**Outline****Was können wir wissen?****Was sollen wir tun?****Was dürfen wir hoffen?****Drei Fragen an die Soziophysik**

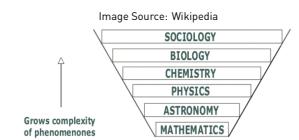
- Was können wir wissen? [3]**
- ▶ Beiträge der Physik zur Sozialwissenschaft
 - ▶ **positiv:** Modellansätze, Forschungsfragen

- Was sollen wir tun? [2]**
- ▶ Respekt vor Modellen, Systemen, Paradigmen
 - ▶ **skeptisch:** Fehler, falsche Erwartungen

- Was dürfen wir hoffen? [1]**
- ▶ Beispiele datengetriebener Modellierung
 - ▶ **optimistisch:** neue Methoden, neue Probleme

**Physics ≡ Success**

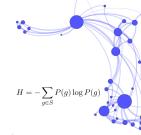
- ▶ **18th century: A new science of man**
 - ▶ David Hume (1711-1776): "A Treatise of Human Nature"
 - ▶ mathematics, physics as paragon
- ▶ **19th century: Measurements, laws**
 - ▶ Adolphe Quetelet (1796-1874): "Essays on social physics"
 - ▶ *statistical laws:* BMI, mortality
 - ▶ Auguste Comte (1798-1857): "Sociology"
 - ▶ society follows *general laws*
 - ▶ *positivism:* social science builds on experience
 - ▶ Karl Marx (1818-1883): "The Capital"
 - ▶ objective "*laws of motion*" of capitalist system
- ▶ **20th century: The "Observer"**
 - ▶ Relativity theory
 - ▶ Quantum mechanics



Contributions from physics

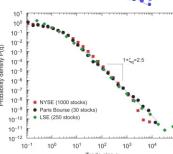
1. Generic models for collective phenomena

- spin systems, lattice models
- complex systems, emergent properties
- agent-based models (social/biological systems \Rightarrow "active matter")



2. Statistical ensembles

- phase transitions, order/control parameters
- grand-canonical e. \Rightarrow Exponential Random Graph models (ERGM)
- entropy for social systems, quantify **potentiality**



3. Universal scaling laws

- Why should different systems obey universal behavior?
- empirical truth: "Stylized Facts" [N. Kaldor, 1961]
- remember Quetelet: statistical regularities

F.S., An agent-based framework of active matter with applications in biological and social systems, *European Journal of Physics*, vol. 40, 014003 (2019)
 F.S., The law of proportionate growth and its siblings: Applications in agent-based modeling of socio-economic systems, In: *Complexity, Heterogeneity, and the Methods of Statistical Physics in Economics* (Eds. H. Aoyama, Y. Aruka, H. Yoshikawa), Springer (2020), 145-176
 F.S., Social percolation revisited: From 2d lattices to adaptive networks, *Physica A* (2020)
 C. Zingg, G. Casiraghi, G. Vaccario, F.S.: What is the Entropy of a Social Organization? *Entropy* (2019)

Example: Social forces

► Social impact (Milgram, 1969, Latane, 1981)

- agent: **reactive**, not reflective
- social forces: persuasion, support: $I_i(t) = I_i^p[P_i(t)] - I_i^q[Q_i(t)]$
- transition probability: $p(-s_i|s_i) \propto \exp\{I_i/T\}$



► Collective motion of humans

- *Brownian agent*: **reactive**, not reflective \Rightarrow Langevin dynamics

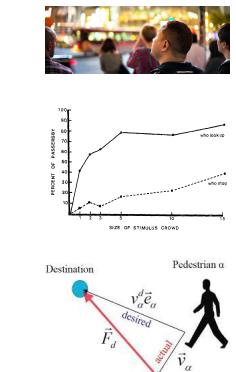
$$\frac{d\mathbf{v}_i(t)}{dt} = -\frac{1}{\tau_i}\mathbf{v}_i(t) + \mathbf{f}_i(t) + \sqrt{\frac{2\varepsilon_i}{\tau_i}}\xi_i(t)$$

- "social force" model results in selforganized "behavior"

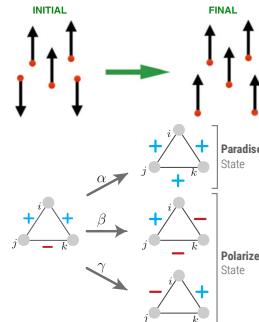
$$\mathbf{f}_i(t) = \frac{1}{\tau_i}v_i^0\mathbf{e}_i - \nabla_{\mathbf{r}_i}[V_B(|\mathbf{r}_i - \mathbf{r}_B|) + V_{\text{int}}(\mathbf{r}_i, t)]$$

- **applications:** evacuation scenarios, mass panic

J. Holyst, K. Kacperski, F.S.: Phase Transitions in Social Impact Models of Opinion Formation, *Physica A* 285 (2000) 199-210
 D. Helbing, F.S., J. Kertesz, P. Molnar: Active Walker Model for the Formation of Human and Animal Trail Systems, *Physical Review E* 56/3 (1997) 2527-2539



Example: Opinion Dynamics - Consensus or Coexistence

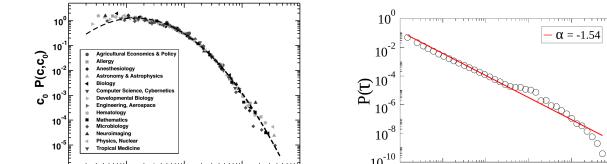


- **Ising model**: ferro/antiferromagnetic phases
- 1st cellular automaton \Rightarrow Lattice models
- **Voter model**: random copy of another opinion
- Axelrod model of *cultural dissemination*: homophily
- **Structural balance**
- frustrated systems, spin glasses

Problems

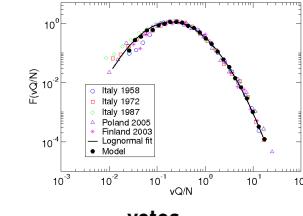
- "Do humans behave much like atoms? Sociophysics ... answers in the affirmative." [S. Galam 2012]
- Instead of **ad hoc assumptions** we need to **understand** mechanisms behind emergent phenomena

Example: Scaling laws in social systems



citations
Radicci et al., 2008

communication
Garas et al., 2013



votes
Fortunato & Castellano, 2007

Finding: Surprise

- Complex social phenomena follow simple statistical laws (remember Quetelet)

Problem: Explanation

- Which **social mechanisms** lead to these "laws"?
- What is their **meaning**? How do they relate to **economic and social theory**?

Outline

Was können wir wissen?

Was sollen wir tun?

Was dürfen wir hoffen?

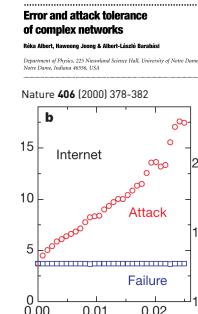
Respect!



M. Gallegati, S. Keen, T. Lux, P. Ormerod (2004); Worring trends in econophysics, *Physica A*, vol. 370, 1-6
 P. Ball (2006); Culture Crash, *Nature*, vol. 441, 686-688; P. Ball; Financial Times, October 29, 2006.
 T. Di Matteo, T. Aste (2007); No Worries: Trends in Econophysics, *Eur. Phys. J. B.*, vol. 55, no 2

- ▶ Understand your models
 - ▶ respect model *limitations*
 - ▶ *generative models* do not generate reality
 - ▶ *Null models*: what can be expected at random
- ▶ Understand your system
 - ▶ "Social" is what *deviates* from "physical"
 - ▶ What is the *eigendynamics*?
 - ▶ Adaptivity? Emergence of *new* systemic properties?
- ▶ Understand your colleagues
 - ▶ respect *different* scientific approaches
 - ▶ expect *high entry barriers* for interdisciplinary research
 - ▶ learn their language!

Example: Designed systems



The "robust yet fragile" nature of the Internet

Problem: Wrong conclusions

- ▶ scale-free network → vulnerable against targeted attacks → Internet
- ▶ Ensemble based approach: **bad model** of real, engineered systems

Example: Social systems are adaptive

- ▶ Wrong Wisdom
 - ▶
 - ▶ Wisdom of crowds: average opinion \approx truth
 - ▶ social influence leads to consensus
 - ▶ subjectively: **right**, objectively: **wrong**
- ▶ Collapsing core
 - ▶
 - ▶ reciprocity improves core performance
 - ▶ collapse after peripheral nodes left
- ▶ Efficiency and collapse
 - ▶
 - ▶ manager improves performance
 - ▶ increased dependency leads to collapse

Unintended consequences

Systems **respond** to "improvements" in intended/unintended ways - **ALWAYS!**

Social science ≠ Social physics

- ▶ late 19th century: **Positivism** (*objective*)
 - ▶ use of quantitative methods, based on empirics
 - ▶ independence of subject (researcher) and object (phenomena)
- ▶ early 20th century: **Post-positivism** (*subjective*)
 - ▶ values, knowledge of researcher influences observation
 - ▶ remember modern physics: "The observer"
- ▶ late 20th century: **Anti-positivism** (*constructivist*)
 - ▶ social phenomena elude objective and reductionist methods (Weber, 1909)
 - ▶ focus: interpretation, discourse, *understanding*: "Verstehen" vs. "Erklären" social science/meaning ↔ natural science/causal
 - ▶ Germany: "Positivismusstreit" (Popper/Adorno)
- ▶ early 21th century: **Akademie für Soziologie** (2017)
 - ▶ empirical/analytical sociologists break up

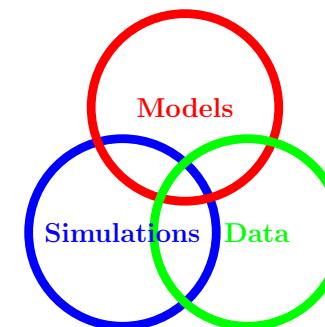


Max Weber (Wikipedia), G. Wagner, FAZ 2019

The Future of Computational Social Science

Emphasis on science ⇒ research questions

- ▶ complements existing (social) sciences

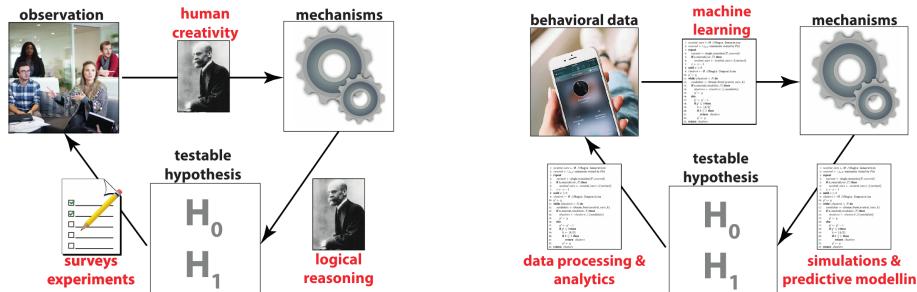


- ▶ not driven by available **data**
 - ▶ aim: *interpretation*, data has no "message"
- ▶ not driven by available **methods**
 - ▶ aim: *understanding*, not applying "tools"
- ▶ not driven by available **theory**
 - ▶ aim: *test propositions* instead of arguing

Wanted: Data-Driven Modeling

- ▶ **agent-based model** that builds on theory and is calibrated against real data
- ▶ **generative** ("analytical") modeling, not just statistical models

Computational social science: A change of paradigm



What goes wrong?

- ▶ **tools, no questions:** "Astronomy is not about telescopes"
- ▶ **data, no meaning:** "42 is the answer, but what was the question?"
- ▶ **observations, no theory:** "WHY do people do what they do?"

Outline

Was können wir wissen?

Was sollen wir tun?

Was dürfen wir hoffen?

1. New ways to analyze social systems

- ▶ **High school contacts:** $n = 94$ students from 3 classes
- ▶ $m = 1469$ repeated interactions, $\hat{m} = 213$ unique interactions
- ▶ which network feature explains most of the social structure?
(a) friendship (closed triangles), (b) class membership

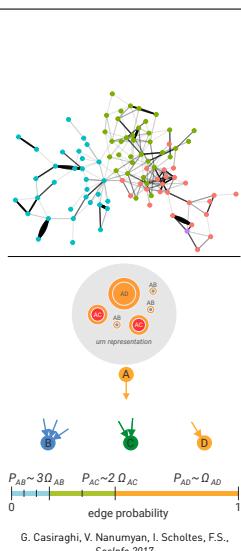
▶ **ERGM (unweighted network):** $Pr(G|\Theta) = \frac{1}{Z} e^{-\sum_i \Theta_i f_i(G)}$

- ▶ class membership: minor role, triadic closure matters most

Generalized hypergeometric ensemble

$$\Pr(G|\Omega) = \left[\prod_{i,j} \binom{\Xi_{ij}}{A_{ij}} \right] \int_0^1 \prod_{i,j} \left(1 - z^{\frac{\Omega_{ij}}{S_\Omega}} \right)^{A_{ij}} dz$$

- ▶ Class structure is more important than triadic closure
- ▶ *repeated interactions matter!*



Example: Productivity of software developer teams

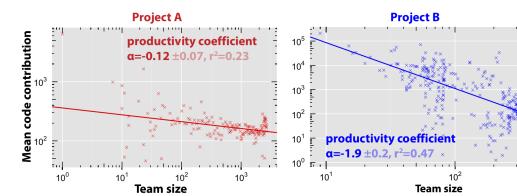
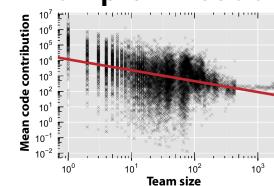
- ▶ **robust log-linear regression:** $\alpha = 0.86 \pm 0.02$

▶ *negative productivity coefficient*

- ▶ **productivity Y drops** with increasing team size X :

▶ $X \times 2.0 \Rightarrow Y \times 1.1$ [for OSS projects!]

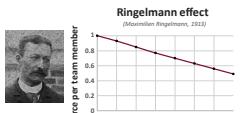
▶ large variation across projects



I. Scholtes, P. Mavrodiev, F.S.: From Aristotle to Ringelmann: A large-scale analysis of team productivity and coordination in Open Source Software projects, Empirical Software Engineering 21 (2016) 642-683

- ▶ **data:** GHTorrent GitHub dump (~ 1.5 TB)
- ▶ analysis of 58 most active OSS projects
- ▶ 580'000 commits, 30'000 developers
- ▶ more than 10 years of commit history
- ▶ Levenshtein distance between commits

2. New ways to test social theory



Ringelmann effect (social psychology)

- ▶ **larger teams are less productive**

1. motivational factors: "social loafing"
2. overhead of coordination



image: CC-by-SA Bart Derkens

- ▶ **"The whole is greater than the sum of its parts"** (Aristotle)
 - ▶ ... but **absolute** contribution of individuals **drops** with system size
 - ▶ **economics:** *decreasing returns to scale*

3. New ways to simulate social systems

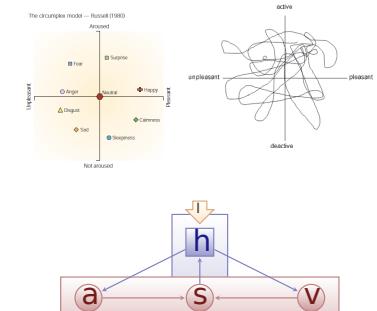
Agent-based model of emotional influence

- ▶ **Brownian Agents** with two variables:

arousal $x(t)$, valence $y(t)$

$$\dot{x}_i = -\gamma_x x_i(t) + g_x + A_{xi} \xi_y(t)$$

$$\dot{y}_i = -\gamma_y y_i(t) + g_y + A_{yi} \xi_y(t)$$



- ▶ **driven variable:** *emotional expression $s(t)$*

▶ depends on both arousal and valence

$$s_i[x_i(t), y_i(t)] = f[x_i(t)] \Theta[y_i(t) - \bar{x}_i]$$

▶ **emotional information stored in field h**

$$h_{\pm} = -\gamma_{h\pm} h_{\pm}(t) + s_{n\pm}(t) + I_{\pm}(t)$$

Toward a fully calibrated ABM: Parameter estimations

► Methods

- *non-linear dynamics*: bifurcation analysis
- *experiments*: physiological measurements
- *text mining*: sentiment algorithms

- allow to **test hypotheses** about agent interactions

- Valence

$$\frac{\Delta v(t)}{\Delta t} = -\gamma_v(v(t) - b) + h * (b_0 + b_1 v(t) + b_2 v(t)^2 + b_3 v(t)^3) + A_v \varepsilon$$

parameter	γ_v	b	b_0	b_1	b_2	R^2	N	$R^2(\xi_v)$
estimate	0.367***	0.056**	0.14***	0.057*	-0.047**	0.52	1271	0.85

- Arousal

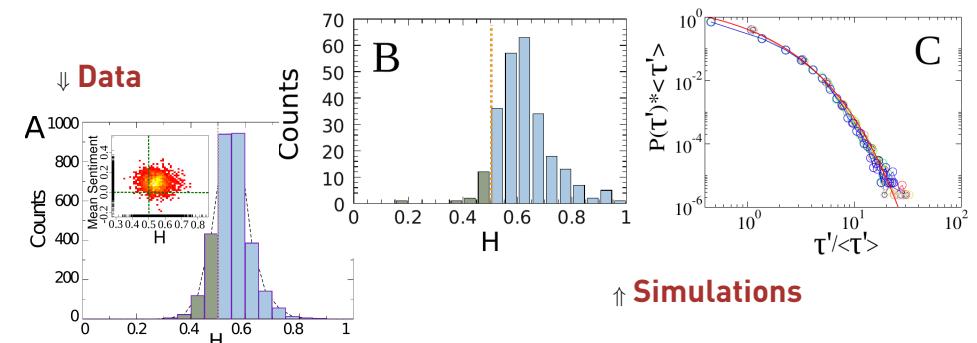
$$\frac{\Delta a(t)}{\Delta t} = -\gamma_a(a(t) - d) + |h| * (d_0 + d_1 a(t) + d_2 a(t)^2 + d_3 a(t)^3) + A_a \varepsilon$$

parameter	γ_a	d	d_0	d_1	R^2	N	$R^2(\xi_a)$
estimate	0.414***	-0.442***	0.178***	0.14469**	0.28	1271	0.78

D. Garcia, A. Kappas, D. Kuster, F.S.: The Dynamics of Emotions in Online Interaction. Royal Society Open Science [2016] vol: 3, no: 160059

Agent-based simulations: Emotional persistence

↓ Data



↑ Simulations

- Macroscopic dynamics correctly reproduced

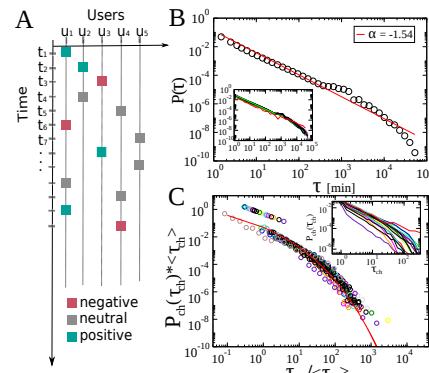
A. Garas, D. Garcia, M. Skowron, F.S., Scientific Reports 2:402 (2012)

Example: Chatroom discussions



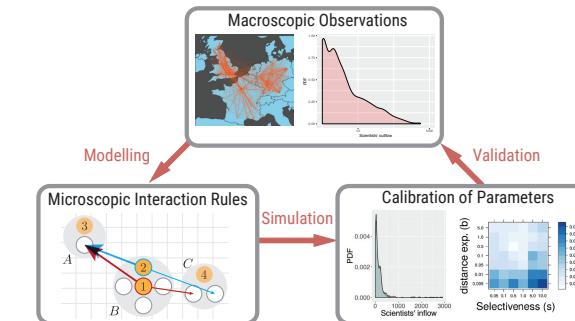
- Chatrooms: no social network, costly signals
- bursty activities
- B) inter-activity time distribution
- C) inter-event time distribution

Data: 20 IRC Channels, 42 days, 2'688'760 posts, 25'166 users



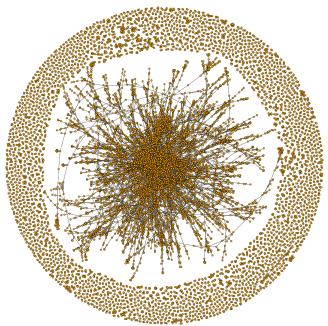
A. Garas, D. Garcia, M. Skowron, F.S., Scientific Reports 2:402 (2012)

ABM Alternative: Data-driven modeling

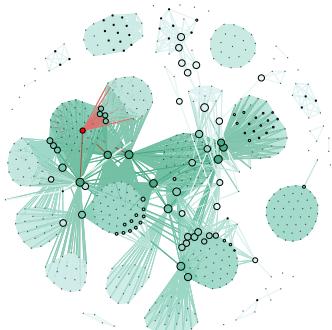


- combines *models*, *data* and *simulations*
- focus on mechanisms: *generative* ("analytical") models
- developed with *calibration* and *validation* in mind

Collaboration of Scientists: Co-Authorship Network

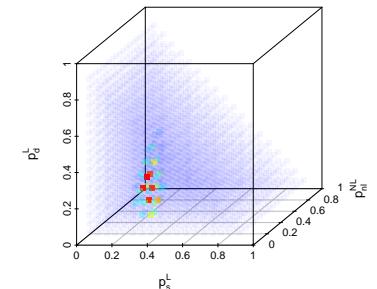


APS [1895-2004]: 226'724 scientists, 1'567'084 papers



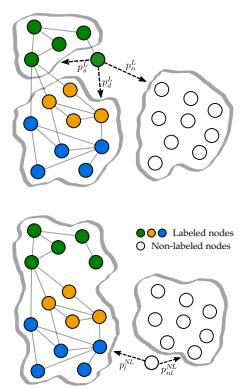
Calibration 1/2

- ▶ First exploration: *network formation* parameter space
- ▶ M. L. approach \Rightarrow parameter combination giving the *best match* with reality, w.r.t.:
 - average degree $\langle k \rangle$;
 - average path length $\langle l \rangle$;
 - global clustering coefficient (transitivity) C .
- ▶ *Optimal simulated network*: $p^* \equiv (p_s^{*L}, p_d^{*L}, p_n^{*L}, p_{nl}^{*NL}, p_l^{*NL})$
- ▶ errors $\varepsilon_{\langle k \rangle}, \varepsilon_{\langle l \rangle}, \varepsilon_C$ have to be smaller than ε_0



M. V. Tomasello, G. Vaccario, F. Schweitzer: *Data-driven modeling of collaboration networks: A cross-domain analysis*, EPJ Data Science, volume: 6, pages:22 [2017]

Agent based model of link formation



- ▶ **agent i :** two fixed properties
 - ▶ **activity** a_i : propensity to engage in a collaboration \Rightarrow from data
 - ▶ **label** l_i : membership in a *circle of influence/group* (\rightarrow color)
- ▶ **dynamics:**
 1. activation
 2. choose m *collaboration partners* (m taken from data)
 - ▶ **Incumbent**: (labeled node): $p_s^L + p_d^L + p_n^L = 1$
 - ▶ **Newcomer**: (non-labeled node): $p_{nl}^{NL} + p_l^{NL} = 1$
 - ▶ within labeled groups, partners are chosen wrt their degree
 3. form fully connected clique of size m , label propagation
- ▶ **Our task:** determine $p_d^L, p_s^L, p_{nl}^{NL}$

M. V. Tomasello, N. Perra, C. J. Tessone, M. Karsai, F.S.: *The Role of Endogenous and Exogenous Mechanisms in the Formation of R&D Networks*, Scientific Reports, vol. 4 [2014] 5679

Calibration 2/2

ε^0	$\langle k \rangle^*$	$\langle l \rangle^*$	C^*	p_s^{*L}	p_d^{*L}	p_n^{*L}	p_l^{*NL}	p_{nl}^{*NL}
Co-authorship networks								
Quant.mech., field th., sp.relat. [PACS 03]	12%	5.83	0.392	0.85	0.05	0.10	0.45	0.55
General relativity and gravitation [PACS 04]	> 30%*	16.64	4.39	0.50	0.05	0.45	0.05	0.95
Optics [PACS 42]	10%	7.60	5.79	0.60	0.05	0.35	0.35	0.65
Elect. transport in cond. matter [PACS 72]	8%	6.15	6.58	0.50	0.05	0.45	0.30	0.70
Superconductivity [PACS 74]	7%	7.51	5.51	0.45	0.05	0.40	0.35	0.65
Other applied and interdisc. physics [PACS 89]	8%	3.82	7.82	0.50	0.65	0.05	0.30	0.25
								0.75

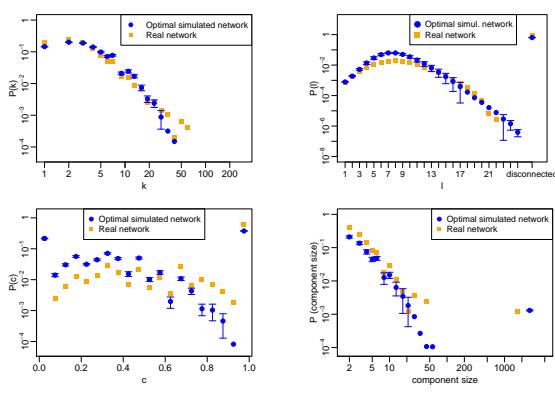
- ▶ ML estimation: $\varepsilon_0 < 12\%$ [R&D: 8%], no match for General relativity and gravitation
- ▶ links between **incumbents**: $p_s^{*L} + p_d^{*L} > 55\%$ [R&D: 70%]
- ▶ even stronger preference for **same circle of influence**: $p_s^{*L} \geq p_d^{*L}$ [note: $p_d^{*L} = 5\%$]
- ▶ **Newcomers** tend to link with **newcomers**: $p_l^{*NL} < p_{nl}^{*NL}$ [R&D: $p_l^{*NL} > p_{nl}^{*NL}$]

Network endogenous factors (patterns already present in network, encoded in labeled agents)

- ▶ explain most of the newly formed links: $p_s^{*L} + p_d^{*L} + p_l^{*NL} > p_{nl}^{*NL} + p_n^{*L}$
- ▶ rules for the formation of communities captured by label dynamics

M. V. Tomasello, G. Vaccario, F. Schweitzer: *Data-driven modeling of collaboration networks: A cross-domain analysis*, EPJ Data Science, volume: 6, pages:22 [2017]

Validation: Reproduce network distributions (PACS 89)



M. V. Tomasello, G. Vaccario, F. Schweitzer: Data-driven modeling of collaboration networks: A cross-domain analysis, EPJ Data Science, volume: 6, pages:22 [2017]

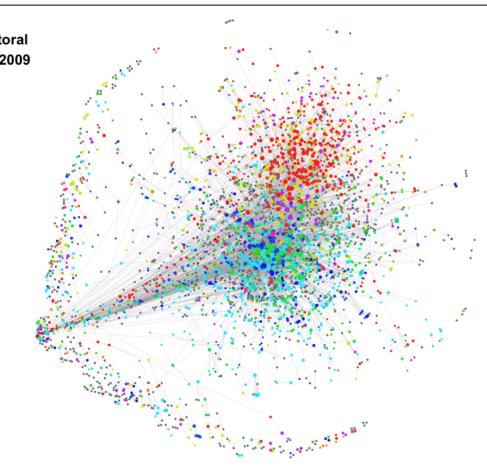
4. New ways to compare systems: Scientists vs firms

The evolution of a global, cross-sectoral interfirm R&D network from 1984 to 2009

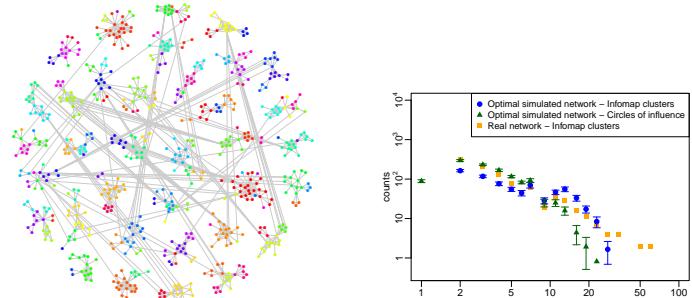
Tomasello et al. (2016), "The Rise and Fall of R&D Networks"

Date: 1996 June

- Pharmaceuticals
- Medical Supplies
- R&D, Lab and Testing
- ▲ Electronic Components
- △ Computer Hardware
- ◆ Computer Software
- ◆ Telephone Communications
- Communications Equipment
- Universities
- Investment Companies
- Other



Validation: Reproduce clusters (PACS 89)

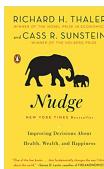


- ▶ Optimal simulated network (only the largest 30 clusters identified by Infomap). Each color=different label.
- ▶ 966 empirically detected clusters. $I_{\text{norm}}(\text{labels}, \text{Infomap clusters})=0.95$ remarkable overlap.

M. V. Tomasello, G. Vaccario, F. Schweitzer: Data-driven modeling of collaboration networks: A cross-domain analysis, EPJ Data Science, volume: 6, pages:22 [2017]

5. New ways to influence social systems

1. Ethical problem: "do we manipulate people's decisions?"



- ▶ **Economics:** Mechanism design
 - ▶ control rules \Rightarrow game theoretical setting
- ▶ **Psychology:** Nudging
 - ▶ control information \Rightarrow behavioral setting

2. Technical problem: identify target

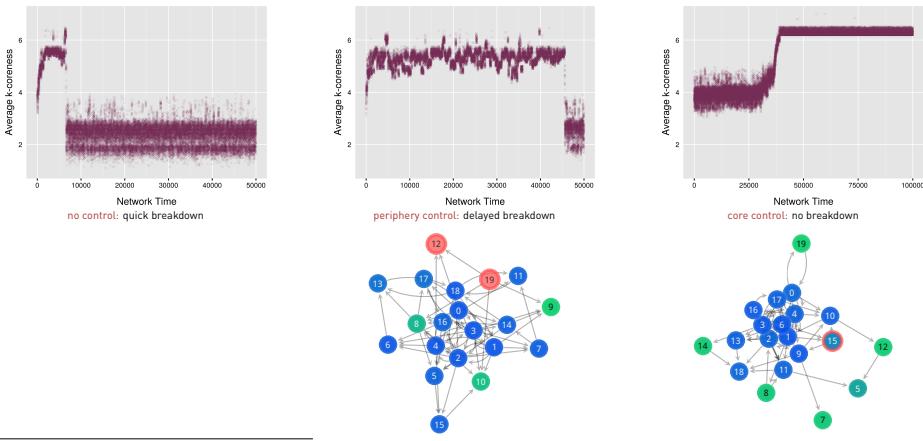
- ▶ **Marketing:** Influencers
 - ▶ whom to influence?, how to influence?
- ▶ **Control theory:** Is the system controllable?
 - ▶ driven to a pre-defined state, optimal trajectory?
 - ▶ Which is the right element? Which is the right incentive? Timing?



F.S., Designing systems bottom up: Facets and problems, *Advances in Complex Systems* (2020)

F.S., The Bigger Picture: Complexity Meets Systems Design, In: *Design. Tales of Science and Innovation* (Eds. G. Folkers, M. Schmid) (2019)

Network interventions: Improved robustness



Conclusions

- ▶ **End of theory?** – Quite the opposite
 - ▶ profound disciplinary knowledge (social science)
- ▶ **Social physics?** – less physics, more data science
 - ▶ new methods, new topics, new questions, new skills

