOR PROFESSION TORST N GARLUND

#### EVALUATION OCK THE AND INC. AND IT TO LAGET

### 1 .- TECHNICIANS IN CURAN SUGAP INDUSTRIES

Bofore Castro: In 1966:

400 50

#### 2.- PAINING OF CUMAN FUGAR TECHNICIANS OF THE UNIVERSITY OF HAVANAS

Before Castro:

Agricultural Engineer

(4 years) (5 years) (3 years)

Fugar Chemical Engineer Sugar Chemist

In 19661

Agricultural Engineer

(5 years)

QUESTIONS PERTAINING TO A POSSIBLE SWELLSCH-CUBAN LONGTERM SUCAR AGREEMENT

#### A.- Present Cuban export arrangements:

I .- Total Exports:

4,880,000 MT (1966 sugar commitments)

II. - Thereof under long/term agreements: (\*)

Country	Quantity	Price	Number of Years
Eastern Europe	600,000.0 MT	Free Mkt.	On a yearly basis
Epain	130,000,0 MT	2.5 ots. 1b.	1966
Hirocko	270,000.0° HT	L.D.P.	1966
Egypt	100,000.0 MT (est.)	Free Mkt.	1966
Eyria	30,000.0 MT (est.)	Free Mkt.	1966

(\*) .- Breakdown of Eastern Europe and additional information enclosed in Appendix I.

#### B .- Pacts about the Cuban sugar production:

#### I .- Production:

•		1966	<u>1970</u> (planned)
1.	a Acreage under cane acre, cab.	3,979,440 acres	4,642,680 acres
	b Expected cane crops in ton/ acro arr/cab.	994,860 acres	1,989,720 acres
	c Expected cane crop in tons	37,500,000.0 MT :	83,000,000.0 MT
	d Expected sugar production in tons	4,500,000.0 HT(#)	10,000,000.0 MT
•	e Average sugar content in case ;	14.00x	7 - 120 14.508 POTTER
SIC and a upga	f Yield sugar in tag/ton came \$ 6-25347	S COPY 12.00%	12.50-12.60\$

19/6

1970

g.- Number of factories operating, ray sugar 152

153

h.= Totally installed milling capacity, arrobas cano/day (24 hrs) 47,730,000 as 52,100,000 as one arrota = 25,3525 lbs.

(\*) 1966 production will range from 4,450,000.0 MT to 4,500,000.0 MT. Original goal set by Guban government was 6,500,000.0 MT.

#### II. - Mathods to reach the goal for 1970:

a.- Increase in acroage: acro

acre, ha, oab.

i.- Increasing procent acroage in:

663,240 acres

ii.— By replacing with newly planted came the present fields maintaining an average age of five years for the came. This means that each year 20% of the total came area must be replaced which stated in figures means that from 1964 to 1969, a total of 829,050 acres of new came will have to be planted a year.

The new plantations up to date have been!

1963

298,458 acros

1964

464,268 acres

1965

563,754 aores

b.- Increase in yield ton. of cane/care arr. of cane/cab, \$

The project has taken into consideration an increase in the yield of metric tone per hectare from 24.924 MT in 1996 to 49.848 MT in 1970. This represents a 2007 yield increase in only four years.

c.- Increase in yield sugar in bag/ton of came \$2

The project calls for an increase from the 12.0% in 19% to 12.50 - 12.60% in 1970.

d.- Increase of installed milling capacity in factories, con/24 hrs.

An increase of 50,300.0 MT of cane/24 hrs., equivalent to 6,300.0 MT of sugar/24 hrs. is planned.

e .- Increase in days of safrat

The days of safra (harvest) will increase from 120 to 140 days.

#### f.- Number of new factories:

A new sugar mill is programmed for 1970. This new mill will have a capacity of 13,800.0 MT of sugar came per 24 hours and a total production of 200,000.0 MT of sugar in 120 effective days of safra.

#### III. - Fertilizers

1965 (planned) 450,000.0 15 400,000.0 HT a .- Import of fertilizers:

The plan calls for the use of 400,000.0 - 450,000.0 MT of fertilizers for the following years: 1965, 1966, 1967, 1968, 1969 and 1970.

b.- Domestic production of fertilizers: 50,000.0 MT

#### IV .- Cost of productions

	· · -	1965 pesos per ton sugar	1970 (planned)
<b>a.</b> -	Ray sugart	•	
,	Raw materials incl. cane	45.00	7 ^
, •	Cost of projection ex factory excl. of depreciation and interest (excl. raw materials and cane)	51.00	7
	Depreciation - interest	21.00	7
	- by-products	2,00	7
	= price ex factory	115.00	
b	Refined sugar:	,	,
	•	3066	_

	<u>1965</u> , pesos per 15s.
Price ex factory	0.0625
+ marketing costs and profits	C.C175
= retail price	c.ceco

#### c.- Cane:

Average price of came at factory: 6.00 peros per 1.15 MT of sugar cane,

- 4 -

#### d .- Labour!

Average working minutes per ton susar produced
(or per ton cane crushed)
30,00 metric tons of sugar per
minute.

Average labour wage per 8 hrs.

6.50 pesos per man.

e Nethods of depreciation:	% for buildings	% for machinory
	(average)	(nverage)
On original value	20	10
On recovery value		

APETOIX I

# BREAKDOWN OF EASTERN SUSCESSED CONSISTMENTS ARE SUSCESSED AN ACCIDENCE AND ACCIDENCE AND ACCIDENCE AND ACCIDENCE AND ACCIDENCE.

Country	Quantity	Price	Number of years
Eastern Europe			•
Bulgaria Czechoślovakia. East Germany	180,000.0 MT 200,000.0 MT 220,000.0 MT	Free Mct. Free Mct. Free Mct.	1966 (1) 1966 (2) 1966 (3)
U.S.S.R.	3,000,000.0 MT	5 cts. 1b.	1966 (4)
Communist China	600,000.0 MT	?	1966 (5)
North Korea and North Viet Nam	30,000.0 NT	7	1966 (6)
Spain	130,000.0 MT	2.5 cts. 1b.	1966 (7)
Morocco	270,000.0 MT	C.D.P.	1966 (8)
Egypt	100,000.0 MT	Free Mkt.	<b>1966 (9)</b> .
Syria	30,000.0 MT	Free Mkt.	1966(10)
Other free world commitments	120,000.0 HT		₹ ÷ *
Total Export Commitments:	7M 0,000,088,A		
Domestic Congumption:	450,000,0 MT		•
Total 1966 Commitments	5,330,000.0 MT		*
1966 Sugar Production	·	4,500,000.0 PT	•
Possible 1965 standover		_500,000.0 MT	
Sugar available for 1966:		5,000,000.0 HT	•
Deficit:			330,000.0 HT

- (1) <u>Bulgaria</u>: 180,000.0 MT for 1966 at current free market prices under harter agreements in exchange for Bulgarian electrical and industrial equipments and plants. A 1967-1970 agreement calls for an increase in deliveries to 200,000.0 MT.
- (2) <u>Czechoslovakia</u>: 200,000 kT for 1966 at current free market prices under bar ter agreement originally rigned in June 1960 and revised during 1965.
- (3) East Germant 220,000.0 MT for 1966 at current free market prices under barter agreement signed early in 1965 which calls for an increase in Outan sugar deliveries on a yearly basis until 1970.
- (4) U.S.F.R.: 3,000,000.0 T for 196 at an original price of 6 ets. per 1h. which is considered to be at the present time of 5 ets, per 1b. under the January 20, 1964 barter agreement. Cuban super deliveries will increase as follows:

1967: 4,000,00.0 MT 1968: 4,000,000.0 MT 1969: 5,000,000.0 MT 1970: 5,000,000.0 MT

- (5) Communict Ching: 600,000.0 MT under barter agreement in exchange for rice, foodstuffs, and machinery.
- (6) North Korea and North Viet Nam: Estimates.
- (7) Spain: 130,000.0 MT for 1966 at a new price of 2.5 cts. per 1b. under the new trade agreement for 1966-1969 compared to 6.0 cts. per 1b. paid by Spain under the provious agreement. Cuban sugar and tobacco will be exchange for Epanish vescels, vehicles, electrical equipment and industrial plants, foodstuffs (wine, brandy, nougat, oil), and toxtiles. Cuban sugar deliveries for the period -- (1966-1969) will be:

1966: 130,000.0 MT 1967: 140,000.0 MT 1968: 150,000.0 MT 1969: 160,000.0 MT

- (8) Morocco: 270,000.0 MT for 1966 at L.D.P. 35% of 1966 deliveries will be paid in convertible currencies. Cuban sugar deliveries will increase to 295,000.0 MT in 1967.
- (9) Egypt: 100,000.0 MT for 1966 at free market prices. Agreement originally signed in October 1959 for an indefinite period of time.
- (10) Evria: 30,000.0 MT for 1966 at free market prices. No other details available.

, 1966 Miani, June

Prof. Torsten Garlund EVENCKA FOOKERFABRIKE AKTIEBOLAGET Huvudkondoret Box 17050 Malmo 17, Eweden.

Dear Prof. Garlund:

We had the opportunity of cooperating with Ing. Raul Espar za in filling out the questionnaire you enclosed with your May 5, 1966 letter. The "Economic Research Bureau" is a tranch of UNIDAD REVOLUCIONARIA, which is an exile Cuban organization born in the underground and presently fighting to free our Homeland, both incide Cuba and in exile.

One of our weapons in this effort is what we have labeled as an economic offensive to deny the Castro regime the hard curreccy it so deg parately needs. For this reason the "Economic Research Bureau" was organized. It puts a monthly economic newsletter, the "Economic Intelligence Report", and whatever other information we feel will aid our cause and at the same time pro vide accurate and reliable data to Free World countries and firms that still consider trading with the precent Cuban regime.

Enclosed you will find come of our past newsletter which we expect will be of interest to you. At the same time, they will serve you as an example of the type of research work we have un'ertaken, its objectivity, and its accuracy.

It was our pleasure to corporate with Ing. Esparsa in filling out the questionnaire you cent and we avail ourselves for any additional information you could desire in the future, besides placing you in our regular mailing list.

Very sincerely yours,

Pr. Rafael Rivas-Vdzques Director UR's Economic Research Bureau

PRV/Em.

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ABSTRACT

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SUBJECT TYPIC/MHVIPER/AMSCROLL

ACTION REQUIRED - REFERENCES

ACTION REQUIRED: None; FYI

REFERENCE: UFGW-6034

1. Station JMWAVE appreciates the reference and in implementation thereof AMFRAME-1 has written Jaime Lozano of the Colombian National Association of Sugar Cane Growers as suggested in paragraph 1 of the reference. AMFRAME-1 also enclosed certain statistics developed by AMSCROLL which we hope will be of use to Lozano. Copies of the letter and of the translation are forwarded by separate cover.

2. We shall keep the addressees informed of any developments.

Je yn E. Marchbank for Philip G. ELMARD

Attachments: usc 35.4	-	ا في ا	
2-Memo of Statistics Distribution: (3- WH/C, w/atts. usc	Excluded from technical configuration and technical and declinations that	DATE TYPED  17 June 66	JUN 2 1 1566
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Miami, 13 de Junio de 1966

Sr. Jaims Lorano
Presidente,
Asociación Nacional de
Cultivadores de Caña de Azúcar
Edificio Suramoricana de Seguros
Calle 12, Carrera Sa, 10g piso,
Cali, Colombia.

Estimado Sr. Lozano:

Nos dirigimos a W. .en esta oportunidad con motivo del fracaso de la presente zafra azucarera cubana, fracaso del cual Ud. ya debe tener noticias, no sólo a través de nuestra heja de información económica ("Economic Intelligence Report") sino a través de fuentes propias.

Por ejemnlo, el beletín de la casa Merril-Lynch de fecha 10 de junio de 1966 fija el mento de la presente zafra cubana en 4,450,000 TM, es decir, mas de dos millones de teneladas métricas per debajo de la meta amunciada por Fidel Castro (6,500,000 TM). Esto se traducirá en una escasez que hará muy difícil que el presente régimen pueda cumplir sus compromisos axucareros con países del mundo libre tales como España y Marruecos y el mismo tiempo pueda copar un por ciento con siderable del mercado azucarero del Japón. El memorandum adjunto contiene datos que le resultarán de interés.

La reciente operación en la cual el Brasil vendió 530,000 TM es una prueba palpable de la opertunidad existente para los países libres de la América en los actuales mementos debido al fracaso de la zafra cubana.

Sería sumamente oficar para Colombia el explorer las posibilida des existentes en esos tres morcados de immediato pues seguramente se podrían realizar algunas operaciones que redundarían en beneficio para su país al mismo tiempo — que bloquearían operaciones del récimen Castro-Comunista de por si difíciles en viga de la escasez producida por el fracaso de la zafra de 1966.

Es muy posible que nosetros pudiésemos cooperar en este empeño de Colombia, tanto a través de informaciones que pudiésemos obtener de la situación de dichos mercados (España, Marruecos y Japón), así como a través de alguna gestión personal si se nos presentara la opertunidad.

CS Capy

1/2 Att. 1 JF3A- 283-9

Así mismo agradoceríamos que si Uds. tienen alguna publicación de su Asociación que nos pudieran enviar con regularidad nos la hicieran llegar y si logró utilizar las declaraciones del Ing. Esparza y del Dr. Tarrab en algún ag tículo nos interesaría obtener alguna copia.

Esperando tener noticias suyas y seguros que cualquier gestión suya representará una victoria tento para Colombia como para los cubanos libros, que damos de Ud.,

Muy atentamente,

Dr. Rafael Rivas-Várquez Secretario de Sectores Económicos y Profesionales

P.D. Díganos si está recibiendo con regularidad nuestras informaciones.

RRV/amb .

## **MEMORANDUM**

AL : Sr. Jaime Lozano
Presidente,
Asociación Nacional de
Cultivadores de Caña de Azúcar,
Cali, Colombia.

DEL: Dr. Rafael Rivas-Vázquoz Secretario de los Sectores Econômicos y Profesionales, Unidad Revolucionaria, Miami, Florida.

> REF.: Análisis Estadístico de los compromisos azucareros do Cuba para 1966. La producción y los mercados de España, Maragcos y Japón.-

#### CUADRO NO. 1

#### COMPROMISCE AZUCAREROS DE CUBA PARA 1966

1.- En base de acuerdos existentes:

A) Países Comunistas a

U.R.S.S. 1 3,000,000 TM Bloque Comunista: 690,000 600,000 China Roja: Corea del Norte 30,000 y Viet Nam del Norte: 4,320,000 TM B) Países del Mundo Libre\*: 650,000 650,000 TM 2. - Consumo Doméstico 450,000 450,000 TM

TOTAL:

5,420,000 TM

1 2 1 2 5 2 2 6

(\*) Estimado conservador de compromisos con países tales como España, : Marruecos, Ceylón, la República Arabe Unida y otros.-

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#### CUAPPO NO. 2

# DEFICIT AZICARERO CIRAMO PARA 1966

- 1.- Azúcar necesaria para cubrir compromisos de acuerdo con Cuadro No. 1: 5.420.000 IN 2.- Azúcar disponible para 1966:
  - A) Producción de 1966 (estimado): 4,450,000 TE
    - B) Sobrante de 1965 (estimado): \_\_\_\_\_500,000 TV

TOTAL

4,990,000 TH

3.- Deficit: (5,420,000 TV - 4,950,000 TV): -470,000 TM

# CUADRO NO. 3

# EXPORTACIONES DE AZUCAR DE CURA A MIRCADOS SELECTIONESCO, ESPANA, MARGUECOS Y JAPON

(1961 - 1966)

	es paña	MAPRUECOS	JA PON	ICTAL
1961	53,208	157,287	325,000	535,495 TM
1962	- 58,312	265,124	522,727	846,163 TM
1963	102,737	225,028	163,662	551,427 TM
1964	275,704	323,259	328,609	927,572 TH
1965	115,542	300,000	350,000	795,542 TM
TOTAL	605,503 TH	1.337.698 TM	1.719.998 T#	3,656,199 TM
1966 (*)	130,000 TM	270,000 TH	(hasta el momento no se ha cerrado negociación alguna	•

<sup>(\*)</sup> España y Marruecos son compromisos de convenio. Japón de acuerdo con negociaciones anualos.

Fuentes: "Sugar Year Book" de 1964, Convenios Comerciales de Cuba Comunista y estimados por el "Buró de Investigaciones Económicas" de UNIDAD REVOLUCIONARIA.

Miami, 14 de Junio de 1966.

Miami, June 13, 1966

Mr. Jaime Lozano hander for the first year of the with the test one of a say and President, and the first wire present of the first substant, National Association of Sugar Cane Growers Edificio Suramericana de Seguros Calle 12, Carrera 5a Call, Colombia.

Dear Mr. Lozano:

Se 42.7

We address you now on account of the failure of the current Cuban sugar harvest, of which failure you must have heard not only through our "Economic Intelligence Report", but also from your own sources.

For example, the June 10, 1966 Merrii-Lynch builetin, sets the a mount of the current Cuban augar harvest at 4,450,000 MT, that is, over 2 million metric tons below the goal announced by Fidel Castro (6,500,000 MT). This will result in a scarcity of Cuban sugar, which scarcity will make it very difficult for the regime to fulfill its sugar commitments to free-world countries, such as Spain and Morecco, and at the same time to cope with a significant percentage of the Japanese sugar market. The enclosed Memo contains data that may be of interest to you.

The recent transactions whereby Prazil sold 530,000 MT is tangible evidence of the opportunity that exists for free countries in the Americas at this time, thanks to the failure of the Cuban sugar harvest.

It would be extremely rewarding for Colombia to explore the inmediate possibilities that eixst in these three markets, as surely some transactions could be made that would benefit your country, and which, at the same time, would block some of the Castro-Communists' own transactions. The latter are in themselves difficult because of the scarcity brought about by the failure of the 1966 sugar harvest.

It is quite possible that we could cooperate with this Colombian endeavor, by informing you of facts we learn concerning the situation in such magkets (Spain, Moroggo and Japan), markets as well as by any personal undertaking, which we could be espable of.

; 11

Likewise, if you have any nublication issued by your Association that you could mail to us regularly, we would appreciate your doing so, and if you were able to use the statements by Eng. Esparza and Dr. Tarrab in some article, we would like ot obtain a copy of it.

Hoping to hear from you soon, and with the certainty that any ag tion on your part vill mean a victory for Colombia as well as for the free Cubans, we are,

Yours very sincerely,

Dr. Rafael Rivas-Vázquez Secretary for Economic and Professional Affairs

P:9.: Please tell us whether you are regularly receiving our publications.

Encl.

RRV/amb

# REMORANDUM

TC: Sr. Jaime Lozano
President,
National Association of
Sugar Cane Growers
Cali, Colombia.

FROM: Dr. Rafael Rivas-Vázquez Secretary for Economic and Professional Affairs Unidad Revolucionaria Miami, Florida.

> RFF.: Statistical Analysis of Cuban Sugar Commitments, Production, and the Spanish, Moroccan and Japanese Markots.

### TAPLE NO. 1

#### CURAN SIYAR COMMITTIENTS FOR 1966

1. - Commitments under existing agreements:

A) Communist Countries:

U.S.S.R.: 3,000,000 MT
Communist Bloc: 690,000
Red China: 600,000
North Korea and
North Viet Nam: 30,000

B) Free World Countries: 650,000

650,000 MT

2.- Wational Consumption: 450,000

TOTAL:

5.420,000 M

450,000 MT

(\*) Conservative estimate with countries such as Spain, Morocco, Ceylon, U.A.R., and others.-

### TAMES NO. 2

# CUPAN SICAP DEFICIT

1.- Sugar needed to keen commitment according to Table No. 1: 5.420.000 MT

- 2.- Available sugar for 1966:
  - A) 1966 Sugar Production (estimate): 4,450,000 MT
  - B) Carry over from the 1965 harvest (estimate):

500,000 MT

TOTAL:

4,950,000 M

3.- Deficit: (5,420,000 MT - 4,950,000 MT): - 470,000 MT

# TAPLE NO. 3

	<del>Gaii-</del>		RCCCO. A'T' JAPA	•
	SPAIN	(1061 MCROCCO	- 1966) <u>Japan</u>	TOTAL
1961	53,208	157,287	325,000	535,495 超
1962	58,312	265,124	522,727	846,163 MT
1963	102,737	285,028	163,662	551,427 VT
1964	275,704	323,259	328,609	927,572 MI
1965	115,542	300,000	380,000	795,547 MT
TOTAL	605,503 MT	1.330.698 MT	1.719.998 MT	3,656,199 MT

1966 (\*) Spain and Morocco are commitments under existing agreements.

Japanese market subject to yearly negotiations.

Sources: "Fugar Year Book of 1964", Communist Cuba's Trade Agreements, and estimates by U.R.'s "Economic Research Purest"."

Miami, June 14, 1966.

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MAPPED FOR INDEXING

TO CHIEF, WH XXX NO INDEXING REQUIRED

INFO.

FROM

CHIEF OF STATION, JMWAVE

SUBJETYPIC/MHSPAWN

STATUS REPORT RE JMWAVE PSYCH PROJECTS

ACTION REQUIRED - PETERFENCES

1. PER REFERENCE A REQUEST PARAGRAPHS BELOW GIVE BRIEF STATUS REPORT STATION'S MHSPAWN PROJECTS. REFERENCE B SHOULD BE USED AS SUPPLEMENTAL PAPER IN HEADQUARTERS REVIEW. BASIC PROPAGANDA LINES HAVE CONTINUED WITHOUT CHANGE, BUT WITH INCREASED EMPHASIS ON PERSONAL DENIGRATION AND HARASSMENT OF FIDEL CASTRO AND ON PROPAGANDA DESIGNED ENCOURAGE MILITARY AND OTHER POWER CENTERS IN CUBA TO CARRY OUT COUP D'ETAT AGAINST CASTRO. EMPHASIS IN PROJECT MANAGEMENT HAS BEEN ON CLOSER SCRUTINY AND CONTROL IN ORDER TO ACHIEVE INCREASED EFFICIENCY AND ECONOMY OF OPERATION. ONE MARGINAL PROJECT /AMRUSTY/ HAS BEEN TERMINATED AND TWO PROJECTS /AMSPELL AND AMCROW/ ARE BEING SHARPLY CURTAILED DUE TO MARGINAL PERFORMANCE. THERE HAS BEEN OVERALL CUTBACK IN DISTRIBUTION PRINTED PROPAGANDA, ESPECIALLY TO LATIN AMERICA. PROPAGANDA MAILED TO CUBA HAS PLACED MORE EMPHASIS ON MILITARY TARGET IN PLACE OF MORE GENERAL PROPAGANDA THEMES TREATED. AMTHIGH RADIO PROGRAMMING HAS BEEN CUT FROM TWO HOURS DAILY TO ONE AND ONE HALF /THIS SHOULD ACHIEVE REDUCTION OF \$60,000 - \$70,000 PER YEAR IN OUR RADIO BUDGET/. HOWEVER RADIO CONTINUES TO BE SINGLE MOST IMPORTANT MEDIUM FOR HITTING CUBAN TARGET.

2. AMSCROLL. PROJECT CONTINUES BE STATION'S MAIN PROPAGANDA MECHANISM IN MHVIPER AND DEFECTOR-SURFACING OPERATIONS AS DESCRIBED IN REFERENCE B. PROJECT PUBLISHES MONTHLY ECONOMIC BULLETIN IN SPANISH AND ENGLISH AND UNDERTAKES SPECIFIC ACTIONS TO DISCOURAGE TRADE WITH CUBA, E.G., IT IS CURRENTLY CORRESPONDING WITH COLOMBIAN SUGAR GROWERS GROUP IN ATTEMPT ENCOURAGE SALE OF

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COLOMBIAN SUGAR TO JAPAN, MOROCCO AND SPAIN IN COMPETITION WITH COMMUNIST CUBA. PRODUCES TEN-MINUTE DAILY PROGRAM ON AMTHIGH SIX DAYS PER WEEK. PERIPHERAL ACTIVITIES SUCH AS EXTENSIVE MAILINGS TO CUBA HAVE BEEN SHARPLY CURTAILED AND AMSCROLL EXECUTIVE BOARD HAS BEEN REDUCED FROM 13 TO 3 PERSONS AND PAID EMPLOYEES FROM 21 TO 16 AS OF 1 JULY 1965.

CLASSIFIE ATIONS

- 3. AMWASP-1. SEE REFERENCE B. HE IS A VALUABLE ELEMENT OF THE AMSCROLL PROJECT AND IS USED IN CONNECTION WITH APPROACHES TO DEFECTION AND RECRUITMENT TARGETS. WE EXPECT TO TERMINATE HIM 31 DECEMBER 1966.
- 4. AMFRAME=1. SINGLETON AGENT WHO IS MAIN DRIVING FORCE BEHIND AMSCROLL OPERATION AND TOGETHER WITH AMASK-1 RUNS AMKNOT ACTIVITY.
- 5. AMKNOT. A NEW COMMITTEE FORMED AT HEADQUARTERS REQUEST TO HIT ZRWAGON DEFECTION TARGET. AMFRAME-1 AND AMASK-1 ARE WORKING VERY EFFECTIVELY AS PRINCIPAL AGENTS FOR THIS PROJECT AND LATTER HAS BEEN ESPECIALLY EFFECTIVE IN SECURING JOBS FOR ZRWAGON DEFECTORS.
- 6. AMCROW. PROJECT IS BEING SHARPLY CURTAILED. WE EXPECT TO REDUCE BUDGET TO APPROXIMATELY \$1,000-1,500 MONTHLY IN FY 67. PROJECT LACKS AGGRESSIVE PRINCIPAL AGENT; AND THE COMBINATION OF INTERNAL PERSONNEL PROBLEMS IN AMCROW GROUP AND ITS MARGINAL INTERNAL PERSONNEL PROBLEMS IN CURTAIL. RADIO PROGRAM ON PERFORMANCE HAVE LED TO DEGISION TO CURTAIL. RADIO PROGRAM ON JMHOPE WAS TERMINATED 31 MARCH AND AFTER 31 JULY WE EXPECT TO REDUCE AMCROW PAID STAFF TO THREE PERSONS. WE BELIEVE IT WILL BE USEFUL TO PRESERVE AMCROW NAME AND CERTAIN AMCROW CONTACTS IN LATIN AMERICA AND TO CONTINUE AMCROW MAILING OPERATIONS ON MORE LIMITED BASIS.
- 7. AMMOP. NO MAJOR CHANGES. OPERATION IS VIEWED AS DEVICE FOR MONITORING AND INFLUENCING CHRISTIAN DEMOCRATIC MOVEMENT IN LATIN AMERICA AND IS OF LONG-TERM INTEREST FOR ITS POTENTIAL AS A POLITICAL FORCE IN CUBA. HOWEVER PRINCIPAL AGENT LACKS MANY QUALITIES NEEDED TO MAKE HIM EFFECTIVE POLITICAL LEADER OR INTELLIGENCE PRODUCER AND WE ARE ASSESSING OTHER APMOP MEMBERS AS INTELLIGENCE PRODUCER AND WE ARE ASSESSING OTHER APMOP MEMBERS AS POSSIBLE REPLACEMENT. AMMOP YOUTH SECTOR HEADED BY AMCRIB-1 MAINTAINS EXCELLENT CONTACTS WITH ITS COUNTERPARTS THROUGHOUT MEMISPHERE AND HAS BEEN USEFUL AS PRESS PLACEMENT MECHANISM.
- 8. AMSTRUT-2. NO CHANGES. SEE REFERENCE B FOR PROJECT DESCRIPTION.
- 9. AMLIRA. NO CHANGE. SEE REFERENCE B FOR DESCRIPTION OF PROJECT ACTIVITIES. MONTHLY MAGAZINE STARTED JANUARY 66 WELL RECEIVED BY READERS AND EFFORTS TO MAKE MAGAZINE SELF-SUSTAINING HAVE RESULTED IN PAID ADVERTISEMENTS AND SUBSCRIPTIONS WHICH ARE EXPECTED TO INCREASE AS MAGAZINE BECOMES MORE WIDELY KNOWN. EXPECTED TO INCREASE AS MAGAZINE BECOMES MORE WIDELY KNOWN. AMLIRA GROUP PREPARED TARGET STUDIES ON CUBAN ATHLETES ATTENDING AMLIRA REGIONAL OLYMPIC GAMES IN PUERTO RICO IN JUNE 1966 AND AMLIRA AGENTS ARE CURRENTLY WORKING WITH KUBARK TASK FORCE AT PUERTO RICAN GAMES.
- 10. AMBASAL-1. NO SUBSTANTIAL CHANGES FROM REFERENCE B.
  AMBASAL-1 \*\*CARTA CIRCUALR\*\* NOW SENT ONLY TO CUBA AND MONTHLY
  BULLETIN SENT ONLY TO INTERNATIONAL ADDRESSEES IN PAST BOTH
  PUBLICATIONS HAD BEEN SENT TO CUBA AND TO LATIN AMERICA. AMBASAL-1
  PROGRAM ON AMTHIGH HAS BEEN DROPPED AS OF 1 JUNE BUT CONTINUES ON
  JMHOPE ONCE WEEKLY /SUNDAYS/.
- 11. YOYARD/JMHOPE. NO SUBSTANTIAL CHANGES. MORE EMPHASIS
  HAS BEEN PLACED ON NEWS PROGRAMS AS RESULT OF REFUGEE DEBRIEFINGS
  INDICATING DESIRE FOR MORE NEWS. JMHOPE NOW GIVES FIVE MINUTE
  NEWS SUMMARIES EVERY HALF HOUR AS COMPARED PREVIOUS HOURLY REPORTS.
  MANAGERIAL CONTROL OVER PHILCO TECHREPS AT JMHOPE SITE HAS BEEN
  MANAGERIAL CONTROL OVER PHILCO TECHREPS AT JMHOPE SITE HAS BEEN
  IMPROVED, AND PLANS ARE NOW UNDER WAY FOR CONSTRUCTION OF NEW UNITS
  TO REPLACE SUBSTANDARD HOUSING AT SITE. /CONTINUED/

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12. AMCORE-2. EMPHASIS IN THIS PROJECT IN PAST HAS BEEN CHIEFLY ON AMCORE-2 DAILY HALF-HOUR PROGRAM ON AMTHIGH AND JAFFPE. THESE PROGRAMS CONTINUE, ALTHOUGH REDUCED TO 23 MINUTES DAILY FOR TECHNICAL PROGRAMMING REASONS. WE ARE EXAMINING POSSIBILITY OF ADDING MORNING PROGRAM ON JAHOPE TO EXPLOIT HIS HIGH AUDIENCE RATING AS REFLECTED IN REFUGEE AND JAHOPE REPORTS. WE ARE ALSO ATTEMPTING TO EXPLOIT MORE FULLY AMCORE-2'S AGGRESSIVE PERSCHALITY AND HIS LEADERSHIP POTENTIAL IN EXILE COMMUNITY AND TO EXPAND HIS PROPAGANDA EFFORTS BEYOND THE RADIO PROGRAMS NOTED ABOVE. CHE RESULT OF THIS WAS HIS HIGHLY SUCCESSFUL EFFORT TO ORGANIZE THE DISPARATE REBEL ARMY ELEMENTS IN A UNIFIED APPEAL TO REBEL ARMS IN CUBA, AS REPORTED IN JAMAVE 1397. HE HAS ALSO ARRANGED FOR FREE AIR TIME FOR A TWELVE MINUTE DAILY PROGRAM ON STATIONS IN VENEZUELA, PERU AND PANAMA - AND HAS OBTAINED SPACE IN D I A & I O LA S A MERICAN LEADERS IN SUPPORT OF THE ANTI-CASTRO CAUSE.

CARGITE ATTEM

- 13. AMRAPT/AMPALM-4. AMPALM-4 ONE AND ONE HALF HOURS CHIMHOPE HAVE BEEN CUT TO ONE HOUR DAILY. DISTRIBUTION OF PRINTED PROPAGANDA TO LATIN AMERICA HAS BEEN TERMINATED. SELECTIVE MAILINGS ARE MADE TO CUBA, WITH EMPHASIS ON MILITARY TARGET. SPECIAL STUDIES BY AMPALM-4 ARE NOW BEING PUBLISHED BY AMHIM IN PLACE OF TERMINATED AMPALM-4 BULLETIN. AS OF I MAY DIRECTION OF AMTWIST PROGRAM HAS BEEN PLACED UNDER AMPALM-4.
- 14. AMTWIST. AS NOTED REFERENCE B. THIS PROJECT WAS A MARGINAL EFFORT DUE LARGELY TO LACK OF AN EFFECTIVE PRINCIPAL AGENT. THE TWO AMTWIST AGENTS HAVE BEEN PLACED UNDER AMPALMANS DIRECTION AS OF 1 MAY AND ACTIVITY SHOULD BE CONSIDERED A DEVELOPMENTAL OPERATION. AMTWIST RADIO PROGRAM IS CARRIED ON AMTHICS /TEN MINUTES DAILY/ AND ON JMHOPE /15 MINUTES DAILY/.
- 15. AMSHADY-I. UNTIL MID-FERUARY 66 AMSHADY PROJECT COMSISTED OF RADIO PROGRAM ON AMTUMOR AND JMHOPE AIMED AT EXPOSURE AND
  DENUNCIATION OF CUIS AGENTS INSIDE CUBA. IN FEBRUARY SCOPE OF
  RADIO PROGRAM WAS BROADENED TO INCLUDE DETAILED DISCUSSION OF
  CUIS ACTIVITIES AND AGENTS IN LATIN AMERICA, AND OCCASIONAL DISCUSSION OF OTHER POLITICAL TOPICS NOT SPECIFICALLY RELATED TO CUIS
  TARGET. AMSHADY BOOK ON CUIS HAS RESULTED IN WIRE SERVICE REPORTS,
  PRESS INTERVIEWS, AND INCREASED PRESS COVERAGE AND LETTERS FROM
  AMSHADY AUDIENCE. ARRANGEMENTS HAVE NOW BEEN MADE FOR SALE OF
  BOOK IN LATIN AMERICA THROUGH LEGITIMATE COMMERCIAL CHANNELS.
- 16. AMRAZOR-1. NO SUBSTANTIAL CHANGE. SEE REFERENCE B FOR DESCRIPTION OF PROJECT ACITIVITES. AMRAZOR HAS BEEN ESPECIALLY EFFECTIVE OUTLET FOR OUR INCREASED ACTIVITY AGAINST MILITARY TARGET AND SEVERAL AMRAZOR ARTICLES ON THIS TARGET HAVE BEEN PUT IN LEAFLET FORM AND MAILED INTO CUBA.
  - 17. AMLYRIC-1. NO CHANGE. SEE REFERENCE B.
- 18. AMSCREAM-1. NO SUBSTANTIAL CHANGE. SEE REFERENCE 8. AMTHIGH PROGRAMMING, HANDLED THROUGH AMSCREAM-1, HAS BEEN REDUCED FROM TWO HOURS DAILY TO ONE AND ONE HALF HOURS DAILY PER REFERENCE C.
- 19. AMRUSTY. TERMINATED 31 DECEMBER 1965. SEE REFERENCE 8.
- 20. AMBASE. NO SUBSTANTIAL CHANGE. SEE REFERENCE B. MONTHLY AVERAGE OF MAILINGS INTO CUBA HAVE BEEN REDUCED. SEPARATE REPORT ON AMBASE STATISTICS WILL BE FORWARDED.
- 21. AMHIM. SEE REFERENCE B. STATION IS PLACING INCREASING EMPHASIS ON AMHIM AS MAIN MECHANISM FOR PRESS PLACEMENT AND MASS DISSEMINATION OF PRINTED PROPAGANDA. AMHIM BULLETIN NOW INCORPORATES MATERIAL FORMERLY PRODUCED AND DISTRIBUTED BY OTHER STATION ASSETS SUCH AS AMPALM-4 AND AMBASAL-1.

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#### **CONTINUATION OF** DISPATCH

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UFGT-16628 \_ PAGE 4\_\_:

- 22. AMRUBY. NO SUBSTANTIAL CHANGE. SEE REFERENCE B. PROJECT CONTINUES TO PRODUCE AVERAGE OF ONE PONY EDITION /30,000 COPIES / EVERY THREE MONTHS FOR MAILING INTO CUBA. AS OF I JUNE TWO OF FOUR AMRUBY-SPONSORED SATIRE PROGRAMS ON AMTHIGH HAVE BEEN DROPPED.
- 23. AMICE. NO SUBSTANTIAL CHANGES. AMICE CONTINUED EFFECTIVE BOYCOTT PROPAGANDA OPERATIONS AND SERVED AS A VEHICLE FOR LAUNCHING THE QUMALT-1 \*\* DOLCE VITA\*\* SERIES. REVIEW OF PROJECT ACTIVITIES RESULTED IN ECONOMIES ACHIEVED BY MODEST PERSONNEL CUTS, USE OF A MORE SELECTIVE MAILING LIST AND ELIMINATION OF TWO FOREIGN-LANGUAGE EDITIONS OF THE MONTHLY AMICE BULLETIN.
- 24. AMSPELL. AS REPORTED IN REFERENCE B FINANCIAL SUPPORT TO AMSPELL HAS BEEN CUT SHARPLY AND IS NOW LIMITED TO \$1,000 MONTHLY. THIS PROVIDES FUNDS FOR BI-MONTHLY BULLETIN, PRESS RELEASES AND SPECIAL PRINTED PROPARENDA. AMSPELL HAS BEEN ACTIVE IN STATION CAMPAIGNS REGARDING POLITICAL PRISONERS AND LATIN AMERICAN STUDENT MOVEMENT (CLAF) AND PRINCIPAL ACENT HAS CONTINUES. AMERICAN STUDENT MOVEMENT /CLAE/ AND PRINCIPAL AGENT HAS CONTINUED TO BE RESPONSIVE TO STATION GUIDANCE.
- 25. AMNON. NO MAJOR CHANGES IN PROJECT ACTIVITY. CARRIED OUT SPECIAL RADIO AND PRESS CAMPAIGN IN CONNECTION WITH FORTHCOMING CLAE MEETING IN HAVANA. SPECIAL PAMPHLET ON THIS SUBJECT IS BEING PREPARED BY AMNON FOR PUBLICATION BY AMHIM. AND IS. ALSO STATION'S MAIN ASSET FOR AMBASE PROGRAM AND HAS TAKEN OVER AMBASE PROGRAM. OVER AMBASE PERSONNEL FROM TERMINATED AMRUSTY PROJECT.

PHILIP G. ELMARD

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Chief of Station, JAWAVE

Chief, Far East Division

Chief of Station, Manila

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TYPIC MPSHAWN/Information on Honorio Viray

ACTION REQUIRED - REFERENCES

Reference: JMWAVE 1092

Action Required: See Below

File

- The Information which Honorio Virays supplied AMECROLL about himself is substantially correct. He has been in PBPRIME for nearly a year on a World Preus Institute grant, undergoing practical training in different periodicals. Prior to this grant, he was provincial nows editor of the Manila Times. Ec. will probably rejoin the Times on his return to the Pallippines in July, 1966. He was a director of the National Press Club, but he was defeated when he ran for reelection in February 1986.
- 2. Viray is a native of Tarlac and is about 30 years old. He is a graduate of the University of Santo Tomas. He studied for one year in Australia, working with a paper in Brisbane while going to school. He is a bachelor. He has no known leftist sympathies, and he appears to be popular with his fellow newnpapermen.
- 3. Manila Station may be interested in contacting Virag once he returns to Manila and his job status is certain. Assuming that AMSCROLL will correspond with Viray, as suggested in reference, we would like to reserve for future determination a means whereby AMSCROLL could assist in arranging a contact with a Station officer. The Station anticipates the assignment here of an officer (Raymond E. ONOFREY) within the next ninety days whom we should want to place in contact with Virzy. We will forward a dispatch suggesting a contact proposal. when this becomes appropriate.

Caroline R. KOCERHAN

Distribution: 2 - COS, JMWAVE 1 - C/FE

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Chief of Station, JMWAVE		1/1/11	-Micholitm	

subter TYPIC/MHVIPER/AMSCROLL"

O Forwarding of Economic Intelligence Report

ACTION REQUIRED - REFERENCES

ACTION REQUIRED: None; FYI

REFERENCE: JMWAVE-1092

- l. We forward by separate cover the latest edition of the AMSCROLL economic report that paragraph 3 of the reference indicated would be pouched. Copies of this and prior issues as well as supporting statistical material were given Honorio J. Viray during the visit described in the reference.
- 2. This Station will appreciate receiving Manila's overt mailing address for direct mailing of material similar to this in the future. JMWAVE's address is Identity.

Philip G. ELMARD

Attachments: usc(101) 1. VOL I; No. 10: Econo 2. Identity(11)	omic Intelligence Report		0-26
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Miss Grace Holmes P. O. Box 1767 Coral Gables, Florida



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- 1. ON 19 MAY TR. HONORIO 1. VIRAY CALLED UPON KHRARK
  CONTROLLED AUSCROLL (IDEN A) SEEKING INFORMATION ON CUBA
  REFUGEE PROBLEMS AND ECONOMIC PROBLEMS FACING CUBA. SAID
  HE EMPLOYED BY MANILA TIMES AND CURRENTLY DIRECTOR OF
  NATIONAL PRESS CLUB OF PHILIPPINES, IN STATES WITH GROUP
  15 OTHER NEWSMEN STUDYING WAR ON POVERTY AND THAT HE
  BECAME INTERESTED IN REFUGEES THILE PASSING THROUGH
  MIAMI. SAID WOULD USE INFORMATION ON REFUGEES IN ARTICLES
  HE WILL PREPARE FOR TIMES AFTER RUTURN MAILA IN JULY.
- 2. AMSCROLL ERIEFOD VIRAY RO AND 21 MAY ON CASTRO'S SUGAR DIFFICULTIES INCLUDING PROBLEMS JAPAN HAVING IN DEALING WITH CUBA.

  AMMASP-1 (IDEN 5) MADE AVAILABLE FOR INTERVIEW RO MAY WHO MADE POINT JAPAN IS NATURAL MARKET FOR PHILLIPPINE SUGAR. VIRAY TOOK EXTENSIVE NOTES AND ACCEPTED DOCUMENTATION OF STATEMENTS. HE ALSO BRISFED ON RASH OF CUBAN MERCHANT MARINE DEFECTIONS AND MEANING OF THIS, TO CASTRO AND AMSCROLL ARRANGED FOR HIM TO MEET A FORMER SHIP CAPTAIN WHO DEFECTED (QUITAILOR 13).

SECKE1

PAGE 2 JMVAVE 1093 S E C R E T

3. VIRAY SAID HE WISHED STAY IN TOUCH WITH AMSCROLL AND RECEIVE THEIR PUBLICATIONS. NEXT STEP WILL BE FOR AMSCROLL TO WRITE VIPAY AFTER HIS RETURN "AILA. REQUEST BY POUCH TRACES AND ANY SUGGESTIONS MANILA MAY HAVE SINCE OUTLET FOR AKSCROLL ECONOMIC INFORMATION IN MANILA WOULD BE USEFUL. POUCHING COPY LATEST AMSCROLL EDONOMIC PEPORT FOR INFO STATION.

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MANILA INFO DIRECTOR

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REF MAVE 0192 (12 3837)

IDENS:

- A. UNIDAD REVOLUCIONARIA
- E. GILBERTO R. ALEMANY, CHBAN TRADE COURSTLEOP, TOXYO, WHO DEFFCIED AUGUST 1965.

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DISPATCH PROCESSING SECRET MARKED FOR INDEXING Chief, WH MO INTEXING REQUIRED ORLY QUALIFIED HEADQUARTERS DESK CAN JUDGE INDEXING Chief of Station, Bogota ARSTRACT Chief of Station, JMWAVE & PV SUBJECT TYPIC/AMSCROLL O Letter from the National Association of Sugar Cane Growers, Cali, ACTION REQUIRED: For addressees to determine.

REFERENCE: DIR-03229 1. We forward by Separate cover a copy of a letter (with translation) from Jaime \*LOZANO, President of the National Association of Sugar Cane Growers of Cali, Colombia that was recently received by AMSCROLL which was in response to AMSCROLL which was in response to AMSCROLL. AMSCROLL which was in response to AMSCROLL's mailing the Association the text of public statement made by AMRAIN-1 and AMSNAKE-1. Needless to say, AMSCROLL will continue the Association on its mailing list and has responded to this letter with its own letter of appreciation. 2. It occurs to WAVE that this organization might be useful in implementing the reference, particularly in view of the fact that Colombia might have as much as 200,000 tons of sugar available for export this year (per paragraph 4 of the reference). WAVE will be happy to undertake any action requested of it by the addressees if this should be an exploitable lead. There are no WAVE traces for either LOZANO or his organization. Poin 8. Menchen Philip G. ELMARD MAI 60 1955 ATTO RIDAN Attachment: USC Letter and translation 19-120 -26 Prefeded frem L.legs! Distribution: DATE TYPED gewattsting: and (3- WH/C, w/att. usc declassines!!: 2- COS/Bogota, w/att. usc - To cut Pecch MAY 1 8 1956 16 May 66 2- C/WH, W/O att. DISPATCH SYMBOL AND NUMBER CROSS REFERENCE TO CS CUPY UFGA-25153 HEADQUARTERS FILE NUMBER CLASSIFICATION

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**19-120-26/3** 

CULTIVADORES DL CAÑA DE AZUCAR DE

GURAMERICANA DE BESUROS

CALI - CÓLOMBIA

TELEBRATO: "ABOCARA" APARTADOS

Cali, Mayo 2 de 1.966

Seffor Director del Economic Research Bureau Box 3940 Miami (Florida).

mrs 20 1966

Muy estimado amigo:

Por intermedio del Centro de Investigaciones Económicas y Socia les que fusciona en Cali, tuvimos la oportunidad de recibir los -Boletines Nos. 9 y 9-A de ustedes que contienen las declaraciones de los señores Esparza Tabares y Tarrab Miranda sobre los pre blemas económicos de Cuba.

Estas declaraciones las hemos considerado de la mayor significa ción y les estamos dando amplia publicidad por medio de uno de " los Boletines de nuestra Asociación que circula tanto entre la industria asucarera y medios económicos de este país, como en la prensa y radio nacionales.

Esperamos que esta publicidad cuente con el agrado de su organi zación y mucho apreciariamos si incluyen el nombro nuestro para que nos sean envisdos los Boletines o publicaciones de ustades que tengan especial relación con las actividades cubanas en materia de anticar. Nosotros representamos en Colombia la industriaaucarera y somos la organisación que integra las actividades de tan importante sector de nuestra economía.

Les damos nuestras gracias anticipadas por la atención que estas líneas les merescan y los saludamos de la manera más cordial.

Atentos amigos,

Presidente.

S/c ATE 1 TO UFGA 25153. CS COPY

19-120-26

Translation:

NATIONAL ASSOCIATION OF SUGAR GROWERS - CALL, COLOMBIA

Cali, Nay 2, 1966

Director Economic Research Bureau Box 3940, Miami (Florida).

My very dear friend:

Through the Center for Economic and Social Research that operates an Cali, we had the opportunity to receive your Bulletins Nos. 9 and 9-A, which contain the statements made by Mssrs. Esparsa Tabares and Tarrab Miranda regarding the economic problems of Cuba.

We have considered these statements of the utmost significance, and we are giving them wide publicity through one of the Bulletins of our Association that circulates among the sugar industry and the economic circles of this country as well as among the national press and radio.

We hope that this publicity will be to the liking of your Organization and we would appreciate it very much if you would include our name so that we are sent those of your Belletins or publications that are especially related to Cuban activities in matters of sugar. In Colombia, we represent the sugar industry and we are the organization that integrates the activities of such an important sector of our economy.

We thank you in advance for your kind attention to these lines and convey to you our most cordial greetings.

Your friends,

NATIONAL ASSN. OF SUGAR CANE GROWERS

(sgd.) Jaime Lozano, President

DISPATCH SECRET MARKE FOR INDEXING Chief, WH XX DO LOCALING REQUIRED GALF SUALIFIED
MEASSCAFFERS DESK
CAR JUSTE INDEXING DUO. Chief of Station, JMWAVE ABSTRACT HY.RAILM SUBJECT TYPIC/Operational/AMSCROLL/AMRAIN Tapes of AMRAIN Press Conference Held 5 April 1966 ACTION REQUIRED - REFERENCES ACTION REQUIRED: FYI Under separate cover we are forwarding the tapes of the Press Conference held by AMRAIN on 5 April 1966 under the auspices of AMSCROLL. for Philip G. ELMARD Attachments: USC(art) 3 tapes 19-120-26 Distribution: 3- WH/C, w/atts. usc DATE DISPATCHED DATE TYPED APR1 2 775 CS CUPY 12 April 66 DISPATCH SYMBOL AND NUMBER CEXASS REFERENCE TO Explores trub automa de erretjag and UFGA-24955 HEADQUARTERS FILE MUMBER CLASSIFICATION 19-132-49/3

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- CALL FROM PERSON IDENTIFYING HIMSELF AS JOHN WIES, AN OFFICIAL OF DELHI EXPORT AND SERVICE, LID., DELHI, ONTARIO. SAID THAT DELHI HAD TRACED FOR TWO AND ONE HALF YEARS WITH CUBA UNTIL DECEMBER 64 WHEN TRADING SUSPENDED AS UNABLE COLLECT AMOUNTS DUE. WIES SAID HE THEN WENT CUBA IN ATTEMPT COLLECT. INSTEAD JAILED UNTIL FEB 65. AMONG CHARGES WAS HE KUBARK AGENT. UPON RETURN CANADA HE UNSUCCESSFULLY SOUGHT TO INTEREST CANADIAN GOVT HIS CASE. THEREAFTER RETAINED LAWYER AND NOW PREPARING SUIT. SAID HIS LAWYER ALSO REPRESENTS OTHER CANADIAN FIRMS WITH OUTSTANDING CLAIMS AGAINST CUBA AND HIS SUIT BEING PREPARED IN CONJUNCTION OTHERS. CEJECT IS TO IMPOUND CUBAN ASSETS TO OPTAIN SATISFACTION CLAIMS.
- 2. WIES SAID HE HAD BEEN CONSIDERING APPROACHING KUBARK OR OTHER ODYOKE AGENCY OFFICE IN CANADA TO FILE THIS CASE BUT DID NOT KNOW WHERE TO TURN. HE DECIDED INSTEAD TO CALL AMSCROLL AS HIS FIRM IS RECIPIENT ITS ECONOMIC BULLETIN.

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PAGE 2 WAVE 9650

ADDED THAT AC A "IT I-CASTRO ORG AMSCROLL WOULD KNOW WHAT TO DO WITH 14FO HIMAR KPER TENCES. OFFERED IN IVE FACTS TO AMSCROLL IF REP WOULD COME HIS OFFICE OR HE WOULD COME AMSCROLL OFFICE IF EXPENSES PAID. AMSCROLL CHIEF NON-COMMITTAL AND SAID WOULD DISCUSS MATTER WITH COLLEAGUES AND TELEPHONE WIES.

- 3. DELHI FIRM IS ON AMSCROLL MAILING LIST FOR ITS
  BULLETIH. SUGGEST WIES CLAIMS WORTH EXPLOYING FURTHER.
  REQUEST TRACES AND ADDRESS REACTIONS BY 18 MARCH IF POSSIBLE
  DUE FACT WIES EXPECTING CALL FROM AMSCROLL.
- 4. WAVE TRACES INDICATE WIES CANADIAN WHO MADE TRIPS HAVANA IN FEB, MARCH, APRIL, MAY AND APPARENTLY NOV 63 (AMLIST-1 AND AMCOVE REPORTS). IN FEB 64 SIGNED CONTRACT TO PROVIDE TWENTY FIVE MILLIONS DOLLARS WORTH OF CHEMICALS (M50237)
  TO CLBA. SITA 2207 OF 24 DEC 64 REPORTED WIES ATTEMPTING OPTAIN LETTER FROM GOVT OFFICIALS EXONERATING HIM FROM BLACKMAIL CHARGES.
  - 5. INDEX WIES.

SECRET

CFN 965@ 15 MARCH AMSCROLL JOHN WIES DELHI EXPORT AND SERVICE LTD DELHI D'TIARIO CUBA DECEMBER 64 FEB 65 CANADA NOT KNOW AMSCROLL 18 MARCH MOV 63 AMLIST-1 AMCOVE FEB 64 2207 24 DEC 64

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