# Choose & Move

**Anywhere** 

Where do you see yourselves in 6 months?



# **Content overview**

01

Problem vs. solution

02

**Product** overview

03

Product Demo

# Introduction -

Bootcamp students always ask how much could they earn in their first job after finishing. What is the salary in the market?

How to help the Career department with this inquiry? Well, very **easy**...

You need our app: Choose&move!!!

# 01

# Problem vs. solution

What to expect from the app

### **Our company**

We are a software company that develops tools and apps to solve any issue based on data analysis.

Analysing 1000 data points to bring the most **innovative**, **accurate** and **disruptive** tool to shape the future career of any tech person.



"We want to deliver the right opportunity in the right place to the right people."

—Bianca (CEO)

# **Our team**



Bianca

CEO



**Benjamin** 

DA consultant



Sergio

DA consultant



#### **Problem to solve**

As an Ironhacker graduate or new to this position:

- What is the salary that I should ask for in my interview?
- How does the salary in my city compare to others in EU?
- Should I move to another city because there are better salaries and conditions?
- What should I do, what is the best decision to make?

## **Solution**

An app that provides different insights to help you make a decision based on facts.

This tool gives the students the facts in order to:

- Ask for a salary reference in an interview based on the market salaries.
- It gives different insights about your current city or where you might want to move.



02

# Product overview

The best app ever..

# **Product overview**



#### **Salary reference**

Glassdoor



#### **Quality of life**

Nomadlist & Ninja API



#### **Cost of life**

Numbeo

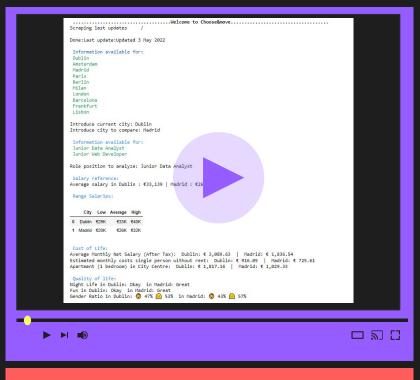


#### **Data bases**

Updated data ingestion

## **Case study**

We will now show a real case from a student in the class and go through the beta version of the app.





# Salary Reference

**Position: Junior Data Analyst** 

City: Dublin City to compare: Madrid

€ 33,139

Average Base Pay

€29K — €40K €33K Avg € 26,404

Average Base Pay

**-23**%



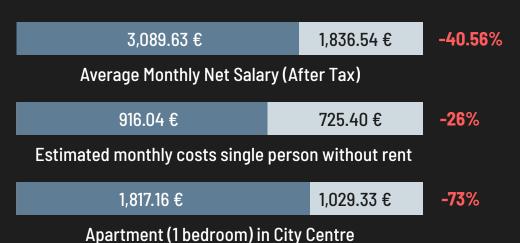
#### **Position: Junior Web Developer**





#### **Dublin**

#### **Madrid**







#### **Leisure time**





**Y** Night life

Okay

Great

**E**Fun

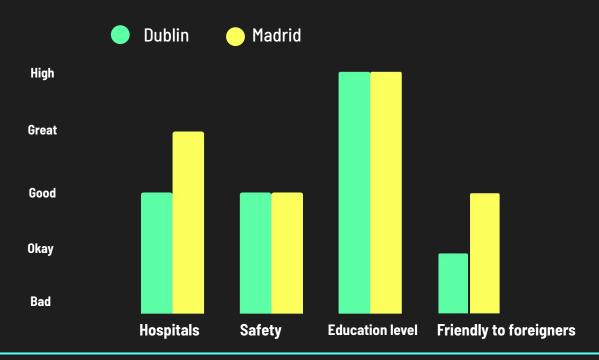
Okay

**Great** 

**Gender Ratio** 

**6** 43% **9** 57%

#### City services and insights



# **Air Quality Index (AQI)**

- **Q** Dublin 123
- **♥** Madrid 137

# **People Density**

- Q Dublin 5k / km<sub>2</sub>

#### **Economy**





Estimated tax on \$50,000GDP per capitaCashless

\$13,139 \$64,497 / year Yes, cards widely accepted Estimated tax on \$50,000GDP per capitaCashless

\$11,365 \$26,695 / year Yes, cards widely accepted





4

#### **Sources**

- Daily updates
- Easy access through app
- Europe db first launch

1

Interface
App ready to use



# Q&A





### **Marketing**

#### **Training**

#### Asses ment

## **Cost of life**

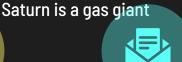
Jupiter is a gas giant and the biggest planet in the Solar System

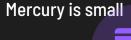
Neptune is the farthest planet from the Sun. It's cold there

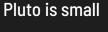
Despite being red, Mar is actually a very cold place to live

















# **Cost of life**

#### **Marketing**

#### **Training**

#### Assessment

Jupiter is a gas giant and the biggest planet in the Solar System

Neptune is the farthest planet from the Sun. It's cold there

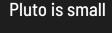
Despite being red, Mar is actually a very cold place to live





Saturn is a gas giant

Mercury is small











### Leisure time



# **Dublin**



₩Fun

Gender Ratio

Okay

Okay



# Madrid

Great

**Great** 

City	Dublin	Madrid
de Quality of life score	Good	Good
Air Quality (AQI - Air quality index)	123	137
Cost of living for expat	\$3,989 / month	€2,057 / month
\$ Estimated tax on \$50,000	\$13,139	\$11,365
GDP per capita	\$64,497 / year	\$26,695 / year
Safety	Good	Good
Y Nightlife	Okay	Great
<b>⇔</b> Fun	Okay	Great









Jupiter is a gas giant and the biggest planet in the Solar System



#### **Venus**

Venus has a beautiful name and is the second planet from the Sun

# **SWOT analysis**

#### **Strengths**

Jupiter is the biggest planet of them all

S



#### Weaknesses

Venus is the second planet from the Sun

#### **Opportunities**

Despite being red, Mars is actually a cold place





#### **Threats**

The Sun is the star at the center of the Solar System

# **Our plans**

#### Basic

Jupiter is the biggest planet of them all

- Characteristic
- Characteristic
- Characteristic

#### **Standard**

The Sun is the star at the center of the Solar System

- Characteristic
- Characteristic
- Characteristic

\$120

#### **Premium**

Despite being red, Mars is actually a cold place

- Characteristic
- Characteristic
- Characteristic

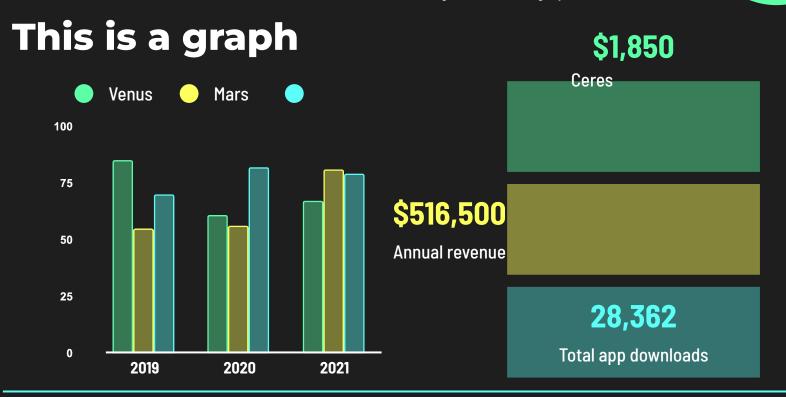
\$150



# 489,236

Big numbers catch your audience's attention

#### Average user savings per deal



Follow the link in the graph to modify its data and then paste the new one here. For more info, click here

## **Case study**

Mercury's name has nothing to do with the liquid metal, since Mercury was named after the Roman messenger god

#### Results

Neptune is the farthest planet from the Sun



#### Challenge

Earth is the third planet from the Sun and has life

#### Solution

Jupiter is the biggest planet in the Solar System

# **Reviews**



#### **John James**

"Mars is full of iron oxide dust, which gives the planet its reddish cast"



#### Lisa Patterson

"Jupiter is a gas giant and the biggest planet in the Solar System"



#### **Awards**



#### Mars

Despite being red, Mars is actually a cold place. It's full of iron oxide dust



#### **Mercury**

It's the closest planet to the Sun and the smallest one in the Solar System



#### Venus

Venus has a beautiful name and is the second planet from the Sun



# **Target**

#### Gender





**57%** 

43%

#### Age range

**21-32 70**%

33-45 — 61%

46-56 — 39%

#### **Hobbies**



Mars is actually a cold place



Earth is where we all live



Saturn has several rings

# \$369,178

Ceres is located in the main asteroid belt

+25%

Mercury is the smallest planet

**2023** 

Neptune is far away from Earth

# **Main competitors**



#### Mercury

It's the closest planet to the Sun and the smallest one in the Solar System



#### **Venus**

Venus has a beautiful name and is the second planet from the Sun



#### **Jupiter**

Jupiter is a gas giant and the biggest planet in the Solar System



#### Neptune

It's the fourth largest object by diameter in the Solar System

# **Business model**





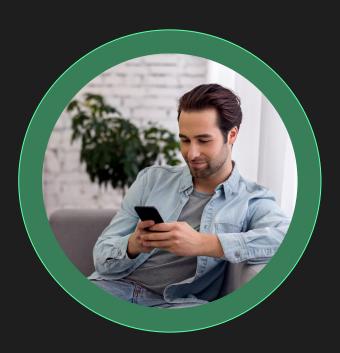




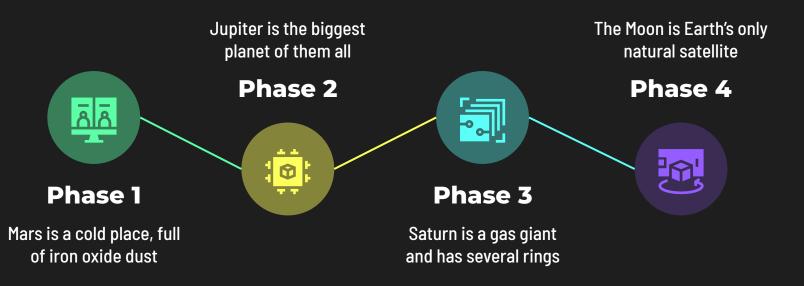
Marketing	Training	Assessment	Technology
Jupiter is a gas giant and the biggest planet in the Solar System	Neptune is the farthest planet from the Sun. It's cold there	Despite being red, Mars is actually a very cold place to live	Earth is the only planet that harbors life in the Solar System
Saturn is a gas giant	Mercury is small	Pluto is small	Ceres is small

# A picture always reinforces the concept

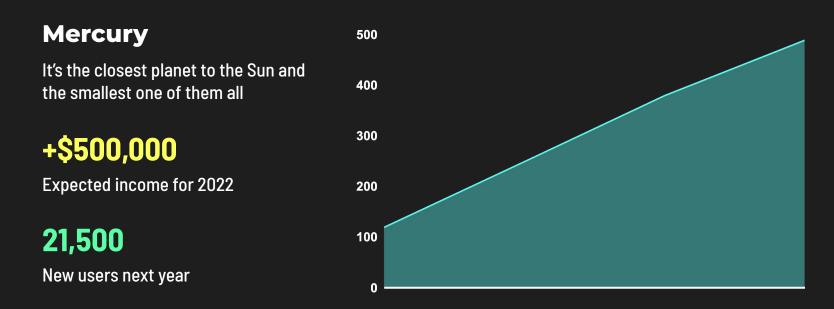
Images reveal large amounts of data, so remember: use an image instead of a long text. Your audience will appreciate it



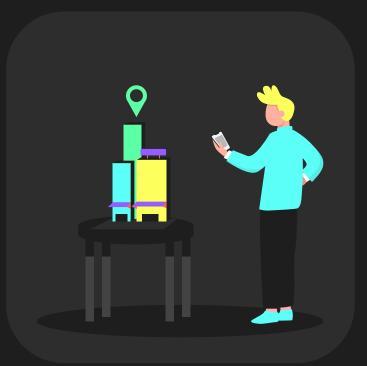
# **Project timing**



# **Predicted growth**



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# Thanks!

# Do you have any questions?

youremail@freepik.com +91 620 421 838 yourcompany.com



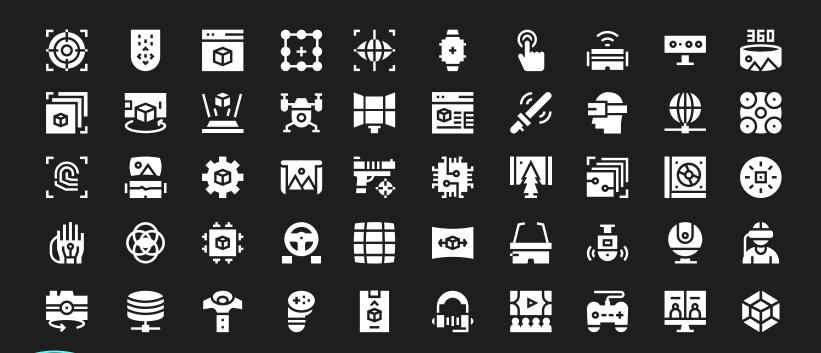




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# Virtual & augmented reality icon pack



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#### **Vectors**

- People using augmented reality on smartphones
- People using augmented reality on smartphones I

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#### **Vectors**

- People using augmented reality on smartphones
- People using augmented reality on smartphones I
- People using augmented reality on smartphones II
- People using augmented reality on smartphones III

#### Icons

Virtual and augmented reality icon pack

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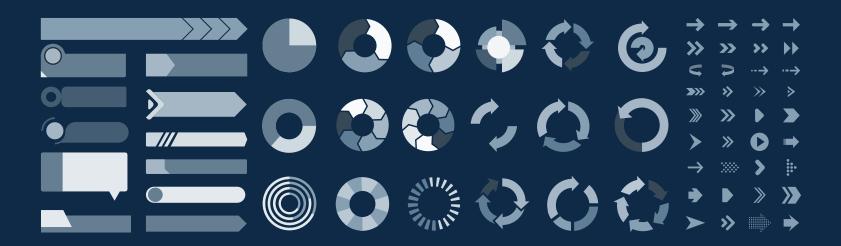


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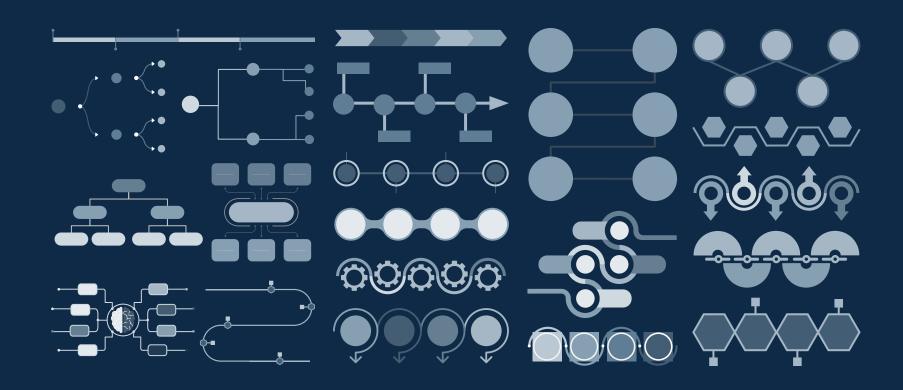
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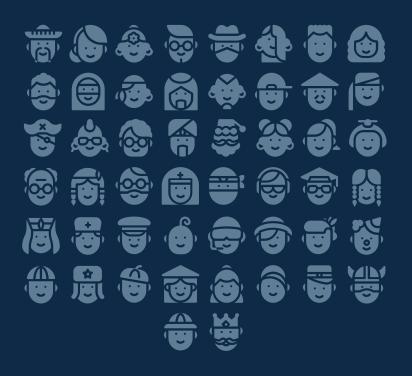
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