

QUESTIONNAIRE - VENDOR INITIATION / CHANGE

In compliance with U.S. Internal Revenue Service (IRS) income tax laws, PepsiCo is required to obtain certain documentation prior to making a payment. We are requesting that you complete this questionnaire and submit the necessary tax documentation applicable to your company in a timely manner to avoid any delay in payment.

It is PepsiCo policy that all US and non-U.S. persons provide tax documentation regardless of whether or not they have reportable income. Note that PepsiCo cannot provide legal or tax advice, and we suggest that you consult your tax advisor regarding the completion of IRS tax documents.

****Please note that certification for your IRS documentation expires 3 years from your W-8 signature date. After 3 years you will be expected to provide new documentation: Questionnaire, W8 and ACH.**

Failure to provide appropriate and complete documentation will cause a delay in the payment of your invoice and may require PepsiCo to withhold U.S. tax at a rate of 30 percent.

We have provided the following definitions to assist you as you complete this questionnaire.

Definitions

Beneficial Owner	The person required under U.S. tax principles to include the payment in income.
Withholding Certificate	IRS forms used to establish U.S. tax withholding status. This includes the Forms W-8 BEN, W-8 BEN E, W-8 ECI, W-8 EXP, W-8 IMY, W-9 and Form 8233.
US Person	For natural persons: Any U.S. Citizen, U.S. Resident, or U.S. Green Card holder. For entities: Any entity incorporated, chartered, organized or headquartered in the U.S. (excluding Puerto Rico).
Non US Person	A non US person is an individual or entity that is not a US person. Generally this includes non-resident aliens, U.S. branches of a foreign corporation, foreign partnerships, foreign corporations and foreign estates.

Please note that any reference to “PepsiCo” also includes any of its subsidiaries/affiliates.

Part A – Basic Information		
Reporting Name (Company Name if Company or First and Last Name if Natural Person) (Required) Mercer Consulting (India) Private Limited		
Business Name <i>(if different from above)</i>		
Permanent Address (number, street, and apt. or suite no) (Required) AAACC8145M		
City, State (Province), Postal Code and Country (Required) Unit NO 1201-1202, Tower 2, One World Centre, Jupiter Mills Compound, Senapati Bapat Marg, Elphinstone West, Mumbai, Mumbai, Maharashtra, 400013		
Does the Company have a U.S. Tax ID (EIN, or an individual SSN)? <input type="checkbox"/> Yes <input type="checkbox"/> No If you checked “Yes” you are REQUIRED to enter either an EIN or a TIN/SSN below: U.S. EIN / TIN / SSN: _____		
Country of Incorporation/Organization (Required) India		
Country of Tax Residence (Required) India		
Does the Company have a non-U.S. Tax ID Number? (Required) <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If Yes, Fill out Issuing Country and Tax ID: Issuing Country : Non-U.S. Tax ID # :	If No, Please explain why not: We are registered in India	
Company Website Address	Date of Birth (if individual)	Stock Market Ticker (if publicly traded)