

Table 1: **Treatment Effect on Expectations Index**

	(1)	(2)
T1:Capacity	0.018* (0.007)	0.019* (0.007)
T2:Capacity + Performance	0.017* (0.008)	
T2 High		0.028** (0.010)
T2 Low		
Intercept	0.323*** (0.027)	0.323*** (0.026)
Observations	5,545	5,545
<i>Note:</i>	*p<0.05; **p<0.01; ***p<0.001	

Table 2: **Treatment Effect on Switching One's Vote**

T1:Capacity	-0.011 (0.023)
T2:Capacity + Performance	-0.035 (0.024)
Intercept	-0.020 (0.089)
Observations	2,005
<i>Note:</i>	*p<0.05; **p<0.01; ***p<0.001

Table 3: **Effect of Treatment on Voting Criteria**

A. First Differences: Mean Vote Share for Candidate A			
	Control	T1	T2
Difference (Kin-Baseline)	0.120	0.077	-0.015
Difference (Chief-Baseline)	0.080	0.021	-0.033
B. Difference-in-Difference			
	T1-C	T2-C	T2-T1
Kin Condition	-0.045	-0.135	-0.092
Chief Condition	-0.062	-0.116	-0.054

Table 4: Mean Differences			
	Difference	p-Value (Two-Sided)	Exact p
T1-C	1.80	0.125	0.153
T2-C	1.71	0.109	0.123
T-C	1.75	0.086	0.097