


QLeap™ (Company 4)

Take a Quantum Leap Forward



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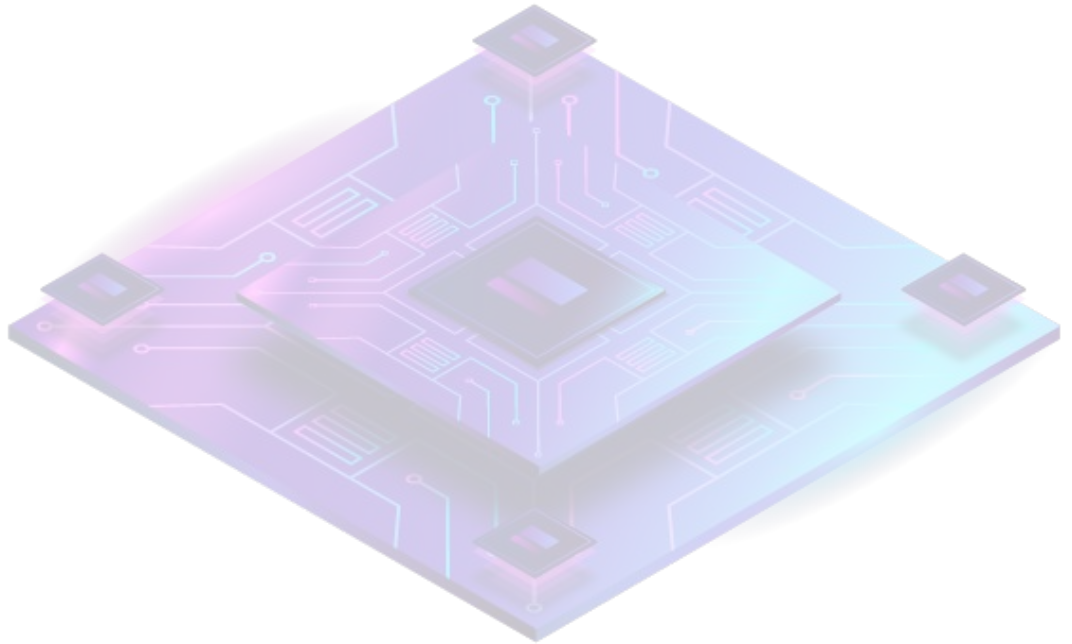


“ Our mission is to lead the industry towards a more sustainable future by delivering innovative solutions and minimizing environmental impact. ”

With QLeap™

Take a Quantum Leap Forward

Outline





Outline

- Objectives
- investments
- Research & Development
- Inventory
- Production
- B2B Partnerships
- Marketing strategy & Consumer Sales
- Finance
- Our Future



Objectives

- Maintain our Activity
 - Stay the leader Chip producer
 - Keep improving our products to match our innovative spirit

- Diversify the company's activity
 - Start B2C sales, operate in several areas
 - Start production of PCs
 - Gain the status of Wholesaler

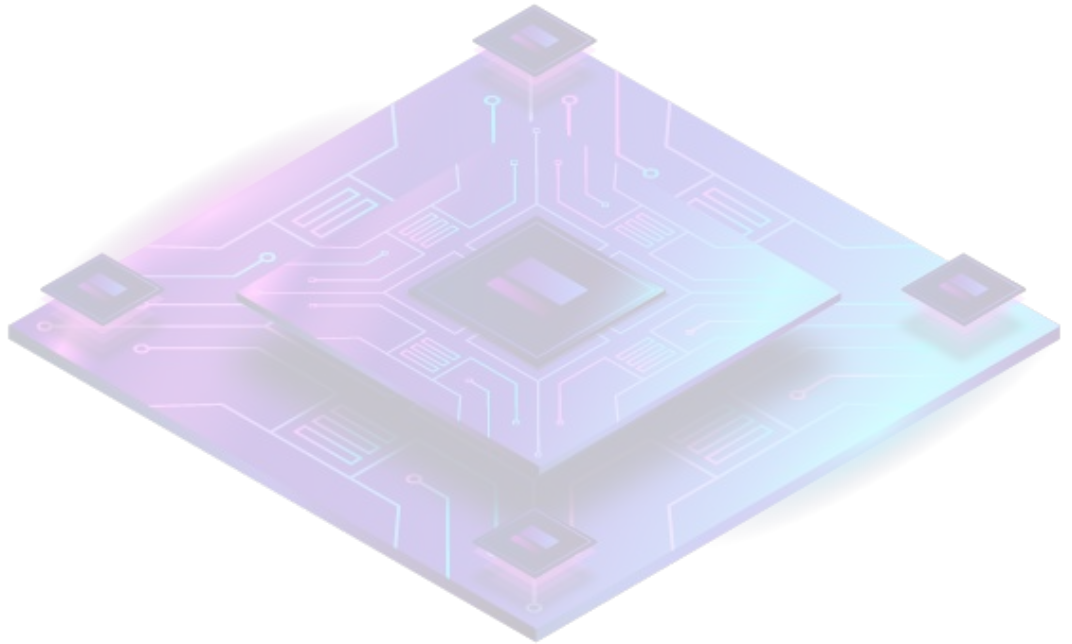


28.9M CHF Total Retained Earnings

77 % Average Retained Earnings Growth

1.5M CHF Dividends to Shareholders

Operations





Investment

8.08M CHF Total Investment in plant acquisition

4.4M CHF Royalty gained

800K USD Spend in method improvement

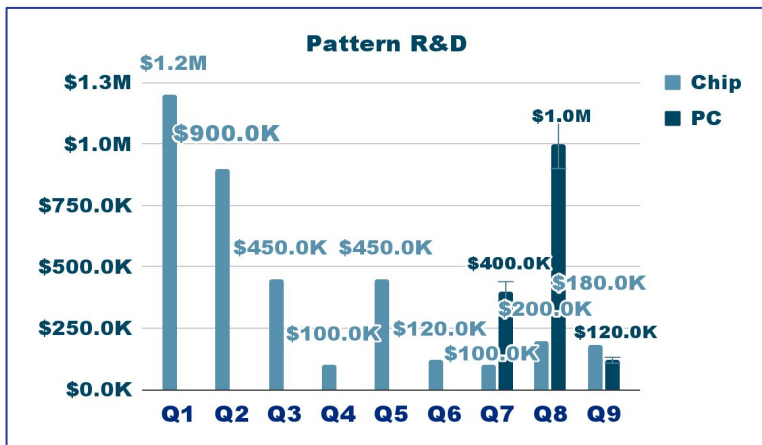


Research & Development

5.2M CHF Contribute in R&D Patenting

2 Co Patent lease 3 quarter & more

X5 & Y1 Patent Obtained





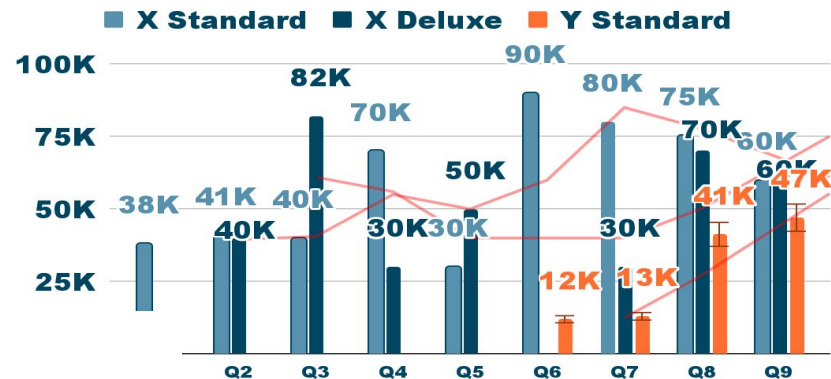
Inventory

Q1-Q9 Availability

28K PC Average start Q6

55K Chip Average maintained per quarter

Inventory per Quarter



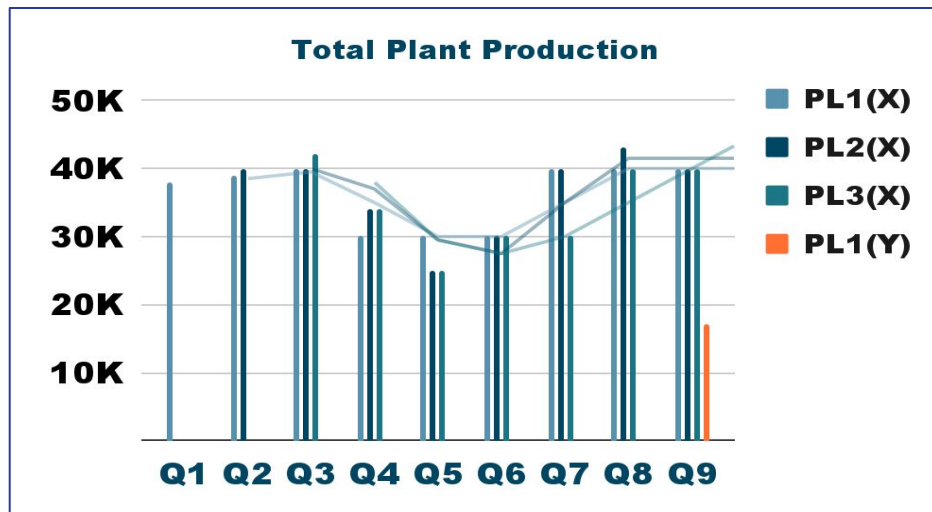


Production

109K Chip Average produce per quarter

877K Chip Total Produce

4 Plants Built





Companies Partnership

11 Contracts Signed & Delivered

679 K Chip Total Export

3 Quarters Plus

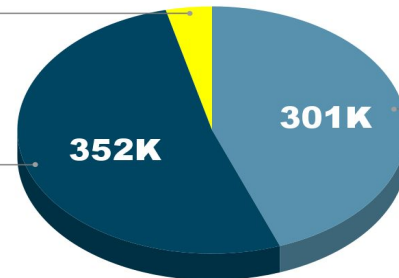
Total Export vs. Area (Inter-Co)

Brazil

3.8%

EU

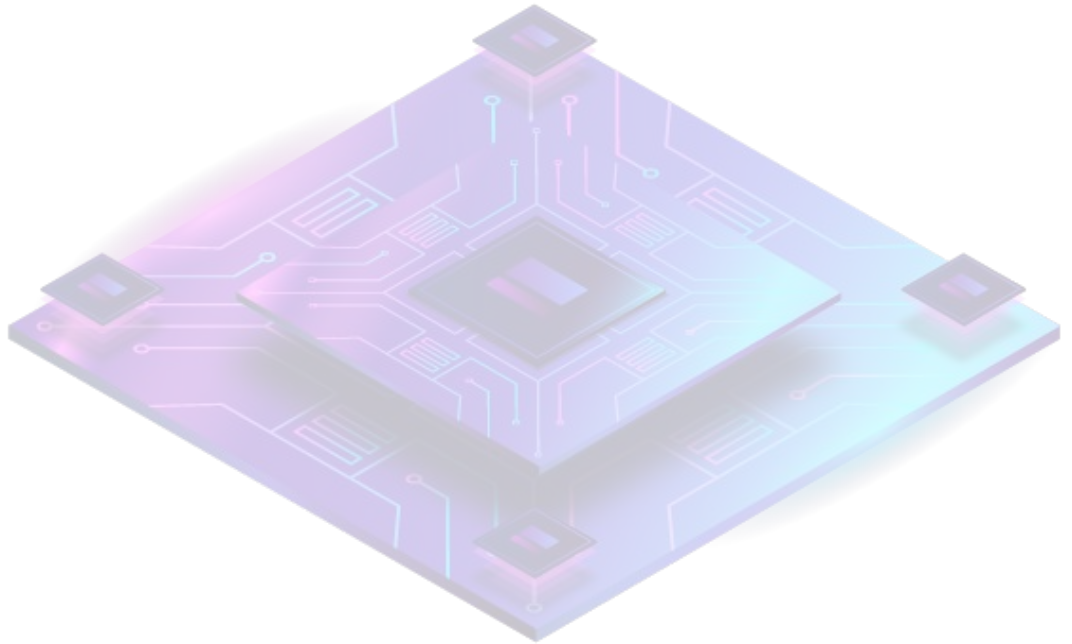
51.8%



US

44.3%

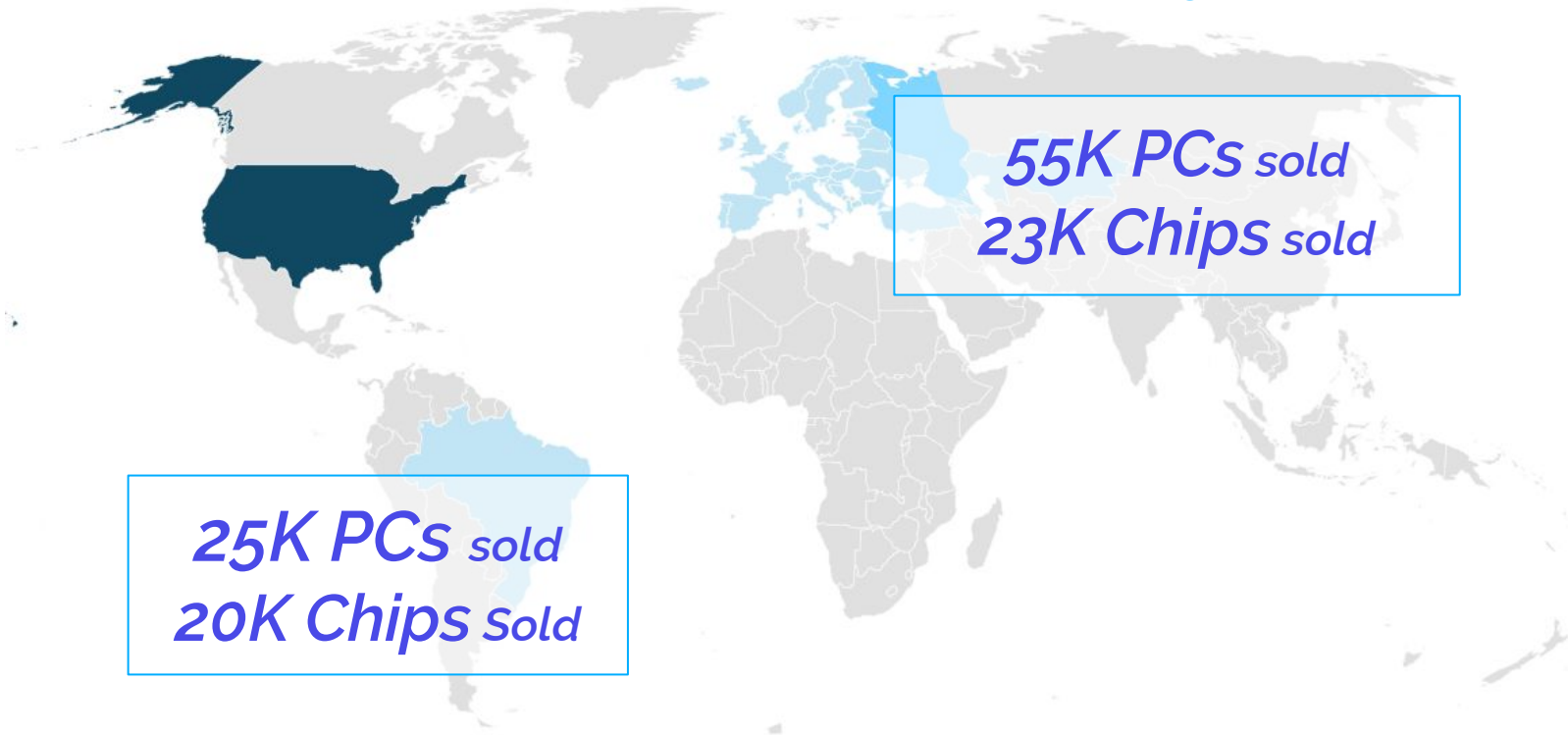
Marketing



Consumer Sales (1)

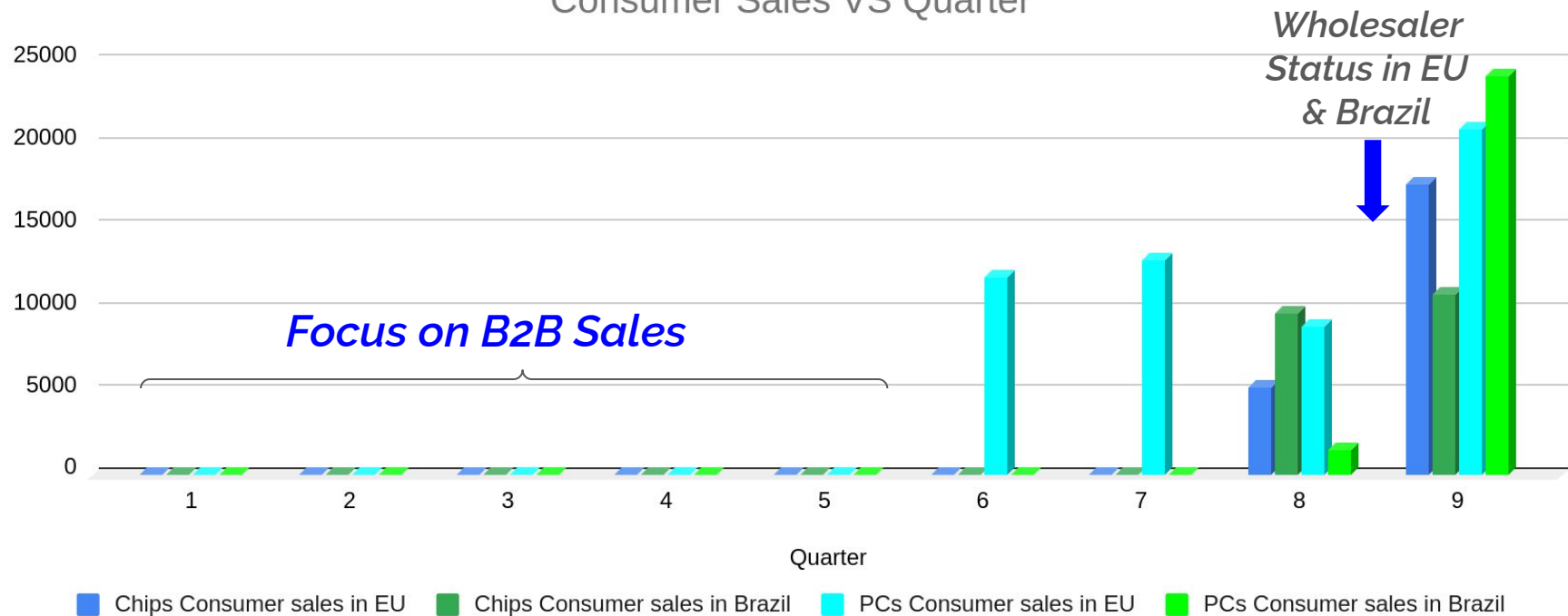
Factories In The US

Wholesaling In EU & Brazil



Consumer Sales (2)

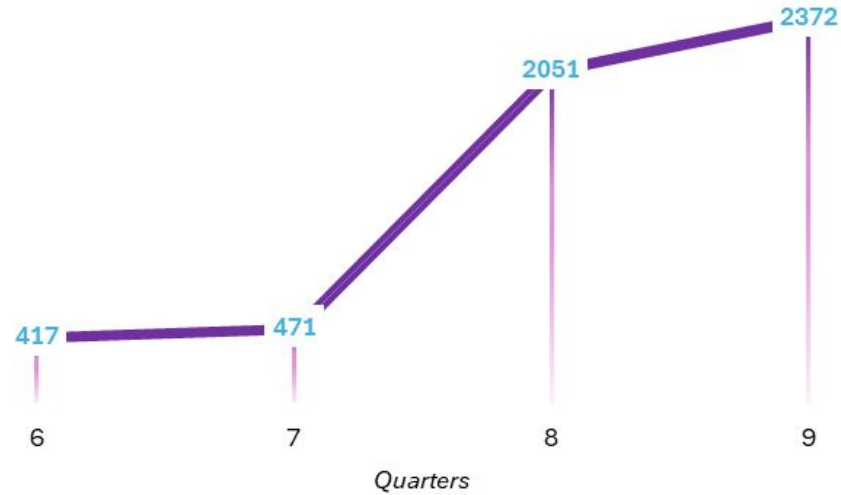
Consumer Sales VS Quarter



Advertisement

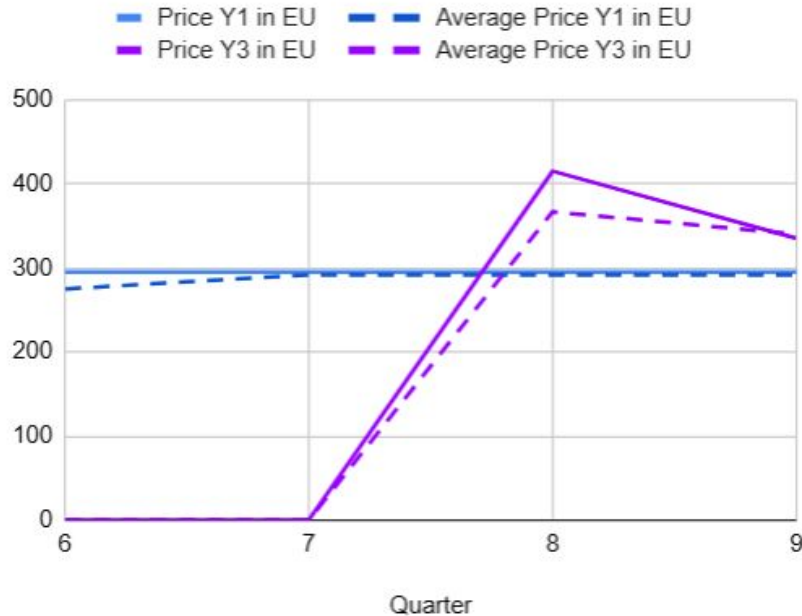
Defining it as 6% of Expected Sales

ADVERTISING BUDGET (IN K)

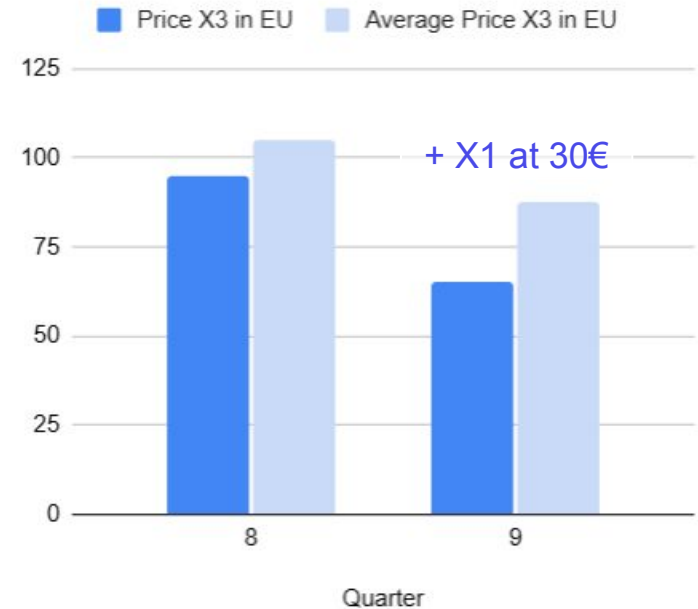


Marketing Strategy : Pricing Strategy in EU

Pricing Strategy for PCs



Pricing Strategy for Chips



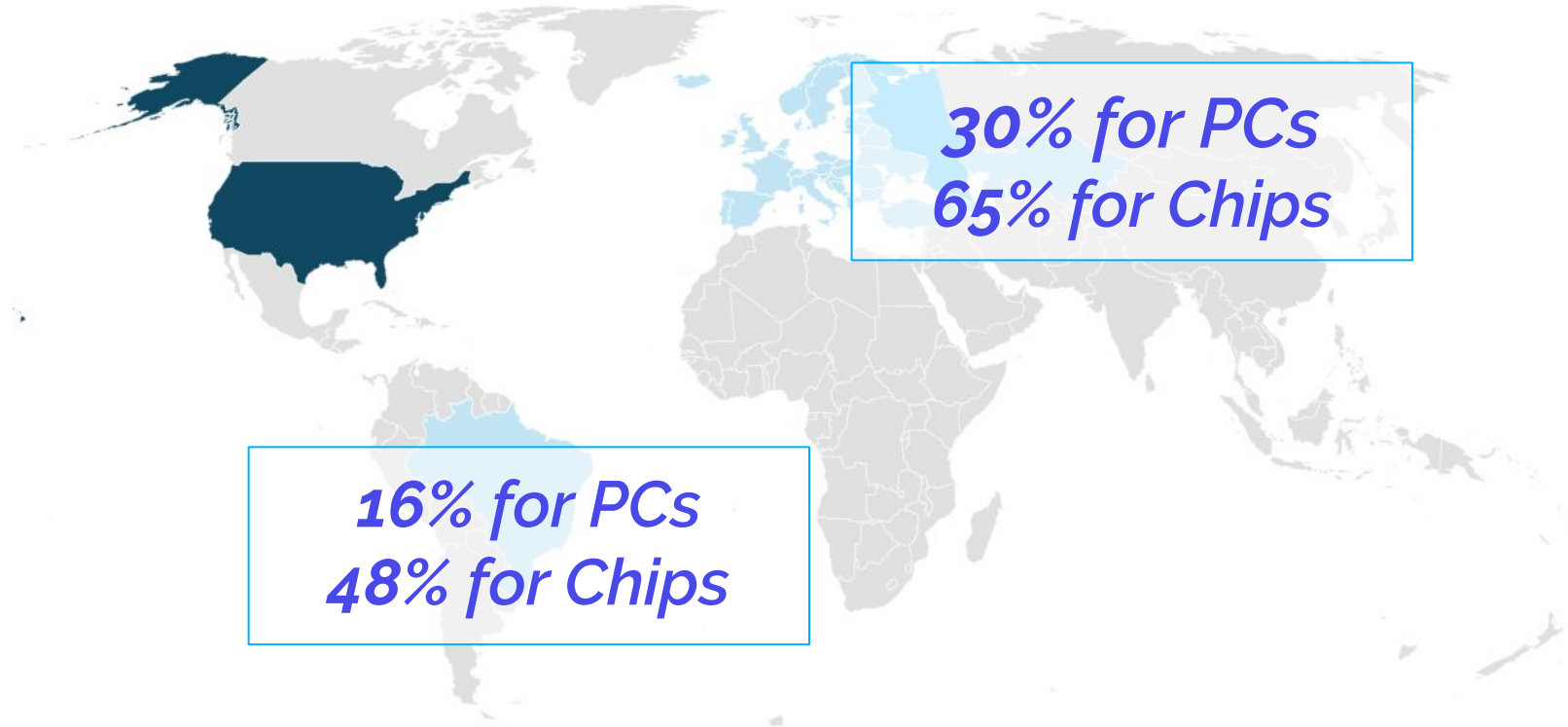
Marketing Strategy : Pricing Strategy in Brazil

X3 & Y3 Pricing in Brazil

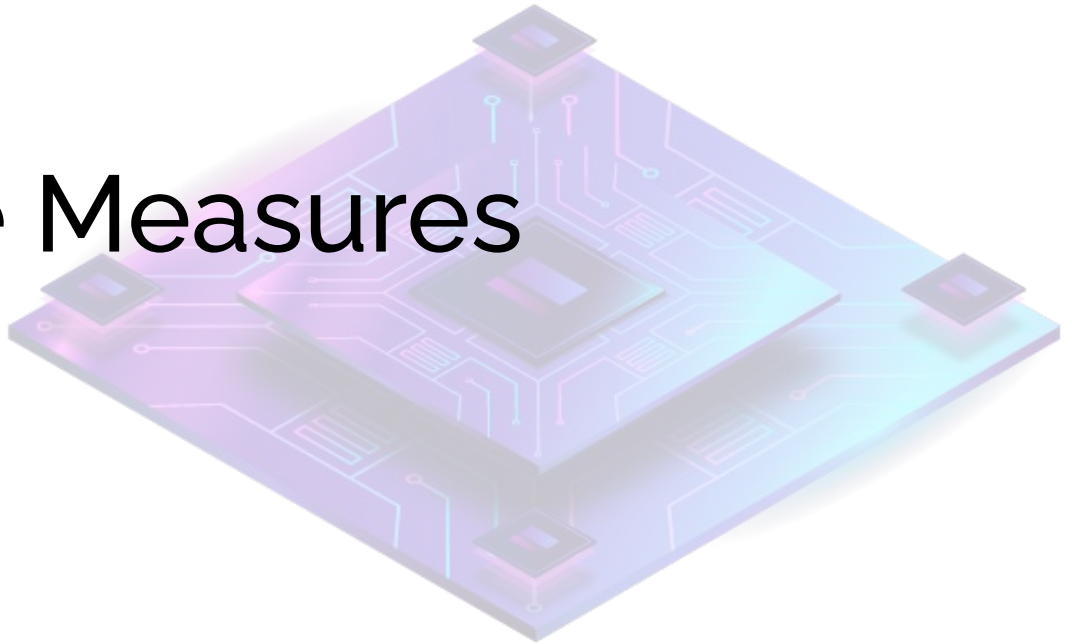


- ***"High Volume, Low Margin"*** to maintain ***Customer Loyalty***
- **The only seller of X4 in Brazil**

Average Market Shares in EU & Brazil



Performance Measures



Financial Figures

Key Metrics

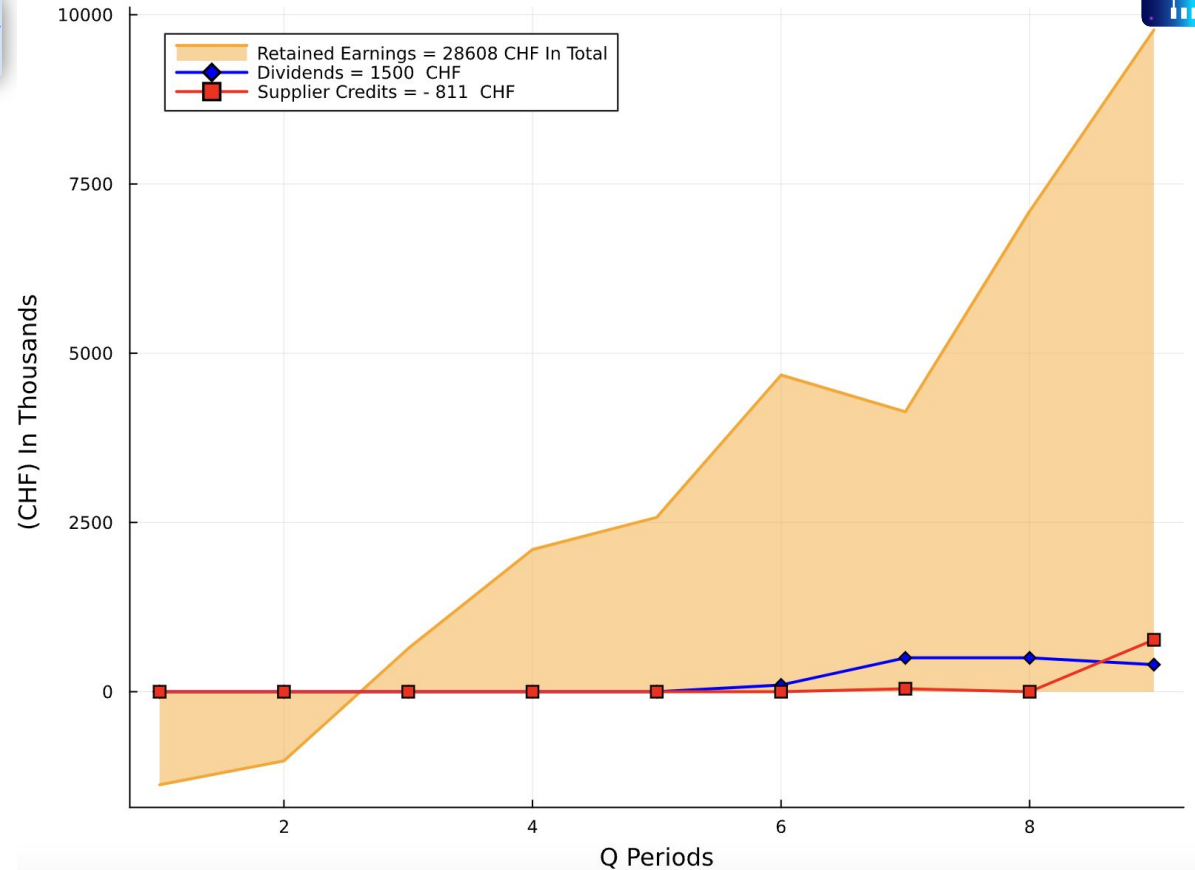
- High Retained Earnings:

Initial investment in Q1 was 20M CHF

Redistribution

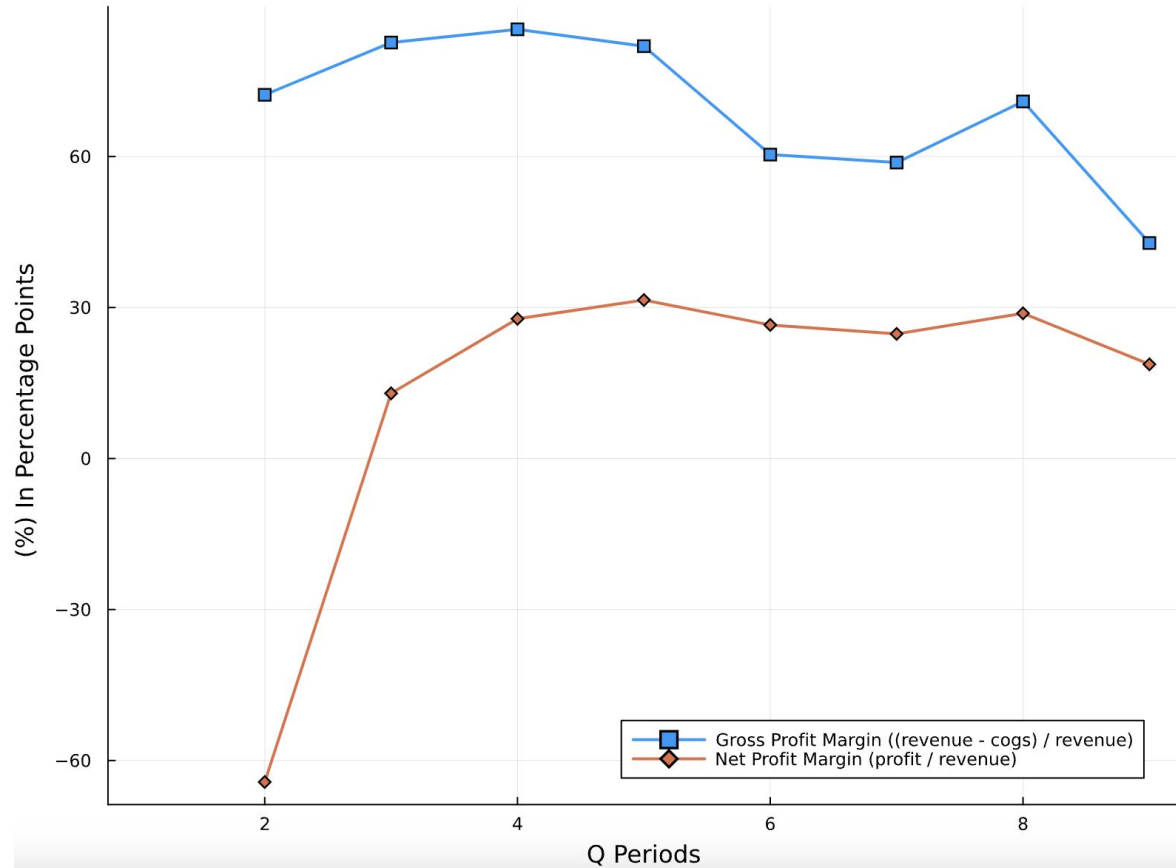
- Dividends:

Rewarding shareholders will be increased





Financial Indicators



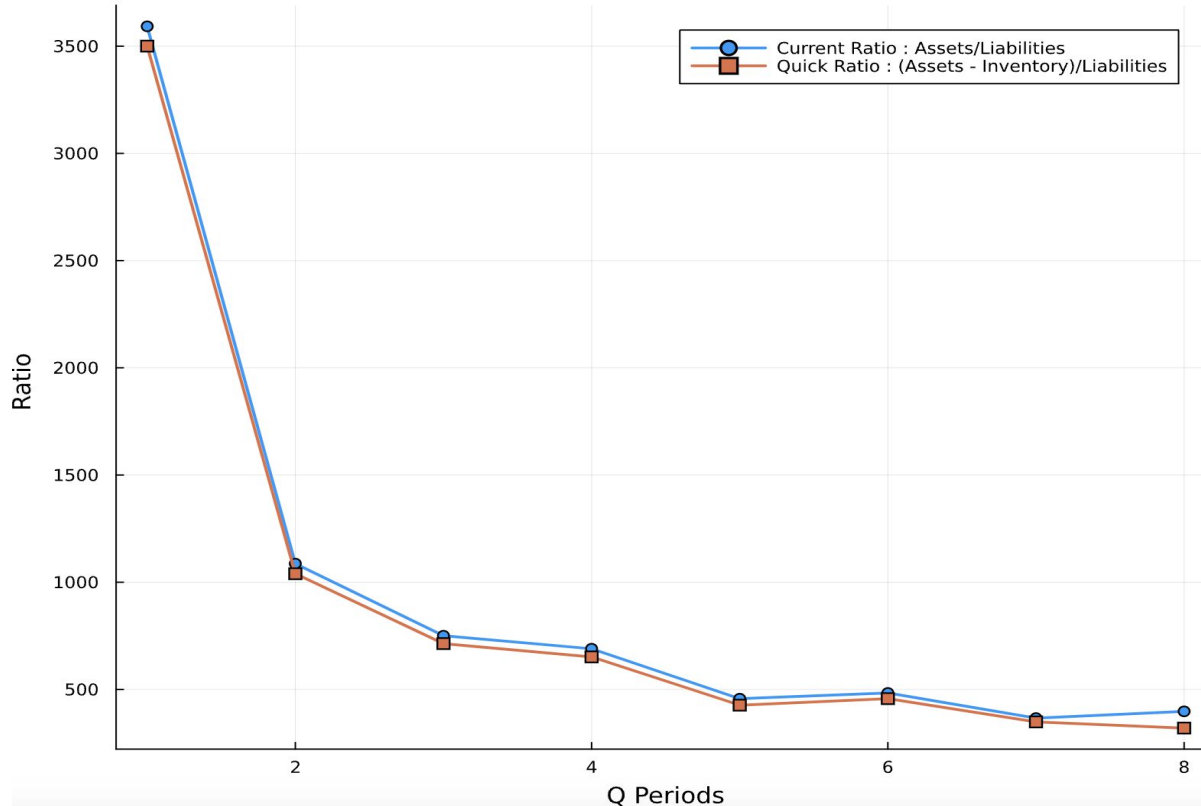
Profitability Metrics

- **Gross Profit Margin:**
Efficiency of production and pricing strategies.
- **Net Profit Margin:**
bottom-line efficiency.

Leverage Ratios

- **Debt-to-Equity Ratio:**
No need to calculate since the company was fortunate enough to avoid borrowing money

Financial Indicators



Liquidity Ratios

- **Current Ratio:**
ability to meet short-term obligations.
- **Quick Ratio:**
stringent measure of liquidity.

Valuation Multiples

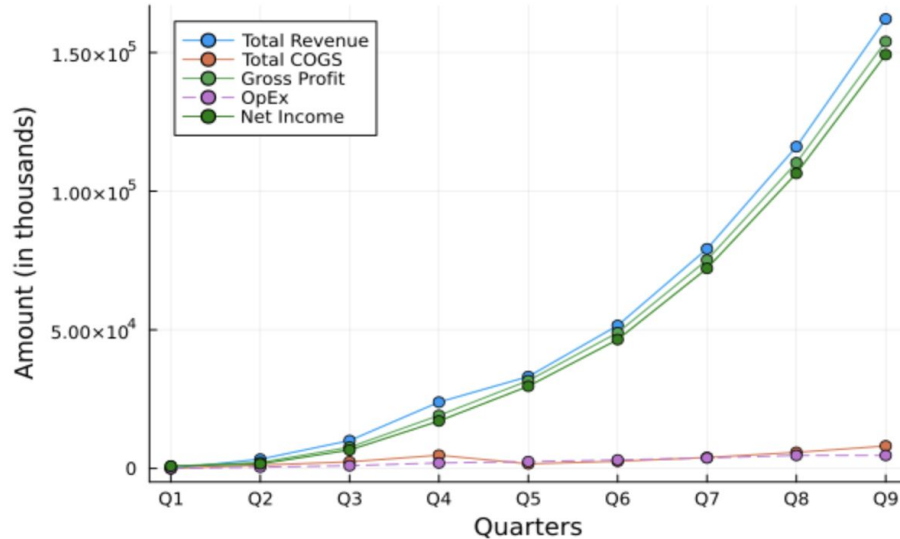
- **Price-to-Earnings Ratio (P/E):**
Discussion for introduction of the company to going public

Projected vs. Actual

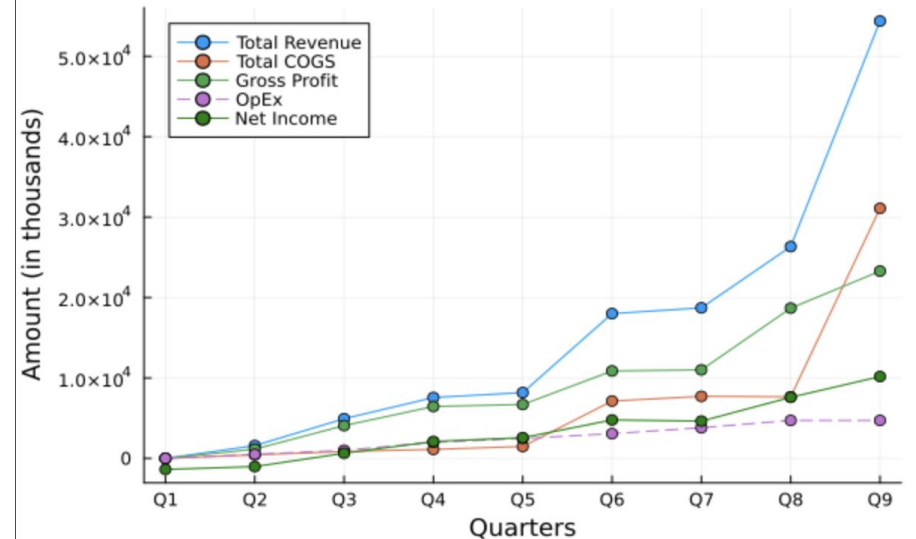
Key Metrics

- Revenue Projection Curve on target:
estimation growth will be adjusted.

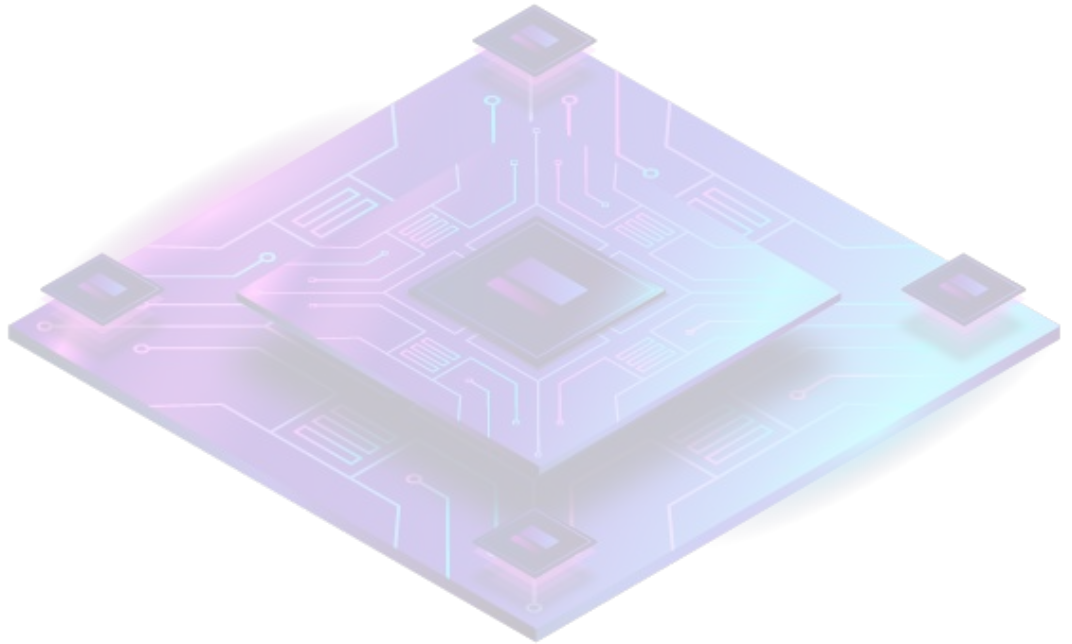
Projected: Financial Metrics Over Quarters



Actual: Financial Metrics Over Quarters



Future





Future Plans

- Improve our Goodwill with client by building and expanding our Identity
- strengthen our partnerships
- Keep improving continuously the quality of our products
- Increase our profitability
- Be present in all steps of the value chain
- Worldwide Expansion : QLeap™ invading worldwide markets

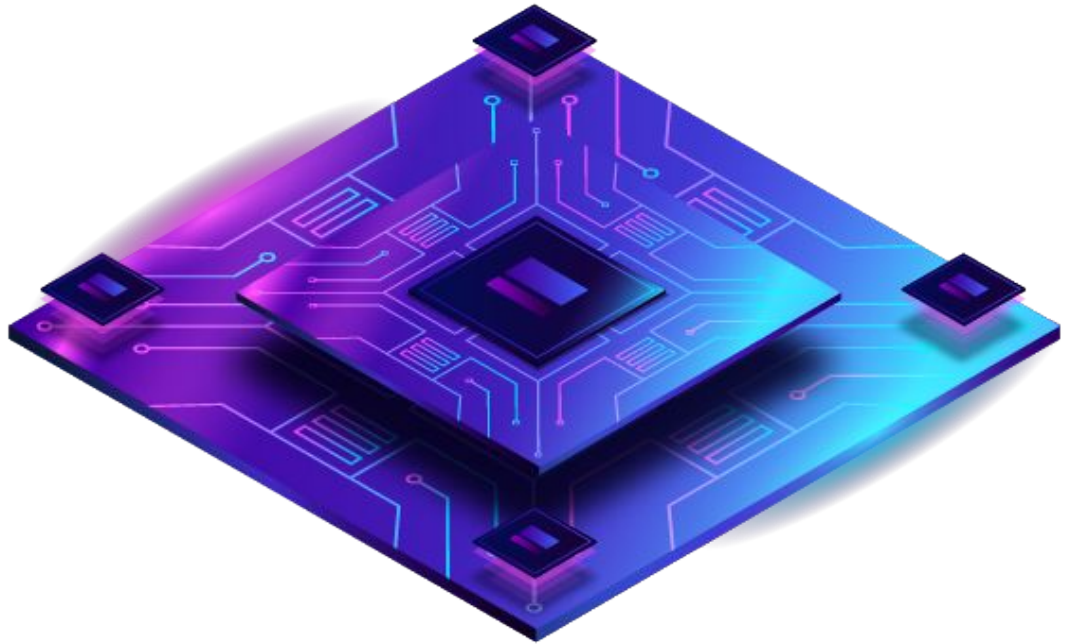
***We are delighted to propose the first 100% QLeap™
made PCs starting next quarter***

***With QLeap™
Take a Quantum Leap Forward***



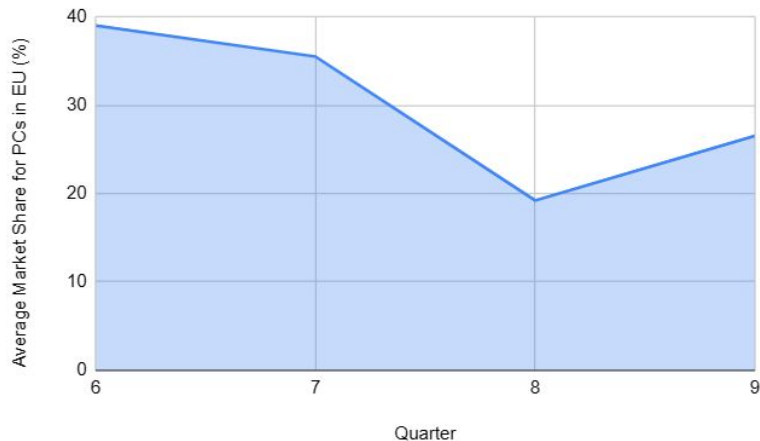
Visit our Website

Appendix



Market Shares in EU

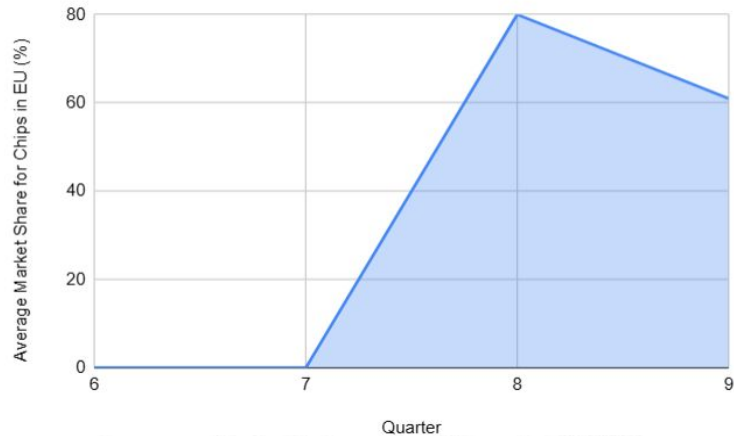
Average Market Share for PCs in EU (%) per Quarter



Average Market share for PCs in EU (%)



Average Market Share for Chips in EU (%) per Quarter

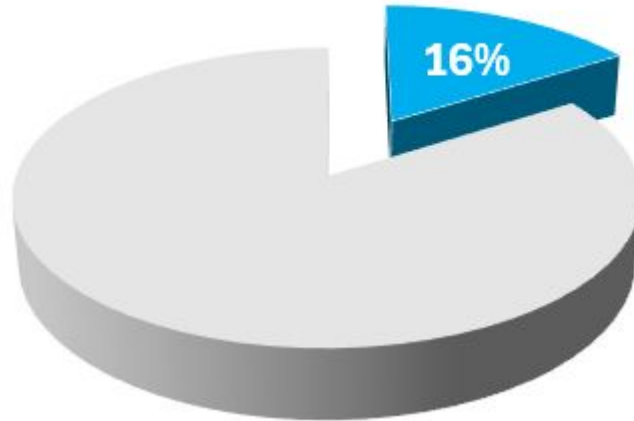


Average Market share for Chips in EU (%)

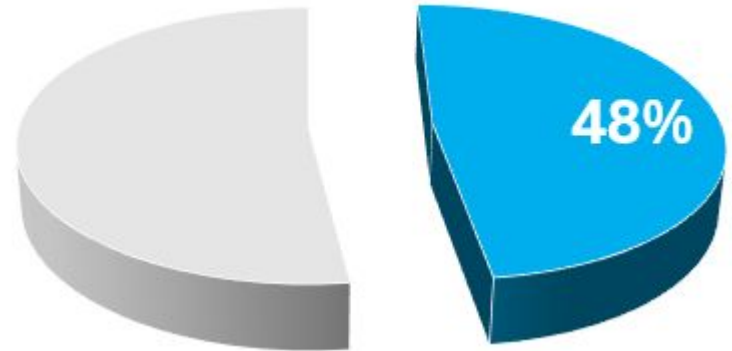


Market Shares in Brazil

Average Market share for PCs in Brazil (%)



Average Market share for Chips in Brazil (%)



Gap Analysis vs. BP2

| Factor | Achieve | Not Achieve |
|---------------|--|---|
| Technology | Secured a higher grade of Chip & PC Pattern | Market demand for higher grades was insufficient, hindering the utilization of the current patterns obtained |
| Production | Maintained optimal production standards | Unable to achieve maximum capacity in plant production rates |
| Market Demand | Successfully expanded into new markets | Failed to meet the targeted sales objectives. |
| Partnerships | Secured long lasting partnerships with several companies | Failed to keep all our partnerships alive, some companies choose to go produce themselves, sell directly to consumer or did not select us for consumer sales. |