



Optioning Reference Guide

Updated 8-1-17

Update History

8/1/2017

Updated Navigation Definition by Adding: Any system that requires a cellphone or OnStar service to operate is **NOT** considered navigation.

Updated Sunroof by Adding: Jeep My Sky roof should be optioned as a sunroof.

4/1/2016

Added Bluetooth Definition: The ability to pair a Bluetooth enabled phone wirelessly with a vehicle that allows a user to make hands- free phone calls. **Note:** It is best not to option this feature if you cannot confirm it exists.

Added Adjustable Suspension Definition: A system that allows the driver to manually raise and lower the suspension to alter the overall ride height of the vehicle. **Note:** Driver selected suspension modes (i.e. race, comfort, sport, off-road) are not considered adjustable suspension.

Added Turbo Diesel Definition: Diesel engine with a turbo. An exhaust driven compressor that improves engine performance.

Removed Satellite TV Ready: We no longer option this as a company.

Updated Rear Spoiler Definition to read: Deck lid/trunk/hatch mounted spoiler or wing that spans the full length of the deck lid/trunk/hatch. Should not be used for SUVs, Vans or Trucks.

Updated Quad Seat Definition to read: Second row seats that are separated from each other. Should only be used for SUVs, or Vans.

Updated Shaker 500 Sound to Shaker Auto: Premium Sound across multiple makes/models. Commonly found in Ford. (Refers only to Factory Equipped). **Hint:** Also used for Shaker 500

Updated Fold Away Third Row Definition by Adding: This option should not be used for vehicles whose rear seats fold up and away (i.e. Lexus LX570).

Updated Leatherette Seats Definition by Adding: Softex, MB-Tex, and V-Tex are all manufacture names for leatherette.

Updated Blind Spot Definition by Adding: Honda Lane Watch should not be optioned as Blind Spot.

Updated Panoramic Sunroof by Adding: A Jeep Liberty with a cloth SkySlider roof should also be optioned as Panoramic Sunroof.

Options - Alphabetized



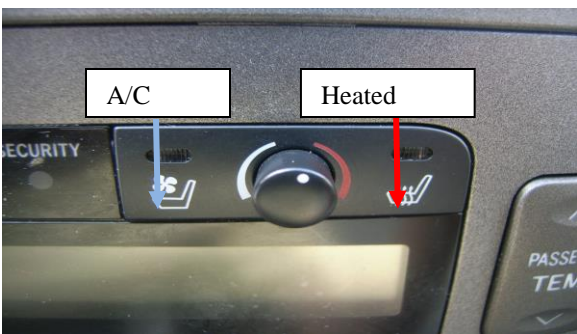


All Options											
Option: Core, Non-Core			Page	Option: Core, Non-Core			Page	Option: Core, Non-Core			Page
ABS Brakes	C	5		Hard Top	C	14		Running Boards	N	23	
Air Conditioning	C	5		Harman Kardon Sound	N	14		Satellite Radio Ready	C	24	
A/C Seat(s)	N	5		Heads Up Display	N	14		Seat Massagers	N	24	
Adjustable Suspension	N	5		Infiniti Sound	N	15		Shaker Sound System	N	24	
Alloy Wheels	C	5		JBL Sound System	N	15		Shaker 1000 Sound System	N	24	
Alpine Audio	N	6		Kenwood Audio	N	15		Side Airbags	C	24	
Alternative fuel	N	6		Kicker Speaker System	N	15		Skylight(s)	C	25	
AM/FM Stereo	C	6		Lane Departure Warning	N	15		Smart Key	N	25	
Audiophile Sound System	N	6		Leather Seats	C	16		SMG Transmission	N	25	
Automated Cruise Control	C	6		Leather & Suede Seats	C	16		Soft Top	C	25	
Automated Parking	N	7		Leatherette Seats	C	16		Sony Sound System	N	25	
Automatic Transmission	C	7		Leatherette & Cloth	C	16		Suede Seats	C	26	
Auxiliary Audio	N	7		Lexicon Audio	N	16		Sunroof(s)	C	26	
Bang & Olufsen	N	7		Long Bed	N	17		Supercharged Engine	N	26	
Barn Doors	N	7		Mach Audio	N	17		Swivel Quad Seats	N	26	
Beats Audio	N	8		Mark Levinson Sound	N	17		Sync System	N	26	
Bed Cover	N	8		Manual Transmission	C	17		Targa	N	27	
Bed Liner	N	8		McIntosh Audio System	N	17		Third Row Seat	C	27	
Blind Spot Monitor	N	8		Memory seat(s)	N	18		THX Sound	N	27	
Bluetooth	N	8		Meridian Audio	N	18		Tow Hitch	N	27	
Blu-ray Video	C	9		Monsoon Sound	N	18		Traction Control	C	27	
Bose Sound System	N	9		Nakamichi Sound System	N	18		T-Top	N	28	
Boston Sound System	N	9		Navigation System	C	18		Turbo Charged Engine	N	28	
Bowers & Wilkins Audio	N	9		No A/C	C	19		Turbo Diesel Engine	N	28	
Burmester Audio	N	9		No Power Steering	N	19		Turbo Supercharged Engine	C	28	
Cassette Player	N	10		Overhead Airbags	C	19		Vinyl Seats	C	28	
CD Audio	C	10		Panoramic Sunroof	C	19		20 Inch Plus wheels	C	29	
Cloth Seats	C	10		Parking Sensors	N	19					
Conversion Van	C	10		Pioneer Sound System	N	20					
Cruise Control	C	10		Power Folding Rear Seats	N	20					
Diesel Engine	C	11		Power Hatch/Decklid	N	20					
Dimension Audio	N	11		Power Locks	C	20					
Dual Rear Wheels	N	11		Power Mirrors	N	20					
DVD Video System	C	11		Power Seat(s)	C	21					
Dynaudio	N	11		Power Sliding Door(s)	N	21					
Entune	N	12		Power Windows	C	21					
Fender Audio	N	12		Quad Seats	N	21					
Fifth Wheel Tow Hitch	N	12		Rear Air Conditioning	C	21					
Flare Side Bed	N	12		Rear Defrost	N	22					
Flex Fuel	N	12		Rear Seat Heaters	N	22					
Fold Away Middle Row	N	13		Rear A/C Seats	N	22					
Fold Away Third Row	N	13		Rear Spoiler	N	22					
4WD / AWD	C	13		Rear Sunshade	N	22					
Front Seat Heaters	C	13		Rear View Camera	N	23					
Full Leather Interior	C	13		Remote Start	N	23					
Full Roof Rack	N	14		Rockford Fosgate	N	23					
Gooseneck Tow Hitch	N	14		Run Flat Tires	N	23					

***Packages** – AutoMation also houses over 50 packages. All packages are considered *Non-Core Options*. These packages vary by make, model, and year. Please utilize the appropriate resources when determining which packages are present.




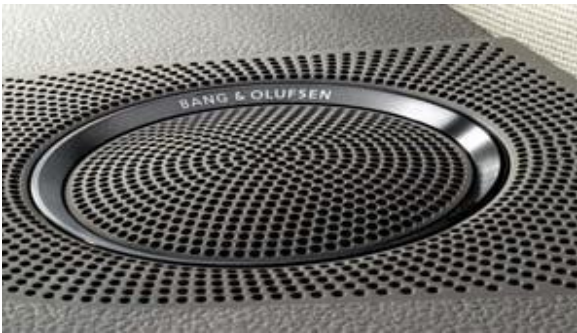

Options - Categorized

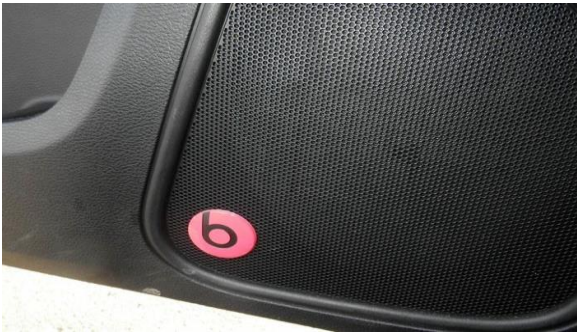




Dash/Steering											
Option: Core, Non-Core		Page		Option: Core, Non-Core		Page		Option: Core, Non-Core		Page	
ABS Brakes	C	5		Lane Departure Warning	N	15		Power Windows	C	21	
Air Conditioning	C	5		Navigation System	C	18		Rear Air Conditioning	C	21	
Automated Cruise Control	C	6		No A/C	C	19		Rear Defrost	N	22	
Automated Parking	N	7		No Power Steering	N	19		Rear View Camera	N	23	
Blind Spot Monitor	N	8		Overhead Airbags	C	19		Remote Start	N	23	
Bluetooth	N	8		Parking Sensors	N	19		Side Airbags	C	24	
Cruise Control	C	10		Power Locks	C	20		Smart Key	N	25	
Heads Up Display	N	14		Power Mirrors	N	20		Traction Control	C	27	
Entertainment Options											
Alpine Audio	N	6		DVD Video System	C	11		Meridian Audio	N	18	
AM/FM Stereo	C	6		Dynaudio	N	11		Monsoon Sound	N	18	
Audiophile Sound System	N	6		Entune	N	12		Nakamichi Sound System	N	18	
Auxiliary Audio	N	7		Fender Audio	N	12		Pioneer Sound System	N	20	
Bang & Olufsen	N	7		Harman Kardon Sound	N	14		Rockford Fosgate	N	23	
Beats Audio	N	8		Infiniti Sound	N	15		Satellite Radio Ready	C	24	
Blu-ray Video	C	9		JBL Sound System	N	15		Shaker Sound System	N	24	
Bose Sound System	N	9		Kenwood Audio	N	15		Shaker 1000 Sound System	N	24	
Boston Sound System	N	9		Kicker Speaker System	N	15		Sony Sound System	N	25	
Bowers & Wilkins	N	9		Lexicon Audio	N	16		Sync System	N	26	
Cassette Player	N	10		Mach Audio	N	17		THX Sound	N	27	
CD Audio	C	10		Mark Levinson Sound	N	17					
Dimension Audio	N	11		McIntosh Audio System	N	17					
Exterior Options											
Alloy Wheels	C	5		Gooseneck Tow Hitch	N	14		Running Boards	N	23	
Barn Doors	N	7		Hard Top	C	14		Skylight(s)	C	25	
Bed Cover	N	8		Long Bed	N	17		Soft Top	C	25	
Bed Liner	N	8		Panoramic Sunroof	C	19		Sunroof(s)	C	26	
Conversion Van	C	10		Power Hatch/Decklid	N	20		Targa	N	27	
Dual Rear Wheels	N	11		Power Sliding Door(s)	N	21		Tow Hitch	N	27	
Fifth Wheel Tow Hitch	N	12		Rear Spoiler	N	22		T-Top	N	28	
Flare Side Bed	N	12		Rear Sunshade	N	22		20 Inch Plus Wheels	C	29	
Full Roof Rack	C	13		Run Flat Tires	N	23					
Mechanical Options											
Alternative fuel	N	6		4WD / AWD	C	13		Turbo Charged Engine	N	28	
Automatic Transmission	C	7		Manual Transmission	C	17		Turbo Diesel Engine	N	28	
Diesel Engine	C	11		SMG Transmission	N	25					
Flex Fuel	N	12		Supercharged Engine	N	26					
Seats											
A/C Seat(s)	N	5		Leather & Suede Seats	C	16		Rear Seat Heaters	N	22	
Cloth Seats	C	10		Leatherette Seats	C	16		Rear A/C Seats	N	22	
Fold Away Middle Row	N	13		Leatherette & Cloth	C	16		Seat Massagers	N	24	
Fold Away Third Row	N	13		Memory seat(s)	N	18		Suede Seats	C	26	
Front Seat Heaters	C	13		Power Folding Rear Seats	N	20		Swivel Quad Seats	N	26	
Full Leather Interior	C	13		Power Seat(s)	C	21		Third Row Seat	C	27	
Leather Seats	C	16		Quad Seats	N	21		Vinyl Seats	C	28	
Packages											
Adjustable Suspension	N	5									



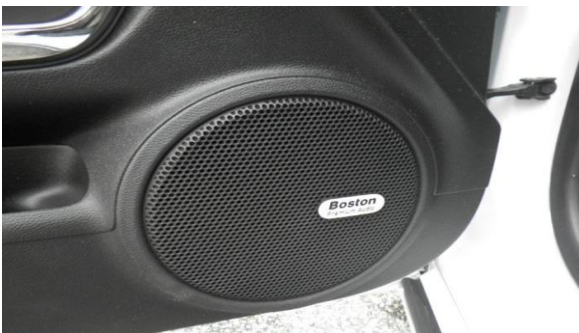

***Packages** – AutoMation also houses over 50 packages. All packages are considered *Non-Core Options*. These packages vary by make, model, and year. Please utilize the appropriate resources when determining which packages are present.






	ABS Brakes	Anti-Lock Braking System.	Step 4 of the standard Optioning process.	Core Option
	Air Conditioning	Air conditioning.	Step 4 of the standard Optioning process.	Core Option
	A/C Seat(s)	Seat with perforations to cool seat back and bottom (must have a control switch mounted on the dash, center console, driver/passenger door or side of the seat track).	Step 2 of the standard Optioning process.	Non-Core Option
	Adjustable Suspension	A system that allows the driver to manually raise and lower the suspension to alter the overall ride height of the vehicle. Note: Driver selected suspension modes (i.e. race, comfort, sport, off-road) are not considered adjustable suspension	Step 4 of the standard Optioning process.	Non-Core Option
	Alloy Wheels	Wheels made of aluminum/magnesium instead of stamped steel. Also includes wheels that have chrome/plastic covers over an alloy wheel (i.e. Prius, RAM, Explorer, and Edge). Refer to the invoice guides for clarification.	Step 1 of the standard Optioning process.	Core Option






	Alpine Sound System	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Alternative Fuel	Some examples of alternative fuels would include: Propane, Bio-Diesel, Compressed Natural Gas (CNG), Hydrogen (Fuel Cell), Solar, and Fully electric. This should not be used for Hybrid vehicles.	Step 6 of the standard Optioning process.	Non-Core Option
	AM/FM Stereo	Electronic system that broadcasts information from radio waves.	Step 4 of the standard Optioning process.	Core Option
	Audiophile Sound System	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Automated Cruise Control	Front mounted sensors that automatically slow a vehicle when approaching other vehicles and automatically maintains a safe distance from other vehicles (also called Intelligent Cruise Control, Active Cruise Control).	Step 4 of the standard Optioning process.	Core Option






	Automated Parking	Self or Assisted parking technology.	Step 4 of the standard Optioning process.	Non-Core Option
	Automatic Transmission	Automatic Transmission.	Step 4 of the standard Optioning process.	Core Option
	Auxiliary Audio	Any possible connection to external audio source (Cord, USB, Red/Yellow/White cable, Plug). Products may differ. Hint: Inputs are located on the radio, in and behind the center armrest, storage areas in the center console and in the glove box.	Step 4 or Step 6 of the standard Optioning process.	Non-Core Option
	Bang & Olufsen Audio	Premium Sound across multiple makes/models. Commonly found on Audi. (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Barn Doors	Rear doors (trunk) on sport utilities or vans that are split vertically.	Step 1 of the standard Optioning process.	Non-Core Option

	Beats Audio System	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Bed Cover	Hard or soft cover spanning the length and width of a truck bed.	Step 1 of the standard Optioning process.	Non-Core Option
	Bed Liner	"Spray in" or plastic bed liner spanning the entire bed of a truck. Should not be used for trucks with composite (plastic) beds (i.e. Avalanche, Ridgeline, Tacoma).	Step 1 of the standard Optioning process.	Non-Core Option
	Blind Spot Monitor	Sensor device that detects other vehicles. Hint: Symbols can be located on the mirror, door or dash. There are many symbols used to indicate this option. Note: Honda Lane Watch should not be optioned as Blind Spot.	Step 4 of the standard Optioning process.	Non-Core Option
	Bluetooth	The ability to pair a Bluetooth enabled phone wirelessly with a vehicle that allows a user to make hands- free phone calls. Note: It is best not to option this feature if you cannot confirm it exists.	Step 4 of the standard Optioning process.	Non-Core Option






	Blu-ray Video System	Vehicle with a Video Monitor and Blu-ray player (Refers to the rear seating area). Hint: You will see the symbol on the Blu-ray player. 	Step 5 of the standard Optioning process.	Core Option
	Bose Sound System	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Boston Sound System	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Bowers & Wilkins Audio	Premium Sound across multiple makes/models. Commonly found on Jaguars. (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Burmester Audio	Premium sound commonly found in Porsche and Mercedes	Step 4 of the standard Optioning process.	Non-Core Option






	Cassette Player	Electronic equipment for playing cassettes.	Step 4 of the standard Optioning process.	Non-Core Option
	CD Audio	A CD Player having the ability to hold and play a single and/or multiple CDs. Located in the dash, glove box, trunk, center console or under a seat.	Step 4 of the standard Optioning process.	Core Option
	Cloth Seats	Seating material made from cloth. When multiple seating materials are present (excluding Leatherette & cloth) select the material that covers the majority of the seat.	Step 2 of the standard Optioning process.	Core Option
	Conversion Van	Van that was converted/upgraded by a company other than the original manufacturer of the vehicle.	Step 1 of the standard Optioning process.	Core Option
	Cruise Control	A system available for some automobiles that automatically maintains a vehicle's speed.	Step 4 of the standard Optioning process.	Core Option




	Diesel Engine	Normally aspirated Diesel motor. Should <u>not</u> be used on vehicles from the early 90's and newer (Use Turbo Diesel).	Step 6 of the standard Optioning process.	Core Option
	Dimension Audio	Premium Sound across multiple makes/models. Commonly found in Hyundai. (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Dual Rear Wheels	Dual rear wheels (four on the rear axle).	Step 1 of the standard Optioning process.	Non-Core Option
	DVD Video System	Vehicle with a Video Monitor and DVD player (Refers to the rear seating area).	Step 5 of the standard Optioning process.	Core Option
	Dynaudio	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option






	Entune	Toyota interactive multimedia system. Includes Voice recognition, Bluetooth technology, and mobile applications. See manufacturer website for further details.	Step 4 of the standard Optioning process.	Non-Core Option
	Fender Audio	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Fifth Wheel Tow Hitch	Complete assembly that is located in the middle of the bed and is a raised platform.	Step 1 of the standard Optioning process.	Non-Core Option
	Flare-Side Bed	Pickup truck bed with little or no wheel wells in the bed. The exterior body of the truck "flares out" to cover wheels.	Step 1 of the standard Optioning process.	Non-Core Option
	Flex Fuel	A flexible-fuel vehicle (FFV) is an automobile that can typically use different sources of fuel, either mixed in the same tank or with separate tanks and fuel systems for each fuel. A common example is the vehicle that can accept gasoline mixed with varying levels of bioethanol (gasohol).	Step 6 of the standard Optioning process.	Non-Core Option



	Fold-Away Middle Row	Middle seats that fold completely flat for full cargo area. (Used for Chrysler & Dodge Minivans ONLY, "Stow N Go").	Step 5 of the standard Optioning process.	Non-Core Option
	Fold-Away Third Row	Rear seats that fold flat / down to create more cargo area. Third Row Seat should also be selected. Seat is not removable from the vehicle. Note: This option should not be used for vehicles whose rear seats fold up and away (i.e. Lexus LX570).	Step 6 of the standard Optioning process.	Non-Core Option
	4WD / AWD	4WD = A vehicle that operates as 2WD (Front or Rear Wheel Drive) until 4WD is manually selected using a switch and/or button. AWD = All 4 wheels can receive power as needed (fulltime and/or automatic without driver control). Also known as "Full-time 4WD". Typically, no switch/button is	Step 4 of the standard Optioning process.	Core Option
	Front Seat Heaters	Heated front seats (must have control switch mounted on dash, center console, driver/passenger door or side of seat track).	Step 2 of the standard Optioning process.	Core Option
	Full Leather Interior	Full leather seats plus a leather dashboard and in some cases the headliner This option should only be added if it is an extra charge from the manufacturer. Typically reserved for higher end luxury vehicles (i.e. Porsche and BMW products, Audi A8). Please see invoice guide for	Step 4 of the standard Optioning process.	Core Option


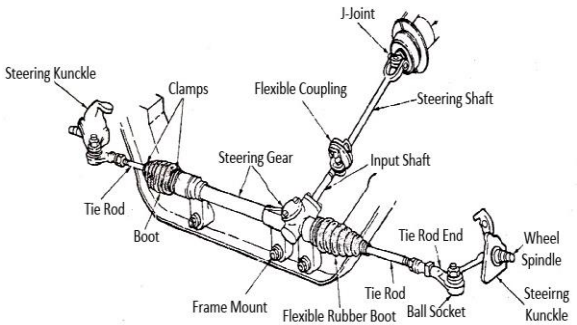



	Full Roof Rack	Roof mounted bars going lengthwise AND crosswise of vehicle (MUST have at least 2 cross bars to be a roof rack). Hint: Check side roof rails for retractable crossbars (i.e. Chrysler and Dodge product).	Step 1 of the standard Optioning process.	Core Option
	Gooseneck Tow Hitch	Having a trailer hitch (ball) in the middle of the bed on a truck and is generally flush mounted.	Step 1 of the standard Optioning process.	Non-Core Option
	Hard Top	Convertible with a fiberglass or steel top.	Step 1 of the standard Optioning process.	Core Option
	Harman Kardon Sound	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Heads Up Display	LCD reflection in the windshield to display vital engine statistics and/or speed. Hint: Check the dash for a projector.	Step 4 of the standard Optioning process.	Non-Core Option






	Infinity Sound System	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	JBL Sound System	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Kenwood Audio	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Kicker Speaker System	Premium Sound across multiple makes/models. Commonly found on Chrysler/Dodge SRT models and 300 "DUB" Edition. (Refers only to Factory Equipped). Hint: Check in the trunk.	Step 4 of the standard Optioning process.	Non-Core Option
	Lane Departure Warning	Warns a driver when the vehicle begins to move out of its lane. There are many symbols used to indicate this option. Hint: Look for a forward facing camera in the rear view mirror.	Step 4 of the standard Optioning process.	Non-Core Option






	Leather Seats	Seating Material made from leather (includes the seat bolsters AND seating surface). When multiple seating materials are present (excluding Leather & Suede) select the material that covers the majority of the seat.	Step 2 of the standard Optioning process.	Core Option
	Leather & Suede Seats	Leather seats with suede inserts on the seating surfaces.	Step 2 of the standard Optioning process.	Core Option
	Leatherette Seats	Synthetic leather used to simulate leather seats. Hint: Leatherette has more elasticity than leather so it will stretch when pulled. Hint: Softex, MB-Tex, and V-Tex are all manufacture names for leatherette.	Step 2 of the standard Optioning process.	Core Option
	Leatherette and Cloth	Leatherette seats with cloth inserts on the seating surfaces.	Step 2 of the standard Optioning process.	Core Option
	Lexicon Audio	Premium Sound across multiple makes/models. Commonly found on Hyundai Genesis. (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option






	Long Bed	Extended truck bed, relative to the base-sized bed (model-specific lengths).	Step 1 of the standard Optioning process.	Non-Core Option
	Mach Audio System	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Mark Levinson Sound	Premium Sound across multiple makes/models. Commonly seen on Lexus. (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Manual Transmission	Transmission with a clutch and gear lever.	Step 4 of the standard Optioning process.	Core Option
	McIntosh Audio System	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option






	Memory Seat(s)	Power seat(s) that can store at least two seating positions. Some models integrate this feature into the remotes (GM, JEEP).	Step 2 of the standard Optioning process.	Non-Core Option
	Meridian Audio	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Monsoon Sound	Premium Sound across multiple makes/models. Commonly found on Pontiac. (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Nakamichi Sound System	Premium Sound across multiple makes/models. Commonly found in Lexus. (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Navigation System	Electronic map system Note – Any system that requires a cellphone or OnStar service to operate is NOT considered navigation.	Step 4 of the standard Optioning process.	Core Option






	No A/C	Used to highlight a car that usually has Air Conditioning but does not in this circumstance.	Step 4 of the standard Optioning process.	Core Option
	No Power Steering	Used to highlight a car manufactured without power steering.	Step 4 of the standard Optioning process.	Non-Core Option
	Overhead Airbags	Curtain Airbags Mounted at "A" pillar or along roof area inside vehicle. Overhead Airbags can also be located on the Top of "B" or "C" pillars along the roof area inside vehicle.	Step 3 of the standard Optioning process.	Core Option
	Panoramic Sunroof	One sunroof that spans the majority of a vehicle's roof and has the ability to tilt or open (may appear as two separate roofs from the inside). Note: A Jeep Liberty with a cloth SkySlider roof should also be optioned as Panoramic Sunroof.	Step 4 of the standard Optioning process.	Core Option
	Parking Sensors	Sensors that emit an audible and/or visual warning when within a certain distance of an object. Can be in the front and/or rear of the vehicle. Hint: Some vehicles use sonar so you will not see indications of the feature on the bumpers.	Step 4 of the standard Optioning process.	Non-Core Option






	Pioneer Sound System	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Power Folding Rear Seats	Power operated third row seat(s) that completely fold flat for a level cargo area (i.e. Expedition, Navigator). "Third Row Seat" should also be selected.	Step 6 of the standard Optioning process.	Non-Core Option
	Power Hatch / Decklid	Power operated tailgate (hatch) or decklid (trunk) that can be opened & closed with a button/remote or proximity (different from power release).	Step 6 of the standard Optioning process.	Non-Core Option
	Power Locks	Electronic system that locks/unlocks all doors on a vehicle with a push of a button (key fob or in vehicle) or turn of the key in the driver's door.	Step 2 of the standard Optioning process.	Core Option
	Power Mirrors	Electronic system that allows adjustment to the side mirrors. *The symbol represents a heated mirror.	Step 2 of the standard Optioning process.	Non-Core Option






		Power Seat(s)	Single or dual front seat(s) that can move in at least four directions with the use of buttons (must include power front to back movement).	Step 2 of the standard Optioning process.	Core Option
		Power Sliding Door(s)	Vans equipped with rear doors that are power operated (single or dual).	Step 4 of the standard Optioning process.	Non-Core Option
		Power Windows	Electronic system that allows the windows to roll up/down with the push of a button.	Step 2 of the standard Optioning process.	Core Option
		Quad Seats	Second row seats that are separated from each other. Should only be used for SUVs, or Vans.	Step 5 of the standard Optioning process.	Non-Core Option
		Rear Air Conditioning	Independent controls (in front or rear of vehicle) for temperature AND fan speed(s) with vents that direct air to the second and/or third row passengers. Should only be used on SUVs, Vans and Crossovers.	Step 5 of the standard Optioning process.	Core Option






	Rear Defrost	Electric heating system to assist in the melting of ice, sleet and condensation from the rear window.	Step 1 of the standard Optioning process.	Non-Core Option
	Rear Seat Heaters	Heated rear seats. Hint: look behind the center console, rear doors or rear armrest.	Step 5 of the standard Optioning process.	Non-Core Option
	Rear A/C Seats	Air conditioned rear seats. Hint: look behind the center console, rear doors or armrest.	Step 5 of the standard Optioning process.	Non-Core Option
	Rear Spoiler	Deck lid/trunk/hatch mounted spoiler or wing that spans the full length of the deck lid/trunk/hatch. Should not be used for SUVs, Vans or Trucks.	Step 1 of the standard Optioning process.	Non-Core Option
	Rear Sun Shade	Rear window or side mounted shade(s) to reduce light from entering. Can be manual and/or powered.	Step 4 of the standard Optioning process.	Non-Core Option


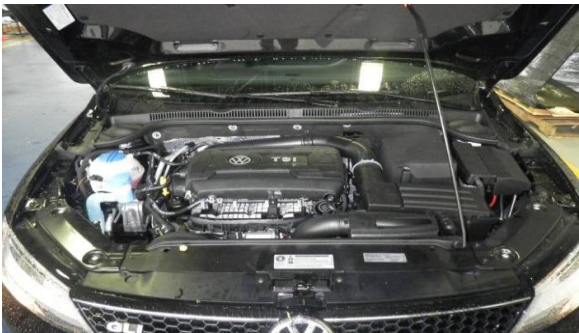


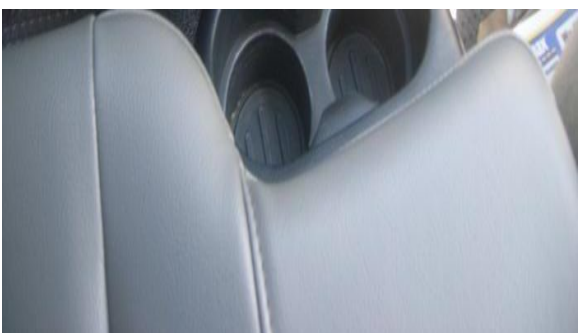
	Rear View Camera	<p>A camera that displays video from behind the vehicle. Image is displayed on the Radio/Navigation screen or the rearview mirror.</p>	Step 4 of the standard Optioning process.	Non-Core Option
	Remote Start	<p>A remote start FOB allows the user to start the vehicle without entering the vehicle.</p> <p>*Some models require pressing lock three times, holding on the third.</p>	Step 1 of the standard Optioning process.	Non-Core Option
	Rockford Fosgate Sound	<p>Premium Sound across multiple makes/models (Refers only to Factory Equipped).</p>	Step 4 of the standard Optioning process.	Non-Core Option
	Run Flat Tires	<p>Tires that can be driven for short distances with zero air pressure...also Michelin's PAX system. (Usually indicated on the tire's side wall as RFT, RSC, EMT, etc.)</p>	Step 1 of the standard Optioning process.	Non-Core Option
	Running Boards	<p>Side mounted steps or step bars used for entering and exiting a vehicle</p>	Step 1 of the standard Optioning process.	Non-Core Option



	<p>Satellite Radio Ready</p>	<p>Radio where satellite receiver module is already installed, but consumer must subscribe to the service. (Must have preview channels or information displaying how to register, not just a SAT button).</p> <p>Hint: Check the “Radio” and/or “Aux” buttons when inspecting for this option.</p>	<p>Step 4 of the standard Optioning process.</p>	<p>Core Option</p>
	<p>Seat Massagers</p>	<p>Vibrating controls that massage the driver and/or passenger.</p>	<p>Step 2 of the standard Optioning process.</p>	<p>Non-Core Option</p>
	<p>Shaker Sound System</p>	<p>Premium Sound across multiple makes/models. Commonly found in Ford. (Refers only to Factory Equipped).</p> <p>Hint: Also used for Shaker 500</p>	<p>Step 4 of the standard Optioning process.</p>	<p>Non-Core Option</p>
	<p>Shaker 1000 Sound System</p>	<p>Premium Sound across multiple makes/models. Commonly found in Ford. (Refers only to Factory Equipped).</p>	<p>Step 4 of the standard Optioning process.</p>	<p>Non-Core Option</p>
	<p>Side Airbags</p>	<p>Side mounted airbags either in the seat or door.</p>	<p>Step 3 of the standard Optioning process.</p>	<p>Core Option</p>

	Skylight(s)	Having a glass panel or panels in the roof that does not open. (EX. Nissan Maxima, Jeep Commander)	Step 4 of the standard Optioning process.	Core Option
	Smart Key	Remote or proximity key that gives the driver the ability to lock and unlock the car without having to press a button on the remote. Best described as "Key in pocket, open door." Smart key only refers to the entry of the vehicle.	Step 1 and 4 of the standard Optioning process.	Non-Core Option
	SMG Transmission	Sequential Manual Gearbox – available on some BMW models.	Step 4 of the standard Optioning process.	Non-Core Option
	Soft Top	Convertible with vinyl or cloth material top with clear windows.	Step 1 of the standard Optioning process.	Core Option
	Sony Sound System	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option

	Suede Seats	Seating Material made from suede (includes the seat bolsters AND seating surface).	Step 2 of the standard Optioning process.	Core Option
	Sunroof(s)	Solid or glass panel(s) that can be opened. Located in the roof of a vehicle. If more than one is present, each panel can be controlled independently. Hint - Jeep My Sky roof should be optioned as a sunroof.	Step 4 of the standard Optioning process.	Core Option
	Supercharged Engine	Supercharged engine. A belt driven compressor that improves engine performance.	Step 6 of the standard Optioning process.	Non-Core Option
	Swivel Quad Seats	Quad Seats that have the ability to face forwards or backwards. Usually accompanied by a small table. (i.e. Grand Caravan, Town & Country, Volkswagen Routan or Eurovan)	Step 5 of the standard Optioning process.	Non-Core Option
	Sync System	Ford and Lincoln interactive multimedia system. Includes voice activation and Bluetooth technology. See manufacturer website for further details.	Step 4 of the standard Optioning process.	Non-Core Option

	Targa	A glass or painted roof panel (one piece) over the drive and passenger that is removable. (i.e. Corvette, Porsche 911, Supra)	Step 1 of the standard Optioning process.	Non-Core Option
	Third Row Seat	Third row seat usually found in SUV's, Vans and some crossovers.	Step 5 of the standard Optioning process.	Core Option
	THX Certified Audio	Premium Sound across multiple makes/models (Refers only to Factory Equipped).	Step 4 of the standard Optioning process.	Non-Core Option
	Tow Hitch	A receiver attached to the rear of a vehicle and mounted to the frame.	Step 1 of the standard Optioning process.	Non-Core Option
	Traction Control	ABS/engine computer module to control slipping (indicated either by a switch or a light on the dash).	Step 4 of the standard Optioning process.	Core Option

	T-Top	Vehicle that is equipped with 2 glass roof panels over driver and passenger that can be removed. (i.e. Camaro, 300ZX)	Step 4 of the standard Optioning process.	Non-Core Option
	Turbo Charged Engine	Gas engine with turbo. An exhaust driven compressor that improves engine performance.	Step 6 of the standard Optioning process.	Non-Core Option
	Turbo Diesel Engine	Diesel engine with a turbo. An exhaust driven compressor that improves engine performance.	Step 6 of the standard Optioning process.	Non-Core Option
	Turbo Supercharged Engine	Gas engine with a turbo and a supercharger. Also referred to as twin-charged. Can be found in Audi, Volvo and Volkswagen	Step 6 of the standard Optioning process.	Non-Core Option
	Vinyl Seats	Seating material on base-type vehicles, work trucks etc.	Step 2 of the standard Optioning process.	Core Option

	<p>20 Inch Plus Wheels</p>	<p>Alloy wheels that are at least 20 inches in Diameter on the rear axle. This option should accompany the alloy wheels option.</p> 	<p>Step 1 of the standard Optioning process.</p>	<p>Core Option</p>
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