

The Tobacco Institute  
Schedule of Expenses  
February 1995

Tobacco Institute Only  
3/3/95 9:43 AM

-----CURRENT MONTH-----				-----YEAR-TO-DATE-----				ANNUAL	
ACTUAL	BUDGET	VARIANCE	Description	ACTUAL	BUDGET	VARIANCE	BUDGET		
329,220	346,000	(16,780)	2800 Staff Compensation	648,878	692,000	(43,122)	4,395,000		
104,906	98,917	5,989	3200 Employee Benefits	196,326	197,834	(1,508)	1,187,000		
121,719	74,332	47,387	3900 Travel Total	251,693	143,664	108,029	1,276,000		
58,997	81,363	(22,366)	4000 Conferences & Meetings	59,035	82,726	(23,691)	215,000		
2,567	0	2,567	4100 Field Automobiles Total	2,567	0	2,567	0		
67,822	69,833	(2,011)	4300 Rent - Space Total	134,457	139,666	(5,209)	838,000		
3,714	3,417	297	4600 Other Occupancy Expense Total	7,474	6,834	640	41,000		
4,373	16,500	(12,127)	4700 Furniture, Fixtures & Expense	20,999	33,000	(12,001)	87,000		
1,102	2,833	(1,731)	4800 Books & Subscriptions Total	3,625	5,666	(2,041)	34,000		
328	1,667	(1,339)	4900 Equipment Repairs &	748	3,334	(2,586)	56,000		
4,795	3,417	1,378	5000 Office Supplies Total	11,443	6,834	4,609	41,000		
7,234	8,085	(851)	5100 Postage & Delivery Total	16,657	16,170	487	97,000		
14,089	17,499	(3,410)	5200 Reproduction, Printing & Draftin	26,240	34,998	(8,758)	210,000		
19,319	17,917	1,402	5300 Telephone & Telecopy Total	43,864	35,834	8,030	215,000		
11,485	9,767	1,718	5400 Other Office Expense Total	19,822	17,534	2,288	167,000		
3,436	2,999	437	5500 Memberships & Staff Training	5,875	5,998	(123)	36,000		
295,582	217,249	78,333	5800 Legal Fees - General Total	399,281	320,332	78,949	2,607,000		
56,463	35,000	21,463	6000 Legislative Consultants Total	740,599	768,625	(28,026)	3,214,500		
2,042	1,500	542	6600 Business Taxes Total	14,399	3,000	11,399	60,000		
626	7,166	(6,540)	6900 Employee Recruitment &	12,150	14,332	(2,182)	101,000		
3,318	333	2,985	7200 Miscellaneous Expense Total	3,360	666	2,694	4,000		
185,736	192,251	(6,515)	7300 Professional Fees Total	318,473	334,502	(16,029)	3,227,000		
560	250	310	7400 Purchased Administrative	560	500	60	3,000		
274,550	287,230	(12,680)	7500 Support Tobacco & Other	549,100	454,460	94,640	3,446,755		
10,550	17,084	(6,534)	7700 Contributions Total	15,850	34,168	(18,318)	205,000		
9,902	11,083	(1,181)	8000 Computer Expense Total	35,047	22,166	12,881	201,000		
(4,167)	(4,167)	0	9300 TITL Administration Allocation	(8,334)	(8,334)	0	(50,000)		
1,590,267	1,519,525	\$70,742	TOTAL	\$3,530,186	\$3,366,509	\$163,677	\$21,914,255		