## The Most Valuable Home Improvements

By Seth Schober

## Agenda

- Objective
- Data Sources & Approach
- Model Results
- Quantifying
- Limitations and Next Steps

# Objective: What are the most Valuable Home Improvements?

- In/validate some of the most common "improvement recommendations"
- Determine which housing features lead to the highest home value

#### Approach

- Collect and clean data
- Limit scope: residential, single-family, sold in 2019
- Identify relevant features and create model
- Calibrate model
- Quantify results

#### Data Source

 King County, WA public records for real estate sales and associated attributes (square footage, porch size, etc.)

#### Limitations

- Geographical scope
- Temporal scope
- Linear regression requirements not all met, meaning the model's statistical significance of findings may be off

#### 1st Finding: Finished Basements

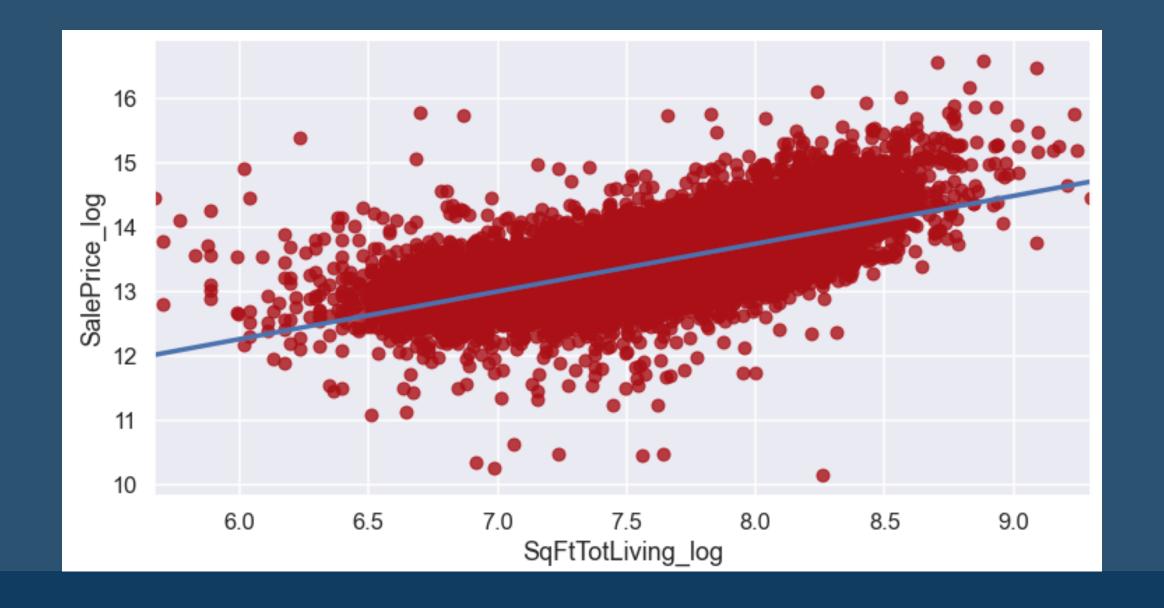
18% higher home value

27% of basements are finished

The update is likely worth the time and energy.

#### 2nd Finding: Size Matters

- Of course we know the size of a home impacts the price
- But more, we analysis uncovered the extent: For every 10% increase in Size, the home value increases 7%



#### 3rd Finding: Heating Matters

<2%

of homes use Radiant heating, yet it is the most highly valued

CAVEAT

This data is highly localized.

Given climactic variation, this finding depends on geography more than others may.

#### 4th Finding: Enclose Your Porch

- Homes with Enclosed porches sell for 27% more than those without porches
- Adding an Open porch can increase value by 8%

### Conclusion

- Home improvements have a direct, tangible impact on home value
- If looking to increase home value, adding an enclosed porch or finishing an unfinished basement could make a substantial impact
- Next step: expand geographic and temporal scope of analysis

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