Seth Dylan Dornbusch

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• https://github.com/sethdylan •

TECHNICAL SKILLS

HTML Git Version Control

CSS User Authentication and Authorization

Ruby on Rails MVC Framework Heroku Ruby on Rails Programming Language Caching

JavaScript Stripe Payment Processing jQuery and AJAX Bootstrap Front End Framework

EDUCATION

CareerFoundry – Six month intensive Full-Stack Web Development Course - Berlin, GermanyOctober 2016Udemy – The Complete Web Development Course 2.0November 2016University of Kansas - Bachelor of Arts in Psychology - Lawrence, KansasClass of 2004

WEB DEVELOPMENT PROJECTS

Portfolio - http://sethdornbusch.netlify.com/

Ruby on Rails App - https://seths-gypsy-goods.herokuapp.com/

GitHub - https://github.com/sethdylan

EXPERIENCE

Circle Brewing Company - Austin, Texas

Remote Sales and Marketing Manager

- Managed over 200 accounts
- Proficient use of social media I.e. Instagram, Facebook and Twitter for marketing purposes
- Organized and facilitated over 30 events to drive sales and brand awareness
- Trained new employees

Regroup - Panama City, Panama-Telecommute Position

December 2014-March 2015

June 2015-March 2016

Remote Business Development Associate

- Daily use of Salesforce to research and contact potential new clients.
- Maintained an accurate and thorough contact database, effectively managed multiple tasks simultaneously, demonstrated flexibility, poise and attention to detail

Denver Roofers - Denver, Colorado

October 2013-December 2014

Sales Specialist and Project Manager

- Coordinated job-site crews, material acquisition, project accounting, invoicing, permits, and inspections to ensure safe, efficient, and timely completion of all projects
- Built excellent rapport with clients to generate 30% of new leads through customer referrals

Adams County Human Services - Denver, Colorado

October 2012-October 2013

Career Advancement Specialist

- Analyzed new client's personal history, job skills, and education to determine services needed to succeed in gaining employment
- Created "Career Advancement Plans" to assist clients in goal-setting and leveraging strengths to achieve career aspirations
- Advised on development opportunities to strengthen financial and personal habits to achieve successful employment

Summit Preparatory School - Kalispell, Montana

October 2008-September 2012

Residential Counselor/Supervisor

- Managed and delegated duties to eight employees to maintain care and supervision of fifty resident students
- Lead various Residential Counselor meetings; assisted in interview process and helped train new hires
- Handled numerous crisis situations on and off campus in a mature, therapeutic, professional matter, always ensuring the student's safety

LEADERSHIP & VOLUNTEER EXPERIENCE

What's Your Impact - Montreal, Quebec

October 2014-August 2016

Remote Marketing Specialist

Matador - Boulder, Colorado

Feb 2016-Present

Remote Brand Ambassador

Bob Marshal Wilderness Foundation – BMWC, Montana

August 2012

Trail Maintenance, Backpacking Guide