

March 11, 1975

Mr. J. B. McCarthy, Executive Vice President

P. H. Leake, Assistant Research and Development Director

Pre-Shipment Survey of Oriental Tobaccos - 1974/1975 Buy Orders

We are attaching the results of our analyses of the subject samples of 1973 crop tobaccos which were supplied by Mr. J. A. Johenning. The 17 Izmir samples were described in the letter from Mr. J. Kitson-Harris, dated November 12, 1974; the four Samsun/Gumushacikoy samples were described in the letter from Mr. J. Kitson-Harris, dated November 16, 1974; the six Greek/Bulgarian samples were described in the letter from Mr. A. R. Tius, dated December 21, 1974; and the three Izmir samples (1975 Buy Order) were described in the letter from Mr. J. L. Borland, dated January 7, 1975.

Grade Y was fairly uniform among manipulations and the average nicotine content (.87%) was slightly higher than that of our Grade Y stock (.71% as recorded in our January 22, 1975 memorandum). The nicotine content of Grade Y3 (.79%) was slightly higher than that of our Grade Y3 stock (.71%). The average nicotine content of Kappa (1.19%) was higher than that of our Grade TS stock (.84%) which has been set aside for use in the Oriental blend. There was considerable variation among Grade M groups with respect to nicotine content and the average nicotine content (1.36%) was slightly lower than that of our Grade M stock (1.54%). The analyses of the Grade C samples were fairly consistent and the average nicotine content (1.65%) was slightly higher than that of our Grade C stock (1.42%).

The analyses of the samples of Grades Y, Y3 and Kappa under the 1975 Buy Order were consistent with those under the 1974 Buy Order.

JEY:pgb
Attachment

cc: Mr. J. A. Johenning, Vice President and Managing Director, ATC of the Orient, Inc.
Mr. R. P. Truitt, Director of Manufacture and Leaf
Mr. J. A. Johenning, New York (File)
Mr. J. H. Hager, Coordinator - Leaf, Richmond Leaf Department
Mr. V. B. Lougee, III, Research and Development Director

* See: Tob. Leaf Handling - Turkish - Inventories - Summaries