

Foreign Ships in U.S. Waters

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Transportation Networks and the Spatial Distribution of Economic Activity © NBER

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Motivation

- The U.S. once dominated global shipbuilding and maintained a large U.S.-flagged fleet
- Today, U.S. trade relies heavily on **foreign-built** and **foreign-operated** ships
- Rising geopolitical risk has prompted scrutiny of *foreign investment in critical infrastructure* and policy proposals (e.g. Section 301 surcharges, differentiated **port call fees**) aimed at China-linked vessels
- Foreign supply can *raise efficiency* (scale) but may *weaken reliability* and create *national-security* exposure.

This paper:

How exposed is U.S. trade to foreign fleets, what are the welfare effects of port call fees, and what are the risks of foreign dependence in critical infrastructure?

This Paper

- **Evidence**
 - ▶ New data that combine stock of global fleet, global port rotations and dis-aggregated US import records
 - ▶ Document the global distribution of ships across builder and operator countries
 - ▶ Quantify U.S. exposure in the import profile to foreign ships
- **Model: Quantitative model of global shipping**
 - ▶ QSM that features **dis-aggregate shipping equilibria** stemming from:
 - Endogenous **shipping supply** to the global market (i.e. shipbuilding) and to individual edges (i.e. operators)
 - Endogenous **shipping demand** (i.e. spatial equilibrium with endogenous routing)
 - ▶ Closed-form expressions for **incidence** of shipping fees
 - ▶ Risk in shipping and reliability of infrastructure (not today)
[Newbery & Stiglitz \(1981,1984\)](#), [Clayton, Maggiori & Schreger \(2024\)](#)
- **Quantitative analysis**
 - ▶ **Today:** Incidence of proposed U.S. port call fees (Section 301)
 - ▶ In progress: Quantitative evaluation of efficiency-reliability trade-off and geoeconomic interactions on critical infrastructure

What We Find

- **Exposure & concentration**

- ▶ East Asia dominates shipbuilding; China's share is rising fastest.
- ▶ U.S. imports rely on foreign *built* and *operated* fleets.

- **Scale & prices**

- ▶ Larger vessels ↓ \$ /TEU (strong *size economies*).
- ▶ At fixed size/class, China-built ships are generally cheaper.

- **Policy incidence**

- ▶ *National EV*: About **\$3.43 bn (0.01% of GDP)** in **October 2025**, rising to **\$6.17 bn (0.02%)** by **April 2028**.
- ▶ *Heterogeneity*: Biggest impacts on China-reliant lanes and goods.
- ▶ *Adjustment*: Re-routing/substitution may soften, but don't remove, costs.

Related Literature

- **Transport networks in spatial eqm:** *We embed foreign-owned transport supply into a spatial GE network and quantify GE incidence of targeted fleet shocks.*

Allen & Arkolakis (2014, 2022), Fajgelbaum & Schaal (2017, 2020), Fan & Luo (2020), Fan, Lu & Luo (2021), Jaworski, Kitchens & Nigai (2023), Bonadio (2022), Cosar & Fajgelbaum (2016), Cosar & Demir (2016), Tsivanidis (2019, 2022), Kreindler & Miyauchi (2022), Miyauchi, Nakajima & Redding (2022), Almagro, Barbieri, Castillo, Hickok & Salz (2022), Fuchs & Wong (2025),

- **Shipping & maritime trade:** *We combine endogenous shipping supply and demand into dis-aggregated quantitative model of global trade*

Kalouptsidi (2014), Brancaccio, Kalouptsidi & Papageorgiou (2020), Kalouptsidi, Jia Barwick & Zahur (2023,2024), Heiland, Moxnes, Ulltveit-Moe & Zi (2023), Ganapati, Wong & Ziv (2022), Wong (2022), Brooks, Gendron-Carrier & Rua (2018), Ducruet, Notteboom & Rodrigue (2020), Notteboom & Rodrigue (2008, 2011), Cristea, Hummels, Puzzello & Avetisyan (2013), Shapiro (2016), Lugovskyy, Skiba & Terner (2022), Feyrer (2009, 2011), Hummels & Schaur (2013), Cosar & Demir (2016), Dunn & Leibovici (2025)

- **Geoeconomics:** *We operationalize geoeconomic dependence on foreign-controlled transport in a calibrated GE model and evaluate resilience–efficiency policy trade-offs.*

Farrell & Newman (2019, 2024), Blackwill & Harris (2016), Baldwin (2022), Rodrik (2024), Rodrik & Sabel (2020), Antràs (2020, 2022), Bonadio, Huo, Levchenko & Pandalai-Nayar (2021), Freund, Maliszewska & Mattoo (2021), Grossman, Helpman & Lhuillier (2023), Adamopoulos & Leibovici (2025), Gawande, Krishna & Olarreaga (2009), Levy (1997), Maggi & Rodríguez-Clare (2007)

Evidence

Global Distribution of Ships

- **Questions**

- ① What is the distribution of the **global containership fleet** across builder countries?
- ② What is the exposure of the **U.S. import profile** to foreign fleets?

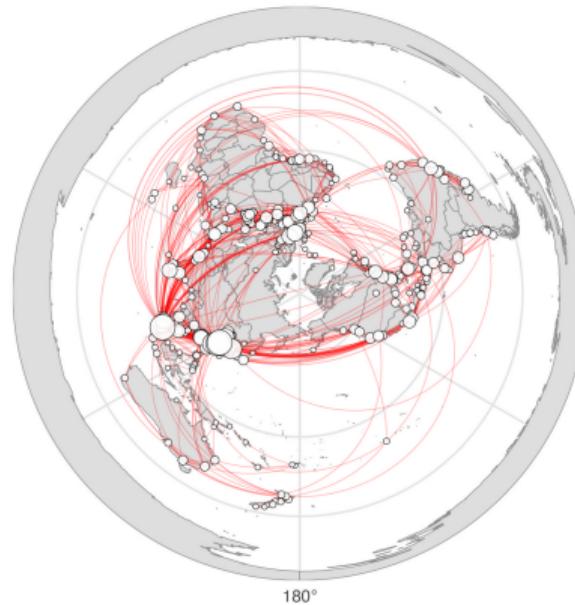
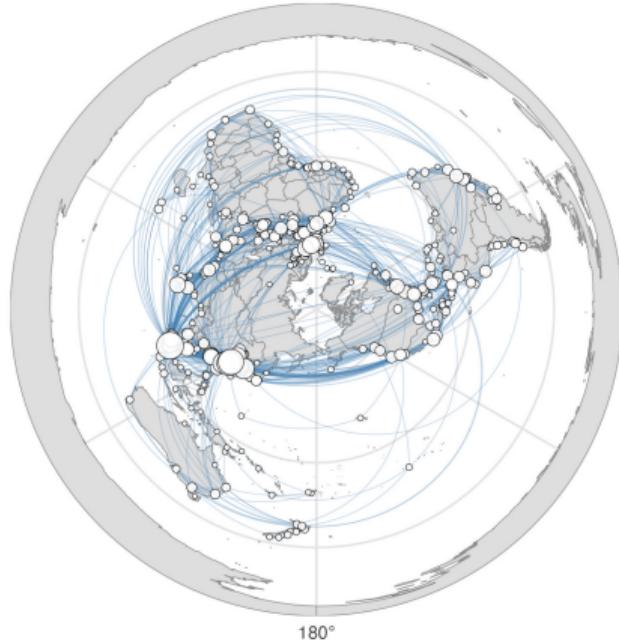
- **Data**

- ▶ **Clarksons SIN:** vessel-level registry of all active containerships (2025 cross-section) Data Construction

 - Variables: ship size, age (vintage), **builder country**, and full **port rotation**.

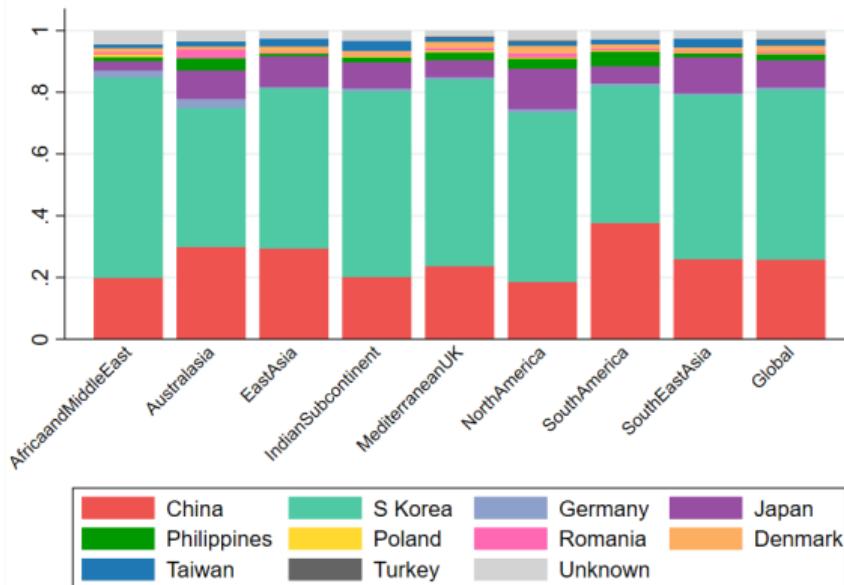
- ▶ We use each vessel's port rotation to identify the countries it regularly serves.
Each ship thus contributes exposure to all countries on its route.
- ▶ For every country, compute share of total ship capacity (*TEUs*) **built** in each country.

Global Distribution of Shipbuilding Countries: by Trade Lanes



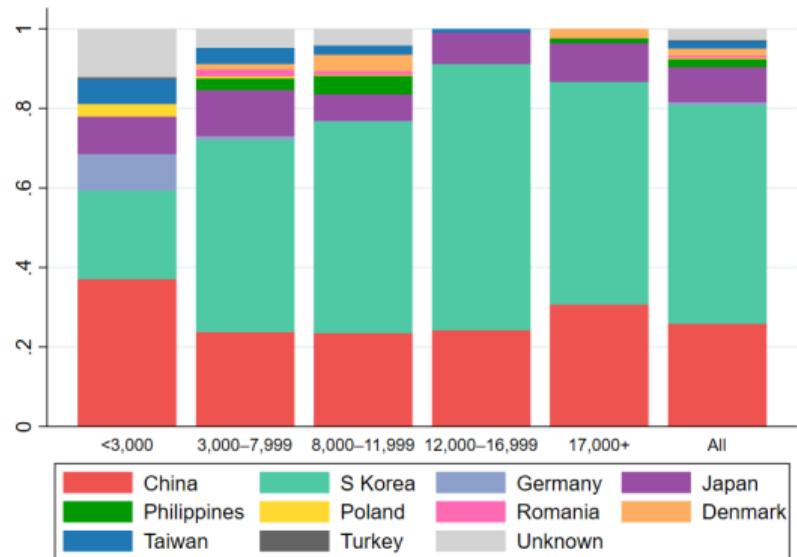
- Chinese shipping present across all major shipping lanes Shares
- Particularly prevalent in the most crucial lanes (Asia-Europe, Asia-North America) and most significant entrepôts

Global Distribution of Shipbuilding Countries

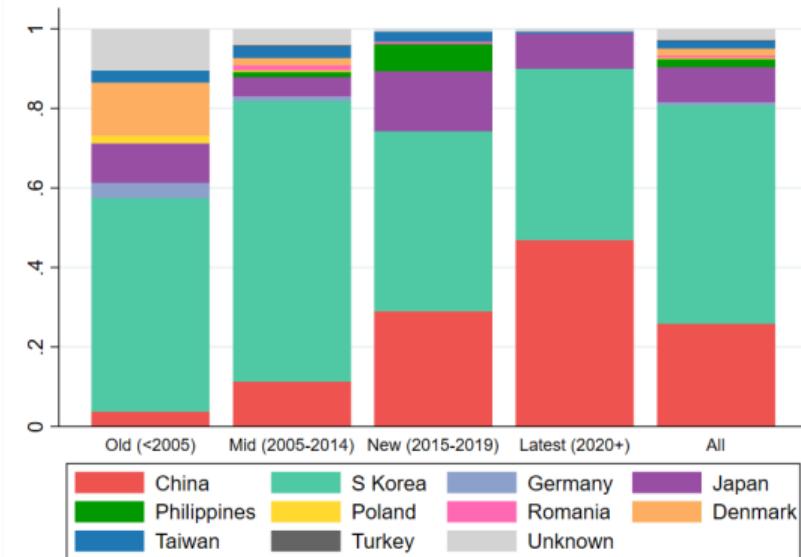


- South Korea (55%) and China (26%) account for more than 80% of the global containership fleet Levels
- Shipbuilding is highly concentrated in these two countries, with only a small share built elsewhere

Global Shipbuilding: by Size and by Age



- China+Korea build >80% of large containerships.
- For smaller vessels their share falls to ~60%; production is more dispersed. [Levels](#)



- Since 2020, China+Korea built ~90% of new ships (China ~47%, Korea ~43%).
- China built < 4% of older vessels—its rise is recent and abrupt. [Levels](#)

Taking Stock

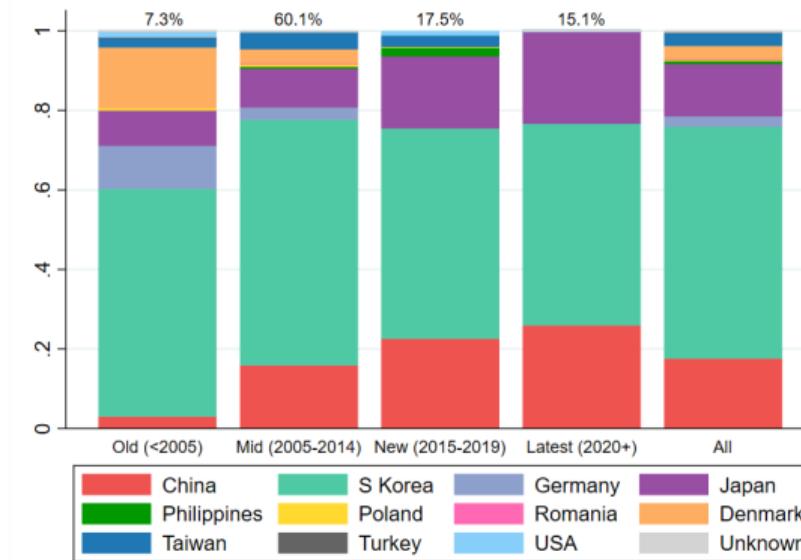
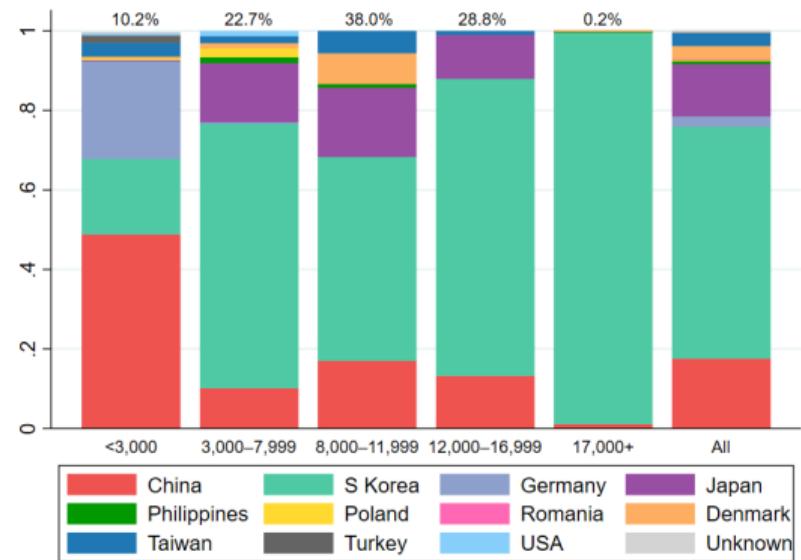
Stylized Fact 1: High concentration of the global fleet

More than 80% of the global containership fleet is built in China and South Korea, with their dominance strongest for large and new ships, while smaller vessels remain more dispersed across other builder countries.

Then, we ask: How does U.S. dependence look against this global backdrop?

- Merge U.S. import shipments (Panjiva) with vessel registry data (Clarkson SIN)
 - ▶ Shipment-level record (Panjiva) matched on names/IMO against vessel registry (Clarkson SIN) Data construction
 - ▶ First dataset linking *global ship ownership/source to U.S. import activity*
- Compute TEU-weighted exposure of U.S. imports by builder country and operator nationality
- Characterize patterns of reliance across ship types and sources to assess the extent of foreign dependence

U.S. Imports: by Size and Age



- U.S. imports mostly ride East Asian-built fleets (Korea, China, Japan).
- China builds ~35% of feeders but ~15% of ultra-large vessels; Korea/Japan dominate largest sizes.

Levels Operators

- Older vessels show little Chinese presence; Korea/Japan dominate.
- Nearly half of newest (2020+) ships serving U.S. trade are China-built.

Taking Stock: U.S. Reliance on Foreign Ships

Stylized Fact 2:

U.S. imports are overwhelmingly carried on foreign-built ships, with East Asian yards (South Korea, China, Japan) dominating across both size and vintage. China has rapidly gained ground in smaller and newer vessels, while Korea and Japan remain central in larger and mid-aged ships.

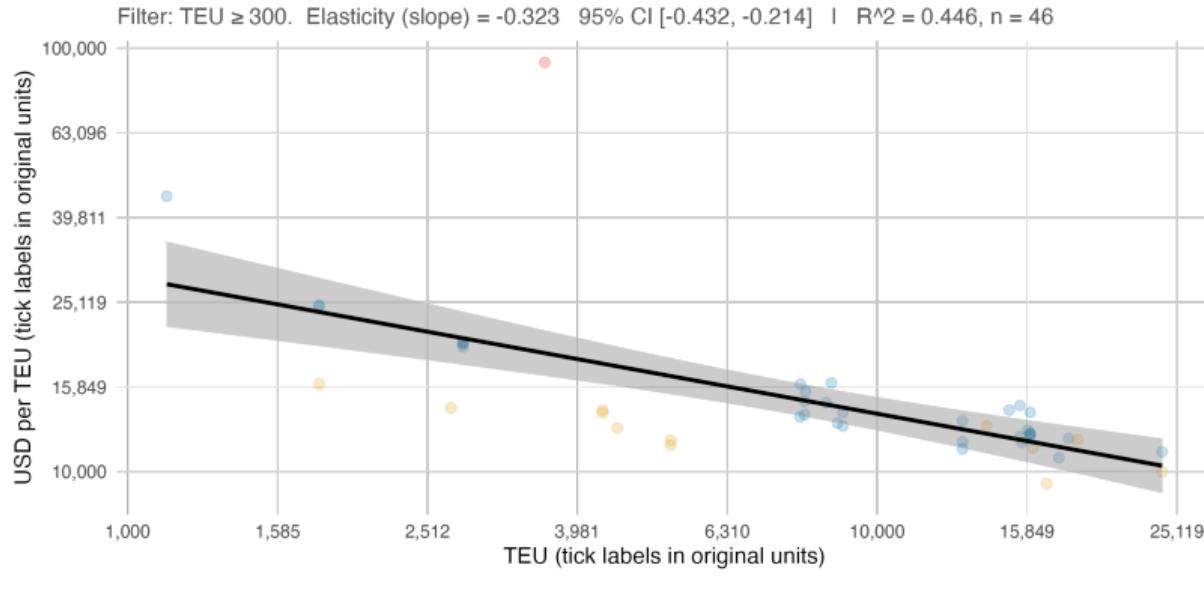
So far: The evidence highlights *exposure*—a concentrated dependence on a small set of shipbuilding countries.

Risk–return tradeoff?

- Concentrated exposure raises vulnerability to disruptions
- At the same time, it can deliver benefits through **scale and efficiency**
- Understanding both sides is key to assessing U.S. dependence

Potential Benefits of Concentration

Let's take a look at prices per TEU in the current containership orderbook:



Line = OLS fit on log10 scales; ribbon = 95% CI; points are deduplicated quotes (TEU $\geq \text{min_teu}$) with alpha transparency.

- Ship prices per TEU decline with size, showing high efficiency in both China and Korea. Country Evidence
- Kalouptsidi (2018), Barwick, Kalouptsidi & Zahur (2025)
- Chinese ships are generally cheaper.

Taking Stock: Risk-Return Tradeoff

Stylized Fact 3: Concentration can yield scale and efficiency gains

Both China and South Korea build highly efficient ships, with prices per TEU falling sharply with vessel size. Chinese-built ships are generally cheaper.

This raises a broader question:

What are the costs of concentrated exposure to foreign-built ships, and what are the potential gains it brings?

To answer this, we develop a model of shipping supply, exposure, and trade risk...

Model

Model Overview

Spatial equilibrium \Rightarrow endogenous transport demand

Shipping model \Rightarrow supply of edge services

routing, factor alloc.

capacity, rentals

Shipping equilibrium at the edge

$$\Xi_e^D(p^e) = \Xi_e^S(p^e)$$

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Model: Setup

- **Network & countries.**

- ▶ Directed transport graph $G = (\mathcal{N}, \mathcal{E})$ with nodes i (locations) and edges $e = (i \rightarrow j)$ (links).
- ▶ Nodes partitioned into countries $\{\mathcal{N}_m\}_{m=1}^M$.
 - Labor is mobile within m , immobile across countries; $\sum_{i \in \mathcal{N}_m} L_i = \bar{L}_m$.

- ▶ There is a state of the world Ω

- **Preferences & mobility.**

- ▶ At node j , households consume CES bundles:

$$C_j = \left(\sum_{i \in \mathcal{N}} \phi_{ij}^{1/\sigma} q_i^{(\sigma-1)/\sigma} \right)^{\sigma/(\sigma-1)}, \quad \sigma > 1.$$

- ▶ Local amenity $u_j = \bar{u}_j L_j^{\beta_m(j)}$; free mobility equalizes welfare within each country.

- **Technology.**

- ▶ Each node i produces a unique variety with local labor: $Y_i = A_i L_i$
- ▶ Productivity with scale effects:

$$A_i = \bar{A}_i L_i^{\alpha_m(i)} \quad (\text{agglomeration } \alpha > 0, \text{ congestion } \alpha < 0).$$

- ▶ Trade subject to iceberg transport cost τ_{ij}

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Model: Shipping Routing

- Goods must be delivered from origin i to destination j along a route (sequence of edges) on the network.
- Importers face idiosyncratic route shocks.
- **Effective iceberg cost** from i to j in state Ω Recursive Routing

(Fuchs & Wong, 2025)

$$\tau_{ij}(\Omega)^{1-\sigma} = \mathbf{1}\{i = j\} + \sum_{k \in N(i)} \kappa_{ik}(\Omega)^{1-\sigma} \tau_{kj}(\Omega)^{1-\sigma}.$$

- **Routing share** of edge $(k \rightarrow \ell)$ for shipment $i \rightarrow j$:

(Allen & Arkolakis, 2022)

$$\theta_{(k \rightarrow \ell)}(i \rightarrow j; \Omega) = \frac{\tau_{ik}(\Omega)^{1-\sigma} \kappa_{k\ell}(\Omega)^{1-\sigma} \tau_{\ell j}(\Omega)^{1-\sigma}}{\tau_{ij}(\Omega)^{1-\sigma}}.$$

- **Total transport demand at edge level (country m)**.

$$\Xi_{(k \rightarrow \ell)}(m; \Omega) = \sum_{j \in \mathcal{N}_m} \sum_{i \in \mathcal{N}} X_{ij}(\Omega) \theta_{(k \rightarrow \ell)}(i \rightarrow j; \Omega),$$

the value of m 's shipments that use edge $(k \rightarrow \ell)$. This aggregates bilateral flows and probabilistic routing into a single edge-level demand object that feeds congestion and pricing.

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Shipping model \Rightarrow supply of edge services

- Fleets invest capacity f_n and rent it at ρ_n .

.

Model: Risk and Fleet Producers

- **Fleet producers and investment**

- ▶ Each producing country $m(n)$ chooses fleet capacity f_n before shocks realize.
- ▶ Investing is costly:

$$\frac{1}{2} \mu_n f_n^2.$$

- ▶ Ex-post, available capacity is rented at rate $\rho_n(\Omega)$.
- ▶ Producers maximize expected utility-weighted profits:

$$\max_{f_n \geq 0} \mathbb{E}_\Omega \left[\Lambda_{m(n)}(\Omega) \left(\rho_n(\Omega) f_n - \frac{1}{2} \mu_n f_n^2 \right) \right].$$

- ▶ Risk affects investment through expected rentals and their correlation with the owner's marginal utility.

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- **Shipping risk in the global fleet**

[Detail](#)

- ▶ Each fleet n (owned by different countries) may be unavailable on some routes due to geopolitical shocks or sanctions.

$$\Omega_{e,n} \in \{0, 1\}, \quad \Pr(\Omega_{e,n} = 0) = p_n^{\text{war}}.$$

- ▶ $\Omega_{e,n} = 0$: fleet n cannot operate on edge e ; $\Omega_{e,n} = 1$: available as normal.
- ▶ These shocks capture the risk that foreign fleets are disrupted.

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- Fleets invest capacity f_n and rent it at ρ_n .
- Operators assemble services S_e with congestion. .

Model: Operators and Shipping Costs

- **Operators and service aggregation** Detail

- ▶ On each trade link $e = (i \rightarrow j)$, **operators** rent capacity $s_{e,n}$ from available fleets n .
- ▶ They combine these fleets into a composite shipping service via CES aggregation:

$$S_e(\Omega) = \left(\sum_{n \in \mathcal{F}} \Omega_{e,n} \omega_{e,n}^{1/\eta} s_{e,n}^{(\eta-1)/\eta} \right)^{\eta/(\eta-1)}.$$

- ▶ Greater S_e raises congestion costs on that edge:

$$\Psi_e(S_e) = \frac{\zeta_e}{1+\delta_e} S_e^{1+\delta_e}.$$

- ▶ The resulting **operator price** for shipping one unit on edge e is:

$$p_e(\Omega) = \left(\sum_n \Omega_{e,n} \omega_{e,n} \rho_n^{1-\eta} \right)^{\frac{1}{1-\eta}} + \zeta_e S_e(\Omega)^{\delta_e}.$$

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- **From shipping prices to trade costs**

- ▶ Effective iceberg cost on edge e :

$$\kappa_e(\Omega) = \bar{\kappa}_e \left[1 + \frac{p_e(\Omega)}{v_e} \right],$$

where p_e/v_e is the ad-valorem shipping cost.

- ▶ Higher fleet rentals or congestion \rightarrow higher $p_e \rightarrow$ higher trade costs.
- ▶ *Interpretation:* Operators translate fleet prices and congestion into the effective iceberg costs that govern trade flows.

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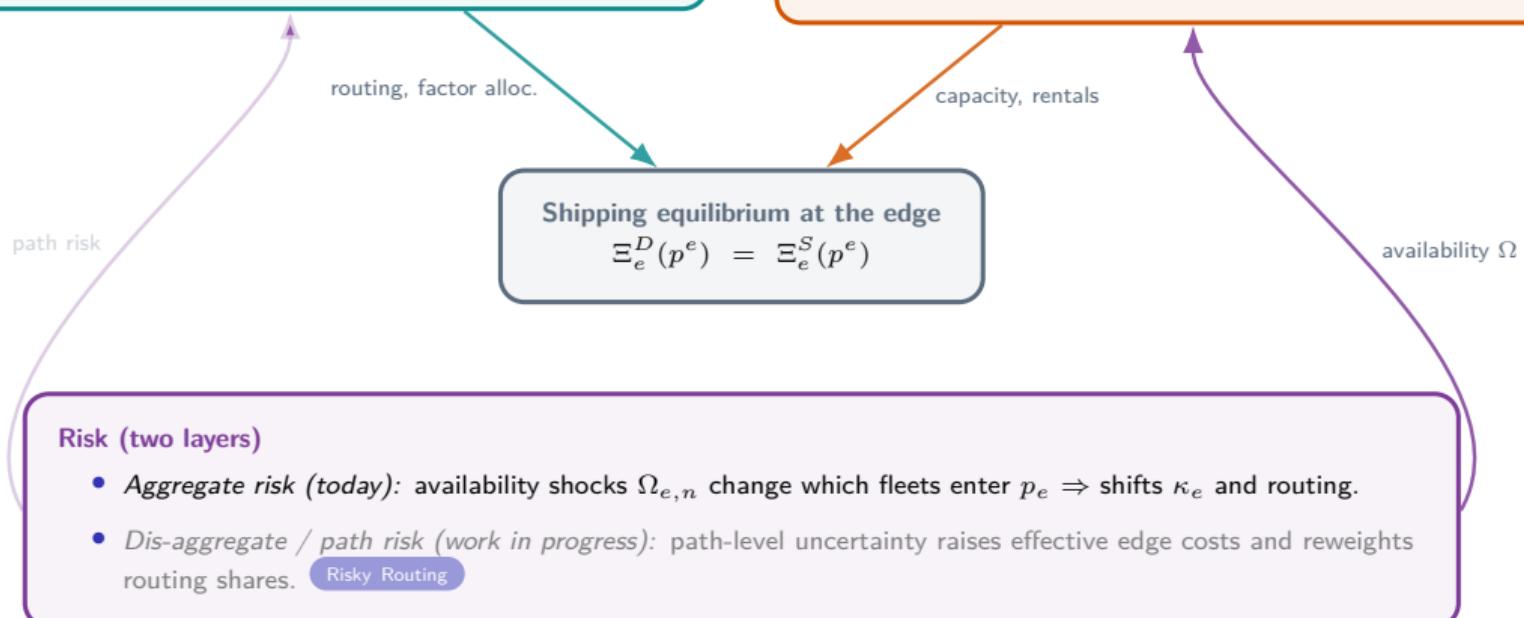
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Model: Competitive Equilibrium

A **competitive equilibrium** of the world economy (in state Ω) consists of:

- Wages, prices, and allocations such that:

- ▶ Households choose expenditures and location \Rightarrow CES demand + mobility equalization
- ▶ Firms hire labor and produce $\Rightarrow Y_i(\Omega) = A_i L_i(\Omega)$
- ▶ Edge operators assemble services $\Rightarrow S_e(\Omega)$ from available fleets, zero profit
- ▶ Fleet producers choose f_n ex-ante; ex-post they rent out services at $\rho_n(\Omega)$

Fleet Producers

Fleet: Risk

- Markets clear in each state Ω :

Solution Algorithm

Recursive Eq

$$Y_i(\Omega) = \sum_j q_{ij}(\Omega) \quad (\text{goods})$$

$$S_e(\Omega) = \sum_{i,j} q_{ij}(\Omega) \theta_e(i \rightarrow j; \Omega) \quad (\text{edge services})$$

$$\sum_e s_{e,n}(\Omega) = f_n \quad (\text{fleet capacity})$$

$$\sum_{i \in \mathcal{N}_m} L_i(\Omega) = \bar{L}_m \quad (\text{labor})$$

Comparative Statics: Supplier Loss / Fee

- Shock / policy. Details

- ▶ Removal (availability): $\Omega_{e,n_0} \downarrow \Rightarrow a_{e,n_0} \rightarrow 0$ on affected edges.
- ▶ Fee / surcharge: $\rho_{n_0} \uparrow (1 + \tau)$ raises user prices where a_{e,n_0} is material.

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- Effects

- ① Shipping equilibrium (edge).

- Investments adjust f_n
- Operators recombine fleets; congestion may amplify local increases.
- Edge pass-through (pre-congestion):

$$\frac{\partial \ln \kappa_e}{\partial \ln \rho_{n_0}} = a_{e,n_0} \frac{p_e}{p_e + v_e} \Rightarrow \Delta \ln \kappa_e \simeq a_{e,n_0} \frac{p_e}{p_e + v_e} \tau.$$

- ② Routing equilibrium (paths).

- Flows re-route until generalized route costs re-equalize.
- Pressure is greatest where $\Xi_e(m) a_{e,n_0}$ is large; substitutes pick up traffic until hitting frictions/capacity.

- ③ Spatial equilibrium (locations/sectors).

- Delivered prices and shares shift; activity tilts toward nodes with cheaper access.
- Mobility cushions local shocks but cannot fully offset bottlenecks/longer routes.

Evaluating U.S. Shipping Fees on Chinese Ships

US forges ahead with plans for steep port fees on China-built vessels

New rules part of effort to revive US shipbuilding, but penalties scaled back after warnings about impact on consumers

[Joanna Partridge and agencies](#)

Fri 18 Apr 2025 10.44 BST





Int ▾

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FT Financial Times

[China slaps sanctions on Korean shipbuilder accused of helping US](#)



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U.S. Shipping Fees on Chinese Ships

- Two fees imposed via Section 301, effective October 14, 2025:
 - ▶ A fee on Chinese-operated ships, set at \$50 per net ton per U.S. port rotation (up to five times per year).
 - ▶ A fee on Chinese-built ships, applied per net ton or per container (whichever higher), starting at \$18 per NT in 2025 and rising to \$33 by 2028.
- Both fees apply independently when a vessel is Chinese-built and Chinese-operated. Rates

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- Both fees apply independently when a vessel is Chinese-built and Chinese-operated. Rates
- In the model, we interpret these measures as per-container taxes on shipping services from affected fleets:
 - ▶ Each fee raises the effective user price ρ_n for the relevant fleets.
 - ▶ This increase maps into higher effective shipping costs κ_e on routes served by those fleets.
 - ▶ The implied ad-valorem equivalents are:
 - about 48 percent for Chinese-operated ships, and
 - between 17 and 32 percent for Chinese-built ships over the phase-in period.

Incidence Roadmap: Efficiency vs. Resilience

Goal. Decompose welfare effects of U.S. fees on China-linked fleets into first- and second-moment components.

Newbery & Stiglitz (1981,1984)

- Small-change decomposition.

$$\Delta \ln W \approx \underbrace{- \sum_{\ell} w_{\ell} \Delta \mu_{\ell}}_{(F) \text{ First moment: efficiency loss}} + \underbrace{\frac{\Gamma}{2} \sum_{\ell} w_{\ell} \Delta \sigma_{\ell}^2}_{(R) \text{ Second moment: resilience gain}},$$
$$\mu_{\ell} = \mathbb{E}[\ln C_{\ell}], \quad \sigma_{\ell}^2 = \text{Var}(\ln C_{\ell}),$$

where C_{ℓ} is the delivered cost on lane/market ℓ and w_{ℓ} is an exposure weight.

- ▶ Surcharges $\Rightarrow \Delta \mu_{\ell} > 0$ on affected services \Rightarrow *first-order* losses (F).
- ▶ Diversification/reliability $\Rightarrow \Delta \sigma_{\ell}^2 < 0 \Rightarrow$ *second-order* gains (R).

- Way ahead.

- ① Today: quantify (F);
- ② Future: quantify (R) with aggregate and dis-aggregate risk.

Welfare Elasticities of Shipping Fees: Spatial \times Shipping

- Chain rule.

$$\frac{d \ln W}{d \ln T_{e,m}} = \sum_{e'} \underbrace{\frac{d \ln W}{d \ln \kappa_{e'}}}_{\text{Spatial response}} \cdot \underbrace{\frac{d \ln \kappa_{e'}}{d \ln T_{e,m}}}_{\text{Shipping response}},$$

where $T_{e,m}$ scales the cost of services on edge e provided by m (China-linked), and $\kappa_{e'}$ are route costs.

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- Chain rule.

$$\frac{d \ln W}{d \ln T_{e,m}} = \sum_{e'} \underbrace{\frac{d \ln W}{d \ln \kappa_{e'}}}_{\text{Spatial response}} \cdot \underbrace{\frac{d \ln \kappa_{e'}}{d \ln T_{e,m}}}_{\text{Shipping response}},$$

where $T_{e,m}$ scales the cost of services on edge e provided by m (China-linked), and $\kappa_{e'}$ are route costs.

- Spatial response.

Allen, Fuchs & Wong (2025)

$$-\frac{d \ln W}{d \ln \kappa_e} = \rho \Xi_e (M_{o(e)}^{\text{in}} + M_{d(e)}^{\text{out}}), \quad \rho = \frac{1 + \alpha + \beta}{1 + \beta(\sigma - 1) + \alpha\sigma}.$$

- ▶ Ξ_e : baseline usage (routing weight); $M^{\text{in/out}}$: node multipliers; ρ : model scaling.

Welfare Elasticities of Shipping Fees: Spatial \times Shipping

- Chain rule.

$$\frac{d \ln W}{d \ln T_{e,m}} = \sum_{e'} \underbrace{\frac{d \ln W}{d \ln \kappa_{e'}}}_{\text{Spatial response}} \cdot \underbrace{\frac{d \ln \kappa_{e'}}{d \ln T_{e,m}}}_{\text{Shipping response}},$$

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► Ξ_e : baseline usage (routing weight); $M^{\text{in/out}}$: node multipliers; ρ : model scaling.

- Shipping response.

$$\frac{d \ln \kappa_{e'}}{d \ln T_{e,m}} = \underbrace{\mathbf{1}\{e' = e\} \chi_{e,m}}_{\text{direct}} + \psi_{e'} \underbrace{\sum_n a_{e',n} \phi_{n;e,m}}_{\text{fleet rents}} + \underbrace{(1 - \psi_{e'}) \delta_{e'e} g_{e'e} \chi_{e,m}}_{\text{routing + congestion}}.$$

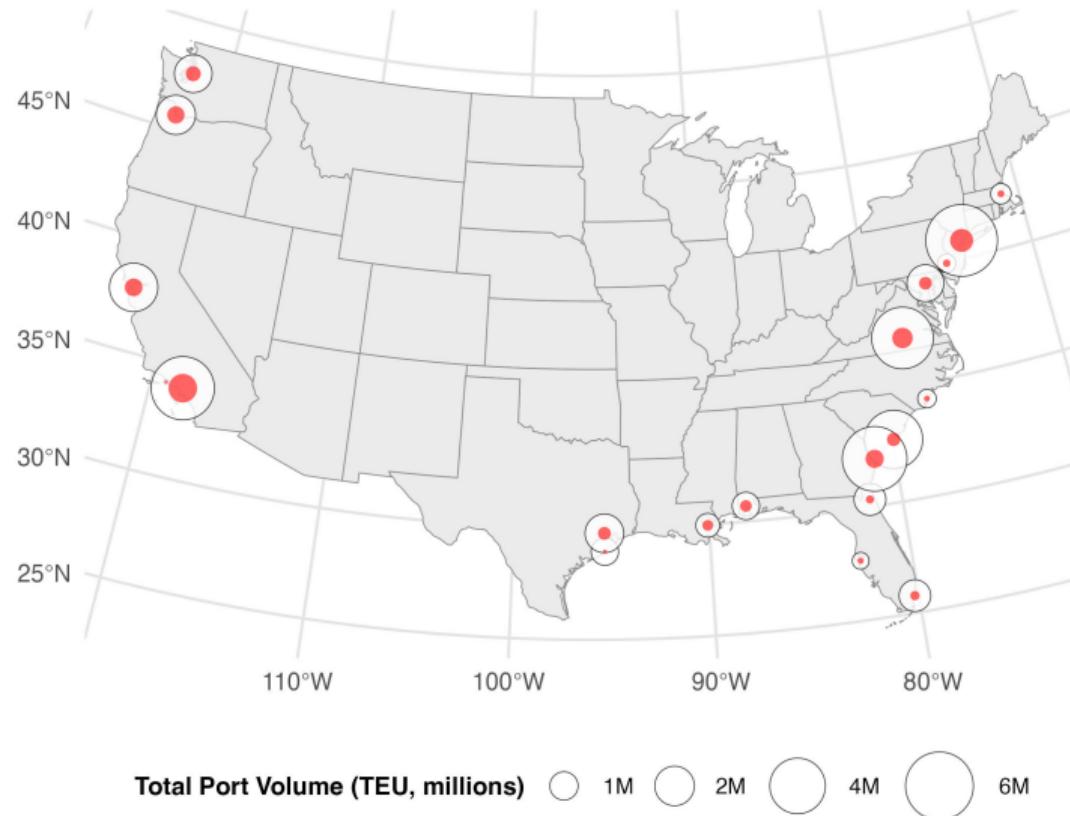
► Direct pass-through $\chi_{e,m}$ scaled by exposure and price share; ripples via rental markets and detours.

Incidence Calculation

- **Special case.** No spatial externalities ($\alpha = \beta = 0$) and no congestion ($\delta = 0$):

$$\frac{d \ln W_m}{d \ln T_{e,\text{CHN}}} = \underbrace{\Xi_e s_e|_{\text{CHN}}}_{\text{direct exposure}} + \underbrace{\sum_{e'} \Xi_{e'} \psi_{e'} \sum_n a_{e',n} \phi_{n;e,\text{CHN}}}_{\text{fleet-rental spillovers}}.$$

U.S. Import Dependence



Projection: Albers Equal Area (CONUS)

From Model to Data: Lane-Level Equivalent Variation

Goal: Implement welfare effects using *lane-level* exposure and *ship-size-specific* ad valorem rates.

- **Unit of analysis:** directed lane $e = (o \rightarrow d)$ and size bin $b \in \{< 3k, 3k-8k, 8k-12k, 12k-17k\}$.
- **Lane effective tariff (period t):**

$$\tau_{e,t}^{\text{eff}} = \sum_b \underbrace{\tau_{b,t}}_{\text{ad valorem by size}} \cdot \underbrace{s_{\text{CHN}}(e, b)}_{\text{Chinese-built TEU share on } (e, b)} \cdot \underbrace{s_{\text{ship}}^{\text{imp}}}_{\text{shipping share in import price}} .$$

- **Aggregate incidence (EV as share of GDP):**

$$\frac{\Delta \text{EV}_t}{Y} \approx -\kappa \sum_e \underbrace{w_e}_{\text{lane TEU weight}} \tau_{e,t}^{\text{eff}}, \quad w_e = \frac{\text{TEU}_e}{\sum_{e'} \text{TEU}_{e'}}.$$

- **Inputs from data:**

- ▶ $\tau_{b,t}$: size-specific ad valorem rates (Oct 2025, Apr 2026/27/28). Calculation Rates
- ▶ $s_{\text{CHN}}(e, b)$: Chinese-built share by lane and size (from builder country & TEU).
- ▶ $s_{\text{ship}}^{\text{imp}}$: shipping-cost share in import prices (e.g., $\approx 5\%$).
- ▶ w_e : lane volume weights from observed TEU.
- **Interpretation:** compute $\text{policy} \times \text{exposure} \times \text{pass-through}$ at the lane×size level, then volume-weight to obtain national EV (with welfare mapping κ , e.g. $\kappa = 0.25$).

Estimated Welfare Effects of U.S. Fees on Chinese Ships

Equivalent variation implied by the phase-in of Section 301 shipping fees:

Date	Ad-valorem fee (%)	EV (\$ bn)	EV / GDP (%)	Effective tariff (%)
October 2025	0.20	\$3.43	0.01%	0.05%
April 2026	0.25	\$4.44	0.02%	0.06%
April 2027	0.30	\$5.31	0.02%	0.07%
April 2028	0.35	\$6.17	0.02%	0.08%

- **Gradual escalation:** Incidence rise from \$3.43 bn at 0.20 to \$6.17 bn at 0.35.
- **Aggregate scale:** EV/GDP increases from 0.01% (Oct 2025) to 0.02% (Apr 2028).

Concluding Remarks

Concluding Remarks & Next Steps

- So far — findings & contributions

- ▶ Concentrated dependence. East Asia dominates shipbuilding; China's share is rising, and U.S. imports rely on foreign-built fleets.
- ▶ Efficiency vs. exposure. Larger ships lower \$ / TEU and China-built vessels are cheaper, but dependence raises policy/geopolitical exposure.
- ▶ Incidence quantification. EV using *size-specific* ad valorem schedules: Incidence rise from \$3.43 bn at 0.20 in 2025 to \$6.17 bn at 0.35 in 2028

- Next steps

- ① Full *hat-algebra* general equilibrium

- Capture global reallocation of trade and shipping flows.
- Calibrate with worldwide lane-level data on Chinese fleets and volumes.
- Run counterfactuals: shipping equilibrium changes, incidence by country/sector, welfare.

- ② Risky routing & geoconomic strategy

- Introduce spatially heterogeneous risk in routing; quantify resilience margins.
- Model taxes/subsidies as non-cooperative instruments on shared infrastructure; assess strategic substitution/complementarity across lanes.

Appendix

Model: Shipping Environment & Timing

back

- **Network trade.** Goods move over directed edges $e = (i \rightarrow j)$ (e.g., Shanghai→Los Angeles).
- **Actors.**
 - ▶ Operators assemble shipping services on edges by renting capacity from multiple *fleet producers*.
 - ▶ *Fleet producers* (owned in different countries) invest in capacity ex-ante and rent it ex-post.
- **State Ω .** At start of each period, availability shocks realize:

$$\Omega_{e,n} \in \{0, 1\}, \quad \Pr(\Omega_{e,n} = 0) = p_n^{\text{war}}.$$

- ▶ $\Omega_{e,n} = 1$: producer n 's fleet can operate on edge e .
- ▶ $\Omega_{e,n} = 0$: fleet n cannot serve e (war/sanctions/embargo).
- **Timing.**
 - ▶ *Ex-ante*: producers choose investment f_n .
 - ▶ *Ex-post*: Ω realizes; operators, firms, households choose; routing adapts to realized costs.
- **Congestion.** Using an edge raises operating costs as flow increases.

Model: Operators, Services, and Shipping Costs

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- **Service aggregation (edge e).** Operators rent capacity $s_{e,n}$ and combine available fleets via CES:

$$S_e(\Omega) = \left(\sum_{n \in \mathcal{F}} \Omega_{e,n} \omega_{e,n}^{1/\eta} s_{e,n}^{(\eta-1)/\eta} \right)^{\eta/(\eta-1)}.$$

- **Congestion cost (edge e).**

$$\Psi_e(S_e) = \frac{\zeta_e}{1 + \delta_e} S_e^{1+\delta_e}.$$

- **Operator price index (per unit shipped on e).**

$$p_e(\Omega) = \left(\sum_n \Omega_{e,n} \omega_{e,n} \rho_n^{1-\eta} \right)^{\frac{1}{1-\eta}} + \zeta_e S_e(\Omega)^{\delta_e}.$$

- **Generalized iceberg cost.** One unit at i delivers $1/\kappa_e(\Omega)$ at j :

$$\kappa_e(\Omega) = \bar{\kappa}_e \left[1 + \frac{p_e(\Omega)}{v_e} \right],$$

where $p_e(\Omega)/v_e$ is the *ad-valorem shipping cost* implied by per-unit price p_e and average shipment value v_e .

- **Fleet composition on edge e (CES share).**

$$a_{e,n} = \frac{\omega_{e,n} \rho_n^{1-\eta}}{\sum_{h \in \mathcal{F}} \omega_{e,h} \rho_h^{1-\eta}}, \quad \eta > 1$$

Interprets p_e movements via cost shares $a_{e,n}$ (pass-through $\propto a_{e,n}$).

Theory (Comparative Statics): Import Composition & Exposure

back

- Edge-level fleet share (technology/prices).

$$a_{e,n} = \frac{\omega_{e,n} \rho_n^{1-\eta}}{\sum_{h \in \mathcal{F}} \omega_{e,h} \rho_h^{1-\eta}}, \quad \eta > 1$$

- Importer m 's use of edge e (routing/demand).

$$\Xi_e(m) = \sum_{j \in \mathcal{N}_m} \sum_{i \in \mathcal{N}} X_{ij} \theta_e(i \rightarrow j)$$

- Exposure of m to fleets from country n .

$$s_m(n) = \frac{\sum_{e \in \mathcal{E}} \Xi_e(m) a_{e,n}}{\sum_{j \in \mathcal{N}_m} \sum_{i \in \mathcal{N}} X_{ij}}$$

- Interpretation. $s_m(n)$ links *fundamentals* (fleet efficiency $\rho_n, \omega_{e,n}, \eta$) and *network use* ($\Xi_e(m)$) to importer m 's *exposure* to supplier n .
- Elasticity hints (at interior).

$$\frac{\partial \ln a_{e,n}}{\partial \ln \rho_n} = -(\eta - 1)(1 - a_{e,n}), \quad \frac{\partial \ln a_{e,h}}{\partial \ln \rho_n} = +(\eta - 1)a_{e,n} \quad (h \neq n)$$

Solution: Fleet Producer

back

- Problem of producer n :

$$\max_{f_n \geq 0} \mathbb{E}_\Omega \left[\Lambda_{m(n)}(\Omega) \left(\rho_n(\Omega) f_n - \frac{1}{2} \mu_n f_n^2 \right) \right]$$

- First-order condition:

$$\mu_n f_n = \mathbb{E}_\Omega \left[\Lambda_{m(n)}(\Omega) \rho_n(\Omega) \right]$$

- Rewrite using covariance:

$$\mu_n f_n = \mathbb{E}[\Lambda_{m(n)}] \cdot \mathbb{E}[\rho_n] + \text{Cov}(\Lambda_{m(n)}(\Omega), \rho_n(\Omega))$$

- Interpretation:

- ▶ Investment rises with expected rentals $\mathbb{E}[\rho_n]$ and owner's marginal utility $\mathbb{E}[\Lambda]$
- ▶ Risk premia enter through covariance: producers invest less if rentals are high in low-marginal-utility states

Solution: Fleet Producer FOC under Alternative Preferences

back

- 1) Risk-neutral owners (linear utility) $\Lambda_{m(n)}(\Omega) \equiv 1$ (exact)

$$\mu_n f_n = \mathbb{E}_\Omega[\rho_n(\Omega)]$$

- 2) Quadratic (Mean–Variance) utility $U_m = \mathbb{E}[C_m] - \frac{\lambda_m}{2} \text{Var}(C_m)$

$$\mu_n f_n = \mathbb{E}[\rho_n] - \lambda_{m(n)} \text{Cov}(\rho_n, C_{m(n)})$$

Note: Linear SDF Λ makes the covariance form exact (no approximation).

- 3) CRRA utility

$$U(C) = \frac{C^{1-\gamma}}{1-\gamma}, \quad \Lambda(\Omega) = C(\Omega)^{-\gamma} \Rightarrow \mu_n f_n = \mathbb{E}_\Omega[C_{m(n)}(\Omega)^{-\gamma} \rho_n(\Omega)]$$

- The rest of decisions are not affected by risk: within any realized state Ω , the solution is as in the baseline.
- **Algorithm:**
 - ① Guess a vector of fleet investments $f = \{f_n\}$.
 - ② For each possible state Ω , solve the baseline GE (households, production, routing, operators).
 - ③ From these state-contingent solutions, compute expected fleet returns.
 - ④ Update fleet choices using producers' conditions.
 - ⑤ Iterate until fleets and state-contingent allocations are consistent.

Links: directed ($k \rightarrow l$), ad valorem cost $t_{kl} \geq 1$.

Multimodal: $t_{kl} = (\sum_m t_{kl,m}^\eta)^{1/\eta}$ (cross-mode elasticity $\eta > 0$).

Congestion (optional): $t_{kl} = \bar{t}_{kl} \Xi_{kl}^\lambda$ (or by mode λ_m).

Routing (soft-min):

$$\tau_{ij}^{1-\sigma} = \mathbf{1}\{i = j\} + \sum_{k \in \mathcal{N}(i)} t_{ik}^{1-\sigma} \tau_{kj}^{1-\sigma}.$$

Recursive equilibrium (local):

$$A_i^{1-\sigma} w_i^\sigma L_i = W^{1-\sigma} u_i^{\sigma-1} w_i^\sigma L_i + \sum_{k \in \mathcal{N}(i)} \kappa_{ik}^{1-\sigma} A_k^{1-\sigma} w_k^\sigma L_k,$$

$$w_i^{1-\sigma} u_i^{1-\sigma} = W^{1-\sigma} A_i^{\sigma-1} w_i^{1-\sigma} + \sum_{k \in \mathcal{N}(i)} \kappa_{ki}^{1-\sigma} w_k^{1-\sigma} u_k^{1-\sigma}.$$

Risky Routing (CARA + Normal) & Soft-Min

back

Routing (Soft-Min Bellman)

- Recursion:

$$\tau_{ij}^{1-\sigma} = \mathbf{1}\{i = j\} + \sum_{k \in N(i)} \kappa_{ik}^{1-\sigma} \tau_{kj}^{1-\sigma}, \quad \sigma > 1.$$

CARA + Normal motivation

- Edge log-costs: $X_{ik} = \ln T_{ik} \sim \mathcal{N}(\mu_{ik}, s_{ik}^2)$.
- Path log-cost: $Y_{\mathcal{P}} = \sum_{e \in \mathcal{P}} X_e$.
- CARA on log-cost: $U(Y) = -e^{\eta Y}$; log-CE:

$$Y_{\mathcal{P}}^{\text{CE}} = \frac{1}{\eta} \ln \mathbb{E}[e^{\eta Y_{\mathcal{P}}}] = \sum_e \left(\mu_e + \frac{\eta}{2} s_e^2 \right).$$

- Edge CE (multiplicative): $\kappa_{ik}^{\text{CARA}}(\eta) = \exp\left(\mu_{ik} + \frac{\eta}{2} s_{ik}^2\right)$.

Soft-Min compatibility

- Choose $\eta = 1 - \sigma < 0$ so that

$$\left(\kappa_{ik}^{\text{CARA}} \right)^{1-\sigma} = \exp\left((1 - \sigma)\mu_{ik} + \frac{(1-\sigma)^2}{2} s_{ik}^2\right) = \mathbb{E}\left[T_{ik}^{1-\sigma}\right].$$

- Result: risk-averse path choice (CARA+Normal) aligns with soft-min edge powers.

Correlated Edges & Abridged Equilibrium

back

Correlated edges (path-level risk)

- Exact CE adds covariances \Rightarrow not edge-local.
- Edge-local factor allocation with factors Z_f ($\text{var } \sigma_f^2$) and weights $\alpha_{ik,f} \geq 0$:

$$K_{ik} \equiv (\kappa_{ik}^{\text{CARA}})^{1-\sigma} = \exp\left((1-\sigma)\mu_{ik} + \frac{(1-\sigma)^2}{2}s_{ik}^2 + \frac{(1-\sigma)^2}{2}\sum_f \alpha_{ik,f}\sigma_f^2\right).$$

- Intuition: $\mu_{ik} \uparrow \Rightarrow K_{ik} \downarrow$; $s_{ik}^2, \sigma_f^2 \uparrow \Rightarrow K_{ik} \uparrow$.

Abridged equilibrium (risk-adjusted kernels)

- Origin-side mass $F_i = A_i^{1-\sigma} w_i^\sigma L_i$, local $D_i = W^{1-\sigma} u_i^{\sigma-1} w_i^\sigma L_i$:

$$F_i = D_i + \sum_{k \in N(i)} K_{ik} F_k.$$

- Destination-side mass $G_i = w_i^{1-\sigma} u_i^{1-\sigma}$, local $H_i = W^{1-\sigma} A_i^{\sigma-1} w_i^{1-\sigma}$:

$$G_i = H_i + \sum_{k \in N(i)} K_{ki} G_k.$$

Edge-level comparative statics

- $\frac{\partial \ln K_{ik}}{\partial \mu_{ik}} = 1 - \sigma < 0$, $\frac{\partial \ln K_{ik}}{\partial s_{ik}^2} = \frac{(1-\sigma)^2}{2} > 0$, $\frac{\partial \ln K_{ik}}{\partial \sigma_f^2} = \frac{(1-\sigma)^2}{2}\alpha_{ik,f} > 0$.

Extended approach & local multipliers (formal)

[back](#)

Extended social-savings (welfare elasticity). For any edge-mode (k, l, m) ,

$$\frac{d \ln W}{d \ln \kappa_{kl,m}} = \rho \Xi_{kl,m} \left(M_k^{\text{in}} + M_l^{\text{out}} \right), \quad \rho = \frac{1 + \alpha + \beta}{1 + \beta(\sigma - 1) + \alpha\sigma}.$$

Local multipliers (definition). Let $G(\ln x, \ln y) = 0$ be the $2N$ -eq. log-recursive system obtained from the two market-access balance conditions, with Jacobian DG (see Appendix). Then, writing population weights L_i/\bar{L} ,

$$M_k^{\text{in}} = \frac{1}{\Xi_k} \sum_i \frac{L_i}{\bar{L}} \left[(1 - \sigma) (DG)_{x,ik,1}^{-1} + \sigma (DG)_{y,ik,1}^{-1} \right],$$

$$M_l^{\text{out}} = \frac{1}{\Xi_l} \sum_i \frac{L_i}{\bar{L}} \left[(1 - \sigma) (DG)_{x,il,2}^{-1} + \sigma (DG)_{y,il,2}^{-1} \right],$$

where the columns indexed “ $k, 1$ ” and “ $l, 2$ ” correspond to unit perturbations in the $(k \rightarrow \cdot)$ and $(\cdot \rightarrow l)$ balance equations, respectively. Intuition: M_k^{in} and M_l^{out} capture *local propagation* of a link shock through the recursive market-access system at the tail/head of the link, including congestion and externality feedback.

Special case. If $\alpha = \beta = 0$ and all $\lambda_m = 0$, then $\rho = 1$ and $M_k^{\text{in}} = M_l^{\text{out}} = 1$, recovering the traditional result $-\frac{\partial \ln W}{\partial \ln \kappa_{kl,m}} = \Xi_{kl,m}$.

Incidence Roadmap: Mean Distortions vs. Risk (Transition)

Goal. Decompose the welfare effect of policies that change the *distribution* of shipping costs into (i) first-moment efficiency losses and (ii) second-order gains from stabilization (resilience).

Broad decomposition (local, small changes):

$$\Delta \ln W_m \approx - \underbrace{\sum_e \mathcal{W}_e \Delta \mu_e}_{\text{First-moment (efficiency) loss}} + \frac{\gamma_m}{2} \underbrace{\sum_e \mathcal{W}_e \Delta s_e^2}_{\text{Second-order (risk) gain}},$$
$$\mu_e \equiv \mathbb{E}[\ln \kappa_e], \quad s_e^2 \equiv \text{Var}(\ln \kappa_e), \quad \mathcal{W}_e \equiv \rho \Xi_e (M_{o(e)}^{\text{in}} + M_{d(e)}^{\text{out}}).$$

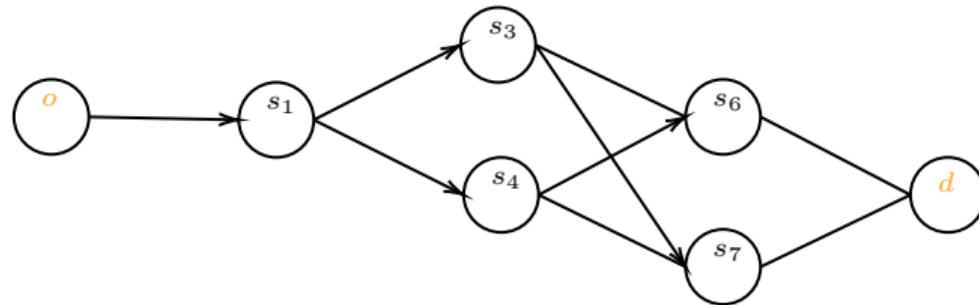
Interpretation.

- Mean cost increases ($\Delta \mu_e > 0$) bite **first order**, scaled by the spatial weight \mathcal{W}_e .
- Pure stabilization with unchanged mean ($\Delta \mu_e = 0, \Delta s_e^2 < 0$) yields **second-order** gains $\propto \gamma_m |\Delta s_e^2|$.
- \mathcal{W}_e is exactly the edge weight that appears on the next slide: $\frac{d \ln W}{d \ln \kappa_e} = \rho \Xi_e (M_{o(e)}^{\text{in}} + M_{d(e)}^{\text{out}})$.

Classic insight: Mean-preserving reductions in price/cost volatility deliver second-order welfare gains; mean distortions are first-order (Newbery & Stiglitz, 1981). See also World Bank derivation:
 $B / Y_0 = \overline{Y} / Y_0 - \frac{R}{2} \overline{(\text{CV})^2}$.

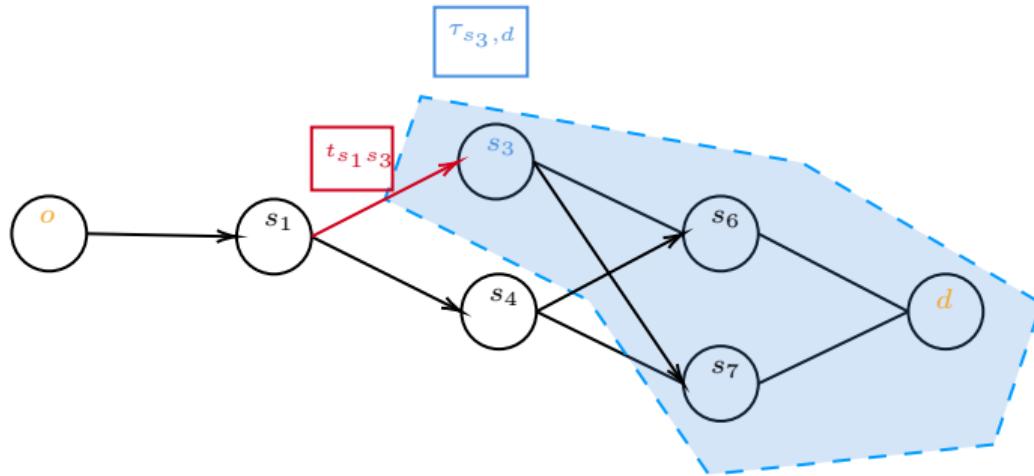
Recursive Routing from o to d

- Transportation from city o to city d requires choosing a route r



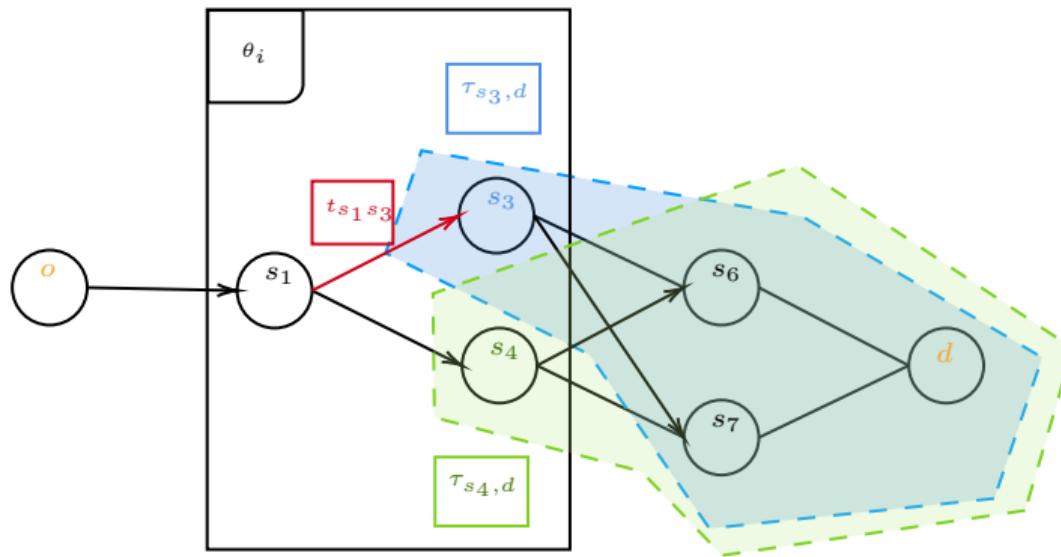
Recursive Routing from o to d

- Route is chosen recursively by comparing edge-specific costs (t_{s_1, s_3}) and continuation values $\tau_{s_3, d}$



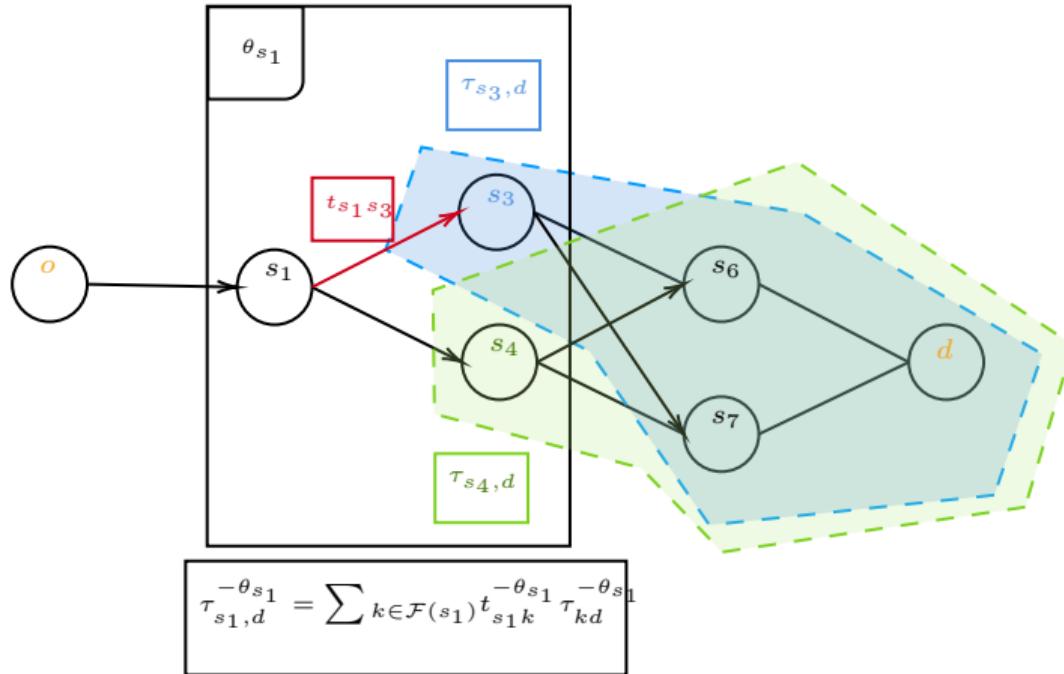
Recursive Routing from o to d

- Recursive choice is node-specific and compares neighboring options subject to a (possibly) node-specific elasticity of substitution.



Recursive Routing from o to d

- Gives rise to a closed-form (recursive) formula for transportation costs.



- **Data construction**

- ① Start from **Clarksons SIN**: vessel-level data on all active containerships worldwide
→ builder country, operator nationality, ship size, and vintage.
- ② Merge with **Panjiva U.S. imports**: shipment-level records with vessel identifiers and arrival ports
→ identify which ships serve U.S. trade and their cargo volumes.
- ③ Match vessels using **IMO numbers** and port-date information.
- ④ Aggregate to obtain **TEU-weighted exposure** of U.S. imports by builder and operator country.

- **Output**

- ▶ First dataset linking global ship ownership and construction to U.S. import activity.
- ▶ Enables systematic analysis of foreign dependence in shipping infrastructure.

Data construction

- ① Start from **Clarksons SIN**: vessel-level registry of all active containerships in 2025 → builder country, operator nationality, ship size, vintage, and **port rotation**.
- ② Use each vessel's port rotation to identify the ports, countries, and regions it serves. Each ship thus contributes exposure to all locations on its regular route.
- ③ For every port, country, and region:
 - ▶ Compute the share of total ship capacity (*TEUs*) arriving that was **built** in each builder country.
 - ▶ Compute the share **operated** by each operator nationality.
- ④ Aggregate these measures to characterize how regional exposure varies with ship size and vintage.

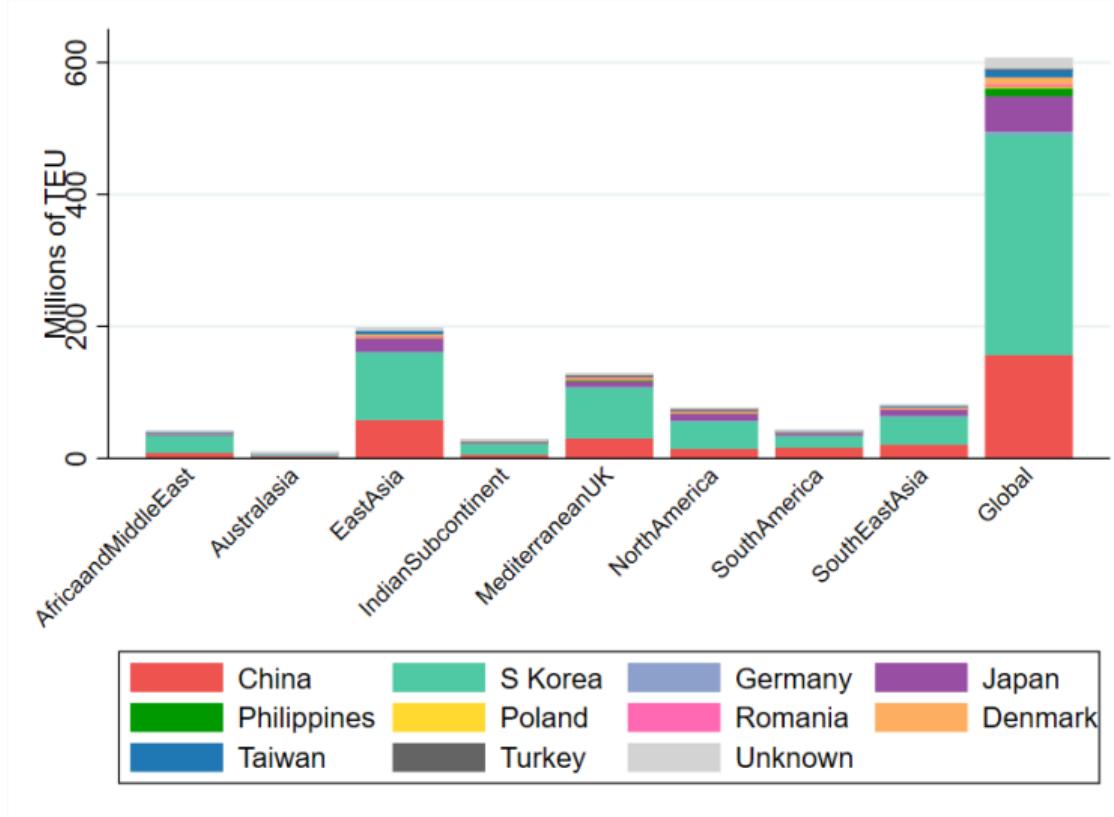
Output

- Global map linking each region's incoming fleet composition to builder and operator origins.
- Foundation for contrasting global concentration patterns with the U.S. footprint in subsequent slides.

Global Distribution of Shipbuilding Countries

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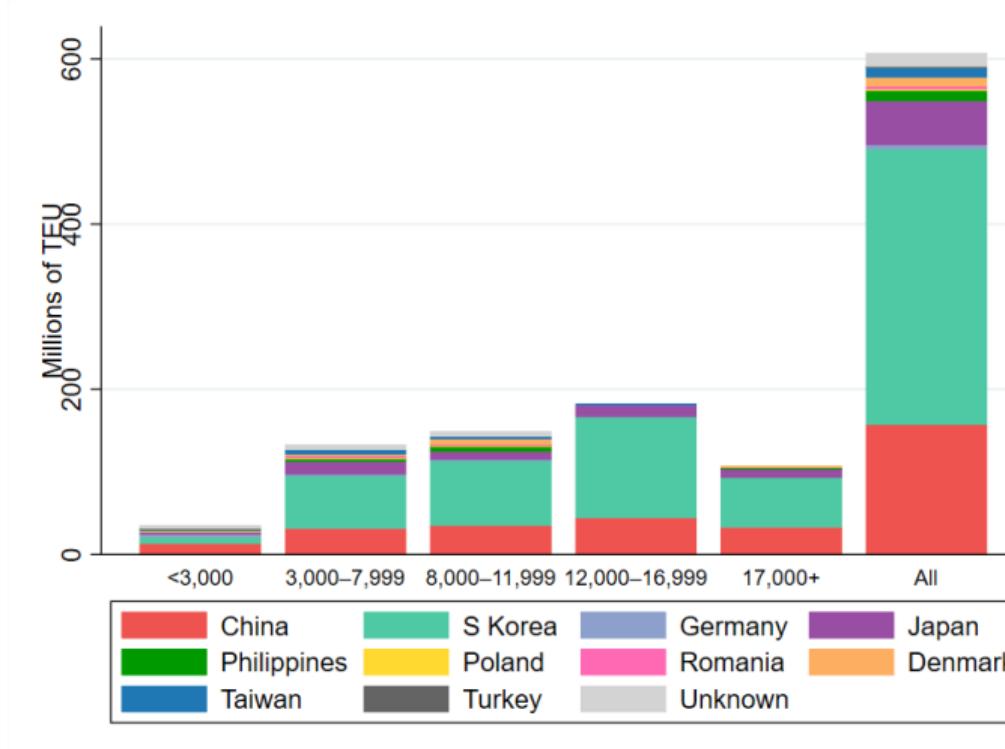
- By builder country: But this is very different in levels since some regions have low container trade volumes



Global Distribution of Shipbuilding Countries: by Size

back

- By size: Both countries build >80% of larger ships, slightly less for smaller ships but still 60%
 - Smaller ships are built by more diverse set of countries



- **Data construction**

- ① Start from **Clarksons SIN**: vessel-level data on all active containerships worldwide
→ builder country, operator nationality, ship size, and vintage.
- ② Merge with **Panjiva U.S. imports**: shipment-level records with vessel identifiers and arrival ports
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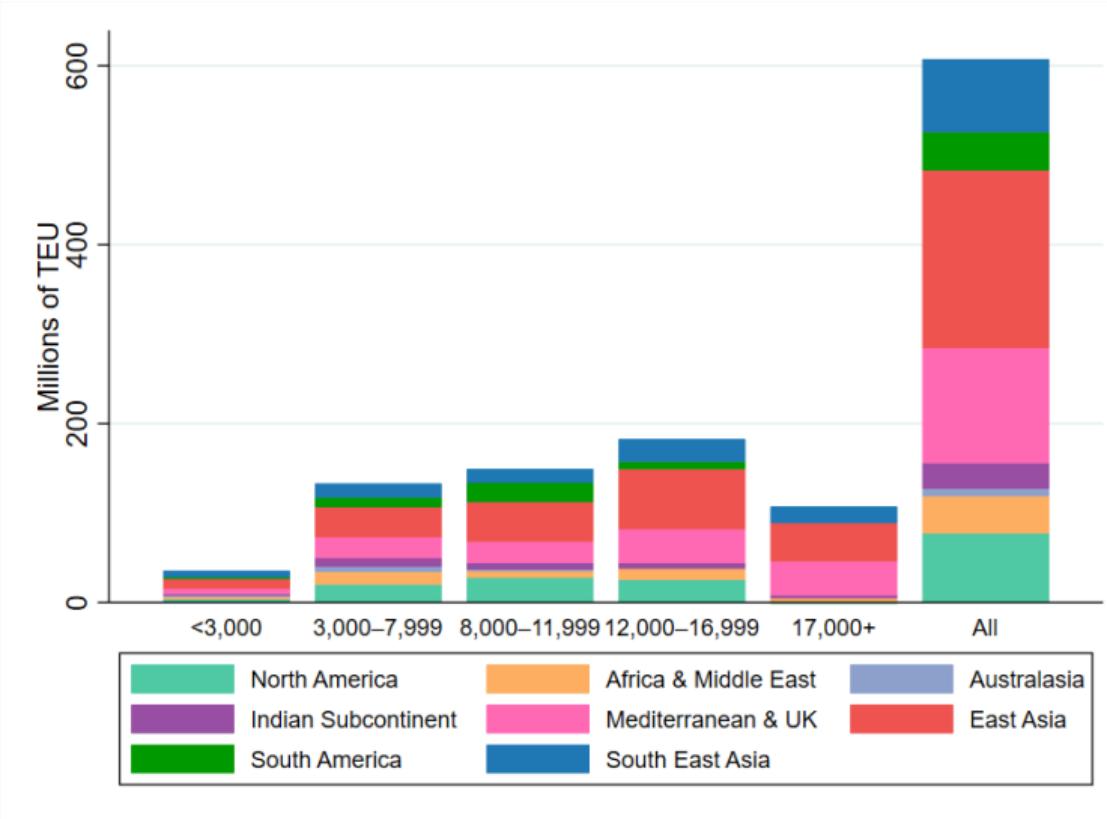
- **Output**

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- ▶ Enables systematic analysis of foreign dependence in shipping infrastructure.

Global Distribution (levels)

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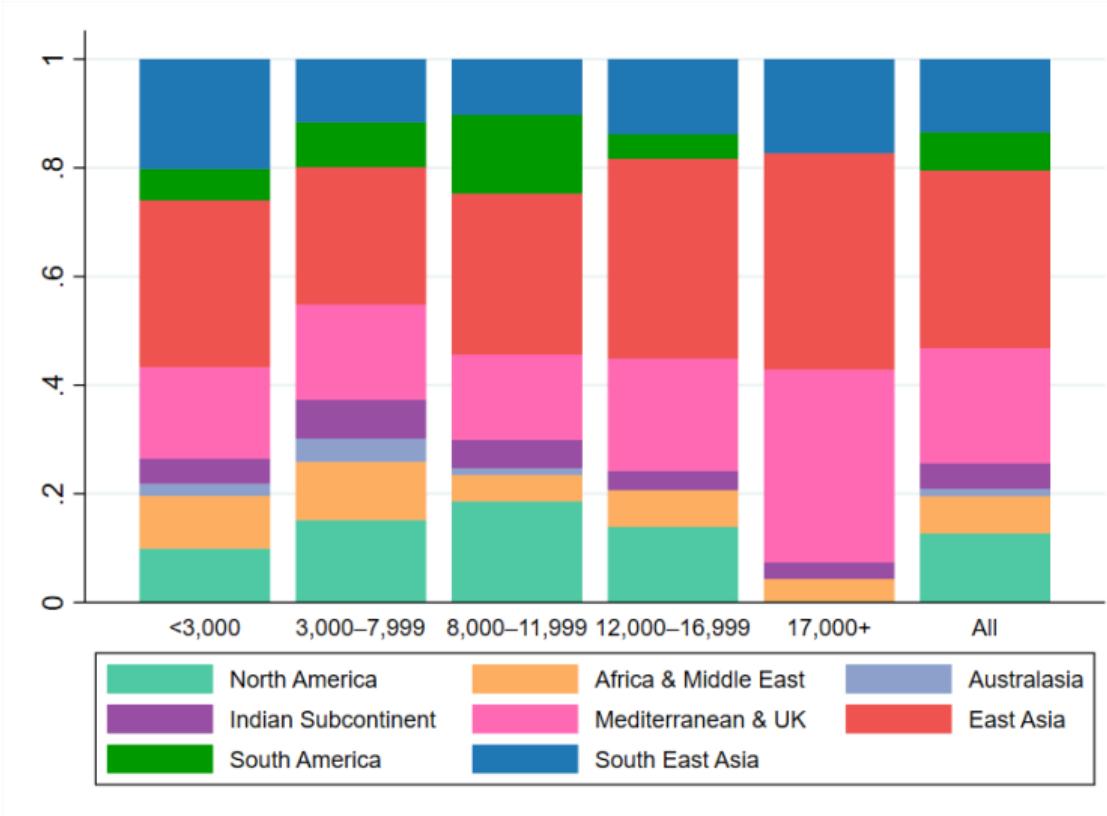
- North America accounts for 12.7 % of global capacity, mostly in mid-size vessels



Global Distribution (shares)

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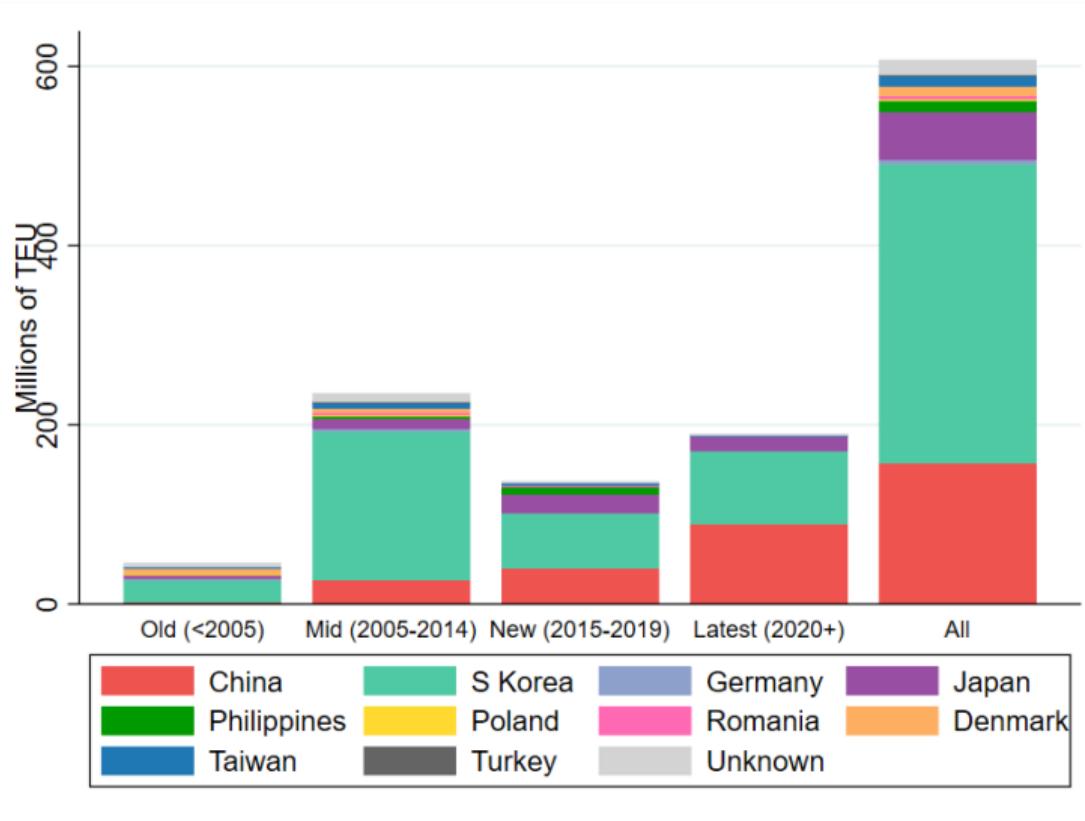
- US accounts for 12.7 % of global container trade, mostly in mid-size vessels



Global Distribution of Shipbuilding Countries: by Age

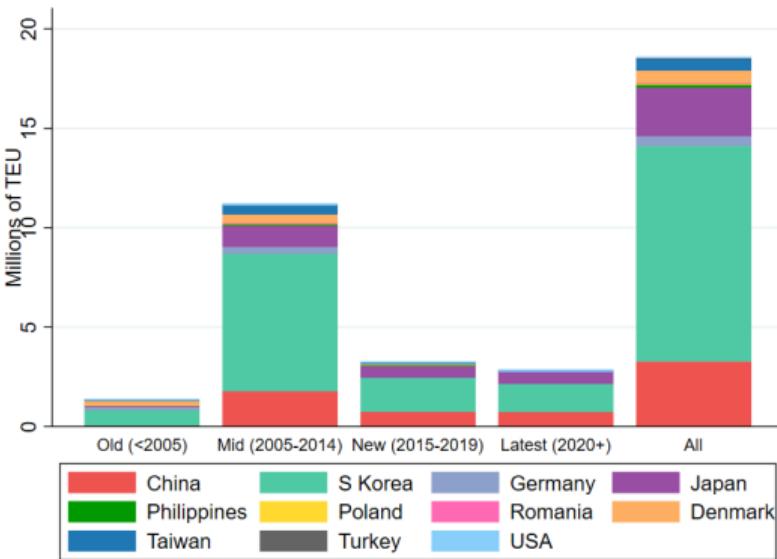
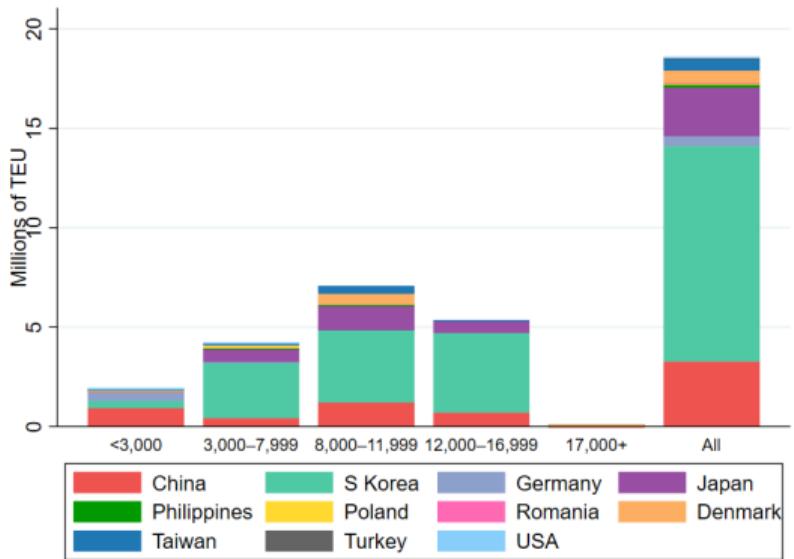
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- By age: Both countries build 90% of most recent ships (2020 onwards), China 46.9% SK 43%
- China accounts for only 3.8% of old ships, show recent dominance in shipbuilding



U.S. Imports: by Vessel Size and Vintage

Back



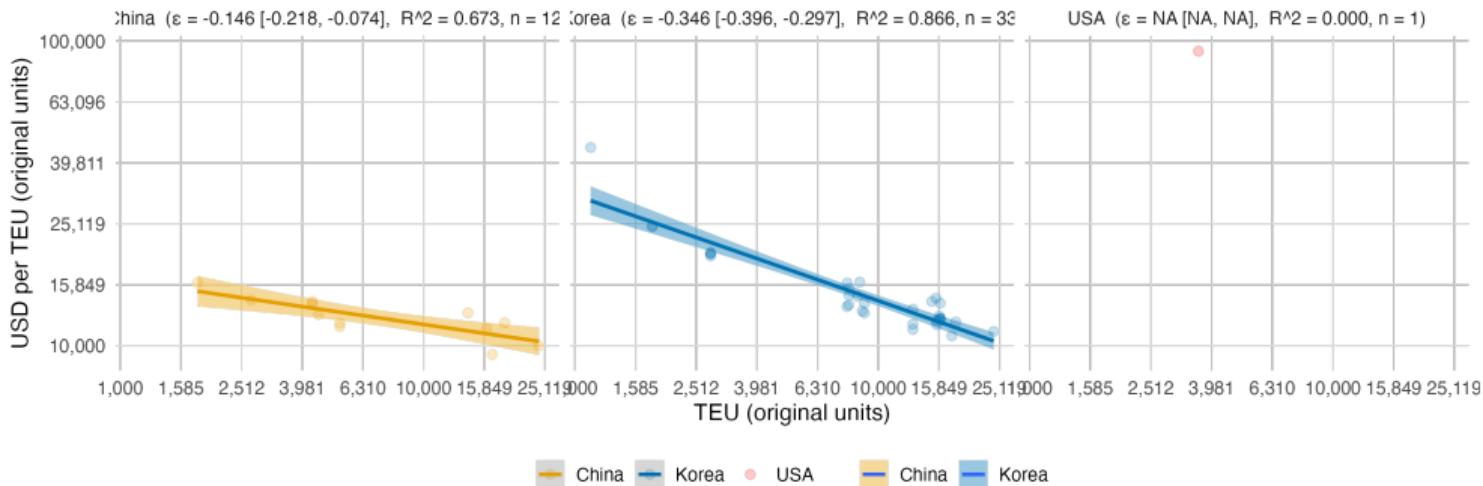
- U.S. imports mostly ride East Asian-built fleets (Korea, China, Japan).
- China builds ~35% of feeders but ~15% of ultra-large vessels; Korea/Japan dominate at the top end.

- Older vessels show little Chinese presence; Korea/Japan dominate.
- Nearly half of newest (2020+) ships serving U.S. trade are China-built.

Shipbuilding Efficiency by country

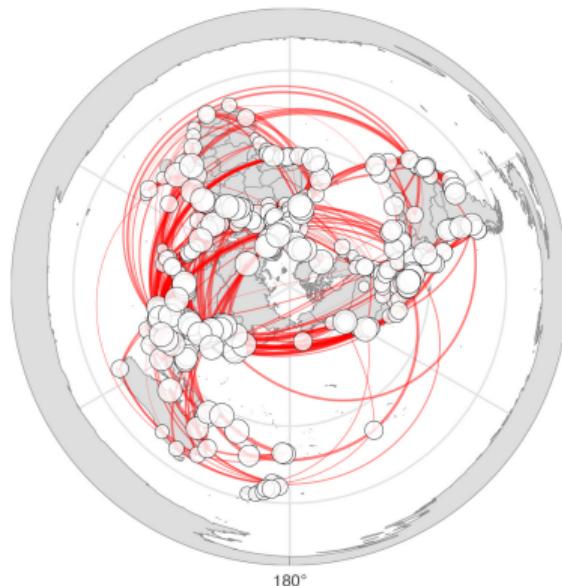
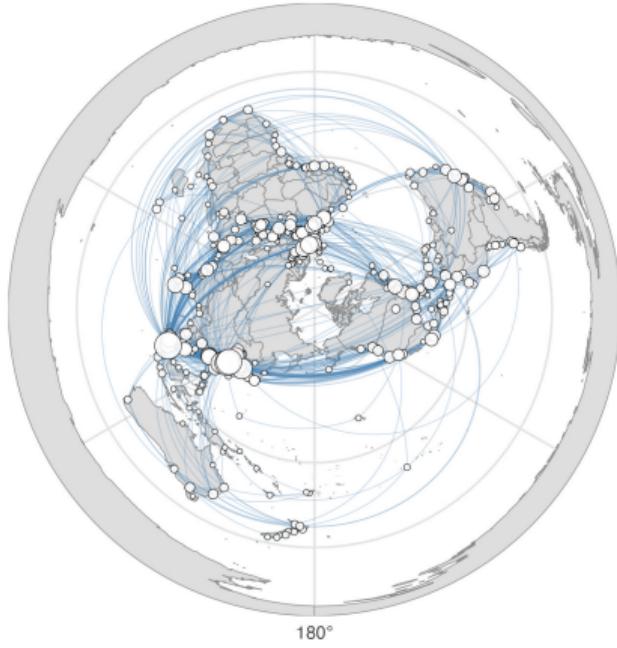
Country-specific best-fit lines with 95% CI (log-log)

Filter: TEU ≥ 300 . Facet titles report ϵ (slope), 95% CI, R^2 , and n



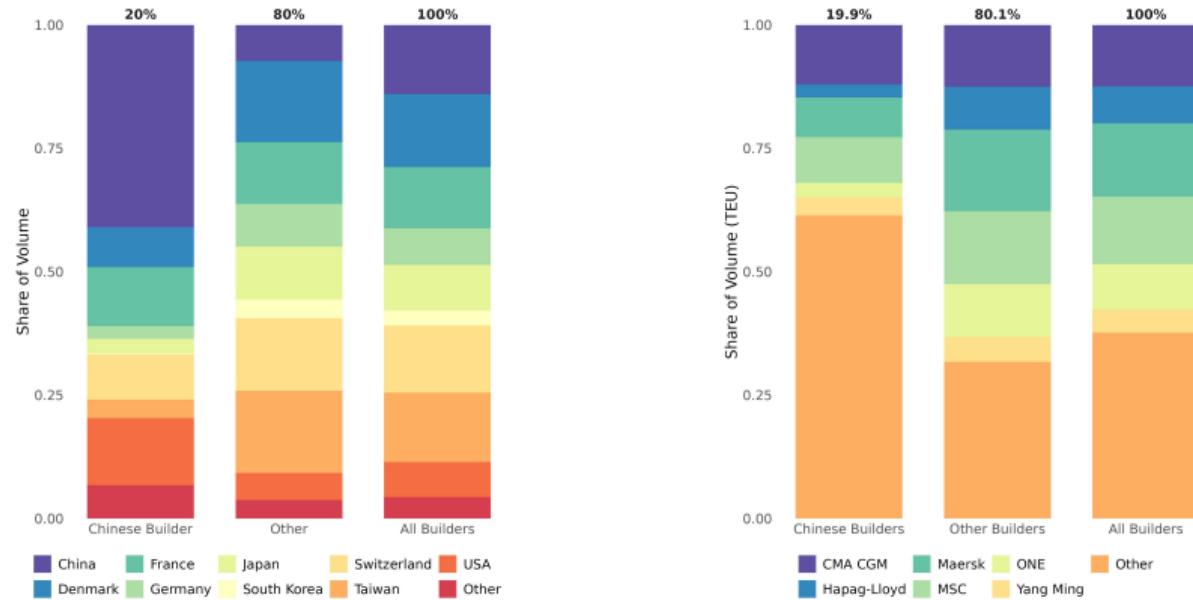
- **Korea vs. China:** Very similar size-efficiency profiles—\$/TEU falls with TEU at comparable rates; differences are mostly *levels* (intercepts), not slopes.
- **United States:** Extremely thin sample and much higher \$/TEU; can't credibly estimate a slope; consistent with limited large-container build capacity and bespoke/regulatory premia.
- **Modeling takeaway:** Use a common size-cost elasticity for Korea/China with a country level shifter; treat the U.S. as capacity-constrained/high-intercept, and allow extra dispersion for small-TEU builds.

Global Distribution of Shipbuilding Countries: by Trade Lanes



- Chinese shipping present across all major shipping lanes Shares
- Particularly prevalent in the most crucial lanes (Asia-Europe, Asia-North America) and most significant entrepôts

Operators



- Chinese-built ships serving U.S. imports are largely operated by non-Chinese firms/countries, including major global carriers
- Reflects the integration of Chinese shipbuilding into international shipping networks, extending well beyond use by Chinese operators

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From U.S. Ship Fees to Ad-Valorem Rates

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Goal: Convert U.S. shipping fees (per NT or per TEU) into ad-valorem

Step 1. Obtain fees by ship size

- Use **Clarksons** data to obtain total fees (in \$m per voyage) for ships of different sizes (6k, 10k, 14k TEU).
- The policy defines *two-tiered* fees (per NT and per TEU), with the **maximum applying**.

Step 2. Express fees per container

- Compute **fee per TEU** = total ship fee / ship capacity (TEU).
- Provides the effective cost per container under the new fee structure.

Step 3. Convert to ad-valorem rates

- Use literature-based shipping cost benchmarks by ship size (OECD/ITF, Drewry):
6k TEU → 1.25 × baseline, 10k TEU → 1.00, 14k TEU → 0.85.
- Divide fee per TEU by adjusted baseline shipping cost per TEU:

$$\text{Ad-valorem rate} = \frac{\text{Fee per TEU}}{\text{Cost per TEU (size-adjusted)}}$$

- Result: effective tariff-equivalent shipping fee by vessel size.

Size-Specific Ad Valorem Schedule

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Size bin	Midpoint (TEU)	Oct 2025	Apr 2026	Apr 2027	Apr 2028
< 3000	1,500	13.86%	18.13%	21.27%	25.15%
3000–8000	5,500	12.57%	16.56%	19.56%	23.15%
8000–12000	10,000	11.13%	14.80%	17.63%	20.90%
12000–17000	14,500	9.68%	13.03%	15.71%	18.66%

Notes: Percentages are ad valorem fees applied to China-linked fleet services by ship-size bin and date.