

*P Hess_Ret
From: Kuruc, Nick
Posted: 2/6/98 10:15
Subject: Amerada Hess Corporation

ROU Communication To Retail Reps: Chain ID's

0353-02-01	0353-03-01
0353-02-02	0353-03-02
0353-02-03	0353-03-03
0353-02-04	0353-03-04
0353-02-05	0353-03-05
0353-02-06	0353-03-06
0353-02-07	0353-03-07
0353-02-08	0353-03-08
0920-00-00	

Attached is the following:

[] Revised 1st Quarter Promotional Calendar. Changes are: March 1-31, Camel, Winston, Salem, and Doral will be \$2.50 off invoice. Hess POS will be Camel and Marlboro. April 1-30, Camel, Winston, Salem, and Doral will be \$2.00 off invoice. Hess POS will be Salem and Newport.

[] Letter regarding reiteration of Hess permanent and temporary display policies.

As always, if you have any questions, please call me.

Thanks!

51846 3722