

GreenLeaf Organics Ltd.

Annual Report for the Year Ended December 31, 2023

GreenLeaf Organics Ltd.

Annual Report

Year Ended December 31, 2023

Registered Office: Unit 5, Willowbrook Industrial Estate, Reading, RG2 0TD

Company Registration No: 09876543

GreenLeaf Organics Ltd.

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Letter from the CEO - Jane Doe

Dear Stakeholders,

It is with great pleasure that I present the Annual Report for GreenLeaf Organics Ltd. for the year ended December 31, 2023. This past year has been one of significant growth and achievement for our company, driven by our unwavering commitment to providing high-quality, sustainable organic products to our valued customers.

We saw a remarkable 40% increase in turnover, reaching GBP 3,500,000, and a net profit of GBP 450,000. These results reflect the hard work of our dedicated team, the loyalty of our customers, and the growing consumer demand for healthy, ethically sourced food.

During 2023, we successfully launched two new organic juice lines, expanded our distribution network to include 'HealthyHarvest' retail chains, and continued to invest in sustainable farming practices. Our focus remains on innovation, quality, and environmental responsibility.

Looking ahead, we are excited about the opportunities for further expansion. We are actively planning significant investments to enhance our production capabilities, including a new state-of-the-art bottling and packaging line, to meet the escalating demand for our products and to further broaden our market reach. This strategic investment, estimated at around GBP 750,000, is central to our growth plans for the coming years.

Thank you for your continued support of GreenLeaf Organics Ltd.

Sincerely,

Jane Doe

CEO, GreenLeaf Organics Ltd.

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Our Company & Mission

GreenLeaf Organics Ltd. is a leading producer of certified organic food and beverages in the UK. Founded with the vision of making healthy, delicious, and sustainably produced food accessible to everyone, we have grown from a small local enterprise into a recognized brand synonymous with quality and integrity.

Our Mission:

To nourish our customers and the planet by cultivating and crafting the finest organic products, adhering to the highest standards of quality, sustainability, and ethical practices.

Our Values:

- Quality: Uncompromising standards from farm to table.
- Sustainability: Protecting the environment for future generations.
- Integrity: Transparency and honesty in all our dealings.
- Community: Supporting local farmers and fostering healthy lifestyles.

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Operational Highlights 2023

The year 2023 was marked by several key operational achievements:

- **Production Increase:** Scaled up production capacity by 25% across our core product ranges to meet growing demand.
- **New Product Launches:** Successfully introduced two new lines of organic cold-pressed juices and a range of gluten-free organic snacks.
- **Expanded Distribution:** Secured new partnerships with national retail chain 'HealthyHarvest' and several independent health food stores, increasing our product availability by 30%.
- **Sustainability Initiatives:** Implemented a new water recycling program at our primary processing facility, reducing water consumption by 15%. Transitioned to 100% recyclable packaging for 70% of our product lines.
- **Quality Assurance:** Maintained our Grade AA BRCGS Food Safety Certification and received the "Organic Excellence Award 2023" from the National Organic Producers Association (fictional).
- **Team Growth:** Expanded our dedicated team by 15%, particularly in production and quality control, to support our growth trajectory.

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Financial Highlights 2023

GreenLeaf Organics Ltd. delivered a strong financial performance in 2023, demonstrating robust growth and profitability.

Key Financial Metrics:

- Turnover: GBP 3,500,000 (a 40% increase from 2022)
- Gross Profit: GBP 1,600,000 (Gross Profit Margin: 45.7%)
- Operating Profit: GBP 600,000
- Net Profit: GBP 450,000 (a 25% increase from 2022)
- Net Asset Position: Healthy and strengthening, supporting future investments.

This performance underscores the company's strong market position and effective operational management.

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Simplified Financial Statements

Statement of Profit & Loss

Description	Year Ended Dec 31, 2023
Revenue (Turnover)	GBP 3,500,000
Cost of Goods Sold	GBP -1,900,000
Gross Profit	GBP 1,600,000
Operating Expenses	GBP -1,000,000
Operating Profit	GBP 600,000
Interest Expense (Net)	GBP 50,000
Profit Before Tax	GBP 550,000
Tax Expense	GBP -100,000
Net Profit for the Year	GBP 450,000

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Simplified Financial Statements (Continued)

Statement of Financial Position (Balance Sheet) - Assets

Description	As at Dec 31, 2023
ASSETS	
Current Assets	
Cash & Cash Equivalents	GBP 300,000
Accounts Receivable	GBP 450,000
Inventory	GBP 250,000
Total Current Assets	GBP 1,000,000
Non-Current Assets	
Property, Plant & Equipment (Net)	GBP 1,500,000
Total Non-Current Assets	GBP 1,500,000
TOTAL ASSETS	GBP 2,500,000

Statement of Financial Position (Balance Sheet) - Liabilities & Equity

Description	As at Dec 31, 2023
LIABILITIES & EQUITY	
Current Liabilities	
Accounts Payable	GBP 300,000
Short-Term Debt	GBP 100,000
Total Current Liabilities	GBP 400,000
Non-Current Liabilities	
Long-Term Debt	GBP 700,000
Total Non-Current Liabilities	GBP 700,000
TOTAL LIABILITIES	GBP 1,100,000
Equity	
Share Capital	GBP 500,000
Retained Earnings	GBP 900,000
TOTAL EQUITY	GBP 1,400,000
TOTAL LIABILITIES & EQUITY	GBP 2,500,000

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Future Outlook & Strategy

GreenLeaf Organics Ltd. is poised for continued growth in the expanding organic food market. Our strategy for the coming years focuses on three key pillars:

1. Capacity Expansion & Efficiency:

As mentioned by our CEO, a primary focus is the investment of approximately GBP 750,000 in a new, automated bottling and packaging line. This will significantly increase our production capacity for high-demand products like organic juices and sauces, reduce per-unit costs, and improve overall operational efficiency. This project is expected to be commissioned by Q3 2024.

2. Market Development & Product Innovation:

We will continue to explore new product categories that align with our brand ethos and consumer trends. Further expansion into national retail channels and exploration of export markets are key objectives. We aim to increase our market share by 5% in the next two years.

3. Strengthening Sustainability Practices:

We are committed to becoming a leader in sustainable organic food production. Future initiatives include achieving carbon neutrality in our operations by 2028 and expanding our support for local organic farming cooperatives.

We are confident that these strategic initiatives will deliver sustainable value for our stakeholders and further solidify GreenLeaf Organics Ltd.'s position as a trusted name in organic foods.

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Contact Information

GreenLeaf Organics Ltd.

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