

Calif. State
CCS. Corp.

E. PEPPLES

J. K. WELLS, III
B&W Participation in CCS Campaign

October 3, 1978

Attached is the latest listings of the numbers of hours spent by B&W employees in California on CCS business during B&W time.

The average of the figures is strikingly low and a substantial number of people show zero hours.

I have asked Hoyt Higgins to look into the situation and get an understanding of why the reported hours spent in CCS activities on B&W time are so low. Hoyt believes that many of the salesmen are spending a significant amount of time on CCS activities and he gave several good illustrations. Thus, in many cases the low number of hours shown may mean that the employee is doing most of his CCS related work on his own time. Hoyt will let me know what he finds out.

Zero hours showing on the report for an individual means that a card was received for that week listing zero hours. A blank indicates that no card was received from the indicated individual covering that week. Letters are sent automatically on a weekly basis to employees who did not submit cards reminding them that a card must be turned in even if it shows zero hours. Some of the blanks are the results of terminations.

J. K. W.

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Attachment

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