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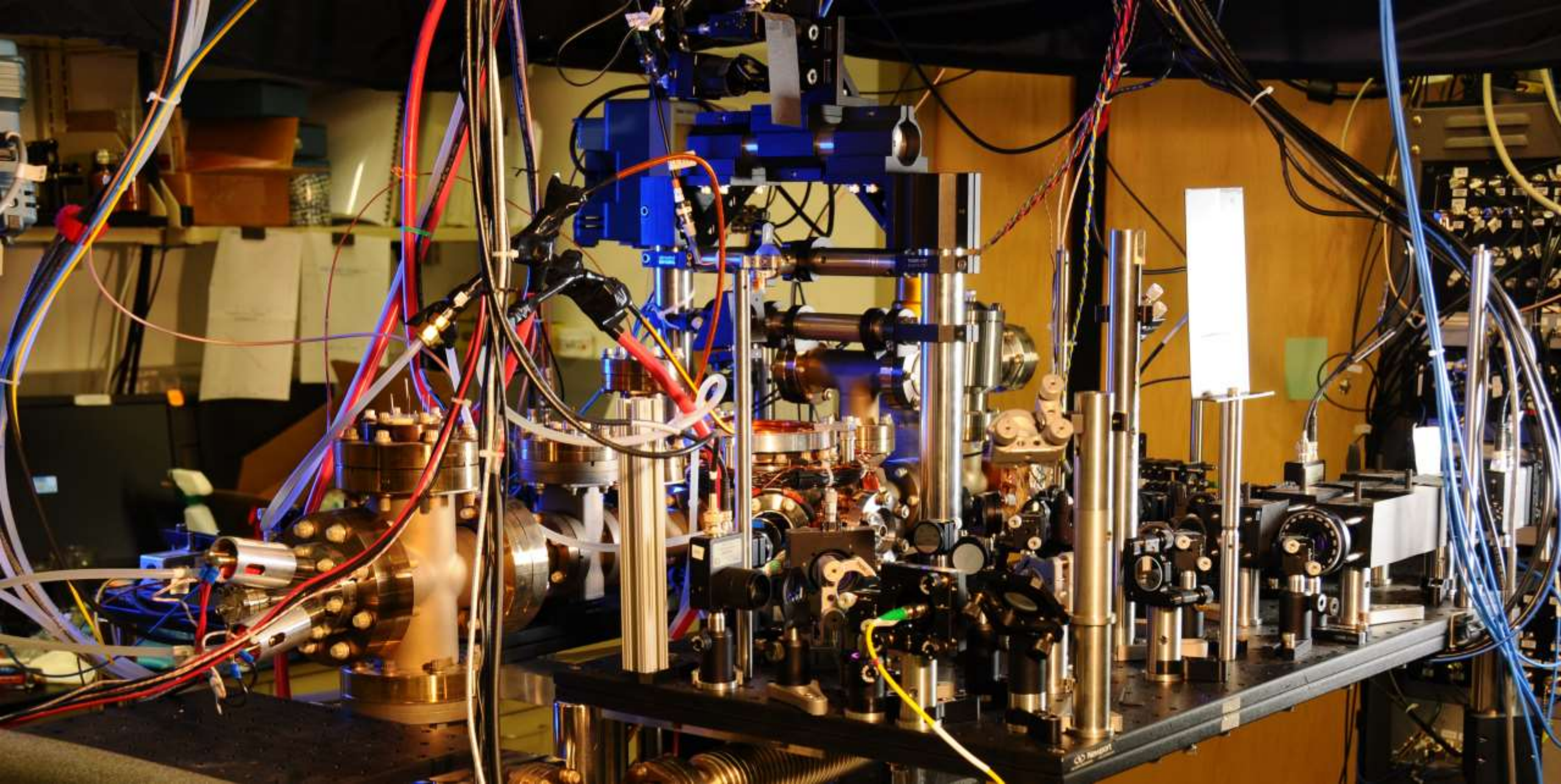
phillip.manwaring@parivedasolutions.com

 /manwaring

Your business
doesn't have
technology problems







You still have
problems







*Solving
technology
problems isn't
your business*

You don't have
technology problems

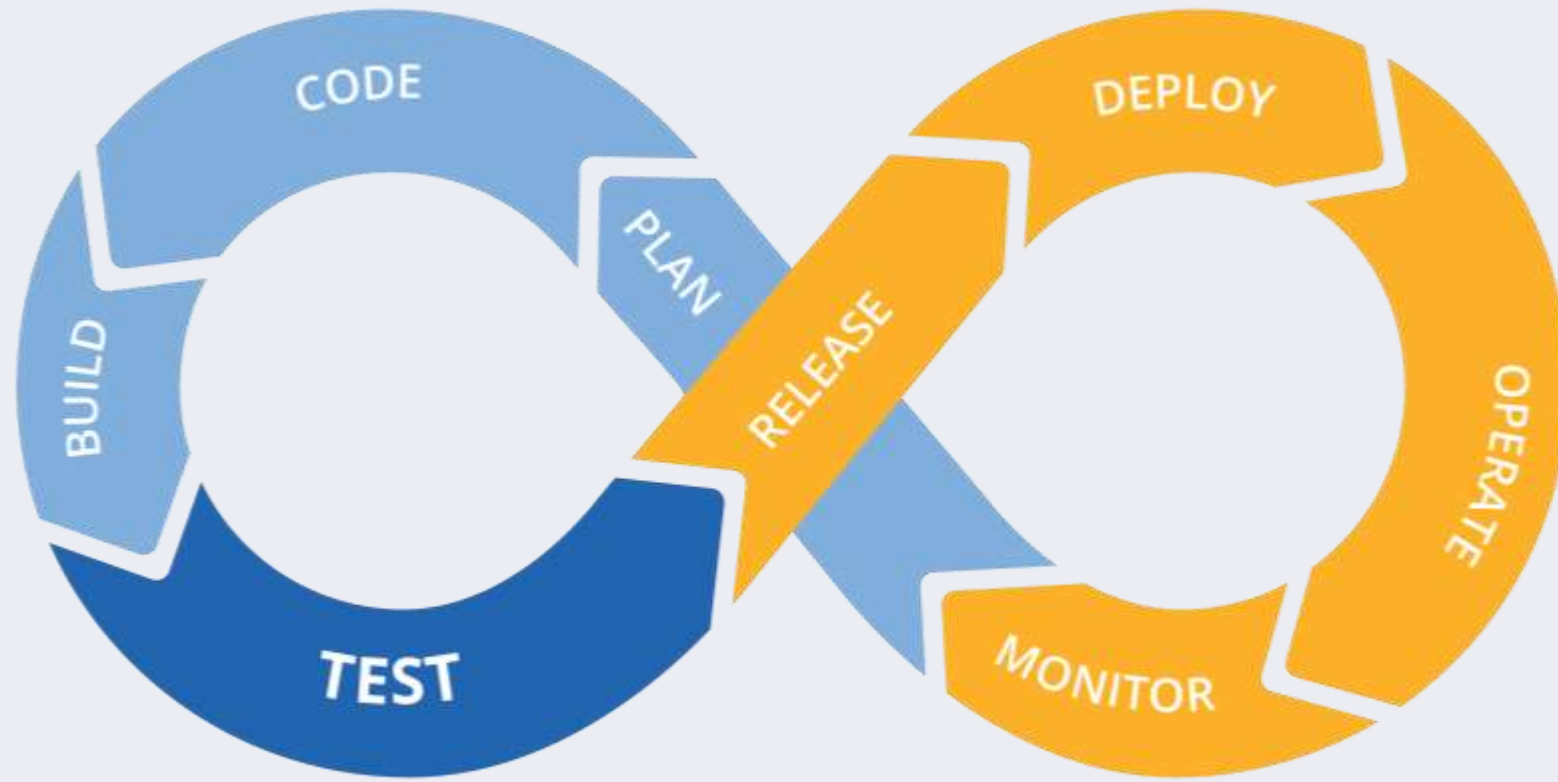


20 - 40%

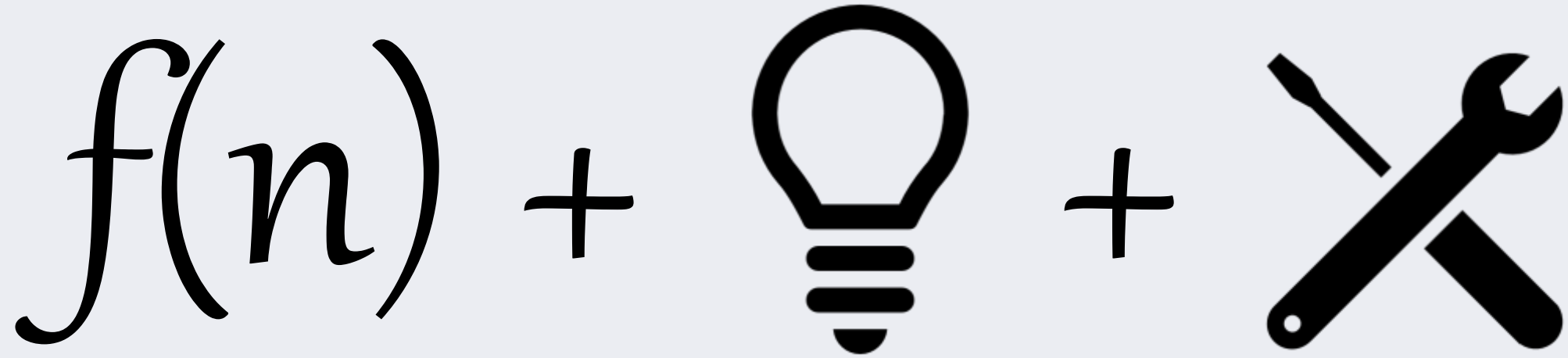
40 - 60%

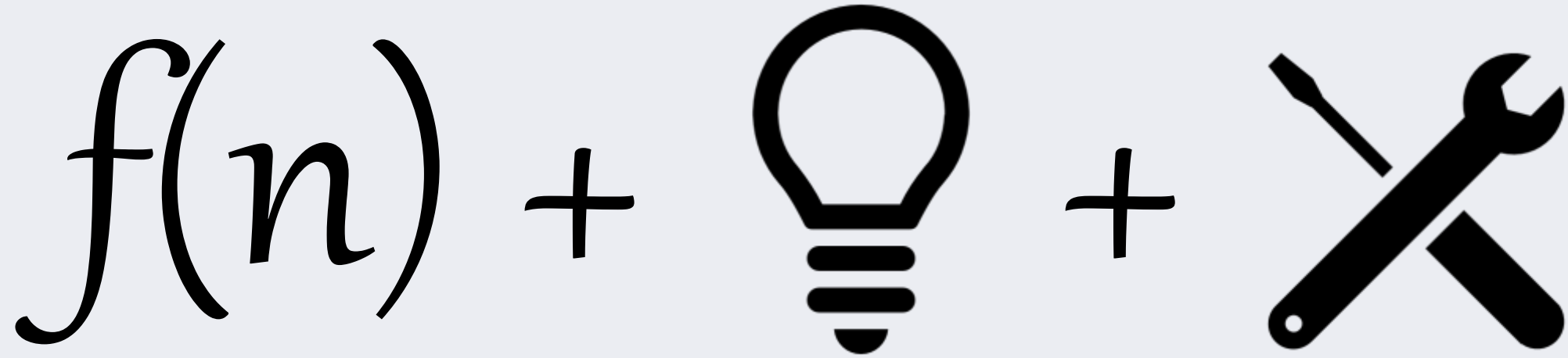
60 - 80%

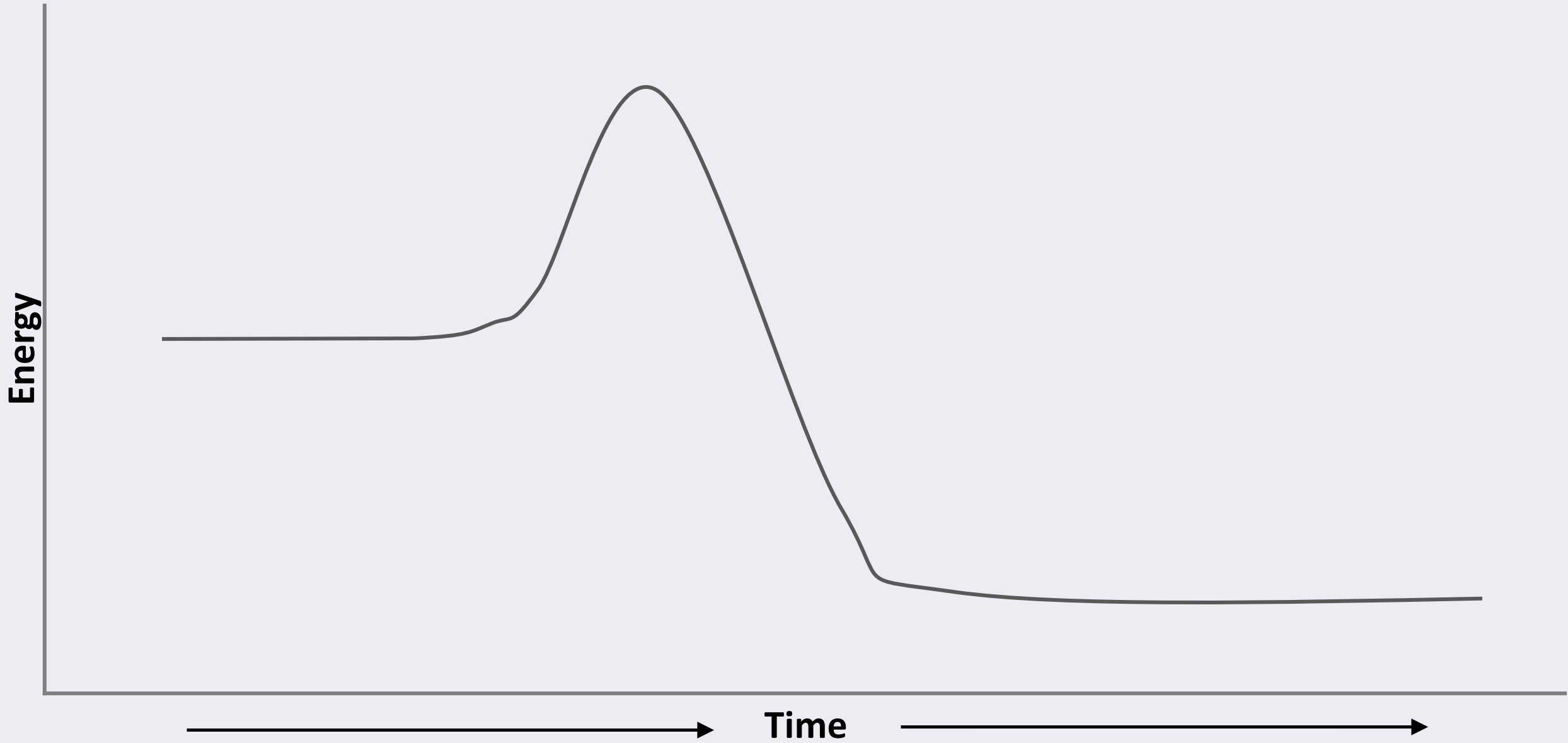


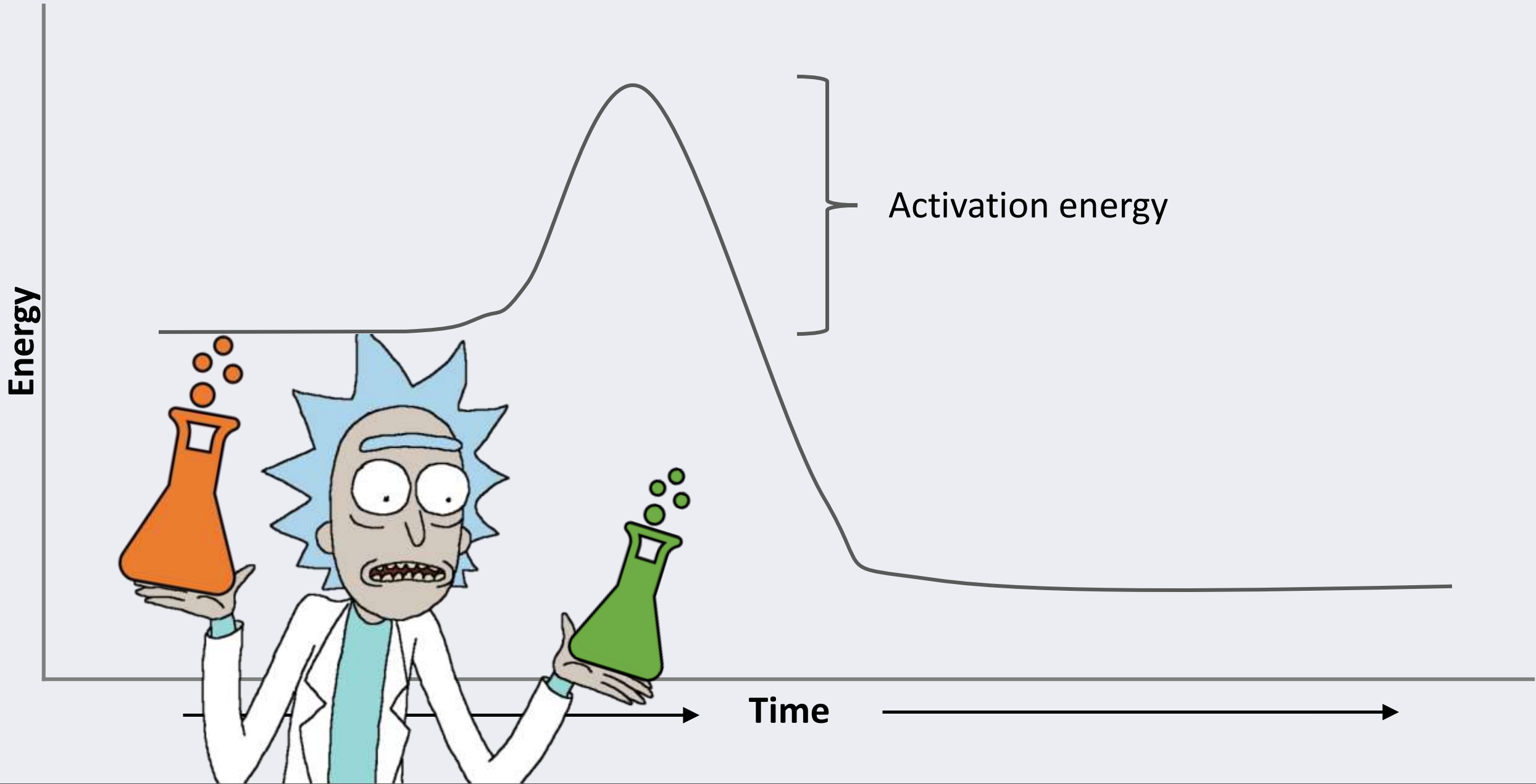


We have nothing new to offer

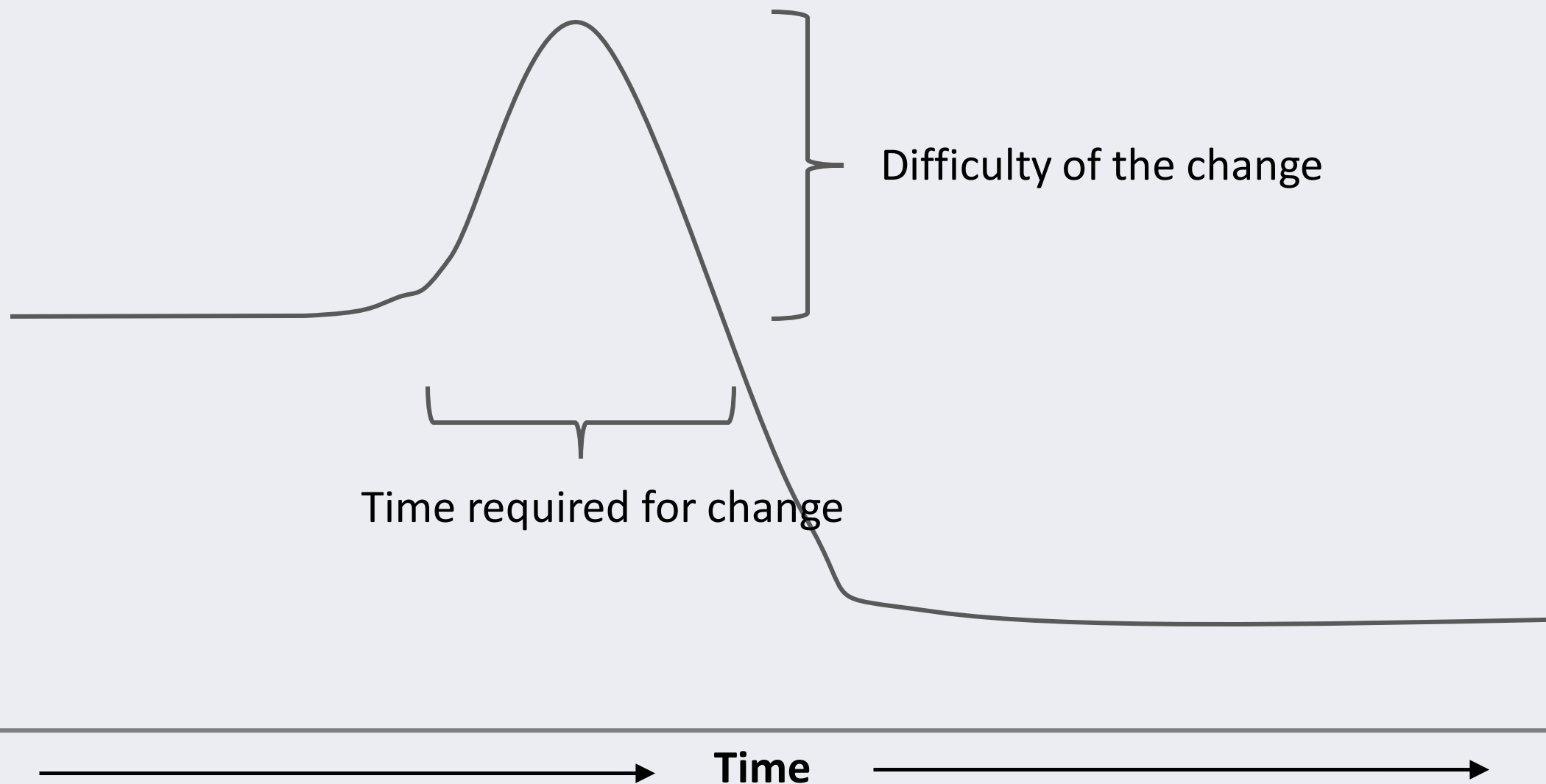




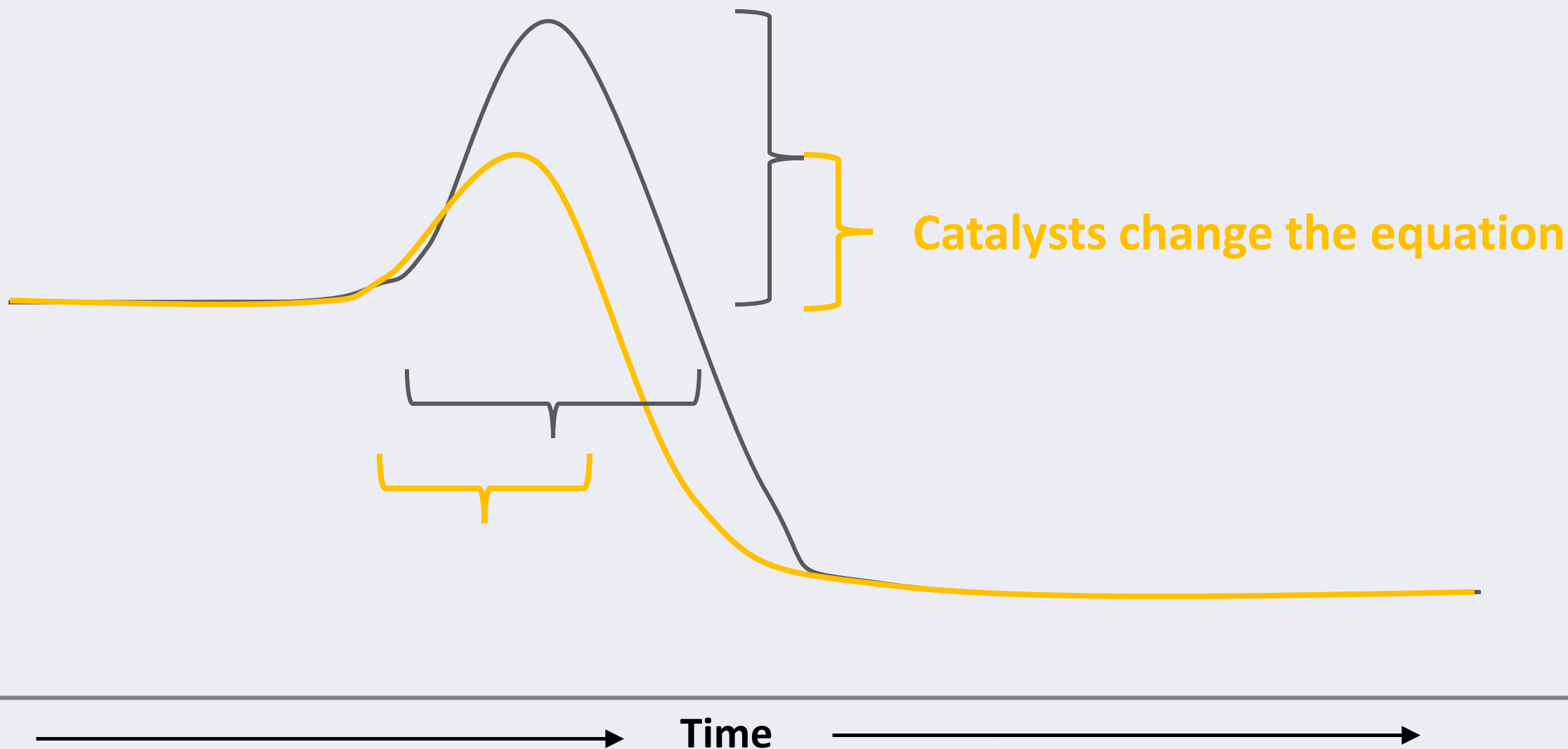




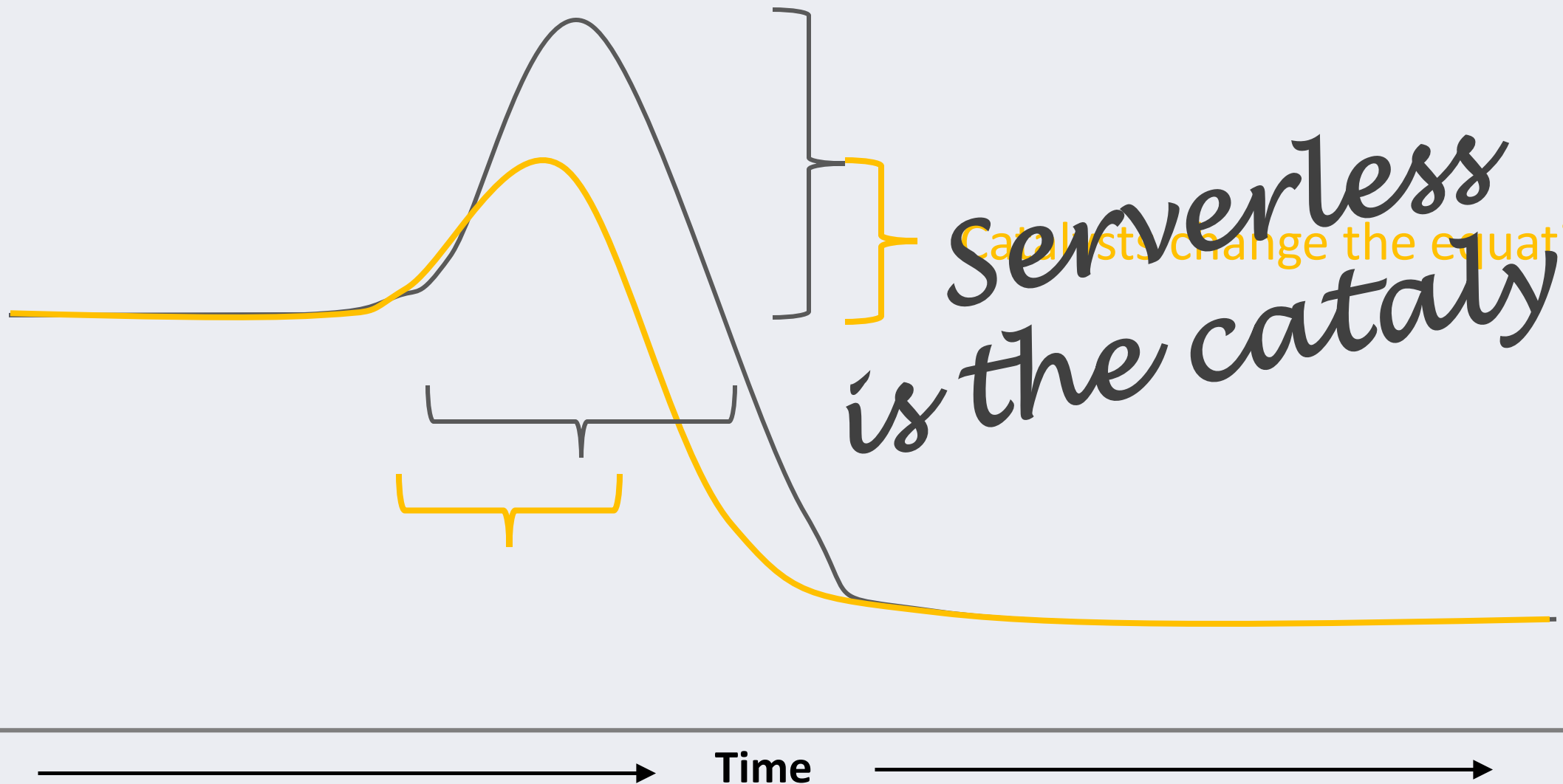
Technology problems



Technology problems



Technology problems



Catalysts change the equation
serverless
is the catalyst



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Partner
Network





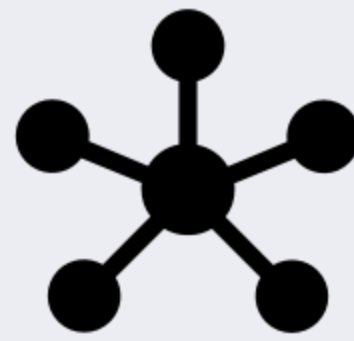
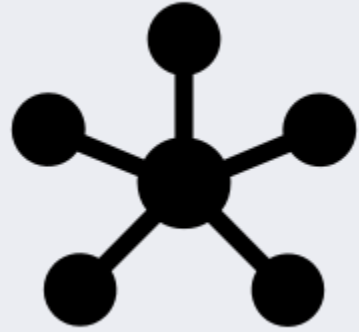




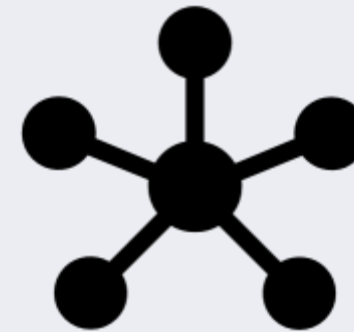
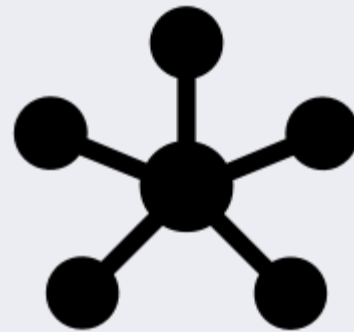
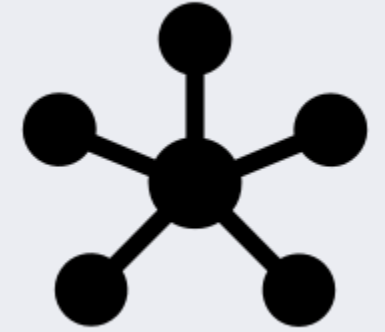
Cloud adoption & automation







Small, product
focused teams

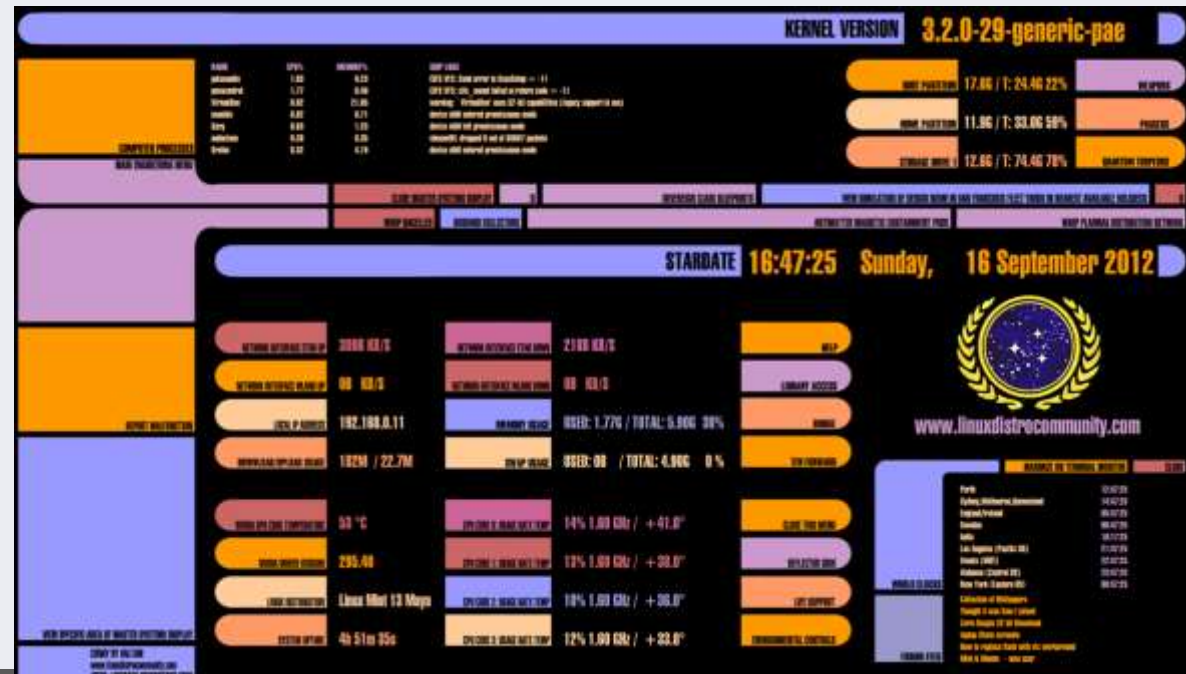




Discovery through experimentation

Data driven decision making

Enterprise-grade Tools are Right Around the Corner



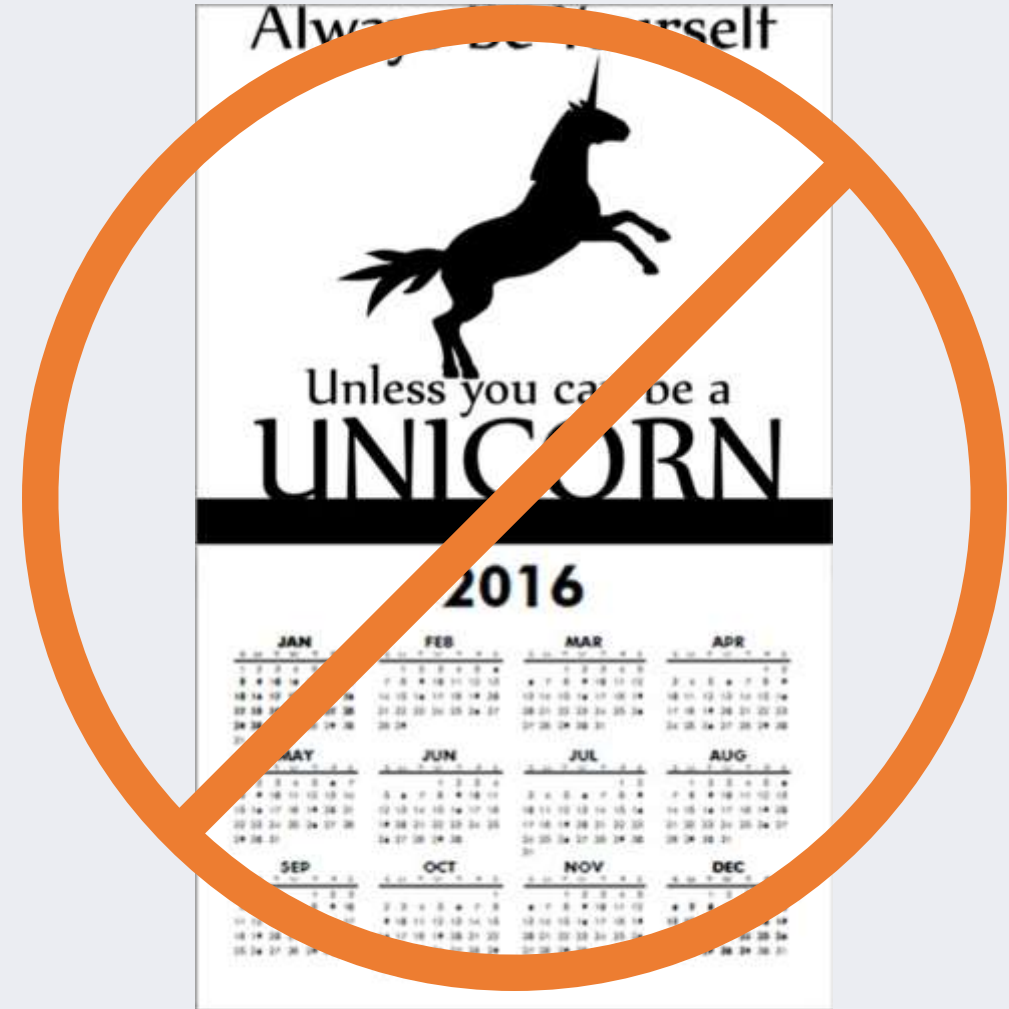


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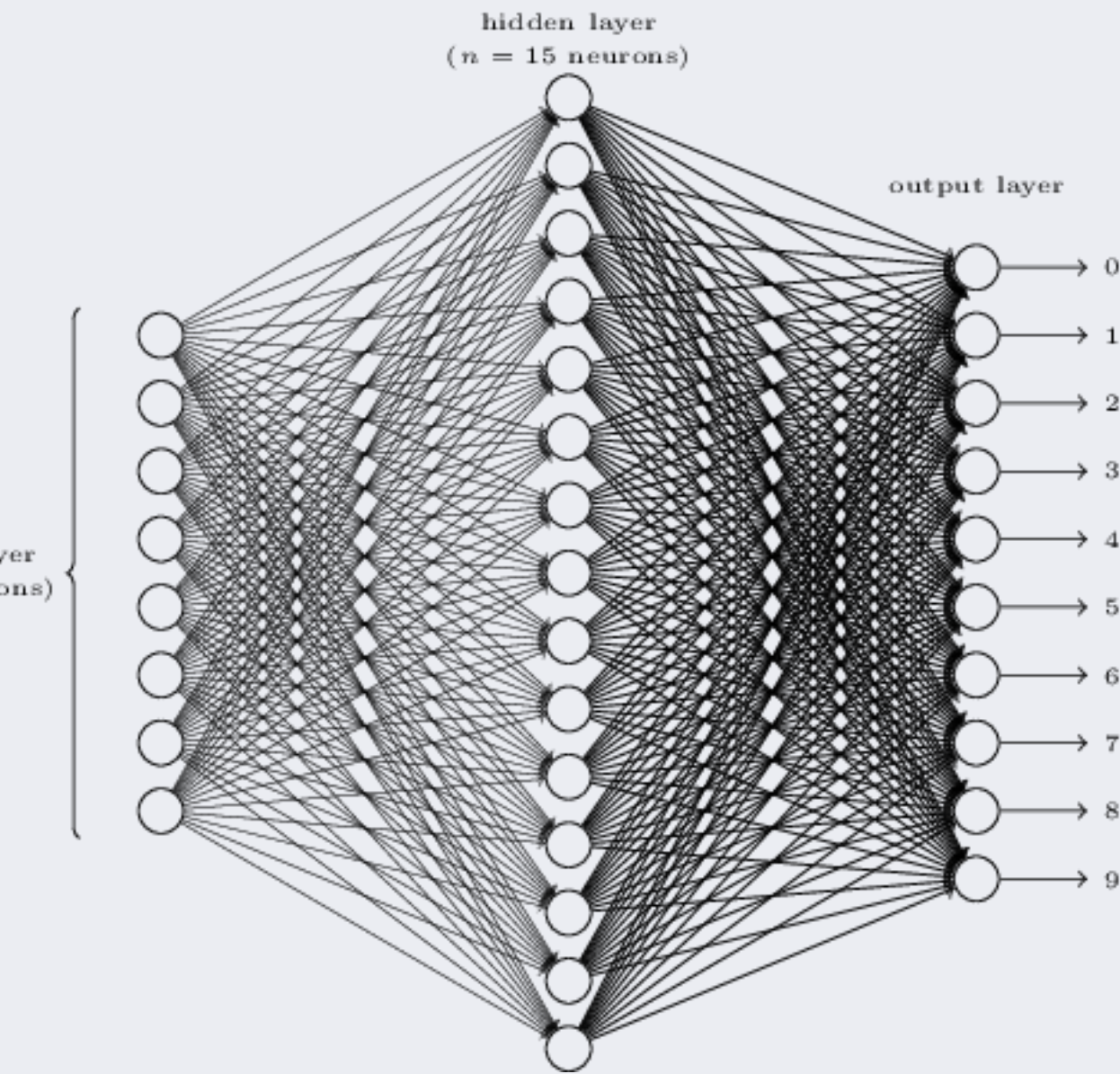
Partner
Network

The End of Brooks's Law



Accelerated IT ecosystem diversity

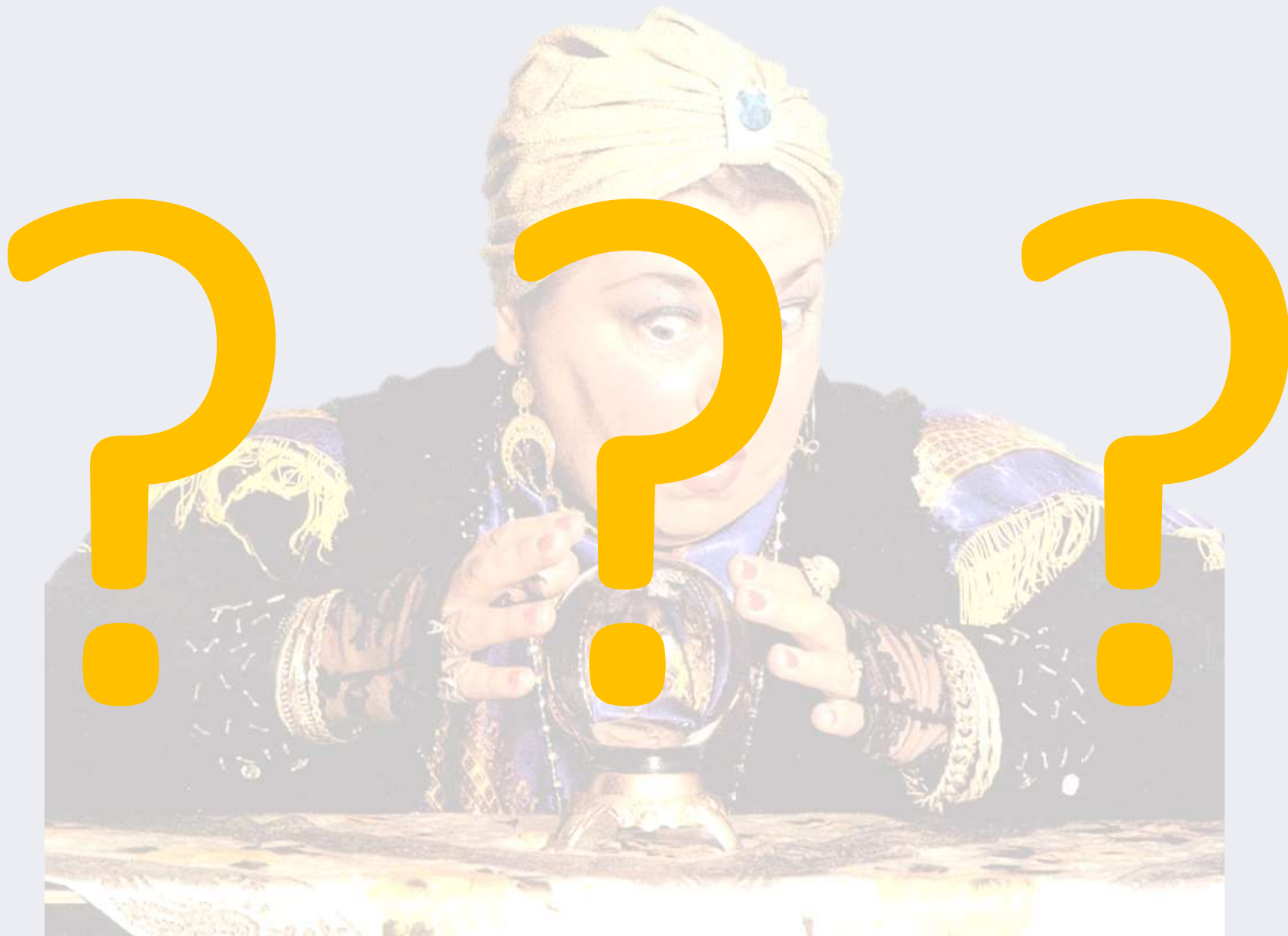




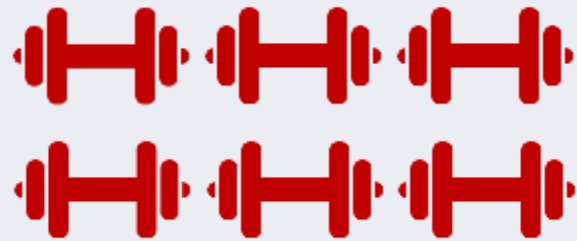
Serverless +
Usage Data +
ML =

Product
Self-Assembly





Technology problems



Time



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Network

Technology problems

Time





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POWER TO THE PLAYERS®

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StanleyBlack&Decker

Coca-Cola

CapitalOne

The Seattle Times



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