PREPARED BY LORILLARD MEDIA DEPT. SPEC: ALLUNITS

1982 OUT-OF-HOME/TRANSIT ADVERTISING SCHEDULE • OF UNITS BY HARKET/BY HONTH

HARKET/STATE	HEDIA	JAN	FEB	MAR	APR	MAY	NDC	=	AUG	8E	DCT	NON	DEC	TOTAL
NEW YORK/NEW JERSEY METRO	BLACK 8'S	359	359	359	359	359	359	359	359	359	359	329	326	215,530
	BINES	6564	4252	6564	4252	6147	6147	6147	6147	2967	2967	2967	2967	1,063,754
	PERMANENTS	40	40	40	36	36	37	37	37	39	41	42	42	1,491,698
	PUSTING	889	559	455	455	922	929	655	655	588	587	288	288	1,645,861
	BUS SHELTER	312	312	312	312	312	312	312	312	312	312	312	312	920,296
	SKI RESORT								116			116	116	44,210
		187	187	187	187	187	187	187	187	187	187	187	187	112,200
	SUBNAYS	8970	8970	8970	8970	8970	8970	8970	8970	8970	8970	8970	8970	283,421
	COHMUTER RR	10500	10500	10500	10500	10500	10500	10500	10500	10500	10500	10500	10500	285,099
I NO ANSEL ES / I DNR BEACH CA	BI ACK BYS	100	100	100	100	100	100	100	100	100	100	100	100	90,000
The second secon	PERMANENTS	F	F	20	F	36	32	82	30	40	7	41	43	1,222,635
	POSTING	542	542	542	542	542	542	623	623	748	748	748	748	1,598,647
	SPANISH	9	99	9	9	9	9	9	9	9	99	9	99	24,000
CHICAGO 1L	BLACK 8'S	200	200	200	200	200	200	200	200	200	200	200	200	152,000
	BUSES	909	009	909	909	909	900	009	909					95,744
	PERMANENTS	16	16	15	16	17	19	18	19	20	20	20	20	556,983
	POSTING	574	574	574	574	574	574	574	574	574	574	574	574	1,476,496
	ROTARY	16	16											46,867
	SPANISH	45	45	45	45	45	45	45	45	42	42	45	45	34,200
PHILADELPHIA PA	BLACK 8'S	150	150	150	150	150	150	150	150	150	150	150	150	90,000
	TAXI CABS	440	440	440	440	440	440	440	440	440	400	400	400	183,600
	PERMANENTS	10	10	20	20	20	20	21	21	21	21	21	21	463,652
	POSTING	350	350	350	350	350	350	350	350	350	350	350	350	1,013,388
	ROTARY						10	55	33	10	13	13	13	169,313
	200	-			100	200	500	500	500	200	200	500	200	152.450
DETRUIT MI	BLACK 8'S	450	450	450	450	/77	177	177	177	1	77	177	177	25,246
	DEDMANENTS	200	2 6	3 6	3 6	3	22	33	22	2	2	33	22	427.146
	PENTHENENS		2 5	77	000	1 00	400	980	350	1 000	250	200	960	741.405
	ROTARY	178	178	178	710	176	710	7	7	107	100	ŝ	3	23,917
BOSTON/LOWELL/LAWRENCE/HAVERHILL HA	BLACK 8'S	40	40	40	40	40	40	40	40	40	40	40	40	24,000
	TAXI CARS	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	426,360
	DIDRAMAS					600	60	8	8	8	8	8	80	16,667
	PERMANENTS	00	0	6	0	6	0	6	6	6	0	6	6	311,099
	PUSTING	250	250	250	250	250	250	250	250	250	250	250	250	656,207
SAN FRANCISCO, DAKI AND SAN INSE CA	BI ACK 8'S	25	45	45	45	45	45	45	45	45	45	45	45	40,375
	BI ACK 30'S	18	120	9	18	2	18	18	18	18	18	18	18	48,240
	DINGEO OA O	2000	1600	1800	VOS+	1000	1000	1600	1500	2100	2100	2100	2100	158.411
	50000	721	7210	2007	1270	047	200	200	200	0	0	0		241.200
	PEKHANENIS	- !	- !							- 40		100	100	200.000
	POSTING	95	79	97	97	20	70	123	123	185	180	100	193	2701733
	SPANISH	56	26	28	58	26	28	26	26	56	79	4 4	7 4	2,720
											i	ं	ं	
MASHINGTON DC	BLACK 8'S									6	6	0-	0~	2,250