





Your business doesn't have technology problems







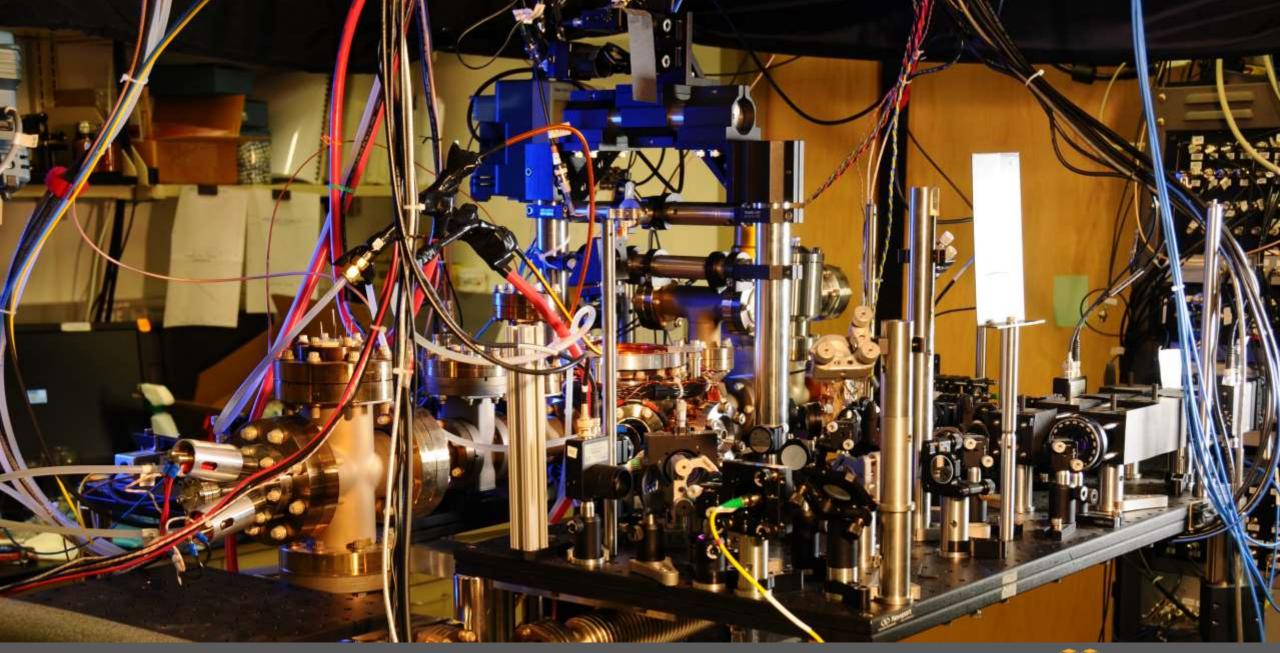
















You still have problems





Tom



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":-)"

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Tom is in your extended network

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Solving Yechmology technology your business your business





How much time does IT spend on solving business problems?











0 - 30%

30 - 60%

60 - 90%





DevOps & cloud best practices maturity model

Metric	1	H .	III
Culture	- Execute defined processes		Learning organizationFeedback loops
Organization	- Technology & platform teams	- Lifecycle teams	- Autonomous product lifecycle teams
Projects	Large, cross-team projectsMulti-year	Series of small, discrete projectsSome cross-cutting	Focus on productsMission-basedAutonomy and experimentationIterative
Data decision making	- HiPPO	Structured, schedule reportingFrequently in silos	Data-drivenEveryone in organization has access to all data
Delivery	- Monthly (+) - Manual	WeeklyAutomated in some environments, for some applications	Multiple times a dayFully automated
Cloud adoption	- Exploring the cloud	- Moving to the cloud	- 100% cloud adoption
Operations	 Analyzing to see if something broke 		 Analyzing to see if business value created
Security	- Security theater	- Firewall security blanket	- Publish security practices

Serverless

- Patterns
- Framework
- AWS



Define what we're talking about

- Serverless as general pattern
- Specifically using experience we have with using the Serverless Framework on AWS



Where's the audience at, and our premise

- Maturity framework of DevOps/cloud adoption
 - Show framework, ask people where they are, we will show how serverless gets you to most mature stage
- Makes it easier for you to do all the things you should have done before
 - Serverless democratizes the DevOps movement
 - Serverless is the pinnacle of the DevOps movement
 - We think serverless is the best opportunity for adopting DevOps best practices at your organization





Serverless is a commodity

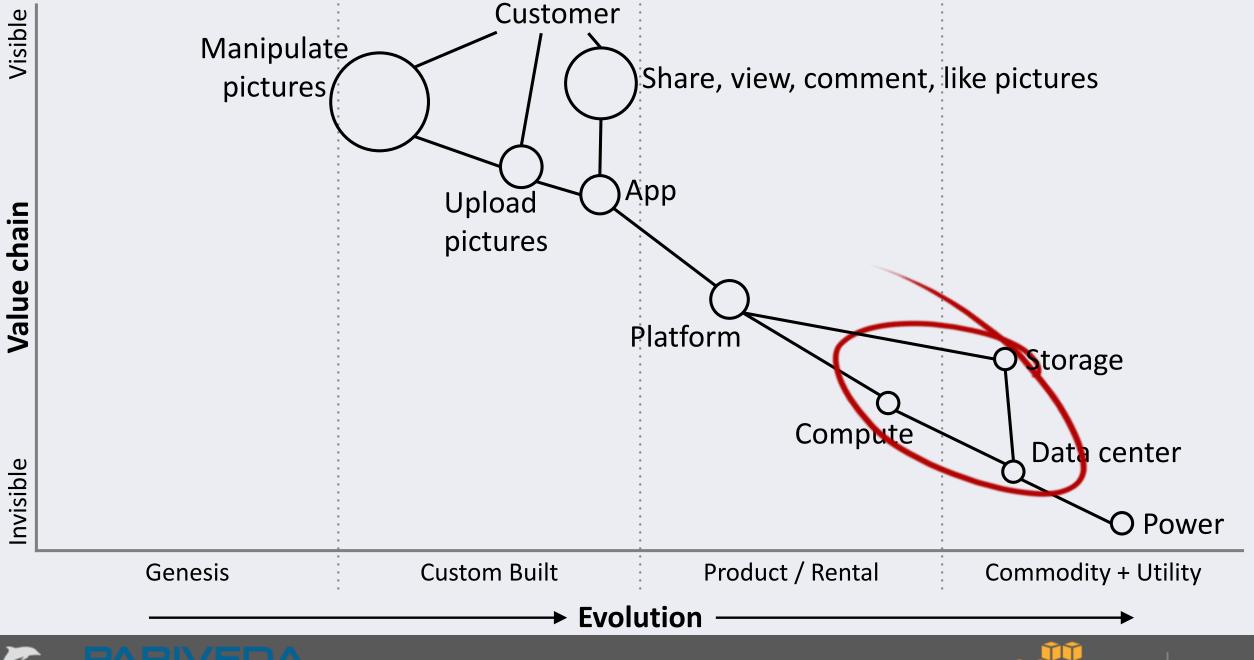
- Lets you move yourself up the value chain
- Wardley graph included here
 - (revisit at the end when discussing adoption paths)
 - Serverless is focusing on the top of the value chain
 - Lift and shift is focusing on the bottom of the value chain





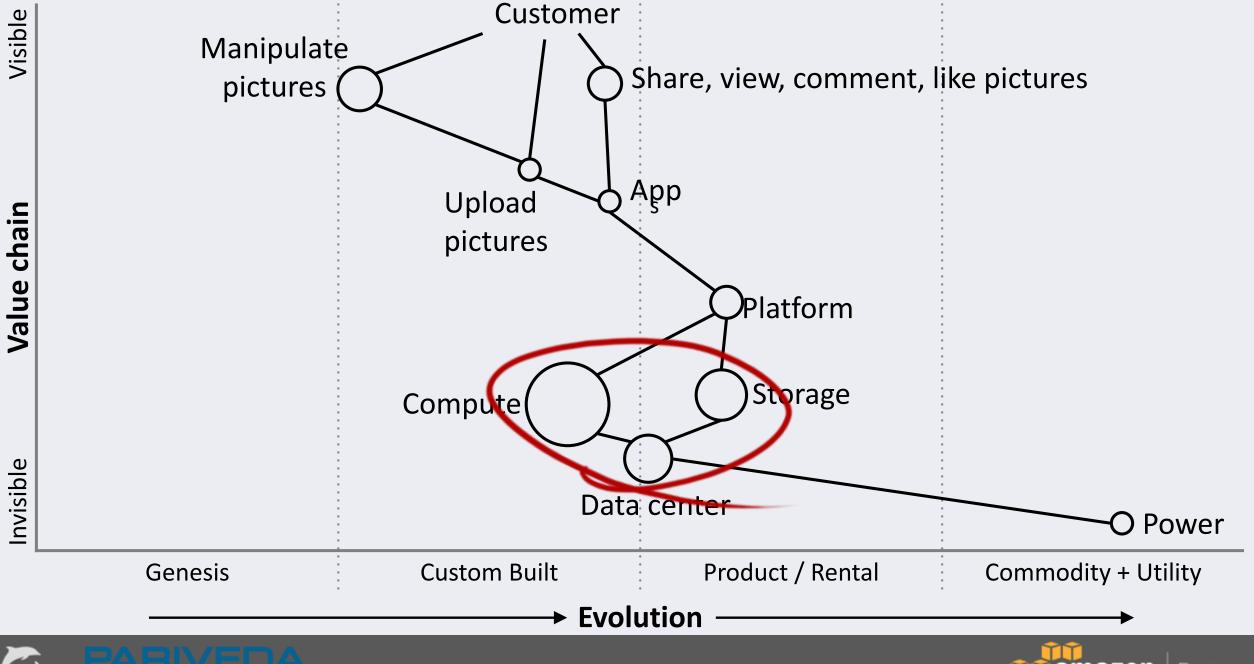
















DevOps best practices

- Infrastructure as code
- CI/CD for increased speed and stability
- Monoliths to microservices to functions
- Small teams, highly cohesive and loosely coupled
- Only pay for what you use
- Polyglot the right language/framework for the job



Benefits of serverless

- True variable cost computing
- Time to market goes from months or weeks to days or hours
- Built in support for things you should be doing already
 - Infrastructure as code
 - API driven development and data analysis to inform product development
 - Small teams





Serverless as Trojan horse

- It's like magic haven't met a developer who didn't love it
- Easy to use, easy to experiment with
- Low cost to learn, develop with, experiment with only cost is time, no infrastructure or hosting



Who should do it

- Everyone, but the value will you get is inversely related to the investments you have made in DevOps and the cloud already
- For mature DevOps and cloud companies the benefits will be more incremental because they are already following best practices
- For companies without strong DevOps or cloud practices the value is much higher





How to try it

- If the people you've hired have built a mature DevOps and cloud company they already know about serverless and love it, and probably are already using it
- If the people you've hired haven't built a mature DevOps and cloud company
 - If they would like to but can't for whatever reasons, they likely know about serverless and have used it on side projects and love it
 - If they aren't pushing for DevOps or cloud there's a good chance they don't know anything about serverless (or DevOps practices in general)
- Know the group you are working with





Challenges to implement

 Retailers run large off the shelf software packages, how to incorporate serverless models around it



GameStop





Where it's already started





StanleyBlack&Decker

NORDSTROM









