### Rules of Training

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| Purpose | Set expectations for sales rep behavior during the Live Training week.   * Everyone is a professional * We are all here for the same reason, to succeed * The Live Training week is very intense, we have a lot of material to cover in a short time |

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| Attendance | Be on time for the start of all training days. The training day’s start time is on your class schedule.  Be on time returning from breaks and lunch.  Do not leave before you are dismissed by the instructor at the end of the day. |

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| Professional Conduct | Enjoy your time in NYC but come to class every day in peak shape ready to learn. Very important.  Respect your instructors and fellow classmates. |

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| Participation | Participate fully during class discussions and role play activities.  The best way to improve your knowledge and skills is to actually do it. |

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| Progress Updates | Formal progress updates will be provided to your RVP / SM during the week.  Any performance issues, your RVP / SM will be informed immediately.  Ensure we provide your management with the best updates possible. |
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