

Funding Constraints and Informational Efficiency

Sergei Glebkin, Naveen Gondhi, John Kuong

INSEAD

FIRS 2019

Motivation

Important feature of markets: prices reflect information

- ▶ **Informational efficiency:** how well prices do so

Motivation

Important feature of markets: prices reflect information

- ▶ **Informational efficiency:** how well prices do so

Prices reflect information. How?

- ▶ Investors acquire information about future asset values
- ▶ Through trading, information gets impounded into prices

Motivation

Important feature of markets: prices reflect information

- ▶ **Informational efficiency:** how well prices do so

Prices reflect information. How?

- ▶ Investors acquire information about future asset values
- ▶ Through trading, information gets impounded into prices

However:

1. Trading requires funding
2. In reality, investors face funding constraints

Q1: How funding constraints affect info. efficiency?

Motivation

- ▶ Financiers providing funding to investors are concerned about the risk of financing a trade
- ▶ Price provides useful information to assess this risk

Q2: Does info. efficiency affect funding constraints?

Motivation

- ▶ Financiers providing funding to investors are concerned about the risk of financing a trade
- ▶ Price provides useful information to assess this risk

Q2: Does info. efficiency affect funding constraints?

To answer these questions, we need a model where info. efficiency and funding constraints are **jointly determined**.

We present and analyze such a model

Study asset pricing implications of the interaction between constraints and informational efficiency.

Main results - 1

We present and analyze a tractable REE model that allows for **general price-dependent** portfolio constraints

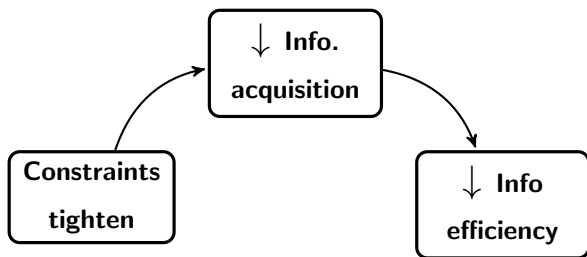
Main results - 1

We present and analyze a tractable REE model that allows for **general price-dependent** portfolio constraints

- ▶ Key to tractability: **irrelevance result**. For a given quality of investors' private info, info. efficiency is can be found by solving the model without constraints.
- ▶ As constraints tighten, investors have less incentive to acquire information \implies lower informational efficiency

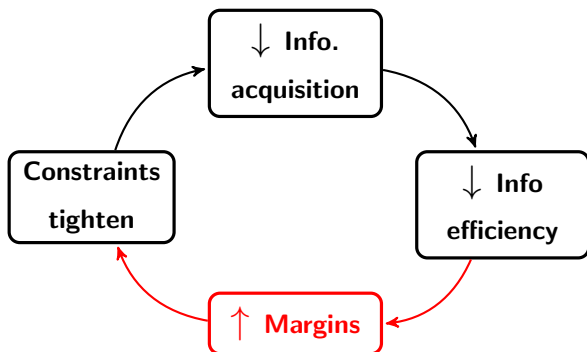
Main results - 2

- ▶ How funding constraints affect informational efficiency?



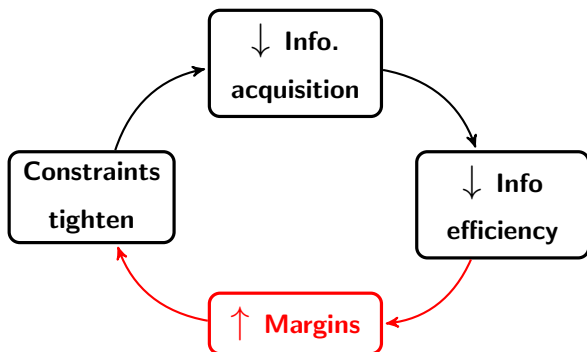
Main results - 2

- ▶ How funding constraints affect informational efficiency?
- ▶ How informational efficiency affects funding constraints?



Main results - 2

- ▶ How funding constraints affect informational efficiency?
- ▶ How informational efficiency affects funding constraints?

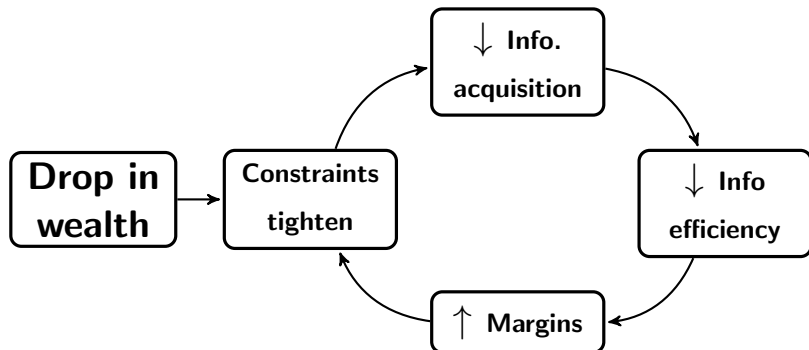


- ▶ We uncover a novel **information spiral**.

Main results - 3

Asset pricing implications: a small shock to investors' wealth can lead to large increase in

- ▶ risk premium
- ▶ volatility
- ▶ Sharpe ratio



An REE model with general portfolio constraints

- ▶ $t \in \{0, 1, 2\}$
- ▶ *risk-free bond*: $r = 0$
- ▶ *risky-asset*: pays off $f = v + \theta$ at $t = 2$. Supply = 1.
Learnable $v \sim N(\bar{v}, \tau_v^{-1})$; Unlearnable $\theta \sim N(0, \tau_\theta^{-1})$
- ▶ at $t = 2$, investors $i \in [0, 1]$ receive endowment

$$b_i = e_i \theta \quad e_i = z + u_i$$

- ▶ at $t = 1$, i receives signal $s_i = v + \epsilon_i$ and solves:

$$\max_{x_i(p; s_i, e_i)} E[-e^{-\gamma W_i} | s_i, e_i, p]$$

$$\text{s.t.: } W_i = W_0 + x_i(v - p) + e_i\theta + \eta_i, \text{ and } a(p) \leq x_i \leq b(p)$$

An REE model with general portfolio constraints

- ▶ $t \in \{0, 1, 2\}$
- ▶ *risk-free bond*: $r = 0$
- ▶ *risky-asset*: pays off $f = v + \theta$ at $t = 2$. Supply = 1.
Learnable $v \sim N(\bar{v}, \tau_v^{-1})$; Unlearnable $\theta \sim N(0, \tau_\theta^{-1})$
- ▶ at $t = 2$, investors $i \in [0, 1]$ receive endowment

$$b_i = e_i \theta \quad e_i = z + u_i$$

- ▶ at $t = 1$, i receives signal $s_i = v + \epsilon_i$ and solves:

$$\max_{x_i(p; s_i, e_i)} E[-e^{-\gamma W_i} | s_i, e_i, p]$$

$$\text{s.t.: } W_i = W_0 + x_i(v - p) + e_i\theta + \eta_i, \text{ and } a(p) \leq x_i \leq b(p)$$

An REE model with general portfolio constraints

- ▶ $t \in \{0, 1, 2\}$
- ▶ *risk-free bond*: $r = 0$
- ▶ *risky-asset*: pays off $f = v + \theta$ at $t = 2$. Supply = 1.
Learnable $v \sim N(\bar{v}, \tau_v^{-1})$; Unlearnable $\theta \sim N(0, \tau_\theta^{-1})$
- ▶ at $t = 2$, investors $i \in [0, 1]$ receive endowment

$$b_i = e_i \theta \quad e_i = z + u_i$$

- ▶ at $t = 1$, i receives signal $s_i = v + \epsilon_i$ and solves:

$$\max_{x_i(p; s_i, e_i)} E[-e^{-\gamma W_i} | s_i, e_i, p]$$

s.t.: $W_i = W_0 + x_i(v - p) + e_i\theta + \eta_i$, and $a(p) \leq x_i \leq b(p)$

Competitive market maker solves at $t = 1$:

$$\max_{x_m(p)} E[-e^{-\gamma_m(x_m(v + \theta - p))} | p]$$

An REE model with general portfolio constraints

- ▶ $t \in \{0, 1, 2\}$
- ▶ *risk-free bond*: $r = 0$
- ▶ *risky-asset*: pays off $f = v + \theta$ at $t = 2$. Supply = 1.
Learnable $v \sim N(\bar{v}, \tau_v^{-1})$; Unlearnable $\theta \sim N(0, \tau_\theta^{-1})$
- ▶ at $t = 2$, investors $i \in [0, 1]$ receive endowment

$$b_i = e_i \theta \quad e_i = z + u_i$$

- ▶ at $t = 1$, i receives signal $s_i = v + \epsilon_i$ and solves:

$$\max_{x_i(p; s_i, e_i)} E[-e^{-\gamma W_i} | s_i, e_i, p]$$

s.t.: $W_i = W_0 + x_i(v - p) + e_i\theta + \eta_i$, and $a(p) \leq x_i \leq b(p)$

Competitive market maker solves at $t = 1$:

$$\max_{x_m(p)} E[-e^{-\gamma_m(x_m(v + \theta - p))} | p]$$

An REE model with general portfolio constraints

- ▶ $t \in \{0, 1, 2\}$
- ▶ *risk-free bond*: $r = 0$
- ▶ *risky-asset*: pays off $f = v + \theta$ at $t = 2$. Supply = 1.
Learnable $v \sim N(\bar{v}, \tau_v^{-1})$; Unlearnable $\theta \sim N(0, \tau_\theta^{-1})$
- ▶ at $t = 2$, investors $i \in [0, 1]$ receive endowment

$$b_i = e_i \theta \quad e_i = z + u_i$$

- ▶ at $t = 1$, i receives signal $s_i = v + \epsilon_i$ and solves:

$$\max_{x_i(p; s_i, e_i)} E[-e^{-\gamma W_i} | s_i, e_i, p]$$

s.t.: $W_i = W_0 + x_i(v - p) + e_i\theta + \eta_i$, and $a(p) \leq x_i \leq b(p)$

Competitive market maker solves at $t = 1$:

$$\max_{x_m(p)} E[-e^{-\gamma_m(x_m(v+\theta-p))} | p]$$

The equilibrium price clears the market

$$\int x_i(p, s_i, e_i) di + x_m(p) = 1$$

Benchmark: No constraints

Proposition. Suppose investors have identical signal precision τ_ϵ and $\gamma > \bar{\gamma}$. There exists unique linear equilibrium in which:

- ▶ Sufficient statistic of price $\phi^u = f_0 + f_1 p$, $\phi^u = v - (\beta^u)^{-1} z$
- ▶ β^u is a solution to cubic polynomial

Benchmark: No constraints

Proposition. Suppose investors have identical signal precision τ_ϵ and $\gamma > \bar{\gamma}$. There exists unique linear equilibrium in which:

- ▶ Sufficient statistic of price $\phi^u = f_0 + f_1 p$, $\phi^u = v - (\beta^u)^{-1} z$
- ▶ β^u is a solution to cubic polynomial

In this equilibrium,

$$\mathbb{V}(v|p) = (\tau_v + (\beta^u)^2 \tau_z)^{-1}$$

Informational efficiency is β^u

- ▶ increases in τ_ϵ , investor's signal precision

Equilibrium with constraints

Proposition. \exists **generalized** linear equilibrium in which

- ▶ Sufficient statistic of price $\phi = f(p)$, $\phi = v - (\beta)^{-1}z$

Equilibrium with constraints

Proposition. \exists **generalized** linear equilibrium in which

- ▶ Sufficient statistic of price $\phi = f(p)$, $\phi = v - (\beta)^{-1}z$
- ▶ the function $f(p)$ satisfies the ODE

$$f'(p) = \frac{c_p^m + \pi_2 c_p - \pi_1 a'(p) - \pi_3 b'(p)}{c_\phi^m + \pi_2 c_\phi}$$

where π_1 , π_2 and π_3 - fraction of investors constrained by $a(p)$, unconstrained and constrained by $b(p)$.

Equilibrium with constraints

Proposition. \exists **generalized** linear equilibrium in which

- ▶ Sufficient statistic of price $\phi = f(p)$, $\phi = v - (\beta)^{-1}z$
- ▶ the function $f(p)$ satisfies the ODE

$$f'(p) = \frac{c_p^m + \pi_2 c_p - \pi_1 a'(p) - \pi_3 b'(p)}{c_\phi^m + \pi_2 c_\phi}$$

where π_1 , π_2 and π_3 - fraction of investors constrained by $a(p)$, unconstrained and constrained by $b(p)$.

- ▶ **Irrelevance result:** $\beta = \beta^u$

Irrelevance result - intuition

Irrelevance result: $\beta = \beta^u$. Price informativeness is unaffected by constraints.

General insights: price reveals information in constrained economy via the variations in **fractions of constrained investors**

- ▶ instead of variations in individual investor's demand

Irrelevance result - intuition

Irrelevance result: $\beta = \beta^u$. Price informativeness is unaffected by constraints.

General insights: price reveals information in constrained economy via the variations in **fractions of constrained investors**

- ▶ instead of variations in individual investor's demand

Constraints affect both trading intensity and hedging intensity

- ▶ Info efficiency is determined by $\int \frac{\partial x_i}{\partial s_i} di / \int \frac{\partial x_i}{\partial e_i} di$
- ▶ Both $\int \frac{\partial x_i}{\partial s_i} di$ and $\int \frac{\partial x_i}{\partial e_i} di$ are reduced with constraints
- ▶ We show $\int \frac{\partial x_i}{\partial s_i} di / \int \frac{\partial x_i}{\partial e_i} di$ remains unchanged

Irrelevance result - intuition

Irrelevance result: $\beta = \beta^u$. Price informativeness is unaffected by constraints.

General insights: price reveals information in constrained economy via the variations in **fractions of constrained investors**

- ▶ instead of variations in individual investor's demand

Constraints affect both trading intensity and hedging intensity

- ▶ Info efficiency is determined by $\int \frac{\partial x_i}{\partial s_i} di / \int \frac{\partial x_i}{\partial e_i} di$
- ▶ Both $\int \frac{\partial x_i}{\partial s_i} di$ and $\int \frac{\partial x_i}{\partial e_i} di$ are reduced with constraints
- ▶ We show $\int \frac{\partial x_i}{\partial s_i} di / \int \frac{\partial x_i}{\partial e_i} di$ remains unchanged

Assumptions needed:

continuum of investors;

noise comes from endowment shocks

Information acquisition incentives

At date 0, we assume that investors preferences are given by

$$U_0 = E_0 \left[E_1 \left[-e^{-\gamma(W_2 - C(\tau_{\epsilon,i}))} \right] \right]$$

Proposition. The foc for investor i

$$C'(\tau_{\epsilon,i}) = \frac{\tau_i}{2\tau_{v,i}^2\gamma} \underbrace{\frac{E[-e^{-\gamma CE_1} \mathbb{I}_{\text{uncons.}}]}{E[-e^{-\gamma CE_1}]}}_{\text{the term due to constraints}} \quad (1)$$

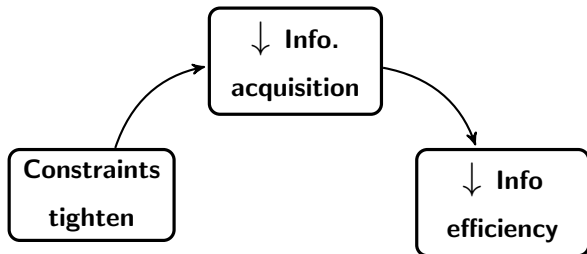
where $\tau_i = \mathbb{V}(f|s_i, e_i, p)^{-1}$ and $\tau_{v,i} = \mathbb{V}(v|s_i, e_i, p)^{-1}$.

Information acquisition incentives

Assume $\gamma_m = 0$.

Result. As constraints tighten (i.e., $a(p)$ increases, $b(p)$ decreases $\forall p$) investors acquire less information and equilibrium info. efficiency decreases.

Intuition: info. is less valuable if one can trade less on it



Portfolio constraint from margin requirements

Margin requirements:

- ▶ To buy (sell short) asset at price p one has to set aside $m^+(p) \geq 0$ ($m^-(p) \geq 0$) per unit
- ▶ Funding constraint:

$$m^-(p)[x]^- + m^+(p)[x]^+ \leq W_0$$

- ▶ Implies $a(p) = -\frac{W_0}{m^-(p)}$ and $b(p) = \frac{W_0}{m^+(p)}$.

Portfolio constraint from margin requirements

Margin requirements:

- ▶ To buy (sell short) asset at price p one has to set aside $m^+(p) \geq 0$ ($m^-(p) \geq 0$) per unit
- ▶ Funding constraint:

$$m^-(p)[x]^- + m^+(p)[x]^+ \leq W_0$$

- ▶ Implies $a(p) = -\frac{W_0}{m^-(p)}$ and $b(p) = \frac{W_0}{m^+(p)}$.

Assumption: Margins are set based on Value-at-Risk (VaR)

- ▶ m^+ is such that $Pr(p - f > m^+(p)|p) = 1 - \alpha$
- ▶ m^- is such that $Pr(f - p > m^-(p)|p) = 1 - \alpha$

Common in practice. See Brunnermeier and Pedersen (2009).

How informational efficiency affects constraints?

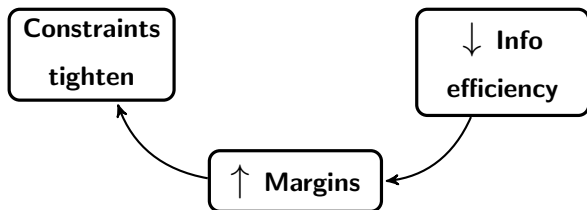
Assume $\gamma_m = 0$.

Proposition. Equilibrium margins satisfy

$$m^+ = m^- = \frac{\Phi^{-1}(\alpha)}{\sqrt{\tau_v + \beta^2 \tau_z}}.$$

As $\beta \downarrow$, margins increase \implies constraints $\left[-\frac{W_0}{m^-}, \frac{W_0}{m^+}\right]$ tighten.

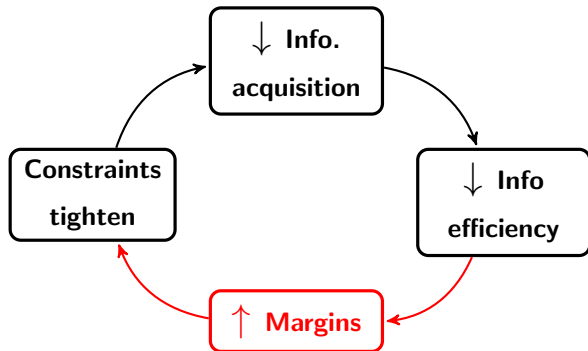
Intuition: with lower info. efficiency, financiers face higher residual risk of financing a trade. Hence, set higher margins.



Information spiral.

Proposition. As constraints tighten, investors acquire less information and equilibrium informational efficiency(β) \downarrow .

Proposition. As $\beta \downarrow$, margins increase and constraints tighten.



Information Spiral Implications: Complementarity

Substitutability: In traditional REE models (GS 1980), the value of acquiring information decreases as others acquire more information

Additional channel (complementarity): As others acquire more information, prices become more informative, margins become lower and increases the agents incentive to acquire information

Proposition. When W_0 is low enough, there is complementarity in information acquisition for τ_ϵ and τ_{ϵ_i} such that

$$\underbrace{\frac{d}{d\tau_\epsilon} \log \left(\frac{W_0}{m(\tau_\epsilon)} \right)}_{\text{effect of a change in the constraints}} > - \underbrace{\frac{d}{d\tau_\epsilon} \log \left(\frac{\tau_i}{2\gamma\tau_{v,i}^2} \right)}_{\text{GS effect}}.$$

Asset pricing implications: risk premium.

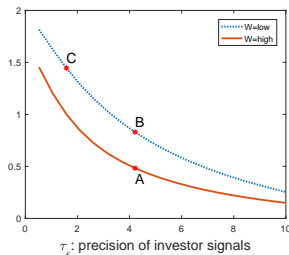
Assume market maker is risk averse, $\gamma_m > 0$.

Risk premium $RP := \mathbb{E}[v - p]$.

Suppose W_0 drops (crisis)

- ▶ Exogenous private info. $W_0 \downarrow$: capacity to go long and short is diminished (tighter constraints) $\Rightarrow RP \uparrow$.

plot: Move from A to B.



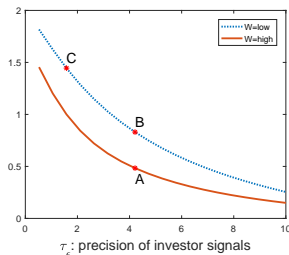
Asset pricing implications: risk premium.

Assume market maker is risk averse, $\gamma_m > 0$.

Risk premium $RP := \mathbb{E}[v - p]$.

Suppose W_0 drops (crisis)

- ▶ Exogenous private info. $W_0 \downarrow$: capacity to go long and short is diminished (tighter constraints) $\Rightarrow RP \uparrow$.
plot: Move from A to B.
- ▶ With endogenous private info. Constraints tighten $\Rightarrow \tau_\epsilon \downarrow$.
plot: Move from B to C. Amplification.



Volatility: Unintended consequences

Often argued: tighter margins should lower volatility.

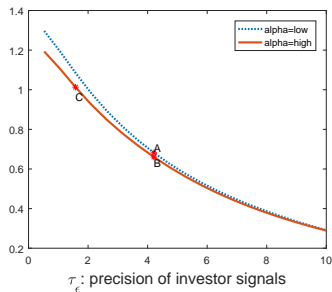
Suppose margin requirements tighten ($\alpha \uparrow$).

Volatility: Unintended consequences

Often argued: tighter margins should lower volatility.

Suppose margin requirements tighten ($\alpha \uparrow$).

- ▶ Exogenous private info. Tighter constraints reduce speculation, volatility \downarrow . Move from A to B.
- ▶ With endogenous private info. Constraints tighten $\Rightarrow \tau_\epsilon \downarrow \Rightarrow$ volatility \uparrow . Move from B to C.

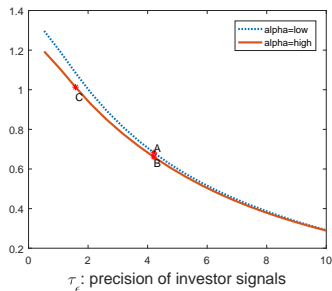


Volatility: Unintended consequences

Often argued: tighter margins should lower volatility.

Suppose margin requirements tighten ($\alpha \uparrow$).

- ▶ Exogenous private info. Tighter constraints reduce speculation, volatility \downarrow . Move from A to B.
- ▶ With endogenous private info. Constraints tighten $\Rightarrow \tau_\epsilon \downarrow \Rightarrow$ volatility \uparrow . Move from B to C.
- ▶ Tighter margin requirements can *increase* volatility.



Robustness and additional results (new appendices!)

- ▶ We show that our informational spiral holds
 1. In a setting with GS information structure and noise traders, where irrelevance result does not hold
 - ▶ new channel: information aggregation. As constraints tighten for informed investors but not for noise traders, less info is embedded into price
 2. In a setting where investors are initially endowed with risky asset, not cash
- ▶ Analytical conditions under which our information spiral holds with risk-averse market maker
- ▶ We attempt to microfound VaR-based margins

Conclusion

- ▶ We developed a tractable REE model that allows for general portfolio constraints
- ▶ Portfolio constraints affect info. efficiency only through info. acquisition channel

When portfolio constraints arise due to margin requirements

- ▶ Wealth of investors matters for asset prices and info. efficiency, unlike in traditional CARA models
- ▶ Due to novel **informational spiral**, wealth effects are amplified which has important asset pricing implications