## **RAHUL SETH**

+91 919717861405

srahulseth7@gmail.com

linkedin.com/in/rahulseth

Gurgaon, Haryana

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McKinsey & Company Hiring Manager - Data Engineering India Office

## Dear Hiring Manager,

After leading AI transformations that generated \$5M+ in revenue and eliminated 1,500+ hours of manual work, I'm drawn to McKinsey's mission of building world-class AI systems that solve business problems at unprecedented scale. Your Data Engineering role represents the perfect intersection of my technical expertise in GenAI applications and my proven ability to drive stakeholder alignment across C-level executives—exactly the combination needed to deliver impactful analytics solutions for McKinsey's global clients.

My experience turning around struggling projects into market successes mirrors the problem-solving approach McKinsey brings to client challenges. When I took over the HygroPro project mid-stream, I didn't just fix the technical issues—I collaborated with cross-functional teams to understand business needs, built stakeholder consensus, and delivered solutions that generated \$500K in revenue within six months. This same approach of combining technical depth with business acumen is what I'd bring to McKinsey's diverse client engagements across industries.

Your technology stack aligns perfectly with my experience: I've built production RAG systems with FAISS vector databases, architected multi-LLM platforms, and developed data pipelines using Python and Docker. While I'm eager to expand my expertise in PySpark, Databricks, and Kedro, my track record of rapidly adopting new technologies—from implementing CI/CD automation to mastering agentic AI architectures—demonstrates the learning agility essential for McKinsey's fast-paced, diverse project environment.

McKinsey's reputation for developing technical leaders while solving complex business problems represents exactly the growth trajectory I'm seeking. I'm particularly excited about the opportunity to work alongside diverse, multidisciplinary teams and contribute to both client impact and internal R&D initiatives. I'd welcome the opportunity to discuss how my combination of AI expertise, business impact, and consulting mindset can contribute to your Data Engineering team's success.

Sincerely,

## Rahul Seth