

Stephen Godfrey

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SUMMARY

Data scientist and product manager with a proven track record of building quantitative models, employing analytics to inform strategic decisions and driving new initiatives to successful outcomes

KEY SKILLS

- Quantitative analysis and data modeling
- Strategy setting, product definition and road mapping
- Initiative management
- Linear/logistic regression and classification modeling
- Machine learning techniques
- Natural language processing
- Data visualization
- Python, SQL, Visual Basic, JavaScript programming

EDUCATION

General Assembly Data Science Immersive
May 2019

University of California, Los Angeles – The Anderson School
MBA, 1993

University of California, Los Angeles
BS Applied Mathematics/
Economics, 1989

VOLUNTEER

UCLA Math and Stats Chair's Council - Member

DataKind and GLIDE San Francisco – Data Scientist

CAREER ACHIEVEMENTS

Data science modeling and application ▪ Demonstrated expertise in developing and applying quantitative tools including constructing data science projects, building a groundbreaking financial-risk research service and authoring papers and blog posts

New product delivery ▪ Responsible for successful launches of new products including global payments tools, API suites, online portals, cash-management and trading applications and numerous features

eCommerce leadership and management ▪ Led eCommerce teams for two major banks each generating over \$350MM in annual revenue and directed product management, sales, service, trading and research teams of over 50 members

WORK EXPERIENCE

Veem Director of Product Management, San Francisco ▪ 2019
▪ Oversee the ideation, validation and delivery of new functionality for Veem's global business-payments platform ▪ Product feature ownership includes foreign exchange rate locks, virtual wallets, debit cards and optimal payment-rail routing ▪ Build data models to incorporate transaction-activity and user-behavior into feature design and for use in payment processing

Wells Fargo Bank Head of FX eCommerce, San Francisco ▪ 2010 to 2018
▪ Led product management, domain sales and service for the \$350MM-revenue electronic Foreign Exchange (FX) division ▪ Delivered user interface and API products to clients ▪ Prioritized, funded and executed the eFX product roadmap ▪ Spearheaded major infrastructure and compliance buildouts

Bank of America Merrill Lynch Co-head of FX eSolutions, San Francisco, London, Los Angeles ▪ 1992 to 2010
▪ Co-led the global electronic trading, cross-currency payment and consumer FX teams generating \$400MM in annual revenue ▪ Sold hedging solutions to multinational corporations ▪ Spearheaded launch of the GCIB portal ▪ Co-created a risk-assessment research group to work with clients and publish research

Sanwa Trust Bank Equity Analyst, Los Angeles ▪ 1992
▪ Built quantitative models for equity valuation and portfolio selection

TSA Capital Management Quant Analyst, Los Angeles ▪ 1989 to 1992
▪ Built statistical asset allocation models