

Unknown

From: Meghan Stapleton [meghan_stapleton@gov.state.ak.us]
Sent: Sunday, June 17, 2007 6:09 PM
To: Meghan N Stapleton; gov.sarah@yahoo.com; Meghan N Stapleton
Cc: Tibbles; Michael A (GOV); Perry; Kristina Y (GOV); Todd Palin
Subject: RE: mat maid stats

Excuse my ppc grammar - typing too fast and hopefully you can read my messages.

-----Original Message-----

From: "Meghan Stapleton" <meghan_stapleton@gov.state.ak.us>
To: "gov.sarah@yahoo.com" <gov.sarah@yahoo.com>; "Meghan N Stapleton" <meghan_stapleton@gov.state.ak.us>
Cc: "Michael A Tibbles" <mike_tibbles@gov.state.ak.us>; "Kristina Y Perry" <kris_perry@gov.state.ak.us>; "Todd Palin" <fek9wnr@yahoo.com>
Sent: 6/17/07 6:01 PM
Subject: RE: mat maid stats

Redacted

Todd - still cannot find anything in my research.

-----Original Message-----

From: "gov.sarah@yahoo.com" <gov.sarah@yahoo.com>
To: "Meghan N Stapleton" <meghan_stapleton@gov.state.ak.us>
Cc: "Michael A Tibbles" <mike_tibbles@gov.state.ak.us>; "Kristina Y Perry" <kris_perry@gov.state.ak.us>; "Todd Palin" <fek9wnr@yahoo.com>
Sent: 6/17/07 5:44 PM

Subject: Re: mat maid stats

I was in the middle of the Hagee event went this must have come in - I had to be there at 1:30 to meet him and Randy Travis. Hopefully someone spoke to her?

-----Original Message-----

From: "Meghan Stapleton" <meghan_stapleton@gov.state.ak.us>

Date: Sun, 17 Jun 2007 14:31:31

To: <gov.sarah@yahoo.com>

Subject: RE: mat maid stats

Governor,

Grace is heading back to channel 11 rightnow. She is 2 minutes away from the studio. Do you have time to interview with her re: matmaid? 274-1111.

Thank you!

meg

-----Original Message-----

From: "gov.sarah@yahoo.com" <gov.sarah@yahoo.com>

To: "Kristina Y Perry" <kris_perry@gov.state.ak.us>; "Michael A Tibbles" <mike_tibbles@gov.state.ak.us>; "Meghan N Stapleton" <meghan_stapleton@gov.state.ak.us>

Cc: "Sharon W Leighow" <sharon_leighow@gov.state.ak.us>; "Tom Irwin" <tom_irwin@dnr.state.ak.us>; "Martha K Rutherford" <marty_rutherford@dnr.state.ak.us>; "Todd Palin" <fek9wnr@yahoo.com>; "Joseph D Schmidt" <joseph_schmidt@correct.state.ak.us>; "John W Bitney" <john_bitney@gov.state.ak.us>

Sent: 6/17/07 12:29 PM

Subject: Fw: mat maid stats

-----Original Message-----

From: chuck heath <chckheath@yahoo.com>

Date: Sun, 17 Jun 2007 13:18:18

To: joe_austerman@commerce.state.ak.us

Cc: gov.sarah@yahoo.com

Subject: mat maid stats

Joey,

Here are the rough stats I put together after talking
to Bob Havemeister.

-The avg. dairy farmer produces 6000lb milk per day

-6000lbs=706 gallons

-Mat Maid pays farmers 21.08 per hundred weight

-1,264.80 per day to farmers

-that equates to 1.79 per gallon produced

-461,652.00 per year to each farmer

-2,308,260.00 paid to all farmers

-Approx. 1,288,450 gallons produced yearly by the five dairies.

-At a retail price of 4.79 gallon, equals 6,171,675.00 per year gross

-Since Alaskan milk only comprises about 28% of the Mat Maid product, multiply gallons of Alaskan milk by 3.5 (imported milk) and you get 21,600,864.00 total gross (of course this is using the 4.79 per gallon price and prices vary at different locations)

-Mat Maids wholesale price to retailers in March was around 4.00 per gal. (I know it was 4.14 for convenience stores, less at big stores). That price has probably gone up in the last few months.

Conclusion: If Mat Maid were to go to a 100% Alaskan made product, wholesale it at 4.00 per gallon, the gross after paying the farmers would be 2,845,540.00.

The question is, is that enough to sustain a small scale plant? If the wholesale price went up to 5.00 per gallon, gross would go up to 4,133,990.00. We are only talking liquid milk here.

Keep in mind that the dairies have their own problems.

Some are debt free and others owe hundreds of thousands of dollars.

***Note! These are not all official stats so don't publicly quote them. They're based on some rough figures given to me.

It will be interesting when you see their books.

Chuck

Now that's room service! Choose from over 150,000 hotels in 45,000 destinations on Yahoo! Travel to find your fit.
<http://farechase.yahoo.com/promo-generic-14795097>

Date: Sun, 17 Jun 2007 18:06:07

To: <gov.sarah@yahoo.com>, "Meghan N Stapleton" <meghan_stapleton@gov.state.ak.us>

Cc: "Michael A Tibbles" <mike_tibbles@gov.state.ak.us>, "Kristina Y Perry" <kris_perry@gov.state.ak.us>, "Todd Palin" <fek9wnr@yahoo.com>

Subject: RE: mat maid stats

Redacted

Todd - still cannot find anything in my research.

-----Original Message-----

From: "gov.sarah@yahoo.com" <gov.sarah@yahoo.com>

To: "Meghan N Stapleton" <meghan_stapleton@gov.state.ak.us>

Cc: "Michael A Tibbles" <mike_tibbles@gov.state.ak.us>; "Kristina Y Perry" <kris_perry@gov.state.ak.us>; "Todd Palin" <fek9wnr@yahoo.com>

Sent: 6/17/07 5:44 PM

Subject: Re: mat maid stats

I was in the middle of the Hagee event went this must have come in - I had to be there at 1:30 to meet him and Randy Travis. Hopefully someone spoke to her?

-----Original Message-----

From: "Meghan Stapleton" <meghan_stapleton@gov.state.ak.us>

Date: Sun, 17 Jun 2007 14:31:31

To: <gov.sarah@yahoo.com>

Subject: RE: mat maid stats

Governor,

Grace is heading back to channel 11 rightnow. She is 2 minutes away from the studio. Do you have time to interview with her re: matmaid? 274-1111.

Thank you!

meg

-----Original Message-----

From: "gov.sarah@yahoo.com" <gov.sarah@yahoo.com>

To: "Kristina Y Perry" <kris_perry@gov.state.ak.us>; "Michael A Tibbles" <mike_tibbles@gov.state.ak.us>; "Meghan N Stapleton" <meghan_stapleton@gov.state.ak.us>

Cc: "Sharon W Leighow" <sharon_leighow@gov.state.ak.us>; "Tom Irwin" <tom_irwin@dnr.state.ak.us>; "Martha K Rutherford" <marty_rutherford@dnr.state.ak.us>; "Todd Palin" <fek9wnr@yahoo.com>; "Joseph D Schmidt" <joseph_schmidt@correct.state.ak.us>; "John W Bitney" <john_bitney@gov.state.ak.us>

Sent: 6/17/07 12:29 PM

Subject: Fw: mat maid stats

-----Original Message-----

From: chuck heath <chckheath@yahoo.com>

Date: Sun, 17 Jun 2007 13:18:18

To:joe_austerman@commerce.state.ak.us

Cc:gov.sarah@yahoo.com

Subject: mat maid stats

Joey,

Here are the rough stats I put together after talking
to Bob Havemeister.

-The avg. dairy farmer produces 6000lb milk per day

-6000lbs=706 gallons

-Mat Maid pays farmers 21.08 per hundred weight

-1,264.80 per day to farmers

-that equates to 1.79 per gallon produced

-461,652.00 per year to each farmer

-2,308,260.00 paid to all farmers

-Approx. 1,288,450 gallons produced yearly by the five

dairies.

-At a retail price of 4.79 gallon, equals 6,171,675.00
per year gross

-Since Alaskan milk only comprises about 28% of the
Mat Maid product, multiply gallons of Alaskan milk by
3.5 (imported milk) and you get 21,600,864.00 total
gross (of course this is using the 4.79 per gallon
price and prices vary at different locations)

-Mat Maids wholesale price to retailers in March was
around 4.00 per gal. (I know it was 4.14 for convenience
stores, less at big stores). That price has probably
gone up in the last few months.

Conclusion: If Mat Maid were to go to a 100% Alaskan
made product, wholesale it at 4.00 per gallon, the
gross after paying the farmers would be 2,845,540.00.

The question is, is that enough to sustain a small
scale plant? If the wholesale price went up to 5.00
per gallon, gross would go up to 4,133,990.00. We are
only talking liquid milk here.

Keep in mind that the dairies have their own problems.

Some are debt free and others owe hundreds of

thousands of dollars.

***Note! These are not all official stats so don't publicly quote them. They're based on some rough figures given to me.

It will be interesting when you see their books.

Chuck

Now that's room service! Choose from over 150,000 hotels in 45,000 destinations on Yahoo! Travel to find your fit.
<http://farechase.yahoo.com/promo-generic-14795097>

Redacted

Todd - still cannot find anything in my research.

-----Original Message-----

From: "gov.sarah@yahoo.com"

To: "Meghan N Stapleton"

Cc: "Michael A Tibbles" ; "Kristina Y Perry" ; "Todd Palin"

Sent: 6/17/07 5:44 PM

Subject: Re: mat maid stats

I was in the middle of the Hagee event went this must have come in - I had to be there at 1:30 to meet him and Randy Travis. Hopefully someone spoke to her?

-----Original Message-----

From: "Meghan Stapleton"

Date: Sun, 17 Jun 2007 14:31:31

To:

Subject: RE: mat maid stats

Governor,

Grace is heading back to channel 11 rightnow. She is 2 minutes away from the studio. Do you have time to interview with her re: matmaid? 274-1111.

Thank you!

meg

-----Original Message-----

From: "gov.sarah@yahoo.com"

To: "Kristina Y Perry" ; "Michael A Tibbles" ; "Meghan N Stapleton"

Cc: "Sharon W Leighow" ; "Tom Irwin" ; "Martha K Rutherford" ; "Todd Palin" ; "Joseph D Schmidt" ; "John W Bitney"

Sent: 6/17/07 12:29 PM

Subject: Fw: mat maid stats

-----Original Message-----

From: chuck heath

Date: Sun, 17 Jun 2007 13:18:18

To: joe_austerman@commerce.state.ak.us

Cc: gov.sarah@yahoo.com

Subject: mat maid stats

Joey,

Here are the rough stats I put together after talking
to Bob Havemeister.

-The avg. dairy farmer produces 6000lb milk per day

-6000lbs=706 gallons

-Mat Maid pays farmers 21.08 per hundred weight

-1,264.80 per day to farmers

-that equates to 1.79 per gallon produced

-461,652.00 per year to each farmer

-2,308,260.00 paid to all farmers

-Approx. 1,288,450 gallons produced yearly by the five dairies.

-At a retail price of 4.79 gallon, equals 6,171,675.00 per year gross

-Since Alaskan milk only comprises about 28% of the Mat Maid product, multiply gallons of Alaskan milk by 3.5 (imported milk) and you get 21,600,864.00 total gross (of course this is using the 4.79 per gallon price and prices vary at different locations)

-Mat Maids wholesale price to retailers in March was around 4.00 per gal. (I know it was 4.14 for convenience stores, less at big stores). That price has probably gone up in the last few months.

Conclusion: If Mat Maid were to go to a 100% Alaskan made product, wholesale it at 4.00 per gallon, the gross after paying the farmers would be 2,845,540.00. The question is, is that enough to sustain a small scale plant? If the wholesale price went up to 5.00 per gallon, gross would go up to 4,133,990.00. We are only talking liquid milk here.

Keep in mind that the dairies have their own problems. Some are debt free and others owe hundreds of thousands of dollars.

***Note! These are not all official stats so don't publicly quote them. They're based on some rough figures given to me.

It will be interesting when you see their books.

Chuck

Now that's room service! Choose from over 150,000 hotels
in 45,000 destinations on Yahoo! Travel to find your fit.
<http://farechase.yahoo.com/promo-generic-14795097>

It's here! Your new message!
Get new email alerts with the free Yahoo! Toolbar.