



INTER OFFICE MEMO

OUR REF: IOAOD/LUBES/LRS/24-25/59

DATE: 12TH Nov`2024

POLICY CIRCULAR REFERENCE HO/LUBES/RLS/2024-25/59

SUB: SERVO FLY SCHEME- NOV'24-MAR'25

We are pleased to announce Servo Fly Offer for Servo Hypersport F5 & Servo Blackbird X for the period Nov'24-March'25 as details given below:

- Scheme period from 1st Nov'24 to 31ST Mar'2025.
- Applicable grade: SERVO HYPERSPORT F5 & SERVO BLACKBIRD X
- Applicable to: All Secondary customers except OEM & Fleet customers
- Scheme & Rate of Incentive as given below:

Criteria	Secondary Purchase of Servo Hypersport F5 and Servo Black Bird X during Nov'24 to Mar'25 by Resellers	
Volume Slabs of applicable grades	Incentive Amount (Rs.)	Applicable Gift Item
Vol >= 3001 L	Rs. 1,50,000	Bike or Trip Voucher or Mobile
Vol >= 2001 L	Rs. 80,000	Bike or Trip Voucher or Mobile
Vol >= 1001 L	Rs. 30,000	Mobile/ LAPTOP/LED TV/MOBILE/REFRIGERATOR/ AIRFRYER/OTG/WASHING MACHINE
Vol >= 501 L	Rs. 12,500	

- Applicable Gift Item Brands for the above Slabs as given below:

Applicable Gift Item	Applicable Brands
Bike or Trip Vouchers	Hero, Honda, TVS or Sadbhavana Trip Voucher
LAPTOP/LED TV/MOBILE/REFRIGERATOR/ AIRFRYER/OTG/WASHING MACHINE	SAMSUNG/LG/ONE PLUS/CROMPTON /PHILIPHS /APPLE /LENOVO /DELL/ASUS /HP/ /WHIRPOOL/ HAIER/IFB

- Scheme Details: - After the scheme period, stockist has to purchase the gift item as per slab given above and same to be distributed to the eligible resellers by respective LSE/ RCL through reseller meet only. LSE has to verify the claims and process the same manually. The above mentioned amount is the maximum limit of reimbursement.
- Stockist have to purchase the gift item from authorized brand resellers only and have to submit the GST bill purchase copy along with bank statement as payment proof.

- The gift item amount for reimbursement is on road price for Bike or equivalent amount of travel voucher or equivalent amount of electronics item with GST.
- All the statutory taxes and compliances has to be borne by stockist only.

Note:

- State offices are requested to send a separate communication regarding this scheme to all LSEs, Stockist & Resellers immediately.



(P P Barua)
CM (L-RS), IOAOD