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- (d) This Agreement to the extent it contravenes any national or local government laws, ordinances or regulations of Switzerland or the United States of America, shall be deemed null and void.
 - (e) Performance under this Agreement shall be excused for and so long as forces majeure, acts of God, strikes, war in which either country is involved, or any similar force majeure cause which may interfere with the performance beyond the control of the parties hereto.
 - (f) Seller's Agent shall provide Buyer's Agent a Warehouse receipt in in-transit permit, and an assay report with each shipment.
 - (g) All notices which may be given under this Agreement shall be given in writing by prepaid cable, airmail, or by personal service to Buyer's or to Seller's Agent at the address listed below.
 - (h) The price of said Platinum shall be Ninety-five (\$95.00) U.S. Dollars per troy ounce per 1000/fine.
 - (i) Seller's Agent expressly agrees that if Buyer's Agent shall have furnished a letter of credit as specified in sub-paragraphs (1) and (2) of Section b above, and Seller's Agent shall fail to deliver all of said Platinum as provided in sub-paragraph (3) of Section b above, and the documentation referred to in paragraph (4) of Section b above, then Buyer's Agent, at his option shall be entitled to cancel this contract and neither party shall have any further obligation hereunder.

Seller's Agent

Buyer's Agent

LANCEY S. KOCH

I, CHARLES LESTER WILSON
of the United States of America at San Francisco, Calif.
do hereby certify that on this 24th
day of April, 1960, I have personally appeared
CHARLES LESTER WILSON
to me personally known, and known to me to be the individual described in, whose
name Charles Lester Wilson is subscribed to, and who executed the enclosed instrument, and being
informed by me of the contents of said instrument, Charles Lester Wilson has acknowledged to me
that Charles Lester Wilson executed the same freely and voluntarily for the uses and purposes
therein mentioned.

In witness whereof I have hereunto set my hand and
official seal the day and year last above written.

Lancey S. Koch
LANCEY S. KOCH
American Consul

CONTACT REPORT

SUBJECT: LIBACON 1

DATE, TIME & PLACE: 6 Oct. 1100-1200, JET Cafe.

1. Subject arrived at the Cafe five minutes late (unusual for him) fairly bubbling over with "good news". Subject had a little difficulty getting to LOGINOV'S Embassy residence at 1900 hrs. as he had planned. It seems that the neighbor with whom he had planned to leave his child was not at home and so he had to wait until his wife came home, at about 2:00 hrs. Subj arrived at the Embassy at about 2020 hours where he was warmly greeted by LOG. After only a few words of greeting, Mrs. LOG fixed Subj a drink and a sandwich, and LOG excused himself saying he had to take care of the many guests and telling Subj to make himself at home, "you are more or less one of us." It should be noted that LOG did not introduce anyone to Subj. ~~Immediately~~ Subj soon approached Yuri CHERNISH and a rather long, innocuous conversation ensued. Mikhail P. DAVIDOVSKI approached the pair and was introduced to Subj by CHERNISH. (Card attached.) Subj was very taken with DAVIDOVSKI's charm and simplicity and learned that the latter had at one time been a "locksmith," (?) and having studied at the "International Diplomatic Institute" received this appointment as Private Sect to the Ambassador.

2. During one of Subj's free moments he approached Pavel KOVALEV, whom he recognized from the Army Day party which attended, but he could not recall his name. KOVALEV said he thought he recognized Subj's face but could not place it. Subj then told him that his mother taught Spanish at the Embassy (actually Subj told me he is not sure she is still doing so.) KOVALEV said he was interested in forming a small group to study Spanish and have Subj teach it and the latter heartily agreed to do so. KOVALEV promised to phone Subj at the earliest opportunity. Subj asked KOVALEV how the latter should be addressed, i.e., what was his position at the Embassy? K replied that he was more or less attached to the Military Attache's office.

3. Subject met a young lady, Tanya LEM, and husband name unknown. They have been in Mexico for three months. Very little, if anything else, was said but Subj was impressed with the girl, physically that is. Subj left the party ~~back to~~ 1200, got a bear hug from LEO and was escorted to the door by ROYALSH. Subj, having only had two drinks while at the party went to Cill's but she was out, so he went elsewhere (no identification) where he spent the night "talking."

3. F. DILLASON

i.e. he didn't tell LIBBY, as he has the
 that "will be back" - *UOR*

G. 20

El Heraldo - Sunday, 5 October 1957

Mexico, D.F.



En Honor del Cónsul de la Unión Soviética

El señor Valentín S. Loguinov, cónsul de la Unión Soviética en México, y su distinguida esposa, Alejandra de Loguinov, regresaran en fecha próxima a su país; por ello un grupo de amigos ofrecieron en días pasados una fiesta para despedirlos.

La cita fue allí en San Ángel, en la residencia del doctor Luis Gómez Correa quien junto con su esposa Silvia M. de Gómez atendieron a sus huéspedes de maravilla.

Esa noche la cena estuvo riquísima... Platos típicos de los dos países, complementados con el tradicional vodka. Música popular rusa amenizó la velada de la que se disfrutó hasta las primeras horas del domingo.

1: Mercedes Pinño, Gloria Z. de Pinto y Alejandra de Loguinov.

2: Beatriz Bacon

3: Ralph Weigan.

4: El anfitrión de esa noche doctor Luis Gómez Correa con el agasajado señor Valentín S. Loguinov y don Tomás López Sánchez.

5: Lourdes Aguilar, CONTENTISIMA, toda la noche, con ella Manuel Hernández.

6: FLASH!... Virginia Fernández de Aguilar y Ruth B. de Wiegandt.

7: Doctor José María Pinto y Adrián Aguilar.

8: MIRADITAS de... Guillermo Marcos a Vicky Aguilar.



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5/8/55

Sis/Sec cc for Det

plus [illegible]

Libya

October 4, 1965.

Contact Report

Subject: LIGVAL-1 (P-6903)

Date/Place of Meet: Oct 3 at Rest. Hoyo at 1330 Hrs.

1. Presarranged meet to which L-1 came 10 min. early.
Next meet: October 16 at the same place at 1430 hrs.
2. Since our last meet (Sept 19) L-1 had not seen LIBACON-1 who in two instances apologized (2-3 days after the class was due) for not holding the class "because he was not feeling well". In both cases it was obvious to L-1 that he was dead drunk when he phoned. In view of the fact that LIBACON-1 did not phone to L-1 for a whole week, L-1 gave him a ring on Oct 2 and he promised to give a lesson to L-1 at 1630 hrs of Oct 3.
3. L-1 explained me that his working schedule in the new scholar year keeps him busy in the morning and the afternoon, except, Friday afternoons, which makes it difficult on him to be tying himself twice a week for LIBACON-1's class which most of the time does not take place. L-1 felt that nothing would be lost if he reduced the Russian language classes to one per week, which would be more than he ever actually had in the past. I told him to go ahead and suit himself.
4. I told L-1 that AEDIEHARD was scheduled to leave in about a week and it would be interesting to ascertain whether LIBACON-1 knew it. L-1 will show to LIBACON-1 the Excelsior of Sept 25 in which the Sov Emb farewell party was announced. L-1 felt bad about the fact that he did not even have a chance to see AEDIEHARD face to face.
5. L-1 asked could he remind LIBACON-1 that he promised to make some arrangements which would enable L-1 to meet Alla (GLEBOVA /P-13,482/) and suggest that AEDIEHARD's departure was opening the possibility to do something along that line. I told L-1 that there was no reason to expect that LIBACON-1 would accomplish anything, but L-1 should be after him on the basis of his former promise.

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6. I told L-1 that he should tell LIBACON-1 that a person he knew quite well 3-4 years ago returned to the US Embassy and that this American Embassy official was a very close friend of a dear friend of his (L-1). I explained to L-1 that such news would certainly please LIBACON-1 for several obvious reasons, but it was more important to ascertain whether LIBACON-1 would relay such news to some of his Soviet acquaintances. If it happens that ANDERHARD's replacement or another Soviet official attempt to contact L-1 through LIBACON-1, it would be an indication that LIBACON-1 got the news of L-1's US Embassy contact. L-1 liked the idea and will give the story to LIBACON-1.

7. At this point it may be recalled that L-1 had met NECHIPORENKO (P-7442) at the time he had met YATSEOV.

8. Comment by BHF:

In view of the fact that NECHIPORENKO by himself is a determined KGB case officer who is aggressive in pursuing American targets, I felt that we stand to lose nothing by adding to L-1 a label of having a contact in the US Embassy.

BHFernald

S E C R E T

D R A F T

MEMORANDUM FOR: The Record

FROM : C/CUB

SUBJECT : Visit to the Soviet Embassy, Night of
1 October 1969; Occasion: Despedida for
Valentin LOGINOV

1. As members of the Cuerpo Consular, Terence D. SISTONE and his wife were formally invited to Valentin LOGINOV's despedida. The scheduled hours on the invitation were from 7:00 to 9:00. Actually, they arrived at about 7:45 and left at about 9:15. SISTONE had two main purposes in attending the reception: 1) to determine LOGINOV's replacement, and 2) to meet the Cubans present, if any. On the first count SISTONE was successful. Oleg Maksimovich NECHIPORENKO was formally introduced to the crowd as LOGINOV's replacement by Mr. KAZANTSEV, the Soviet Chargé. On the second count SISTONE was not successful. The only Cuban present that he recognized from mug photos was Rafael MIRABAL Fernandez, who quite obviously avoided any contact with SISTONE, rather furtively staying on the other side of the room at all times. In all, SISTONE talked to some nine Soviet Embassy officials that he could recognize from the mug book and had somewhat extensive conversation with three, LOGINOV; KAZANTSEV, the Chargé; and Eduard Anatolyevich SARATOV, TASS representative. For cover

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purposes SISTONE, of course, also had to spend much of his time with fellow members of the Cuerpo Consular, mostly with Leander VOURVOULIAS, the Cuerpo Consular president and ex-Greek Consul General, and Sra. Marta FONSECA Guardia de JIMENEZ, the Consul from Costa Rica and Cuerpo Consular secretary. SISTONE also met a Mexican engineer, Alfonso SIBAJA C., who is married to a Greek woman who is Press and Cultural Attache for Greece. SIBAJA is therefore active in, though not a member of, the Cuerpo Consular. It is very early to tell, of course, but a man like this could conceivably become an access agent to either Soviet or Cuban officials.

Since determined to do most of his work as secretary of the Consulate in Greece.

Are we following VC?

2. At the entranceway SISTONE met and recognized Col. Konstantin Nikandrovich BOGATYREV, the Soviet Military Attache. Both on this occasion and later in the evening BOGATYREV seemed to have a forced grin on his face. He exchanged pleasantries but provided nothing of significance.

3. In the reception area inside, SISTONE greeted Valentin LOGINOV and his wife, who readily recalled SISTONE and wife from the excursion to the Ford factory in July. LOGINOV also recalled that SISTONE was Raymond A. FRADYER's replacement and asked after the latter: Had he yet arrived in Paris? SISTONE said that he understood that FRADYER probably had arrived by now. SISTONE asked LOGINOV when he was leaving for the Soviet Union. LOGINOV answered that he was leaving

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on 7 October and that en route he was visiting New York City, a place that he was anxious to visit. He added that he would not be visiting Paris to see his friend FRADYER. LOGINOV all evening was a very amiable host, circulating and talking to practically everyone present. About half the time he was surrounded by a circle of very young and apparently unattached Mexican ladies - perhaps university students. Mrs. LOGINOV was quite transformed from the very drab woman of the Ford excursion. She was quite dressed up, even attractive, and did her best to be a charming hostess, although this was obviously a forced chore for her. (Later in the evening she busied herself pointing out what she thought to be the choicest items on the buffet table.) Valentin LOGINOV invited SISTONE and his wife to visit him in Russia. SISTONE answered to the effect that this would be wonderful someday if he ^{LOGINOV} or the Russian Government would pick up the tab. LOGINOV replied that that was not necessary because all Americans are so rich they can afford a trip anywhere. Later, talking to SARATOV (see paragraph 9 below), SISTONE was told that LOGINOV would be spending three days in New York City. Later in the evening LOGINOV had his picture taken, probably by a press photographer, with SISTONE's wife, and he was in general quite gallant with her. In the little speech following the buffet, LOGINOV thanked VOURVOULIAS for his few words of farewell and the Cuerpo.

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Consular gift of a silver plate. He ended his speech by saying, "Thanks on my wife's behalf and mine. You all have been very attentive to my great country." About the only times that LOGINOV seemed reflective and serious during the evening were during this little speech and later in saying good-by to SISTONE (accompanying this with an abrazo).

LOGINOV's last words to SISTONE were said with much real or imagined feeling: "You Americans and we Russians have to be real friends in these days of the world."

4. Negatively, SISTONE did not see LIREALM-1; SAO's friend, Yuriy VANOVSky; or Chief, SB's friend, Boris CHMYKHOV, at the Soviet reception. Since there were over 100 people milling about, SISTONE, of course, could have missed those people.

5. Prior to the buffet, SISTONE met again Leon (Spanish version of Lev) N. GOLOUZOV, a member of the Soviet Commercial Staff. SISTONE had met GOLOUZOV on the Ford excursion as well, and the two chatted briefly about that trip. GOLOUZOV gave SISTONE his calling card, ^{ccr, cf} which is attached.

6. Standing beside GOLOUZOV, and obviously a very junior officer under the latter's wing, was Vladimir PETROV, also of the Soviet Commercial Office. Following the example of big brother, PETROV also gave SISTONE his calling card, ^{ccr, cf} which is attached. PETROV looked to be no more than in his late 20's.

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He is almost baby faced, has sort of a pug nose, is perhaps 5' 9" tall, is of medium to slim build, and has light hair.

PETROV said he had only been in Mexico two weeks and was terribly confused by the vehicular traffic, which is much noisier and extensive than that of Moscow. Although he speaks Spanish quite well, he said that this is his first tour in Latin America.

7. Also early in the evening SISTONE met Vladislav Sergeyevich KORMUSHKIN, Soviet Vice Consul. He is a fairly tall, heavy built, athletic-looking young man with a very strong handgrip on being introduced. KORMUSHKIN was almost the only Russian with whom SISTONE talked who did not even try to be friendly. He just stood around most of the evening, listening and looking very ill at ease.

8. SISTONE only met Oleg Maksimovich NECHIPORENKO, LOGINOV's replacement, very briefly and on an occasion when LOGINOV was not around. Therefore, SISTONE was not formally introduced by title or as FRADYER's replacement to NECHIPORENKO. This man looks very Latin and could mix in a crowd on the street without any difficulty. He stayed very much in the background all evening. During the little ceremony in which he was introduced by the Chargé as LOGINOV's replacement, he was asked when he had previously served in Mexico by the latter. He replied he had been in Mexico from 1960 (or 1961) to 1965.

you let-
S. speak good
Spanish, he

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The Chargé described him as a young man advancing rapidly in the Soviet Foreign Service. He also said he had been a ~~simple~~ Military Attache before but is now a Second Secretary and is taking over as Consul. The Chargé described NECHIPORENKO as a non-Great Russian. SISTONE missed his nationality, if it was mentioned. The Chargé hastened to add that NECHIPORENKO's wife, however, is Great Russian.

9. Possibly the longest conversation SISTONE had with any Russian was that with Eduard Anatolyevich SARATOV, the TASS representative. SISTONE was introduced to him by Findley HOWARD, local Pan American representative. SARATOV was the only one with whom SISTONE spoke in English. All other conversation with Russians and other non-Americans was in Spanish. SARATOV is a very smooth, gallant man-about-town. He seemed to really enjoy talking to Americans and other non-Russians at the reception, and bowed and established rapport with the ladies of all ages. He said he has been in Mexico two years, is married, and has one son in the fourth grade, who is naturally attending the Embassy school and who will be sent next year to the Soviet Union for his further education. He asked SISTONE how many children he has and commented on the answer, five, by saying that in his business it is not practical to have many children. SISTONE asked him how he gets his news to send home. SARATOV replied that he is obliged to send home

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daily a resume of the most important Mexican events, much of which he obtains from the Mexican press. He added, with a smile, that he, of course, has to supplement such newspaper accounts with information from his own contacts. SISTONE asked if this meant, among other things, getting handouts from Government offices. SARATOV dismissed such sources as unimportant. He said this daily resume which he sends home by Telex takes him about two or three hours. He said he is the lone TASS representative here. He has his own office separate from the Embassy and prefers it that way. SARATOV claimed to have traveled around Mexico quite a bit. He seemed to be impressed with the Yucatan and wanted to know if SISTONE has visited there. The latter replied that he has not yet visited the Yucatan since being stationed here, but that, as a tourist, he had seen the ruins there some years ago. SARATOV said that he is from Siberia, and in answer to a SISTONE question said he thinks the Georgians are the warmest and friendliest people of the Soviet Union. SARATOV obviously likes to brag about having been stationed previously in Washington. He also said he would very much like to have been assigned to the new TASS office being opened in San Francisco. According to SARATOV, per an agreement between the United States and the U.S.S.R. the former will have a Consulate in Leningrad and the latter a Consulate in San Francisco. The opening of

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the TASS office in San Francisco is somehow connected with the establishment of the Consulate. In speaking of LOGINOV's three days in New York, SARATOV said he would recommend three things for him to visit: a good steak house, a good Chinese restaurant, and Rockefeller Center Music Hall.

10. Somewhat after the despedida ceremony, SISTONE noted the Chargé, Boris Aleksandrovich KAZANTSEV, alone and introduced himself. From a distance KAZANTSEV looks extremely young for his high position; closer up he looks a little older. KAZANTSEV was extremely affable when he learned that SISTONE was a new member of the Cuerpo Consular. He said he is a member of an equivalent organization among the diplomats and in that context knows Mr. Wallace STUART quite well. He said he was extremely privileged a couple of nights previously to be able to shake Astronaut ARMSTRONG's hand and talk to him. He thinks the space program a wonderful adventure for both our countries, and he mentioned the current negotiations between the American Atomic Energy Commission and its Russian equivalent in working out the rules for use of peaceful nuclear energy. While affable, KAZANTSEV does not impart any feeling of sincerity whatsoever. He seems transparently cynical, and reminds one of a second-rate American politician. After the above conversation and when SISTONE was talking to a Mexican airport official, for some reason KAZANTSEV reapproached

Am. COSA
Embassy Reception
see completely VPR

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SISTONE and said to him and the Mexican that he hoped there would be a rapprochement soon between the United States and Cuba. SISTONE cannot figure out why KAZANTSEV made that remark at that particular time unless 1) he thought the Mexican airport official was a Cuban, or 2) he had been briefed by LOGINOV not only on the fact that SISTONE is FRADYER's replacement, but that FRADYER had somehow been connected with Cuban operations.

11. SISTONE only met Yuriy CHERNYSH, Soviet Vice Consul, very briefly to shake hands near the end of the evening. He was easily recognizable from his very light gray hair.

12. SISTONE was only sure of one Cuban's being present, Rafael MIRABAL. At one time, SISTONE thought he saw a gentleman who looked a little like Ambassador Joaquin HERNANDEZ Armas, but at second glance he did not think so. There was no doubt in SISTONE's mind that MIRABAL was avoiding him. On one occasion, MIRABAL was quite close, within earshot, and may well have heard SISTONE either talking English to a fellow American or his wife, or discussing something American. Thereafter, every time SISTONE tried to work his way toward MIRABAL, the latter would shortly move further away. Twice SISTONE talked to people that vaguely looked like they might be Cubans from the mug book, only to discover in both cases that they were Mexican.

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13. One of the above Mexicans turned out to be Alfonso SIBAJA C., who described himself as a mechanical engineer and industrial consultant. His address is Ezequiel 82, Mexico 14, D.F., and his telephone number is 17-88-85. This man is the husband of a lady he described as Press and Cultural Attache of the Greek Embassy. SISTONE was also introduced to her somewhat later and got the impression that she is not Greek but either all Mexican or perhaps of partial Greek ancestry. ^{Her name is Heliana W. de Sibaja.} SIBAJA and SISTONE exchanged calling cards ^{(SIBAJA's is attached).} SIBAJA said that he and his wife attend such functions as this reception quite frequently and definitely recalled not having met SISTONE before. The latter explained his recent arrival. SIBAJA claimed that he is a good singer of folklore songs and that his wife knows how to dance them. They have performed spontaneously quite often at diplomatic and consular affairs. Asked whether he would be going on the ^{to Monterrey} Cuerpo Consular excursion scheduled for late October, SIBAJA said he would like to go. He is a working man, however, and was not sure he could get away. SIBAJA and wife and SISTONE and wife established rapport rather easily, and all agreed they should meet again rather shortly. SIBAJA said that he is of partial French ancestry. He looks as though he might be Mideastern, however. He is proud that he is from JUAREZ' home state of Oaxaca. It would seem to SISTONE that this is

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Sound interesting.

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the kind of man who might be used as a fairly nonsuspicious access agent to either the Soviets or the Cubans. He obviously circulates in their social milieu. SISTONE intends to follow up on this man. He said he lives in Colonia Lindavista, where SISTONE's wife's relatives are concentrated. He has a son going to Colegio Tepeyac in that area. *add!*

14. The only Americans SISTONE was aware of at the reception were 1) Clyde SNIDER, Chief of the Visa Section of the Consulate, 2) Findley HOWARD, of Pan American, and 3) David WIESLEY, American businessman and Honorary Consul of Iceland.

15. Considering the fact that SISTONE was only in the Soviet Embassy a little over one hour and had to spend a good part of his time talking to SNIDER, VOURVOULIAS, and that real pain-in-the-neck, Sra. JIMENEZ, he considers his contact with Soviets about the maximum that could be achieved under the circumstances.

749

Attachment:

Copy of calling cards (3)

Distribution:

Orig - SIBAJA (new P), w/att
1 - P-11712 (LOGINOV), w/o att

TDS:lmj

SECRET

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20-10-81 e/s/b

St/te. see in DIT File Cd

10/10/10

He is in evidence when you 1 October 1969

Wie oft er in

CONTRACT NO. 0.1

SUBJECT: LIAISON

DATE, TIME & PLACE: 1 Oct., 1960 - 1730, El Martiro Rest. & Hotel Emperador.

1. I arrived ten minutes prior to the appointed time, noted; Subject's car parked around the corner, entered the restaurant and found Subj without difficulty.

2. Without any preliminaries to speak of, Subj told me that he had interesting news for me. As he hesitated for a moment I asked him if he had been invited to the despedida this evening. He was a bit shocked and probably disappointed, bawled with a "who, what", but recovered quickly and admitted that this was to have been the interesting news - yes he had been invited and was going. He explained that he had made a phone call to the Embassy to invite LOGINOV to his house for a farewell party, but the latter turned the tables and invited Subj to the despedida. Subj claimed that he told LOG that this in reality a "dirty deal", but LOG countered with the claim that Moscow wants him to return urgently and now he was too busy to consider personal invitations. (Subj did not appear to be unhappy with this turn of events.) Subj promised to keep his eyes and ears open and fervently hoped that LOG would introduce him to his replacement, the unofficial one.

4. no response extracting: no subsequent call - ~~not~~

3. Above, of course, took only a few minutes, the rest of the time Subj discussed women, food, drink, and related topics. He would like, he said, to be better acquainted with Alla GLEBOVA (works at Sovemb) whom he considers to be an exceptionally interesting girl, although married. (I don't believe he is a position to do much about this. I believe he is capable of seducing a lot of girls, but I don't see how he could work up much access to this woman.)

4. Subj gave a copy of a short paper (written in Russian) he worried up on his friend HENARES who lives in San Juan del Rio, near Jerezaro. Subje is very anxious to have us help this individual but I still don't see much point in it. I asked Subj if HENARES is acquainted with anyone at the SOVETS and was told that he might know one or two the local Russ./Span mix (ninas ?) who are employed there. HENARES is one of these himself. A translation of the document is attached.

5. Subj is a very friendly, likable char, but I do not think he would find it difficult to fabricate something, whether it be important or otherwise. This is purely an opinion, so far, based on nothing concrete.

6. Subject expressed a desire to have a "blast" with me sometime with no reference to business. I said I would consider it, perhaps it would be amusing.

JEP

DPDI 10015-41

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1 October 1969

Below is translation of document written by LIBAON 1 re his friend

HENARES who lives in San Juan del Rio.

"HENARES

A Spaniard born in the province of ASTORIA. During the Spanish Civil War was taken to the USSR with other children. Completed his elementary schooling in Spanish childrens' schools. Entered Leningrad University majoring in history, and following graduation was given a chair in the same department. Arrived in Mexico, I believe, in 1957, with the aid of his sister, who lives in San Juan del Rio. Is a manager of a restaurant. Henares is a very intelligent, sensitive, fellow. Always studied with pleasure. Was very fond of nature and animals. During periods of vacation from the elementary schools, instead of just fooling around as did the other kids, he would work as a shepherd, water boy, in vineyards, took long walks, read, swam, and always tried to be a loner. Therefore, he was not very well liked, was teased, and once, knowing that he was not a good swimmer, was thrown from a steep bank into the river KLYAZMA. My mother dragged him out. He always loved her, and to this day has great affection for her. Whenever he visits Mexico he never fails to call on her. Being acquainted with his character and sentiments, I would say that now, living in a dead city, he suffers greatly. I suppose that because of his loneliness he imregnated a stupid, old fashioned, Indian girl. His political views are the most liberal, and being an intelligent fellow, he was never placed in an uncomfortable position, although he was not fully trusted.

I think, that were it possible to use these characteristics, we could use him to our great advantage."

I told Subject that we would make no move whatsoever, until, and perhaps not even then, he provided me with personal biographic data re the above individual.

DFD
D. F. DITMUSCH

и въспитаніе въ наукѣ, въ добродѣтели,
и въ служебномъ и гражданскомъ дѣланіи.
Почтеннѣйшій Государь, я не могу не
и, въ своемъ дѣланіи, не и не могу
и не могу не думать, что въ этомъ дѣланіи
есть.

1. *Erzählung, die eine andere Person die Handlung erzählt.*
 2. *Erzählung, die von der Handlung erzählt wird.*

DECLASSIFIED

Foreign Service of the
United States of America

OUTGOING

C/VIS-2

AMB

DCM

CCA

CG

12

CHRON

8/asc

UNCLASSIFIED

Classification

Charge:

Control: 5364

Date: 1 Oct 1969

4:40 pm

ACTION: Secstate WASEDC

MEXICO 5364

FOR FBI

VISAS BORSE Valentin LOGUNOV C-3 December 23, 1927

Moscow, employee of Soviet Embassy in Mexico. Arr.

New York October 7, 1969 via Air France Flt. 700.

Dep. New York October 10 via Aeroflot. Accompanied

by wife, Alexandra LOGUNOVA August 20, 1928 Moscow,

and son, Dimitri LOGUNOV born 1959.

MCHRIE

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CSB JPK
SEP 28 1969

Classified by C/VIS,CWSnider/mal
10/1/69

Declassification

Applying Office: C/VIS,CWSnider

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From LITENSE-1

Mexico

To September 27, 1969

1. Talking to various people, such as Guillermo Tardiff, no information has been circulated or has circulated regarding the fact that Carrillo Flores did not attend the interview of Raul Roa, foreign minister of Cuba and president Diaz Vrdaz.
2. By going to the General Assembly of the United Nations, lic. Carrillo Flores, secretary of Foreign Relations is out of the presidential race by constitutional reasons.

According to people who may be considered as knowing about politics Carrillo Flores never had a chance to be nominated because of his close associations with United States bankers.

2. On the 18 of September I went to the national day celebration at the Chilean embassy, where I met Kazantsev who invited me to go to their embassy on the first of October for a farewell party for Valentin Longuinov, who is leaving soon. The new Czechoslovakian ambassador was with Kazantsev. I arrived late and many people had already left. Wallace Stuart was there, the new Rau ambassador, the Ghana ambassador, the Paraguayan chargé d'affaires, and several other diplomats of minor importance. The Chilean colony seems to be quite large.

C/SB

Long

file LOG/Nov

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26 September 1969

CONTACT REPORT

SUBJECT: LIBACON 1

DATE, TIME & PLACE: 25 Sept. 69, 2030 - 2200 hrs., Firenze Rest.

1. Subj arrived eight minutes late and realizing same, apologized. He appeared to be in a good mood and when asked told me that he and his wife were now getting along very well. He claimed that he called LOGINOV ~~am~~, at the Embassy on the morning of the 15th and asked that their dinner engagement for that evening be postponed. According to Subject LOG told him that their dinner had been scheduled for the 18th, not the 15th, so Subj ~~was~~ assumed LOG was correct. I reminded Subj that to the best of my recollection it had been for the 15th. In any event, Subj said LOG took the postponement very well, especially when Subj confirmed with LOG again that the latter was not leaving in October, perhaps not even in November. Subj apologized to LOG, explaining that his wife had just taken on a new job, was nervous about it, and in addition, was taking care of her parents dog and birds, and was simply not in condition to have a party. (I am not sure Subj went through with this explanation to LOG or to me only.) Subj plans to visit LOG at the Embassy on the 29th, 30th, or the first of October, at which time he will set a date for the dinner, hopefully he said, for the same week. If the dinner is to be held prior to ~~the~~ the evening of the first of Oct. Subj will call the office, (as in the past) and so inform the party on the other end. Our next meeting is scheduled for 1600 hours, 1 Oct., at the "El Mortiro" (?) Rest. ~~xxxxxx~~ in the Suites Emperador.

2. Subject's wife, described as a "bilingual" secretary/typist is now employed by "Orbita Su Lamenta", and is paid \$3,500 monthly. Subj. claims that she will be earning \$4,000 by next month, if everything goes off well. One of the partners ~~xxxxxx~~ (?) of this supplement is: Andrea Catano Michalena. could

3. Subj then asked me if I/check a street map of Moscow and see if I could find ~~UL~~ NEZHDAKOVA on it. I told him I could but would not give him an answer one/or the other unless he would provide me with a satisfactory reason. After extracting a promise from me that I would not laugh at him, he proceeded to tell me about a recent experience he had with a medium at Andrea's home. He prefaced his story with an assurance that he is an atheist and does not believe in the hereafter nor in spiritualism in particular, nevertheless, he was shaken with the experience. He claimed that the medium (name unknown to Subj.) did not go into a trance, nor turn off any of the lights, but simply asked Subj. if he had ever known a girl by the name of "Tanya" while Subj. lived in ~~xxx~~ small town near Ivanova (also not far from Moscow.) Subj claimed that he recalled a girl by that name, that he and she were only about 10 yrs of age at the time, and that they used to go mushroom gathering together. He said he broke out in a cold sweat when the medium asked this question because he was absolutely positive that no one in Mexico would remember the girl's name nor the locale. The medium then said, speaking for Tanya, "¿dices 'Rafichka'?", (Hello, Rafael). Subj claims that the medium had no knowledge of the Russian language and that he had not been called "Rafichka" since early childhood. Subj the medium explained that Tanya had died six months ago and was now present in the room. Through the medium, Tanya explained (in Spanish) that she had been married to a Valentin ~~xxxxxx~~ V. now living at ~~xxx~~ ul. Nezhdanova,

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a.t. 23, Moscow. Subj was not sure he had the correct numerical address, nor did he know what region of Moscow the street was in. Tanya further explained that KIRASOV was engaged in some unspecified underground work, possibly anti-government activity, and that one member of this group was actually employed by the KGB. He was not further identified.

4. Subj then went on to relate two other "odd" experiences he had had prior to his coming to Mexico. They are not worth repeating here. I told Subj I would try to locate the afore mentioned street on the Moscow map but that I did not take any of this very seriously. Although Subj realized that I was amused by this tale he was not ~~amused~~ angered by my attitude saying he did not know what to make of it himself.

DFDDITMANSON

PRODUCT SALES REPORT

DATE OF REPORT: 28-IX-59

*Sett
SBI
SBI
LARA*

1. Salesman 740 DIEHARD

2. Supervisor John Francis

3. Date/meeting 27-IX-59. 2000-0300 hours

Site Home of Dr. Luis Gomez. Inglosias 221

4. Date/next mtg. --

Site --

5. Administrative

Nothing.

6. Instructions to salesman

Nothing.

7. Report by salesman

2. Party. The occasion was a farewell party given by our tennis group in the home of Dr. Gomez for DIEHARD, who leaves October 7th or 8th for Moscow. In addition to myself and my wife, the following were present:

Gloria Pinto

Pepe Pinto

Luis Gomez

Sylvia Gomez

Mercedes Pinto (elderly writer, aunt of Pepe, mother of Ruben, mother of Pitucka who is the wife of Herb Wallace)

Ruben Rojas. Bachelor. Actor in TV soap operas (novelas) and the legitimate theater.

~~XXXXXXXX~~ DIEHARD

~~XXXXXXXX~~ DIEHARD's wife

(continued next page)

8. Competition

9. Supervisor's comments

Please instruct me as to whether or not you want me to attend the reception Wednesday, and if so, what to look for besides meeting DIEHARD's replacement. Can you call off the FBI?

*Will be contacted
to see if we can
only find a replacement
to and any other
other ideas to have
in the line. Take note with other FBI*

11/12

P 11,712

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Virgin Aguilar
Tomasito (Lnu)
Ralph Wiegandt
Ruth Wiegandt

The party was very gay, excellent food brought by each of the guest, much music, dancing, and drinking. No politics. Everyone was in a very friendly mood.

2. Formal farewell reception. Wednesday, October 1, at 1900 hours at the Soviet embassy will be the formal party for DIEHARD.

The Pintos, Gomez and possibly others from our group will attend this party. I do not know how big it will be.

*Is this not?
He made quite a point of
it since he is a subj.
3. Learn from note.*

DIEHARD was disappointed when I said I would not attend, but that this was no reflection on my friendship for him. I stated that I felt it unwise for an American to visit the Soviet embassy. I was afraid that the FBI or CIA would learn of my visit. Val was very insistent and said he'd be disappointed if we did not come. Later in the evening he brought up the subject again and insisted there would be no way anyone could know if I were present or not--there would be no risk to me--no names would be recorded. I said I would think about it, but doubted that we would come.

Good?

3. DIEHARD's replacement. During the course of the evening speeches were made, or at least semi-formal comments and wishes of goodluck to DIEHARD and his wife. DIEHARD said that his replacement would be at the farewell party at the embassy and he hoped we would all meet him. Ralph Wiegandt stated that he wanted DIEHARD's replacement to know that he, the replacement, would be welcome in our group. Our group is somewhat international and has given us all a chance to exchange views. We would regret losing contact with the Soviets. DIEHARD then mentioned that his replacement is something of a sportsman.

4. Yuri Schernich. I told DIEHARD that I hadn't seen Yuri for a long time. I asked what had happened to him. He answered that Yuri had been on vacation for a while. This does not account for the many months, perhaps five or six, that I have not seen Yuri. I did not press the issue.

5. DIEHARD FLIRT. DIEHARD seemed to be indifferent to Popo's presence. When he danced with Gloria he often seemed very intimate--dancing close, whispers and girly giggles, soulful looks. Gloria did not try to control this situation, but rather participated. My wife later reported that while dancing with DIEHARD he also tried to flirt with her, but on a more discrete level, holding her too close, squeezing her hand annoyingly, etc.

6. Dr. Gomez's comments. We arrived promptly at 2000 hours. We were the firsts guests to arrive and the only guests for nearly an hour. During this time Dr. Gomez made several comments of interest. First, let me say that I have thought that Luis

*Was quite a day
he was in Guano just
in front of us.*

was a communist sympathizer, despite his wealth. He became famous some time back by successfully sewing back on a hand that was amputated in an accident. He is a doctor with Seguro Social. Mexico since has shown his'elf to the world as Mexico's great hand surgeon. He travels around the world attending medical conventions and is the principal host to medical conventions here in Mexico. An elaborate book was published by Seguro Social on surgery of the hand and Luis' work in that field. I mention the above since it seems to set the stage for someone who might believe that socialism and socialized medicine is good, because he himself has profited so greatly from it.

Further, Luis and Sylvia had made it known for quite some time that they wanted to have the farewell party for DIENHARD in their home. I always felt that this was due to communist sympathy. Now I don't know. And I am at a loss to explain why they insisted upon holding the party. They do not seem to be close friends of DIENHARD, are somewhat different in social and intellectual status, and no longer seem to me to be communist sympathizers.

Luis commented that ~~DIENHARD~~ DIENHARD's son would probably come to the party since they have no maid. Incidentally, he did not come. He then stated that the boy still speaks no Spanish at all. He added that the boy has lived in Mexico for five years and before that for several years in Cuba. Luis explained that the Soviets are afraid to have their children see how the world really is. Luis added that Khrushchev saw a super-market in Los Angeles and simply couldn't believe his eyes. Luis was frankly critical of the Soviets and their intellectual isolationism.

7. DIENHARD MIGHT RETURN. DIENHARD and his wife both conceded that there was a good chance they might come right back to Mexico. She told me that if she did, she would like to teach me Russian. We had exchanged a few elementary words during the evening.

*Diableno I know of Communist & one
convinced that he would. I-1 says that
he would have agreed to have heard
something which made him say what
he did.*

SR/I

SR/Sec.

phi Log.

P-LOGINOV

P-LIBASSO

C-1/15 UIN

C/CUB

CUB/F (CUB)

MEMORANDUM

México, D.F., Septiembre 26 de 1969.

Con relación al asunto del italiano, que hemos tratado, me permito indicarte que la amistad se inició por la necesidad de -- traducir unos documentos oficiales que nos solicitaba la Secretaría de Gobernación, por medio de los cuales debíamos demostrar el nombre correcto de un cliente.

Dicha amistad se ha conservado bajo un nivel normal y más o menos se inició hace aproximadamente un año, sin que se hayan tenido otras citas como no es para tomar algunos tragos o almorzar.

Sin embargo, el día de ayer mismo se hizo una cita la cual se -- llevará a efecto el día de mañana y ya me permitiré informar -- te más sobre el particular.

THIS IS LIBASSO-1 NOTE ON LOGINOV, WHOM HE EXPECTS TO MEET AT A RESTAURANT ON 27 SEP -- PURPOSE IS FOR LIBASSO-1 TO ESTABLISH AND MAINTAIN SOCIAL RELATIONS WITH LOGINOV FOR ASSESSMENT AND POSSIBLE DEVELOPMENT FOR A PITCH BY SOMEONE OF OUR CHOICE AT SOME FUTURE DATE.

Libassoni will be asked to ask Loginov he is leaving

P. 11712

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SECRET

26 September 1969

MEMORANDUM FOR: Chief SB

INFO : Chief, CUBA

SUBJECT : Relationship Between AEDIEHARD and Gloria PINTO

1. In response to a conversation between Chief, SB, and the undersigned, LIREALM-1 was questioned in detail on 25 September concerning the relationship which exists between AEDIEHARD and Gloria PINTO with a view toward possible embarrassment of AEDIEHARD before his superiors.
2. LIREALM-1 and his wife both believe (but have no proof) that it is probable that Gloria PINTO is having or has had an affair with AEDIEHARD. Both LIREALM and his wife are close friends of the PINTO's and know that Gloria is strongly attracted to AEDIEHARD who is both physically and intellectually superior to her husband. Due to Gloria's continued friendship with AEDIEHARD at the French Club and other places, LIREALM-1 feels sure that Gloria's husband, Pepe, does not yet know of the affair.
3. LIREALM-1 characterized Pepe PINTO as: sweet, slow-witted and below average in intelligence. He is a physician specializing in lung disorders, born in the Canary Islands. He considers himself a Spaniard with the characteristic Spanish lack of respect for women. He attempts to tightly control Gloria's activities while, according to Gloria, having as many affairs himself as he can. Gloria greatly resents Pepe's attitude toward her. Pepe is basically defensive and would not want anyone to know if Gloria were having an affair with another man. He would probably deny it if anyone said so, even if he were aware of it. He would take it out on Gloria, however, and would probably beat her and restrict her movements even more closely.
4. In view of the above, it would certainly appear that there would be nothing to gain, and perhaps much to lose, by any attempt at exposing her supposed affair with AEDIEHARD. Since she now appears to be in contact with SHEVCHENKO, much better to hope for better developments in this case.

Agreed
VPR


Andrew E. PELLEMENT

SECRET

P-7442
P-2270
P-11,712
P-880

P-11,712
P-1612

1. Agent/Subject: LICOZY-5

DATE: 25 September 1969

2. Case Officer Vincent P. RIZZUTO ✓

3. Date and site of contact: 25 September Cafeteria Parque

paragraph 5 (continued)

it off than attempt to collect the money. There are sufficient funds in the project.)

paragraph 7 (continued)

is more to this invitation than meets the eye and that the KGB will be going all out to recruit him. I think Subject may be right and I think he should probably find a good excuse for not going.

Subject states that he had complained to KAZANTSEV (P-880) about the shoddy treatment he had been getting from LOGINOV (P-11,712). Never before had he been forced to "stand in line" for Soviet visas for his clients. In the past, he had been able to send passports to the Soviet Embassy any day--never mind the office hours--and get the passports back with visa the same day. Subject says that LOGINOV himself finally admitted that this was because Subject had been uncooperative (meaning that he had refused to let LOGINOV recruit him). Subject says unequivocally that LOGINOV is leaving PCS by the end of October and that he is not being replaced by a newcomer. Subject understands that NECHIPORINKO, who in a former tour had worked in the Consular Section, will take over as Chief of the Consular Section when LOGINOV leaves.

Subject says that KAZANTSEV is about to leave (in fact, Subject thought KAZANTSEV had already left) and that both a replacement for him and a new ambassador were on the way. I told Subject that as far as I know, KAZANTSEV was to be replaced by another concierge who would be Chargé, but Subject insisted that an ambassador had been named and would be coming soon. He did not know who the ambassador would be.

Subject remarked that both IVANOV and NIKITOV had left and he said that NIKITOV was, he thought, a very decent person.

Subject said that PRIKHODKO (P-2270) had come to see him to say goodbye. PRIKHODKO had said, almost with tears in his eyes, that Subject had been a very good friend and that he would never forget him. He invited Subject and wife to come visit him in Moscow. Then when Subject asked PRIKHODKO for his address, PRIKHODKO hemmed and hawed and said that he didn't really have an address yet but that Subject could write him in care of Latin American Department of the Ministry of Foreign Affairs. Subject remarked that PRIKHODKO was undoubtedly being sincere, but when you came right down to it, he was just as hemmed in and afraid as anything of the others. Subject said that it was a real tragedy that the Soviet system made such robots out of good people.

Excelsior
25 Sept 1969

Misiones Diplomáticas

EL EMBAJADOR de China, Chih-Ping Chen, asiste como miembro de la delegación de su país a la Asamblea General de las Naciones Unidas. Regresará a mediados de diciembre. En México está como encargado de negocios el ministro consejero Chin-Hsien Tang... El embajador de Argentina, Enrique Martínez Paz, dio una cena en honor del secretario de Comunicaciones y Transportes, Antonio Padilla Segura, a la que asistieron varios amigos del anfitrión y del acaudado... Keith William Baker, tercer secretario de la embajada de Australia y su esposa María Magdalena Ramírez regresarán de su luna de miel en Acapulco la semana próxima... Wolfgang Reimer, representante del Mercado Común Europeo, está en México en pláticas con funcionarios del gobierno y dirigentes de los hombres de negocios. Varios diplomáticos de la embajada de Bélgica le dieron la bienvenida en el aeropuerto... Regresó y asumió sus funciones el decano del cuerpo diplomático, embajador de los Países Bajos, barón Scholte van Heemstra. Estuvo varios meses de vacaciones en su patria... La Comisión Cultural del Cuerpo Consular en México, organizadora de la convención de cónsules que habrá en Monterrey los días 27, 28 y 29 de octubre, preparó un programa que mantendrá a los delegados muy ocupados y contentos durante esos tres días. Visitarán las grandes empresas como la Fundidora, Hojalata y Lámina, la Cervecería

Cuauhtémoc y la Vidriera y serán declarados huéspedes de honor de la ciudad por el alcalde. Tendrán además banquetes y un baile de gala en el Casino de Monterrey... El cónsul de la Unión de Repúblicas Socialistas Soviéticas, Valentín S. Loguinov dará una fiesta en la embajada de su país —calzada de Tacubaya 204— el primero de octubre a las 19 horas, para agradecer las atenciones y la amistad que se le ha brindado en México. Durante esa fiesta de despedida, el presidente del Cuerpo Consular en México, Leander P. Vourvillias, le obsequiará, en nombre de los cónsules, una bandeja de plata. Loguinov es uno de los dirigentes del Cuerpo Consular en México... El embajador de Ecuador, Miguel Roca Gorrío y su familia asistieron en Guadalajara a la Feria Internacional de Artesanías en la que su país participa.

Respectada for Legation
Laguna
R

R 11712

CLB *5/27/69*
5/27/69 *attached sheet*
SB/sec

September 23, 1969

Memorandum

TO: RIZZUTO through ARCHBOLD
 From: FERNALD

Subject: AEDIEHARD (P-11,712) & Thoughts Re possibility of Pitching Him

1. Assuming it was agreed that A should be pitched before his PCS departure, because there are no indications that he would be more susceptible later to an approach later when he comes to a new post abroad in few years and, to the contrary, it is more likely that he would be still more daring, more selfconfident and more determined to advance and solidify his position within the KGB, I wish to add some views of mine to the list of possibilities as to how a pitch could be carried out.
2. My views and thoughts on this subject will be based on the possible use of existing assets and means. I am fully aware that there will be plenty of room for improvements, additions and modifications of what will be said in the following paras.
3. As far as I know we are lacking adequately solid facts in which we could put our teeth, i.e. we do not ~~have~~ possess worthwhile mentioning material which we could use to exert a desired pressure on A.
4. I am inclined to believe that we are in a position to make a serious attempt to obtain a "pressure argument" through the use of existing assets which are targeted against A and that it can be done without taking an undue risk.
5. As a move in this direction I was thinking in terms of having recorded a SABORI-A meet for which we would prepare SABORI. To be more specific I have in mind a situation along the following lines:

Carbury says that we have a transmitter which we can use as a body recorder. I am not in favor of a body recorder, because the recording time is limited and it requires the bearer to be turning it on and off, while the transmitter can be set and it requires no action by the bearer on one hand and on the other the bearer is under the impression that

- a. In going to one of his next meets with A, SABORI should carry on his person a transmitter. I am not in favor of a body recorder, because the recording time is limited and it requires the bearer to be turning it on and off, while the transmitter can be set and it requires no action by the bearer on one hand and on the other the bearer is under the impression that

- 2 -

every action and statement of his is recorded from the moment the transmitter is strapped on him.

- b. SABORI should go to such a meet with expression of a person who is in exceptionally good mood, because of a business success and he was given a substantial advance on his commission. After A and SABORI have their routine two drinks, SABORI will state to A that he would pick up the tab for the evening (after being treated by A so many times) but he would want to celebrate the occasion. It would be desirable that A agrees on a drink or two to please S, but even if that does not take place, it is anticipated that A would want to accompany SE in his good humors. What ever be the case, the situation lends itself to a free talking, critical commenting and some bitching, just to play it big. It will be up to us to prepare S as to how to run the conversation to get out of A a few statements which he would not like his superiors to know about.
- c. As far as S is concerned I believe that he can be persuaded to carry a transmitter on his person and as a reason for requesting it we could tell him that it represented a complimentary element to the PAQ which he made on A, because the psychologist who reviewed his PAQ considered it essential to have a tape covering one meet. There is no way of hiding the fact that we will be recording what is transmitted, but we will not have to give any explanations regarding how it will be done.
- d. I hope that one way or the other we will ^{be} in possession of a tape which could be used as a pressure factor. From there on all becomes a matter of manipulation: S may request a meet with A under the pretext that the people interested in the platinum deal sent to S their specialist, who would like to clear some

- 3 -

questions before opening the letter of credit and that it was essential that the person who arrived here see A, because that will strengthen S' position in the deal. I mentioned the platinum deal because it would give some common ground to the new person being introduced on the scene, but some other story might be as good.

- e. The new person showing up under the platinum deal or any other pretext would be a case officer of ours. I feel that such a person should at first sight show that he was a Yankee, that he be versed in platinum or what ever the pretext may be and that he should be a Russian language speaker. I am inclined to believe that after some business talk and after creating an atmosphere of mutual understanding there would be no problem for the case officer to start speaking Russian. If A takes this fact in good mood and the business conversation continues in Russian, S would be in a position to excuse himself as a person who was no longer needed. It is almost impossible to anticipate what would be A's reaction to the fact that S wanted to leave. If insisted that S stay, we will have to accept it. Nevertheless, S will be instructed to "go to the bathroom" for a while and the case officer will have to use this opportunity to drop his cover and go on with his job. He will have in his pocket a reel of tape to counteract A's emphatic refusal (which we must anticipate).
- f. It may be mentioned that S will not have to know anything about the existence of the tape and as far as the case officer is concerned S may have to be satisfied with the explanation that the c.o. was the psychologist who decided that he wanted to meet A in person. Of course, ^{discovery} A may not bear out this cover, but that will be at the stage of developments when we could not care less.
- g. There is no doubt that S will be burned whether the

- 4 -

the things turn out right or wrong, but S will be left only with guesses as to what transpired between the case officer and A in Russian.

- h. It is the fate of any officer making the pitch to ~~be~~ be burned if the exercise ends in anything less than a success. Therefore, it would be worthwhile considering to get a suitable language speaker case officer from Hqs for this purpose.

6. I am aware of the fact that ~~that~~ the above discussed scheme has a quite certain weakness in as much as it is built on and around an untested asset as S is. Nevertheless, in terms of security and protection of Agency/~~XXXXXX~~ Station assets the scheme is advantageous, which is selfevident.

7. It should be assumed that S might come up with some objections when it comes to introducing another person to A from fear that he would deal himself out of the game and terminate his usefulness to us. I do not consider it difficult to put him at ease.

8. For your consideration and comments.

BH Fernald

This is not a bad plan, but I think I break down on the following points (many which Fernald himself has pointed out):

- 1) I don't see how we could build any type of approach and.*
 - 2) I question the efficacy of what is supposed to be an essential, a blackmail approach. Why should he worry about what's on the tape (he can say he was just saying it for S's benefit) and his reaction which will not likely be a favorable one.*
 - 3) I doubt we can get a technically adequate tape*
 - 4) It looks now as if LSC will be leaving soon, possibly as early as 8 October - so no time to set up properly.*
- Nevertheless was thought out within the problem at hand: how to make a pitch to LSC -*

Agree that blackmail won't work - but in reading file main thing that stands out (to me at least) is the energy with which AEDENHARD pursues his career. Believe he is ruthlessly ambitious to get ahead. If we are willing to burn SABORI, it might be advantageous to insert senior Russian speaking staffer as suggested in this paper (but without transmitter) who will make A offer to think over on long cold Moscow nights prior to his arrival at a new post. Our offer will consist of first, sewing seeds of discontent on fact that he is now 42 years old and has not risen to the heights in his professions that he could have. (He is only listed as 3rd Secretary while younger men are 1st and 2nd Secretaries) I don't know his KGB rank but it can be intimated that we know his rank could be higher. Talking fast, we could then suggest to A that we will work out a plan in his absence whereby we can aid his future career by putting him in his path advantageous situations such as allowing him to "recruit" a U.S. official at his next post. In return, he would service our requirements during his tour. Our working relationship with A could have a time limit with control factors on both sides. "No answer is wanted now. Report the approach if you wish. The offer will be good upon your arrival at the new post wherever it is." (A, of course, will think the talk is recorded so there must be some way of assuring him it is not. SABORI, naturally, must be absent.)

*Not a bad idea, but the intermediary
should be someone like LIOVAT not SABORI.
Isn't more burning SABORI, but I think turning
Aedehard's agent in him would produce wrong
psychological effect.
Anyway, unless Aedehard does stay until end of year,
I think not likely, whole thing is uncertain.*

UPK

SANDERSON OPERATIONS REPORT
PERSONAL SALES REPORT

Date: 23-IX-64

1. Salesman/Contact : JOHN FRANCIS - LIREADM-1
2. Supervisor : John P. SANDERSON CUB/P
3. MEETING date/time :
location :
4. NEXT MTG date/time :
location :
5. Administration :
6. Instructions issued :

7. Report from salesman: ^{TODAY}
 GLORIA PADO CALLED JF'S WIFE TO INFORM HER
 THAT THE FAIRWIND PARTY FOR ADMIENARD WILL
 BE SATURDAY 28-IX @ HOME OF DR. GOMEZ.
 HE LEAVES 8-IX-64.

8. Competition activity:

9. Sanderson comments :

20 copy for C/SB UPA
 fire logins

PRODUCT SALES REPORT

- SA/PA*
SA/JS
SA/Sec - JH
Adm. Asst. - JH
CC Chevchanko
1. Salesman Oleg Chevchanko
 2. Supervisor John Francis *- LIREALM-1*
 3. Date/meeting 13-IX-69, 1000-1100 hours
 - Site French Club
 4. Date/next mtg. None planned
 - Site _____
 5. Administrative

Not applicable

6. Instructions to salesman

Not applicable

7. Report by salesman

Has been playing tennis for two years. However, has always been active in sports, especially basketball and volleyball.

Hovde. Asked is I new Bill Hovey (could have been Hovde). Said this was a businessman, an American but with military rank. The Directory shows

Col. William J. Hovde (Am.); wife, Norma G. (Am.). Destilby S.A., Miguel Cervantes Saavedra 25, z.17. Tel. 45-65-60. Res. Rio Escondido 20, Lomas-Hip., z.10. Tel. 20-71-38. Clubs: ChapGolf, WhFr, NavyL.

Note: Win's address is Rio Esc. 16.

8. Competition

See item #9.

9. Supervisor's comments

1. It is possible that Oleg had been planning to contact me and had deliberately had placed himself in my path.

2. It is also possible that Oleg, like all the other Soviets, hates to spend money and would rather play with another club member than to spend money on an instructor. He may be trying to build up a group of friends or acquaintances with whom he can ~~xxxxxxx~~ play.

(continued next page)

P-11, 712

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9. Supervisor's comments (continued)

3. If he had been looking for me, it could be that he has been asked to step in where Val failed. That is, as an American friend, I never invited Val to my home. He never met other Americans through me. Note, however, that he never invited me to his home either--though he did invite us frequently to various events which were under the auspices of the Soviet embassy. We did not but rarely accept. One such occasion was the Moscow circus.

4. If he had been looking for me, it could be that he wants to assure his acceptance by our tennis group where Gloria Pinto is a possible target. Oleg has gotten to Gloria, but I, the American who is somewhat and sometimes hostile to Soviets, might be considered a stumbling block. Perhaps he, Oleg, will try to reach all the other members of the group individually so that an invitation by Gloria to one of our functions will meet with general acceptance.

SCENARIO OF CONTACT

I arrived about 0900 and took an instructor.

About 0950 Olegk arrived to play with and instructor on the adjoining court. He made no effort to greet me. He had been pointed out to me by Val, but I had not been pointed out to him so my knowledge--though it is certain that Oleg and Val must have discussed the "players" in their "game" and counted me as possibly on the other team. That is, I am sure that Val has pointed me out to Oleg, but Oleg would not have wanted to acknowledge this.

At 1000 my hour was up and I told my instructor I was through--I did not want to continue for another hour. As I was paying my instructor I noticed that Oleg was paying his. It is very unusual and possibly even had form to take an instructor for less than half-an-hour. I am suggesting that he wanted to be free to contrive an accidental meeting with me.

I set a course for one of the several gates from the courts we were using. I could see that Oleg had headed for the same gate (this could have been perfectly natural) and at a speed which after some thirty yards would bring him to the gate at the same moment as I (this was not entirely natural).

Since I had an excuse to greet him, having had him pointed out in front of Pepe Pinto the preceding week, I did so. I ~~said~~ said Good Morning and asked if Kal were here. He looked very pleased (I ~~thought~~ thought possibly relieved) when I took the initiative and recognized him.

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Oleg said that Val had not arrived as far as he knew. I said I had been training to get ready for Val. I wanted my revenge for last week.

Oleg seemed amused by this and immediately asked if I would like to play with him since Val was not here. I agreed. We found a court and played for about one hour. Oleg won 6-3, 6-4.

Oleg is very athletic in appearance and played an excellent game for someone who has played for only two years (if this is true). He has enormous muscular thighs. It escapes me what sport would produce this, other than weightlifting. Weightlifting is out since his upper torso, though muscular, is far less developed than his legs. Basketball does not seem likely to produce his particular kind of development.

Oleg is pleasant. Speaks excellent Spanish. Has not made any political comments (yet!). Seems more intelligent, but less extroverted than Val.

Oleg asked if I were with the American Embassy. I answered "no, I have my own business". It was then that he asked if I knew another "Bill" who is in private business and who ~~is~~ has an army rank. Oleg ~~thought~~ thought the other person was a major.

I left at this point. Oleg stayed on to play some more. My wife could not see him and it is not therefore, known with whom or how much longer Oleg did play. Val was not seen during the course of the morning. The Pintos are in San Francisco.

*Bike riding
maybe*

S.A./M

S.A./S

S.A./P

S.A./P

S.A./S

September 11, 1969

Contact Report

Subject: Jimmy SABORI (P-13,830)

Date of Meet: Sept 10 at Sanborns-Lafragua at 1700 Hrs

1. Prearranged meet and S came 10 min early.
NEXT MEET: Friday Sept 12 at Chez Rene at 2000 hrs.
2. Instead of receiving the Agency Contract from the Moon Valley Corp. Dallas, Texas, he received a phone call (his phone was connected) on Sept 10 in the morning and was requested to sign the contract immediately and return it by registered mail. The caller (Lester MacGhee) told S that the contract was mailed "Registered-Return Receipt" on Mon Sept 8. S concluded that he expected receiving it on Sept 11, but more likely on Sept. 12.
3. S was disappointed because he counted on showing the contract to AEDENHARD that evening and the absence of the contract will necessitate another meet with A when the contract arrives. FERNALD repeated to S that he needed a Xerox copy of the same and decided to meet with S on Sept 12 to debrief him on his meet with A and get a copy of the contract.
4. S will not have much to report to A when he meets him that evening. S went to the Hotel Geneve where a friend of his used to be a manager and was disenchanted when he found out that he no longer worked there. The new manager did not want to show him the register of guests and his attempt to spot a girl or girls who lived in the hotel and appeared to be working bore no results, because all he was able to see or exchange few words were tourists. S spoke to TANG by phone to inform him that the Luau manager wanted to check with the embassy on the size of the ad he was to place in the monthly MISSION. TANG stated that he would take care of that and he reminded S that WANG wanted to see the article before it was printed. Other, than to capitalize on the info that Echeverria would be the next President of Mexico and speak about the platinum deal S had practically nothing to report.
5. F repeated the instruction he gave S on Sept 8 with regard to stalling IS activities with A and as far as the platinum deal was concerned it was made clear that his fair and square will determine our attitude.

BH Fernald

011712

Co. to [unclear] (4/11/50) (1/12)

S. [unclear]
S. [unclear] - [unclear]
[unclear]

CONFIDENTIAL

SUBJECT: LINDORF, I

DATE, TIME & PLACE: 10 Sept. 60, 2030 - 2030, Finance Post.

1. Arriving on the dot, found Subj already there. First thing he said was that he could not stay late, was having trouble with his wife but due entirely due to his bad behaviour. Apparently he had stayed out all night long, with a girl friend whom he did not identify and I did not push it. I do not feel, at this time, that this is a particularly important item.

2. First thing I asked for was positive identification of:

(a) *from* [unclear] [unclear] (referred to Subject)

(This turned out to be [unclear])

born ca. 1927, USA, wife Laili [unclear], no children, resides somewhere in Iowa, employed by Instituto Mexicano Norteamericano de Relaciones, Exchange 115, as a director of exhibition, lectures, etc. (The surname was confirmed by my instructor.)

from (b) Miguel Angel DOMESTIC

born ca 1942, Asturias (province?), Spain

resides, Belgium 227, Apt. 1.

wife, Maria Isabel, born Spain,

son ca 5 yrs of age, same name as father.

Employed as Administrator, Club Recreativo Asturiano de Tlalman.

Formerly owned a furniture store, sold.

3/ When asked Subj confirmed that his dinner party for CI will be on the evening of the 15th Sept, and only that couple is expected.

4. I told Subj to continue to refuse to write reports on his friends for LCB, but that he could do so on a so-called friendly basis and not to accept any money from LCB. Subj put on a pretty good act talking to me as though I were LCB. "I do not intend to write any reports for you or my friends unless you can tell just exactly what you then for and what you intend to do with them. You have told me that this would help you and the Soviet, I want to know how. I am a serious man and I do not intend to take this sort of a request seriously. If you tell me the facts, I will think over your offer, but I am not going to play games, etc, etc." The way Subj talked it could not surprise me to have him pull the same stunt on LCB, re LCB, of course, that he has been doing. Subj, incidentally does not satisfy re LCB.

5. Subject told me he has a close personal friendship with the same S.G. as Subj, living in San Juan del Rio in Rio de Janeiro. Subj. offered if we could find any way to be useful. My first reaction was that living where the two boys I saw very little of, but I was talking to him with Subj at a later date. I would, of course, do a complete debriefing, etc. Subject did not want to provide that time.

6. No further business.

7. When leaving, I said: There is a 2, 2030 hours. We are now to another place at 11:00 hours.

CONFIDENTIAL

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Six/42
file

September 9, 1969

Contact Report

Subject: Jimmy SABORI (P-13,830)

Date of Meet: Sept 8 at Cez Rene at 1400 Hrs

1. The meet was prearranged and S came on time. The meet lasted about 3 hours.

NEXT MEET: Sept 10 at 1700 hrs at SAMBORNIS-La fragua if S does not request to see me earlier.

2. S was advised by phone from Dallas, Texas, that the Moon Valley Corporation was able to meet the Sov requirements concerning the platinum deal and that they mailed on Sat Sept 6 a contract (agency contract) to S which enables him to purchase 10 ounces of platinum per month from the Sov seller (an export company). According to the same phone message the contract provides for a US\$3.00 commission per ounce.

3. S hopes to receive the contract before he meets with AEDIEHARD on Sept 10 at 2000 hrs. On his own initiative S decided that he would want to show the contract to FERNALD before taking it to A. That was the reason for arranging another meet with F before the scheduled meet with A.

4. The generous commission provided for by the contract enables S to offer to A US\$1.00 per ounce. Even if the minimum required by Sovs is purchased at 1.- commission per oz. would still net \$20,000.-, according to S' estimates. S anticipates that the purchases would go above the required minimum. S was taking in consideration the possibility that A would not want to accept any commission. and Therefore, S came up with a scheme by which there would be a bank account for A and the money would be his, whether he wanted it or not, or better said , it would be up to him ^{to} decide when he wanted to use it.

5. At this point it may be mentioned that apart of the fact whether the Sovs would want to close the platinum deal the entire above mentioned account is strictly F' interpretation of what he was told over the phone

- 2 -

and only the copy of the Moon Valley Agency Contrat with S will clarify many questions one would like to ask right now. Nevertheless, it appears to be probable that an Agency Contrat was promised to S.

6. In spite of the fact that at the time of this writing one can deal only with "ifs", it is worthwhile mentioning that S believes that A would like to facilitate S to get the deal, because in that case S would be on one hand morally obliged to him and on the other S would have collected a nice sum of money. In turn this would make A feel that he obtained a satisfactory control factor over S and the rest is quite obvious. Other than recurring to methods which are quite rarely used against people as S, we are in a situation of a very uncomfortable spectator left with a hope or a wish that A might go for the commission.

7. As far as S's willingness to give to A the attractive chunk of money is concerned he is doing it for a double purpose: to please us (indirect protection of his interest) and to protect his interest directly by assuring A's willingness to help him in getting the deal.

8. Although, our situation is not pleasant (if the deal is to materialize) we are not helpless onlookers. S mentioned that if it comes to closing of the deal he will have to travel to Zurich, Switzerland, and for that he needs a passport. How much S is aware of our control position (by enabling him to get a passport fast or dragging its granting) can be best illustrated by the fact that he told P that he would certainly put aside a worthwhile sum for P. Needless to mention that P gave him a damn good lecture ~~when he made his silly statement~~ when he made his silly statement. Nilly-willy P was obliged to turn weakness into strength and S understood that he could as well forget about the deal (if it comes his way) if he would not play it fair and square with us.

9. S brought up quite reasonably the question that A would most likely put pressure on him to get producing along the lines of assignments against the US Embassy and as the first thing the question of obtaining the Embassy phone directory would be thrown in S's lap.

10. P told S that because of the new development in the platinum business P will allow S to follow A's instruction in as to how to go about getting the directory. P told him to go ahead and look up all the USIS

- 3 -

girls he can find in the Hotel Geneve and report to A his findings. F pointed out that we demand from him to stall as much as possible. On S' remark that he should have something to report to A when he sees him on Sept 10 F commented that he will have no objection that S report his findings.

11. S really stalled all he was able in connection with the Chinese Embassy; he did not go there at all, because he still did not obtain the ad from the restaurant Luau.

12. After the above conv S completed the PAQ, which is attached hereto.

13. S told F that his home phone was disconnected because he did not have money to pay the bill of MN 632.- This happened at inconvenient time because the Moon Valley from Dallas, Texas, was not able to reach him and they were obliged to contact him through a friend ~~mg~~ of his. F anticipated that S would in one or the other way be asking for money and he had with him a filled receipt for MN500.- which ^{sum} he gave him. F implied that he would give him a couple hundred pesos more at his earliest convenience.

14. Then, S spoke about the presidential race and stated that the Gobernacion Secretary Echevarria would be the PRI official candidate and that the public announcement to that effect would be made on Sept 19. F phoned this info to ARCHBOLD. See Attachment.

BHFernald

S/S/1 Day CUBA/BB
S/S/1 Grip
S/S/1

SECRET

MEMORANDUM FOR THE RECORD

6 September 1969

FROM : CUBA/PBELEMENT BB

SUBJECT: Recent and Proposed Contact Between LIREALM-1 and AEDIEHARD

1. At the 5 September 1969 meeting between LIREALM-1 and Andrew E. PELLEMENT, the following information was received from and discussed with LIREALM-1:

a. LIREALM-1, following Station advice ^{after} ~~the~~ the recent incident where AEDIEHARD approached LIREALM-1 with an offer to pay LIREALM-1 for any information he could obtain from the U.S. Embassy, has avoided contact with AEDIEHARD at the French Club. LIREALM-1's wife, an almost daily visitor to the Club, has been asked by LIREALM-1 to note AEDIEHARD's activities and associates and report anything interesting to LIREALM-1.

b. Mrs. LIREALM recently told LIREALM-1 that for a number of consecutive Saturdays, AEDIEHARD had brought a young lady, whom Mrs. LIREALM thinks to be German, to the Club as his guest. Mrs. LIREALM did not attempt to determine the identity of the female, but reported the information to her husband. She has noted no other items of interest in AEDIEHARD's pattern of activities at the Club. He has not seemed to single out any individual as a tennis partner, nor is he frequently seen socializing with anyone in particular while at the Club.

2. LIREALM-1 was advised that the Station had learned that AEDIEHARD will not return to MHHARSH immediately as originally thought, but he will probably remain in Mexico for another five months. LIREALM-1 was told that this information was not yet public knowledge, but the Station would like LIREALM-1 to confirm this if possible. This led to a general discussion of LIREALM-1's association with AEDIEHARD since the recent incident. LIREALM-1 was instructed that it was not the Station's wish that he avoid contact with AEDIEHARD, but rather that he not single out AEDIEHARD for special attention or closely court his friendship. It is the writer's opinion that a sufficient time has elapsed since the last incident for LIREALM-1 to again renew some association with AEDIEHARD, and a particularly opportune chance to do so is available: LIREALM-1 and AEDIEHARD both belong (as has previously been reported) to a group of tennis enthusiasts at the Club who take turns entertaining each other in their homes. To date, all the members of this group have given parties except LIREALM-1. Mrs. LIREALM, following the incident and thinking that AEDIEHARD was soon to depart, has stated that she did not want to have AEDIEHARD in her home since he represents a government so opposed to the principles of her government, etc. Based on AEDIEHARD's extension in Mexico and the fact that the LIREALM's owe their friends a party, LIREALM was instructed to plan a party for the group and to include AEDIEHARD and his wife in the group invited. At the party, LIREALM-1 should not focus an undue amount of attention on AEDIEHARD, but should take advantage of the opportunity to renew their general friendship and let the matter, more or less, take its own head from there. As a first step in this general direction, LIREALM-1 plans to go to the Club over the weekend of 6-7 September at times when AEDIEHARD usually plays tennis to at least say hello.

"Station" advised
was FRAUDULENT -
actually they
wanted to find out
what he was doing
from being
provoked -
UPP

On 7 Sept he had
LIREALM-1 be
leaving with!

File: P-11,712

SECRET

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SECRET

3. A second reason why both LIREAM-1 and his wife plan to go to the Club is to see if they can identify the new "girl-friend" of AEDIEHARD. LIREALM-1 says he almost always carries his camera with him when he goes to the club and frequently takes pictures of his wife and their friends. Under this pretext, he will try and take a picture of the girl friend if the opportunity presents itself where it will not come to the attention of AEDIEHARD.

4. LIREALM-1 is preparing a written report in some greater detail concerning AEDIEHARD and his relationship with him since the incident. He will also attempt to see if he can get any more details about the girl friend from his wife.

5. The substance of the above including the idea for the party has been verbally reported to C/SB and he is in accord with the plan for the party, which will be, at least in part, paid for out of Station funds.

SECRET

PRODUCT SALES REPORT

DATE/RPT. 4-12-69.

1. Salesman Val Loevinov + FRIEND ♀
2. Supervisor Mrs. JOHN FRANCIS
3. Date/meeting 31 AUGUST 1969 AM.
- Site FRENCH CLUB
4. Date/next mtg. -
- Site -
5. Administrative

6. Instructions to salesman

MORE DETAILS TO BE OBTAINED:
NAME, CATZ, PICTURES, ETC.
see 9 below

7. Report by salesman

VAL WAS SEEN AGAIN WITH
THE GIRL PRESUMED TO BE
GERMAN.

Mrs. Francis
will attempt find
more of girl and
some background
info. Pres's
will follow if she
shows up on
weekend. B.

8. Competition

9. Supervisor's comments

MRS. J.F. HAS BEEN INSTRUCTED NOT TO
RECORD EVERY MOVEMENT AND CONTACT
OF VAL BUT, RECORD AND CALL TO OUR
ATTENTION: 1. CONTACTS WHEN REPORTED FRE-
QUENTLY, 2. OTHER SOVIETS ACCOMPANYING
VAL, 3. UNUSUAL OR SUSPICIOUS BEHAVIOR.

P-11712

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PRODUCT SALES REPORT

DATE/REP 11-18-67

1. Salesman BETTY FOR TENNIS GROUP
2. Supervisor JOHN FRANCIS
3. Date/meeting 5-18-67
- Site _____
4. Date/next mtg. _____
- Site _____
5. Administrative _____

6. Instructions to salesman

7. Report by salesman

If now spread that they will host a party when the "Group" return from vacation in about mid-Oct. She will gradually "reverse" her opinion in the meantime. Party will be held 18 Oct.

MRS. JOHN FRANCIS REPORT HAVING EXPLAINING TO ONE & ALL, INCLUDING SOME EARLY SHOWN PERSONS HERE WILLINGNESS TO ALIVE THE TENNIS GROUP TO HER HOME AS LONG AS LUGANOV IS STILL HERE, HER REASONS HE EXPRESSED INVOLVED THE 90% SOVIET SUPPORT OF THE VIET CONG EFFORT.

8. Competition

9. Supervisor's comments

I AGREE THAT THERE IS NO REASON FOR US TO REVERSE OUR OPINION & ADVERSION TO SOVIET. AS THIS THING A REVERSAL WOULD BE SUSPICIOUS. OUR STAND WAS TO POSITIVELY OPPOSE TO BE REVERSED NOW

PRODUCT SALES REPORT

Dad / REP: BIX 69.

1. Salesman VALENTIN COEUVINGE
2. Supervisor JOHN FRANKS
3. Date/meeting 6-18-69. 1130 - 1300
Site ELDON CH CHURCH
4. Date/next mtg. _____
Site _____
5. Administrative _____

6. Instructions to salesman

7. Report by salesman

NOTE: →

HA!

"WILL LEAVE IN OCTOBER 2". IS LOOKING
FORWARD TO SEVERAL DAYS IN
NEW YORK & IS BUSYING UP ON
HIS ENGLISH FOR THE OCCASION.

8. Competition

9. Supervisor's comments

this is the
common girl friend
also not there
7 IX B

HIS GIRL-FRIEND WAS NOT WITH
HIM THIS TIME. I PLAYED
TENNIS WITH HIM. (A LOT TWO SIDES).

PRODUCT SALES REPORT

DUE/REP: 8-18-69

1. Salesman OLEG (LNU) FOMENKO
2. Supervisor JOHN FIDALIS
3. Date/meeting 8-18-69, 1130
Site FRENCH CAFE
4. Date/next mtg. _____
Site _____
5. Administrative _____

6. Instructions to salesman

7. Report by salesman

Second report
with more detail
for following.
P.B.

ALEXANDER, MICHAEL ATTACHE, HAS INFORMED
IS LEAN + ADLIFIC. PLAYS A BETTER
GAME OF TENNIS THAN VALENTIN.
WAS SEEN PLAYING W/ GLORIA PINTO
+ TWO OTHER PEOPLE, UNKNOWN.
VALENTIN SUPPLIED NAME + POST.
ACCORDING TO MRS. J.F. CLEG PLAYS
WEDNESDAY + WEDNESDAYS FOR A PERIOD
AND THEN A PERIOD OF ABSENCE.

8. Competition

9. Supervisor's comments

IT APPEARS THAT CLEG HAS INFORMED
HIMSELF INTO GLORIA'S PREFERENCE
DESPITE HER OBVIOUS PREFERENCE FOR
THE COMPANY OF VALENTIN.

PRODUCT SALES REPORT

DATE/RPT: 4-IX-69

1. Salesman KAREN ELLY + HUSBAND
2. Supervisor MRS. JOHN FRANCIS
3. Date/meeting 4-IX-69 AM.
Site FRENCH CLUB
4. Date/next mtg. 11-IX-69 AM.
Site FRENCH CLUB
5. Administrative

6. Instructions to salesman

7. Report by salesman

KAREN + HER HUSBAND CAME TO MEXICO ABOUT SIX MONTHS AGO FROM CHILE. THEY LIVE IN LOMAS. HER HUSBAND IS IN THE EDUCATION DEPT. HE IS NOT IN THE OFFICIAL LIST.

SHE IS A CLASS "A" TENNIS PLAYER.

HE IS PROBABLY "B".

HE WAS PLAYING WITH GORDON JONES ON SUNDAY.

8. Competition

9. Supervisor's comments

THIS COUPLE COULD MEET VALENTIN LOGUNOV. VAL IS A CLASS "C" PLAYER.

WILL NOT PURSUE
PER REP 5-IX-69

COSO Lane
in touch with

ELLY who
has been linked

to try to meet
LEG +

SCHNECHEN
VPRassich

PRODUCT SALES REPORT

D- / RPT 17-IX-69

1. Salesman PARTY FOR TENNIS GROUP
2. Supervisor JOHN FRANCIS
3. Date/meeting 17-IX-69
- Site _____
4. Date/next mtg. _____
- Site _____
5. Administrative _____

COPIES MADE

6. Instructions to salesman

7. Report by salesman

If now agreed that they will host a party when the "Group" returns from vacation in about mid-Oct. She will gradually "reverse" her opinion in the meantime. Party will be about 18 Oct.

MRS. JOHN FRANCIS REPORT HAVING EXPLAINING TO ONE & ALL, INCLUDING SOME FAIRLY SHREWED PERSONS HER UNWILLINGNESS TO JOIN THE TENNIS GROUP TO HER HOME AS LONG AS LOGUNOV IS STILL HERE. HER REASONS AS EXPRESSED INVOLVED THE 90% SOVIET SUPPORT OF THE VIET CONG EFFORT.

8. Competition

9. Supervisor's comments

I AGREE THAT THERE IS NO REASON FOR US TO REVERSE OUR AT OPINION & AVERSION TO SOVIETS. AS THIS THING A REVERSAL WOULD BE SUSPICIOUS. OUR STAND WAS TO POSITIVELY OPPOSED TO BE REVERSED NOW.

FILE:

P-11,185

P-11,712

Contact Report

Subject: IJOVAL-1 (P-8903)

Date of Meet: Sept 4. at Hoyo 19 Rest at 1340 Hrs.

September 4, 1969

1. The meet was rearranged. .
Next meet: Sept 11 at the same place at 1330 hrs..
2. During the language class on Mon Sept 1 LIBACON told L-1 that he had a lunch with ANDRIENARD on Aug 29 and on that occasion A accepted to come to LIBACON's house for dinner on Sept 15 about 1900 - 1930 hours. LIBACON-1 added that Yuriy CHERMYSH (F-13,042) would ~~xxx~~ also attend the dinner.
3. LIBACON-1 told L-1 that he wanted to invite ^{him} to the same dinner L-1 with wife, Mrs. REX and Odil, but his wife refused to have more guests than the two Sov couples, because they did not have sufficient space and could not afford to spend the amount money the additional number of guests would cost. He went on to state that even this way he was in a quite embarrassing situation because he would not have money to buy more than a bottle of Castillo rum.
4. L-1 thanked LIBACON-1 for thinking of him and added that he would not have been able to come for dinner that evening because he had to give a class which he was not able to cancel. LIBACON-1 felt relieved, but he appeared to be very nervous. L-1 added, as ~~xxxx~~ an afterthought that he would bring to LIBACON-1 a bottle of whisky, because his friend Octavio from Matamoros was scheduled to come to town before Sept 15 and he usually brings him a couple of bottles of whiskey; if not sooner L-1 was certain that Octavio would call on him Sept 14 or 15 the latest and in that case L-1 could hand the bottle to LIBACON-1 on the evening of the party at 2100-2130 hrs. LIBACON-1 felt that this would be great and that L-1 could remain with his guests for a drink.
5. L-1 commented that the above mentioned developments made it unnecessary for him to go through the clinic of asking to have his classes at LIBACON-1's place. Further, LIBACON-1 told L-1 that he had asked ANDRIENARD for the fishing knife L-1 had requested, but A did not know whether they had them on stock and if there were any he would bring it

to the dinner.

5. JOVAL-1 felt certain that LIBACON-1 was very nervous during the class and, especially, when he spoke about his meet with AEDIEHARD and the forthcoming dinner. He went to the bathroom 4 times in an hour and a half (he usually goes twice when served the same amount of liquor). This lead L-1 to speculate that there might be something fishy in the connection with the dinner, including the possibility that AEDIEHARD requested to meet L-1 at LIBACON-1's place and that his wife spoiled the plans by limiting the number of people. To keep the matter from developing into wishful thinking I told L-1 that it was possible that LIBACON-1 felt embarrassed for not being able to invite him to the dinner. L-1 commented that LIBACON-1 had no reason to tell him anything about the dinner and if he kept it to himself there would have been no reason for embarrassment. We agreed that there was no reason to speculate, but to wait and see. L-1 stated that his hopes went high because LIBACON-1 told him that AEDIEHARD ~~had~~ stated that his departure was postponed and that he did not count on leaving before the end of December '69. Difficulty in finding a suitable replacement was given as reason for postponement of departure.

7. Requirement: In view of the fact that LIBACON-1 is used to see at L-1's place whisky which does not have the tax tags (stamps), because he normally gets his from Octavio (a Customs inspector in Matamoros), L-1 requested that I supply him a bottle of whiskey which entered the country tax free. (L-1 usually has the Old Far).

8. For his personal use L-1 would like to borrow a John Flain catalogue, the issue valid after Aug 18, '69.

BH Fernald

Handwritten notes:
I will
but not
have yet

393

Handwritten: 100-100000
Subj. - [unclear]
cc for LOG
L100000

OUTLET REPORT

SUBJECT: LIDACH 1

DATE, TIME & PLACE: 3 Sept. 1953 - 1730, Alameda's - Mexico.

1. Subject was already at the meeting site when I arrived ten minutes after the hour - late because of another domestic and traffic tie-up. He had to leave early to pick up his wife and child and take them home and, therefore, asked if we could continue our meeting at a later hour, some day. I had no objection so we agreed to meet at Sunborn's, Tiber & Reforma, and proceed elsewhere from that point.

2. Subject did not prepare any notes for me re his meeting with LOG as I had requested but assured me that he recalled it vividly. He then proceeded to describe it to me without any prompting by me.

Fonda

3. Subject met LOG at the *mezcla del refugio*, 166 Liverio 1, at 1400 hours, 29 Aug. as had been arranged. They stayed in the restaurant for approximately 90 minutes. LOG asked Subj if he had seen any of his American friends lately and Subj replied that he had seen "John" and "Max" in the usual manner, i.e. as students. LOG offered the opinion that Subj was being "surrounded" by Axis and didn't Subj feel the same way. Subj denied that this was so, at least as far as he was concerned, but if LOG felt that some of these people were "intelligence" types, he, the Subj certainly did not feel that way. LOG then asked Subj how he was fixed financially and the latter said he was as broke as usual. LOG then suggested that Subj could have a little extra money if he would only agree to write a report or two about these Americans. Subj told LOG that he had already reported orally all he knew about John and Max and that he saw little point in repeating it in writing. LOG then suggested that he would pay for such reports and thus help Subj out of his financial difficulties. When asked by Subj, LOG offered to pay 200 pesos for each report, claiming that "we have unlimited funds for this sort of thing". Subject did make any commitment, and said that "as a fellow Soviet I would hate to accept any money for such a favor." LOG insisted that this small amount would help Subj take the vacation he was so eager to take. LOG told Subj that he had bad news, he would not be able to return to Moscow on the first of Oct as he had wished. A replacement for him is not available and he therefore has no idea when he will depart. In fact he had hoped that he could have brought his replacement with him to this meeting, but no luck. In any event Subject invited LOG and his wife to come to his home for a farewell (?) dinner on 15 Sept at 1930 hours. LOG asked Subj to invite Miguel Angel MERODIO and wife also, and Subj agreed. Subject commented to me that the 15th was a particularly bad date, he having forgotten that this was a big holiday. He will call LOG and see if he still wants to keep the same date.

4. Subject told me that MERODIO had confided in him to the effect that LOG had tried to recruit him by writing reports on his friends but MERODIO refused. MERODIO made Subject promise that he would not breathe a word of this to anyone.

5. I told Selig that we were not in favor of his playing a double agent role, at least at this time, however, I would discuss the possibility of his writing a report for LCB with my superiors and let him know about the decision at a later meeting. I also told him to go ahead and write a brief report as though for LCB but to give it to me instead. He promised to do so but I have doubts as to whether he will do it. I explained to him that a double agent is not permitted to keep moneys received from both sides and that any money he might receive from LCB, for whatever purpose or for any reason, would have to be turned over to me. He seemed to understand this reasoning very well.

5-11-64

~~2/2/52~~ done file

D-DE 41307

Then should receive necessary for L.H. Co. to write report
for L.H. which I don't want him to do - as a friend he will
anticipate it, as he will take the money for it
and we will want to have a report (not writing a report
completed in the church for L.H. Co.) - Russia

List of Soviets in Mexico passed out to all Case Officers on 27 Aug69

LOGINOV, Valentin Sergeyevich
Official Function: Third Secretary (Consul)
Wife: Aleksandra Dmitriyevna
Residence: Ignacio Esteva 21-2 (Tacubaya)
Car: 31 DG (69 Green Chevle Chevelle)
Intel Status: Known KGB
Tour in Mexico: Aug 1965 -
Clubs: Consular Association, French Club

He is primarily targetted against Americans at the US Embassy and specifically RVROCK. He is a ladies man who cultivates American women. He is an extremely active and skilled intel officer who deliberately needles US citizens whom he believes to be RVROCK. Attempted an open recruitment pitch to LIREALM-1 after so accusing him. Has recently levied requirements for an Embassy phone book and info re American female Embassy employees. Additionally has recently requested an agent to cultivate a Chinese Embassy employee from whom he wants info re relations between Soviets and National Chinese against the Chicoms. LOGINOV is scheduled to leave Mexico PCS in mid-October. Avid tennis player; has wide range of Mexican and third national contacts.

396

Contact reports, etc., forwarded from the field.

USSR, Moscow

Translated by: H.A.
On: 7 Nov. 70

Ministry of Foreign Affairs,

Consular Section,

Valentin LOGINOV

Mexico, 2 Nov. 1970

Dear Valya,

(LOGINOV)

It doesn't seem to be true, but it is. I am writing a letter ((to you)). Several times I got ready to write, but couldn't because of either laziness or too much work.

One and a half years have gone by since you left. My wife and I remember you often, more so, because there are practically all new and some very serious faces in the Embassy ((now)). I went to the reception on the Red Army Day, but since I didn't have an invitation, they didn't let me in, even though CHERNYSH and NECHIPORENKO tried to help me. As you see, my brother, times change. In our days, i.e. when you were here, everything was simpler and I would say even gayer.

Well, enough of complaining. I'll now turn to the news. The most important news, at least for me, is that Tege is expecting. We are waiting for the "Parisien package" approximately in February. It would be nice to have a son, since we are not going to produce more children. But if it is a girl, that too would be nice. I will feel as though I am in a harem.

I am studying English and French seriously. In 2-3 years my wife and I want to move to Spain. I have had enough of Mexico. I have been living here for 14 years. On the other hand, with the knowledge of languages, one can earn a better living in Spain. You know yourself that life is much happier in Europe. Last year 21 million tourists visited Spain. One can make a good living through tourism, and without much difficulty.

I continue working in the Institute. We bought a good lot on Rin Street and built a three-story building. Juan Luis's wife is also expecting their second child.

Please extend our big hello to your wife. We remember her often. You have a very nice and kind wife. Looking forward to your news, we embrace you.

Mikhail Vidlova

COPIES MADE

From 418200-1
100-100

7 11 71.2

March 22nd, 1963

Кто-то встал, повернулся и встал. Поняв
посыл. Кто-то из соборных писателей, да кто-то
кто из-за стола, но из-за табуретки на нем сидел, а
даже все отключилось. Сидя пер кивнул тем же
просто завернул похитил руку. Жена и я тоже
вернулись в киб, тем более, что в состоянии
почти все новые лица и много уже слышали
серьезно. В день красной Армии пошел на при-
ем и не пропустим так у меня не было
примечательного билетика. Не считая на то,

гиты и Теркины и Ивонне Киселевичева посетили нас,
помогли мне всё же не прожигать. Как выданы,
дай, времени. минута. В наше время, т. е.
когда мы здесь были, всё было иначе и я бы со-
здан здесь навсегда.

Ну, надо, чтобы деловая была. Первую
к новостям. Самая интересная новость, издан-
ной пере мне мамой, это то, что Теге ждут ребенка.
Официально...

Официальную карьерную лестницу "применительно к
фактам". Конечно было бы странно, если бы более
детей не, производились на будущее. А если вы-
дет даже, то тогда тогда к. в. и др.

Горю сего суровейшим для в Париже

Утром занимаюсь английским и французским
языками. Вечер с Женей беру 2, 3 часа перебраться
в Монако. Эти 5 минут мне нужны для
сна. Я уже здесь живу 10 лет. Да и сдружился
уже в Монако, знаю здесь, можно перебраться
уже перебраться. Женя, мы сами знаем, в Париже
жизнь - жизнь все else. В прошлом году Монако
навестило 21 миллион туристов. На этой неделе
можно как следует отдохнуть и без особенных
трудов.

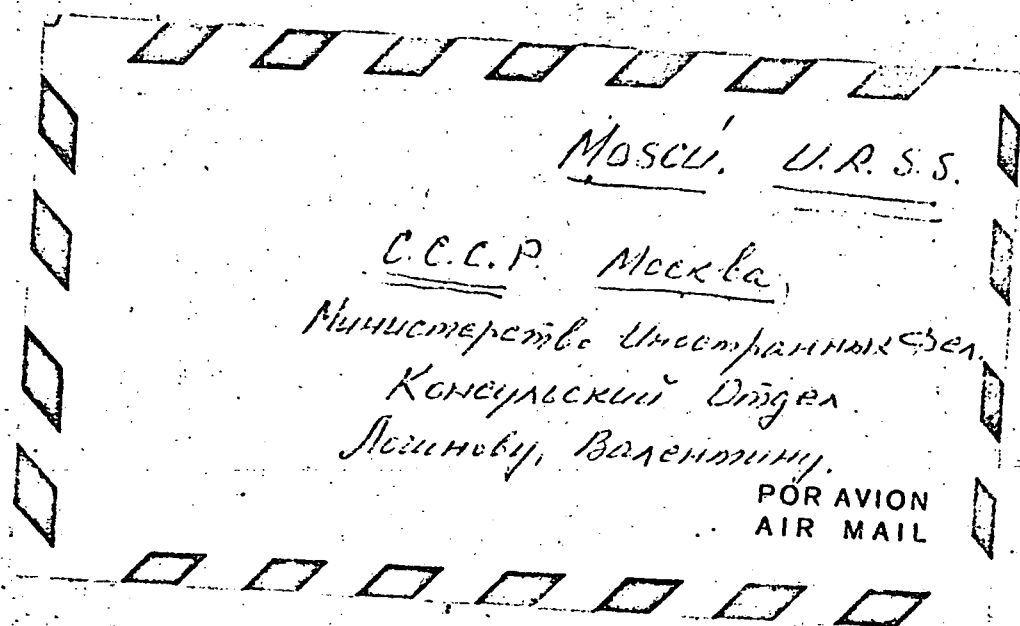
Парижское рингит в Монако. Париж
хороший городок на ул. Рива в Монако
32 этажное здание. Жила Луиза Рива отче-
сти была 2-й Рива.

Передай Жене от меня привет.
Мы с ней часто вспоминаем. Очень у него
много и сердечная жизнь.

Женя от меня

Крепко обнимаю

Родина Рива



SECRET
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ROUTING AND RECORD SHEET

INSTRUCTIONS

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1. Fill in Sect. 2 on back. Detach back flap and forward to IP/ADB.
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TO: ACTION BRANCH

If file no. and title shown are not proper, insert proper file no. below and forward document to IP/AN.

FROM:

IP/

MARINO HERN
IP/AN
EXT. 5112

HE-539
CA50
TUBE GT7

PROPER FILE NO.

TO ALL ADDRESSEES

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COMMENTS

TO	ROOM NO.	DATE		OFFICER'S INITIALS
		RECEIVED	FORWARDED	
1. SB/X/EU			2/1	16
2.				
3.				
4. SR/C/X Fritz		3 - JAN 1973		
5. VIVIAN				
6. Kat Don		8 JAN 1973		
7.				
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1-3 years referred?

57751

FILE TITLE

IP/PI

DATE

57751

402

450

DISPATCH		CLASSIFICATION S E C R E T	PROCESSING ACTION
TO	Chief, SB Division		MARKED FOR INDEXING
INFO	Chief, European Division		NO INDEXING REQUIRED
FROM	Chief of Station, Bern (B)		ONLY QUALIFIED DESK CAN JUDGE INDEXING
SUBJECT	REDTOP INBREED: Request for Photos and Bio Data		
ACTION REQUIRED - REFERENCES			
Reference : ESBW-13096, 14 November 1972			
<p>1. As requested in Reference, Station queried INBREED as to why they had included Valentin Sergeyevich LOGINOV (201-0285412) in their list of Soviets who had been PNG'd or expelled from various countries in the past five years.</p> <p>2. In INBREED's reply to our query, they stated that in the periodic "Das Beste" there was an extract from the Reader's Digest of 1 January 1972, of a book titled "Moscow's Attack on Mexico" by John Barron. From this article it was learned that the KGB officer LOGINOV met secretly with Mexican students at the time of the student demonstrations in Mexico in 1968. In March 1971, when five Soviet officials were PNG'd from Mexico, it was believed that Valentin Sergeyevich LOGINOV was among those ousted.</p> <p>3. Upon learning that LOGINOV served in the Soviet Embassy in Mexico City as Third Secretary/Vice Counsel from August 1965 to October 1969, INBREED has now advised the Station that LOGINOV's name was erroneously appeared in their list of Soviets who had been PNG'd.</p>			
		<i>Ronda W. Schweers</i> Ronda W. SCHWEERS	
Distribution:		E2 IMPDET	
2-C/SB 3-C/EUR <i>cc Bureau 2/26/72</i>			
CS COPY			
DISPATCH SYMBOL AND NUMBER	DATE		
ESBA-21,494	20 December 1972		
CLASSIFICATION	POST FOR INDEXING		
S E C R E T	SECRET		

403

P

SECRET

LOGINOV, Valentin Sergeyevich

Born: 23 December 1927, Moscow

Wife: Aleksandra Dmitriyevna, born 20 August 1928, Moscow

Children: Two

LOGINOV was an Attache at the Soviet Embassy in Havana from September 1960 to September 1963. He was Third Secretary/Vice Consul at the Embassy in Mexico City from August 1965 to October 1969, replacing NECHIPORENKO. We have no information to indicate he has ever been expelled from a country. He accompanied a Soviet soccer team on a Latin American tour as escort and interpreter December 1961.

Languages: Fluent Spanish and poor English

REF: SJBA 20902 19 Nov 72

STARTED at 6

ASBU 13096 17 Nov 72

SECRET

201-1381412

SECRET
(When Filled In)

EXTRACT AND CROSS REFERENCE

DOCUMENT IDENTIFICATION

DOC. SYMBOL & NO.

DATE OF DOC.

FILE CLASSIFICATION OF RECORD COPY

DOC. SUBJECT

SOURCE INFORMATION

SOURCE CRYPTONYM

DATE OF INFO.

EVALUATION

TEXT OF EXTRACT (Also cite doc. distribution, Dissem. No., etc. - if applicable)

LOGINOV, VALENTIN

201-285412

SEX M DOB ?

C68-C02-C04/03

ESBA-20902A01

19 JAN 72

P6

CIT ?

OCC ?

NAME APPEARS ON LIST FROM SWISS INTEL SERV
WHICH REQUESTS BIO DATA/PHOTOS OF SCVS PNGD
OR EXPELLED FROM VARIOUS COUNTRIES DURING
LAST FIVE YRS

R 7202032049

Indicate The Subject, Project Or
201 File No. In Which This
Form Is To Be Filed.

SUBJECT OF 201 (Last, First, Middle)

201- 285 412

FORM 867
9-66

SECRET

17-481

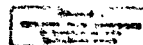
405

SECRET
(When Filled In)

EXTRACT AND CROSS REFERENCE					
DOCUMENT IDENTIFICATION					
DOC. SYMBOL & NO.	DATE OF DOC.	FILE CLASSIFICATION OF RECORD COPY			
DOC. SUBJECT					
SOURCE INFORMATION					
SOURCE CRYPTONYM	DATE OF INFO.	EVALUATION			
TEXT OF EXTRACT (Also cite doc. distribution, Dissem. No., etc. - if applicable)					
<div style="border: 1px solid black; padding: 10px; margin: 10px auto; width: 80%;"> <p> LOGINOV, VALENTIN SERGEYEVICH 201-285412 SEX M DOB ? CIT USSR OCC 3RD SECY SOVIET EMBASSY < MEXICO, MEXICO </p> <div style="display: flex; justify-content: space-between;"> <div> <p>731</p> </div> <div> <p>200-005-042/02 DST -22819 07 APR 66 STATE</p> </div> </div> <div style="display: flex; justify-content: space-between; margin-top: 20px;"> <p>731</p> <p>R 7111230503</p> </div> </div>					
Indicate The Subject, Project Or 201 File No. In Which This Form Is To Be Filed.					
SUBJECT OF 201 (Last, First, Middle)		201- 285412			

FORM 867 8-65

SECRET



(7-00)

406

SECRET
(WHEN FILLED IN)MFB
8 53

ROUTING AND RECORD SHEET

INSTRUCTIONS

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2. Destroy front cover sheet, unless it records significant action taken or comments requiring preservation.

TO ACTION BRANCH

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FROM:

RID/

CARROLL ED
RID/AN
EXT. 6178

EP-613
GA50
TUBE QST.

PROPER FILE NO.

TO: ALL ADDRESSEES

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COMMENTS

TO	ROOM NO.	DATE		OFFICER'S INITIALS
		RECEIVED	FORWARDED	
1. SB/X/WH			13/9	Q2
2.				
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5. SB/RIS			18 SEP 1970	
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RID 71

150162

2554/24

407

DISPATCH		CLASSIFICATION S E C R E T		PROCESSING ACTION	
TO	Chief, SB Division				MARKED FOR INDEXING
THRU	Chief, WH Division		XX		NO INDEXING REQUIRED
FROM	Chief of Station, Mexico City				ONLY QUALIFIED DESK CAN JUDGE INDEXING
SUBJECT	REDTOP/ C Forwarding of PCQ on Valentin Sergeyevich LOGINOV (201-285412)				MIKROFILM
ACTION REQUIRED - REFERENCES					
<p>Forwarded herewith is a completed PCQ in Spanish on Valentin Sergeyevich LOGINOV. This PCQ was prepared by AEMIDRIFF and was turned in on 6 August 1970. The Station is not retaining a copy of this PCQ.</p> <p style="text-align: right;"><i>Grace H. FARMILANT</i> Grace H. FARMILANT</p> <p>Attachment: PCQ Form - h/w</p> <p>Distribution: ② - Chief, SB, w/att 1 - Chief, WH, wo/att</p> <p style="text-align: center;">CS COPY</p>					
CROSS REFERENCE TO		DISPATCH SYMBOL AND NUMBER		DATE	
		HMMA-39325		10 August 1970	
		CLASSIFICATION		DISPATCH NUMBER	
		S E C R E T		201-285412	

Antes de completar el siguiente Cuestionario para evaluar la Personalidad, sírvase suplir la siguiente información acerca de sí mismo:

Edad 40-4 Sexo M Nacionalidad Per

Antecedentes sociales y culturales:

¿Con qué frecuencia ha observado usted al sujeto?

Casi cada día

¿Cuándo observó por última vez al sujeto?

6 de Octubre, 1963

¿Qué tipo de contacto tiene usted con él? (trato directo, recepciones o fiestas en las embajadas, informantes, interrogatorio de otros, etc.)

¿Puede usted producir una muestra de la escritura del sujeto?

Sí ☐ No ☒

¿Puede usted suplir el nombre de alguna persona o los nombres de varias personas que en su opinión estén capacitadas para suministrar información sobre el sujeto? En otras palabras, personas con suficiente conocimiento para completar al menos parte de este cuestionario.

H/W ATTITO

HMM

39325

CS COPY

201-285412

409

14-00000

CUESTIONARIO PARA EVALUAR LA PERSONALIDAD

I. DESCRIPCION

1. Impresión General (Marque la descripción más apropiada)

- | | | |
|------|--|---|
| 1.01 | Viril, atlético, práctico, de fácil trato social (caspechano) | — |
| 1.02 | Viril, robusto, práctico, cauto en su trato social (autoritario) | — |
| 1.03 | Blando y afectivo pero socialmente agradable y apto (buena persona) | — |
| 1.04 | Blando y afectivo, pero socialmente cauto y taciturno (posible quejumbroso) <i>reflexivo</i> | ✓ |
| 1.05 | Masculino, de aspecto agradable y profesional, socialmente pulido (ejecutivo) | — |
| 1.06 | Austero, preciso y sistemático (trabajador aplicado) | — |
| 1.07 | Educado, refinado, artístico y socialmente pulido (diplomático) | — |
| 1.08 | Sensible, intenso y ensimismado (tipo artista o profesor distraído) | — |
| 1.09 | Ninguna de las descripciones es adecuada. Yo lo describiría en la siguiente forma: | — |

2. Vestido (Marque la descripción más apropiada)

- | | | |
|------|-------------------------------|---|
| 2.01 | Bien arreglado (elegante) | <i>(recapitulo)</i>
—
—
—
—
—
— |
| 2.02 | Limpio (bien cuidado) | |
| 2.03 | Exigente (minucioso) | |
| 2.04 | Esperpéntico (remilgado) | |
| 2.05 | Indistinto (desgarbado) | |
| 2.06 | Poco arreglado (no acicalado) | |
| 2.07 | Descuidado (indiferente) | |

- 2.09 Mal pergeñado (ajado) _____
 2.10 Desaliñado (chocante) _____
 2.10 Modo de vestir _____

- 2.10.01 De acuerdo con sus antecedentes culturales _____
 2.10.02 Cosmopolita _____
 2.10.03 Pasado de moda _____
 2.10.04 Extremado o único _____

3. Características de la cabeza.

- 3.01 Medidas del cráneo:
 3.01.01 De lado a lado Ancho _____ Promedio _____ Estrecho _____
 Del frente hacia atrás Ancho _____ Promedio _____ Estrecho _____
 3.02 Frente: Ancha ☒ Promedio _____ Estrecha _____
 3.03 Ojos: Apartados _____ Promedio ☒ Juntos _____
 3.04 Cejas a) Arqueadas _____ Promedio _____ Derechas _____
 b) Espesas _____ Promedio ☒ Escasas _____
 c) Altas _____ Promedio ☒ Bajas _____
 3.05 ¿Hay algo de su cabeza o de la estructura de su cabeza que requiera mención especial?

4. Características generales

- 4.01 Edad, peso, estatura: 40 41
 4.01.01 ¿Qué edad tiene? _____
 4.01.02 Su edad aparente es Mucho más joven _____ Más joven _____
 Más o menos la misma ☒ Mayor _____
 Mucho mayor _____
 4.01.03 ¿Qué estatura tiene? 1.82 cm

- 4.01.04 ¿Tiene apodo? Sí ☐ No ☒
 En caso afirmativo, ¿le molesta que lo llamen por él? Sí ☐ No ☐
- 4.01.05 ¿Responde a un diminutivo (Juanito, Pepito, etc.)? Sí ☐ No ☐
- 4.01.06 ¿Tiene alguna cicatriz u otra marca distintiva? Sí ☐ No ☒
 En caso afirmativo, descríbala.

4.02 Cabello:

- 4.02.01 Color Muy claro ☐ Claro ☐ Mediano ☒
Canoso o blanco ☐ Oscuro ☐ Muy oscuro ☐
- 4.02.02 Onda Rizado ☒ Promedio ☐ Lacio ☐
- 4.02.03 Cantidad Espeso ☐ Promedio ☒ Escaso ☐
Tiende a la calvicie ☐ Calvo ☐
- 4.02.04 Cuidado Bien cuidado ☒ Reacio ☐
Promedio ☐ Desgreñado ☐
- 4.02.05 ¿Hay algo poco corriente en su cabello o su peinado? _____
 En caso afirmativo, describa:

4.03 Ojos:

- 4.03.01 Color Gris ☒ Verde ☐ Azul ☐
Amarillento ☐ Avellanado ☐
Castaño ☐ Castaño Oscuro ☐
- 4.03.02 Usa espejuelos Siempre ☒ Para leer ☐ Nunca ☐

- 4.03.05 Cristales de los espejuelos Gruesos ☐ Promedio ☐
Bifocales ☐
- 4.03.04 Estilo de los espejuelos Armadura gruesa ☐
Sin armadura ☐
Armadura corriente ☐
Lentes de contacto ☐
- 4.03.05 ¿Tienen sus ojos alguna característica poco corriente que requiera mención especial? En caso afirmativo, descríbala. ☐
- 4.03.06 ¿Se quita él los espejuelos mientras habla? Sí ☐ No ☐
- 4.03.07 ¿Gesticula con los espejuelos? Sí ☐ No ☐
- 4.03.08 ¿Usa alguna vez espejuelos oscuros bajo techo? Sí ☒ No ☐
- 4.04 Tez
- 4.04.01 Color Rubicundo ☐ Oscuro ☐ Tostado ☐
Claro ☒ Pálido ☐
- 4.04.02 Cara a) Con cicatrices ☐ Arrugada ☒ Lisa ☐
b) Con barba ☐ Bien afeitada ☐
Con bigote ☐ Sin afeitarse ☐
- 4.04.03 Describa el tipo de bigote o de barba: ☐
- 4.04.04 Pelo o vello del cuerpo (brazos, piernas, pecho)
Espeso ☒ Medio ☐ Escaso ☐
- 4.04.05 ¿Se le ven pelos en la nariz? ☒
- 4.04.06 ¿Se le ven pelos en las orejas? ☒
- 4.04.07 ¿Tiene su piel o el color de su piel alguna particularidad poco común? En caso afirmativo, descríbala. ☐

4.05 Cara:

4.05.01 Expresividad Expresiva ☐ Promedio ☒ Inexpresiva ☐
Muy expresiva ☐ Muy inexpresiva ☐

4.05.02 Si la cara es expresiva, es Natural ☐ Tensa ☒

4.05.03 Si la cara es inexpresiva, es Tranquila ☐ Completamente inexpresiva ☐

4.05.04 En general, sus reacciones faciales son
Inapropiadas ☐ Apropriadas ☒

4.05.05 ¿Hay alguna característica poco común en sus expresiones faciales? En caso afirmativo, descríbalas.

4.06 Labios:

4.06.01 Tipo Salientes ☐ Fruncidos ☒ Finos ☐
Gruesos ☐ Flojos ☐

4.06.02 Sonríe a) Espontáneamente ☐ De manera tensa ☐
Mecánicamente ☒
b) Muy a menudo ☐ A menudo ☐ Como el promedio ☐ Poco ☐ Nunca ☐

4.06.03 ¿Lo ha visto usted alguna vez sonreír solo? Sí ☒ No ☐

4.06.04 Si lo ha visto hacerse retratar

¿Puede sonreír cuando se lo piden? Sí ☒ No ☐

¿O se ve tieso o incómodo? Sí ☐ No ☐

4.06.05 Si no lo ha visto hacerse retratar

¿Qué tipo de fotografía cree usted que preferiría?

Sería ☐ Sonriente ☒

4.06.06 ¿Tienen sus labios o su sonrisa alguna característica poco común o llamativa? En caso afirmativo, descríbalas.

4.07 Dientes

4.07.01 Forma

Regular Promedio ✓Saliente Desusada

4.07.02 ¿Tiene usted la impresión de que aprieta los dientes?

Sí No ✓

En caso afirmativo, ¿bajo cuáles circunstancias?

4.07.03 ¿Tiene dientes de oro o trabajo dental poco común?

Sí No 4.07.04 Cuando sonríe,
¿Se le ven los dientes?Sí ✓ No

¿Frunce los labios?

Sí ✓ No

¿Se tapa la boca con la mano?

Sí No

4.07.05 Al hablar, ¿se tapa la boca con la mano?

Nunca ✓ Frecuentemente A veces Siempre

4.07.06 Matiz de los dientes

Blanco ✓ Apagado Manchado

4.07.07 ¿Tienen sus dientes alguna característica poco común o llamativa?

En caso afirmativo, describala:

4.08 Porte

4.08.01 Derechura

Ligeramente encorvado ✓ Encorvado Erecto Tieso

4.08.02

Mantiene su postura

Constantemente No siempre ✓

4.08.03

Hombros

Ancho de hombros De hombros caídos 160 p. 160Promedio ✓ De hombros estrechos

- 4.08.04 Compleción Flaca ☒ Promedio ☐ Corpulenta ☐
Obesa ☐
- 4.08.05 En conversación, ¿hacia dónde se inclina principalmente con relación a la otra persona?
Hacia la otra ☒ En dirección opuesta ☐
De ninguna forma ☐
- 4.08.06 ¿Es su postura mientras escucha diferente de cuando habla? ☐
En caso afirmativo, describa: _____
- 4.08.07 Postura sentado a) Reposada ☐ Promedio ☐ Tensa ☐
b) Erecta ☐ Promedio ☐ Desplomada ☒
- 4.08.08 Cuando está en un grupo, tiende a Estarse quieto ☐
Moverse sin andar ☐ Recostarse a la pared ☐
Sentarse aun si otros están parados ☐
Echarle el brazo a otros ☒
- 4.08.09 Si su talla es más que la común, ¿se inclina para que su estatura se avenga más al grupo? Sí ☒ No ☐
- 4.08.10 Si es menos que la común, ¿se para derecho para avenirse al grupo? Sí ☐ No ☒
- 4.08.11 Cuando asisto a una conferencia (o pieza dramática o película) *Se descompongo a veces*
Se sienta quieto y mira al conferenciante ☐
Se mueve en su asiento, parece inquieto, cambia de posición ☐
- 4.08.12 ¿Hay alguna característica en su postura, porte o maneras que requiera mención especial? En caso afirmativo, descríbala. _____
- 4.09 Manos:
- 4.09.01 Mano dominante Derecha ☒ Izquierda ☐
- 4.09.02 ¿Tiende a usar su mano menos dominante? Frecuentemente ☐
Raramente ☐ A veces ☒ Nunca ☐

- 4.09.03 Tamaño de las manos: Muy grandes ☐ Grandes ☒ Promedio ☐
Pequeñas ☐ Muy pequeñas ☐
- 4.09.04 Usa las manos: Con gracia ☐ De manera común ☒
Torpemente ☐
- 4.09.05 Normalmente, sus brazos están: Suelos ☒ Tensos ☐ Promedio ☐
- 4.09.06 De pie, hablando o escuchando, tiende a:
Abrir y cerrar las manos ☐
Meterse las manos en los bolsillos ☒
Pasarse la mano por la cara o el
cabello ☐
- 4.09.07 Cuando se mete las manos en los bolsillos, tiene mayor
tendencia a ponerlas en:
El del pantalón ☐
El de la chaqueta ☒
- 4.09.08 Uñas: Limpias, sin manicura ☒ Con manicura ☐
Promedio ☐ Desiguales ☐ Sucias ☐ Mordidas ☐
- 4.09.09 Si tiene las uñas mordidas, ¿hasta qué grado?
Superficial ☐ Promedio ☐ Profundo ☐
- 4.09.10 Tiene dedos: Cortos ☐ Promedio ☐ Largos ☒
- 4.09.11 Sus manos son: Callosas ☒ Asperas ☐ Promedio ☐
Lisas ☐ Suaves ☐
- 4.09.12 En público:
Se hala la nariz, se la frota, se la hurga
con los dedos ☐
Se frota la nuca ☐
Se pasa la mano por la cara o la boca ☐
Se rasca alguna parte del cuerpo ☐
Se hala la ropa ☐
Nunca hace nada de esto ☒
- 4.09.13 Pone los brazos en la mesa: A menudo ☐ A veces ☒
Raramente ☐ Nunca ☐
- 4.09.14 Apoya los codos en la mesa: A menudo ☐ A veces ☒
Raramente ☐ Nunca ☐
- 4.09.15 Sentado a una mesa o escritorio, habla ☐ o escucha ☐ con
la cabeza en las manos: A menudo ☒ A veces ☐
Raramente ☐ Nunca ☐

- 4.09.16 Mientras habla, tiende a Cerrar los ojos ☒
 Ponerse la mano sobre los ojos _____
 A menudo _____ A veces _____ Raramente _____ Nunca _____
- 4.09.17 Si cierra o se cubre los ojos, se inclina más a hacerlo
 Cuando trata de explicar algo _____
 Cuando escucha a otra persona ☒
- 4.09.18 ¿Tamborilea en la mesa con los dedos?
 Nunca _____ A veces _____ A menudo _____
- 4.09.19 Se inclina más a hacer esto cuando
 Habla _____ Escucha _____ Piensa _____
- 4.09.20 Acostumbra Traquetear con las monedas en el bolsillo _____
 Juguetear con algún objeto _____
 A menudo _____ Algunas veces ☒
 Raramente _____ Nunca ☒
- 4.09.21 ¿Hay alguna característica en sus manos o brazos que requiera
 mención especial? En caso afirmativo, descríbala.
- 4.10 Pies
- 4.10.01 ¿Tiende a usar primero uno u otro pie?
 Izquierdo _____ Derecho _____
- 4.10.02 Caminando con otro, ¿se esfuerza por ir al par? Sí ☒ No _____
- 4.10.03 ¿Cruza los pies por los tobillos cuando se sienta? Sí ☒ No _____
- 4.10.04 De ser así, ¿qué pie va encima? Izquierdo _____ Derecho _____
- 4.10.05 Cruza las piernas Solamente cuando cambia de orientación ☒
 Tan pronto como se sienta _____
 Un rato después de sentarse _____
 A veces _____ Nunca _____
- 4.10.06 Si cruza las piernas, ¿qué pierna va encima? La izquierda _____
 La derecha _____ Depende de cómo esté sentado _____
- 4.10.07 ¿Cambia la pierna que cruza?
 Depende de su orientación relativa _____
 Con frecuencia ☒ A veces _____ Nunca _____

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- 4.10.03 Comparado con la mayoría, camina
 Más rápido ☐ Más despacio ☐ A igual velocidad ☒
- 4.10.09 Si su paso no va al par con el de usted, ¿lo nota y cambia de paso?
 Sí ☒ No ☐
- 4.10.10 En conversación, cuando se interesa con calor,
 Descruza las piernas y se inclina hacia delante ☐
 Descruza las piernas y se inclina hacia atrás ☐
 Cruza las piernas y se sienta derecho ☐
 Cambia a una posición más derecha ☒
 Cambia a una posición más reposada ☐
 Cambia poco de posición ☐
- 4.10.11 Sus pies son Grandes ☒ Promedio ☐ Pequeños ☐
- 4.10.12 Sus zapatos son a) Puntagudos ☐ Promedio ☒ Redondeados ☐
 b) Muy lustrosos ☐ Promedio ☐ Mal cuidados ☐
- 4.10.13 ¿Hay alguna característica relacionada con sus pies o piernas que requiera atención especial? En caso afirmativo, descríbala. ☐
- 4.10.14 Cuando tiene las piernas cruzadas.
 Se sienta quieto ☐ Mueve el pie ☒ Meca o mueve la pierna ☐
- 4.10.15 ¿Golpea el suelo con el pie? Sí ☐ No ☐
- 4.10.16 ¿Se mece sobre los pies cuando está parado y hablando en un grupo?
 A menudo ☒ Raramente ☐
 A veces ☐ Nunca ☐
- 4.10.17 Cuando camina sus pasos son Largos ☒ Promedio ☐ Cortos ☐
- 4.10.18 Cuando camina, sus brazos
 Quedan sueltos ☐
 Se mecen de acuerdo con su paso ☒
 Se mecen, pero fuera de tiempo ☐
 Se mantienen tensos ☐
- 4.10.19 Camina con los pies
 Hacia afuera ☐ Hacia el frente ☐
 Hacia adentro ☒

- 4.11 Voz:
- 4.11.01 Tiene timbre Bajo ☒ Promedio ☐ Alto ☐
- 4.11.02 Habla en voz Baja ☒ Promedio ☐ Alta ☐
- 4.11.03 En su lengua materna su tono de voz es notablemente
Más alto ☐ Más bajo ☐ Más o menos lo mismo ☒
- 4.11.04 ¿Tiene algún impedimento vocal? Sí ☐ No ☒
En caso afirmativo, descríbalos: _____
- 4.12 Uso del idioma
- 4.12.01 Su vocabulario en lengua materna parece ser
Rico ☐ Limitado ☐ Promedio ☒ Pobre ☐
- 4.12.02 En el idioma que mejor domina, aparte del materno, tiene
Plena fluidez ☐ Escasa fluidez ☐
Bastante fluidez ☒ Ninguna fluidez ☐
- 4.12.03 Aprende frases idiomáticas Pronto ☐
Despacio ☐ Normalmente ☐ No las aprende ☒
- 4.12.04 ¿Aprende lenguas extranjeras con facilidad? Sí ☐ No ☒
En caso afirmativo,
Aprende principalmente "de oído" y experimentando ☐
Aprende principalmente usando libros ☐
- 4.12.05 Con respecto a su mejor idioma extranjero, puede cambiar de su idioma nativo
Fácilmente y sin vacilación ☐
Eficientemente y con vacilación promedio ☐
Despacio, con bastante vacilación ☐
Torpemente y con bastante cortedad ☐
- 4.12.06 Cuando usa mal el idioma, generalmente parece
No darse cuenta ☐
Darse cuenta pero con indiferencia ☒
Darse cuenta, con inquietud ☐
Darse cuenta, muy avergonzado ☐

- 4.12.07 En general, lo describiría como
 Lacónico ☐ Promedio ☒ Locuaz ☐
- 4.12.08 En conversación ordinaria el tema tiende a ser primordialmente
 Personal ☐ Impersonal ☐
 Interpersonal ☒ Cautó ☐
- 4.12.09 En conversación ordinaria, el contenido es
 Preciso y a propósito ☐
 Apropiado ☐
 Promedio ☒
 A propósito pero con ambages ☐
 Inapropiado ☐
- 4.12.10 Tiende a
 Discutir a menudo problemas personales ☒
 Raramente discutir problemas personales ☐
- 4.12.11 ¿Usa lenguaje soez en su idioma materno?
 En ocasiones ☒ Frecuentemente ☐ Nunca ☐
- 4.12.12 ¿Usa lenguaje soez en un idioma aprendido?
 En ocasiones ☒ Frecuentemente ☐ Nunca ☐
- 4.12.13 ¿Hay alguna característica poco común en su manera de hablar o
 en su estilo de conversación? Si ☐ No ☐
 En caso afirmativo, descríbala:

4.13 Gestos

- 4.13.01 Cesticula al hablar
 Siempre ☐ Algunas veces ☒
 Nunca ☐
- 4.12.02 Su gesto más característico es
 Apuntar con el dedo ☐
 Agitar una mano ☒
 Barrer con las manos ☐
 Trozar con las manos ☐

- 4.13.03 Cuando gesticula, sus movimientos son
Agradados ☐ Promedio ☒ Abecados ☐
- 4.13.04 Cuando se le habla, se pone tenso
A menudo ☐ Raramente ☐
A veces ☒ Nunca ☐
- 4.13.05 Es relativamente fácil saber si realmente le interesa un asunto determinado
Siempre ☒ Raramente ☐
Algunas veces ☐ Nunca ☐
- 4.13.06 Sus ojos son muy expresivos Siempre ☐ Algunas veces ☒
Raramente ☐
- 4.13.07 La mayoría diría que tiene ojos
Hermosos ☒ Promedio ☐
Agradables ☐ Desagradables ☐ Sinestros ☐
- 4.13.08 Mantiene contacto visual Siempre ☒ Frecuentemente ☐
Algunas veces ☐ Raramente ☐ Nunca ☐
- 4.13.09 En un grupo, ¿lo ha visto clavar la vista repetidamente en una persona que parece interesarle?
A menudo ☐ Algunas veces ☒ Nunca ☐
- 4.13.10 Cuando admira (sigue con los ojos) a una muchacha atractiva, lo hace
Con desparpajo ☒ Como cualquiera ☐
Con disimulo ☐ Nunca lo he visto ☐
- ¿lo ha visto usted sonrojarse? Sí ☒ No ☐
- Si su respuesta es afirmativa, describa la situación:

Cuando tiene dudas

- 4.13.11 ¿Hay alguna característica particularmente notable y que requiera mayor explicación relacionada con los movimientos de su cuerpo, sus ojos, y la forma en que se comporta en un grupo? _____
- En caso afirmativo, descríbalas:

4.14 Hábitos de dormir

4.14.01 ¿Le gusta dormir y se duerme fácilmente? Sí ☒ No ☐
 ¿Lee o escucha en preparación para dormir? Sí ☐ No ☐

4.14.02 ¿Se levanta fácilmente? Sí ☐ No ☐
 ¿Prefiere quedarse en cama hasta el último minuto? Sí ☒ No ☐

4.14.03 ¿Le gusta Madrugar?
Comenzar el día tarde? ☒

4.15 Impresiones

4.15.01 De acuerdo con lo que conoce de él, cree que la mayoría de las mujeres lo encontraría

Encantador ☐ Agradable ☒ Promedio ☐
 Desagradable ☐ Muy desagradable ☐

4.15.02 De acuerdo con sus conocimientos, cree usted que la mayoría de los hombres lo encontraría

Encantador ☐ Agradable ☐ Promedio ☒
 Desagradable ☐ Muy desagradable ☐

4.15.03 Si no lo conociera, usted y lo viera en la calle, lo calificaría de

Tipo indefinido ☐ Promedio ☐ Llamativo ☒

4.15.04 Sin conocimiento previo y basándose sólo en su apariencia, lo tomaría por

Campeño ☐ Dirigente ☐
 Obrero ☐ Profesional ☐
 Comerciante ☐ Oficial Militar ☒
 Algún tipo de artista ☐

4.15.05 ¿Hay alguna característica notable y que, requiera mayor explicación relacionada con la impresión general que él da? ☐
 En caso afirmativo, sírvase describirla.

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II. ANTECEDENTES

5. Generales

5.01 Origen étnico:

5.01.01 Sirvase describir el origen étnico del sujeto:

5.01.02 A juzgar por otros del mismo origen, es

Como la mayoría

Personificación del "tipo"

Diferente a la mayoría

Imposible para mí conocer su origen

5.02 Antecedentes culturales

5.02.01 Si de él depende, ¿cree usted que, viviendo en una cultura extraña

Nunca cambia su manera de vivir habitual?

Mantiene su manera de vivir habitual, pero muestra algún interés en la costumbres locales?

Se interesa en las costumbres locales y se adapta?

Si puede, vive como los del país?

5.02.02 Dentro de su grupo es

Como todos los otros

Algo diferente de los otros

Unico

5.03 Educación

5.03.01 ¿Qué enseñanza ha tenido?

Describala:

*Se gradúa del Instituto de Relaciones
Exteriores*

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5.03.02 En su opinión, comparado con la mayoría de sus congéneres culturales,

Tiene igual instrucción

Está mejor informado

Parece estar mejor instruido de lo que dice

No puedo creer que tenga la instrucción que dice

Si duda de sus antecedentes, explíquese.

6. Impresión general de sus antecedentes (Marque la descripción más apropiada)

6.01 Fuerte y robusto ("de pelo en pecho")

6.02 Fuerte, robusto, pero independiente (solitario, autosuficiente)

6.03 Compasivo, sensual y comprensivo (popular con las mujeres)

6.04 Cambiante, emotivo y a veces amargado ("incomprendido")

6.05 Directo, inteligente y responsable (profesional)

6.06 Diestro, inteligente e intenso (técnico)

6.07 Sensible, refinado y mundano (que busca impresionar con apariencias)

6.08 Sensible, de carácter voluble, fuera de lo corriente (bohémio)

6.09 Ninguna de estas cabe.

Yo lo describiría así:

III. COMPORTAMIENTO SOCIAL

7. Impresión General. (Marque la más apropiada.)

- 7.01 El tipo de hombre que acostumbra ser puntual, tiende a saludar a todos con sencillez y parece sentirse satisfecho consigo mismo al entrar en una pieza. _____
- 7.02 El tipo de hombre que es siempre puntual, tiende a saludar a todos con alguna cortedad y parece sentirse incómodo al entrar en una pieza. _____
- 7.03 El tipo de hombre cuya puntualidad es imprevisible, tiende a ser muy cálido y amigable con todos sus conocidos y da impresión de confianza en sí mismo al entrar en una pieza. _____
- 7.04 El tipo de hombre puntual cuando hace una cita pero que tiende a romper compromisos con cierta frecuencia, tiende a saludar sólo a los que ha conocido antes y es un tanto retraído y huraño al entrar en una pieza. _____
- 7.05 El tipo de hombre que tiende a hacerse esperar pero es cortés y atento cuando llega, tiende a ser preciso y correcto al saludar a todos y puede dar una gran impresión al entrar en una pieza. _____
- 7.06 El tipo de hombre muy puntual, que tiende a ser muy formal en el saludo y las más de las veces es rígido e inflexible al entrar en una pieza. _____
- 7.07 El tipo de hombre de puntualidad imprevisible, que tiende a ser atrayente y pulido en su saludo a todos y tiene gran aplomo social al entrar en una pieza. ✓

7.08 El tipo de hombre que a menudo llega muy tarde y no le preocupa, que tiende a ser breve y brusco al saludar y a veces da la impresión de torpeza al entrar en una pieza. _____

7.09 Ninguna de las anteriores. _____

Yo lo describiría así: _____

8. Presentaciones:

8.01 Al dar la mano Avanza hacia la otra persona _____ ✓

Las más de las veces el otro tiene que avanzar _____

8.02 Al dar la mano, el apretón es _____

Muy fuerte ☒ Promedio _____

Fuerte _____ Flojo _____

Imperceptible _____

8.03 Al dar la mano _____

Sacude la del otro _____

Aprieta la del otro _____ ✓

Deja que el otro apriete _____

8.04 ¿Hay algo en su manera de dar la mano que deba mencionarse? En caso afirmativo, descríballo. _____

8.05 Al ser presentado por primera vez _____

Mira al otro directamente en los ojos _____ ✓

Inclina la cabeza hacia el que presenta pero se fija en el presentado _____

Inclina la cabeza y no mira a nadie _____

8.06

Cuando oye un nombre por primera vez

No aparenta esforzarse por recordarlo
 Lo repite al responder a la presentación
 Pide al que lo presenta que lo repita o lo confirme

Pide al presentado que lo repita

8.07

Si se cambian tarjetas

Lee la tarjeta y la guarda con cuidado
 Lee la tarjeta y la mete en el bolsillo
 Cuidadosamente la guarda sin leerla
 La mete en el bolsillo sin leerla

8.08

Cuando presenta a otros lo hace

Con facilidad y donaire
 Con cierta cortedad o vacilación
 Con bastante torpeza

8.09

¿Qué diferencia hay en su manera al ser presentado a una mujer?

Ninguna ___ La normal ___ Notable ✓

8.10

Si se porta de modo diferente, ¿qué descripción es aplicable?

Usa ambas manos para estrechar la de ella
 Se acerca más al responder a la presentación
 Es más ceremonioso y distante
 Es caluroso y efusivo
 Es caluroso y efusivo sólo con las chicas bonitas
 Es muy cortés y amable con mujeres de edad
 Varía según la mujer
 En tal caso, explique

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8.11 Al ser presentado a un número regular de personas

Dedica un momento a cada una

Responde a cada presentación rápidamente
y espera la siguiente

Mira a la persona siguiente casi a la vez que
saluda a la que acaba de conocer

8.12 En general, ¿le parece a usted persona que

Siempre recuerda un nombre?

Tiene retentiva normal?

Recuerda nombres con dificultad?

Recuerda nombres muy mal?

8.13 ¿Le ha pedido a usted alguna vez que vuelva a identificar a
una persona a quien ya usted le ha presentado
anteriormente?

No ☐ Sí ☒

9. Hábitos de fumar y comer

9.01 Hábito de fumar:

9.01.01 Diga si fuma

Cigarrillos

Tabacos

Pipa

Por costumbre

Por costumbre

Por costumbre

A veces

A veces

A veces

Nunca

Nunca

Nunca

9.01.02 ¿Cuánto fuma?

Mucho

Promedio

Poco

- 9.01.03 Diga si usa su propio Encendedor _____ Paquete de fósforos _____
- 9.01.04 Diga si es el tipo de persona que
 Siempre pide lumbré _____
 A menudo pide lumbré _____
 Generalmente tiene su propia lumbré _____
 Siempre tiene su propia lumbré _____
- 9.01.05 Diga si usa boquilla Con cigarrillos _____ Con pipa _____
 Siempre _____ Siempre _____
 A veces _____ A veces _____
 Nunca _____ Nunca _____
- 9.01.06 Despunta los tabacos Siempre _____ A veces _____ Con los dientes _____
- 9.01.07 Diga si cuida la pipa Minuciosamente _____ Como todos _____
 No la cuida _____
- 9.01.08 Al encender un cigarrillo
 Baja visiblemente la cabeza y ahueca las manos _____
 Lo hace sin ceremonia mientras habla _____
- 9.01.09 ¿Lo ha visto usted retener un cigarrillo sin encender y aguardar una pausa en la conversación para encenderlo? Si _____
 No _____
- 9.01.11 ¿Lo ha visto usted retener en la boca un tabaco, una pipa o un cigarrillo sin encender? Si _____ No _____
- 9.01.12 Es fumador constante --
 Enciende un cigarrillo con otro _____
 Fuma hasta la colilla y enseguida enciende otro _____
 Siempre tiene encendido un cigarrillo aunque no lo fume mucho _____
- 9.01.13 Fuma Solamente después de las comidas _____
 Solamente cuando alguien le ofrece cigarrillo _____
 Entre el plato principal y el postre cuando otros fuman _____
- 9.01.14 Manchas de tabaco en los dedos Muy notables _____
 Visibles _____
 Apenas visibles _____
 No tiene _____

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9.01.15 Al fumar

- (a) Deja acumular mucha ceniza en el cigarrillo
Sacude la ceniza normalmente
Presta extraordinaria atención al cenicero
- (b) Deja caer la ceniza en la alfombra
Pone la mano ahuecada bajo el cigarrillo
Siempre usa el cenicero

9.01.16 Al apagar el cigarrillo, diga si

- Usa el cenicero con mucha ceremonia
Parece apagarlo de manera normal
Parece descuidado al apagarlo

9.01.17 Diga si

- Fuma con visible fruición
Fuma con placer normal
Fuma por fumar, mecánicamente

9.01.18 Diga si es persona que ofrece lumbré a otros

Siempre _____ Raras veces _____
Con frecuencia _____ Nunca _____

9.01.19 Diga si es persona que

- Cruza la pieza para brindar lumbré a una dama
Brinda lumbré a una dama como cualquiera lo haría
Rara vez ofrece lumbré a una dama

9.01.20 Que usted sepa, ¿ha dejado de fumar por motivos de salud?

Sí _____ No _____

9.01.21 Diga si le ha oído decir que

- Debería dejar de fumar pero no puede
Ha tratado y no ha podido dejar de fumar

9.01.22 Diga si le ha oído decir que le molesta el olor de

Tabacos _____ Pipal _____ Cigarrillos _____

Si nunca le ha oído mencionar ninguno de los tres

9.01.23 ¿Tienen sus hábitos de fumar alguna particularidad que requiera mención o descripción especial? En tal caso, descríbalas.

9.02 Hábitos de comer

- 9.02.01 En sus hábitos de comer es Como la mayoría de sus colegas ☒
 Algo distinto a la mayoría de sus colegas ☐
 Notablemente distinto a la mayoría de sus colegas ☐
- 9.02.02 Come en cantidad Abundante ☐ Promedio ☒ Pequeña ☐
- 9.02.03 El hecho de que tiene marcadas preferencias en el comer es
 Muy notable ☐
 No muy notable ☒
 Nada notable ☐
- 9.02.04 Come con Fruición ☐
 Placer corriente ☒
 Indiferencia ☐
- 9.02.05 En el comer es Rápido ☐ Promedio ☒ Lento ☐
- 9.02.06 Generalmente tiende a Servirse de nuevo ☒
 Servirse del todo una sola vez ☐
 Dejar parte de lo que se sirve ☐
- 9.02.07 Diga si Explica la mucha falta que le hacen sus comidas
 nativas ☐
 Se interesa normalmente en las comidas locales ☐
 Se interesa bastante en las comidas nuevas o extrañas ☒
- 9.02.08 (a) No come mientras Habla ☒ Escucha ☐
 (b) Si come mientras Habla ☐ Escucha ☒
- 9.02.09 Su tendencia a adaptarse a los modales a la mesa de la gente
 con quienes come es Notable ☐ Promedio ☒
 Ninguna; come como siempre ha acostumbrado ☐
- 9.02.10 Dada la oportunidad, por motivos no de negocios, sugiere un
 lugar preferido para comer Siempre ☐ A veces ☒
 Raras veces o nunca ☐
- 9.02.11 En el restaurante Se le hace muy difícil escoger la comida
 Espera a que el otro pida y entonces pide lo mismo ☐
 Siempre sabe rápidamente lo que quiere ☒
- 9.02.12 En el restaurante es
 Algo extravagante si sabe que usted va a pagar ☐
 Atento al precio si sabe que él mismo va a pagar ☐
 Atento al precio no importa quién vaya a pagar ☐
 Indiferente al precio no importa quién vaya a pagar ☒

- 9.02.13 Si el tipo de persona que
Reglamentaria que se comprueba la cuenta, no impone quida
vaya a pagar.
No se ocupa de la cuenta si otro va a pagar ✓
- 9.02.14 Cuando él paga, comprueba la cuenta.
Discretamente ✓ May cuidadosamente (y sin disimulo)
- 9.02.15 Cuando él paga la cuenta Cuenta el vuelto sin disimulo
Muestra indiferencia al aceptar el vuelto
Toma el vuelto de manera normal ✓
- 9.02.16 En su trato con el jefe de camareros es Agresivo
Normal y convencional Algo servil Brusco
- 9.02.17 Si no le place el servicio tiende a quejarse
A su acompañante Directamente No se queja ✓
- 9.02.18 Trata a los camareros Según la costumbre general ✓
Con excesiva confianza Con desusada cortesia
- 9.02.19 ¿Hay alguna característica en sus hábitos de comer o en sus
maneras que merezca mención especial? De ser así, descríbala:
- 9.03 Impresión general de sus hábitos de comer y fumar. (Marque la
descripción más apropiada).
- 9.03.01 Persona de enorme apetito y preferencias bien definidas.
Come y fuma con bastante fruición, pero tiende a ser un
poco rústico y tosco. Es fácil imaginarlo comiendo grandes
emparedados y tomando cerveza con sus amigos en la taberna
del barrio.
- 9.03.02 Persona de enorme apetito y preferencias limitadas. Come
y fuma con fruición pero sus modales son definitivamente
toscos y rústicos. Es fácil imaginar su aspereza con el
camarero que le sirve comida extraña o preparada de manera
desusada.
- 9.03.03 Persona de comer sensual que conoce todos los restaurantes
y sus especialidades. Se empeña en que otros prueben los
platos que él ha descubierto. Come con visible placer,
cabecea sus cigarrillos, y aunque raramente se muestra tosco,
se preocupa más de su comida que de sus modales. Es fácil
imaginarlo cocinando y sirviendo platos especiales a sus
amigos.

- 9.03.04 Persona de comer sensual que tiende a comer solo si puede. Parece comer de todo y tiene cierto aire de glotón. Come con visible fruición, saborea sus cigarrillos y luego se queda a la mesa solo, regodeándose. Es fácil imaginarlo solo rondando la mesa de los bocadillos en un cóctel, golosineando.
- 9.03.05 Persona de comer rutinario que generalmente hace lo que los demás. Probablemente padece de alergias que le impiden comer ciertos alimentos. Da la impresión de gustarle más fumar que comer, pero sus modales a la mesa se adaptan a cualquier situación. Es fácil imaginarlo tomando pastillas digestivas en su cuarto.
- 9.03.06 Persona de comer rutinario que generalmente hace lo que los demás. Come con algún desgano y raras veces habla de lo que le gusta o no le gusta. Fuma cada vez que puede, pero más mecánicamente que con fruición. Por lo general trata de adaptar sus modales a la situación pero posiblemente con alguna torpeza y sin disimulo. Es fácil imaginarlo comiendo algo a la carrera en algún puesto callejero a cualquier hora.
- 9.03.07 Gastrónomo cuyo refinamiento en el comer es pronunciado y extenso. A la mesa es muy ritualista y para él el ambiente y el servicio son casi tan importantes como la comida. Es agraciado y culto a la mesa así como al fumar. Es fácil imaginarlo cambiar de ropa para comer y disfrutar buen vino y finos platos a la luz de candeleros.
- 9.03.08 Persona de comer desusado, diminuto. Come de modo preocupado, indiferente a la comida y a lo que la rodea. No sería sorprendente que tuviera manías gastronómicas (de vegetariano, de fórmulas especiales, etc.).
- 9.03.09 Nada de esto cabe.
Yo lo describiría así:

9.04 Efectos de beber

9.04.01 Acostumbra beber Nunca ☐ Poco ☐ Procede Mucho ☒

9.04.02 Bebe Solo (bebedor solitario) ☐
 Con otros mayormente por ser amigable ☒
 En ocasión de ceremonia ☐
 Después del trabajo, en casa ☐

9.04.03 Parece beber Principalmente por el gusto ☐
 Principalmente por el efecto ☐
 Por ambos ☒

9.04.04 Prefiere beber Cerveza ☐ Vino ☐ Whiskey ☒
 Vodka ☐ Ginobra ☐ No tiene preferencia ☐

9.04.05 Prefiere Cócteles ☐ Júbols ☒ Licor casi puro ☐
 Tragos sin mezcla ☐

9.04.06 Bebe Despacio ☐ Normalmente ☒ Rápido ☐

9.04.07 Bebe De un trago ☐ A sorbos ☐

9.04.08 Después de la primera bebida
 Se empeña en conseguir la segunda ☐
 Acostumbra esperar a que le ofrezcan otra ☒
 Siempre espera a que le ofrezcan otra ☐

9.04.09 En cuanto a vinos Es muy entendido ☐
 Le gustan pero no es muy entendido ☒
 Le son indiferentes ☐
 Ni los conoce ni le importa ☐

9.04.10 En cuanto a sus preferencias en la bebida
 Las explica en detalle (y con gran complacencia) ☐
 No habla de ellas más de lo corriente ☒
 Nunca habla de ellas ☐

9.04.11 En cuanto a las bebidas de su tierra natal
 ¿Se enorgullece francamente de ellas e invita a probarlas? Sí ☒ No ☐
 ¿Las tiene en cuenta normalmente y las ofrece si corresponde? Sí ☒ No ☐
 ¿Las menciona raras veces, sin insistir en hacerlas probar? Sí ☐ No ☒

9.04.12 ¿Se ocupa poco de si beben o no los demás?
 ¿Sirve la bebida de modo socialmente apropiado?
 ¿Tiende a obligar a otros a beber?

 ✓

9.04.13 En comparación con sus colegas, ¿cómo son sus hábitos en cuanto a la bebida?

En extremo diferentes _____ Muy parecidos _____

Más o menos los mismos ✓

Si son en extremo diferentes, sírvase explicar:

9.04.14 Cuando ha empuinado varias veces, su comportamiento
 No cambia visiblemente
 Cambia algo
 Cambia de veras

 ✓

Si cambia de veras, sírvase describirlo:

9.04.15 Cuando bebe Se come las palabras
 Habla casi normalmente
 Habla como siempre

 ✓

9.04.16 Cuando bebe, su tono de voz
 Se eleva _____ Se suaviza ✓ No cambia _____

9.04.17 ¿Lo ha visto usted alguna vez ebrio de veras? Sí ✓ No _____
 En tal caso, se mostraba

Socialmente activo <u>✓</u>	Con dominio propio _____
Ruidoso _____	Poco coordinado _____
Hostil _____	Deprimido _____
Tranquilo, retraído _____	Sexualmente excitado <u>all</u>

9.04.18

Si no lo ha visto ebrio, ¿cree que en estado de embriaguez se pondría

Muy activo _____

Muy pasivo _____

Muy desagradable _____

Bastante agradable _____

Nunca se emborracha _____

No me imagino cómo actuaría si se emborrachara _____

9.04.19

Diga si lo ha visto al día siguiente de una borrachera.

No _____ Sí ✓

En caso afirmativo diga si es un tipo que

Deja ver los efectos pero funciona bastante bien _____

Deja ver un poco los efectos, pero mayormente en los ojos y su comportamiento general _____

Deja ver los efectos y se queja mucho del malestar que siente ✓

No se ve mal, diga lo que diga _____

9.04.20

¿Hay algo especial en sus hábitos de beber que requiera mención? De ser así, sírvase describirlo:

9.05

Impresión general como bebedor (señale la más apropiada):

9.05.01

Bebedor expansivo y en cantidad a quien no afecta mucho el licor. Siempre es muy bullicioso y al beber cambia poco. _____

9.05.02

Bebedor en cantidad que a menudo da la impresión de poder beber más que nadie. Cuando bebe cambia poco de conducta pero se trasluce que si se le provoca se puede poner muy violento. _____

9.05.03.

Bebedor constante a quien se ve que le gusta estar achispado. En cierto modo es algo simpático cuando lo está y puede ser la diversión principal en una fiesta.

9.05.04

Bebedor constante que se pone un poco más sensiblero cuando se achispa o embriaga. Tiende a decir a otros lo simpático que le son y a veces les pregunta si lo hallan simpático. Da la impresión de poder hacerse muy repulsivo si se pone muy beodo. ✓

- 9.05.05 Bebedor constante a quien afecta muy poco el licor. Siempre conserva muy bien su dignidad y generalmente mantiene su aplomo aun cuando otros esten poniéndose muy ebrios. Sin embargo, no se aísla del grupo, o sea que da poco indicio de desagrado o aburrimiento.
- 9.05.06 Bebedor parco que espacia los tragos. Parece beber sólo por imperativo social. Según adelanta la fiesta se va poniendo reservado y distante. No es extraño que siga hablando de su trabajo aunque no venga a cuento.
- 9.05.07 Bebedor parco que bebe menos y menos según pasan las horas. Generalmente consigue mantener una reserva de hombre de mundo para con los demás. A menudo se empareja con alguno que se le parezca. Según transcurre la fiesta demuestra franco desagrado por todo lo que crea burdo o ruidoso. A menudo critica con sarcasmo la conducta de otros.
- 9.05.08 Bebedor muy parco que o bien bebe por compromiso o se niega a beber. Generalmente no forma parte realmente del grupo festejante y se ve que le molesta que lo hayan traído contra su voluntad. Tiende a estar solo y en la primera oportunidad se escabulle.
- 9.05.09 Ninguna de las anteriores descripciones le cuadra. Yo lo describiría así:

10. Hábitos de Conducir y de Caminar

10.01 Hábitos de conducir:

- 10.01.01 Como conductor de automóvil
 - Es inusitadamente diestro _____
 - Tiene destreza promedio ✓
 - Tiene desusada falta de destreza _____
 - No cuenta, pues no conduce _____