



Seasoned corporate planning & development executive, who has helped organizations think through strategy, finance and implementation plans, including acquisitions and divestitures.

EXPERIENCE SUMMARY

- . Designed and Implemented financial policies as CFO of start-up Harbor Shores real estate and golf course development (3 yrs)
- . Led Whirlpool Corporation's Planning & Development (17 yrs)
- . Ran planning for Gould Electronics/Modicon (5 yrs)
- . Completed wide range of consulting projects with Booz Allen (3 yrs)
- . Performed financial analysis for Xerox (7 yrs)

EDUCATION

- . MBA from University of Chicago in Finance and International Business (1973)
- . BS in Mechanical Engineering from Cornell University (1971)

PERSONAL

- . Started up successful youth golf program, The First Tee of Benton Harbor
- . Expanded Junior Achievement of Michiana from 100 to 8000 children over 15 years

EXPERIENCE

CFO for Harbor Shores | 2006-2008

Harbor Shores is an 800-home, 500-acre development with a Jack Nicklaus Signature golf course in Southwest Michigan, sponsored by the Whirlpool Foundation and local community development non-profit organizations to transform the area.

- . Performed CFO responsibilities by designing and implementing long range planning, budgeting, financial reporting and analysis, treasury and financial control processes.

VP, Corporate Planning & Development for Whirlpool Corporation | 1989-2006

Whirlpool is the leading global appliance company.

- . Designed, installed and ran the Corporate Strategy development process, including goal setting, issue resolution, action planning and reviews.
- . Led the implementation of acquisitions and divestitures (e.g., the sale of Whirlpool Finance, the purchase of partner interest in a Mexican JV and the purchase of control of Brazilian affiliates.)
- . Analyzed a myriad of potential acquisitions, divestitures and JV's (e.g., Maytag, selected European appliance companies, compressor companies, appliance companies in Oceania and China.)



Director, Planning for Gould Electronics/Modicon | 1983-1989

Gould was a \$2B conglomerate and the Modicon subsidiary was the leading programmable controller company in the U.S.

- . Led the corporate planning function at Gould corporate in Illinois.
- . Led the Industry Marketing group for the factory automation Modicon group in Boston.

Consultant for Booz Allen | 1979-1982

Booz Allen is one of the largest global consulting companies.

- . Completed strategy studies for diverse group of large companies.
- . Advised companies on compensation strategy and structure.

Financial Analyst for Xerox Corporation | 1973-1979

Xerox is a leading global manufacturer of reprographic products

- . Analyzed future product financials for the Corporate Reprographic Strategy Office.
- . Performed yearly budgeting and monthly financial analyses for the Research and Manufacturing divisions.