#### Recitation 11: DiD and IV approaches to Treatment Effects

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# Difference-in-Difference estimation

# Simple DiD regression: 2 Groups and 2 periods

- 'Before and after' ( $t_0$  and  $t_1$ ) and treated vs untreated ( $G_i = 1$  and  $G_i = 0$ )
- No one treated at  $t_0$  but  $G_i = 1$  group is treated at  $t_1$ ,  $G_i = 0$  are never treated
- We can define a treatment framework as

$$y_{i,t} = G_i y_i(1,t) + (1 - G_i) y_i(0,t) \ (t \in \{t_0, t_1\})$$

- What we observe:  $(y_{i,t_1}, y_{i,t_0}, G_i, X_i)$  for every unit i
- What we do not:  $y_i(1, t_1)$  for those in  $G_i = 0$  and  $y_i(0, t_1)$  for those in  $G_i = 1$

# Parallel trend is a CIA assumption in this setup

We define it as

$$(y_i(1,t_1)-y_i(1,t_0),y_i(0,t_1)-y_i(0,t_0)) \perp G_i|X_i$$

Or we can let  $y_i(G_i, t_0) = y_i(t_0)$  for  $G_i \in \{0, 1\}$  since no one is treated then and write

$$(y_i(1, t_1) - y_i(t_0), y_i(0, t_1) - y_i(t_0)) \perp G_i|X_i$$

- Changes in treatment outcome for both groups are independent of  $G_i$  with  $X_i$  controlled for
  - ► Violated if uncontrolled factors affect the changes in the outcome or if there are differences in the trends of *y*<sub>i,t</sub> across treated and control groups before the experiment.

# Parallel trend is a CIA assumption in this setup

• Let  $D_i = G_i$  and write

$$y_{i} = y_{i,t_{1}} - y_{i,t_{0}} = D_{i}(\underbrace{y_{i}(1,t_{1}) - y_{i}(1,t_{0})}_{y_{i}(1)}) + (1 - D_{i})(\underbrace{y_{i}(0,t_{1}) - y_{i}(0,t_{0})}_{y_{i}(0)})$$

$$= D_{i}y_{i}(1) + (1 - D_{i})y_{i}(0)$$

Thus, we can write  $(y_i(1), y_i(0)) \perp \!\!\!\perp D_i | X_i$ 

- Testing for this is technically not feasible
  - As a close approach: Select a time period  $\tilde{t} < t_0$  and find out if the difference  $y_i(t_0) y_i(\tilde{t})$  is independent with  $G_i$
  - ▶ Do this by plotting pre-treatment outcome (not perfect: does not perfectly take into account the influence of unobserved factors)
  - ▶ If nonzero difference/pre-trends observed: Sure sign of nonparallel trends

#### Not to difficult to implement

We can write

$$y_{it} = \beta_0(X_i) + \beta_1(X_i) \cdot \mathbb{I}[t = t_1] + \beta_2(X_i) \cdot G_i + \beta_3(X_i) \cdot G_i \cdot \mathbb{I}[t = t_1] + \epsilon_{it}$$

• In this context, the treatment effect for  $X_i = x$  would be

$$TE(x) = E[y_i(1) - y_i(0)|X_i = x]$$

$$= E[(y_i(1, t_1) - y_i(1, t_0)) - (y_i(0, t_1) - y_i(0, t_0))|X_i = x]$$

$$= x \cdot E[\{(\beta_0 + \beta_1 + \beta_2 + \beta_3) - (\beta_0 + \beta_2)\} - \{(\beta_0 + \beta_1) - (\beta_0)\}|X_i = x]$$

$$= x \cdot E[(\beta_1 + \beta_3) - \beta_1|X_i = x]$$

$$= \beta_3 x$$

So  $\beta_3$  would be our parameter of interest.

#### **Extending to TWFE**

in 2 × 2 setup, DiD is equivalent to TWFE

$$y_{it} = a_i + b_t + cD_{it} + e_{it}$$

where  $D_{it} = 1$  if unit i is treated at period t and 0 if otherwise

- Treatments can be implemented in multiple periods: Let  $D_{i\tau}=0$  if  $D_{it}=1$  and  $\tau>t$
- New problem: Overall trend in the data is reversed or attenuated relative to a trend that appears in the groups composing the data (Simpson's paradox)
  - ▶ In the case where there is a strong heterogeneity of treatment across groups or time, the coefficient of c may be reversed from the true effect

# Treatment effect as an weighted average of $i \times t$ cells

- Let  $G_i$  be the first period in which i is treated ( $G_i = \infty$  if never treated)
- By applying (two-step) within estimation, we can get

$$\hat{c} = \frac{\sum_{i.t} \widetilde{y}_{it} \widetilde{D}_{it}}{\sum_{i.t} \widetilde{D}_{it}^2}$$

• By FWL, we get the same estimate by regressing  $y_{it}$  onto the residual of

$$D_{it} = a_i + b_i + u_{it}$$

In this way, we can write

$$\hat{c} = \frac{\sum_{i,t} y_{it} \hat{u}_{it}}{\sum_{i,t} \hat{u}_{it}^2} = \sum_{i,t} y_{it} \left( \frac{\hat{u}_{it}}{\sum_{i,t} \hat{u}_{it}^2} \right)$$

# Problematic case: Early-adopters with negative weights at large t

- Some observations end up getting negative weights.
  - ▶ This happens since  $\hat{u}_{it}$  is not necessarily binary, and those whose treatment intensity is below the mean gets negative weights.
  - ► Early adopters in later years (high unit-level treatment mean and time-level treatment mean) end up with negative weights.
- Minimum requirement is to vary the coefficient c across different implementation period,  $c(G_i)$  (a simple event-study)
- Not enough: We want to compare the average treatment effect for those treated earlier vs. later. Specifically, for a specific  $g \le t$ , and for any g' > t, write

$$E[y_{it}(g) - y_{it}(\infty)|G_i = g] = E[y_{it} - y_{i,g-1}|G_i = g] - E[y_{it} - y_{i,g-1}|G_i = g']$$

• It is nicer to have those who are never treated (pure control)

Selection on unobservables: Setup and

IV approach

#### Violation of CIA: Selection on unobservables

- Even with controls, assignment may fail to be random
  - Participants self-select based on expected benefit: Failure to predict expected benefit with observables
  - Participants may be selected, consciously or not, to join: Participants and nonparticipants systematically differ on something that is not usually observed.
  - There may be equilibrium effects: Outcomes may be subject to spillover effects (Think of control groups that are also inadvertently exposed to treatment)
- Mathematically, we end up with

$$E[y_{i}|D_{i} = 1, x] - E[y_{i}|D_{i} = 0.x] = \mu(x, 1) - \mu(x, 0) + E[\epsilon_{i}(1)|D_{i} = 1, x] - E[\epsilon_{i}(0)|D_{i} = 0, x]$$

$$= TE + \underbrace{E[\epsilon_{i}(1)|D_{i} = 1, x] - E[\epsilon_{i}(0)|D_{i} = 0, x]}_{\text{(Positive/Negative) selection bias}}$$

 $\blacktriangleright$   $E[\epsilon(d)|D_i,X_i]$  no longer zero, and  $(\epsilon_i(1),\epsilon_i(0))$  and the  $u_i$  in  $D_i=\mathbb{I}[u_i< p(x_i)]$  can covary

# Old approach: Heckman's two-step estimates

We have a data generating process

$$y_i = \max\{X_i\beta + \sigma\eta_i, 0\}, \eta_i \sim N(0, 1)$$

So we only see  $y_i$  if  $X_i\beta + \sigma\eta_i > 0$ . We are able to observe  $D_i$ , specified as

$$D_i = egin{cases} 1 & ext{if } \eta > -rac{X_i eta}{\sigma} \ 0 & ext{otherwise} \end{cases}$$

- Then, for the observed sample, we are likely to have an  $\eta_i$  that is positively selected
- Adjust by regressing  $D_i$  on  $X_i$  to get  $(\widehat{\beta/\sigma})$  and include estimate of  $\frac{\phi(X_i\beta/\sigma)}{\Phi(X_i\beta/\sigma)}$  into the regression  $(y_i = X_i\beta + \gamma \frac{\widehat{\phi(X_i\beta/\sigma)}}{\Phi(X_i\beta/\sigma)} + \epsilon_i)$
- Not recommended: If errors are non-normal, incorrect specification

#### IV approach: Relevance, Exclusion, and Monotonic

- Relevancy: It effects the propensity score  $p(w, z) = Pr(D_i = 1 | W_i = w, Z_i = z)$
- Exclusion: Distribution of the counterfactual outcomes and  $u_i$  does not depend on  $Z_i|X_i$ . To put it in mathematical notation,

$$(y_i(1), y_i(0), u_i) \perp \!\!\!\perp Z_i | W_i$$

- Monotonicity: For a given  $W_i = w$ , z changes the treatment in the same direction for everyone. This is also called a no two-way movement condition.
  - ▶ Only partially testable: For each i, only one of z or z' exists (intuition and proxy based on changes in treatment enrollment after changes in  $Z_i$ )

# We identify treatment effects on compliers!

- Exclusion:  $u_i$  and the outcome can be correlated, but the changes in  $Z_i$  not affect  $u_i$  and outcome conditional on  $W_i$ 
  - ▶ In that regard, we need to rewrite our  $y_i(d)$  notation as

$$y_i(d) = \mu(w, d) + \epsilon_i(d)$$

- Relevance: By moving from p(w, z) to some larger p(w, z'), we find compliers, a group of individuals who do not get treated at p(w, z) but do get treated at p(x, z')
  - Also: Always-takers and never-takers
- Monotonicity: Prevents the case where  $u_i < p(w, z)$  when  $Z_i = z$  but  $u_i' > p(x, z') > p(w, z)$  when  $Z_i = z'$ 
  - ► This groups is referred to as defiers
  - $u_i$  moves with  $Z_i$  and in an opposite direction: This violate exclusion as well (and monotonicity is also known as no two-way movement)

# Local average treatment effect: Treatment localized to compliers!

- Narrow the interest to compliers, and get average treatment effect on this group
- Setup
  - ightharpoonup Fix  $W_i = w$
  - $\triangleright$   $Z_i$  will be a binary instrumental variable. Think of this as a variable that affects eligibility but not related to outcome
  - ▶  $D_i(w, z)$  can be characterized as  $D_i(w, z) = \mathbb{I}[u_i < p(w, z)]$ . Note that as z rises, so will p(w, z) due to relevance condition.
  - ►  $Z_i$  itself has no bearing, at least directly, on the outcome. So  $y_i(d) = \mu(w, d) + \epsilon_i(d)$ . So we still have  $(\epsilon_i(1), \epsilon_i(0), u_i) \perp \!\!\! \perp Z_i \mid X_i$ .
- LATE is defined as

$$LATE(w, z, z') = E[y_i(1) - y_i(0)|p(w, z) < u_i < p(w, z'), W_i = w]$$

#### Obtaining LATE from the data: Other group ruled out

Breaking down the equation

$$\begin{split} E[y_{i}|X_{i} = x'] - E[y_{i}|X_{i} = x] &= E[\mathbb{I}[u_{i} < p(x')]y_{i}(1) + \mathbb{I}[u_{i} > p(x')]y_{i}(0)|x'] \\ - E[\mathbb{I}[u_{i} < p(x)]y_{i}(1) + \mathbb{I}[u_{i} > p(x)]y_{i}(0)|x] \\ &= E[\mathbb{I}[u_{i} < p(x')]y_{i}(1) + \mathbb{I}[u_{i} > p(x')]y_{i}(0)] \\ - E[\mathbb{I}[u_{i} < p(x)]y_{i}(1) + \mathbb{I}[u_{i} > p(x)]y_{i}(0)] & (\because \text{ Exclusion}) \\ &= E[(\mathbb{I}[u_{i} < p(x')] - \mathbb{I}[u_{i} < p(x)])y_{i}(1) \\ - (\mathbb{I}[u_{i} > p(x')] - \mathbb{I}[u_{i} < p(x)])y_{i}(0)] \\ &= E[(\mathbb{I}[u_{i} < p(x')] - \mathbb{I}[u_{i} < p(x)])(y_{i}(1) - y_{i}(0))] \\ &= \Pr[\mathbb{I}[u_{i} < p(x')] - \mathbb{I}[u_{i} < p(x')] - \mathbb{I}[u_{i} < p(x)] = 1] \end{split}$$

- $\mathbb{I}[u_i < p(x')] \mathbb{I}[u_i < p(x)] = 0$  for never-takers and always-takers
- Defiers ruled out by monotonicity

#### Obtaining LATE from the data: LATE as Wald

As a result, we get

$$Pr(\mathbb{I}[u_i < \rho(x')] - \mathbb{I}[u_i < \rho(x)] = 1)E[y_i(1) - y_i(0)|\mathbb{I}[u_i < \rho(x')] - \mathbb{I}[u_i < \rho(z)] = 1]$$

$$= Pr(\rho(x) < u_i < \rho(x'))E[y_i(1) - y_i(0)|\rho(x) < u_i < \rho(x')]$$

Therefore, we are able to back out the definition of the LATE and can identify them as

$$LATE(w, z, z') = \frac{E[y_i | X_i = x'] - E[y_i | X_i = x]}{\Pr(p(x) < u_i < p(x'))} = \frac{E[y_i | X_i = x'] - E[y_i | X_i = x]}{p(x') - p(x)}$$

• We can go further: Estimate propensity scores with  $p(w, z) = E[D_i | W_i = w, Z_i = z]$  and get

$$LATE(w, z, z') = \frac{E[y_i|w, z'] - E[y_i|w, z]}{E[D_i|w, z'] - E[D_i|w, z]}$$

#### **Estimating LATE**

- To obtain this from regressions, we follow these steps (parametrically or nonparametrically):
  - 1. Regress *D* on *Z* and other covariates *W* to get  $\widehat{D} = \widehat{p}(w, z)$
  - 2. Regress Y on other covariates W and  $\widehat{D}$ .

The LATE estimator can then be obtained here is called the Wald estimator.

# IV with continuous variation: Marginal treatment effect

- The marginal treatment effect at p(w, z) = p is defined as the treatment effect on individuals whose  $u_i = p(w, z)$
- We can write

$$MTE(p) = E[y_i(1) - y_i(0)|u_i = p]$$

The conditional expectation above is not directly obtainable from the data. Heckman and Vytlacil show that

$$MTE(p) = \frac{\partial E[y_i|p(w,z) = p]}{\partial p}$$

• By changing *p* slightly, we identify 'marginal compliers' who change treatment assignment. MTE measures the treatment effect on this group

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# Deriving MTE, optional

• Let  $G(p) = E[y_i \cdot \mathbb{I}[p(w, z) = p]]$ , which we can rewrite as

$$G(p) = E[y_i(1) \cdot \mathbb{I}[u_i < p(w, z)] \cdot \mathbb{I}[p(w, z) = p] + y_i(0) \cdot \mathbb{I}[u_i > p(w, z)] \cdot \mathbb{I}[p(w, z) = p]]$$
  
=  $E[y_i(1) \cdot \mathbb{I}[u_i < p] \cdot \mathbb{I}[p(w, z) = p]] + E[y_i(0) \cdot \mathbb{I}[u_i > p] \cdot \mathbb{I}[p(w, z) = p]]$ 

• By the exclusion and since  $u_i \sim U[0,1]$  (so  $f(u_i) = 1$ ),

$$E[y_{i}(1) \cdot \mathbb{I}[u_{i} < p] \cdot \mathbb{I}[p(w, z) = p]] = E[y_{i}(1) \cdot \mathbb{I}[u_{i} < p]] \Pr(p(w, z) = p)$$

$$= \int_{0}^{p} E[y_{i}(1)|u = t] dt \Pr(p(w, z) = p)$$

$$E[y_{i}(0) \cdot \mathbb{I}[u_{i} > p] \cdot \mathbb{I}[p(w, z) = p]] = \int_{p}^{1} E[y_{i}(0)|u = t] dt \Pr(p(w, z) = p)$$

# Deriving MTE, optional

Combine the two to get

$$G(p) = E[y_i \cdot \mathbb{I}[p(w, z) = p]] = \left(\int_0^p E[y_i(1)|u = t]dt + \int_p^1 E[y_i(0)|u = t]dt\right) \Pr(p(w, z) = p)$$

• Since  $E[y_i \cdot \mathbb{I}[p(w,z) = p]] = E[y_i|p(w,z) = p] \cdot \Pr(p(w,z) = p)$ , this implies that

$$E[y_i|p(w,z) = p] = \frac{G(p)}{\Pr(p(w,z) = p)} = \int_0^p E[y_i(1)|u = t]dt + \int_p^1 E[y_i(0)|u = t]dt$$

Then, by Leibniz's integral rule

$$\frac{\partial E[y_i|p(w,z)=p]}{\partial p} = E[y_i(1)|u=p] - E[y_i(0)|u=p] = MTE(p)$$

#### **Estimating MTE**

- **1.** Estimate  $p(w, z) = Pr(D_i = 1 | W_i = w, Z_i = z)$
- 2. Regress  $y_i$  on the estimated p(w, z) and  $W_i$  in a flexible setting preferably not just linearly but with some nonlinearities and interaction between  $W_i$  and p(w, z).
- 3. Take a derivative with respect to p. (or local linear estimator)
- 4 For treatment effects, evaluate the  $E[y_i|p(w,z),x]$  at p(w,z)=1 and p(w,z)=0 and identify the difference. (You can obtain  $E[y_i|\cdot]$  by getting the predicted values).

#### Caveats for LATE and MTE

- Z belongs in the treatment equation (relevancy):  $D_i = 1(u_i < p(W_i, Z_i))$
- Z does not belong in the outcome equation (exclusivity):  $y_i(d) = \mu(w, d) + \epsilon_i(d)$
- In other words, we get  $(\epsilon_i(1), \epsilon_i(0), u_i) \perp \!\!\! \perp Z_i | W_i$
- (MTE): p(w, z) should be continuous with z so that derivatives are defined

#### **Testing for CIA condition**

Recall that conditional independence assumption is satisfied when

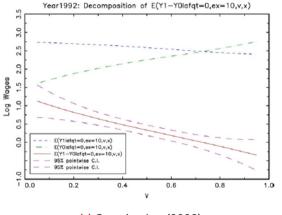
$$(\epsilon_i(1), \epsilon_i(0)) \perp u_i | X_i$$

• In cases where this is true, then the outcomes are independent of  $u_i$  conditional on  $X_i$ .

$$MTE(x,p) = E[Y_i(1) - Y_i(0)|X_i = x, u_i = p] = E[Y_i(1) - Y_i(0)|X_i = x]$$

- We know that  $MTE(x,p) = \frac{\partial E[Y_i|X_i=x,p(w,z)=p]}{\partial p}$
- This suggests that  $E[Y_i|X_i=x,p(x,z)=p]$  is linear in p if CIA holds.
- Thus, it is highly recommended to put polynomial terms of  $p^k$ , k = 1, 2, 3, ... when you estimate marginal treatment effects. Then, test to find whether the nonlinear terms have coefficient zero. This is feasible if you have 3 or more points of Z|W

# MTE is presented in graphs like these



(a) Carneiro, Lee (2009)

(b) Johnson, Taylor (2019)