

Management Report

Springfield Devs

For the period ended



Prepared by

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Prepared on

May 6, 2020

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Treasurer's Report

Wednesday, May 6th, 2020

BACKGROUND

Springfield Devs is the evolution of the **Springfield Web Devs** group that hosted monthly educational meetings in **Springfield Missouri** for the prior 5 years. **Myke Bates**, founder of **Springfield Web Devs**, led efforts to create a formal organization to support larger monthly events and a regional developer conference.

Springfield Devs was formed as a **Missouri Nonprofit Corporation** (N000712445) on August 7th, 2019 and established a **Federal Tax ID** (84-2898895) on **August 30th, 2019** and has applied for **Federal 501(c)(6) Nonprofit Status** under the leadership of these founding volunteer board members:

Michael Bates, President
Thomas Rankin, Vice President
Shawna Baron, Secretary
Jason Klein, Treasurer

Springfield Devs does **not** currently plan to recruit any **paid** board members or **paid** employees. Several additional volunteer board members have been appointed by the President, per organization bylaws. The organization will continue to recruit volunteers from membership to help with events and projects.

Springfield Devs announced plans for the larger monthly **Dev Night** and annual **Method Conference** events at the **Springfield Web Devs** meeting in **September 2019** and began fundraising at that time. The organization raised **\$12,775** through **Founding Sponsorships** and **Founding Memberships** to cover initial costs and first year costs of the organization. **As of May 2020**, **Springfield Devs** has a projected cash reserve of \$3,892.87 that is expected to cover expenses through December 2020. The board is planning to offer additional sponsorship packages to help fund ongoing organization costs, since we were unable to reach our initial fundraising goal of \$24,000 from 48 Founding Sponsorships.

Founding Sponsors will receive benefits through December 2022 and permanent recognition on the organization website. The organization raised \$10,500 from 21 paid and 2 in-kind **Founding Sponsorships** from these organizations:

Added Innovation, Artistic Healing, Brewer Science, Classy Llama, Code Scientists, efactory, EmergencMe, Fried Design Company, GigSalad, Gravitate Solutions, Headline Productions, Hearo Technologies, Ion Wave Technologies, Kraken Commerce, Logic Forte, Marlin Network, Mostly Serious, Mycra Therapy, O'Reilly Auto Parts, Self Interactive, Vault Innovation Group, WebArc Technologies, World Wide Technology

Founding Memberships are also available for individuals who would like to show support for the organization, in exchange for branded mug/shirt and permanent recognition on the organization website. **The organization does not require paid membership to attend monthly events.** The organization raised \$2,275 from 55 paid

Founding Memberships from these individuals:

David Alger, Jason Amschler, Jason Arend, Shawna Baron, Myke Bates, Jeff Berry, Stephen Biston, Rebecca Braughton, Dylan Buehler, Rich Clingman, Craig Coenen, Mike Copanos, Adam Cunningham, Steve Dettmers, Heba Elkordy, Tiffany Ford, Jack Ford, Tim Franklin, Amber Gillenwaters, David Hamilton, Melisa Hamilton, Erik Hansen, Mario Hernandez, Tylor Hindery, Jim Hodge, Jonathan Hodges, Matt Johnson, Greg Johnson, James Jorgensen, Jason Klein, Pamela Klein, Zak Lampert, Greg Lane, Frederick Lawler, Smokie Lee, Anthony Maughan, Jordan McAdoo, Greg Melton, Ben Pomerence, Maranda Provance, Thomas Rankin, Brenden Reeves, Charlie Rosenbury, Andrew Rowell, Gareth Rowell, Eric Schumann, Benjamin Stange, Mark Stepp, Brent Stilts, Austin Story, Justin Taylor, Christopher Wilding, Jeremy Willman, Kevin Wyas, Levi Zitting

Springfield Devs solicited sponsorships for the first annual **Method Conference** hosted on **Thursday, March 5th, 2020**. The conference event budget was designed so event costs would be covered entirely by event sponsorships. **Springfield Devs** cash reserves were used to help cover initial costs required prior to fundraising for the event. Cash reserves were replenished from event fundraising. This first year event was break-even with \$2.20 in excess revenue. The event raised \$5,130 in ticket sales plus \$16,475 from 14 paid **Method Conference Sponsors** from these organizations:

Added Innovation, **Code Scientists** (*Event Sponsor*), Gravitare Solutions, Hearo Technologies, Hoffmann & Baron LLP, Logic Forte, Marlin Network, Mayhem Development, Mostly Serious, Mycra Therapy, O'Reilly Auto Parts, SELF Interactive, Volt Credit Union, World Wide Technology

April and **May** monthly meetings were hosted virtually due to COVID-19. The organization 501(c)(6) application and \$600 application fee were submitted to IRS in April. The organization is proceeding with design and development of organization website (<https://sgf.dev>) as budgeted. Website design will be outsourced. Website development will be provided by volunteers.

GET INVOLVED

Learn more about supporting **Springfield Devs** as a **Member** (<https://sgf.dev/member>) or as a **Sponsor** (<https://sgf.dev/sponsor>). Learn more about supporting **Method Conference** as a **Sponsor** (<https://sgf.dev/method-sponsor>).

We publish financial data for our membership on a regular basis. Visit our Treasurer repo (<https://github.com/sgfdevs/treasurer>).

Contact our **Treasurer** (treasurer@sgf.dev) or our **President** (president@sgf.dev) if you have questions, comments, or suggestions regarding our financial reports or our financial data.

Sincerely,

Jason Klein
Treasurer 2019-2020
Springfield Devs

Statement of Activity

All Dates

	Total
REVENUE	
Devs Revenue	
Devs Memberships	2,275.00
Devs Sponsorships	10,500.00
Total Devs Revenue	12,775.00
Method Revenue	
Method Sponsorships	16,475.00
Method Tickets	5,130.00
Total Method Revenue	21,605.00
Total Revenue	34,380.00
GROSS PROFIT	34,380.00
EXPENDITURES	
Devs	
Devs Design	575.00
Devs Hardware	276.40
Devs Insurance	1,079.00
Devs Legal	836.25
Devs Member Meals	1,051.85
Devs Membership Gifts	1,150.23
Devs Office Supplies	75.65
Devs Payment Fees (Intuit)	240.72
Devs Payment Fees (PayPal)	1.03
Devs Print Materials	90.28
Devs Software & Hosting	1,323.36
Devs Sponsor Gifts	574.06
Devs Taxes & Licenses	610.50
Total Devs	7,884.33
Method	
Method Advertising	31.37
Method Attendee Badges	48.66
Method Attendee Bags	451.40
Method Attendee Shirts	2,271.18
Method Audio Visual	2,665.39
Method Design	3,575.00
Method Door Prizes	961.64
Method Facilities & Catering	5,816.70
Method Payment Fees (Intuit)	163.55
Method Payment Fees (PayPal)	4.99
Method Payment Fees (Stripe)	170.25
Method Print Materials	606.63
Method Software & Hosting	13.98
Method Speaker Dinner	511.41

	Total
Method Speaker Gifts	786.58
Method Speaker Travel	4,367.16
Method Ticket Fees	156.91
Total Method	22,602.80
Total Expenditures	30,487.13
NET OPERATING REVENUE	3,892.87
NET REVENUE	\$3,892.87

Statement of Financial Position

All Dates

		Total
ASSETS		
Current Assets		
Bank Accounts		
Devs Checking (7527)		3,412.87
Total Bank Accounts		3,412.87
Accounts Receivable		
Accounts Receivable (A/R)		500.00
Total Accounts Receivable		500.00
Total Current Assets		3,912.87
TOTAL ASSETS		\$3,912.87
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable (A/P)		20.00
Total Accounts Payable		20.00
Total Current Liabilities		20.00
Total Liabilities		20.00
Equity		
Retained Earnings		
Net Revenue		3,892.87
Total Equity		3,892.87
TOTAL LIABILITIES AND EQUITY		\$3,912.87

Statement of Cash Flows

All Dates

	Total
OPERATING ACTIVITIES	
Net Revenue	3,892.87
Adjustments to reconcile Net Revenue to Net Cash provided by operations:	
Accounts Receivable (A/R)	-500.00
Accounts Payable (A/P)	20.00
Total Adjustments to reconcile Net Revenue to Net Cash provided by operations:	-480.00
Net cash provided by operating activities	3,412.87
NET CASH INCREASE FOR PERIOD	3,412.87
CASH AT END OF PERIOD	\$3,412.87

A/R Aging Detail

All Dates

Date	Transaction Type	Num	Member	Due Date	Amount	Open Balance
91 or more days past due						
09/28/2019	Pledge	1009	Mostly Serious	10/28/2019	500.00	500.00
Total for 91 or more days past due					\$500.00	\$500.00
TOTAL					\$500.00	\$500.00

A/P Aging Detail

All Dates

Date	Transaction Type	Num	Vendor	Due Date	Past Due	Amount	Open Balance
1 - 30 days past due							
05/01/2020	Bill		Logic Forte (QuickBooks Subscription)	05/01/2020	5	20.00	20.00
Total for 1 - 30 days past due						\$20.00	\$20.00
TOTAL						\$20.00	\$20.00

Sales by Member

All Dates

	Total
Aaron Van Gorp	200.00
Adam Cunningham	50.00
Added Innovation	2,300.00
Amber Gillenwaters	50.00
Andrew Rowell	50.00
Anthony Maughan	50.00
Artistic Healing	500.00
Austin Story	50.00
Bec Braughton	50.00
Ben Pomerence	100.00
Benjamin Ellis	280.00
Benjamin Stange	100.00
Brenden Reeves	50.00
Brent Stilts	50.00
Brewer Science	500.00
Carissa Hurt	50.00
Carwin Young	100.00
Chad Killingsworth	70.00
Charles Hicks	70.00
Christopher Baunach	50.00
Christopher Smith	70.00
Christopher Wilding	100.00
Classy Llama	600.00
Code Scientists, LLC	5,250.00
Daniel Chilton	70.00
Danielle Kelly	50.00
Darren Williams	70.00
David Alger	100.00
David Hahn	50.00
David Hamilton	50.00
David Harris	100.00
David Schlum	50.00
Dylan Buehler	50.00
Elliott Campbell	70.00
EmergencMe	500.00
Eric Schumann	50.00
Erik Hansen	150.00
Frederick Lawler	50.00
Fried Design Company	500.00
Gareth Rowell	50.00
GigSalad	500.00
Gravitate Solutions	2,300.00

	Total
Greg Lane	50.00
Greg Melton	50.00
Hearo Technologies	1,175.00
Heba Elkordy	50.00
Hoffmann & Baron, LLP	1,000.00
Ion Wave Technologies	575.00
Jack Ford	50.00
James Jorgensen	50.00
Jared Carpenter	50.00
Jason Amschler	50.00
Jason Arend	75.00
Jeremy Boles	50.00
Jeremy Willman	50.00
Jim Hodge	50.00
Jonathan Mann	70.00
Jordan Gilmore	50.00
Jordan McAdoo	50.00
Josiah Mann	100.00
Justin Taylor	50.00
Justin Wells	300.00
Kalin Bowden	70.00
Katie Kensinger	100.00
Keith Davis	50.00
Kendall Roberts	50.00
Kevin Kirchner	50.00
Kevin Williams	100.00
Kevin Wyas	50.00
Kimberly Myers	100.00
Kraken Commerce	500.00
Landon Lewis	120.00
Laura Caruso	50.00
Levi Zitting	85.00
Logic Forte	1,450.00
Maranda Provance	25.00
Mario Hernandez	50.00
Mark Stepp	100.00
Mark Whisler	50.00
Marlin Network	1,100.00
Matt Johnson	50.00
Mayhem Development	1,000.00
Melisa Hamilton	25.00
Melissa Smith	200.00
Mike Andrews	70.00
Mike Copanos	120.00

	Total
Mostly Serious	1,400.00
Mycra Therapy	1,025.00
Myke Bates	25.00
O'Reilly Auto Parts	1,400.00
Otto Borchert	450.00
Rich Clingman	120.00
River Ginther	100.00
Ryan Zachary De Lap	50.00
Self Interactive	975.00
Seth Mabry	50.00
Shawna Baron	25.00
Smokie Lee	50.00
Thomas Rankin	25.00
Tiffany Ford	100.00
Tim Franklin	175.00
Trayvon Northern	50.00
Tylor Hindery	100.00
Vault Innovation Group	500.00
Volt Credit Union	800.00
WebArc Technologies	500.00
World Wide Technology	1,400.00
Zak Lampert	50.00
TOTAL	\$34,380.00

Expenditures by Vendor

All Dates

	Total
1Password	59.85
Amazon Shopping	1,963.92
Amazon Web Services	3.47
Andy B's Springfield	216.97
Apple Developer Program	99.00
Askinosie Chocolate LLC	30.87
BJ's Trophy	574.06
Brad Hill Design Group	4,150.00
Chabom Teas and Spices	68.58
Diamond Room / Simply Delicious	5,800.00
Discount Mugs	451.40
Domino's Pizza (National)	223.19
Erika Gerdes	717.00
Facebook Ads	31.37
First Impressions Printing	515.35
Google Developer Program	25.00
Headline Productions	2,560.20
Hilton Garden Inn Springfield	1,150.16
Houlihans Restaurant	511.41
Internal Revenue Service	600.00
Katie Womersley	1,600.00
Kutak Rock	836.25
Logic Forte (QuickBooks Subscription)	176.00
Meetup.com	258.14
Michael's Arts and Crafts	42.13
Microsoft Corporation	180.00
Missouri Embroidery	3,132.69
Missouri Secretary of State	10.50
Name.com	535.88
PayPal Payment Fees	6.02
Pillar Insurance Springfield	1,079.00
Pizza Hut (Grant)	611.69
Quality Logo Products	288.72
QuickBooks Payment Fees	104.01
QuickBooks Payments	300.26
Randy Walker	450.00
Raymond's Trophy & Awards	22.67
Sam Basu	450.00
Sam's Club	75.65
Sticker Mule	176.80
Stripe Payments	327.16
Walmart	71.76

	Total
TOTAL	\$30,487.13