# Sanket Goutam cse519 hw3 111463594

October 19, 2021

0.1 Use the "Text" blocks to provide explanations wherever you find them necessary. Highlight your answers inside these text fields to ensure that we don't miss it while grading your HW.

## 0.2 Setup

- Code to download the data directly from the colab notebook.
- If you find it easier to download the data from the kaggle website (and uploading it to your drive), you can skip this section.
- 0.3 Section 1: Library and Data Imports (Q1)
  - Import your libraries and read the data into a dataframe. Print the head of the dataframe.
- 0.3.1 Take a look at the training data. Combine the tables in store.csv and train.csv into a single dataframe. (5 points)

```
import pandas as pd
import numpy as np
import random

# Display format for float values
pd.set_option('float_format', '{:f}'.format)

import seaborn as sns
import matplotlib.pyplot as plt
from scipy.stats import pearsonr
from matplotlib.ticker import PercentFormatter
```

```
[337]: store = 'store.csv'
train = 'train.csv'

train_data = pd.read_csv(train)
store_data = pd.read_csv(store)
```

/opt/conda/lib/python3.8/site-packages/IPython/core/interactiveshell.py:3165: DtypeWarning: Columns (7) have mixed types. Specify dtype option on import or set low\_memory=False.

has\_raised = await self.run\_ast\_nodes(code\_ast.body, cell\_name,

```
[107]: store_data.head(5)
[107]:
          Store StoreType Assortment
                                         CompetitionDistance
                                                                CompetitionOpenSinceMonth
                          С
                                      a
                                                  1270.000000
                                                                                  9.000000
               2
                                                                                 11.000000
       1
                          а
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       3
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                                                 29910.000000
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                          a
                                      a
          CompetitionOpenSinceYear
                                      Promo2
                                               Promo2SinceWeek
                                                                  Promo2SinceYear
       0
                         2008.000000
                                            0
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                         2007.000000
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       3
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       4
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                         2015.000000
                                                            NaN
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             PromoInterval
       0
          Jan, Apr, Jul, Oct
       1
          Jan,Apr,Jul,Oct
       2
                       NaN
       3
       4
                       NaN
[108]: train_data.head(5)
[108]:
          Store
                  DayOfWeek
                                    Date
                                           Sales
                                                  Customers
                                                               Open
                                                                     Promo StateHoliday
       0
                              2015-07-31
                                            5263
                                                         555
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               4
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                                           13995
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       4
                              2015-07-31
                                            4822
                                                         559
                                                                  1
                                                                          1
                                                                                        0
          SchoolHoliday
       0
                        1
       1
                        1
       2
                        1
       3
                        1
       4
                        1
[338]: combined_data = pd.merge(train_data, store_data, how="left", on="Store")
       combined_data['Date'] = pd.to_datetime(combined_data['Date'])
       combined_data.head(5)
[338]:
          Store
                  DayOfWeek
                                          Sales
                                                  Customers
                                                              Open
                                                                    Promo StateHoliday
                                   Date
                           5 2015-07-31
       0
               1
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                                                        555
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```

```
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                   5 2015-07-31
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4
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   SchoolHoliday StoreType Assortment
                                          CompetitionDistance
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                                                   1270.000000
                1
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                1
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                                                    570.000000
                           a
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2
                1
                                                  14130.000000
                           a
                                       а
3
                1
                           С
                                                    620.000000
                                       С
4
                1
                                                  29910.000000
                           a
                                       a
                                CompetitionOpenSinceYear
   CompetitionOpenSinceMonth
0
                     9.000000
                                               2008.000000
                                                                  0
1
                    11.000000
                                               2007.000000
                                                                  1
2
                    12,000000
                                               2006.000000
                                                                  1
3
                     9.000000
                                               2009.000000
                                                                  0
4
                     4.000000
                                               2015.000000
                                                                  0
   Promo2SinceWeek Promo2SinceYear
                                          PromoInterval
0
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1
         13.000000
                          2010.000000
                                        Jan, Apr, Jul, Oct
2
         14.000000
                          2011.000000
                                        Jan, Apr, Jul, Oct
3
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4
                NaN
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```

### 0.4 Section 2: Effect of Holidays (Q2)

Q. Do people shop more during the holidays or before the holidays? Analyze how different types of holidays affect the sales.

Let's look at the sales pattern in a 14 day delta of each holiday

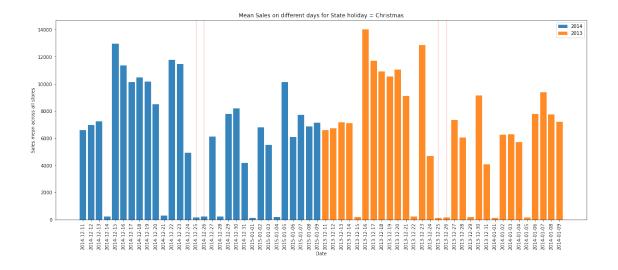
```
[86]: # create a holiday table for each holiday type
# with aggregating dates within a 14 day period of before and after each holiday
# We want to look at how sales are affected in the month before/after each
    →holiday

holiday_table = {}
for h in holidays_state:
    holiday_table[h] =[]
    if len(holidays_state[h]) != 0:
        for date in holidays_state[h]:
            next_date = date + np.timedelta64(14,'D')
            prev_date = date - np.timedelta64(14,'D')
            holiday_table[h].append(subset[subset["Date"] >=□
```

<ipython-input-86-9058f493ea1f>:13: UserWarning: Boolean Series key will be reindexed to match DataFrame index.

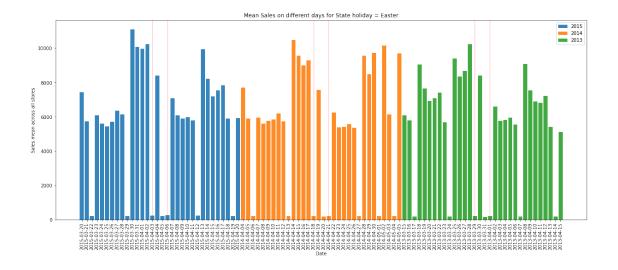
holiday\_table[h].append(subset[subset["Date"] >= prev\_date][subset["Date"] <=
next\_date ])</pre>

```
[87]: plt.rcParams['figure.figsize'] = (16.0, 6.0)
      # Look for Christmas holiday sales and 21 days before the sales
      holiday_type = "c"
      fig = plt.figure()
      ax = fig.add_axes([0,0,1,1])
      for i in range(0,len(holiday_table[holiday_type]) , 2):
          table_holiday = pd.concat([holiday_table[holiday_type][i],__
       →holiday_table[holiday_type][i+1]]).drop_duplicates()
          table_holiday = table_holiday.sort_values(by='Date', ascending=True,_
       →na_position='first')
          table_holiday["Date"] = table_holiday["Date"].astype(str)
          dates = table_holiday['Date'].tolist()
          sales = table_holiday['Sales'].tolist()
          ax.bar(dates, sales, alpha=0.9, linewidth=2, label=dates[0].split("-")[0])
      for date in holidays_state[holiday_type]:
          plt.axvline(x=str(date).split("T")[0], color='r', alpha=0.2)
      plt.legend()
      plt.xlabel('Date');
      plt.xticks(rotation=90)
      plt.ylabel('Sales mean across all stores');
      plt.title('Mean Sales on different days for State holiday = %s'%("Christmas"));
      plt.show()
```



```
[88]: plt.rcParams['figure.figsize'] = (16.0, 6.0)
      holiday_type = "b"
      fig = plt.figure()
      ax = fig.add_axes([0,0,1,1])
      for i in range(0, len(holiday_table[holiday_type]), 2):
          table_holiday = pd.concat([holiday_table[holiday_type][i],__
       →holiday_table[holiday_type][i+1]]).drop_duplicates()
          table_holiday = table_holiday.sort_values(by='Date', ascending=True,_

¬na_position='first')
          table_holiday['Date'] = table_holiday['Date'].astype(str)
          dates = table_holiday['Date'].tolist()
          sales = table_holiday['Sales'].tolist()
          ax.bar(dates, sales, alpha=0.9, linewidth=2, label=dates[0].split("-")[0])
      for date in holidays_state[holiday_type]:
          plt.axvline(x=str(date).split("T")[0], color='r', alpha=0.2)
      plt.legend()
      plt.xlabel('Date')
      plt.xticks(rotation=90)
      plt.ylabel('Sales mean across all stores')
      plt.title('Mean Sales on different days for State holiday = %s'%("Easter"))
      plt.show()
```



For public holidays, let's look at only 2 days before each holiday

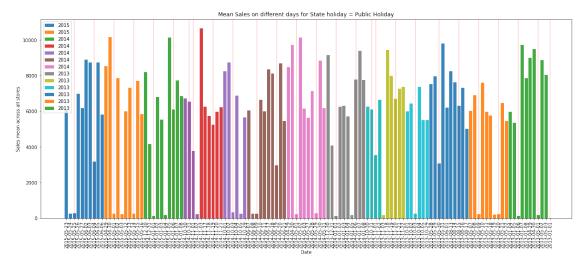
<ipython-input-89-cca63a9edda8>:8: UserWarning: Boolean Series key will be
reindexed to match DataFrame index.

holiday\_table[h].append(subset[subset["Date"] >= prev\_date][subset["Date"] <=
next\_date ])</pre>

```
ax.bar(dates, sales, alpha=0.9, linewidth=2, label=dates[0].split("-")[0])

for date in holidays_state[holiday_type]:
    plt.axvline(x=str(date).split("T")[0], color='r', alpha=0.2)

plt.legend()
plt.xlabel('Date')
plt.xticks(rotation=90)
plt.ylabel('Sales mean across all stores')
plt.title('Mean Sales on different days for State holiday = %s'%("Public_\( \text{\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\text{$\te
```



**Observations** From the above graphs we can conclusively make the following observations

- 1. Mean sales in all stores are almost neglible on the day of holidays, across all holiday types there are almost no sales happening on the holidays. This can be attributed to the fact that most stores remain closed during the holidays (refer to plot charts in Q7).
- 2. For Christmas and Easter, we notice a similar increasing trend of sales just before the holidays and then almost no sales during and a slowly increasing sales just afterwards. This kind of trend makes sense because people tend to shop more just before the Christmas holidays and sales wouldn't return back to normal until a few weeks after the holidays.
- 3. For Public holidays, we don't really see much pattern across different dates so it is not conclusive how the public holidays affect sales.

#### 0.5 Section 3: Most and Least selling stores (Q3a & Q3b)

- Q. Amongst the stores with at least 6 months of sales data, list the IDs of:
  - The five stores with the highest cumulative sales

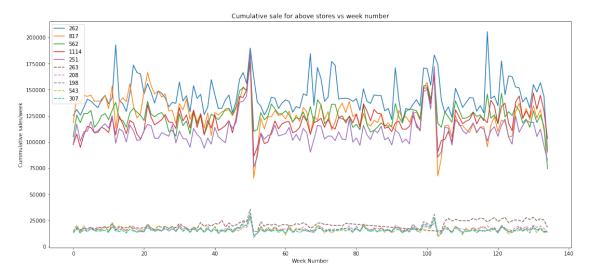
- The five stores with the least cumulative sales
- Plot the sales per week over time for these two sets of stores.
- How similar are the patterns of sales each week amongst these two sets of stores? Make plots to reveal them.

```
[308]: subset = combined_data[["Date", "Store", "Sales"]]
       subset = subset.groupby("Store")
       eligible_stores = subset.agg(["min", "max"])
       eligible_stores["diff"] = eligible_stores["Date"]["max"] -__
       →eligible stores["Date"]["min"]
       # Get 6 months of sales data
       eligible_stores = eligible_stores[eligible_stores["diff"] > np.
       →timedelta64(180,'D')]
       eligible_stores = eligible_stores.index.tolist()
       #print(eligible stores)
[309]: subset = subset.agg(["sum"])
       subset = subset.reset_index()
       boolean_series = subset.Store.isin(eligible_stores)
       subset = subset[boolean_series]
       subset["cumm_sum"] = subset["Sales"]["sum"]
       subset = subset.sort_values(by='cumm_sum', ascending=False, na_position='first')
       stores_in_descending_order = subset["Store"].tolist()
       print("Stores with the highest sales : " , stores_in_descending_order[:5])
       print("Stores with the least sales: ", stores_in_descending_order[-5:])
      Stores with the highest sales: [262, 817, 562, 1114, 251]
      Stores with the least sales : [263, 208, 198, 543, 307]
[335]: subset = combined_data[["Date" , "Store", "Sales"]]
       boolean_series = subset.Store.isin(stores_in_descending_order[:5] +__

stores_in_descending_order[-5:])
       subset = subset[boolean series]
       max = subset["Date"].max()
       min = subset["Date"].min()
       print("Minimum date : " , min , "Maximum date: ", max )
       subset["week"] = ((subset["Date"] - min) // 7).dt.days
       subset = subset.groupby(["week" ,"Store"]).agg("sum")
       subset = subset.reset_index()
```

Minimum date: 2013-01-01 00:00:00 Maximum date: 2015-07-31 00:00:00

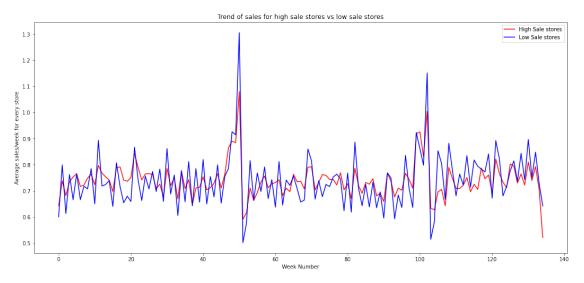
```
[314]: plt.rcParams['figure.figsize'] = (18.0, 8.0)
       fig = plt.figure()
       for col in stores_in_descending_order[:5]:
           plot_data = subset[subset["Store"] == col]
           x = plot_data.week
           y = plot_data["Sales"]
           plt.plot(x, y, label = str(col));
       for col in stores in descending order[-5:]:
           plot_data = subset[subset["Store"] == col]
           x = plot_data.week
           y = plot_data["Sales"]
           plt.plot(x, y, linestyle='--', label = str(col));
       plt.legend()
       plt.xlabel('Week Number');
       plt.ylabel('Cummulative sales/week');
       plt.title('Cumulative sale for above stores vs week number');
```



**Observations** Plotting the average sales of stores per week shows us some trends in the data but it is not conclusive enough. For instance, we do see a strong dip in sales in all these stores roughly at the same time, i.e., around week 45 and week 105. The high grossing stores as well as the least grossing stores face a similar dip in sales.

However, other than the similar dip in sales there isn't much information that we can extract from this trend.

```
fig = plt.figure()
  plt.plot(top_sellers["average"], 'r-', label="High Sale stores")
  plt.plot(bottom_sellers["average"], 'b-', label="Low Sale stores")
  plt.legend()
  plt.xlabel('Week Number');
  plt.ylabel('Average sales/week for every store');
  plt.title('Trend of sales for high sale stores vs low sale stores');
  plt.show();
```



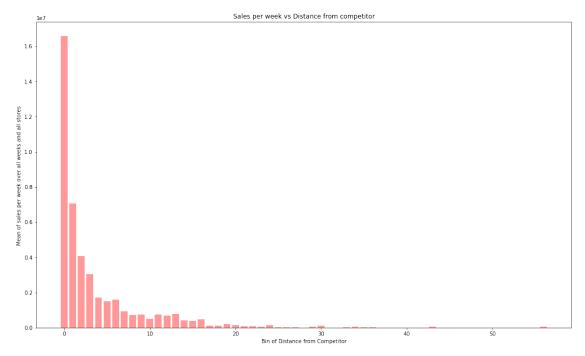
This plot compares the average sales of the high sale stores and the low sale stores. From the trend comparison it seems like the sale patterns of all stores are fairly similar. We notice that the sale peaks and dips around the same time in both the high sale stores and the low sale stores.

### 0.6 Section 4: Closest Competitor: Distance and Age (Q4a)

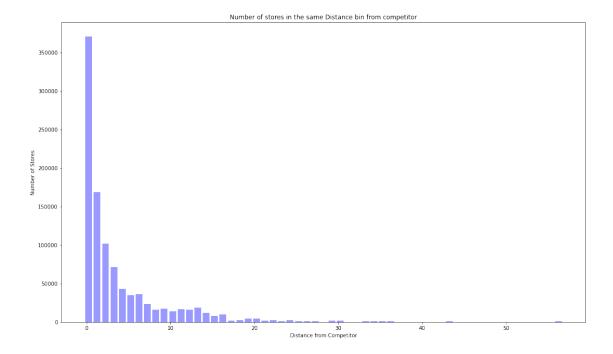
Q. Plot the sales per week against Distance of the closest competitor. Do the stores farther to competitors have a better sale per week than the closer ones? (5 points)

```
[231]: subset = combined_data[["Date", "Sales", "CompetitionDistance"]]
      max = combined data["Date"].max()
      min = combined_data["Date"].min()
      subset["week"] = ((subset["Date"] - min) // 7).dt.days
      nbins = 57
      max = subset["CompetitionDistance"].max()
      min = subset["CompetitionDistance"].min()
      bin_size = (max - min)/ nbins
      subset["CompetitionDistance_bins"] = (subset["CompetitionDistance"] - min) //_
       →bin_size
      subset = subset.drop(columns=["Date" , "CompetitionDistance"])
      subset = subset.groupby(["CompetitionDistance_bins", "week"]).agg(["sum", __
       subset = subset.reset_index()
       #subset = subset.drop(columns=["week"])
      subset = subset.groupby(["CompetitionDistance_bins"]).agg(["mean", "sum"])
      Weekly sale sum = subset["Sales"]["sum"]
      Weekly_sale_count = subset["Sales"]["count"]
      <ipython-input-231-0c64a33b99d3>:5: SettingWithCopyWarning:
      A value is trying to be set on a copy of a slice from a DataFrame.
      Try using .loc[row_indexer,col_indexer] = value instead
      See the caveats in the documentation: https://pandas.pydata.org/pandas-
      docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy
        subset["week"] = ((subset["Date"] - min) // 7).dt.days
      <ipython-input-231-0c64a33b99d3>:12: SettingWithCopyWarning:
      A value is trying to be set on a copy of a slice from a DataFrame.
      Try using .loc[row_indexer,col_indexer] = value instead
      See the caveats in the documentation: https://pandas.pydata.org/pandas-
      docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy
        subset["CompetitionDistance_bins"] = (subset["CompetitionDistance"] - min) //
      bin_size
      /opt/conda/lib/python3.8/site-packages/pandas/core/generic.py:4153:
      PerformanceWarning: dropping on a non-lexsorted multi-index without a level
      parameter may impact performance.
        obj = obj._drop_axis(labels, axis, level=level, errors=errors)
```

```
[238]: plt.rcParams['figure.figsize'] = (14.0, 8.0)
fig = plt.figure()
ax = fig.add_axes([0,0,1,1])
ax.bar(Weekly_sale_sum.index,Weekly_sale_sum["mean"], alpha=0.4, color='r')
plt.xlabel('Bin of Distance from Competitor');
plt.ylabel('Mean of sales per week over all weeks and all stores ');
plt.title('Sales per week vs Distance from competitor');
plt.show()
```



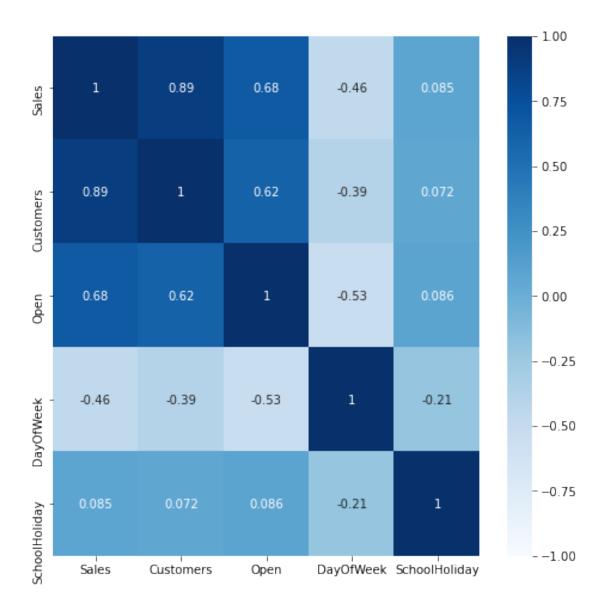
We notice that the mean sales of all stores closest to their competitors usually show high sales per week. Although this cannot be concluded because the dataset does have a lot of exceptionally high-grossing stores (as we noticed in the earlier question). So it is very evident that the dataset is skewed to perform this analysis.



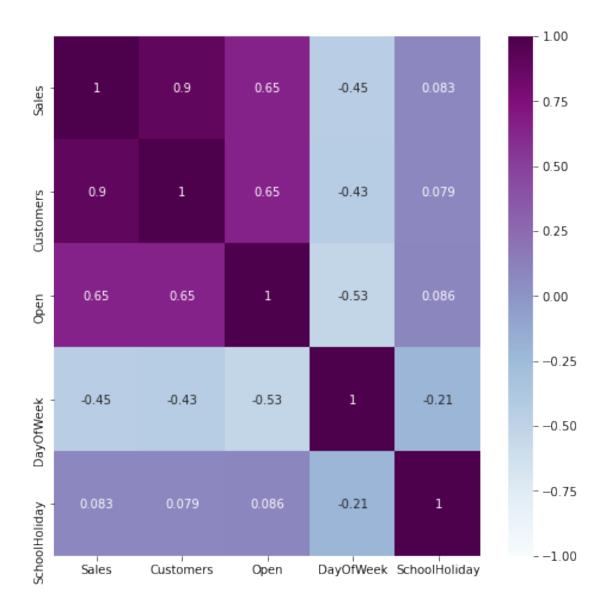
From the above plot we notice that the same bin (distance bin 0 from competitor) has exceptionally highly skewed number of stores present. Because of this the mean sales of all stores in Bin 0 is getting skewed in the previous graph.

### 0.7 Section 5: Pearson Correlation of Features (Q5)

Q. Select a set of the five most interesting features (includings sales). Compute the Pearson correlation between all pairs of these variables. Show the result using a heat map, and list the feature-pairs with the strongest correlations. Which feature correlates the best with sales? How does this change with Spearman correlation? You can use the seaborn library to plot the heatmap, with instructions found here. (10 points)



```
[168]: plt.rcParams['figure.figsize'] = (8.0, 8.0)
spearman = subset.corr(method="spearman")
ax = sns.heatmap(spearman, cmap='BuPu', vmin=-1, annot=True)
```



The features with strongest correlation are Sales with Customers, with Pearson correlation value of 0.89 and Spearman correlation value of 0.9. This is kind of obvious as Sales is a direct outcome of number of customers.

Another feature that best correlates with Sales is the Open feature, which has a Pearson correlation of 0.62 and Spearman correlation of 0.65. This is also a pretty straightforward outcome, cause if the store is not open then the sales would tend to be 0. However, I expected this correlation value to be higher but I guess the dataset has many stores which are open on different dates (some might be closed on a Public holiday but some might not).

Among the other interesting observations is the correlation of SchoolHoliday vs Sales which is only 0.083. This means that SchoolHoliday has almost not impact on the Sales in a store.

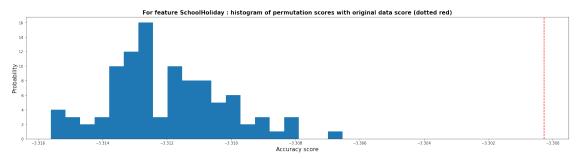
### 0.8 Section 6: Permutation Testing (Q6)

Q. For each of three different variables (one likely good, one presumably meaningless, one at random), build single-variable regression models, and do a permutation test to determine a p-value on whether the predictions of the sales are better than chance. Use root-mean-squared error of the log(sale) as the statistic to score your model. In other words, compare how your model ranks by this metric on the real data compared to 100 (or more) random permutations of the sales assigned to the real data records. (15 points)

```
[207]: from sklearn.linear_model import LinearRegression
       from sklearn.model_selection import ShuffleSplit
       from sklearn.model_selection import permutation_test_score
[197]: def freq_rank_enc(tdf, icol):
           mydict = {}
           len = tdf[icol].nunique()
           num = len-1
           for val, cnt in tdf[icol].value counts().nlargest(len).iteritems():
               mydict[val] = num
               num-=1
           tdf[icol] = tdf[icol].map(mydict).astype('int16')
           return(tdf)
[244]: X1 = combined_data.copy()
       X1 = freq_rank_enc(X1, 'SchoolHoliday')[['SchoolHoliday']]
       y = np.log(1 + combined_data['Sales'])
[245]: X2 = combined_data[['Customers']]
       y = np.log(1 + combined_data['Sales'])
[253]: X3 = combined data[['DayOfWeek']]
       y = np.log(1 + combined_data['Sales'])
[247]: def single_var_linreg(fX, fy):
           linreg_model = LinearRegression()
           cv = ShuffleSplit(n_splits=5, test_size=0.3, random_state=0)
           return permutation_test_score(linreg_model, fX, fy,cv=cv,_

→scoring='neg_root_mean_squared_error', n_permutations=100, n_jobs=20)
[249]: #X1
       plt.rcParams['figure.figsize'] = (26, 6)
       true_score, perm_scores, pvalue = single_var_linreg(X1, y)
       fig, ax= plt.subplots()
       ax.hist(perm_scores, bins=20, density=False)
       ax.axvline(true_score, ls="--", color="r")
```

```
score_label = f"Score on original\ndata: {true_score:.2f}\n(p-value: {pvalue:.
    →3f})"
#ax.text(0.7, 10, score_label, fontsize=12)
ax.set_xlabel("Accuracy score", fontsize=15)
ax.set_ylabel("Probability", fontsize=15)
ax.set_title("For feature SchoolHoliday: histogram of permutation scores with_
    →original data score (dotted red)", fontsize=15, weight='bold')
plt.show()
print("p-value: {}".format(pvalue))
```

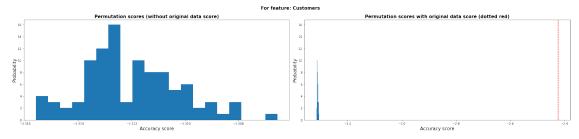


p-value: 0.00990099009901

#### Observations

Using 100 permutations. Using the feature 'SchoolHoliday' that is chosen at random. The pvalue is 0.009.

The red line indicates the score obtained by the classifier on the original data. The score is much better than those obtained by using permuted data and the p-value is thus very low. This indicates that there is a low likelihood that this good score would be obtained by chance alone. It provides evidence that the dataset contains real dependency between features and labels and the classifier was able to utilize this to obtain good results.



p-value: 0.009900990099009901

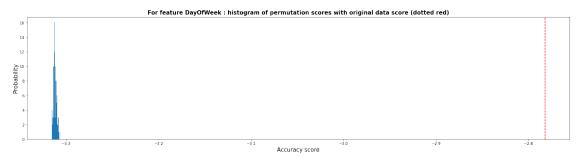
#### Observations

Using 100 permutations. Using the feature 'Customers' that is likely to do good. The pvalue is 0.009.

The left plot is a zoomed-in plot of the permutation scores alone (without the original data score). The right plot is the zoomed-out plot of the permutation scores with the original data score.

The red line in the right plot indicates the score obtained by the classifier on the original data. The score is much better than those obtained by using permuted data and the p-value is thus very low (0.0099). This indicates that there is a low likelihood that this good score would be obtained by chance alone. It provides evidence that the dataset contains real dependency between 'Customers' and 'Sales' and the classifier was able to utilize this to obtain good results.

```
[255]: #X3
plt.rcParams['figure.figsize'] = (26, 6)
true_score, perm_scores, pvalue = single_var_linreg(X3, y)
fig, ax= plt.subplots()
```



p-value: 0.00990099009901

#### Observations

Using 100 permutations. Using the feature 'DayOfWeek' that is chosen at random. The pvalue is 0.009.

The red line in the right plot indicates the score obtained by the classifier on the original data. The score is much better than those obtained by using permuted data and the p-value is thus very low (0.0099). This indicates that there is a low likelihood that this good score would be obtained by chance alone. It provides evidence that the dataset contains real dependency between 'DayOfWeek' and 'Sales' and the classifier was able to utilize this to obtain good results.

### 0.9 Section 7: Interesting findings (Q7)

Q. Produce five informative plots revealing aspects of the combined data. For each plot, describe interesting properties your visualization reveals. These must include: at least one line chart at least one scatter plot at least one histogram or bar chart

```
[258]: subset = combined_data
subset.dropna(inplace=True)
```

### 0.9.1 Customers vs Sales (Scatter Plot)

```
[82]: plt.rcParams['figure.figsize'] = (8.0, 8.0)
sns.scatterplot(data=subset, x='Customers', y='Sales', hue='Promo')
plt.title("Customers vs Sales plot depending on Promo");
```

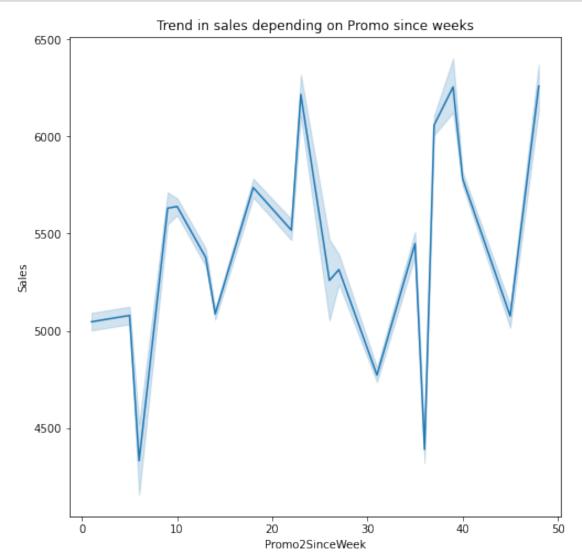


In the above plot, we notice the sale pattern against customers, while being dependent on whether a Store has an ongoing Promo. From the scatter plot, it seems evident that when Promo is going on the Sale of a store goes higher. We even notice a strong increase in number of customers at a store when the store has a promo going on.

Customers

### 0.9.2 Promo2SinceWeek vs Sales (Line Chart)

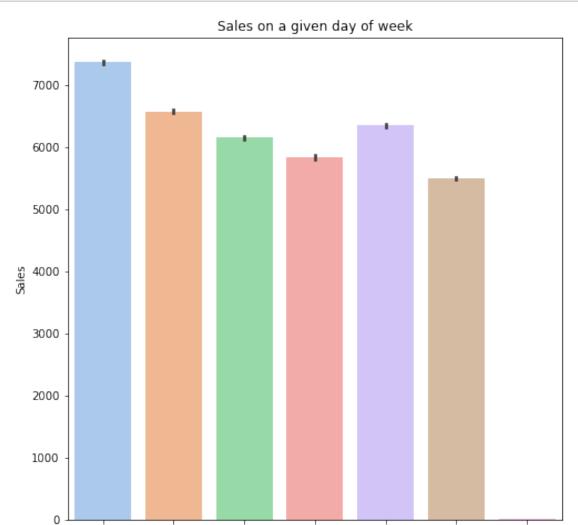
```
[83]: plt.rcParams['figure.figsize'] = (8.0, 8.0)
sns.lineplot(data=subset, x='Promo2SinceWeek', y='Sales')
plt.title("Trend in sales depending on Promo since weeks");
```



The above plot shows how the trend of sale changes in the stores depending on how long they have had a promo ongoing. It would be expected that the sales would typically be higher somewhere in between (roughly 10-20 weeks) of the ongoing sale period. However, the trend does not seem to provide a concrete relation between sales and the length of an ongoing sale.

### 0.9.3 Sales depending on Day of Week

```
[279]: plt.rcParams['figure.figsize'] = (8.0, 8.0)
sns.barplot(data=subset, x='DayOfWeek', y='Sales', palette='pastel')
plt.title("Sales on a given day of week");
```



Day of the week mapping: 1 - Monday 2 - Tuesday 3 - Wednesday 4 - Thursday 5 - Friday 6 - Saturday 7 - Sunday

4

DayOfWeek

5

6

ż

7

ż

The above plot show how sales are affected by the day of the week. We notice maximum sales are seen on Monday and negligible (almost 0) sales on Sunday. This can be attributed to the fact that most stores tend to remain closed on Sunday, which in the given dataset is considered as a public holiday.

#### 0.9.4 Performance of each store types and possible reasons

```
[282]: fig, (ax1, ax2,ax3) = plt.subplots(nrows=1, ncols=3, figsize=(20,10))

tempDf = subset.groupby(subset.StoreType).count()
sns.barplot(tempDf.index, tempDf['Promo'], ax=ax1, palette='pastel')

tempDf = subset.groupby(subset.StoreType).mean()
sns.barplot(tempDf.index, tempDf['CompetitionDistance'], ax=ax2, palette='husl')

tempDf = subset.groupby(subset.StoreType).count()
sns.barplot(tempDf.index, tempDf['Assortment'], ax=ax3, palette='Set2')
plt.show()
```

/opt/conda/lib/python3.8/site-packages/seaborn/\_decorators.py:36: FutureWarning: Pass the following variables as keyword args: x, y. From version 0.12, the only valid positional argument will be `data`, and passing other arguments without an explicit keyword will result in an error or misinterpretation.

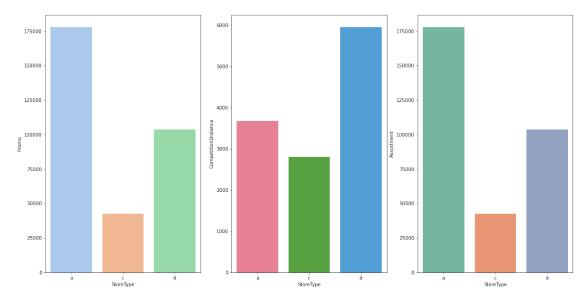
```
warnings.warn(
```

/opt/conda/lib/python3.8/site-packages/seaborn/\_decorators.py:36: FutureWarning: Pass the following variables as keyword args: x, y. From version 0.12, the only valid positional argument will be `data`, and passing other arguments without an explicit keyword will result in an error or misinterpretation.

```
warnings.warn(
```

/opt/conda/lib/python3.8/site-packages/seaborn/\_decorators.py:36: FutureWarning: Pass the following variables as keyword args: x, y. From version 0.12, the only valid positional argument will be `data`, and passing other arguments without an explicit keyword will result in an error or misinterpretation.

warnings.warn(



An interesting observation from the sales patterns could be to look at what kind of factors contribute towards the sales of a particular store type. We notice that maximum stores of type 'a' have a promo going on and also have the highest number of assortments.

On the contrary, maximum stores of StoreType 'd' have higher CompetitionDistance. These features may influence the sales/customer pattern of each store type.

#### 0.9.5 Stores closed/open on holidays

```
[161]: subset = combined_data
       subset['StateHoliday'] .where(~(subset['StateHoliday'] == 0), other='0', __
        →inplace=True)
[164]: subset['StateHoliday'].unique()
[164]: array(['0', 'a', 'b', 'c'], dtype=object)
[167]: fig, axes= plt.subplots(1, 4, figsize=(24,5))
       df hols = subset.groupby('StateHoliday')
       i = 0
       lmap = ['Closed', 'Open']
       hmap = {'0':'None', 'a':'Public Holiday', 'b':'Easter', 'c':'Christmas'}
       for key, grp in df_hols:
            subgrp = grp.groupby('Open').agg({'Store':['count']})
            subgrp.columns = subgrp.columns.map('_'.join)
            subgrp.plot(y='Store_count', kind='pie', ax=axes[i], colors = ['indianred',_
        →'palegreen'], autopct='%1.1f%%', startangle=0)
            axes[i].set title("StateHoliday: {} = {}".format(key, hmap[key]))
            axes[i].legend(lmap)
            i+=1
                 StateHoliday: 0 = None
                                    StateHoliday: a = Public Holiday
                                                           StateHoliday: b = Easter
                                                                                StateHolidav: c = Christma:
```

A very interesting and quite important analysis from the dataset is the number of stores that are open during a given Holiday. We find out that a large majority of stores are closed on Public

Holidays, Easter, and Christmas holidays. In the earlier analysis done in Q2, we noticed almost 0 sales on these holiday dates. This analysis validates the outcome as most stores remain closed during the holidays.

### 0.10 Section 8: Train Test Split and Modelling (Q8)

Q. Create a training set and a validation set using the data given in train.csv. The validation set must contain all the data from May, June, and July of 2015. The training set will consist of the rest of the data. Build two different prediction models to solve the task. Evaluate your model on the validation set using Root Mean Square Percentage Error ( ). You are free to do any kind of preprocessing, and use any algorithm for training. Explain the hyperparameters of your model. Report how the performance of the model and the time taken for training changes for different hyperparameter settings. You should try at least three different hyperparameter settings for each model. (15 points)

Cleaning and Preprocessing of the data

/opt/conda/lib/python3.8/site-packages/pandas/core/frame.py:3191: SettingWithCopyWarning:

A value is trying to be set on a copy of a slice from a DataFrame. Try using .loc[row\_indexer,col\_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy self[k1] = value[k2]

[12]:	St	ore	DayOfWeek	Date	Sales	Customers	Open	Promo	${\tt StateHoliday}$	\
(	)	1	5	2015-07-31	5263	555	1	1	0	
1	L	2	5	2015-07-31	6064	625	1	1	0	
2	2	3	5	2015-07-31	8314	821	1	1	0	
3	3	4	5	2015-07-31	13995	1498	1	1	0	
4	ŀ	5	5	2015-07-31	4822	559	1	1	0	
5	5	6	5	2015-07-31	5651	589	1	1	0	
6	3	7	5	2015-07-31	15344	1414	1	1	0	
7	7	8	5	2015-07-31	8492	833	1	1	0	
8	3	9	5	2015-07-31	8565	687	1	1	0	

```
9
             10
                          5 2015-07-31
                                           7185
                                                        681
                                                                 1
                                                                         1
                                                                                        0
                                     ... CompetitionDistance
         SchoolHoliday StoreType
      0
                                                 1270.000000
                                  С
                                     ...
      1
                       1
                                                  570.000000
                                  a
                       1
      2
                                                14130.000000
                                  а
      3
                       1
                                                  620.000000
                                  С
      4
                       1
                                                29910.000000
                                  a
                       1
      5
                                                  310.000000
                                  а
      6
                       1
                                                24000.000000
                                  a
      7
                       1
                                  a
                                                7520.000000
      8
                       1
                                                2030.000000
                                  a
      9
                       1
                                                3160.000000
                                  а
         CompetitionOpenSinceMonth
                                        CompetitionOpenSinceYear
                                                                     Promo2
      0
                            9.000000
                                                      2008.000000
                                                                          0
                                                                          1
                           11.000000
                                                      2007.000000
      1
      2
                           12.000000
                                                      2006.000000
                                                                          1
      3
                                                                          0
                            9.000000
                                                      2009.000000
      4
                            4.000000
                                                      2015.000000
                                                                          0
      5
                           12.000000
                                                      2013.000000
                                                                          0
      6
                             4.000000
                                                      2013.000000
                                                                          0
      7
                           10.000000
                                                      2014.000000
                                                                          0
      8
                            8.000000
                                                      2000.000000
                                                                          0
      9
                            9.000000
                                                      2009.000000
                                                                          0
         Promo2SinceWeek
                           Promo2SinceYear
                                                 PromoInterval
                                                                  year
                                                                         month
                                                                                 day
      0
                       NaN
                                          NaN
                                                             NaN
                                                                  2015
                                                                              7
                                                                                  31
                13.000000
                                 2010.000000
                                                Jan, Apr, Jul, Oct
      1
                                                                  2015
                                                                              7
                                                                                  31
      2
                14.000000
                                 2011.000000
                                                Jan, Apr, Jul, Oct
                                                                  2015
                                                                                  31
      3
                                          NaN
                                                             NaN
                                                                  2015
                                                                                  31
                       NaN
      4
                                                             {\tt NaN}
                                                                   2015
                                                                                  31
                       NaN
                                          NaN
      5
                                                             {\tt NaN}
                                                                   2015
                                                                                  31
                       NaN
                                          NaN
      6
                                                                  2015
                                                                              7
                                                                                  31
                       NaN
                                          NaN
                                                             {\tt NaN}
      7
                                                                                  31
                       NaN
                                          NaN
                                                             {\tt NaN}
                                                                  2015
                                                                              7
      8
                       NaN
                                          NaN
                                                             {\tt NaN}
                                                                  2015
                                                                              7
                                                                                  31
      9
                       NaN
                                          NaN
                                                             NaN
                                                                  2015
                                                                                  31
      [10 rows x 21 columns]
[13]: subset = subset.drop(columns=['Promo2', 'Promo2SinceWeek', 'Promo2SinceYear', __
       subset[['CompetitionDistance']] = subset[['CompetitionDistance']].
       →fillna(subset['CompetitionDistance'].max())
```

```
「13]:
         Store DayOfWeek
                                 Date Sales
                                              Customers
                                                          Open Promo StateHoliday
      0
             1
                        5 2015-07-31
                                        5263
                                                    555
                                                             1
                                                                    1
             2
                        5 2015-07-31
                                        6064
      1
                                                    625
                                                             1
                                                                    1
                                                                                  0
      2
             3
                        5 2015-07-31
                                        8314
                                                    821
                                                             1
                                                                    1
                                                                                  0
                                                                    1
      3
             4
                        5 2015-07-31 13995
                                                    1498
                                                             1
                                                                                  0
                        5 2015-07-31
      4
             5
                                        4822
                                                     559
                                                             1
                                                                    1
         SchoolHoliday StoreType Assortment
                                              CompetitionDistance
      0
                                                       1270.000000
                     1
                                С
                                           a
      1
                     1
                                                        570.000000
                                a
                                           a
      2
                     1
                                                      14130.000000
                                a
                                           a
      3
                     1
                                                        620.000000
                                С
                                           С
      4
                     1
                                                      29910.000000
                                a
         CompetitionOpenSinceMonth CompetitionOpenSinceYear
                                                                year month
                                                                             day
      0
                          9.000000
                                                  2008.000000 2015
                                                                              31
      1
                         11.000000
                                                  2007.000000 2015
                                                                          7
                                                                              31
      2
                         12.000000
                                                  2006.000000 2015
                                                                          7
                                                                              31
      3
                           9.000000
                                                  2009.000000 2015
                                                                              31
                                                                          7
      4
                           4.000000
                                                  2015.000000 2015
                                                                          7
                                                                              31
[14]: subset[['CompetitionOpenSinceYear']] = subset[['CompetitionOpenSinceYear']].
       \rightarrowfillna(2018)
      subset[['CompetitionOpenSinceMonth']] = subset[['CompetitionOpenSinceMonth']].
       \rightarrowfillna(12)
      # Assuming Competition started on the 1st day of that month
      subset['CompetitionOpenSinceDate'] = subset['CompetitionOpenSinceYear'].
       →astype('int').astype('str') + '-' + subset['CompetitionOpenSinceMonth'].
       →astype('int').astype('str') + '-01'
      subset['CompetitionOpenSinceDate'] = pd.
       →to_datetime(subset['CompetitionOpenSinceDate'])
      subset['CompetitionOpenSince_TotalMonths'] = subset['Date'].dt.to_period('M').
       →astype(int) - subset['CompetitionOpenSinceDate'].dt.to_period('M').
       →astype(int)
```

subset.head()

```
subset['CompetitionOpenSince_TotalMonths'] =__
      ⇒subset['CompetitionOpenSince_TotalMonths'].map(lambda x: 0 if x < 0 else x).
      \rightarrowfillna(0)
     subset = subset.drop(columns=['Date', 'CompetitionOpenSinceYear',__
      [15]: #### Normalize all columns
     norm_cols = ['CompetitionOpenSince_TotalMonths','Store', 'DayOfWeek','month', __
      encode_cols = ['StateHoliday', 'StoreType', 'Assortment']
     train_cols =
      → ['CompetitionOpenSince_TotalMonths_norm', 'CompetitionDistance_norm', 'Assortment_norm', 'Stor
      → 'DayOfWeek_norm', 'Open', 'Promo', 'StateHoliday_norm', 'SchoolHoliday', □
      →'month norm']
     label_cols = ['Sales_norm']
[16]: def normalizer(new_df, scaling):
         for col in norm_cols:
             new_col_name = str(col) + "_norm"
             new_df[[new_col_name]] = scaling.fit_transform(new_df[[col]])
         for col in encode cols:
             new col name = str(col) + " norm"
             new_df[[new_col_name]] = scaling.fit_transform(new_df[[col]])
         return new_df
[17]: save_dicts = {}
     def freq_rank_encoding(new_df):
         for col in encode_cols:
             mydict = {}
             len = new_df[col].nunique()
             for val, cnt in new_df[col].value_counts().nlargest(len).iteritems():
                 mydict[val] = num
                 n_{11}m = 1
             save_dicts[col] = mydict
             new_df[col] = new_df[col].map(mydict).astype('int16')
         return(new_df)
[18]: def recover_freq_encoding(new_df):
         for col in encode_cols:
             mydict = save_dicts[col]
             new_df[col] = new_df[col].map(mydict).astype('int16')
         return(new_df)
```

```
[19]: from sklearn.preprocessing import StandardScaler
      # encode
      subset = freq_rank_encoding(subset)
      # normalize
      std_scaler = StandardScaler()
      subset = normalizer(subset, std_scaler)
     subset.head(5)
[13]:
[13]:
        Store
               DayOfWeek
                          Sales
                                 Customers
                                            Open
                                                  Promo
                                                         StateHoliday
      0
            1
                       5
                           5263
                                       555
                                                1
                                                                     3
                                                                     3
             2
                       5
                                                1
      1
                           6064
                                       625
                                                      1
                                                                     3
      2
            3
                       5
                           8314
                                       821
                                                1
                                                      1
      3
            4
                       5
                          13995
                                       1498
                                                1
                                                                     3
                                                      1
      4
                                                                     3
            5
                       5
                            4822
                                       559
                                                1
                                                       1
        SchoolHoliday
                       StoreType
                                  Assortment
      0
                               1
      1
                               3
                                            2
                               3
                                            2
      2
                     1
      3
                     1
                               1
                                            1
      4
                               3
                     1
                                            2
        0
                                      0.604503
                                                -1.731198
                                                                 0.499698
      1
                                      0.755847
                                                -1.728092
                                                                 0.499698
      2
                                      0.922325
                                                -1.724985
                                                                 0.499698
                                                -1.721879
      3
                                      0.422891
                                                                 0.499698
      4
                                     -0.591110
                                                -1.718772
                                                                 0.499698
        month norm
                    day norm
                              CompetitionDistance_norm Sales_norm
      0
           0.949070
                    1.747326
                                             -0.510730
                                                         -0.114770
      1
           0.949070 1.747326
                                              -0.593185
                                                          0.098603
      2
           0.949070
                    1.747326
                                               1.004079
                                                          0.697964
      3
           0.949070
                    1.747326
                                             -0.587295
                                                          2.211285
      4
           0.949070 1.747326
                                               2.862843
                                                         -0.232245
        StateHoliday_norm StoreType_norm
                                           Assortment_norm
      0
                 0.435296
                                                  0.928010
                                 -1.784566
      1
                 0.435296
                                 0.808038
                                                  0.928010
      2
                  0.435296
                                 0.808038
                                                  0.928010
      3
                  0.435296
                                 -1.784566
                                                  -1.011715
                  0.435296
                                 0.808038
                                                  0.928010
      [5 rows x 25 columns]
```

Splitting data into train and test sets

```
[20]: subset_train = subset[subset['month'] < 5]</pre>
      ## Test set with months 5 - 8
      subset_test = subset[subset['month'] >= 5]
      subset_test = subset_test[subset_test['month'] < 8]</pre>
[21]: train_X = subset_train[train_cols]
      train_y = subset_train[label_cols]
      test_X = subset_test[train_cols]
      test_y = subset_test[label_cols]
     0.10.1 Random Forest with hyperparameter changes
[24]: from sklearn import metrics
      from sklearn.model_selection import train_test_split
      from sklearn.ensemble import RandomForestRegressor
      import joblib
[26]: def rmspe(y_pred, y_gt):
          answer = np.sqrt(np.mean(np.square((y_gt-y_pred)/(y_gt))))
          return answer
     0.10.2 Model 1.1
[37]: train_X = subset_train[train_cols]
      train_y = subset_train[label_cols]
      test_X = subset_test[train_cols]
      test_y = subset_test[label_cols]
[38]: rf_model = RandomForestRegressor()
      rf_model.fit(train_X, train_y)
      filename = 'rfmodel_1-1.dat'
      joblib.dump(rf_model, filename)
      test_y_pred = rf_model.predict(test_X)
      test_y_pred = np.reshape(np.asarray(test_y_pred),(test_y_pred.shape[0],1))
      test_y = np.reshape(np.asarray(test_y),(test_y.shape[0],1))
```

```
test_rmspe = rmspe(test_y_pred, test_y)
test_mse = metrics.mean_squared_error(test_y, test_y_pred, squared=False)
print(test_rmspe, test_mse)
```

<ipython-input-38-7881fe97275b>:4: DataConversionWarning: A column-vector y was
passed when a 1d array was expected. Please change the shape of y to
(n\_samples,), for example using ravel().
 rf\_model.fit(train\_X, train\_y)

76.36201139058976 0.3019347858980826

#### 0.10.3 Model 1.2

```
[39]: train_X = subset_train[train_cols]
train_y = subset_train[label_cols]
test_X = subset_test[train_cols]
test_y = subset_test[label_cols]
```

```
[40]: rf_model = RandomForestRegressor(n_estimators=150, max_depth=10)

rf_model.fit(train_X, train_y)

filename = 'rfmodel_1-2.dat'
  joblib.dump(rf_model, filename)

test_y_pred = rf_model.predict(test_X)

test_y_pred = np.reshape(np.asarray(test_y_pred),(test_y_pred.shape[0],1))
 test_y = np.reshape(np.asarray(test_y),(test_y.shape[0],1))

test_rmspe = rmspe(test_y_pred, test_y)
 test_mse = metrics.mean_squared_error(test_y, test_y_pred, squared=False)
  print(test_rmspe, test_mse)
```

<ipython-input-40-25d8c2f012a2>:4: DataConversionWarning: A column-vector y was
passed when a 1d array was expected. Please change the shape of y to
(n\_samples,), for example using ravel().
 rf\_model.fit(train\_X, train\_y)

123.32178096218212 0.5868480976122588

#### 0.10.4 Model 1.3

```
[41]: train_X = subset_train[train_cols]
    train_y = subset_train[label_cols]
    test_X = subset_test[train_cols]
```

```
test_y = subset_test[label_cols]
[42]: rf_model = RandomForestRegressor(n_estimators=50, max_depth=15)
      rf_model.fit(train_X, train_y)
      filename = 'rfmodel 1-3.dat'
      joblib.dump(rf_model, filename)
      test_y_pred = rf_model.predict(test_X)
      test_y_pred = np.reshape(np.asarray(test_y_pred),(test_y_pred.shape[0],1))
      test_y = np.reshape(np.asarray(test_y),(test_y.shape[0],1))
      test_rmspe = rmspe(test_y_pred, test_y)
      test_mse = metrics.mean_squared_error(test_y, test_y_pred, squared=False)
      print(test_rmspe, test_mse)
     <ipython-input-42-8475c41bd4b4>:4: DataConversionWarning: A column-vector y was
     passed when a 1d array was expected. Please change the shape of y to
     (n_samples,), for example using ravel().
       rf_model.fit(train_X, train_y)
     115.32741270834569 0.4879421765480409
     0.11 XGBoost with hyperparameter tuning
[43]: from xgboost.sklearn import XGBRegressor
     0.11.1 Model 2.1
[44]: train_X = subset_train[train_cols]
      train_y = subset_train[label_cols]
      test_X = subset_test[train_cols]
      test_y = subset_test[label_cols]
[46]: xgb_model = XGBRegressor()
      xgb_model.fit(train_X, train_y)
      filename = 'xgboost_2-1.dat'
      joblib.dump(xgb_model, filename)
      test_y_pred = xgb_model.predict(test_X)
```

```
test_y_pred = np.reshape(np.asarray(test_y_pred),(test_y_pred.shape[0],1))
test_y = np.reshape(np.asarray(test_y),(test_y.shape[0],1))

test_rmspe = rmspe(test_y_pred, test_y)
test_mse = metrics.mean_squared_error(test_y, test_y_pred, squared=False)
print(test_rmspe, test_mse)
```

84.24669462302715 0.35671914205797595

#### 0.11.2 Model 2.2

```
[214]: train_X = subset_train[train_cols]
    train_y = subset_train[label_cols]
    test_X = subset_test[train_cols]
    test_y = subset_test[label_cols]
```

```
[216]: xgb_model = XGBRegressor(tree_method='hist', max_depth=15)
xgb_model.fit(train_X, train_y)

filename = 'xgboost_2-2.dat'
joblib.dump(xgb_model, filename)

test_y_pred2 = xgb_model.predict(test_X)

test_y_pred2 = np.reshape(np.asarray(test_y_pred2),(test_y_pred2.shape[0],1))
test_y = np.reshape(np.asarray(test_y),(test_y.shape[0],1))

test_rmspe = rmspe(test_y_pred, test_y)
test_mse = metrics.mean_squared_error(test_y, test_y_pred2, squared=False)
print(test_rmspe, test_mse)
```

69.20161086585692 0.32136793353181586

#### 0.11.3 Model 2.3

```
[217]: train_X = subset_train[train_cols]
    train_y = subset_train[label_cols]
    test_X = subset_test[train_cols]
    test_y = subset_test[label_cols]
```

```
[218]: xgb_model = XGBRegressor(tree_method='exact', max_depth=15)
xgb_model.fit(train_X, train_y)

filename = 'xgboost_2-3.dat'
joblib.dump(xgb_model, filename)
```

```
test_y_pred3 = xgb_model.predict(test_X)

test_y_pred3 = np.reshape(np.asarray(test_y_pred3),(test_y_pred3.shape[0],1))
test_y = np.reshape(np.asarray(test_y),(test_y.shape[0],1))

test_rmspe = rmspe(test_y_pred3, test_y)
test_mse = metrics.mean_squared_error(test_y, test_y_pred3, squared=False)
print(test_rmspe, test_mse)
```

71.08587605737577 0.30911001604978294

#### 0.11.4 Results comparison

Model	Description	Hyperparameter	RMSPE Score	MSE score
Model 1.1	Random Forest	default	76.362	0.301
Model 1.2	Random Forest	$n_{estimators}=150, max_{depth}=10$	123.321	0.586
Model 1.3	Random Forest	$n_{estimators} = 50, max_{depth} = 15$	115.327	0.487
Model 2.1	XGBoost	$\operatorname{default}$	84.246	0.356
Model 2.2	XGBoost	tree_method='hist', max_depth=15	69.201	0.321
Model 2.3	XGBoost	$tree\_method = `exact', max\_depth = 15$	71.085	0.309

The best performing models on this dataset seems to be (based on the RMSPE score), Models 2.2 and 2.3. Both of these models are based on XGBoost with a small change in the hyperparameter. Both of these models are using a max\_depth of 15 and the difference is in the tree\_method I used.

### 0.12 Section 9: t-test (Q9)

```
[219]: from scipy.stats import ttest_ind

tscore,pvalue=ttest_ind(test_y_pred2,test_y_pred3)
print("T-Statistic:",tscore)
print("P-value:",pvalue)
```

T-Statistic: [-1.04677531] P-value: [0.29520364]

**Observations** Assume a significance threshold of alpha=0.05 (=5% or 1/20 chance) for rejecting the null hypothesis that both models perform equally well on the dataset and conduct the t test.

If the pvalue is smaller than alpha, we reject the null hypothesis and accept that there is a significant difference in the two models. Since pvalue > alpha, we cannot reject the null hypothesis and may conclude that the performance of the two algorithms is not significantly different.

Assuming that we conducted this test with a significance level of alpha=0.05, we can reject the null-hypothesis that both models perform equally well on this dataset, since the p-value (p<0.001)

is smaller than alpha. We accept that there is a significant difference between the two models.

Significance level is 0.05

Since p<0.05, We can reject the null-hypothesis that both models perform equally well on this dataset and thus conclude that the two algorithms are significantly different. Since p>0.05, we cannot reject the null hypothesis and may conclude that the performance of the two algorithms is not significantly different.

### 0.13 Section 10: Screenshots (Q10)

Q. Predict the sales for all the test instances in "test.csv". Write the result into a csv file following the format of the file "sample\_submission.csv" and submit it to the website. Do this for both models you develop. Report the private score, the public score for your highest scoring model and the total number of submissions you have made on Kaggle. Include a snapshot of your best score from my submission page as confirmation. Be sure to provide a link to your Kaggle profile.

```
[265]: test_data = test_data.merge(store_data, how='left', on='Store')
[266]: # correcting competitionopensince
       test_data[['CompetitionOpenSinceYear']] =__
       →test_data[['CompetitionOpenSinceYear']].fillna(2018) # future year which_
       ⇒will get removed in calculations
       test_data[['CompetitionOpenSinceMonth']] =__
       →test data[['CompetitionOpenSinceMonth']].fillna(12)
       # Assuming Competition started on the 1st day of that month
       test_data['CompetitionOpenSinceDate'] = test_data['CompetitionOpenSinceYear'].
       →astype('int').astype('str') + '-' + test_data['CompetitionOpenSinceMonth'].
       →astype('int').astype('str') + '-01'
       test_data['CompetitionOpenSinceDate'] = pd.
       →to_datetime(test_data['CompetitionOpenSinceDate'])
       test_data['CompetitionOpenSince_TotalMonths'] = test_data['Date'].dt.
       →to period('M').astype(int) - test data['CompetitionOpenSinceDate'].dt.
        →to_period('M').astype(int)
```

```
test_data['CompetitionOpenSince_TotalMonths'] = ___
       →test_data['CompetitionOpenSince_TotalMonths'].map(lambda x: 0 if x < 0 else_</pre>
       \rightarrowx).fillna(0)
      test_data = test_data.drop(columns=['Date', 'CompetitionOpenSinceYear', | )
       →'CompetitionOpenSinceMonth', 'CompetitionOpenSinceDate'])
      test_data = test_data.fillna(0) # for Open column
[267]: #### normalize now
      norm_cols = ['CompetitionOpenSince_TotalMonths','Store', 'DayOfWeek','month', __
       encode_cols = ['StateHoliday', 'StoreType', 'Assortment']
      train cols =
       →['CompetitionOpenSince TotalMonths norm', 'CompetitionDistance norm', 'Assortment norm', 'Stor
       → 'DayOfWeek_norm', 'Open', 'Promo', 'StateHoliday_norm', 'SchoolHoliday', □
       label_cols = ['Sales_norm']
       # encode
      test_data = recover_freq_encoding(test_data)
       # normalize this data
      std scaler = StandardScaler()
      test_data = normalizer(test_data, std_scaler)
[268]: test_X = test_data[train_cols]
[269]: rf_model = joblib.load('rfmodel_1-1.dat')
      test_y_pred = rf_model.predict(test_X)
[270]: meanval = train data['Sales'].mean()
      stdval = train_data['Sales'].std()
      test_y_pred = (test_y_pred * stdval) + meanval
[185]: submission = pd.DataFrame({
           'Id': test_data['Id'],
           'Sales': test_y_pred
      submission.to_csv('sanket_random_forest_submission.csv', index=False)
[186]: xgb_model = joblib.load('xgboost_2-2.dat')
      test_y_pred = xgb_model.predict(test_X)
```

```
[187]: meanval = train_data['Sales'].mean()
        stdval = train_data['Sales'].std()
        test_y_pred = (test_y_pred * stdval) + meanval
[188]: submission = pd.DataFrame({
              'Id': test_data['Id'],
              'Sales': test_y_pred
        })
        submission.to_csv('sanket_xgboost_submission.csv', index=False)
        Public Score & Highest Rank:
        0.41843
       Private Score & Highest Rank:
       0.44061
       Kaggle profile link:
        https://www.kaggle.com/sanketgoutam
        Screenshot(s):
[272]: from IPython.display import Image
        Image(filename='Sanket_Goutam_HW3.PNG')
[272]:
               1 submissions for Sanket Goutam
                                                                                    Sort by Select...
               All Successful Selected
                                                                                          Use for Final Score
               Submission and Description
                                                                  Private Score
                                                                                Public Score
               sanket_random_forest_submission.csv
                                                                   0.44061
                                                                                 0.41843
               3 hours ago by Sanket Goutam
               add submission details
                                                                                 0.52078
               sanket_xgboost_submission.csv
                                                                   0.57651
               3 hours ago by Sanket Goutam
               add submission details
```