# **SEULA KIM**

**Mailing Address:** 

614 Kern Building

University Park, PA 16802

Email: <a href="mailto:seulakim@psu.edu">seulakim@psu.edu</a>
Web: <a href="mailto:www.seulakim.com">www.seulakim.com</a>

**Phone:** +1 (301) 646-4765

## **ACADEMIC POSITIONS**

2024 - A	Assistant Professor	of Economics,	The Pennsylvania State	University

- 2024 **Research Affiliate**, IZA (Institute of Labor Economics)
- 2025 **AWE Fellow**, Federal Reserve Bank of Richmond
- 2023-2024 Postdoctoral Research Associate, Princeton University

Louis A. Simpson Center for the Study of Macroeconomics, Department of Economics

## **EDUCATION**

2023	<b>Ph.D.</b> , Economics, University of Maryland Thesis: "Essays on Firm Dynamics and Macroeconomics" Committee: John C. Haltiwanger (Co-chair), John Shea (Co-chair), Borağan Aruoba
2017	M.A., Economics, Seoul National University, South Korea
2015	<b>B.A.</b> , Economics, <i>Summa Cum Laude</i> , Seoul National University, South Korea

#### FIELDS OF RESEARCH INTEREST

Macroeconomics, Firm Dynamics, Labor Economics, Innovation

## **WORKING PAPERS**

"Workers' Job Prospects and Young Firm Dynamics," IZA Working Paper No. 17655, CES Working Paper No. 25-09

"Heterogeneous Innovations and Growth under Imperfect Technology Spillovers," IZA Working Paper No. 17581, CES Working Paper No. 24-40, with Karam Jo

"Mega Firms and Recent Trends in the U.S. Innovation: Empirical Evidence from the U.S. Patent Data," NBER Working Paper No. 31460, with Serguey Braguinsky, Joonkyu Choi, Yuheng Ding, and Karam Jo

"Product Switching and Young Firm Dynamics," with Karam Jo

"Geospatial Heterogeneity in Inflation: A Market Concentration Story," Kilts Center at Chicago Booth Marketing Data Center Paper No. 3-509, with Michael A. Navarrete

"Improving Patent Assignee-Firm Bridge with Web Search Results," CES Working Paper No. 22-31, with Yuheng Ding and Karam Jo

#### **WORK IN PROGRESS**

"Measuring Real Sales and Inflation: Official Statistics vs Economics Transactions Data," with Gabriel Ehrlich, John Haltiwanger, David Johnson, Jake Kramer, Michael A. Navarrete, Edward Olivares, R. Benjamin Rodriguez, and Matthew Shapiro (Draft available on request)

"Heterogeneity in Wage and Firm Dynamics: The Role of Worker Job Prospects" (Draft available on request)

"Ideas and Firm Dynamics when It Takes Two to Tango," with Jane Olmstead-Rumsey and Honghao Wang

## **PUBLICATION**

"Sectoral Heterogeneity in Nominal Rigidities in Korea: Implications for Monetary Policy," with Jae Won Lee, Korean Economic Review Volume 36, Number 1, Winter 2020, 59-99. (Predoctoral Research)

#### RESEARCH AND RELEVANT WORK EXPERIENCE

Special Sworn Status (SSS) Researcher, U.S. Census Bureau	2020-
CSWEP CeMent Workshop for Junior Faculty, AEA-CSWEP	2025
Workshop on Economics of Executive Compensation, NBER	2024
PhD Fellow, Workshop on Entrepreneurial Finance and Innovation (WEFI)	2021-2023
Research Assistant, Prof. John Haltiwanger, University of Maryland	2020-2023

Dissertation Fellow, Federal Reserve Bank of Chicago	2022
Entrepreneurship Research Boot Camp, NBER	2020
PhD Intern, Fund Internship Program, International Monetary Fund	2020
Research Associate, The Bank of Korea Economic Research Institute	2017
Research Assistant, Prof. Jae Won Lee, Seoul National University	2016

## TEACHING EXPERIENCE

# Pennsylvania State University

Firm Dynamics: from Micro Data to Macro Models (PhD)	Spring 2025
Macroeconomic Analysis (Master)	Fall 2024

# **University of Maryland**

Principles of Macroeconomics (undergrad)	Summer 2019, 2020, Winter 2020
Teaching Assistant, Macroeconomic Analysis II (PhD core)	Spring 2019, 2020
Teaching Assistant, Macroeconomic Analysis I (PhD core)	Fall 2018, 2019
Teaching Assistant, Money and Banking (undergrad)	Spring 2018
Teaching Assistant, Intermediate Macroeconomics (undergra	ad) Fall 2017

## **GRANTS AND AWARDS**

Advanced Women in Economics Fellowship, Federal Reserve Bank of Richmond Doctoral Research Grant, Washington Center for Equitable Growth 2023-2024  Best Job Market Paper Award, Korea-America Economic Association 2022  Best Paper Award in Entrepreneurial Cognition, Finalist, Academy of Management and Ewing Marion Kauffman Foundation 2022  American Economic Association Summer Dissertation Fellowship 2022  BSOS Dean's Research Initiative Doctoral Dissertation Award, University of Maryland 2022  Jacob K. Goldhaber Travel Grant, University of Maryland 2021  International Conference Student Support Award, University of Maryland 2021  International Conference Student Support Award, University of Maryland 2020-2023  Hayak Fund for Scholars, Institute for Human Studies 2020-2023  Hayak Fund for Scholars, Institute for Human Studies 2020  BSOS Dean's Research Initiative Travel Grant, University of Maryland 2020  Graduate Assistantship, Department of Economics, University of Maryland 2017-2023  National Research Fellowship for Humanities, Korea Student Aid Foundation 2016  Graduate Assistantship, Department of Economics, Seoul National University 2015-2016  Brain Korea 21+ Scholarship, Seoul National University 2015-2016  Merit-based Scholarship, Seoul National University 2012-2014  Superior Academic Performance Scholarship, Seoul National University 2010	Center for Global Studies International Research Awards, Penn State University		
Best Job Market Paper Award, Korea-America Economic Association  Best Paper Award in Entrepreneurial Cognition, Finalist, Academy of Management and Ewing Marion Kauffman Foundation  2022 American Economic Association Summer Dissertation Fellowship  2022 BSOS Dean's Research Initiative Doctoral Dissertation Award, University of Maryland 2022 Jacob K. Goldhaber Travel Grant, University of Maryland  2021 International Conference Student Support Award, University of Maryland  2021 International Conference Student Support Award, University of Maryland  2021 Alfred P. Sloan Foundation Research Assistance Funds  2020-2023 Hayak Fund for Scholars, Institute for Human Studies  BSOS Dean's Research Initiative Travel Grant, University of Maryland  2020 Graduate Assistantship, Department of Economics, University of Maryland  2017-2023 National Research Fellowship for Humanities, Korea Student Aid Foundation  2016 Graduate Assistantship, Department of Economics, Seoul National University  2015-2016 Brain Korea 21+ Scholarship, Seoul National University  2015-2016 Merit-based Scholarship, Seoul National University	Advanced Women in Economics Fellowship, Federal Reserve Bank of Richmond		
Best Paper Award in Entrepreneurial Cognition, Finalist, Academy of Management and Ewing Marion Kauffman Foundation 2022 American Economic Association Summer Dissertation Fellowship 2022 BSOS Dean's Research Initiative Doctoral Dissertation Award, University of Maryland 2022 Jacob K. Goldhaber Travel Grant, University of Maryland 2022 The Royal Economic Society Conference Award 2021 International Conference Student Support Award, University of Maryland 2021 Alfred P. Sloan Foundation Research Assistance Funds 2020-2023 Hayak Fund for Scholars, Institute for Human Studies 2020 BSOS Dean's Research Initiative Travel Grant, University of Maryland 2020 Graduate Assistantship, Department of Economics, University of Maryland 2017-2023 National Research Fellowship for Humanities, Korea Student Aid Foundation 2016 Graduate Assistantship, Department of Economics, Seoul National University 2015-2016 Brain Korea 21+ Scholarship, Seoul National University 2015-2016 Merit-based Scholarship, Seoul National University 2012-2014	Doctoral Research Grant, Washington Center for Equitable Growth		
and Ewing Marion Kauffman Foundation 2022 American Economic Association Summer Dissertation Fellowship 2022 BSOS Dean's Research Initiative Doctoral Dissertation Award, University of Maryland 2022 Jacob K. Goldhaber Travel Grant, University of Maryland 2022 The Royal Economic Society Conference Award 2021 International Conference Student Support Award, University of Maryland 2021 Alfred P. Sloan Foundation Research Assistance Funds 2020-2023 Hayak Fund for Scholars, Institute for Human Studies 2020 BSOS Dean's Research Initiative Travel Grant, University of Maryland 2020 Graduate Assistantship, Department of Economics, University of Maryland 2017-2023 National Research Fellowship for Humanities, Korea Student Aid Foundation 2016 Graduate Assistantship, Department of Economics, Seoul National University 2015-2016 Brain Korea 21+ Scholarship, Seoul National University 2015-2016 Merit-based Scholarship, Seoul National University 2012-2014	Best Job Market Paper Award, Korea-America Economic Association		
American Economic Association Summer Dissertation Fellowship  BSOS Dean's Research Initiative Doctoral Dissertation Award, University of Maryland 2022  Jacob K. Goldhaber Travel Grant, University of Maryland  2022  The Royal Economic Society Conference Award  International Conference Student Support Award, University of Maryland  2021  Alfred P. Sloan Foundation Research Assistance Funds  2020-2023  Hayak Fund for Scholars, Institute for Human Studies  2020  BSOS Dean's Research Initiative Travel Grant, University of Maryland  2020  Graduate Assistantship, Department of Economics, University of Maryland  National Research Fellowship for Humanities, Korea Student Aid Foundation  Graduate Assistantship, Department of Economics, Seoul National University  Brain Korea 21+ Scholarship, Seoul National University  2015-2016  Merit-based Scholarship, Seoul National University  2012-2014	Best Paper Award in Entrepreneurial Cognition, Finalist, Academy of Manageme	nt	
BSOS Dean's Research Initiative Doctoral Dissertation Award, University of Maryland 2022 Jacob K. Goldhaber Travel Grant, University of Maryland 2022 The Royal Economic Society Conference Award 2021 International Conference Student Support Award, University of Maryland 2021 Alfred P. Sloan Foundation Research Assistance Funds 2020-2023 Hayak Fund for Scholars, Institute for Human Studies 2020 BSOS Dean's Research Initiative Travel Grant, University of Maryland 2020 Graduate Assistantship, Department of Economics, University of Maryland 2017-2023 National Research Fellowship for Humanities, Korea Student Aid Foundation 2016 Graduate Assistantship, Department of Economics, Seoul National University 2015-2016 Brain Korea 21+ Scholarship, Seoul National University 2015-2016 Merit-based Scholarship, Seoul National University 2012-2014	and Ewing Marion Kauffman Foundation	2022	
Jacob K. Goldhaber Travel Grant, University of Maryland  The Royal Economic Society Conference Award  International Conference Student Support Award, University of Maryland  Alfred P. Sloan Foundation Research Assistance Funds  Hayak Fund for Scholars, Institute for Human Studies  BSOS Dean's Research Initiative Travel Grant, University of Maryland  Graduate Assistantship, Department of Economics, University of Maryland  National Research Fellowship for Humanities, Korea Student Aid Foundation  Graduate Assistantship, Department of Economics, Seoul National University  Brain Korea 21+ Scholarship, Seoul National University  Merit-based Scholarship, Seoul National University  2015-2016  Merit-based Scholarship, Seoul National University	American Economic Association Summer Dissertation Fellowship	2022	
The Royal Economic Society Conference Award  International Conference Student Support Award, University of Maryland  Alfred P. Sloan Foundation Research Assistance Funds  Hayak Fund for Scholars, Institute for Human Studies  BSOS Dean's Research Initiative Travel Grant, University of Maryland  Graduate Assistantship, Department of Economics, University of Maryland  National Research Fellowship for Humanities, Korea Student Aid Foundation  Graduate Assistantship, Department of Economics, Seoul National University  Brain Korea 21+ Scholarship, Seoul National University  Merit-based Scholarship, Seoul National University  2015-2016	BSOS Dean's Research Initiative Doctoral Dissertation Award, University of Maryland 2022		
International Conference Student Support Award, University of Maryland Alfred P. Sloan Foundation Research Assistance Funds 2020-2023 Hayak Fund for Scholars, Institute for Human Studies 2020 BSOS Dean's Research Initiative Travel Grant, University of Maryland 2020 Graduate Assistantship, Department of Economics, University of Maryland National Research Fellowship for Humanities, Korea Student Aid Foundation Graduate Assistantship, Department of Economics, Seoul National University Brain Korea 21+ Scholarship, Seoul National University Merit-based Scholarship, Seoul National University 2015-2016	Jacob K. Goldhaber Travel Grant, University of Maryland	2022	
Alfred P. Sloan Foundation Research Assistance Funds  Hayak Fund for Scholars, Institute for Human Studies  BSOS Dean's Research Initiative Travel Grant, University of Maryland  Graduate Assistantship, Department of Economics, University of Maryland  National Research Fellowship for Humanities, Korea Student Aid Foundation  Graduate Assistantship, Department of Economics, Seoul National University  Brain Korea 21+ Scholarship, Seoul National University  Merit-based Scholarship, Seoul National University  2015-2016	The Royal Economic Society Conference Award	2021	
Hayak Fund for Scholars, Institute for Human Studies  BSOS Dean's Research Initiative Travel Grant, University of Maryland  Graduate Assistantship, Department of Economics, University of Maryland  National Research Fellowship for Humanities, Korea Student Aid Foundation  Graduate Assistantship, Department of Economics, Seoul National University  Brain Korea 21+ Scholarship, Seoul National University  Merit-based Scholarship, Seoul National University  2015-2016  2020	International Conference Student Support Award, University of Maryland		
BSOS Dean's Research Initiative Travel Grant, University of Maryland Graduate Assistantship, Department of Economics, University of Maryland National Research Fellowship for Humanities, Korea Student Aid Foundation Graduate Assistantship, Department of Economics, Seoul National University Brain Korea 21+ Scholarship, Seoul National University Merit-based Scholarship, Seoul National University 2015-2016 2012-2014	Alfred P. Sloan Foundation Research Assistance Funds		
Graduate Assistantship, Department of Economics, University of Maryland National Research Fellowship for Humanities, Korea Student Aid Foundation Graduate Assistantship, Department of Economics, Seoul National University  Brain Korea 21+ Scholarship, Seoul National University  Merit-based Scholarship, Seoul National University  2015-2016  2012-2014	Hayak Fund for Scholars, Institute for Human Studies	2020	
National Research Fellowship for Humanities, Korea Student Aid Foundation Graduate Assistantship, Department of Economics, Seoul National University Brain Korea 21+ Scholarship, Seoul National University Merit-based Scholarship, Seoul National University 2015-2016 2015-2016	BSOS Dean's Research Initiative Travel Grant, University of Maryland	2020	
Graduate Assistantship, Department of Economics, Seoul National University  Brain Korea 21+ Scholarship, Seoul National University  Merit-based Scholarship, Seoul National University  2015-2016  2012-2014	Graduate Assistantship, Department of Economics, University of Maryland	2017-2023	
Brain Korea 21+ Scholarship, Seoul National University  Merit-based Scholarship, Seoul National University  2015-2016  2012-2014	National Research Fellowship for Humanities, Korea Student Aid Foundation	2016	
Merit-based Scholarship, Seoul National University 2012-2014	Graduate Assistantship, Department of Economics, Seoul National University	2015-2016	
· · · · · · · · · · · · · · · · · · ·	Brain Korea 21+ Scholarship, Seoul National University		
Superior Academic Performance Scholarship, Seoul National University 2010	Merit-based Scholarship, Seoul National University		
	Superior Academic Performance Scholarship, Seoul National University		

## CONFERENCE AND SEMINAR PRESENTATIONS (\*scheduled; \*co-author presented; \*virtual; \*canceled)

#### **Seminars**

**2025:** CEPR Women in Economics WE\_ARE Seminar<sup>s</sup> Rice University, Brookings Institution\*, U.S. Census Bureau\*, UCL\*, University of Bonn\*, Halle Institute for Economic Research (Leibniz-Institut für Wirtschaftsforschung Halle)\*, Kiel Institute for the World Economy (Kiel Institut für Weltwirtschaft)\*, Bank of Korea\*, Federal Reserve Bank of Richmond\*

**2024:** CEMFI, Princeton University, Clemson University, BLS<sup>†§</sup>, Rutgers University, Boston University (Technology and Policy Research Initiative Seminar), Inha University<sup>†§</sup>, Federal Reserve Bank of Atlanta, USDA<sup>†</sup>, BLS<sup>†</sup>, Drexel University, Queen Mary University of London, LSE, Federal Reserve Bank of Philadelphia, Federal Reserve Bank of New York, Tufts University

**2023:** University of Michigan, Federal Reserve Bank of St. Louis, Penn State University, University of Illinois Urbana-Champaign, SUNY at Buffalo, Federal Reserve Board, Federal Reserve Bank of Kansas City, City University of Hong Kong<sup>§</sup>, Korea Development Institute<sup>§</sup>, OECD<sup>§</sup>, Hong Kong University<sup>†</sup>, IMF<sup>§</sup>, Workshop on Entrepreneurial Finance and Innovation Seminar<sup>§†</sup>, Boston University (Technology and Policy Research Initiative Seminar)<sup>§†</sup>, Yonsei University, University of Toronto, Princeton University

**2022:** U.S. Census Bureau CES Seminar<sup>§</sup> x 2, Federal Reserve Bank of Chicago x 2, University of Maryland, Smith School of Business

**2021:** Sejong University<sup>†</sup>, University of Maryland

2020: University of Maryland

#### **Conferences**

**2025:** ASSA Annual Meeting (San Francisco) x 2, UChicago MFR Conference on Frontier Topics in Macro-Finance (invitation only)\*, Midwest Macro (Kansas City Fed)\*, Bristol Macro Workshop (University of Bristol)\*, Barcelona School of Economics Summer Form (BSE)\* x 2, SED (Copenhagen)\* x 3, Econometric Society World Congress Meeting (Seoul)\* x 3

**2024:** ASSA Annual Meeting (San Antonio) x 2, STEG-CEPR Annual Conference 2024 (NYU Abu Dhabi), The BdE-BOC-ECB-FED Conference on Diversity, Equity, and Inclusion in Economics, Finance, and Central Banking (Bank of Spain), Northeast Labor Symposium for Early Career Economists (Princeton), DC Search and Matching Conference (Federal Reserve Board), West Coast Search and Matching Spring Workshop (Federal Reserve Bank of San Francisco), NBER Productivity, Innovation, and Entrepreneurship Program Meeting Spring 2024 (Cambridge), Washington DC Urban Economics Day Workshop 2024 (George

Washington University)<sup>†</sup>, Comparative Analysis of Enterprise Data Conference (PSU) x 3, Midwest Macro Spring 2024 Meeting (VCU and Richmond Fed), Junior Search and Matching Conference<sup>§</sup>, Yale Cowles Summer Conference in Macroeconomics, North American Summer Meeting of the Econometric Society 2024 (Vanderbilt University), Barcelona School of Economics Summer Form (BSE)<sup>†</sup> x 2, Society for Economic Dynamics 2024 (Barcelona) x 2, Conference on Inequality and Mobility (University of Chicago), CRC TR Workshop on Labor Markets (University of Mannheim), SITE Conference 2024 (Stanford), CEPR IMO-ESF Joint Workshop (Imperial College London), Midwest Macro Fall 2024 (Purdue)<sup>†</sup>, OIGI Early Career Researcher Workshop (Minneapolis Fed), SEA Annual Meeting (Washington DC), NBER Competition in the U.S. Agricultural Sector Meeting (Cambridge)<sup>†</sup>

**2023:** WEAI International Conference<sup>§</sup>, SOLE (Philadelphia), Midwest Macro Spring Meeting (Clemson) x 2, NBER Megafirms and the Economy Spring Meeting (Cambridge)<sup>†</sup>, Society for Economic Dynamics 2023 (Cartagena), KER-KAEA International Conference (Yeosu), AIEA-NBER Conference (Taipei), FSRDC Annual Research Conference (Federal Reserve Board), FCSM Research and Policy Conference (College Park)<sup>†</sup>, Midwest Macro Fall Meeting (Texas Tech) x 2, CEPR Macroeconomic and Growth Annual Meeting (Madrid), SEA Annual Meeting (New Orleans) x 3, NBER Innovation Information Initiative Technical Working Group Meeting (Cambridge)

**2022:** MEA Annual Meeting (Minneapolis), North American Summer Meeting of the Econometric Society (Miami), Asian Meeting of the Econometric Society, RES Symposium of Junior Researchers, WEAI Annual Conference, Australasian Meeting of the Econometric Society, AOM Annual Meeting (Seattle, invited as the Best Paper Award Finalist), Young Economist Symposium (Yale), FSRDC Annual Research Conference (Kansas City Fed), Korean Econometric Society Fall Conference (SNU), Economics Graduate Student Conference 2022 (WUSTL), KAEA Job Market Conference, Midwest Macro Fall Meeting (SMU), SEA Annual Meeting (Fort Lauderdale), Minneapolis Fed Junior Scholar Conference, Korea International Economic Association Winter Conference (SNU)

**2021:** WEAI Virtual International Conference<sup>†§</sup>, RES Annual Meeting<sup>§</sup>, WEAI Annual Conference<sup>§</sup>, Economics Graduate Student Conference (WUSTL), European Winter Meeting of the Econometric Society<sup>§</sup>

#### **DISCUSSIONS**

"Firms as Learning Environments: Implications for Earnings Dynamics and Job Search" by Victoria Gregory, ASSA Annual Meeting (San Francisco), January 2025

"Superstars or Supervillains? Large Firms in the South Korean Growth Mircale" by Jaedo Choi, Andrei A. Levchenko, Dimitrije Ruzic, and Younghun Shim, USCD-SNU Joint Webinar, October 2024

"Economic Growth through Diversity in Beliefs" by Christian Heyerdahl-Larsen, Philipp K. Illeditsch, and Howard Kung, SFS Cavalcade North America (Georgia State University), May 2024

"When do Firms Profit from Wage Setting Power?" by Justin Bloesch and Birthe Larsen, Northeast Labor Symposium for Early Career Economists (Princeton), April 2024

"The Effect of Minority Bank Ownership on Minority" by Agustin Hurtado and Jung Sakong, The BdE-BOC-ECB-FED Conference on Diversity, Equity, and Inclusion in Economics, Finance, and Central Banking (Bank of Spain), March 2024

"Productivity Slowdown and Firm Exit: The Ins and Outs of Banking Crises" by Andrea Rotarescu, ASSA Annual Meeting (San Antonio), January 2024

"Bank Concentration, Product Market Competition, and Productivity Growth" by Lei Ye, MEA Annual Meeting (Minneapolis), March 2022

"Specialization in a Knowledge Economy" by Yueyuan Ma, WEAI Annual Conference (virtual), June 2021

#### **SERVICES**

#### **Journal Referee Services**

Journal of Economic Dynamics and Control, Journal of Monetary Economics, Research Policy, Review of Economic Dynamics, Review of Economics and Statistics, Review of Financial Studies

#### **Grant Referee Services**

STEG Small Research Grants and PhD Research Grants NSF Economics Program Grant

## Scientific Program Referee Services

European Association of Young Economists (EAYE) Annual Meeting

#### **Departmental Services**

Organizer of Macro Seminar at Penn State, 2025 Organizer of Macro Reading Group at Penn State, 2025 PhD Admission Committee, 2025

## **Other Professional Services**

Session organizer of the ASSA Annual Meeting ("Firm and Labor Market Dynamics"), San Francisco, 2025

Faculty Scholar of the Asia Innovation and Entrepreneurship Association (AIEA), 2024-

Co-organizer of the Student Workshop on Entrepreneurial Finance and Innovation (SEFI), 2021-2023

## **COMPUTATION SKILLS**

Eviews, Fortran, MATLAB, SAS, Stata, R

## **PERSONAL**

Nationality: South Korea; Legal name in Korean: 김슬아

Languages: Korean (native), English (fluent)

Others: Married; Amateur Violinist

Last Updated: April 2025