

THE HUSTLER'S MINDSET CHECKLIST

Do you have a mindset that gives you the
best chance for success?

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Do you have a winning mindset to succeed as a hustler?

- ☐ **I will succeed if I work hard enough and smart enough.** I know that perseverance is the key to success, but I can't just work long and hard. I must work long and hard on the right things.
- ☐ **The value I provide eventually comes back to me.** I am focused on providing as much value as I can to the world. I understand that the more value I provide, the more income I receive. I do my best to increase the amount and the quality of value I create.
- ☐ **I invest my time and money wisely.** My time and financial resources have limits, so I allocate them intelligently. I know which things in my business most require my time and money.
- ☐ **It's important to know and understand the truth of the situation.** I avoid making assumptions and I keep my ego out of my decisions. I am open and committed to understanding the reality of every situation I face. I make intelligent decisions based on the facts.
- ☐ **My choice of employees can make me or break me.** One bad employee can create significant challenges. The right employees can free my time and take my business to the next level.
- ☐ **I will be better tomorrow than I was today.** I use what I learn each day to improve myself and my approach to my business. I am getting better and stronger each day.
- ☐ **I can find a solution to any obstacle.** It doesn't matter what has gone wrong. I know that I can find a way to resolve the situation.

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