Inventory Management & Operational CRM (B2B) System

"for people who love products."

"by sudotechserve"

Intro & Goal

Our goal is to make Product Hunt the destination to share and discover new, innovative products and services, from mobile apps to hardware products. Others in this space focus on editorial curation, following more of a blog-like model. Product Hunt is a community, a place to geek out about products with other enthusiastic people.

Who's it for?

- Product resellers those who order wholesale items from distributors.
- 2. **Employ/ Marketer -** those who work as staff of the company to connect with resellers.
- 3. **Admin -** those who want to use a panel for their business inventory & account management.

Why build it?

- 1. Monetization opportunities in employees activities, resellers activities and accounting (sales, expenses, and purchases)
- 2. To generate communications with shops through marketer in efficient way
- 3. Tech-risk very low

User Types

- 1. Non-Registered Users people that have no yet registered
- 2. **Registered Merkator** people that have registered and can take order from the shop owner

- **3. Registered shop-owner -** people that have registered and can create order from the list of products.
- **4. Moderators -** team who can help to input the manual merketor.
- 5. Admin

What is it?

Dashboard

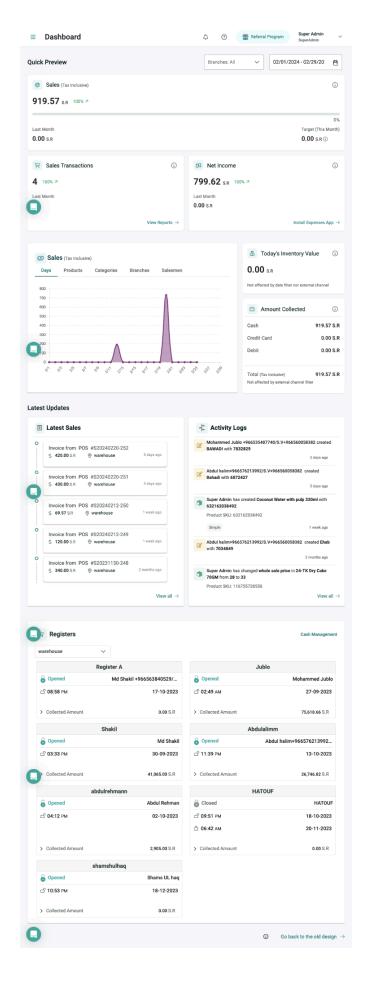
Index View

The Index View (ie, homepage) displays the list of things chronologically, segmented by flexbox or grid (a la linkydink).

When not signed in, a CTA must be presented to signup. When signed up, a CTA to post must be present.

The "brand area manager" (ie, contributors) must also be listed, highlighting the community of area and product so that people can call him in need.

Web



Android



Detailed View

The Detailed View (ie, permalink page) displays information service (same as noted below) but with a short description.

Additionally, this page should include "call us to get our services at your shop" will direct call to the helpline contact number.

Operational CRM (B2B)

Accounting (super admin)

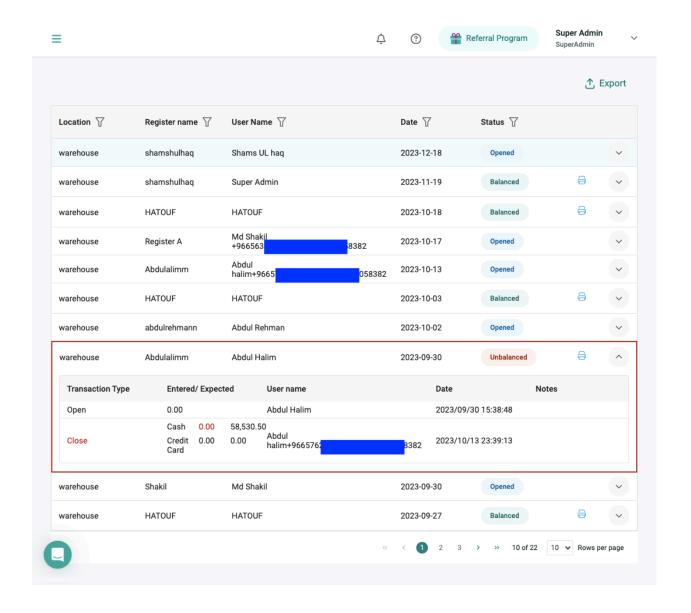
Accounting must contain:

- 1. Will add form my invoice total too my account payable
- 2. Request payable payment from the employee when the product is let go from the wirehouse.

Accounting (regular user)

Accounting must contain:

- 3. Location, register name, user name, date, status and print invoice list
- 4. Payable of the register will show transaction type
- 5. If super admin accept the payable payment then admin can clink balance to balance the status



Details Chart of Accounts: (super admin)

- Implement a hierarchical chart of accounts structure.
- Include main account categories such as assets.
- Enable customization of account titles and numbering schemes.
- Provide access controls to manage account permissions and security.
- Can select not tax item and tax item form the chart
- Can print in invoice for tax in specific format.





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الرقم الضريبي : 311156965100003

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الرقم الضريبي تاريخ الاستحقاق: 50-20-2024

4030154017 المبلغ المستحق: 8,621.55 رس

| # | المنتج Products | الكمية Qty | سعر الوحدة Unit Price | الخصم Discount | الاجمالي قبل الضريبة Total Before VAT | الضريبة * VAT * | الضريبة VAT | الاجمالي Amount |
|---|---------------------------|---------------------|-----------------------------|-------------------|------------------------------------------------------|-----------------------|-----------------|--------------------|
| 1 | اسم - اسم 349524763363 | Working days 7497.0 | 1.0 ز.س | 0.0% | 7,497.00 ر.س | 15.0 | 1,124.55 ر.س | 8,621.55 ر.س |
| | /halner/S | | | ر.س ر.س | 0-9 | | 0 | |

الاجمالي قبل الضريبة: 7,497.00 ر.س اجمالي الضريبة: 1,124.55 ر.س المجموع: 8,621.55 ر.س المبلغ المستحق: 8,621.55 ر.س



8,621.55 SAR

deserved amount:









Google Lens

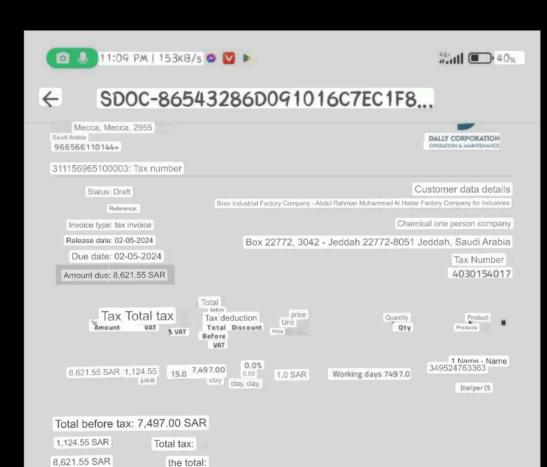






E...





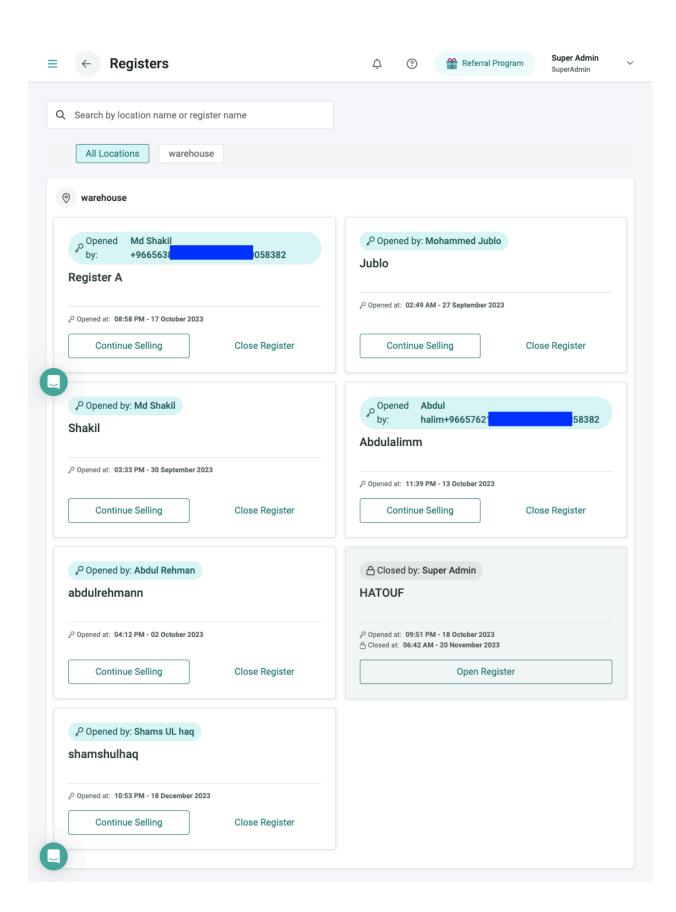
Employee management

The marketer's panel must contain:

- 1. Name of the marketer
- 2. Id of the marketer
- 3. Akama of the marketer
- 4. Area of the marketer
- 5. Assign by (name of the moderator)

Details Employee management

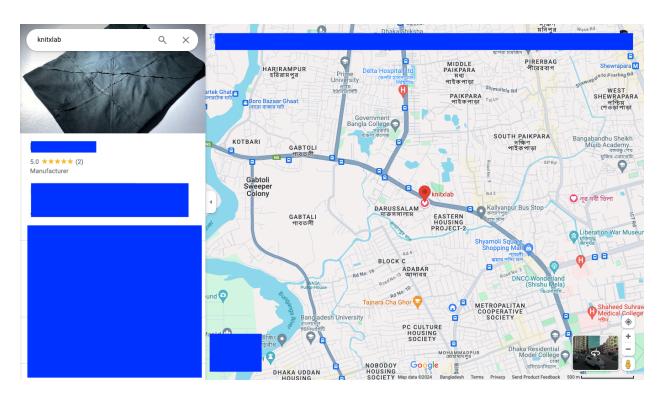
The Detailed Management (ie, permalink page) displays information about the marketer's previous activities.



Client list management / Shop-wholesale

The client list panel must contain:

- 1. Name of shop in map
- 2. Id of the shop
- 3. Credit of the shop
- 4. Debit of the shop
- 5. Area of the shop
- 6. Assign with (name of the marketer)
- 7. Location within the map



Details of Client list management / Shop-wholesale

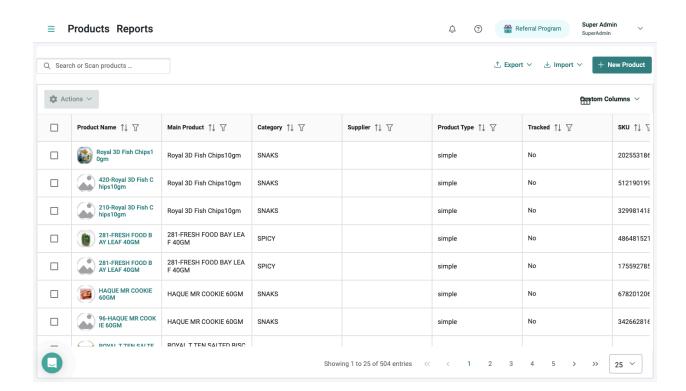
- 8. Maintain a database of client information including contact details, purchase history, and preferences.
- 9. Allow for segmentation of clients based on various criteria.
- 10. Enable communication with clients via email or SMS directly from the CRM system.
- 11. Provide analytics and reporting on client interactions and sales performance.

Inventory management

Inventory

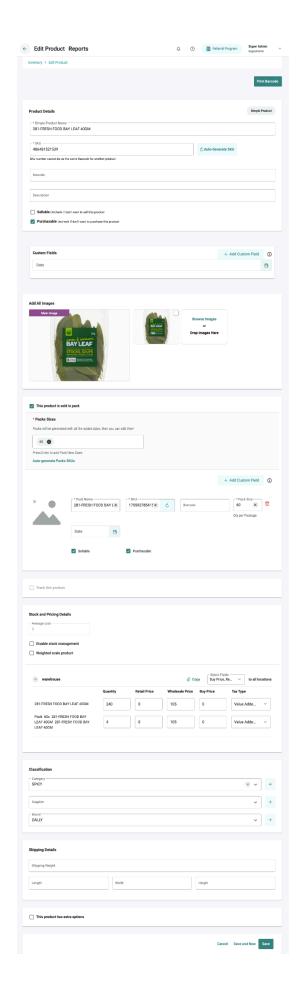
The inventory must contain:

- 1. Maintain a centralized database of inventory items.
- 2. Inventory wirehouse selection method for different wirehouse
- 3. Track stock levels, category, type and stock keeping unit in list.
- 4. Support image, stock and other details for efficient inventory management.
- 5. Generate alerts for low stock levels and inventory discrepancies.
- 6. If ordered stock will be changed as per order
- 7. Stock price will be in balanced form.



Details Inventory

The Detailed Management (ie, permalink page) displays information about the marketer's previous activities.



Proforma Invoice setting

The invoice should be

- Allow users to create proforma invoices for client orders.
- Include details such as item description, quantity, unit price, total price, client information, and shipping details.
- Enable customization of proforma invoice templates.
- Generate sequential invoice numbers for tracking purposes.

For web



Requisition Management:

Requisition from the shop owner should contain

- Enable users to create requisitions for procurement of goods and services.
- Include details such as requested items, quantity, preferred, and justification for requisition.
- Track the status or time of requisitions from creation to fulfillment.

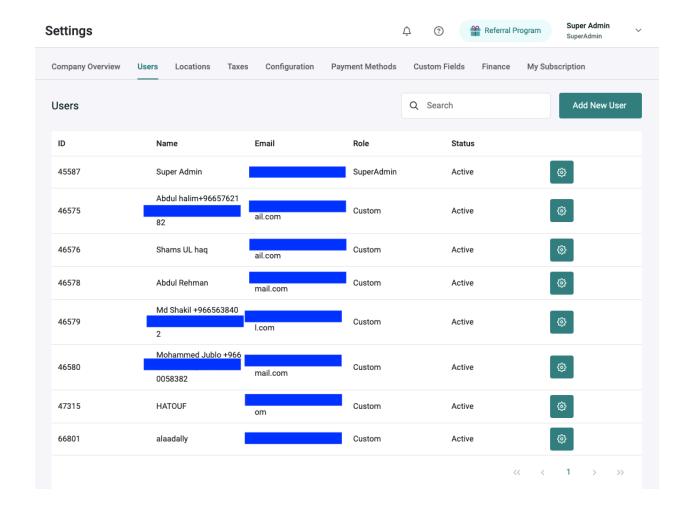
Setting

Users input(super admin)

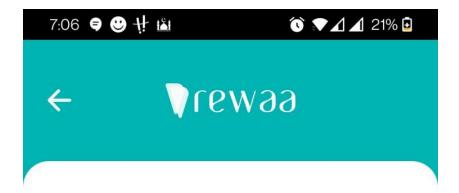
1. This will contain Id, name, email, role, status and setting of the users

Users input(regular user)

2. Normal setting like dark mood, about etc

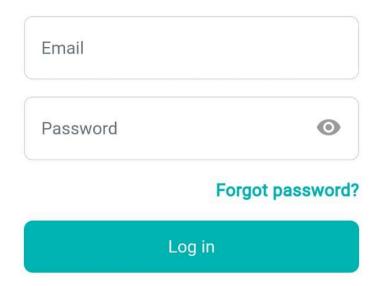


Android login page



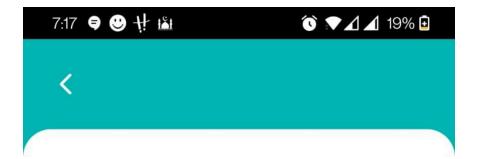
Welcome Back

Log in to continue to your account



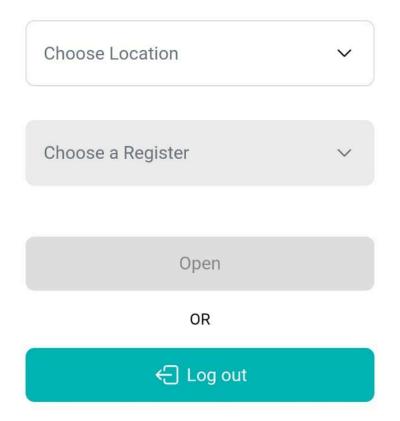
Don't have an account?

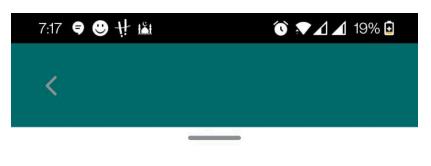
Create account



Open Register

Choose Location and Register to start your sell





Select a Register



Register A Opened Jublo Opened Shakil Opened Abdulalimm Opened Opened abdulrehmann **HATOUF** Closed

| | | |
|------|------|------|
| | | |
| | | |

Email Notifications (For Admin & moderators only)

Users receive the following email notifications:

- 1. Daily Product digest list of all posts for the day.
- 2. Daily Questions list of questions from resellers.
- 3. New Account new users for latter lead generation.

Registration

Every user must register with apps or the web by pulling in the following information:

- 1. Name
- 2. Number
- 3. Area
- 4. Shop name

Additionally, they must also provide:

- 1. Email Address
- 2. Service and Shop type

Additionally, new otp page will complete the registration.

Brainstormed Ideas

- 1. **Guide and Structure Comments** -This system's sole purpose is to help managing products and employees with finance and paper work activities in an alternative way .This product is awesome because its a fully functional solution.
- 2. Algorithmic Ranking
- 3. Editors Picks -
- 4. Company Groups -

Competitors & Product Inspiration

1. rewaatech - crm (and maybe some editorial) of early, often in beta, startups

Mockups

Index View

Detail View

Future Ideas

1

E-commerce

- 1. Post new product submissions
- 2. **Index View** homepage of Product list (all users can view this)
- 3. **Detailed View** permalink page for each post
- 4. **Product source** user profile
- 5. Search product list with different logic (------

Products

Each products must contain:

- 1. Name name of the product or service
- 2. **Poster -** video/picture of the products
- 3. Tagline short (<60 character?) description of the product or service
- **4. URL** duh
- 5. **Price -** Price of the product with bonus
- 6. Up-sale bunch order for a new price

Cart

cart must contain:

- 1. Name of the product
- 2. Quantity of the product (plus/minus option)
- 3. Promotional gifts
- 4. Total
- 5. Total with tax
- 6. Print memo

After submitting a post, the e-printer will print the memo.

| 2 | |
|------------------------------------|--|
| OS - will launch in iOS apps store | |
| 3 | |
| | |

Track and barcode scannable wirehouse

Competitors & Product Inspiration

2. rewaatech - CRM (and maybe some editorial) of early, often in beta, startups

Seeding Users & Content

Initial contributors will be hand-picked to create exclusivity and reduce potential spam. Ideal contributors will be recognizable product people. First we will demo launch with in the developers after the QA test and ui/ux design we will go live.
