

Management Report

Springfield Devs

For the period ended September 30, 2020



Prepared by

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Prepared on

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Treasurer's Report

Month Ending September 30th, 2020

BACKGROUND

Springfield Devs hosts monthly educational events for Software Developers (Dev Night) and an annual regional developer conference for Software developers (Method Conference).

Springfield Devs was formed as a **Missouri Nonprofit Corporation** (N000712445) and established a **Federal Tax ID** (84-2898895) in **2019** and has received a **Federal 501(c)(6) Nonprofit Exemption** under the leadership of these founding volunteer board members:

Michael Bates, President

Thomas Rankin, Vice President

Shawna Baron, Secretary

Jason Klein, Treasurer

Springfield Devs does **not** currently intend to recruit any **paid** board members or **paid** employees. Several additional volunteer board members have been appointed by the President, per organization bylaws. The organization will continue to recruit volunteers from membership to assist with events and projects.

Springfield Devs announced formation plans in **September 2019** and began fundraising at that time. The organization raised **\$12,775** through **Founding Sponsorships** and **Founding Memberships** to cover initial costs and first year costs. **As of August 30th, 2020**, Springfield Devs has a projected cash reserve of \$2,608.60 that is expected to cover expenses through December 2020. The board is planning to offer additional sponsorship packages to help fund ongoing organization costs including monthly programs, software, hosting, and insurance costs.

Founding Sponsors will receive benefits through December 2022 and permanent recognition on the organization website. The organization raised \$10,500 from 21 paid and 2 in-kind **Founding Sponsorships** from these organizations:

Added Innovation, Artistic Healing, Brewer Science, Classy Llama, Code Scientists, efactory, EmergencMe, Fried Design Company, GigSalad, Gravitate Solutions, Headline Productions, Hearo Technologies, Ion Wave Technologies, Kraken Commerce, Logic Forte, Marlin Network, Mostly Serious, Mycra Therapy, O'Reilly Auto Parts, Self Interactive, Vault Innovation Group, WebArc Technologies, World Wide Technology

Founding Memberships are also available for individuals who would like to show support for the organization, in exchange for branded mug/shirt and permanent recognition on the organization website. **The organization does not require paid membership to attend monthly events.** The organization raised \$2,275 from 55 paid **Founding Memberships** from these individuals:

David Alger, Jason Amschler, Jason Arend, Shawna Baron, Myke Bates, Jeff Berry, Stephen Biston, Rebecca Braughton, Dylan Buehler, Rich Clingman, Craig Coenen, Mike Copanos, Adam Cunningham, Steve Dettmers, Heba Elkordy, Tiffany Ford, Jack Ford, Tim Franklin, Amber Gillenwaters, David Hamilton, Melisa Hamilton, Erik Hansen, Mario Hernandez, Tylor Hindery, Jim Hodge, Jonathan Hodges, Matt Johnson, Greg Johnson, James Jorgensen, Jason Klein, Pamela Klein, Zak Lampert, Greg Lane, Frederick Lawler, Smokie Lee, Anthony Maughan, Jordan McAdoo, Greg Melton, Ben Pomerence, Maranda Provance, Thomas Rankin, Brenden Reeves, Charlie Rosenbury, Andrew Rowell, Gareth Rowell, Eric Schumann, Benjamin Stange, Mark Stepp, Brent Stilts, Austin Story, Justin Taylor, Christopher Wilding, Jeremy Willman, Kevin Wyas, Levi Zitting

Springfield Devs solicited sponsorships for the first annual **Method Conference** hosted on **Thursday, March 5th, 2020**. Event costs were covered entirely by event sponsorships. This first year event was considered break-even with \$2.20 in excess revenue. The event raised \$5,130 in ticket sales plus \$16,475 from 14 paid **Method Conference Sponsors** from these organizations:

Added Innovation, **Code Scientists** (*Event Sponsor*), Gravitare Solutions, Hearo Technologies, Hoffmann & Baron LLP, Logic Forte, Marlin Network, Mayhem Development, Mostly Serious, Mycra Therapy, O'Reilly Auto Parts, SELF Interactive, Volt Credit Union, World Wide Technology

April-July 2020 monthly meetings were hosted virtually, and the **August-September 2020** monthly meetings was hosted in-person and online due to COVID-19. The organization 501(c)(6) exemption status was granted by IRS in September 2020. The organization is proceeding with design and development of organization website (<https://sgf.dev>) as budgeted. Website design was outsourced and the new website design has been completed. The new website will be revealed to members in the coming months. Website development is being provided by a team of volunteers.

GET INVOLVED

Learn more about supporting **Springfield Devs** as a **Member** (<https://sgf.dev/member>) or as a **Sponsor** (<https://sgf.dev/sponsor>). Learn more about supporting **Method Conference** as a **Sponsor** (<https://sgf.dev/method-sponsor>).

We publish financial data for our membership on a regular basis. Visit our Treasurer repo (<https://github.com/sgfdevs/treasurer>).

Contact our **Treasurer** (treasurer@sgf.dev) or our **President** (president@sgf.dev) if you have questions, comments, or suggestions regarding our financial reports or our financial data.

Sincerely,

Jason Klein
Treasurer 2019-2020
Springfield Devs

Statement of Activity

January - September, 2020

	Total
REVENUE	
Devs Revenue	
Devs Sponsorships	1,500.00
Total Devs Revenue	1,500.00
Method Revenue	
Method Sponsorships	15,575.00
Method Tickets	5,130.00
Total Method Revenue	20,705.00
Total Revenue	22,205.00
GROSS PROFIT	22,205.00
EXPENDITURES	
Devs	
Devs Design	2,000.00
Devs Member Meals	332.42
Devs Membership Gifts	270.76
Devs Payment Fees (Intuit)	76.43
Devs Software & Hosting	833.68
Devs Sponsor Gifts	574.06
Devs Taxes & Licenses	600.00
Total Devs	4,687.35
Method	
Method Advertising	31.37
Method Attendee Badges	48.66
Method Attendee Bags	451.40
Method Attendee Shirts	2,271.18
Method Audio Visual	2,665.39
Method Door Prizes	961.64
Method Facilities & Catering	5,316.70
Method Payment Fees (Intuit)	154.55
Method Payment Fees (PayPal)	4.99
Method Payment Fees (Stripe)	170.25
Method Print Materials	520.11
Method Speaker Dinner	511.41
Method Speaker Gifts	786.58
Method Speaker Travel	4,367.16
Method Ticket Fees	156.91
Total Method	18,418.30
Total Expenditures	23,105.65
NET OPERATING REVENUE	-900.65
NET REVENUE	\$ -900.65

Statement of Financial Position

As of September 30, 2020

		Total
ASSETS		
Current Assets		
Bank Accounts		
Devs Checking (7527)		2,471.18
Total Bank Accounts		2,471.18
Total Current Assets		2,471.18
TOTAL ASSETS		\$2,471.18
LIABILITIES AND EQUITY		
Liabilities		
Total Liabilities		
Equity		
Retained Earnings		3,371.83
Net Revenue		-900.65
Total Equity		2,471.18
TOTAL LIABILITIES AND EQUITY		\$2,471.18

Statement of Cash Flows

January - September, 2020

	Total
OPERATING ACTIVITIES	
Net Revenue	-900.65
Adjustments to reconcile Net Revenue to Net Cash provided by operations:	
Accounts Receivable (A/R)	2,075.00
Accounts Payable (A/P)	-1,155.00
Total Adjustments to reconcile Net Revenue to Net Cash provided by operations:	920.00
Net cash provided by operating activities	19.35
NET CASH INCREASE FOR PERIOD	19.35
Cash at beginning of period	2,451.83
CASH AT END OF PERIOD	\$2,471.18

A/R Aging Detail

As of September 30, 2020

This report contains no data for your specified date range.

A/P Aging Detail

As of September 30, 2020

This report contains no data for your specified date range.

Sales by Member

January - September, 2020

	Total
Aaron Van Gorp	200.00
Added Innovation	1,800.00
Ben Pomerence	50.00
Benjamin Ellis	280.00
Benjamin Stange	50.00
Carissa Hurt	50.00
Carwin Young	100.00
Chad Killingsworth	70.00
Charles Hicks	70.00
Christopher Baunach	50.00
Christopher Smith	70.00
Christopher Wilding	100.00
Code Scientists, LLC	4,750.00
Daniel Chilton	70.00
Danielle Kelly	50.00
Darren Williams	70.00
David Alger	50.00
David Hahn	50.00
David Harris	100.00
David Schlum	50.00
Elliott Campbell	70.00
Erik Hansen	100.00
GigSalad	500.00
Gravitate Solutions	1,800.00
Hearo Technologies	675.00
Hoffmann & Baron, LLP	1,000.00
Jared Carpenter	50.00
Jason Arend	50.00
Jeremy Boles	50.00
Jonathan Mann	70.00
Jordan Gilmore	50.00
Josiah Mann	100.00
Justin Wells	300.00
Kalin Bowden	70.00
Katie Kensinger	100.00
Keith Davis	50.00
Kendall Roberts	50.00
Kevin Kirchner	50.00
Kevin Williams	100.00
Kimberly Myers	100.00
Landon Lewis	120.00
Laura Caruso	50.00

	Total
Levi Zitting	60.00
Mark Stepp	50.00
Mark Whisler	50.00
Marlin Network	1,100.00
Matt Johnson	50.00
Mayhem Development	1,000.00
Melissa Smith	200.00
Mike Andrews	70.00
Mike Copanos	70.00
Mostly Serious	900.00
Mycra Therapy	500.00
O'Reilly Auto Parts	1,400.00
Otto Borchert	450.00
Rich Clingman	70.00
River Ginther	100.00
Ryan Zachary De Lap	50.00
Self Interactive	450.00
Seth Mabry	50.00
Tiffany Ford	50.00
Tim Franklin	150.00
Trayvon Northern	50.00
Tylor Hindery	50.00
Volt Credit Union	800.00
World Wide Technology	900.00
TOTAL	\$22,205.00

Expenditures by Vendor

January - September, 2020

	Total
Amazon Shopping	1,687.52
Amazon Web Services	5.37
Askinosie Chocolate LLC	30.87
BJ's Trophy	574.06
Brad Hill Design Group	2,000.00
Chabom Teas and Spices	68.58
Diamond Room / Simply Delicious	5,300.00
Discount Mugs	451.40
Erika Gerdes	717.00
Facebook Ads	31.37
First Impressions Printing	515.35
Google Developer Program	25.00
Headline Productions	2,560.20
Hilton Garden Inn Springfield	1,150.16
Houlihans Restaurant	511.41
Internal Revenue Service	600.00
Katie Womersley	1,600.00
Logic Forte (QuickBooks Subscription)	180.00
Meetup.com	98.94
Michael's Arts and Crafts	42.13
Microsoft Corporation	180.00
Missouri Embroidery	2,541.94
Name.com	299.40
PayPal Payment Fees	4.99
Pizza Hut (Grant)	313.24
QuickBooks Payments	230.98
Randy Walker	450.00
Raymond's Trophy & Awards	22.67
Sam Basu	450.00
Stripe Payments	327.16
Walmart	90.94
Zoom Video	44.97
TOTAL	\$23,105.65